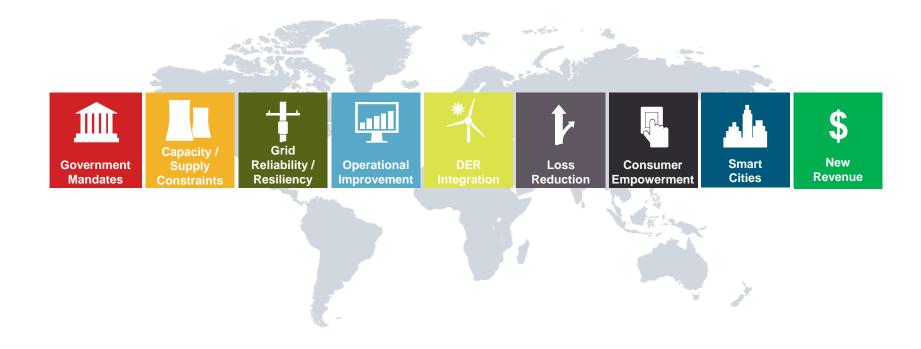


GLOBAL DRIVERS



PROVEN BENEFITS



Centerpoint Energy

13 million customer service transactions automated (98.7 percent)



BC Hydro

Reduced electricity theft by 80 percent (875 GW to 175 GW)



7.3 percent improvement in CAIDI; 8.3 percent in SAIDI due to AMI event data



Southern California Edison

AMI-enabled PTR program reduces peak load by nearly 30MW



Avista

CVR project demonstrates 2-5 percent energy reduction achievable



Glendale Water and Power

51 percent reduction in annual meter reading and customer operations costs



National Grid

By combining rate choice, smart meters, in-home technology, customers save between 10 and 49 percent energy



250,000 vehicle trips avoided annually; nearly 2,000 metric tons of carbon reduced

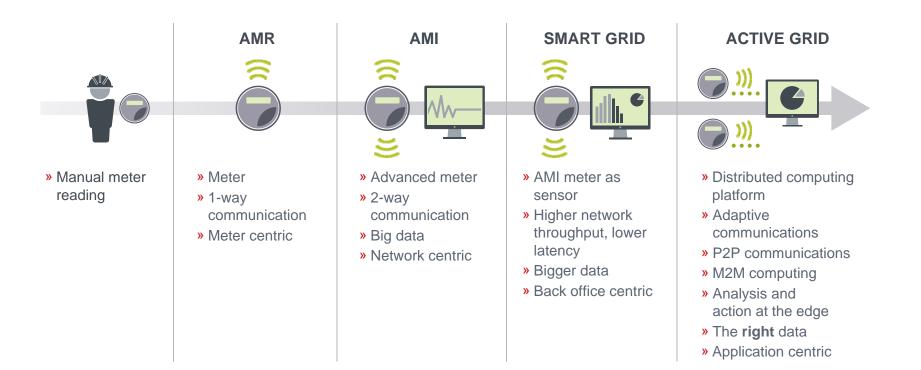


Consumers Energy

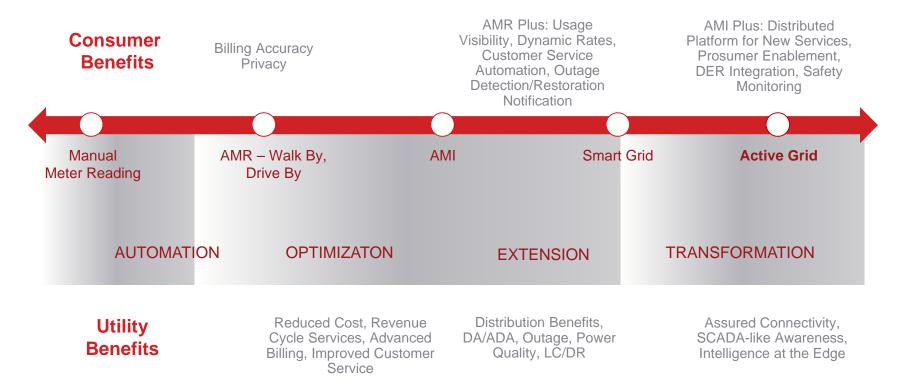
22 point improvement in customer satisfaction; 75 percent increase in "net promoter" score in installed territories



TECHNOLOGY EVOLUTION



THE BUSINESS CASE EVOLUTION

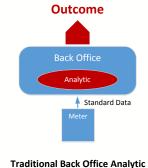




DISTRIBUTED INTELLIGENCE SOLUTION MODELS

Traditional Back Office Analytic

Outage Analysis Forecasting and Load Research Distribution Planning Advanced Billing



Distributed Analytic

High Impedance Detection Intelligent Voltage Monitoring Load Disaggregation

Distributed Analytic With M2M Distributed Generation and Real Time

Markets

Location Awareness

Outage Detection and Location

Theft Detection

Electrical Faults and Safety

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Local Analysis and Action

Active Load and Voltage Control **Active Demand Response DA Device Integration Electrical Faults and Safety**



THANK YOU

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