The Narragansett Electric Company d/b/a National Grid

INVESTIGATION AS TO THE PROPRIETY OF PROPOSED TARIFF CHANGES

Testimony and Schedules of:

Michael D. Laflamme

Book 3 of 11

April 27, 2012

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nationalgrid

THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. ____ Witness: Laflamme

PRE-FILED DIRECT TESTIMONY

OF

MICHAEL D. LAFLAMME

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| 1 | I. | Introduction and Qualifications |
|----|----|--|
| 2 | Q. | Please state your full name and business address. |
| 3 | A. | My name is Michael D. Laflamme, and my business address is 40 Sylvan Road, |
| 4 | | Waltham, Massachusetts 02451. |
| 5 | | |
| 6 | Q. | By whom are you employed and in what capacity? |
| 7 | A. | I am Vice President, Regulation and Pricing Officer, New England for National Grid |
| 8 | | USA Service Company, Inc. ("NGSC"). NGSC provides administrative, corporate and |
| 9 | | management services to direct and indirect subsidiary companies of National Grid USA |
| 10 | | ("National Grid"). My current duties include revenue requirements and pricing activities |
| 11 | | for all New England electric and gas distribution subsidiaries of National Grid, including |
| 12 | | The Narragansett Electric Company d/b/a National Grid (the "Company"). |
| 13 | | |
| 14 | Q. | Please provide a brief summary of your educational background. |
| 15 | A. | In 1981, I earned a Bachelor of Science degree in Business Administration with an |
| 16 | | emphasis in Accounting from Bryant College in Smithfield, Rhode Island. |
| 17 | | |
| 18 | Q. | Please describe your professional background. |
| 19 | A. | From 1981 through April 2000, I was employed by various subsidiary companies of |
| 20 | | Eastern Utilities Associates ("EUA"), including EUA Service Corporation ("EUASC") |
| 21 | | which provided accounting, financial, engineering, planning, data processing and other |
| 22 | | services to all EUA System companies. I joined EUA's accounting department in 1981 |

and transferred to the revenue requirements section of EUASC's Rate Department in

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| 1 | | 1985. I held progressively responsible positions in revenue requirements prior to |
|----|----|--|
| 2 | | transferring to the Treasury Services department of EUASC in 1988. I was promoted to |
| 3 | | the position of Manager of Treasury Services in 1991. The EUA System was acquired by |
| 4 | | National Grid in early 2000, at which time I joined NGSC as Manager of Regulatory |
| 5 | | Support. In October 2007, I assumed the position of Director of Electric Revenue |
| 6 | | Requirements, and in June 2008, I was promoted to my current position. |
| 7 | | |
| 8 | Q. | Have you previously testified before the Rhode Island Public Utilities Commission |
| 9 | | (the "Commission")? |
| 10 | A. | Yes, I have testified in numerous ratemaking proceedings before the Rhode Island Public |
| 11 | | Utilities Commission (the "Commission") during my tenure with EUA and National |
| 12 | | Grid. My most recent base rate case testimony was as a policy witness in Docket No. |
| 13 | | 4065, The Narragansett Electric Company, d/b/a National Grid Application for Approval |
| 14 | | of Change in Electric Base Distribution Rates (the "2009 Electric Rate Case") and as the |
| 15 | | revenue requirement witness in Commission Docket No. 3943, Application for Rate |
| 16 | | Change of Narragansett Electric d/b/a National Grid (the "2008 Gas Rate Case"), which |
| 17 | | was the application by the Company for a change in gas distribution rates for |
| 18 | | Narragansett Gas. I have also testified in numerous proceedings before the |
| 19 | | Massachusetts Department of Public Utilities and New Hampshire Public Utilities |
| 20 | | Commission, as well as at the New York State Public Service Commission and the |
| 21 | | Federal Energy Regulatory Commission ("FERC"). |
| 22 | | |

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|---|----|--|
| 1 | Q. | Would you please explain the naming conventions that you will be using in your |
| 2 | | testimony and associated schedules to identify the various entities involved in this |
| 3 | | proceeding? |
| 4 | A. | Certainly. This proceeding is a ratemaking proceeding for the electric and gas |
| 5 | | distribution operations of The Narragansett Electric Company, which together represent |
| 6 | | the entirety of the regulated operations conducted in Rhode Island by the Company. In |

this case, I will refer to the regulated entity as the "Company," where the reference is to both electric and gas distribution operations on a collective basis. Where there is a need

to refer to the "stand-alone" or individual electric or gas operations of The Narragansett

Electric Company, I will use the terms "Narragansett Electric" or "Narragansett Gas,"

respectively, as appropriate. Where I refer to "National Grid USA", I will use the term

"National Grid"; where I refer to "National Grid plc," I will use that specific term.

14 II. Purpose of Testimony

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15 Q. What is the purpose of your testimony?

A. My testimony is designed to serve several purposes. First, I discuss efforts undertaken by the Company to review Test Year data, including, but not limited to, the costs charged by the service companies to Narragansett Electric and Narragansett Gas in the Test Year ending December 31, 2011 ("Test Year"). Second, I discuss the reallocation of Test Year service company costs to implement the findings of a study performed by PA Consulting Group ("PA"), which recommended a new single suite of allocators designed to most appropriately allocate service company costs under a new combined service company model and with a new back office system, both of which will be operating for the entirety

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| 1 | of the Rate Year ending January 31, 2014 ("Rate Year"). National Grid anticipates |
|----|--|
| 2 | implementing a new back office system including a combined general ledger and human |
| 3 | resources ("HR") system, along with the use of the recommended allocators, later in |
| 4 | 2012. |
| 5 | |
| 6 | Third, my testimony provides the Rate Year revenue-requirement calculation and existing |
| 7 | revenue deficiency for Narragansett Electric, and separately for Narragansett Gas. The |
| 8 | cost of service established in my testimony for Narragansett Electric and for Narragansett |
| 9 | Gas will serve as the basis for the allocated cost of service study presented by Company |
| 10 | Witness Howard S. Gorman for Narragansett Electric and Company Witness Paul M. |
| 11 | Normand for Narragansett Gas. |
| 12 | |
| 13 | Fourth, my testimony is designed to set forth the Company's proposal in this case for |
| 14 | calculation of the rate base amount to be recovered through base distribution rates. As |
| 15 | discussed herein, the rate base calculation must be performed in a manner consistent with |
| 16 | the operation of the Infrastructure, Safety and Reliability ("ISR") Plans in place for |
| 17 | Narragansett Electric and Narragansett Gas as a result of the Decoupling Act ¹ . My |
| 18 | testimony explains the Company's proposal for structuring rate base recovery through |
| 19 | base rates and the ISR Plan mechanism, which work in tandem under Rhode Island law. |
| 20 | The treatment proposed by the Company for the rate base calculation is the same for |
| 21 | Narragansett Electric and Narragansett Gas. |

¹ R.I. Gen. Laws §39-1-27.7.1, An Act Relating to Public Utilities and Carriers – Revenue Decoupling (the "Decoupling Act").

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| Fifth, my testimony discusses the amount of pension and other post-remployment |
|---|
| benefits ("OPEBs") to be included in the Pension Adjustment Mechanism ("PAM"), |
| which is currently in place for Narragansett Gas as the P&PBOP Adjustment ² in the |
| Delivery Adjustment Charge ("DAC"), and is proposed in this case for application to |
| Narragansett Electric. |
| |
| Sixth, my testimony discusses the Company's proposal to reinitiate the storm fund |
| recovery in Narragansett Electric base rates, which was temporarily suspended in the |
| 2009 Electric Rate Case. As a result of the Commission's decision in the 2009 Electric |
| Rate Case, Order No. 19965A at 153 (April 29, 2010), the operation of the storm fund |
| was suspended until such time that the balance of the account fell below a threshold of |
| \$20 million at which time funding was to be reinstated, subject to Commission approval. |
| Narragansett Electric's storm fund is currently in a deficit position due primarily to the |
| costs to execute an emergency response effort in relation to Tropical Storm Irene (August |
| 28, 2011) and to a lesser extent other storms, including the 2010 Flood for example. |
| Thus, Narragansett Electric is also proposing a temporary recovery mechanism to |
| specifically extinguish this fund deficiency in a manner that will restore a much needed |
| fund surplus designed to levelize the recovery of restoration costs resulting from the |

of Tropical Storm Irene.

inevitable next major storm, in the same way that the fund mitigated the customer impact

² In this proceeding, Narragansett Gas will rename its P&PBOP Adjustment to the PAM and its P&PBOP Adjustment Factor to the Pension Adjustment Factor for consistency with Narragansett Electric.

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| Seventh, my testimony presents analysis supporting a proposed property tax recovery | | |
|--|--|--|
| mechanism to operate outside of base distribution rates and the gas and electric ISR | | |
| Plans. As I discuss below, this proposed mechanism is necessary and appropriate | | |
| because the ratemaking mechanisms historically employed by the Commission causes a | | |
| substantial under-recovery of property tax expense arising from the fact that (1) the | | |
| current ratemaking calculation does not derive an amount that is representative of the | | |
| Company's actual cost coming out of a rate case, and (2) property tax expense is | | |
| increasing at a far greater rate than anticipated by the Commission's ratemaking practice. | | |
| In combination with the extreme pressure on municipalities to find revenue sources, the | | |
| Commission's ratemaking practice creates a strong driver for constant base-rate relief | | |
| unless a mechanism can be established to account for this expense in a more reasonable | | |
| manner. | | |
| | | |
| How did you establish the revenue requirement for Narragansett Electric and | | |
| Narragansett Gas? | | |
| To develop the separate revenue requirements for Narragansett Electric and Narragansett | | |
| Gas, the Company started with historical Test Year data for the 12-month period ending | | |
| December 31, 2011, adjusted for known and measurable changes occurring prior to the | | |
| end of the Rate Year (i.e., by January 31, 2014). Based on this data, the Company has | | |

calculated a total Rate Year revenue requirement of \$270,471,182 for Narragansett

Electric, which demonstrates an existing revenue deficiency of \$31,448,278.

Q.

A.

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1 For Narragansett Gas, the Company has calculated a total Rate Year revenue requirement 2 of \$173,128,689, which demonstrates an existing revenue deficiency of \$19,952,203.

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4 Q. Please describe the exhibits accompanying your testimony.

A. I have prepared separate exhibits for Narragansett Electric and Narragansett Gas, with the exhibits labeled with the designations "ELEC" and "GAS," respectively, as appropriate. For ease of reference, I have maintained the same naming convention for the presentation of similar information for Narragansett Electric and Narragansett Gas. For example Schedule MDL-3-ELEC represents the summary revenue requirement and resulting revenue deficiency for Narragansett Electric. Schedule MDL-3-GAS contains the same information for Narragansett Gas. For exhibits that provide common support for both electric and gas, no "ELEC" or "GAS" designation is used. Using these designations, the schedules accompanying my testimony are as follows:

| Schedule | Description | |
|---|--|--|
| MDL Schedules – Common | | |
| Schedule MDL-1 | E&Y Report on Service Company Cost Analysis for Calendar | |
| Schedule WDL-1 | Year 2011 | |
| Schedule MDL-2 | Reallocation of Test Year Service Company Costs | |
| Schedule MDL-5- | Illustrative Pension/OPEB Tracker | |
| Schedule MDL-6 | Illustrative Property Tax Tracker | |
| MDL Schedules Relating to Narragansett Electric | | |
| Schedule MDL-3-ELEC | Narragansett Electric Cost of Service | |
| Schedule MDL-4-ELEC | Narragansett Electric Cash Working Capital Study | |
| MDL Schedules Relating to Narragansett Gas | | |
| Schedule MDL-3-GAS | Narragansett Gas Cost of Service | |
| Schedule MDL-4-GAS | Narragansett Gas Cash Working Capital Study | |

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Q. How is your testimony organized?

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| 1 | A. | My testimony is organized into nine sections (Sections I through IX). Section I is the |
|----|----|--|
| 2 | | Introduction, and Section II explains the purpose of my testimony. Section III describes |
| 3 | | the review of Test Year data. Section IV describes the reallocation of test-year service |
| 4 | | company costs. Section V describes the cost of service for Narragansett Electric and |
| 5 | | Section VI describes the cost of service for Narragansett Gas. The cost of service |
| 6 | | sections, Sections V and VI, each include a number of subparts. The first subpart of the |
| 7 | | cost of service provides a summary of the respective Narragansett Electric or |
| 8 | | Narragansett Gas total cost of service and the resulting revenue deficiency. This is |
| 9 | | followed by the second subpart, which is a short discussion of adjustments to operating |
| 10 | | revenues. The third subpart describes the normalizing adjustments made for out-of- |
| 11 | | period or non-recurring items experienced in the Test Year ending December 31, 2011, as |
| 12 | | well as proposed known and measurable changes to Test-Year data to account for |
| 13 | | expense changes through the end of the Rate Year, or the twelve months ended January |
| 14 | | 31, 2014. The fourth subpart discusses the Company's capital structure and capital cost |
| 15 | | rates presented in the testimony of Company Witness Robert B. Hevert to calculate the |
| 16 | | overall weighted average cost of capital to be applied to rate base. The fifth subpart |
| 17 | | includes a discussion of rate-base calculations, with a review of the Company's proposal |
| 18 | | for calculating rate base in alignment with Narragansett Electric and Narragansett Gas |
| 19 | | ISR Plans. The sixth subpart discusses the mechanics and calculations relating to the |
| 20 | | recovery of pension and OPEB costs through the PAM. Section VII discusses the |
| 21 | | mechanics relating to storm fund recovery for Narragansett Electric. Section VIII |
| 22 | | presents the Company's proposal for implementation of a property tax recovery |

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| 1 | | mechanism for Narragansett Electric and Narragansett Gas. Section IX is the |
|----|------|---|
| 2 | | Conclusion. |
| 3 | | |
| 4 | III. | Test Year Data Review |
| 5 | Q. | In preparing this filing, did the Company undertake any special efforts to review |
| 6 | | Historic Test Year service company costs? |
| 7 | A. | Yes. The Company undertook a comprehensive review of service-company costs |
| 8 | | recorded during the Test Year. |
| 9 | | |
| 10 | Q. | Please describe the Company's review of costs charged from the service companies. |
| 11 | A. | The Company retained a third-party auditor, Ernst & Young, LLP ("EY"), to assist with |
| 12 | | reviewing the accounting for costs charged from the service companies to Narragansett |
| 13 | | Electric and Narragansett Gas and their affiliates in the Test Year. This detailed review |
| 14 | | of charges from the service companies to all affiliates was designed to identify errors, |
| 15 | | positive or negative, that may have occurred in the Test Year so that they could be |
| 16 | | corrected. The review was focused on verifying that the costs charged to Narragansett |
| 17 | | Electric and Narragansett Gas, and their affiliates, were allocated appropriately, in |
| 18 | | accordance with National Grid's Cost Allocation Policies and Procedures Manual |
| 19 | | ("CAM"), and were proper to include in Narragansett Electric's and Narragansett Gas' |
| 20 | | cost of service. |
| 21 | | |
| 22 | Q. | Please describe the process EY undertook to review costs charged from the service |
| 23 | | companies. |

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| A. | Under the Company's direction, EY reviewed operation and maintenance ("O&M") |
|----|---|
| | expense charges from four sources: (1) accounts payable; (2) payroll expense; (3) |
| | employee expenses; and (4) general ledger journal entries. The charges included those |
| | that originated in the service companies, as well as charges from affiliate companies that |
| | were charged through the service companies. For each charge reviewed, EY examined |
| | the supporting documentation (e.g., invoices, expense reports, time sheets, receipts, |
| | purchase orders, contracts, journal entry support, and other documentation) and |
| | confirmed that: (1) the charge was incurred in the historic Test Year; (2) the charge was |
| | made to the appropriate company or companies and segment(s) (e.g., electric and gas); |
| | (3) if allocated, an appropriate bill pool was used; and (4) the charge should not be |
| | accounted for below-the-line for ratemaking purposes (the "Verification Process"). If EY |
| | determined that there was not adequate support for the charge, or if it had a question |
| | about a particular charge, EY requested additional documentation from the Company to |
| | support the charge and, in many instances, followed up with the business process owner |
| | to understand, for example, the reason behind the allocation of a particular charge. If the |
| | Company could not provide adequate support for the charge, or a clear explanation for |
| | the allocation, EY included the charge as a proposed adjustment. As part of the |
| | Verification Process, EY also considered if a different bill pool or direct charge would |
| | have been more appropriate to use. Although EY's review was performed under the |
| | Company's direction, EY maintained its independence throughout the review process, |
| | utilizing its established practices and procedures. |

Q. Did EY document its review and findings?

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| 1 | A. | Yes. EY prepared a report entitled National Grid – Service Company Cost Analysis for |
|----------|----|---|
| 2 | | Calendar Year 2011 (the "Report"), which is included herewith as Schedule MDL-1. The |
| 3 | | Report describes the comprehensive process EY undertook to review the historic Test |
| 4 | | Year service company charges. The Report also describes the review process for each of |
| 5 | | the four sources of O&M charges, lists the number of charges and total dollar amounts |
| 6 | | reviewed, and summarizes the proposed adjustments by category. The proposed |
| 7 | | adjustments are identified by a decision code that explains the reason for EY's finding. |
| 8 | | Detailed findings are listed in a series of appendices for each of the four sources of |
| 9 | | charges, identifying, for example, each vendor, the number of line items of accounting |
| 10 | | reviewed for each, and the proposed adjustments. Lastly, the Report includes a summary |
| 11 | | of the net impact of EY's findings with respect to test year service company charges to all |
| 12 | | of National Grid's companies. As concluded by EY on Page 7 of the Report (Schedule |
| 13 | | MDL-1, Page 8): |
| 14 15 | | • The costs charged to the operating companies from the service companies were valid charges; |
| 16 | | • On a net basis, the costs were allocated appropriately to the various operating |
| 17 | | companies using the CAMs for legacy National Grid and legacy KeySpan |
| 18 | | Corporation ("KeySpan") updated May 2010 and January 2010, respectively; |
| 19 | | • The allocation adjustments within the cost data provided in the scope of our |
| 20 | | testing amounting to approximately \$33 million were not material to the service |
| 21 | | companies involved or to any one business unit; and |
| 22 | | • There were no other pertinent facts indicating that the cost should be allocated |
| 23 | | differently or excluded. |
| 24 | | Indeed, as shown in the Report's Summary of Results in Section 3.1, net findings for |
| 25 | | reallocation adjustments for Narragansett Electric and Narragansett Gas amounted to |

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(\$630,168) for Narragansett Electric and \$343,088 for Narragansett Gas. These amounts represent approximately one half of one percent of total Test Year service company expense charges to both Narragansett Electric and Narragansett Gas, respectively. The Company has included a normalizing adjustment to reflect EY's findings in the individual cost of service for Narragansett Electric and for Narragansett Gas in this proceeding.

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IV. Reallocation of Test Year Service Company Costs

9 Q. How are service company costs currently charged to their affiliated companies?

10 National Grid currently has four service companies providing services to affiliated A. 11 operating companies of the National Grid system in the U.S. These costs are charged in 12 one of two ways: direct or allocated. Direct charging is employed when the service being 13 provided is benefiting a single operating company, and therefore that benefitting 14 company is "directly" charged for 100 percent of the cost of the service being provided. 15 When services rendered benefit more than a single operating affiliate, costs are 16 appropriately "allocated" to the benefitting companies. These allocations are in turn 17 determined in one of two ways: cost causative or general. For costs that can be assigned 18 allocation parameters consistent with the services being provided, cost causative 19 allocators are employed. For example, HR services performed by the service companies 20 are appropriately allocated based on employee levels of each operating affiliate, or a 21 "cost causative" allocator. For services of a more general nature for which no 22 appropriate cost causative allocation metric is available, a "general" allocator is 23 employed to allocate such costs to the operating entities benefitting from such service.

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National Grid currently employs two allocation methodologies, a legacy National Grid and a legacy KeySpan methodology, to charge service company costs to operating affiliates. In both methodologies, the three forms of service-company charging are employed and prioritized as follows: (1) direct charging, (2) cost causative allocations and (3) general allocations. Although the methodologies for allocating service company costs are the same, the underlying metric data to arrive at the cost causative allocators are in some instances calculated slightly differently and the general allocator incorporates different metrics. In order to standardize like cost allocations, the two methodologies must be consolidated.

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- Q. Please provide a description of the relationship among the Company, National Grid and the service companies that provide service to the Company.
- The Company is a wholly-owned subsidiary of National Grid, acquired by National Grid 13 A. 14 in 2000. At that time, National Grid had a centralized service company, NGSC, which provided centralized services to all of National Grid's U.S.-based operating companies. 15 16 In 2007, National Grid acquired KeySpan Corporation, which also had three service 17 companies - KeySpan Corporate Services, LLC ("KCS"), KeySpan Utility Services, LLC 18 ("KUS") and KeySpan Engineering Services, LLC - which provided centralized services 19 to KeySpan's various operating entities. As part of National Grid's corporate 20 restructuring, the legacy KeySpan corporate and utility service companies will be 21 consolidated with NGSC into a single service company. National Grid will continue to 22 maintain a separate engineering services service company that will be used solely to 23 provide services to the Long Island Power Authority.

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Q. What services do the service companies provide to the Company?

The services that have been and will be provided by the service companies include, but are not limited to, corporate affairs services, customer services, environmental services, executive and administrative services, financial services, HR services, information technology services, legal and regulatory services, operating services, strategic planning and corporate performance services, gas supply services, gas operations services and gas marketing and sales services. The service company structure provides a benefit to the Company and its customers by positioning the Company to (i) attain the benefits of economies of scale and scope associated with providing centralized services to a number of operating entities in a manner that ensures that no operating entity is cross-subsidizing another; (ii) improve service quality throughout the National Grid organization as result of the enhanced job differentiation and specialization that results from providing services on a centralized basis to a number of operating entities; (iii) improve reliability of services provided within the organization as a result of minimizing the use of outside resources, and (iv) implement enhanced controls and uniformity of methods and practices throughout the National Grid family of companies.

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A.

- Q. Please describe how shared assets owned or leased by the service companies are charged to the Company and its affiliates.
- A. Historically for legacy KeySpan service companies and to a more recent and greater degree for NGSC, shared assets are held and owned by the service companies. These shared assets are used either by service company employees to provide services to affiliates or are used by the affiliates on a shared basis. These types of assets are

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| 1 | | primarily shared office facilities and information technology equipment and software. |
|----|----|---|
| 2 | | When assets are used, the rates are charged to affiliates at cost using approved allocation |
| 3 | | methodologies. When the service companies finance and own the shared assets, the |
| 4 | | service companies charge the affiliates a return on the asset, book depreciation expense, |
| 5 | | any associated O&M expense and any applicable taxes. |
| 6 | | |
| 7 | Q. | What capital structure will the consolidated service company employ? |
| 8 | | National Grid plans to capitalize its consolidated service company with 50 percent debt |
| 9 | | and 50 percent equity. NGSC's capital charges to its various operating affiliates will be |
| 10 | | based on its weighted average pre-tax cost of capital ("pre-tax WACC"). The cost of |
| 11 | | debt reflected in that charge will be NGSC's actual cost of debt, currently 3.28 percent. |
| 12 | | At the same time, the cost of equity reflected in pre-tax WACC will be equal to that |
| 13 | | which is ultimately adopted by the public utility commission with jurisdiction over the |
| 14 | | affected operating company, which in this proceeding would be the same return on |
| 15 | | equity as approved by the Commission for Narragansett Electric and Narragansett Gas. |
| 16 | | Therefore, in preparing the revenue requirement, the Company has utilized the cost of |
| 17 | | equity recommended in the testimony of its expert Company Witness Hevert, or 10.75 |
| 18 | | percent to calculate the pre-tax WACC for the service company, or 9.91 percent. |
| 19 | | |
| 20 | Q. | Please describe National Grid's efforts to implement revised cost allocation |
| 21 | | practices and procedures as part of the expected consolidation of the service |
| 22 | | companies. |

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| 1 | A. | In anticipation of the consolidation of the service companies and two separate financial |
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| 2 | | systems, PeopleSoft and Oracle, onto a single SAP platform, National Grid is revising its |
| 3 | | cost-allocation methodologies to allow for common cost assignment and allocation |
| 4 | | processes. To assist in its effort to revise its cost allocation methodologies, National Grid |
| 5 | | engaged PA to review National Grid's cost allocation practices and recommend a |
| 6 | | methodology (i) consistent with industry best practices, and (ii) capable of being |
| 7 | | implemented as part of the initiative to consolidate National Grid's legacy financial |
| 8 | | systems into a single SAP system to be used throughout the U.S. National Grid directed |
| 9 | | PA to both address National Grid's "general allocator" and to assist National Grid in the |
| 10 | | development of cost causative allocation bases. |
| 11 | | |
| | | |
| 12 | Q. | What are the results of National Grid's efforts to revise its cost allocation policies |
| 12 13 | Q. | What are the results of National Grid's efforts to revise its cost allocation policies and procedures? |
| | Q. | · |
| 13 | | and procedures? |
| 13 14 | | and procedures? National Grid has developed: |
| 13 14 15 | | and procedures? National Grid has developed: (i) A revised general allocator to be used when there is no readily determinable cost |
| 13 14 15 16 | | and procedures? National Grid has developed: (i) A revised general allocator to be used when there is no readily determinable cost causative basis available to allocate costs; |
| 13 14 15 16 17 | | and procedures? National Grid has developed: (i) A revised general allocator to be used when there is no readily determinable cost causative basis available to allocate costs; (ii) A cost-causative allocation process that will be consistently applied throughout |
| 13 14 15 16 17 | | and procedures? National Grid has developed: (i) A revised general allocator to be used when there is no readily determinable cost causative basis available to allocate costs; (ii) A cost-causative allocation process that will be consistently applied throughout National Grid. This method stresses the importance of using direct assignment as a first |

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| 1 | | A copy of the PA report setting forth the recommended cost-allocation methodology and |
|----|----|--|
| 2 | | a draft of the cost-allocation manual is attached as Schedule MDL-2 Reallocation of Test |
| 3 | | Year Service Company Costs. |
| 4 | | |
| 5 | Q. | Please describe the revised cost-causative allocation process that National Grid has |
| 6 | | developed. |
| 7 | A. | The preferred method for service company costs to be charged to client companies is to |
| 8 | | direct charge the appropriated client company. Where direct charge is not possible, costs |
| 9 | | would be allocated on a cost-causative allocation basis. A description of the cost- |
| 10 | | causative allocators proposed by National Grid is set forth in Section 3.2.4 of PA's report |
| 11 | | (Schedule MDL-2, Page 60). |
| 12 | | |
| 13 | Q. | Please describe the general allocator. |
| 14 | A. | The legacy KeySpan service companies currently use a three-point allocation |
| 15 | | methodology for their general allocator, while the legacy National Grid service company |
| 16 | | uses only O&M expense to arrive at its general allocator. PA concluded that the use of a |
| 17 | | three-factor formula as a general allocator is a common practice in the utility industry and |
| 18 | | that, with few exceptions, the three components are equally weighted. As a result of |
| 19 | | their review, PA recommended that the Company adopt a three-factor general allocator |
| 20 | | that considers Gross Margin, Net Plant, and O&M Expenses, equally weighted. |
| 21 | | |
| 22 | | "Gross Margins" is defined as Total Operating Revenues less the Cost of Purchased |
| 23 | | Power/Gas. Total Operating Revenues are adjusted to remove Stranded Costs and §18-a |

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| 22 | | procedures? |
|----|----|--|
| 21 | ų. | and Narragansett Gas as a result of implementing the revised allocation policies and |
| 20 | Q. | Has the Company forecasted the change in costs incurred by Narragansett Electric |
| 19 | | |
| 18 | | which utility services have been unbundled in various jurisdictions. |
| 17 | | margin levelizes the impact of changing commodity prices and the differing degrees to |
| 16 | | factor utilized in the current KeySpan general allocator formula, because use of gross |
| 15 | | use of a three-point allocator, which utilizes a gross margin factor rather than the revenue |
| 14 | | As explained in PA's report on the general allocator recommendation, PA recommended |
| 13 | | |
| 12 | | New York entities. |
| 11 | | allocator (and charged to a FERC 920 or above account) and the §18-a assessment for |
| 10 | | allocated from the service companies to the affiliate companies using the general |
| 9 | | "O&M Expenses" are defined as all non-Purchased Power/Gas expenses less costs |
| 8 | | |
| 7 | | Plant are taken from the balance sheet. |
| 6 | | Plant and Net Non-Utility Plant less Goodwill. Net Utility Plant and Net Non-Utility |
| 5 | | The "Net Plant" component of the revised general allocator is the sum of Net Utility |
| 4 | | |
| 3 | | Accounts 800 through 813). |
| 2 | | Power (FERC account 555) and Purchased Gas/Other Gas Supply Expense (FERC |
| 1 | | assessments for New York entities. Cost of Purchased Power/Gas includes Purchased |

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A. Yes. As shown on Schedule MDL-3-ELEC, Page 48 and carried forward to Page 7, Line 32, the Company has included an adjustment of \$4,514,843 for Narragansett Electric related to the reallocation of Test Year service company costs designed to replicate the proposed allocation pools that will be used in the new SAP platform and as supported by the PA recommendations discussed earlier. Similarly, an adjustment of (\$4,452,323) for Narragansett Gas is shown on Schedule MDL-3-GAS, Page 47.

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A.

Q. How were the analyses prepared?

The adjustment relates to service company allocated costs only and is summarized on Schedule MDL-3-ELEC, Page 48. The Company first accumulated all service company charges to all associated companies during the Test Year, as recorded on the books of each receiving company. These charges consisted of direct and allocated charges to O&M expense accounts as well as capitalized or other non-expense accounts. Because direct charges represent charges for which only a single associated company benefitted, those costs would not be affected by allocation pool changes and therefore require no adjustment. However, all service company allocated costs will be affected by billing pool changes and therefore require an adjustment. Test Year service company allocated costs were accumulated by the billing pools employed to allocate those total costs in the Test Year. For activities for which a new cost causative billing pool was recommended, the Test Year costs for those activities were mapped to the new recommended billing pools. The remaining Test Year billing pool amounts were then mapped to the recommended consolidated billing pool containing the same billing pool metric. These mapped service company charges were then allocated based on the proposed billing pools

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to arrive at revised allocated amounts by associated company. To these revised allocated amounts were added the actual Test Year capitalized and other non-expense charges to arrive at the reallocated total service company charges, by receiving company, as shown on Schedule MDL-2, Page 1.

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The sum of the allocated and direct O&M charges for the Test-Year period and as reallocated are shown on Schedule MDL-3-ELEC, Page 48 and as shown on Schedule MDL-2, Pages 1 and 2. As shown on Schedule MDL-3-ELEC, Page 48, Line 16, the total change in service company Test-Year allocations as a result of incorporating the proposed allocators equals \$5,251,162. This amount represents a 5.6 percent change from total Test Year "direct and allocated" service company expense charged to Narragansett Electric and an 11.8 percent change in Test Year "allocated only" service company expense charged to Narragansett Electric. Because the Company is adjusting labor and associated benefits based on Test Year end employee complement and benefit elections, this total increase must be reduced to recognize that a portion of these Test Year reallocated costs for labor and benefits are being adjusted as a component of the Test Year-end adjustment methodology employed in this cost of service for these expense types. As shown on Lines 25 through 32 of Page 48, this was accomplished by applying the percentage change in the Test Year "direct and allocated" costs charged to the Company or 5.6 percent to the Pro Forma adjustments for these expense types. The percentage of change in "direct and allocated" expense was used for these expense types because labor and benefits are charged both directly and allocated to the Company. As shown on Page 48 at Line 32, applying the 5.61 percent to the Pro Forma adjustments for

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| | these expense types totals (\$299,064). Similarly allocated Test Year service company |
|----|--|
| | costs to achieve the U.S. Restructuring Program cost benefits, discussed in more detail |
| | later in this testimony, have been eliminated in total from Rate Year expenses in |
| | Narragansett Electric's cost of service in this proceeding. Because these costs to achieve |
| | were allocated only, Narragansett Electric has applied the 11.8 percent change in Test |
| | Year "allocated only" service company expense as shown on Page 48 at Line 37. The |
| | resulting share of costs to achieve that needs to be excluded from the total service |
| | company reallocation amount is (\$602,956). Finally, inflation, through the Rate Year, is |
| | applied to the net Test Year adjustment amount as shown on Line 42 of Page 48. |
| | |
| | The same analysis was performed for Narragansett Gas as shown on Schedule MDL-3- |
| | GAS, Page 47. As shown on Page 47, the total change in Test Year service company |
| | allocated costs as a result of employing the proposed billing pools is (\$5,365,003). The |
| | required adjustments to that amount for labor and benefits totals \$385,488, based on the |
| | percentage change in the Test Year "direct and allocated" costs charged to Narragansett |
| | Gas, or (11.3 percent), and for cost to achieve is \$690,599 based on the change in Test |
| | Year "allocated only" service company expense, or (20.8 percent). |
| | |
| Q. | What is the net adjustment being proposed for the reallocation of Test Year service |
| | company charges for Narragansett Electric and Narragansett Gas in this |
| | proceeding? |
| A. | As shown on Schedule MDL-3-ELEC, Page 48, Line 44, the resulting adjustment to the |
| | Narragansett Electric cost of service amounts to \$4,514,843. The same analysis for |

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| 1 | | Narragansett Gas results in an adjustment of (\$4,452,323) as shown on Schedule MDL-3 |
|----|----|--|
| 2 | | Gas, Page 47, Line 44. Although this analysis results in an increase in Narragansett |
| 3 | | Electric's cost of service, it also supports a decrease in the Narragansett Gas cost of |
| 4 | | service in essentially an equal and offsetting amount resulting in little to no impact for |
| 5 | | Rhode Island customers as a whole. |
| 6 | | |
| 7 | V. | Narragansett Electric Revenue Requirement Analysis |
| 8 | | Subpart A: Cost of Service Summary |
| 9 | Q. | Would you please provide a summary of the Narragansett Electric cost of service |
| 10 | | and resulting revenue requirement? |
| 11 | A. | Schedule MDL-3-ELEC begins with the Narragansett Electric cost of service and |
| 12 | | resulting revenue requirement as shown on Page 1, Revenue Deficiency Summary. For |
| 13 | | the Rate Year ending January 31, 2014, the calculated revenue deficiency is \$31,448,278 |
| 14 | | as shown on Page 1 in Column (f) and as calculated on Page 2. Page 3 shows the |
| 15 | | appropriate mechanisms through which this revenue deficiency will be recovered. The |
| 16 | | Operating Revenue Summary is set forth on Page 4, with Adjustments to Electric |
| 17 | | Operating Revenues listed on Page 5. The Cost of Service Summary provided on Page 6 |
| 18 | | identifies the adjusted Test-Year amounts for the cost of Standard Offer Service, O&M |
| 19 | | expense, depreciation, amortization, taxes other than income, income taxes and return on |
| 20 | | rate base. The Cost of Service Summary also shows the total adjustments to the Test |
| 21 | | Year amounts. Adjustments to O&M expenses to normalize Test Year amounts and to |
| 22 | | reflect known and measurable changes to the Test Year are itemized on Page 7. |
| 23 | | Supporting schedules are provided in the remainder of the schedule. |

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| 1 | Q. | Does the cost of service include costs incurred by National Grid service companies |
|----|----|--|
| 2 | | on behalf of Narragansett Electric? |
| 3 | A. | Yes. As previously discussed, these Test Year costs have been adjusted to reflect |
| 4 | | proposed changes in billing pool allocators. The cost of service for Narragansett Electric |
| 5 | | reflects two types of charges from the service companies as previously discussed in |
| 6 | | Section III of this testimony, which are "direct charges" billed for costs incurred and |
| 7 | | work performed by service-company personnel directly related to the respective |
| 8 | | subsidiary, and "common costs," which are allocated among the respective subsidiaries |
| 9 | | benefitting from the service based on appropriate allocation factors and billing pools. |
| 10 | | Therefore, where applicable, costs incurred on behalf of, or allocated to, Narragansett |
| 11 | | Electric by the service companies are included in Test Year charges as adjusted pursuant |
| 12 | | to the discussion in Section III herewith. Schedule MDL-3-ELEC provides detail of |
| 13 | | these costs by cost category and by originating company. |
| 14 | | |
| 15 | Q. | How are the costs that the service companies incurred to perform services reflected |
| 16 | | in the Narragansett Electric cost of service calculation? |
| 17 | A. | The charges to Narragansett Electric from the service companies are incorporated into the |
| 18 | | appropriate O&M or other expense categories included in the Test-Year cost of service. |
| 19 | | In addition, I have included any applicable charges from the service companies in the |
| 20 | | individual post-Test Year adjustments to the cost of service, to the extent that those |
| 21 | | adjustments also represent known and measurable changes to the Test-Year cost of |
| 22 | | service under Commission precedent. |

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| 1 | Q. | Are charges billed to Narragansett Electric in conformance with a service |
|----|----|--|
| 2 | | agreement? |
| 3 | A. | Yes. There are operating agreements in effect between the service companies and |
| 4 | | Narragansett Electric for the fiscal years (sometimes referred to as "FYs" or individually |
| 5 | | as "FY") ending March 31, 2011 and 2012, as amended. These agreements identify the |
| 6 | | services that will be provided to Narragansett Electric and reference the cost-allocation |
| 7 | | formulas that will be applied to calculate the charges presented each month to |
| 8 | | Narragansett Electric. The provisions of the service company agreements, including the |
| 9 | | cost-allocation formulas, are in conformance with FERC requirements. |
| 10 | | |
| 11 | | Subpart B: Revenue Adjustments |
| 12 | Q. | What is the total amount of normalizing Test Year adjustments to Electric |
| 13 | | Operating Revenues? |
| 14 | A. | For Narragansett Electric, there is a total increase to Electric Operating Revenues of |
| 15 | | \$9,648,547 as a result of normalizing Test-Year adjustments made consistent with |
| 16 | | Commission precedent. These adjustments are listed in Schedule MDL-3-ELEC, Page 5. |
| 17 | | |
| 18 | Q. | Please describe the adjustments to Adjusted Test Year and Rate Year Operating |
| 19 | | Revenues reflected in Schedule MDL-3-ELEC, Page 4. |
| 20 | A. | The Company made a number of known and measurable adjustments to Test Year |
| 21 | | booked operating revenues, as reflected on Schedule MDL-3-ELEC Page 4. First, the |
| 22 | | Company removed Test Year ISR O&M Factor revenue and Standard Offer Service |
| 23 | | Administrative Cost Adjustment revenue from the Test Year. Although revenue |

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| associated with these charges is reflected in distribution revenue on the Company's |
|---|
| books, these revenues are collected through separate reconciliation mechanisms and not |
| through base distribution rates and have been reflected as such in Column (a). Next, a |
| normalizing adjustment was made to base distribution revenue to account for approved |
| rate changes that have been implemented since the end of the Test Year. The Company |
| also made a normalizing adjustment to ISR CapEx Factor revenue (Line 4) so that the |
| adjusted Test Year amount reflects the sum of the Test Year ISR CapEx Factor revenue |
| and the calendar year portion of the FY 2012 ISR capital investment. The Company also |
| included a normalizing adjustment to the Revenue Decoupling Mechanism ("RDM") |
| revenue, which reconciles the adjusted Test Year revenue to the annual target revenue |
| approved in Docket No. 4065, and as adjusted for the O&M Factor credit approved in |
| Docket No. 4218 and the base rate adjustment approved pursuant to the capital structure |
| remand settlement approved in Docket No. 4065, effective April 23, 2012. |
| |
| The Company made Pro Forma adjustments to base distribution charge revenue to reflect |
| the forecasted Rate Year customer numbers and kWh deliveries. The sales forecast is |
| supported in the testimony of Company Witness Alfred P. Morrissey. The Company also |
| included a Pro Forma adjustment to ISR CapEx Factor revenue to include the incremental |
| revenue associated with the FY 2013 ISR CapEx revenue requirement approved in |
| Docket No. 4307. The Company also included a Pro Forma adjustment to RDM revenue |
| similar to the normalizing adjustment described above. |

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| 1 | | The Company also made similar normalizing and Pro Forma adjustments to revenues |
|----|----|---|
| 2 | | associated with its various reconciling mechanisms, shown as Other Delivery and |
| 3 | | Commodity Revenue on Page 4 of Schedule MDL-3-ELEC. Expenses associated with |
| 4 | | these rate mechanisms are collected outside of base distribution charges. Therefore, |
| 5 | | normalizing and Pro Forma revenue adjustments are offset by adjustments to adjusted |
| 6 | | Test Year and Rate Year Purchased Power and Other Reconciling Expense as reflected |
| 7 | | on Schedule MDL-3-ELEC, at Page 1 (Line 3). |
| 8 | | |
| 9 | | The development of adjusted Test Year and Rate Year revenue is discussed further in the |
| 10 | | testimony of Company Witness Jeanne A. Lloyd. |
| 11 | | |
| 12 | | Subpart C: Expense Adjustments |
| 13 | | Normalizing Adjustments |
| 14 | Q. | Has the Company made any adjustments to Test Year O&M expense? |
| 15 | A. | Yes. The Company has adjusted Test-Year O&M expenses by (\$117,825,347) to |
| 16 | | normalize the booked Test-Year amounts for ratemaking purposes. The Company has |
| 17 | | also adjusted Test-Year O&M expenses by \$4,858,292 to account for known and |
| 18 | | measurable changes in O&M expense levels occurring after the end of the Test Year and |
| 19 | | prior to the end of the Rate Year, or January 31, 2014. Each adjustment is discussed |
| 20 | | below in the order presented on Schedule MDL-3-ELEC, Page 7. Normalizing |
| 21 | | adjustments are segregated by issue on Pages 8 and 9. Pro Forma post-Test Year |
| 22 | | adjustments are supported individually on subsequent pages of Schedule MDL-3-ELEC |
| 23 | | and will be discussed individually in my testimony below. |

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| 1 | Q. | What is the first normalizing adjustment shown on Schedule MDL-3-ELEC, Page |
|----|----|---|
| 2 | | 8? |
| 3 | A. | The first normalizing adjustment, detailed by cost category in Column (b) of Page 8, |
| 4 | | represents the elimination of Narragansett Electric's transmission bill credit from its |
| 5 | | affiliate New England Power Company ("NEP") for use of Narragansett Electric-owned |
| 6 | | transmission facilities pursuant to the Integrated Facilities Agreement ("IFA") between |
| 7 | | Narragansett Electric and NEP. Line 44 of Column (b) reflects the total elimination of |
| 8 | | the transmission-related O&M credit for facilities supported by NEP under the IFA, or |
| 9 | | \$51,054,041. Other transmission-related items supported by NEP pursuant to the IFA, |
| 10 | | such as transmission-related rate base components, depreciation expense and municipal |
| 11 | | and other taxes have also been removed from the distribution revenue requirement |
| 12 | | determination in this proceeding. |
| 13 | | |
| 14 | Q. | What is the next normalizing adjustment shown on Schedule MDL-3-ELEC, Page |
| 15 | | 8? |
| 16 | A. | The next normalizing adjustment, reflected in Column (c) of Page 8, removes vegetation |
| 17 | | management expenses recorded by Narragansett Electric during the Test Year, or |
| 18 | | calendar year 2011. These costs are being eliminated because they are recovered through |
| 19 | | a reconciling mechanism as a component of Narragansett Electric's ISR Plan. |
| 20 | | |
| 21 | Q. | Please continue. |
| 22 | A. | As is the case with vegetation management expenses, Narragansett Electric's inspection |
| 23 | | and maintenance program expenses are also recovered through a reconciling mechanism |

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| 1 | | as a component of Narragansett Electric's ISR Plan. Consequently, inspection and |
|----|----|--|
| 2 | | maintenance program expenses recorded during the Test Year are eliminated as reflected |
| 3 | | in Column (d) of Page 8. |
| 4 | | |
| 5 | Q. | Would you explain the adjustment for storm costs contained on Page 8 in Column |
| 6 | | (e)? |
| 7 | A. | Certainly. Pursuant to the operation of Narragansett Electric's Storm Contingency Fund, |
| 8 | | the incremental costs of restoration efforts following significant storm events are deferred |
| 9 | | and charged to Narragansett Electric's storm fund. When costs are initially incurred, they |
| 10 | | are charged to the respective expense category and accumulated in a storm work order for |
| 11 | | identification. Once Narragansett Electric determines that a particular event qualifies for |
| 12 | | inclusion in the storm fund, an expense credit is recorded along with an associated charge |
| 13 | | to the storm fund for the incremental amount eligible for storm fund inclusion. The |
| 14 | | expense credit however is recorded in a single "expense type" rather than crediting each |
| 15 | | expense type related to the original cost incurrence. Consequently, Column (e) reflects a |
| 16 | | large value for this single expense type deferral practice, as shown on Line 39. The net |
| 17 | | amount of this normalizing adjustment represents the elimination of out of period |
| 18 | | incremental storm cost deferrals of \$2,613,590 for expenses incurred in 2011 but not |
| 19 | | deferred until 2012 offset by an expense credit of \$228,966 recorded in 2011 for storm |
| 20 | | costs incurred in 2010. |
| 21 | | |
| 22 | Q. | What is the next normalizing adjustment shown on Schedule MDL-3-ELEC, Page |
| 23 | | 8? |

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| 1 | A. | The next normalizing adjustment, reflected in Column (f) of Page 8, relates to the cost of |
|----------|----|--|
| 2 | | National Grid's expatriate program. Although this program provides benefits to National |
| 3 | | Grid and its customers, management has elected to limit the cost of that program to a |
| 4 | | market-based value of the individual positions filled by expatriate employees. As a |
| 5 | | result, this adjustment reflects normalizing Test Year expatriate salary and benefits |
| 6 | | charged to Narragansett Electric to the lower of actual cost or market-based cost. In other |
| 7 | | words, the costs for expatriate employees track the cost of a U.S. resident employee. The |
| 8 | | resulting adjustment is a decrease in Test Year expense of \$187,447 for Narragansett |
| 9 | | Electric as shown in Column (f) of Page 8. |
| 10 | | |
| 11 | Q. | Please explain the adjustment contained in Column (g) of page 8, Costs of Savings |
| 12 | | Initiative. |
| 13 | A. | As noted above, during 2011, National Grid completed a major corporate restructuring, |
| 14 | | which will be discussed in more detail later in this testimony. This U.S. restructuring will |
| 15 | | provide enduring savings for both Narragansett Electric and Narragansett Gas, and is |
| 16 | | expected to provide for a more focused attention on individual jurisdictional issues as |
| 17 | | National Grid has transitioned from its former line-of-business model to a jurisdictional |
| 18 | | organization. Although enduring savings are expected to result, there are one-time costs |
| | | organization. Thinlough enduring savings are expected to result, there are one time costs |
| 19 | | to achieve these enduring savings, such as employee separation costs for example. |
| 19 20 | | |
| | Q. | |

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| 1 | A. | No. The Company is not proposing to recover the costs to achieve the U.S. Restructuring |
|----|----|---|
| 2 | | Program because those costs will be offset by the savings realized from staffing |
| 3 | | reductions and from individual non-labor-related initiatives from the time of |
| 4 | | implementation through February 1, 2014, the beginning of the Rate Year. |
| 5 | | Consequently, this adjustment eliminates these one-time costs to achieve recorded by |
| 6 | | Narragansett Electric in the Test Year aggregating to \$3,945,593, as shown in Column (g) |
| 7 | | of Page 8. |
| 8 | | |
| 9 | Q. | There are a number of entries reflected in Column (h) of Page 8, titled 'Other'. |
| 10 | | Would you please explain what they represent? |
| 11 | A. | Yes. As shown on Line 44, in Column (h), other normalizing adjustments to O&M total |
| 12 | | (\$156,519,796). Details of the individual items included here are shown on Schedule |
| 13 | | MDL-3-ELEC, Page 9. |
| 14 | | |
| 15 | | <u>Pro Forma Adjustments</u> |
| 16 | Q. | You mentioned that Narragansett Electric was proposing several Pro Forma O&M |
| 17 | | adjustments representing known and measurable changes to the Test Year cost of |
| 18 | | service. Would you summarize these adjustments beginning with payroll expense? |
| 19 | A. | Yes. The adjustment to Narragansett Electric's normalized Test-Year payroll expense, |
| 20 | | by originating company, totals (\$1,390,934) as shown on Schedule MDL-3-ELEC, Page |
| 21 | | 10. Page 11 summarizes the Test Year normalizing adjustments, previously discussed, to |
| 22 | | arrive at normalized Test Year labor by originating company for union and management |
| 23 | | employees and by wages and salaries, management incentive compensation and the |

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| "Union Goals" program. Details of those individual components are calculated and |
|--|
| provided on Pages 13 through 22. Because Narragansett Electric does not accumulate |
| non-productive pay separately for union and management employees, Page 12 provides |
| the allocation of non-productive labor costs to union and management categories as well |
| as the calculation of labor allocation rates for service company labor charged to |
| Narragansett Electric as well as O&M percentages for direct company and service |
| company labor. Page 13 provides detail of the previously discussed Test Year |
| normalizing adjustments by wage type. The Pro Forma adjustments for union and non- |
| union employees are summarized on Schedule MDL-3-ELEC, Page 14 with detailed |
| calculations provided on Pages 15 and 16, respectively, for union and non-union base and |
| overtime labor while the adjustments for management incentive compensation and union |
| goals incentive compensation are calculated on Pages 21 and 22, respectively. For |
| purposes of calculating wages and salaries charged to Narragansett Electric from the |
| service companies, the percentages of Test Year productive pay charged to Narragansett |
| Electric to total productive pay of each service company were used. Likewise, O&M |
| percentages of total wages and salaries charged to Narragansett Electric used the Test |
| Year percentage of productive pay charged to O&M to total productive pay charged to |
| Narragansett Electric as the appropriate proxy. Consistent with Commission precedent, |
| the Company is adjusting payroll expense to reflect known and measurable changes that |
| will take effect through the end of the Rate Year, or January 31, 2014. In addition, as a |
| result of the U.S. Restructuring initiative completed by National Grid, the National Grid |
| system has 118 positions it must fill prior to the Rate Year in this proceeding, of which |
| 86 are Electric and 82 are Gas, which will impact labor costs of Narragansett Electric and |

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| 1 | | Narragansett Gas, respectively. The details of these known and measurable changes to |
|----|----|---|
| 2 | | the Test Year cost of service are discussed in the testimony of Company Witness |
| 3 | | Maureen P. Heaphy. Lastly, Narragansett Electric has minimum staffing requirements |
| 4 | | pursuant bargaining unit contracts. As explained in the testimony of Company Witness |
| 5 | | Michael R. Hrycin, pursuant to those contracts, the Company must hire 19 union |
| 6 | | employees prior to the beginning of the Rate Year in this proceeding. |
| 7 | | |
| 8 | | In general, the adjustments are designed to properly reflect normalized Test Year payroll |
| 9 | | expense adjusted for known and measurable impacts occurring through the end of the |
| 10 | | Rate Year. Individual labor adjustments for the union and non-union labor force of |
| 11 | | Narragansett Electric, as well as the service companies, are calculated. Lastly, |
| 12 | | adjustments to Test-Year non-union incentive compensation and the union goals program |
| 13 | | are computed and summarized by originating company, either for Narragansett Electric |
| 14 | | or from each of the service companies. All adjustments appropriately include only the |
| 15 | | O&M amount for inclusion in the cost of service. |
| 16 | | |
| 17 | Q. | Would you begin by explaining the adjustment you are proposing for union O&M |
| 18 | | wages? |
| 19 | A. | Yes. The adjustment starts with the annual base union wages for union employees of |
| 20 | | Narragansett Electric on record as of December 31, 2011, or \$26,292,656 as shown on |
| 21 | | Schedule MDL-3-ELEC, Page 15, Line 1, Column (a). This amount represents the |
| 22 | | Narragansett Electric steady state union workforce and annual wage totals as of |
| 23 | | December 31, 2011. The steady state work force and annual wages for the service |

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| companies as of December 31, 2011 are shown in Columns (b) through (d) on Line 1. |
|--|
| Line 2 reflects the salary levels for the 19 Narragansett Electric bargaining unit |
| employees that must be hired prior to the start of the Rate Year, based on an average |
| salary level. The aggregate amount of total steady state wages by originating company is |
| shown on Line 3. These amounts are adjusted for the weighted average of known union |
| contract wage increases occurring through the end of the Rate Year. The weighted |
| average union wage increases, by originating company, from December 31, 2011 through |
| the end of the Rate Year in this proceeding are calculated on Pages 17 through 20 of |
| Schedule MDL-3-ELEC. The resulting adjusted total union wages by originating |
| company are displayed in Schedule MDL-3-ELEC, Page 15, at Line 7. |
| |
| These amounts are then allocated to Narragansett Electric based on Test-Year |
| percentages of total wages charged to Narragansett Electric as shown on Line 9, and as |
| calculated on Page 12. For example, 100 percent of Narragansett Electric direct union |
| labor costs were charged to Narragansett Electric, while only .07 percent of KCS union |
| labor was charged to Narragansett Electric in the Test Year (see Line 9). KUS and |
| NGSC charged .56 percent and 16.15 percent of their union labor to Narragansett Electric |
| in the Test Year, respectively. Line 11 represents the O&M percentage of total wages |
| charged to Narragansett Electric by originating company based on the actual O&M wage |
| ratio experienced by Narragansett Electric in the Test Year as calculated on Page 12. |
| Applying the company-specific wage allocation percentage from Line 9, and O&M |
| wages percentage from Line 11, to the adjusted total union wages from Line 7 results in |
| the Rate Vear union O&M wages shown on Line 21. The Test Vear levels of overtime |

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| 1 | | labor charged to Narragansett Electric by originating company is shown on Line 22. The |
|----|----|--|
| 2 | | sum of Lines 21 through 26 equals total Rate Year union O&M labor as shown on Line |
| 3 | | 28, totaling \$21,175,853. Normalized Test Year union O&M labor costs are shown on |
| 4 | | Line 30 by originating company and aggregating \$20,102,710. The resulting Pro Forma |
| 5 | | adjustment for union O&M labor totals \$1,073,143, shown on Line 32, by originating |
| 6 | | company, and is the difference in the Rate Year union O&M wages from Line 28 and the |
| 7 | | normalized Test Year union O&M wages reflected on Line 30. |
| 8 | | |
| 9 | Q. | How did Narragansett Electric calculate the weighted average union wage increase? |
| 10 | A. | The weighted average union wage increase is based on the union payroll increases |
| 11 | | scheduled to take effect before the end of the Rate Year and the associated impact of such |
| 12 | | increases through the end of the Rate Year as discussed in the testimony of Company |
| 13 | | Witness Heaphy. A schedule showing the calculation of the weighted average union |
| 14 | | wage increase has been provided in the work papers accompanying this testimony. |
| 15 | | |
| 16 | Q. | Would you review the payroll adjustments relating to non-union personnel? |
| 17 | A. | Yes. As further described in the testimony and accompanying exhibits of Company |
| 18 | | Witness Heaphy, non-union employees of Narragansett Electric and the service |
| 19 | | companies are scheduled to receive a combination of merit and promotional increases |
| 20 | | totaling 3.37 percent effective July 1, 2012 and merit and promotional increases totaling |

3.00 percent effective July 1, 2013. The calculation of the adjustment for non-union

wage expense was conducted using the same methodology as the union adjustment,

beginning with steady state total wages, converted to an O&M component and compared

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to actual Test Year non-union O&M wages. As was the case with Narragansett Electric union employee hires, Line 2 of Schedule MDL-3-ELEC, page 16 reflects the total costs of vacancies for the service companies resulting from the U.S. Restructuring initiative and that need to be filled prior to the Rate Year. Line 3 reflects total steady state non-union labor costs at the end of the Test Year by originating company. These amounts were adjusted using the same methodology as that described for Narragansett Electric's union labor costs. As shown on Schedule MDL-3-ELEC, Page 16 at Line 32, the adjustment to non-union wage expense for the Rate Year totals (\$349,734).

A.

Q. Please explain the adjustment made to incentive compensation.

As described in the testimony of Company Witness Heaphy, Narragansett Electric's incentive compensation plan represents the variable portion of the wages and salaries paid to union and non-union employees serving Narragansett Electric. As Ms. Heaphy explains in her testimony, since the Commission's decision in the 2009 Electric Rate Case disallowing 50 percent of the total incentive compensation, which was the amount of incentive compensation related to financial performance, National Grid has made certain modifications to its incentive compensation program. As a result, the incentive-compensation adjustment for the Rate-Year ending January 31, 2014 is calculated differently in this case from the calculation made in the 2009 Electric Rate Case.

Specifically, the Company is excluding 100 percent of Band A and 40 percent of Band B and C incentive compensation from the cost of service in this proceeding. In addition,

National Grid has modified the 2011/12 Annual Performance Plan for management

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| employees to replace the financial measures for employees in Bands D, E and F with |
|--|
| customer satisfaction, safety and reliability measures. These measures represent 50 |
| percent of the plan, while the remaining 50 percent is based on attainment of individual |
| performance goals. A total of 60 percent of the plan for employees in Bands B and C |
| will be linked to these same customer satisfaction, safety and reliability measures. These |
| measures are the same for the union employee plan. The other 40 percent of the plan for |
| employees in Bands B and C is linked to financial performance measures and the |
| Company has chosen to exclude this component in this proceeding. |
| |
| Therefore, the variable pay calculation encompasses the non-financial component of |
| variable pay for all Bands B through F for the portion of the management plan attributed |
| directly to customer satisfaction, safety and reliability measures, as well as total for the |
| union plan, which encompasses the same goals, at targeted levels of performance: |
| (a) Bands D - F (100 percent of plan) |
| (b) Bands B - C (60 percent of plan) |
| (c) Union employees (100 percent of plan) |
| |
| Incentive compensation is paid to employees in June for performance in the prior fiscal |
| year ending March 31 based on fixed performance criteria and compensation guidelines. |
| During the Test Year, incentive compensation payments exceeded the "target" level |
| compensation. However, as more fully described by Company Witness Heaphy, |
| incentive compensation has been limited to the target amount in this proceeding. Total |
| targeted incentive compensation based on steady state wages is shown on Line 1 of |

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Schedule MDL-3-ELEC, Page 21. Line 2 reflects incentive pay, at target level, related to non-union vacancies being filled prior to the Rate Year, and when added to Line 1 equals total Rate Year non-union variable pay by originating company, as shown on Line 3.

This total targeted incentive compensation amount was converted to Narragansett Electric O&M amounts using the same company wage allocation percentages and O&M wage percentages as previously described in the management wage adjustments, to arrive at a targeted Rate Year O&M incentive compensation for Narragansett Electric of \$1,959,511 shown on Line 12. This amount is compared to normalized Test Year management incentive compensation charged to Narragansett Electric of \$3,440,667 reflected on Line 19 to arrive at Narragansett Electric's O&M incentive compensation adjustment of (\$1,481,156) as shown on Page 21, Line 21.

A.

Q. Can you summarize the proposed adjustment for Union Goals?

Yes. "Union Goals" refers to the incentive compensation plan in place for the union workforce. As shown on Page 22, the calculation of the Union Goals adjustment for the Rate Year in this proceeding was calculated using the same methodology as the incentive compensation adjustment previously discussed, including 19 Narragansett Electric union employees that will be hired prior to the start of the Rate Year, and is based on the target level of Union Goals compensation. As shown on Page 22 at Line 21, the adjustment is computed by comparing the Rate Year targeted level of O&M-related Union Goals compensation to the normalized level of O&M-related Union Goals compensation paid in the Test Year, which produces an adjustment to the cost of service of (\$633,187).

| Q. | Could you | please exp | olain the a | djustment n | nade to T | est Year | health car | e expenses? |
|----|-----------|------------|-------------|-------------|-----------|----------|------------|-------------|
|----|-----------|------------|-------------|-------------|-----------|----------|------------|-------------|

Narragansett Electric's proposed adjustment to Test Year healthcare costs is set forth in Schedule MDL-3-ELEC on Page 23. The adjustment was calculated using the same methodology as used for the wage adjustments previously discussed. The Rate Year level of healthcare O&M expense was computed by first calculating the total annual costs of current healthcare elections of the employee population as of December 31, 2011, by originating company, incorporating the same steady state employee complement used for the wage adjustment, as shown on Line 37 of Page 23. The health costs associated with union and non-union vacancy hires based on average cost levels is shown, by originating company, on Line 39 and as calculated on Lines 18 through 30. As was the case with the wage adjustments, the total of Lines 37 and 39 were then converted to O&M amounts using the same company wage allocation percentages as those used in the wage adjustment, and blended union and non-union O&M percentages, as shown on Lines 41 and 43, and as calculated on Page 12. The resulting Rate Year healthcare O&M expense is shown by originating company on Line 45. Line 47 reflects an adjustment to remove an amount associated with the Company's IFA based on the Test Year IFA salary allocator. The total Rate Year healthcare O&M expense, equal to the sum of Lines 45 and 47, is shown on Line 49, by originating company. Comparing the amounts on Line 49 to actual Test-Year healthcare expense on Line 51, results in an adjustment totaling \$399,650, as shown on Line 53 and in Column (d) at Lines 1 through 5.

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A.

Q. Would you explain the proposed Test-Year adjustment to Narragansett Electric 401(k) expense?

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| 1 | A. | Narragansett Electric is proposing adjustments to 401(k) expense for two components of |
|----|----|--|
| 2 | | Narragansett Electric's 401(k) costs. The first is shown on Schedule MDL-3-ELEC, |
| 3 | | Page 24. Here, the Company is simply adjusting the Test Year level of company 401(k) |
| 4 | | match expense for the change in O&M labor from the Test Year to the Rate Year. The |
| 5 | | adjustment applies the Test Year 401(k) company match rate per payroll dollar, as |
| 6 | | calculated in Columns (k) through (m), to the total change in O&M labor from the Test |
| 7 | | Year to the Rate Year as shown in Columns (n) through (r). The resulting adjustment for |
| 8 | | 401(k) Company match expense equals (\$103,649) as shown in Column (r). |
| 9 | | The second adjustment related to Narragansett Electric's 401(k) expense is related to the |
| 10 | | Company's 401(k) pension replacement plan. As more fully discussed by Company |
| 11 | | Witness Stephen F. Doucette and Company Witness Heaphy, commencing January 1, |
| 12 | | 2011, all National Grid new non-union hires are excluded from National Grid's defined |
| 13 | | benefit pension plans and receive an enhanced 401(k) company benefit instead. Page 25 |
| 14 | | of Schedule MDL-3-ELEC provides the calculation of the necessary adjustment to reflect |
| 15 | | the estimated Rate Year level of this pension replacement benefit related to two groups of |
| 16 | | new hires. The first group of new hires is the Company and service company vacancies |
| 17 | | that will be filled prior to the Rate Year in this proceeding. The second group of new |
| 18 | | hires reflects a three-year average of National Grid employee turn over. These two |
| 19 | | groups of new hires will be enrolled in the 401(k) pension replacement plan rather than in |
| 20 | | a defined benefit pension plan. The adjustment first calculates the cost of this benefit for |
| 21 | | the service company vacancies being filled by applying and average benefit cost per |
| 22 | | employee, as shown on Line 14 to the number vacancies being filled by originating |
| 23 | | company and stepping the total down to the Narragansett Electric O&M level by |

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| applying the same company wage allocation percentages and O&M wage percentages as |
|---|
| previously described. This total O&M amount is further adjusted to exclude the amount |
| allocated to the Company's IFA. The resulting net adjustment is shown on Line 34 in the |
| amount of \$44,708. The next component of the adjustment performs the same |
| calculation as described for the filled Company and service company vacancies but |
| applied to a three year average of employee turnover by originating company. Because |
| this incremental benefit should be matched by a similar decrease in defined benefit |
| pension plan costs, this component of the adjustment results in a like reduction to pension |
| costs as discussed later in this testimony. If approved, the proposed pension and OPEB |
| tracker mechanism will reflect this annual reduction in defined benefit pension plan costs |
| as employee turnover continues year on year. The 401(k) expense adjustment for this |
| group of new hires, net of IFA allocation, is shown on Line 40 and amounts to \$136,890. |
| The total Rate Year amount of this benefit totals \$181,598 and when compared to the |
| Test Year amount results in an adjustment of \$178,575. |
| |
| Please explain the proposed Test Year adjustment to computer software expenses as |
| detailed on Schedule MDL-3-ELEC, Page 27. |
| This adjustment relates to Narragansett Electric computing costs charged from the service |
| companies, and includes several components, including National Grid's Information |
| Services ("IS") Transformation initiative and the U.S. Foundation Program. |
| |

Please describe the IS Transformation initiative.

Q.

A.

Q.

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| A. | In summary, the IS Transformation initiative shifts National Grid away from providing |
|----|---|
| | many computer and communication services using solely in-house resources and relies |
| | on the expertise of specialty firms in the markets for these services. This approach to |
| | service provision takes advantage of the significant expertise in vendors that specialize |
| | in certain areas of computer hardware, computer software or communications. |
| | Specifically, the IS Transformation initiative includes the provision of services by |
| | external service providers in the following areas: Service Management Integrator; |
| | Intranet, Collaboration and Email; Networks and Telecommunications; Solution |
| | Delivery; Managed Print; and data center and client services ("Enterprise Services"). |
| | The new partners that National Grid has chosen to participate in this transformation |
| | include: Hewlett Packard as Service Management Integrator; Computer Sciences |
| | Corporation for Enterprise Services; Verizon for networks and communications; IBM |
| | for Internet, Collaboration, and E-mail; Xerox for Managed Print services; and IBM and |
| | Wipro for application development and maintenance. The new partners were selected |
| | for delivery of services in their areas of expertise or specialization. |
| | |
| Q. | What savings are expected from each of the transformation initiatives discussed |
| | above? |
| A. | As will be explained later in this testimony, the IS Transformation initiative is one of |
| | many components delivering savings within the U.S. Restructuring Program. All IS |
| | Transformation savings are included in the \$171 million in projected U.S. Restructuring |
| | Program savings, discussed later in this testimony. |
| | |

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| 1 | Q. | You mentioned the U.S. Foundation Program. Would you please elaborate? |
|----|----|--|
| 2 | A. | The primary objective of the U.S. Foundation Program is integration of National Grid's |
| 3 | | U.S. HR, Supply Chain and Finance processes that continue to operate across a |
| 4 | | patchwork of disparate applications and infrastructure since National Grid's acquisition |
| 5 | | of KeySpan in 2007. The U.S. Foundation Program will consolidate systems onto a |
| 6 | | single integrated SAP platform to replace and improve the functionality delivered in the |
| 7 | | U.S. today by the Oracle and PeopleSoft Enterprise Resource Planning ("ERP") Suites |
| 8 | | and associated applications. The U.S. Foundation Program will redesign business |
| 9 | | processes, provide additional functionality and address a host of related issues |
| 10 | | including, but not limited to: |
| 11 | | - vendor and product stability; |
| 12 | | - critical path to addressing service company cost allocation issues and single set of |
| 13 | | allocation methods and separate codings specifically for each overhead/burden type; |
| 14 | | - consolidation of the U.S. service companies; |
| 15 | | -treatment of direct assigned service company costs that are directly reported in |
| 16 | | affiliate company financial ledgers; |
| 17 | | -consistent and robust financial/regulatory reporting and business planning |
| 18 | | capability, and improved controls; |
| 19 | | -simplification of business processes and the associated systems landscape (<u>e.g.</u> , |
| 20 | | single ERP, fleet, sales tax, time entry systems); and |
| 21 | | -support for delivery of future front office/work management rollout. |
| | | |

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Q. How does the U.S. Foundation Program fit into the overall IS agenda and the IS

2 Transformation effort?

A. National Grid, as part of the IS Transformation initiative, has embarked on an ambitious hardware, software and process rationalization to improve operational and shared services efficiency, while simplifying and consolidating the IS infrastructure that supports the business. The U.S. Foundation Program is one of the major first steps along a multi year roadmap to update and rationalize National Grid's IS systems. It will serve as a critical enabler of a U.S. systems strategy, and serve as a platform for future enterprise-wide enhancements that will deliver improved service at reasonable cost to customers.

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Q. Why is the U.S. Foundation Program needed?

13 A. The U.S. Foundation Program is of critical importance in addressing the financial 14 reporting and business efficiency challenges inherent in the multiple processes and 15 systems that currently exist across the U.S. landscape following the KeySpan merger. 16 Furthermore, it is fundamental to improving financial and regulatory reporting and 17 reducing the technical risk associated with operating business critical systems on aged 18 infrastructure that in some cases has limited vendor support. Following National Grid's 19 acquisition of KeySpan in 2007, investments in the Oracle and PeopleSoft ERP 20 infrastructure were put on hold pending review and decisions on the strategy and timing 21 of the consolidation of those systems and their underlying Finance, Supply Chain and HR 22 processes. As a result, the U.S. business has been challenged in supporting multiple and 23 complex business processes that span multiple and complex technology platforms. The

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| 1 | | U.S. Foundation Program eliminates the need to operate across multiple, disparate |
|----|----|--|
| 2 | | systems and applications and replaces aged systems that are at risk of failure and lacking |
| 3 | | support. |
| 4 | | |
| 5 | Q. | When does the U.S. Foundation Program go into service? |
| 6 | A. | The planned "go-live" date for the U.S. Foundation Program is October 2012. |
| 7 | | |
| 8 | Q. | What is the cost of the U.S. Foundation program? |
| 9 | A. | The total indicative costs for the U.S. Foundation Program are estimated at \$356.7 |
| 10 | | million. Of this amount, approximately \$273.4 million comprise capital costs, and |
| 11 | | \$83.3 million comprise operating expense. Through March 2012, National Grid has |
| 12 | | invested \$172.3 million of the total estimated capital cost of \$273.4 million. Because |
| 13 | | the US Foundation Program is a shared services investment, only a portion of the total |
| 14 | | investment support would be allocated to Narragansett Electric. |
| 15 | | |
| 16 | Q. | Who will own the U.S. Foundations Program's assets? |
| 17 | A. | Because the U.S. Foundation Program will deliver significant benefits to all associated |
| 18 | | companies of the service company, the assets will be owned by the service company and |
| 19 | | allocated to the benefitting associated companies based on the appropriate cost causative |
| 20 | | or general allocator as appropriate. |
| 21 | | |
| 22 | Q. | What is the estimated support cost to Narragansett Electric for the Rate Year |
| 23 | | ended January 31, 2014? |

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| 1 | A. | Based on the projected capital cost for the U.S. Foundation Program of \$2/3.4 million |
|----|----|---|
| 2 | | the expected rental charge from the service company to Narragansett Electric is |
| 3 | | \$2,626,506 for the Rate Year, as detailed on Workpaper MDL-7. It is important to note |
| 4 | | that although the Company has incurred \$33 million of operation expenses and |
| 5 | | estimates the total of such costs to exceed \$83.3 million through the in-service date of |
| 6 | | the program, the Company is not requesting recovery of these expenses in this case, and |
| 7 | | these costs will be absorbed by shareholders. |
| 8 | | |
| 9 | Q. | How was this estimated allocation to Narragansett Electric derived? |
| 10 | A. | The U.S. Foundation Program assets will be amortized over a 10-year period. The |
| 11 | | estimated Rate Year U.S. Foundation Program rental charge to Narragansett Electric |
| 12 | | was based on the projected \$273.4 million of total investment by the service company, a |
| 13 | | 10-year life and service company pre-tax weighted average cost of capital of 9.91 |
| 14 | | percent as shown on Workpaper MDL-7. The service company pre-tax weighted |
| 15 | | average cost of capital reflects the re-capitalization of the service company as result of |
| 16 | | National Grid's plans to combine the multiple service company organizations currently |
| 17 | | in place, as discussed earlier in this testimony, along with a return on equity at the same |
| 18 | | rate as is being proposed for Narragansett Electric in this proceeding, or 10.75 percent. |
| 19 | | |
| 20 | Q. | Is it expected that the U.S. Foundation Program will deliver any cost savings? |
| 21 | A. | Yes. As is the case with IS Transformation savings, all savings associated with the U.S. |
| 22 | | Foundation Program are included in the projected U.S. Restructuring Program savings |
| 23 | | adjustment, which I will discuss later in this testimony. |

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| 1 | Q. | How are the costs of IS Transformation allocated to Narragansett Electric? |
|----|----|---|
| 2 | A. | IS Transformation costs, as well as other existing IS investments made by the service |
| 3 | | companies for the benefit of all of their associated companies are allocated to |
| 4 | | Narragansett Electric and other associated companies based on the appropriate cause of |
| 5 | | the costs. Details of this cost allocation for the Rate Year are included in Workpaper |
| 6 | | MDL-7 by individual project. Narragansett Electric's share of total IS rental charges, |
| 7 | | including the IS Transformation effort, the U.S. Foundation Program and allocated costs |
| 8 | | related to existing software, total \$9,212,944, net of amounts allocated to the IFA. |
| 9 | | Comparing that amount to Test Year costs incurred by Narragansett Electric of |
| 10 | | \$3,621,276, results in an adjustment of \$5,591,668 as shown on Schedule MDL-3-ELEC, |
| 11 | | Page 27, Line 45. This amount includes \$2,626,506 for the U.S. Foundation Program as |
| 12 | | shown on Line 38. |
| 13 | | |
| 14 | Q. | Please discuss the Test-Year adjustment for regulatory assessments as shown on |
| 15 | | Page 28. |
| 16 | A. | The adjustment simply restates the Test Year regulatory assessment expense to a level |
| 17 | | equal to the most recent assessment incurred by the Company, or an increase of |
| 18 | | \$1,077,066 from the Test Year level. |
| 19 | | |
| 20 | Q. | Please discuss the Test Year adjustment for facilities expenses presented on Page 29. |
| 21 | A. | The adjustment for facilities expense relates to a change in the rental charge for the |
| 22 | | Reservoir Woods facility and the Northborough call center owned by Massachusetts |
| 23 | | Electric Company, an affiliate of the Company. The costs associated with Reservoir |

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| Woods are billed to Narragansett Electric as a rental charge from NGSC. The rental |
|--|
| charge consists of two components: an operating lease component, which is billed by the |
| owner of the Reservoir Woods facility to the service company, and a charge for leasehold |
| improvements that were incurred by the service company. The allocated cost of these |
| leasehold improvements have been recalculated using the new combined service |
| company capital structure as previously discussed The recalculated cost of Reservoir |
| Woods leasehold improvements results in an increase to Narragansett Electric of |
| \$141,153 as shown on Page 29, Line 36. Similarly, the Northborough call center is a |
| shared facility used for the benefit of associated utility operating companies, including |
| Narragansett Electric. Leasehold improvements incurred by Massachusetts Electric |
| Company are billed as rental charges to associated companies receiving call center |
| services from that facility. The incremental rental charge of \$58,634 for the |
| Northborough facility is related to leasehold improvements incurred by Massachusetts |
| Electric but not fully charged to Narragansett Electric during the Test Year. For all other |
| facility costs not specifically adjusted, the Company has applied an inflation rate increase |
| as depicted on Page 29. The total resulting adjustment for facilities expense, net of an |
| allocation to the IFA, amounts to \$267,926 as shown on Schedule MDL-3-ELEC, Page |
| 29 at Line 53. |
| |
| Would you summarize the adjustment for uninsured claims on Page 30? |
| Yes. Uninsured claims relate to legal claims that the Company must pay from time to |

time. The precedent for rate recovery of this expense has been to normalize an annual

recovery level based on the five-year average of expense accruals for this item. Also, the

Q.

A.

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| 1 | | reserve level on the Company's balance sheet was included as a reduction to rate base. In |
|---|-----------------|--|
| 2 | | the 2009 Electric Rate Case, the annual level of uninsured claims expense was disputed |
| 3 | | and Narragansett Electric's cost of service was ultimately reduced by \$2,250,000 as a |
| 4 | | result. In this proceeding Narragansett Electric proposes recovery of only actual claims |
| 5 | | paid based on an average of actual payments for the last five years, consistent with past |
| 6 | | normalization precedent of the Commission. In addition, the Company proposes to |
| 7 | | exclude the balance sheet reserve from the development of rate base, consistent with the |
| 8 | | Company's proposal to recover only actual claims paid. As shown on Schedule MDL-3- |
| 9 | | ELEC, Page 30, comparing a five-year average of actual claims paid to accrued |
| 10 | | uninsured claims expense in the Test Year results in an adjustment of \$319,541, net of |
| 11 | | IFA allocation, as shown on Schedule MDL- 3-ELEC, Page 30, Line 35. |
| 12 | | |
| | | |
| 13 | Q. | Would you turn your attention to Page 31 of Schedule MDL-3-ELEC? |
| 13 14 | Q. A. | Would you turn your attention to Page 31 of Schedule MDL-3-ELEC? That page, along with Page 32, provides details of the proposed adjustment for insurance |
| | | |
| 14 | | That page, along with Page 32, provides details of the proposed adjustment for insurance |
| 14 15 | | That page, along with Page 32, provides details of the proposed adjustment for insurance premium expenses for Narragansett Electric. As shown on Page 32, this adjustment |
| 14 15 16 | | That page, along with Page 32, provides details of the proposed adjustment for insurance premium expenses for Narragansett Electric. As shown on Page 32, this adjustment simply compares the most recently received insurance premium bills, along with |
| 14151617 | | That page, along with Page 32, provides details of the proposed adjustment for insurance premium expenses for Narragansett Electric. As shown on Page 32, this adjustment simply compares the most recently received insurance premium bills, along with respective allocations to Narragansett Electric, to the Company's Test Year level of |
| 14 15 16 17 18 | | That page, along with Page 32, provides details of the proposed adjustment for insurance premium expenses for Narragansett Electric. As shown on Page 32, this adjustment simply compares the most recently received insurance premium bills, along with respective allocations to Narragansett Electric, to the Company's Test Year level of insurance expense. The resulting O&M adjustment, net of IFA allocation, is \$94,007 as |
| 141516171819 | | That page, along with Page 32, provides details of the proposed adjustment for insurance premium expenses for Narragansett Electric. As shown on Page 32, this adjustment simply compares the most recently received insurance premium bills, along with respective allocations to Narragansett Electric, to the Company's Test Year level of insurance expense. The resulting O&M adjustment, net of IFA allocation, is \$94,007 as |
| 14 15 16 17 18 19 20 | A. | That page, along with Page 32, provides details of the proposed adjustment for insurance premium expenses for Narragansett Electric. As shown on Page 32, this adjustment simply compares the most recently received insurance premium bills, along with respective allocations to Narragansett Electric, to the Company's Test Year level of insurance expense. The resulting O&M adjustment, net of IFA allocation, is \$94,007 as shown on Page 32, Line 44 and carried forward to Page 31, Column (d). |

O&M expense and taxes other than income taxes on the Company's books, as shown on

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| Page 33. For Narragansett Electric supervisory personnel and KCS and KUS personnel, |
|--|
| associated payroll taxes are charged to O&M expense. Payroll taxes associated with non |
| supervisory Narragansett Electric direct employees and NGSC employees are charged to |
| "Taxes Other Than Income." Consequently, the Company has calculated a Pro Forma |
| Test Year adjustment to both O&M expense and taxes other than income taxes expense |
| for changes in payroll tax expense. As total labor costs change, the Narragansett Electric |
| payroll taxes also change. Here, the Company is simply adjusting the Test Year level of |
| payroll taxes for the change in O&M labor from the Test Year to the Rate Year. The |
| adjustment applies the Test Year payroll tax rate per payroll dollar, as calculated in |
| Columns (k) through (m), to the total change in O&M labor from the Test Year to the |
| Rate Year as shown in Columns (p) through (t). The resulting adjustment for total |
| payroll taxes charged to Narragansett Electric equals (\$105,751) as shown in Column (t) |
| at Line 36. This total payroll tax change was allocated to O&M and taxes other than |
| income based on the actual Test Year split for each category as shown in Columns (n) |
| and (o). |
| |
| Is Narragansett Electric proposing adjustments to its OPEB and pension expenses? |
| Yes, it is. As discussed more fully later in this testimony, and as supported by the |
| testimony of Company Witness Doucette, Narragansett Electric is proposing to establish |
| a pension and OPEB tracker mechanism similar to the currently operating Pension |
| Adjustment Mechanism ("PAM") for Narragansett Gas. |
| |

How will the proposed Narragansett Electric PAM impact rates?

Q.

A,

Q.

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| 1 | A. | The Company proposes to establish a base rate allowance for OPEB and pension costs for |
|----|----|--|
| 2 | | the Rate Year in this proceeding. These amounts would establish a base PAM amount for |
| 3 | | OPEB and pension expense from which the annual reconciliation would be performed. |
| 4 | | These base amounts for both pension and OPEB expense reflect the most recent actuarial |
| 5 | | estimates of pension expense and OPEB expense for the Rate Year, as provided by the |
| 6 | | Company's actuary and as shown on Pages 34 and 35 for OPEB and pension expense, |
| 7 | | respectively. As shown on Page 34, Rate Year OPEB expense is expected to be |
| 8 | | \$4,876,932 lower than adjusted Test Year OPEB expense incurred by Narragansett |
| 9 | | Electric as shown on Line 25 of that page. Pension expense is expected to increase by |
| 10 | | \$1,676,080, after the reduction for estimated pension expense associated with the 401(k) |
| 11 | | pension replacement plan and average workforce turn over as previously discussed, as |
| 12 | | shown on Line 28 of Page 35. |
| 13 | | |
| 14 | Q. | Please explain the Test Year adjustment to postage expense. |
| 15 | A. | Narragansett Electric adjusted its normalized Test-Year postage expense of \$2,014,377 |
| 16 | | by \$83,418 to annualize scheduled U.S. Postal rate increases effective April 17, 2011 and |
| 17 | | January 22, 2012 plus an estimated postal rate increase effective January 23, 2013 based |
| 18 | | on the Consumer Price Index ("CPI"). Details of the proposed postage rate increase are |
| 19 | | provided at Schedule MDL-3-ELEC, Page 36. |
| 20 | | |
| 21 | Q. | What is Narragansett Electric proposing for storm fund recovery in this |
| 22 | | proceeding? |

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1 A. Narragansett Electric's proposal for storm costs recovery is more fully discussed later in
2 this testimony in Section VII. In that section, I discuss a proposal to reinstate the annual
3 storm fund collections of \$1,041,000 along with a temporary three-year recovery of
4 \$2,400,000 annually designed to extinguish the current storm fund deficiency estimated
5 at approximately \$11.5 million. The sum of these two amounts, \$3,441,000, is shown as
6 a Pro Forma O&M adjustment on Schedule MDL-3-ELEC, Page 38, Line 20.

A.

Q. What is the next Pro Forma O&M adjustment you would like to discuss?

The next O&M adjustment relates to O&M expenses related to Capital spending. For each dollar of capital spending, Narragansett Electric incurs a level of O&M spending. This O&M spending is for costs incurred as part of capital projects for activities that do not meet the definition of a capital asset under the Uniform System of Accounts and must therefore be charged to O&M expense as incurred. For example, the costs of rehanging conductor wire as part of a pole replacement project must be accounted for as an O&M expense. The previous three-year average percentage of O&M spending related to capital spending for Narragansett Electric is 10.71 percent. As shown on Schedule MDL-3-ELEC, Page 39, the Company has applied this percentage to the difference in capital spending included in the Rate Year in this proceeding and actual capital spending for the Company during the Test Year. Using the approved FY 2013 ISR level of capital spend as a proxy for the Rate Year level of capital spend, yields \$7,926,314 of incremental capital spend from Test Year levels. Applying the three-year average of 10.71 percent to this delta results in an adjustment of \$848,908 of O&M

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| 1 | | expense related to incremental capital spend in the Rate Year as shown on Page 39 at |
|----|----|--|
| 2 | | Line 6. |
| 3 | | |
| 4 | Q. | Is the Company proposing a customer outreach and education initiative? |
| 5 | A. | Yes, it is. The customer outreach and education initiative is National Grid's effort to |
| 6 | | improve the delivery of the communications with customers on such issues as safety, |
| 7 | | storm preparedness, energy efficiency and the benefits of natural gas, billing information |
| 8 | | and financial assistance. Based on market analysis and customer feedback, National Grid |
| 9 | | has developed a communications initiative that is designed to broaden the channels of |
| 10 | | customer outreach and education in a manner that leverages today's media and |
| 11 | | technology. The proposed customer outreach and education initiative is expected to cost |
| 12 | | an incremental \$521,453 in the Rate Year, as shown on Schedule MDL-3-ELEC, Page |
| 13 | | 40. |
| 14 | | |
| 15 | Q. | Please provide the background for the customer outreach and education initiative. |
| 16 | A. | Communications with customers focus on four principal themes: (i) Safety; (ii) Storm |
| 17 | | Preparedness; (iii) Billing Information and Financial Assistance; and (iv) Benefits of |
| 18 | | Natural Gas. JD Powers' research reports indicate that National Grid is focusing on the |
| 19 | | right themes, as these are the types of information customers are looking for from their |
| 20 | | utilities. However, JD Powers' research also indicates that National Grid ranks below its |
| 21 | | peers in key communication metrics, including customer recall of utility outreach and |
| 22 | | education. National Grid believes the reason it has fallen behind peers with respect to |
| | | |

customer recall of utility outreach and education is that National Grid has not updated its

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| 1 | | communication vehicles. National Grid communicates with customers primarily through |
|----|----|--|
| 2 | | website postings and bill inserts. However, these means alone are no longer effective in |
| 3 | | today's media environment, with its proliferation of communication channels. |
| 4 | | |
| 5 | Q. | How does the Company propose to broaden its communications channels? |
| 6 | A. | The Company intends to leverage new channels of communications, such as radio, |
| 7 | | outdoor advertising, newspapers and digital channels, including social media, to more |
| 8 | | effectively reach and educate customers on what they want to hear from their utilities, |
| 9 | | including the four themes of our current outreach and education noted above. The |
| 10 | | combination of the Company's existing and the proposed new channels will allow us not |
| 11 | | only to reach more customers but also to educate them more effectively. For example, |
| 12 | | rather than reactionary education when a storm is imminent (and when customers may |
| 13 | | have more pressing matters than consulting utility bill inserts or websites), these channels |
| 14 | | would permit us to provide year-round education on storm preparedness and safety. We |
| 15 | | believe that this initiative would make the Company's outreach and education far more |
| 16 | | effective and would enhance customer safety and satisfaction. |
| 17 | | |
| 18 | Q. | What is the incremental cost of the enhanced customer outreach and education |
| 19 | | initiative? |
| 20 | A. | As shown on Schedule MDL-3-ELEC, Page 40, Narragansett Electric expects to |
| 21 | | increase educational and informational advertising to benefit its customers in the amount |
| 22 | | of \$521,453 from normalized Test Year levels. |

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| 1 | Q. | Has the Company included a Test Year adjustment to recover rate-case expenses in |
|----|----|--|
| 2 | | this filing? |
| 3 | A. | Yes. As shown on Schedule MDL-3-ELEC, Page 43, the Company has estimated the |
| 4 | | total rate case expense for Narragansett Electric to be \$774,375, which includes the cost |
| 5 | | of researching, preparing and litigating this filing through the compliance phase of the |
| 6 | | proceeding. Please note that the total of \$774,375 does not represent the total rate case |
| 7 | | expense to be incurred in this proceeding. As explained below, a portion of the total cost |
| 8 | | is directly attributed or allocated on a 50/50 basis to Narragansett Electric and |
| 9 | | Narragansett Gas. |
| 10 | | |
| 11 | Q. | Would you please describe the costs that the Company expects to incur to conduct |
| 12 | | this rate case? |
| 13 | A. | In preparing and litigating this case before the Commission, the Company will incur costs |
| 14 | | associated with the following services: (1) legal representation; (2) research and |
| 15 | | preparation of the cost of capital analysis; (3) research and preparation of allocated cost |
| 16 | | of service study; (4) revenue requirements support; (5) consultant costs for the Division |
| 17 | | of Public Utilities and Carriers' participation in the case; and (6) other associated services |
| 18 | | and resources that will be required to complete the case, such as temporary help, |
| 19 | | transcripts, notices, delivery and copying costs. |
| 20 | | |
| 21 | Q. | What is the Company's proposal for the recovery of rate case expense in this |
| 22 | | proceeding? |

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| A. | The Commission's practice in determining the amount of rate case expense to be |
|----|--|
| | included in rates is to amortize these expenses over a period of years intended to reflect |
| | the number of years between base-rate case filings. As a consolidated entity, the |
| | Company believes that filing the two base-rate cases simultaneously for both electric and |
| | gas operations, as the need arises, provides the most efficient manner to conduct base- |
| | rate investigations. It has been three years since the filing of the last base-rate petition |
| | (the 2009 Electric Rate Case). Consequently, the Company is proposing a three-year |
| | amortization period for both Narragansett Electric and Narragansett Gas. As shown in |
| | Schedule MDL-3-ELEC, Page 43, a three-year amortization period of a total expense of |
| | \$774,375 results in an annual expense amount of \$258,125. Therefore, the Company is |
| | proposing to make an adjustment to increase Test Year O&M expense by \$258,125 in |
| | this case. |

- Q. Please describe the adjustment for consumer advocate positions shown on Schedule MDL-3-ELEC, Page 44.
- This adjustment, which is calculated on Page 44, provides for the addition to the A. Company's staff of two employees as presented in the testimony of Company Witness Evelyn M. Kave. The Company has used a base salary level of \$92,744 for each employee and has provided for the standard benefits package by using the per payroll dollar percentage for payroll taxes and employee benefits for direct company employees during the Rate Year as shown on Lines 18 through 26. These positions are expected to split their efforts evenly between electric and gas operations and to charge 100 percent of their time to Company O&M. Consequently, the total adjustment for the customer

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| 1 | | advocacy positions equals 50 percent of the fully burdened cost of these two resources, or |
|----|----|---|
| 2 | | \$166,282, after IFA allocation, as shown on Schedule MDL-3-ELEC, Page 44, Line 43. |
| 3 | | Of this amount, \$158,021 relates to O&M expense and \$8,261 relates to payroll taxes |
| 4 | | which have been included in the Pro Forma adjustment for taxes other than income. |
| 5 | | |
| 6 | Q. | Would you please turn your attention to Schedule MDL-3-ELEC, Page 45? |
| 7 | A. | Yes. This adjustment reflects the need for incremental personnel to provide on-going |
| 8 | | operating support for the SAP operating platform being implemented by the U.S. |
| 9 | | Foundation Project, as mentioned previously and discussed later in this testimony. Once |
| 10 | | implemented, it is expected that the new SAP platform will require support from an |
| 11 | | incremental 26 positions from the Test Year-end employee complement. The testimony |
| 12 | | of Company Witness Heaphy discusses these needed resources in greater detail. As |
| 13 | | shown on Page 45 of Schedule MDL-3-ELEC, the calculation of the required incremental |
| 14 | | resources is the same as that performed for the two customer advocate positions, but |
| 15 | | incorporates service company payroll tax and benefit percentages per service-company |
| 16 | | payroll dollar for the Rate Year. The 26 required positions are expected to include 24 |
| 17 | | Band E positions and two Band D positions. The average base wage for the Company's |
| 18 | | Band E and Band D positions were used to calculate the total costs of these incremental |
| 19 | | positions in the Rate Year, upon which the payroll tax and benefit percentages were |
| 20 | | applied to arrive at the fully burdened cost of these positions. Lastly, the total costs of |
| 21 | | these fully burdened incremental positions are stepped down to the Narragansett Electric |
| 22 | | O&M level using the same company and O&M allocators previously discussed, but on a |
| 23 | | service company weighted basis. The resulting adjustment to Narragansett Electric O&M |

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| 1 | | and taxes other than income amount to \$240,326 and \$16,137, respectively, as shown on |
|----|----|---|
| 2 | | Page 45 at Lines 45 and 48. |
| 3 | | |
| 4 | Q. | What is the next Pro Forma O&M adjustment you would like to discuss? |
| 5 | A. | The next four adjustments relate to bad debt expenses. Narragansett Electric currently |
| 6 | | collects its commodity-related and transmission-related bad-debt expense through |
| 7 | | Standard Offer Rates and retail transmission rates, respectively, based on a five-year |
| 8 | | average of net write-off rate set in the 2009 Electric Rate Case. During the year, the |
| 9 | | Company estimates its bad-debt expense based on estimated commodity and transmission |
| 10 | | revenue and this fixed net write-off rate is used to determine the component of these rates |
| 11 | | that recovers commodity-related and transmission-related bad debt expense. The revenue |
| 12 | | generated by this rate element is then reconciled to actual bad debt expense, which is |
| 13 | | determined by applying the fixed write-off rate to actual commodity and transmission |
| 14 | | revenue. These calculations are performed outside of base distribution rates. |
| 15 | | |
| 16 | | Consequently, the Test Year level of bad debt expense related to those two revenue |
| 17 | | categories has been fully eliminated from the base cost of service in this proceeding. The |
| 18 | | level of bad debt costs allowable in rates is based on the Company's actual write-offs. As |
| 19 | | shown on Schedule MDL-3-ELEC, Page 46 and discussed more fully in the testimony of |
| 20 | | Company Witness Kaye, Narragansett Electric's three-year average write-off rate equals |
| 21 | | 1.35 percent. This write-off rate was applied to Rate Year base rate revenue to calculate |
| 22 | | the allowable base rate bad debt costs for the Rate Year, or \$3,264,875, or \$38,924 |

greater than the Test Year adjusted base rate bad debt cost of \$3,225,951 as shown on

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| 1 | | Page 46, Line 37. The Company is also proposing to recover bad debt costs associated |
|----|----|--|
| 2 | | with energy efficiency revenue outside of base rates as discussed in the testimony of |
| 3 | | Company Witness Kaye. Narragansett Electric proposes to recover 1.35 percent of the |
| 4 | | underlying energy efficiency cost recovery through the energy efficiency charge, or an |
| 5 | | estimated \$659,464 for the Rate Year. |
| 6 | | |
| 7 | | An additional bad-debt expense of \$424,552 results from the proposed rate increase, as |
| 8 | | shown on the Revenue Deficiency Summary provided at Schedule MDL-3-ELEC, Page |
| 9 | | 1. |
| 10 | | |
| 11 | Q. | Can you describe the Test-Year adjustment being proposed on Schedule MDL-3- |
| 12 | | ELEC, Page 47? |
| 13 | A. | This adjustment is related to National Grid's efforts to reduce its overall costs and |
| 14 | | specifically, the U.S. Restructuring Program that was launched and completed in 2011. |
| 15 | | |
| 16 | Q. | Please explain the efficiency and productivity efforts of the U.S. Restructuring |
| 17 | | Program that you have previously referred to. |
| 18 | A. | In January 2011, National Grid announced a major organizational and efficiency |
| 19 | | restructuring initiative, which is referred to as the US Restructuring Program. The U.S. |
| 20 | | Restructuring Program consists of the implementation of a new organizational structure |
| 21 | | with greater jurisdictional and local focus and significant productivity and efficiency |
| 22 | | efforts to reduce U.S. operating costs. National Grid made a commitment to reduce its |
| 23 | | total U.S. operating costs by \$200 million, measured from a baseline of FY 2009/2010 |

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| 1 | | actually achieved financial performance, adjusted for inflation. National Grid's goal was |
|----|----|---|
| 2 | | to achieve these savings, on a run rate basis, by March 31, 2012. To achieve such |
| 3 | | significant reductions, National Grid made deep cuts in its work force. Those labor |
| 4 | | reductions alone, however, were not sufficient to reach the target. National Grid |
| 5 | | therefore undertook a thorough review of its U.S. business platform in an effort to |
| 6 | | identify non-labor efficiency and productivity savings opportunities. As of March 31, |
| 7 | | 2012, the U.S. Restructuring Program had delivered on its savings goal when compared |
| 8 | | to a baseline of FY 2009/2010 actual costs. As National Grid proceeded with its |
| 9 | | restructuring initiative, management decided to challenge the business further by |
| 10 | | establishing an internal, more aggressive target measured from a baseline of FY |
| 11 | | 2010/2011 actually achieved financial performance, adjusted for inflation. |
| 12 | | |
| 13 | Q. | What are the U.S. Restructuring Program efficiency and productivity initiatives? |
| 14 | A. | Workpaper MDL-15 sets forth the list of initiatives that comprises the U.S. Restructuring |
| 15 | | Program, the targeted savings, and the savings actually achieved to date. Because of the |
| 16 | | aggressive nature of its targeted results, the U.S. Restructuring Program became the |
| 17 | | umbrella program for a number of initiatives that were already identified and, in some |
| 18 | | cases, underway, prior to the announcement of the U.S. Restructuring Program. Those |
| 19 | | initiatives include, among others, the U.S. Foundation Program and IS Transformation |
| 20 | | initiatives. |
| 21 | | |
| 22 | Q. | Assuming actual FY2010/2011 as a baseline, how successful has the U.S. |
| | | |

23

Restructuring Program been?

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| 1 | A. | National Grid has identified approximately \$171 million of total delivered savings of the |
|----------|----|---|
| 2 | | U.S. Restructuring Program on a run rate basis as of March 31, 2013. Of that total, |
| 3 | | approximately \$102 million is related to O&M labor and associated benefits. |
| 4 | | |
| 5 | Q. | How many full-time equivalent positions were eliminated as a result of the U.S. |
| 6 | | Restructuring Program? |
| 7 | A. | Through restructuring, National Grid will reduce approximately 1,400 positions in total. |
| 8 | | It should be noted that approximately 137 employees who held these eliminated positions |
| 9 | | have not left the workforce as they remain in non-enduring roles (i.e., interim roles that |
| 10 | | are expected to terminate following completion of currently active work assignments). |
| 11 | | |
| 12 | Q. | Does the Rate Year labor forecast reflect the U.S. Restructuring Program |
| 13 | | reductions? |
| 14 | A. | Yes. The positions had all been eliminated as of December 31, 2011. Because the Rate |
| 15 | | Year labor forecast is based on December 31, 2011 employee complement, these |
| 16 | | eliminated positions, and associated labor benefits and payroll taxes have been excluded |
| 17 | | |
| 1 / | | from the Company's cost of service in this proceeding. In addition, the 137 positions that |
| 18 | | |
| | | from the Company's cost of service in this proceeding. In addition, the 137 positions that |
| 18 | | from the Company's cost of service in this proceeding. In addition, the 137 positions that were identified as non-enduring roles have also been removed from the Test Year end |
| 18 19 | | from the Company's cost of service in this proceeding. In addition, the 137 positions that were identified as non-enduring roles have also been removed from the Test Year end employee complement reflected in the cost of service. Consequently, all of the O&M |

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| 1 | Q. | How are non-labor and benefit savings being reflected in the cost of service in this |
|----|----|---|
| 2 | | proceeding? |
| 3 | A. | Of the \$171 million of identified savings, approximately \$69 million was related to non- |
| 4 | | labor and benefit initiatives, of which approximately \$22 million was delivered during |
| 5 | | 2011, the Test Year in this proceeding. The Company has made an adjustment to the |
| 6 | | Rate Year O&M forecast to reduce the revenue requirement by 100 percent of |
| 7 | | Narragansett Electric's allocable share of the incremental \$47 million of remaining |
| 8 | | savings. |
| 9 | | |
| 10 | Q. | Please explain how the U.S. Restructuring Program efficiency and productivity |
| 11 | | savings were allocated. |
| 12 | A. | As shown on Workpaper MDL-15, individual non-labor and benefit related savings were |
| 13 | | allocated based on individual initiatives to arrive at the Narragansett Electric share. The |
| 14 | | proposed new service company allocators, previously discussed, were employed in |
| 15 | | allocating the individual initiatives. The resulting Narragansett Electric share of U.S. |
| 16 | | Restructuring Program savings amounts to (\$2,627,184) as detailed on Workpaper MDL- |
| 17 | | 15 and reflected in the Company's cost of service calculation for Narragansett Electric in |
| 18 | | Schedule MDL-3-ELEC, on Page 47. |
| 19 | | |
| 20 | Q. | What is the adjustment included on Schedule MDL-3-ELEC, Page 7, Line 32? |
| 21 | A. | This adjustment relates to the reallocation of Test Year service company costs as |
| 22 | | discussed in detail earlier in this testimony in the amount of \$4,514,843. |

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1 Q. Would you describe the proposed O&M adjustment for paperless billing? 2 Schedule MDL-3-ELEC, Page 49 summarizes this proposed adjustment. In an effort to A. 3 encourage customers to take advantage of paperless billing, as discussed in the testimony 4 of Company Witness Jeffrey P. Martin, the Company is proposing to offer customers a 5 monthly credit when they elect to enroll in the paperless billing program currently offered 6 by the Company. This adjustment is adding back the cost savings generated during the 7 Test Year by customers who had elected the paperless billing option. In doing so, the 8 base rates will be established assuming the full costs of paper billing for all customers, 9 and will isolate the paperless billing savings on a per customer basis and deliver that 10 benefit to the individual customers generating the savings through a bill credit in the 11 amount of \$0.33 per month based on the Test Year average monthly bill cost. The 12 adjustment to the cost of service, in the amount of \$207,038, represents the actual cost 13 savings of paperless bills rendered during the Test Year. 14 15 Q. Please describe the inflation adjustment shown on Schedule MDL-3-ELEC, Page 16 50? 17 A. This adjustment is designed to adjust Test Year expenses that have not been specifically 18 adjusted elsewhere to expected Rate Year levels. The calculation on Page 50 starts with 19 total normalized Test Year O&M expense, or \$121,409,142, as shown on Schedule 20 MDL-3-ELEC, Page 1, Line 7, Column (c). That amount is then reduced by Test Year 21 amounts that are being individually adjusted to the Rate Year on other pages within

Schedule MDL-3-ELEC. For example, Line 9 shows a exclusion for labor expenses in

the amount of \$40,001,966, which represents the Test Year normalized labor costs

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| 1 | | charged to the Company's O&M as reflected on Page 7, Line 3, Column (c). Since there |
|----|----|--|
| 2 | | is a separate Pro Forma Rate Year adjustment for labor expense, it must be removed from |
| 3 | | the total expense that will be subject to an inflation adjustment. The same is true for each |
| 4 | | of the other expenses listed on Lines 10 through 34 of Page 50. Once these expenses are |
| 5 | | reduced from the Test Year normalized O&M expense, the resulting \$25,468,336 on Line |
| 6 | | 38, Column (c) needs to be adjusted to reflect inflation from the Test Year to the Rate |
| 7 | | Year level for those expenses. |
| 8 | | |
| 9 | Q. | How is the adjustment for the inflation percentage change to the Rate Year |
| 10 | | calculated? |
| 11 | A. | The inflation rate was calculated by using a 50/50 weighting of the change in the Gross |
| 12 | | Domestic Product Implicit Price Deflator and CPI from the mid-point of the Test Year to |
| 13 | | the mid-point of the Rate Year. The resulting inflation rate is 3.81 percent as shown on |
| 14 | | Line 40 of Page 50. This rate was applied to the net O&M amount subject to inflation of |
| 15 | | \$25,468,336. The resulting inflation amount of \$970,344 is shown on Line 42. |
| 16 | | |
| 17 | Q. | Why is it necessary to have this inflation adjustment? |
| 18 | A. | This inflation adjustment is required so that all Test Year expenses are reflected in the |
| 19 | | Rate Year at Pro Forma cost levels for the Rate Year. Each of the other expenses that |
| 20 | | were removed from the adjusted Test Year O&M expense are separately adjusted or |
| 21 | | calculated to reflect the cost levels anticipated for the Rate Year. This inflation |
| 22 | | adjustment applies the same principle to the expenses not part of a specific calculation, |
| 23 | | such as labor expense. |

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| 1 | Q. | Would you please summarize the Pro Forma O&M adjustments being proposed in |
|----|----|---|
| 2 | | this cost of service for Narragansett Electric? |
| 3 | A. | Yes. As shown on Schedule MDL-3-ELEC, Page 7 at Line 36 in Column (d), total Pro |
| 4 | | Forma O&M adjustments as previously discussed, aggregate \$4,858,292. This amount is |
| 5 | | carried forward to the cost of service summary page, Schedule MDL-3-ELEC, Page 6, |
| 6 | | Line 14 in Column (d). Of this amount, (\$6,972,769) relates to elimination of |
| 7 | | commodity- and transmission-related bad debt, which are recovered outside of base rates. |
| 8 | | Therefore, the resulting net impact of Pro Forma O&M adjustments to the base rate cost |
| 9 | | of service is \$11,831,061. |
| 10 | | |
| 11 | Q. | Please describe the adjustment for uncollectibles on the proposed rate increase on |
| 12 | | Schedule MDL-3-ELEC, Page 6, Line 15. |
| 13 | A. | As previously mentioned, this adjustment simply relates to the base-rate uncollectible rate |
| 14 | | of 1.35 percent applied to the calculated revenue deficiency of \$31,448,278, or \$424,552 |
| 15 | | as shown on Schedule MDL-3-ELEC, Page 6, Line 15, and carried forward to Schedule |
| 16 | | MDL-3-ELEC, Page 1, Line 7, Column (f). |
| 17 | | |
| 18 | Q. | Keeping your attention on Schedule MDL-3-ELEC, Page 6, would you please |
| 19 | | describe the adjustment for depreciation expense as shown on Line 20. |
| 20 | A. | Certainly. This adjustment is detailed on Schedule MDL-3-ELEC, Page 52. |
| 21 | | |
| 22 | Q. | Can you summarize the calculation of the depreciation expense adjustment of |
| 23 | | \$3,140,050 shown on that page? |

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A. This adjustment is calculated on Page 52 using average depreciable plant for the Rate Year and the composite depreciation rate approved by the Commission in the 2009 Electric Rate Case. The average depreciable plant for the Rate Year, \$1,324,668,970, on Line 53 is multiplied by the composite depreciation rate of 3.40 percent on Line 55, which results in the Pro Forma Rate Year depreciation expense of \$45,038,745, as shown on Line 58. This is also shown on Line 1, and when compared to the adjusted per books depreciation expense for the Test Year of \$43,331,838 on Line 5, results in an adjustment of \$3,140,050 reflected on Line 6 and carried forward to Schedule MDL-3-ELEC, Page 6, Line 20, Column (d).

A.

Q. How did you determine the average depreciable plant for the Rate Year?

That calculation is detailed on Page 52. In summary, total distribution utility plant at December 31, 2011 (Line 10) was used as the starting point. First, the non-depreciable plant was removed as shown on Line 11 to arrive at depreciable utility plant at December 31, 2011 as shown on Line 12. To that amount, calendar year capital investments and retirements were added to arrive at depreciable utility plant at December 31, 2012 (Line 16). The average of the year end balances for 2011 and 2012, as shown on Line 18 was used for the calculation of 2012, or \$43,314,812 as shown on Line 23. This amount along with projected retirements and cost of removal were added to the Company's December 31, 2011 depreciation reserve to arrive at the December 31, 2012 depreciation reserve balance. This same calculation was performed for the January 2013 period, to arrive at balances for the beginning of the Rate Year period, and for the Rate Year period ended January 31, 2014 as shown on Lines 28 through 61. The total Rate Year

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| 1 | | depreciation expense is calculated by applying the previously approved composite |
|----|----|---|
| 2 | | depreciation rate of 3.40 percent to the Rate Year average depreciable utility plant |
| 3 | | amount of \$1,324,668,970, or \$45,038,745as shown on Line 58. |
| 4 | | |
| 5 | Q. | How were the projected capital investments, retirements and cost of removal |
| 6 | | calculated? |
| 7 | A. | As previously mentioned, and discussed in greater detail later in this testimony, in order |
| 8 | | to maintain consistency with the existing ISR mechanism for the FY 2012 and FY 2013 |
| 9 | | periods, the level of ISR eligible capital additions previously approved by the |
| 10 | | Commission were reflected in the projected amounts on Page 52. For the April 2013 |
| 11 | | through January 2014 period, the Company assumed the same level of annual ISR |
| 12 | | eligible capital investments as those approved for the FY 2013 period. The Company |
| 13 | | expects that proposed capital investments for the FY 2014 period will be more than those |
| 14 | | requested for and approved for FY 2013, and believes this assumption is conservative. |
| 15 | | To these ISR eligible amounts were added modest investment projections for general |
| 16 | | plant. General plant investments are ineligible for inclusion in the ISR plan and therefore |
| 17 | | must be added. Details of these capital investment projects are provided on Schedule |
| 18 | | MDL-3-ELEC, Page 53. |
| 19 | | |
| 20 | | For cost of removal projections, the Company maintained the same annual levels as those |
| 21 | | approved in the ISR filings and followed the same approach for the FY 2014 period |
| 22 | | included in the Rate Year in this proceeding, or employing the FY 2013 annual amount as |
| | | |

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| 1 | | a proxy. Projected retirements were based on the actual percentage of retirements to |
|----|----|---|
| 2 | | actual plant additions experienced in the Test Year, or calendar year 2011. |
| 3 | | |
| 4 | Q. | Turning to Line 21 of Page 6, please describe the Pro Forma adjustment being |
| 5 | | proposed for amortization expense. |
| 6 | A. | This adjustment is detailed on Schedule MDL-3-ELEC, Page 54. The adjustment is |
| 7 | | comprised of three amortization items. The first is a reduction of \$924,000 and relates to |
| 8 | | the amortization of KeySpan merger costs to achieve that the Company projects will be |
| 9 | | completed prior to the Rate Year. The second component relates to the projected |
| 10 | | reduction in amortization of loss on required debt from the Test Year to the Rate Year in |
| 11 | | an amount of \$80,022. The final component is the elimination of adjusted Test Year |
| 12 | | investment tax credits ("ITC") amortization in the amount of (\$394,024). ITC |
| 13 | | amortization is eliminated from O&M expenses because it is included as an element of |
| 14 | | income tax expense discussed later in this testimony. In total, amortization expense has |
| 15 | | been reduced from Test Year levels by \$609,998 as shown on Page 54, Line 10, Column |
| 16 | | (d). |
| 17 | | |
| 18 | Q. | Please explain the adjustment for taxes other than income taxes. |
| 19 | A. | Narragansett Electric has made two adjustments for taxes other than income taxes to |
| 20 | | account for known and measurable changes: (1) an adjustment to property taxes; and (2) |
| 21 | | an adjustment to modify payroll tax expense by (\$86,594), as was described earlier in my |
| 22 | | testimony, and detailed on Schedule MDL-3-ELEC, Page 33. |

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| 1 | Q. | Please explain the property tax adjustment. |
|----|----|---|
| 2 | A. | Narragansett Electric's property taxes have been escalating to an inordinate degree over |
| 3 | | the last several years. These costs are essentially beyond the control of the Company and |
| 4 | | have contributed significantly to the Company's inability to earn a reasonable rate of |
| 5 | | return. As a result, the Company is proposing to establish a property tax tracker as |
| 6 | | discussed in greater detail in Section VIII of this testimony. |
| 7 | | |
| 8 | | The adjustment for property tax expenses to be embedded in base rates is detailed on |
| 9 | | Schedule MDL-3-ELEC, Page 59. As shown on that page, the adjustment is calculated |
| 10 | | by applying an annual percentage increase to normalized Test Year property tax expense |
| 11 | | through the end of the Rate Year and comparing the resulting Rate Year level to the |
| 12 | | normalized Test Year amount. The annual percentage increase, based on the average |
| 13 | | increase in property tax expense for the last three years consistent with Commission |
| 14 | | precedent, is 11.6 percent. When applied to the normalized Test Year property tax |
| 15 | | expense on an annual basis through the Rate Year results in Rate Year property tax |
| 16 | | expense of \$29,743.324. Subtracting from that amount the Test Year normalized |
| 17 | | property tax expense amount of \$23,658,084 yields an adjustment of \$6,085,240, as |
| 18 | | shown on Line 17 of Page 59. |
| 19 | | |
| 20 | Q. | How did the Company calculate income tax expense for the Narragansett Electric |
| 21 | | cost of service? |
| 22 | A. | The Company's calculation of income taxes for Narragansett Electric's cost of service is |

shown on Schedule MDL-3-ELEC, Page 60. As shown therein, the calculation begins

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| with Operating Income before Income Taxes, as snown on Schedule MDL-3-ELEC, Page |
|---|
| 1 at Line 19. The Company subtracted synchronized interest expense from Operating |
| Income before Income Taxes to determine Taxable Income. The interest expense is |
| computed by multiplying the Rate Year five-quarter average rate base shown in Schedule |
| MDL-3-ELEC, Page 63, by the weighted cost of long-term and short-term debt as shown |
| on Page 61 at Lines 1 and 3 in Column (e), and on Line 6. The federal income tax |
| expense is derived by applying the federal tax rate of 35 percent to the federal taxable |
| income amount. Next, the amount of ITC amortization and the annual funding of the |
| Company's unfunded deferred taxes as provided in Docket No. 4065 are added to the |
| calculated income tax to arrive at the total Rate Year income tax expense amount of |
| \$17,071,671 as shown on Schedule MDL-3-ELEC, Page 60 at Line 17, Column (e). |
| |
| Subpart D: Capital Structure and Return Rate |
| Please describe the Company's capital structure used for computing return on rate |
| base. |
| As shown on Schedule MDL-3-ELEC, Page 61, the Company's capital structure used in |
| arriving at the Company's total cost of service in this proceeding consists of 1.20 percent |
| short-term debt at a cost of 0.80 percent, 49.00 percent long-term debt at a cost of 5.11 |
| percent as detailed on Page 61, 0.20 percent preferred equity at a cost of 4.50 percent and |
| 49.60 percent common equity with a cost rate of 10.75 percent. The Company's capital |

structure and associated cost rates, including the cost of common equity, is discussed in

the testimony of Company Witness Hevert.

Q.

A.

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1

2 0. Is the Company proposing a means to reconcile Narragansett Electric's currently 3 operating ISR mechanism and rate base includable in distribution base rates in this 4 proceeding? 5 A. Yes. As the Commission is aware, the Company's ISR Plan, which was implemented on 6 April 1, 2011, is designed to provide recovery of the revenue requirement associated with 7 incremental capital additions, not included in base rates, on the electric distribution 8 system on a timely basis in order to promote the safety and reliability of the Company's 9 electric distribution system. The ISR Plan was established by statute, R.I. Gen. Laws, 10 §39-1-27.7.1, taking effect on April 1, 2011. The statutory provision establishing the ISR 11 Plan does not address how recovery through the ISR Plan should be aligned with the 12 recovery of rate base in a base-rate proceeding. However, in a base-rate proceeding, it is 13 appropriate to incorporate recovery of rate-base investment into base rates to be 14 consistent with rate design principles. Therefore, the Company proposes to embed 15 approved investments currently being recovered through the ISR mechanism. All reconciliations of approved ISR investments to actual amounts for FYs 2012 and 2013 16 17 would remain included in the ISR mechanism along with FY 2014 ISR Plan eligible 18 amounts approved in excess of the FY 2014 amounts included in rate base in this 19 proceeding. Therefore, in the context of a base-rate proceeding, we propose to align the 20 computation of the rate base included in base rates with the recovery of capital 21 investment through the ISR Plan to ensure that rates are recovering capital investment 22 consistent with cost causation principles used in rate design.

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|------------|-----|-----|-----|
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| 1 | Q. | What is the Company's proposal to align ISR Plan recovery with base-rate |
|----|----|--|
| 2 | | recovery? |
| 3 | A. | Narragansett Electric's ISR Plan became effective April 1, 2011 and a reconciling rate |
| 4 | | was established effective on that date outside of base rates to begin recovering the |
| 5 | | revenue requirement on estimated incremental capital additions on the electric system for |
| 6 | | FY 2012 (i.e., April 1, 2011 to March 31, 2012). The ISR Plan is designed to allow for |
| 7 | | reconciliation of the preliminary amounts recovered during FY 2012 to the revenue |
| 8 | | requirement associated with actual capital additions during the fiscal year, once the fiscal |
| 9 | | year is completed on March 31, 2012. At the end of December 2011, Narragansett |
| 10 | | Electric filed its ISR Plan for FY 2013, and in the absence of a base-rate proceeding, the |
| 11 | | revenue requirement associated with the actual investment made during FY 2013 (April |
| 12 | | 1, 2012 to March 31, 2013) would be reconciled to the amounts recovered through rates |
| 13 | | in FY 2013 beginning April 1, 2013. Similarly, the Company would be filing an ISR |
| 14 | | Plan in December 2012 to cover FY 2014 (<u>i.e.</u> , April 1, 2013 to March 31, 2014). |
| 15 | | |
| 16 | | This sequencing is significant because, under Commission ratemaking practice, base rates |
| 17 | | would be set to include rate base as of the Test-Year ending December 31, 2011, as well |
| 18 | | as to include a level of forecasted capital additions through the end of the Rate Year, or |
| 19 | | January 31, 2014. This period covers the same period as the ISR Plan for FY 2012, FY |
| 20 | | 2013, and FY 2014, except that FY 2014 is a 12-month period ending March 31, 2014, |
| 21 | | which is two months beyond the end of the Rate Year of January 31, 2014. Therefore, to |
| 22 | | align the base-rate setting process with the operation of the ISR Plan, the Company is |
| 23 | | proposing to include the ISR approved capital additions for FY 2012, FY 2013, and 10 |

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| 1 | | months of the yet to be filed FY 2014 ISR additions amount in rate base (<u>i.e.</u> , capital |
|----|----|---|
| 2 | | additions completed by Test Year-end, December 31, 2011, and forecast to be completed |
| 3 | | through January 31, 2014). |
| 4 | | |
| 5 | Q. | The forecast of FY 2014 capital additions for Narragansett Electric is not due to be |
| 6 | | filed with the Commission until December 2012. How is the Company relying on |
| 7 | | that forecast to establish the proposed revenue requirements in this case? |
| 8 | A. | For purposes of calculating the revenue requirements in this case, the Company has used |
| 9 | | a proxy for the FY 2014 forecast of capital additions to provide a level of certainty to the |
| 10 | | calculation. Specifically, the Company has used the FY 2013 approved ISR Plan |
| 11 | | amounts, pro-rated for 10 months (i.e., to cover the Rate-Year period of April 1, 2013 to |
| 12 | | January 31, 2014). Inclusion of this amount is reasonable because the capital investment |
| 13 | | for FY 2014 is expected to be higher than for FY 2013 amount, which makes the FY |
| 14 | | 2013 approved amount a conservative starting point for purposes of setting base rates. |
| 15 | | |
| 16 | Q. | How does the Company propose to avoid double recovery of capital costs from the |
| 17 | | current ISR mechanism and from base rates effective February 1, 2013? |
| 18 | A. | The Company proposes to reduce the Capital portion of the ISR rate to zero as of |
| 19 | | February 1, 2013, coincident with the effective date of new base rates in this proceeding. |
| 20 | | For its ISR filing for FY 2014, to be submitted in the later part of calendar year 2012, the |
| 21 | | Company would include only an amount in excess of the FY 2013 approved ISR capital |
| 22 | | amount which was used as a proxy for FY 2014 additions and embedded in base rates in |
| 23 | | this proceeding. Any reconciliation of estimated FY 2012 and FY 2013 ISR capital |

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| 1 | | additions would remain in the ISR filings, and outside of base rates. Proceeding in this |
|----|----|--|
| 2 | | fashion provides the best balance of base rate and ISR mechanism capital recovery. |
| 3 | | |
| 4 | Q. | How did the Company determine Narragansett Electric rate base? |
| 5 | A. | Narragansett Electric rate base is summarized by component on Schedule MDL-3-ELEC |
| 6 | | Page 63 and is equal to the Rate Year rate base five-quarter average. Detailed |
| 7 | | calculations of individual rate base components are provided on Pages 64 through 71. |
| 8 | | The calculation starts with the total net utility plant in service at the end of the Test Year |
| 9 | | (i.e., December 31, 2011), which includes reductions for contributions in aid of |
| 10 | | construction ("CIAC") and accumulated depreciation. Additions to net utility plant in |
| 11 | | service include materials and supplies, prepayments, loss on reacquired debt and cash |
| 12 | | working capital ("CWC"). Deduction from net utility plant in service includes |
| 13 | | accumulated deferred income taxes ("ADIT") and customer deposits. Column (a) of |
| 14 | | Page 63 reflects the Test Year five-quarter average rate base, net of rate base included in |
| 15 | | the Company's ISR Plan, and as calculated on Pages 64 through 66. This net rate base |
| 16 | | represents distribution only rate base. The Test Year-end distribution rate base |
| 17 | | components, from which all Pro Forma rate base adjustments are made, are shown on |
| 18 | | Page 64, in Column (e). |
| 19 | | |
| 20 | Q. | Would you summarize the Pro Forma adjustment made to Test Year-end Plant in |
| 21 | | Service? |
| 22 | A. | As shown on Schedule MDL-3-ELEC, Page 67, Test Year-end plant in service is |
| 23 | | adjusted for projected capital additions from January 1, 2012 through January 31, 2014. |

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| 1 | | As previously discussed the projected capital additions for this Pro Forma period are the |
|----|----|---|
| 2 | | same as the capital additions amounts approved by the Commission for FY 2012 and |
| 3 | | FY2013 and included in the ISR mechanism currently being billed by the Company. For |
| 4 | | April 1, 2013 through January 31, 2014 period, the approved FY 2013 ISR capital |
| 5 | | addition amount has been used as a proxy and prorated for ten months. Projected |
| 6 | | retirements are also included in the calculation of the Rate Year plant in service amounts. |
| 7 | | The five-quarter average plant in service amount for the Rate Year amounts to |
| 8 | | \$1,338,779,442, as shown on Page 67, Line 28 and is carried forward to Page 63. |
| 9 | | |
| 10 | Q. | Would you summarize the Pro Forma adjustment made to Test Year-end |
| 11 | | Accumulated Depreciation? |
| 12 | A. | The calculation of Rate Year accumulated depreciation is provided on Schedule MDL-3- |
| 13 | | ELEC, Page 68. As shown on that page, the Test Year-end accumulated depreciation |
| 14 | | amount was adjusted for projected changes for the January 1, 2012 through January 31, |
| 15 | | 2014. Adjustments to the Test Year-end balance include depreciation expense, as |
| 16 | | previously discussed and as calculated on Schedule MDL-3-ELEC, Page 52, and |
| 17 | | incorporating the same capital additions assumptions as those included in the plant in |
| 18 | | service adjustment. Projected cost of removal and retirement amounts were also |
| 19 | | incorporated in arriving at the five-quarter average accumulated depreciation amount for |
| 20 | | the Rate Year, or \$596,863,723, as shown on Page 68, Line 30. This amount is also |
| 21 | | carried forward to Page 63. |

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Q. How was the Rate Year ADIT amount calculated?

| 2 | A. | The Rate Year ADIT calculation is shown on Schedule MDL-3-ELEC, Page 70. As |
|----|----|---|
| 3 | | shown on that page, the Test Year-end balance was adjusted for projected changes for the |
| 4 | | January 1, 2012 through January 31, 2014. The changes in the ADIT balance reflect the |
| 5 | | tax impact on that period's book and tax depreciation amounts. The tax depreciation |
| 6 | | includes projected tax depreciation on December 31, 2011 embedded assets plus the tax |
| 7 | | depreciation on projected capital additions, equal to the ISR approved capital additions |
| 8 | | for the projected period as previously discussed. Book depreciation amounts were |
| 9 | | calculated on Page 52. The difference in these depreciation amounts times the federal |
| 10 | | income tax rate of 35 percent generates the projected deferred tax adjustments for the |
| 11 | | projected period. In addition, the Company has elected to secure safe harbor protection |
| 12 | | with respect to prior year capital repair related tax deductions. As a result, in the month |
| 13 | | of March 2012, the Company recorded a deferred tax reversal of \$7,403,074. This |
| 14 | | adjustment is also incorporated in the calculation of the Rate Year ADIT balance. The |
| 15 | | five-quarter average ADIT amount for the Rate Year amounts to \$174,430,457, as shown |
| 16 | | on Page 70, Line 25 and is carried forward to Page 63. |
| | | |

17

18

19

20

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22

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Q. Were any adjustments made to the other components of rate base?

A. Schedule MDL-3-ELEC, Page 69 summarizes the derivation of Rate Year amounts for all other rate base components with the exception of CWC. Included on that page is the derivation of the Rate Year balances for, CIAC, Materials and Supplies, Prepayments, Loss on Reacquired Debt and Customer Deposits. The five-quarter average for these

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| 1 | | rate-base components for the Rate Year is shown on Page 69, Line 21 and are carried |
|----|----|---|
| 2 | | forward to Page 63. |
| 3 | | |
| 4 | Q. | Please explain the adjustment for cash working capital. |
| 5 | A. | The Commission permits companies to include in rate base a working capital component |
| 6 | | associated with O&M expenses. The Company is required to use its capital funds to meet |
| 7 | | these ongoing expenses as a result of the lag between the time when payments by the |
| 8 | | Company are due and the recovery of those funds is obtained from customers. The cost |
| 9 | | associated with the use of that capital is included in the Company's revenue requirements |
| 10 | | by means of the working capital allowance. Under Commission precedent, the working |
| 11 | | capital allowance is derived based on the results of a lead/lag study. |
| 12 | | |
| 13 | Q. | Did the Company conduct a lead/lag study for this proceeding? |
| 14 | A. | Yes. A summary of the CWC study results is presented on Schedule MDL-3-ELEC, |
| 15 | | Page 71. As shown on that page, on Line 38 in Column (c), the CWC for the Rate Year |
| 16 | | amounts to \$4,975,475. The detail support for the CWC study is contained in Schedule |
| 17 | | MDL-4-ELEC. |
| 18 | | |
| 19 | Q. | Please describe the lead/lag study summary presented on Page 71. |
| 20 | A. | Column (a) shows the net percent (lead), or lag, for each of the components. For |
| 21 | | example, the federal income tax net revenue lag of 4.81 percent means that on average, |
| 22 | | the Company pays for federal income taxes in the provision of its service to customers |
| 23 | | before the customers pay their bills to the Company. The net lag is calculated by |

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| 1 | | determining the number of days between the end of the service period and the payment |
|----|----|--|
| 2 | | dates and subtracting the payment lag from the revenue collection lag. The lag for the |
| 3 | | revenue collection is 39.91 days, or 10.93 percent on an annual basis (39.91 days / 365 |
| 4 | | days) as shown on Schedule MDL-4-ELEC, Page 2. The lag for the payment of federal |
| 5 | | income taxes is (22.33) days or (6.12) percent on an annual basis (22.33 days / 365 days) |
| 6 | | as shown on Page 6 of Schedule MDL-4-ELEC. The difference between the revenue |
| 7 | | collection lag of 10.93 percent and the federal income tax payment lag of (6.12) percent |
| 8 | | is a net lag of 4.81 percent. The percent is then multiplied by the Rate Year federal |
| 9 | | income tax expense shown on Schedule MDL-3-ELEC, Page 71, Column (c) which |
| 10 | | results in a CWC of \$821,147 for the federal income tax expense for the Rate Year. This |
| 11 | | same process is conducted for each of the expense items and the net total is included as a |
| 12 | | CWC component of rate base. |
| 13 | | |
| 14 | | Subpart F: Pension and OPEB |
| 15 | Q. | What is the Company's proposal in this case with respect to the recovery of pension |
| 16 | | and OPEB expense for Narragansett Electric? |
| 17 | A. | In the 2008 Gas Rate Case, the Commission approved implementation of the PAM for |
| 18 | | Narragansett Gas. The PAM reconciles annual pension and OPEB expense with a base |
| 19 | | amount established in distribution rates through a base-rate proceeding and allows for |
| 20 | | recovery of the difference between the base amount and the annual expense amount |
| 21 | | outside of base rates. In this case, the Company is proposing implement the PAM for |

Narragansett Electric, which does not currently have a PAM in place. The testimony of

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| 1 | | Company Witness Doucette provides a comprehensive discussion of the reasons that a |
|----|----|--|
| 2 | | policy allowing recovery of pension and OPEB expense through the PAM is warranted. |
| 3 | | |
| 4 | Q. | Could you please review how the proposed PAM would operate for Narragansett |
| 5 | | Electric? |
| 6 | A. | Yes. As is the case with the PAM for Narragansett Gas, the Company has calculated the |
| 7 | | revenue requirement for Narragansett Electric using the Rate Year pension and OPEB |
| 8 | | expense amounts as the base PAM amount. By August 1 of each year, the Company will |
| 9 | | propose a Pension Adjustment Factor ("PAF") for Narragansett Electric to collect or |
| 10 | | refund the reconciling amount of actual pension/OPEB expense versus rate recovery for |
| 11 | | the previous year-ended March 31. The first PAF would take effect on October 1, 2013, |
| 12 | | which will use the data for the two months ended March 31, 2013. In subsequent years |
| 13 | | the twelve months ended March 31 will be reconciled annually. The Company has |
| 14 | | selected this schedule to coincide with its October 1 rate changes related to the ISR |
| 15 | | reconciliation and large customer standard offer service rates in an effort to reduce |
| 16 | | customer bill volatility within a given year. |
| 17 | | |
| 18 | Q. | How will the initial PAF be calculated for Narragansett Electric? |
| 19 | A. | The Company will establish a base amount for pension/OPEB expense. The base amount |
| 20 | | equals the Rate Year expense for pension and OPEB, which is included in base rates in |
| 21 | | this proceeding as shown on Schedule MDL-3-ELEC, Page 7, at Lines 14 and 15 for |
| 22 | | OPEB and pension expense, respectively, and aggregating \$13,776,267. This will be the |

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| 1 | | revenue allowance in base rates that the Company will use to perform the annual |
|----|----|--|
| 2 | | reconciliation of revenue allowance and actual expenses incurred. |
| 3 | | |
| 4 | Q. | How will the PAF be calculated each year? |
| 5 | A. | A new PAF will be calculated prior to each August 1, with the new rate to be effective |
| 6 | | the following October 1. The PAF will be calculated to recover or refund, during the 12- |
| 7 | | month period ending September 30, the over- or under-recovery of pension and OPEB |
| 8 | | base rate allowance versus actual pension and OPEB expenses for the period ending the |
| 9 | | preceding March 31. In addition, a funding reconciliation comparing actual Company |
| 10 | | plan funding versus total actuarial pension and OPEB costs (including capitalized |
| 11 | | amounts) will be prepared, as discussed further below. The PAF effective each October 1 |
| 12 | | will be the PAF annual reconciliation amount for the immediately preceding 12- month |
| 13 | | period ending March 31 divided by forecast kWh sales for the recovery year commencing |
| 14 | | October 1. |
| 15 | | |
| 16 | Q. | Is the Company proposing any changes from the PAM that is already in place for |
| 17 | | Narragansett Gas? |
| 18 | A. | In implementing the PAM for Narragansett Electric, the Company proposes to modify the |
| 19 | | PAM in place for Narragansett Gas by including the same funding and customer return |
| 20 | | accrual on the cumulative amount of Company underfunding, if any, as described below. |
| 21 | | The balance of the Narragansett Gas PAM would continue as it currently operates. |
| 22 | | However, in the event that the Commission was to authorize the implementation of the |
| 23 | | PAM for Narragansett Electric, the Company is proposing to institute two inter-related |

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| 1 | protections for the benefit of customers, so that the Commission has the assurance that |
|----|---|
| 2 | the PAM will function as intended to support the funding of the Company's historical |
| 3 | pension and OPEB plans. |
| 4 | |
| 5 | First, for the Narragansett Electric PAM, the Company will follow the practice already |
| 6 | applied in relation to the Narragansett Gas PAM, which is to contribute to the pension |
| 7 | and OPEB plans at the "Minimum Funding Obligation" level. The Minimum Funding |
| 8 | Obligation level would be equal to the amount collected from customers, plus the |
| 9 | amounts of pension and OPEB costs capitalized. The amount collected from customers |
| 10 | would include: (1) pension and OPEB amounts collected through base rates, (2) plus or |
| 11 | minus the amount of PAF collections or amounts returned to customers. To demonstrate |
| 12 | this commitment, the Company has already contributed an amount to Narragansett |
| 13 | Electric's FY 2012 pension and OPEB plans at a level equal to the FY 2012 capitalized |
| 14 | pension and OPEB amounts. |
| 15 | |
| 16 | Second, the Company proposes to pay a carrying charge to customers at the weighted |
| 17 | average cost of capital, which would be applied to the cumulative shortfall between the |
| 18 | minimum funding obligation and amounts contributed by the Company to the pension |
| 19 | and OPEB plans, plus amounts paid to the service companies for allocated pension and |
| 20 | OPEB costs. This carrying charge would be asymmetrical, meaning that it would not be |
| 21 | applied to any excess Company contributions based on the same criteria. To avoid |
| 22 | carrying charges, the Company would be obligated to make contributions equal to or |
| 23 | greater than the minimum funding obligation on a cumulative basis beginning February |

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| 1 | | 1, 2013, the effective date of this proposal if approved. Any carrying cost would be |
|----|----|---|
| 2 | | calculated based on a fiscal year five-quarter average shortfall at the weighted average |
| 3 | | cost of capital. Any calculated carry charge would be returned to customers in the next |
| 4 | | PAF filing for effect commencing the subsequent November 1 st . |
| 5 | | |
| 6 | Q. | What reporting will the Company institute for the Narragansett Electric PAM? |
| 7 | A. | The Company will follow the same reporting protocols established for Narragansett Gas, |
| 8 | | which means that the Company would provide an annual reconciliation report based on |
| 9 | | the Company's March 31 fiscal year end with its annual rate filing on August 1 detailing |
| 10 | | the annual pension and OPEB expense calculation. This report would also document |
| 11 | | how the Company funded the associated employee benefit plans along with associated |
| 12 | | carrying cost calculation if warranted. Currently, the Narragansett Gas reconciliation is |
| 13 | | based on the 12-month period ended June 30 each year. The Company is proposing to |
| 14 | | change this to an annual reconciliation based on the Company's March 31 fiscal year-end |
| 15 | | similar to that proposed for Narragansett Electric. |
| 16 | | |
| 17 | Q. | Has the Company prepared an illustration of the proposed PAM for Narragansett |
| 18 | | Electric? |
| 19 | A. | Yes. Schedule MDL-5 presents an illustrative model showing the reconciliation for |
| 20 | | several years after the rates become effective from this proceeding. |
| 21 | | |

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| 1 | VI. | Narragansett Gas Revenue Requirement Analysis |
|----|-----|--|
| 2 | | Subpart A: Cost of Service Summary |
| 3 | Q. | Rather than repeating all of the foregoing description on the development of the cost |
| 4 | | of service, would you please explain whether you have calculated the Narragansett |
| 5 | | Gas cost of service any differently than the Narragansett Electric cost of service? |
| 6 | A. | In preparing the cost of service and related revenue requirement for Narragansett Gas, the |
| 7 | | Company has followed all of the same ratemaking procedures outlined above for |
| 8 | | Narragansett Electric. Accordingly, to avoid a substantial amount of repetition, my |
| 9 | | testimony will be limited to the extent possible to specifics involving Narragansett Gas. |
| 10 | | |
| 11 | Q. | Would you please provide a summary of the Narragansett Gas cost of service and |
| 12 | | resulting revenue requirement? |
| 13 | A. | Schedule MDL-3-GAS begins with the Narragansett Gas cost of service and resulting |
| 14 | | revenue requirement as shown on Page 1, Revenue Deficiency Summary. For the Rate |
| 15 | | Year-ended January 31, 2014, the calculated revenue deficiency is \$19,952,203 as shown |
| 16 | | on Page 1 in Column (f) and as calculated on Page 2. Page 3 shows the appropriate |
| 17 | | mechanisms through which this revenue deficiency will be recovered. The Operating |
| 18 | | Revenue Summary is set forth on Page 4 with Adjustments to Gas Operating Revenues |
| 19 | | listed on Page 5. Page 6, provides a summary of the total Cost of Service, which is |
| 20 | | \$372,660,020, or \$173,128,689 net of gas costs of \$199,531,331. The Cost of Service |
| 21 | | Summary also shows the total adjustments to the Test Year amounts. Adjustments to |
| 22 | | O&M expenses to normalize Test Year amounts and to reflect known and measurable |

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| 1 | | changes to the Test Year are itemized on Page 7. Supporting schedules are provided in |
|----|----|---|
| 2 | | the remainder of the schedule. |
| 3 | | |
| 4 | Q. | Does the cost of service include costs incurred by the service companies on behalf of |
| 5 | | Narragansett Gas? |
| 6 | A. | Yes. In the Test Year, the cost of service for Narragansett Gas reflects two types of |
| 7 | | charges from the service companies, which are "direct charges" billed for costs incurred |
| 8 | | and work performed by service company personnel directly related to the respective |
| 9 | | subsidiary, and "common costs," which are allocated among the respective subsidiaries |
| 10 | | receiving the service based on appropriate allocation factors and billing pools. Therefore, |
| 11 | | where applicable, costs incurred on behalf of, or allocated to, Narragansett Gas by the |
| 12 | | service companies are included in Test Year charges as billed. Schedule MDL-3-GAS |
| 13 | | provides detail of these costs by cost category and by originating company. |
| 14 | | |
| 15 | Q. | How are the costs that the service companies incurred to perform services reflected |
| 16 | | in the Narragansett Gas cost of service calculation? |
| 17 | A. | The charges to Narragansett Gas from the service companies are incorporated into the |
| 18 | | appropriate O&M and other expense categories included in the Test Year cost of service. |
| 19 | | In addition, I have included any applicable charges from the service companies in the |
| 20 | | individual post-Test Year adjustments to the cost of service, to the extent that those |
| 21 | | charges also represent known and measurable changes to the Test Year cost of service |
| 22 | | under Commission precedent. |
| | | |

23

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| 1 | Q. | Are these charges billed to Narragansett Gas in conformance with a service |
|----|----|---|
| 2 | | agreement? |
| 3 | A. | Yes. As I indicated above in relation to Narragansett Electric, there are agreements in |
| 4 | | effect between the service companies and Narragansett Gas for the fiscal years ending |
| 5 | | March 31, 2012 and 2013. These agreements identify the services that will be provided |
| 6 | | to Narragansett Gas and reference the cost-allocation formulas that will be applied to |
| 7 | | calculate the charges presented each month to Narragansett Gas. The provisions of these |
| 8 | | agreements, including the cost-allocation formulas, are in conformance with FERC |
| 9 | | requirements. |
| 10 | | |
| 11 | | Subpart B: Revenue Adjustments |
| 12 | Q. | Please describe the adjustments to operating revenues reflected in Schedule MDL-3- |
| 13 | | GAS Page 4. |
| 14 | A. | The Company made a number of known and measurable adjustments to Test Year |
| 15 | | operating revenues, as reflected on Schedule MDL-3-GAS Page 4. First, the Company |
| 16 | | made a normalizing adjustment for weather and a Pro Forma adjustment for the Rate |
| 17 | | Year forecast. The testimony of Company Witnesses Ann E. Leary and A. Leo |
| 18 | | Silvestrini provides detailed explanations. Next, the Company eliminated Non Firm |
| 19 | | Margin, Off System Sales, Unbilled Margin and Gross Receipts Tax. The Company also |
| 20 | | made a Pro Forma adjustment to the non firm revenues to reflect the proposed base rate |
| 21 | | credit level of \$1,512,209. The testimony of Company Witness Leary provides more |
| 22 | | details regarding the proposed revision to the Company's On System Margin Credits. |
| 23 | | The Company also made normalizing adjustments to its various reconciling mechanisms |

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| specifically the Gas Cost Recovery ("GCR"), Distribution Adjustment Charge ("DAC"), |
|--|
| and Energy Efficiency Factor ("EE"). For the GCR, the Company made normalizing |
| adjustments so that the sum of GCR Deferral Revenues (Line 21) plus actual GCR |
| Revenues (Line 1) offsets the adjusted Test Year firm gas costs reflected on Schedule |
| MDL-3-GAS page 6 (Line 1). For the DAC, the Company made normalizing |
| adjustments so that the DAC Deferral Revenues (Line 28) offsets the DAC Revenues |
| (Line 2). For the EE, the Company made normalizing adjustments so that EE Deferral |
| Revenues (Line 25) offsets the EE Revenues (Line 3). The Company also included |
| normalizing adjustments for the bad debt component of GCR, DAC, and EE. This |
| adjustment represents the variance between the bad debt rate of 2.46 percent approved in |
| the 2008 Gas Rate Case and the proposed Rate Year bad debt rate of 3.79 percent. The |
| Company then included a Pro Forma adjustment to eliminate the GCR, DAC, and EE bad |
| debt from the total Operating Revenues. The Company also made a normalizing |
| adjustment to the Capital Tracker/ARP/ISR (Line 31) so that the adjusted Test Year |
| amount reflected the sum of the Test Year Capital Tracker adjustment, the ARP, and the |
| calendar year portion of FY 2012 ISR. The Company also included a Pro Forma |
| adjustment to Capital Tracker/ARP/ISR to include the incremental revenue associated |
| with the FY 2013 ISR revenue approved in Docket No. 4306. The Company also |
| eliminated the Weather Adjustment since the Company has implemented the RDM. The |
| Company also eliminated the Pool Aggregation charges which were designed to recover |
| IT costs associated with its implementation of its Customer Choice programs. Since the |
| amortization period for these costs has been exceeded, the Company is proposing to |
| eliminate these rates. Operating revenues were also adjusted for the Company's service |

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| 1 | | contract program costs, special contracts, and Other Revenues which included incentive |
|----|----|---|
| 2 | | payments associated with the Company's EE and Natural Gas Portfolio Management |
| 3 | | Plan programs, and accounting entries. The Company also included a Pro Forma |
| 4 | | adjustment to Revenue Decoupling Adjustment, which adjusted the Rate Year forecasted |
| 5 | | revenues to the revenue benchmarks approved in Docket 4206. Lastly, the Company |
| 6 | | made a normalizing adjustment for the Allowance for Funds Used During Construction |
| 7 | | ("AFUDC") and interest on customer arrears. |
| 8 | | |
| 9 | Q. | Please describe the Company's proposed treatment of Company Use Gas. |
| 10 | A. | Historically, the Company has embedded a Test Year amount of Company Use Gas into |
| 11 | | its base rates and therefore has removed all Company Use Gas from its Gas Cost |
| 12 | | Recovery. In this filing, the Company is proposing to eliminate the recovery of Company |
| 13 | | Use Gas from its base rates and to begin recovering Company Use Gas through its GCR |
| 14 | | mechanism. |
| 15 | | |
| 16 | | Subpart C: Expense Adjustments |
| 17 | Q. | What is the total amount of normalizing expense adjustments made to the Cost of |
| 18 | | Gas? |
| 19 | A. | For Narragansett Gas, there is a total reduction to the Cost of Gas of \$57,664,271, as a |
| 20 | | result of normalizing adjustments made under Commission precedent. These |
| 21 | | normalizing adjustments are listed in Schedule MDL-3-GAS, Page 8. Both revenues and |
| 22 | | expenses related to unbilled revenue, optimization and other off-system gas have been |
| 23 | | excluded from the cost of service in this proceeding. |

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| 1 | Q. | Has the Company made any normalizing adjustments to Test Year O&M expense? |
|----------|----|---|
| 2 | A. | Yes. The Company has adjusted Test Year O&M expenses by (\$16,662,644) to |
| 3 | | normalize the booked Test Year amounts for ratemaking purposes. The Company has |
| 4 | | also adjusted Test Year O&M expenses by (\$7,435,308) to account for known and |
| 5 | | measurable changes in O&M expense levels occurring after the end of the Test Year and |
| 6 | | prior to the end of the Rate Year, or January 31, 2014. Each adjustment is discussed |
| 7 | | below in the order presented on Schedule MDL-3-GAS, Page 7. Normalizing |
| 8 | | adjustments are segregated by issue on Page 8. Pro Forma post Test Year adjustments |
| 9 | | are supported individually on subsequent pages of Schedule MDL-3-GAS, and |
| 10 | | summarized on Page 7 and will be discussed individually. |
| 11 | | |
| 12 | Q. | Would you describe the normalizing adjustments to O&M expenses summarized on |
| 13 | | Schedule MDL-3-GAS, Page 8? |
| 14 | A. | Certainly. Schedule MDL-3-GAS, Page 8 lists the normalizing adjustments made to |
| 15 | | O&M expenses for the Test Year ended December 31, 2011 (shown in Column (a)), by |
| 16 | | (u), by |
| | | cost category in separate Columns that I will describe individually. |
| 17 | | |
| 17 18 | | |
| | | cost category in separate Columns that I will describe individually. |
| 18 | | cost category in separate Columns that I will describe individually. Normalizing adjustments were made for costs of savings initiatives in Column (b), |
| 18 19 | | cost category in separate Columns that I will describe individually. Normalizing adjustments were made for costs of savings initiatives in Column (b), donations in Column (c) and expatriate expenses in Column (e) totaling (\$2,832,033), |

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| 1 | | Column (d) includes an adjustment to remove incremental costs related to an incident that |
|----|----|---|
| 2 | | occurred in Westerly in December 2011. The total expense exclusion for this item is |
| 3 | | (\$2,299,983). |
| 4 | | |
| 5 | | All other normalizing adjustments listed by cost category are shown in Column (f) and |
| 6 | | total (\$11,674,091). Details of this total are summarized on Schedule MDL-3-GAS, Page |
| 7 | | 9. |
| 8 | | |
| 9 | Q. | What adjustment has the Company made for advertising expense? |
| 10 | A. | Included in the previously described normalizing adjustments and as shown on Schedule |
| 11 | | MDL-3-GAS, Page 8 at Line 23, the Company incurred advertising expenses of \$373,987 |
| 12 | | during the Test Year. The Company eliminated advertising expenses not recoverable in |
| 13 | | rates under Commission precedent, such as certain types of image and promotional |
| 14 | | activities. In total, the Company deducted \$300,810 from the total Test Year expense. |
| 15 | | |
| 16 | Q. | You mentioned that the Company was proposing several Pro Forma O&M |
| 17 | | adjustments representing known and measurable changes to the Test Year cost of |
| 18 | | service for Narragansett Gas. Would you summarize these adjustments beginning |
| 19 | | with payroll expense? |
| 20 | A. | Yes. The adjustments to the Company's normalized Test Year payroll expense by |
| 21 | | originating company total \$(1,505,434), as shown on Schedule MDL-3-GAS, Page 10. |
| 22 | | Page 11 summarizes the Test Year normalizing adjustments, previously discussed, to |
| 23 | | arrive at normalized Test Year labor by originating company for union and management |

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| employees and by wages and salaries, management incentive compensation and the |
|---|
| "Union Goals" program. Details of those individual components are calculated and |
| provided on Pages 13 through 22. Because the Company does not accumulate non- |
| productive pay separately for union and management employees, Page 12, provides the |
| allocation of non-productive labor costs to union and management categories as well as |
| calculates labor allocation rates for service company labor charged to Narragansett Gas |
| and O&M percentages for direct company and service company labor. Page 13 provides |
| detail of the previously discussed Test Year normalizing adjustments by wage type. The |
| Pro Forma adjustments for union and non-union employees are summarized on Schedule |
| MDL-3-GAS, Page 14 with detailed calculations provided on Pages 15 and 16, |
| respectively, for union and non-union base and overtime labor while the adjustments for |
| management incentive compensation and union goals incentive compensation are |
| calculated on Pages 21 and 22, respectively. For purposes of calculating wages and |
| salaries charged to Narragansett Gas from the service companies, the percentages of Test |
| Year productive pay charged to Narragansett Gas to total productive pay of each service |
| company were used. Likewise, O&M percentages of total wages and salaries charged to |
| Narragansett Gas used the Test-Year percentage of productive pay charged to O&M to |
| total productive pay charged to Narragansett Gas as the appropriate proxy. Consistent |
| with Commission precedent, the Company is adjusting payroll expense to reflect known |
| and measurable changes that will take effect through the end of the Rate Year, or January |
| 31, 2014. The details of these known and measurable changes to the Test Year cost of |
| service are discussed in the testimony of Company Witness Heaphy. |

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| 1 | | In general, the adjustments are designed to properly reflect normalized Test Year payroll |
|----|----|---|
| 2 | | expense adjusted for known and measurable impacts occurring through the end of the |
| 3 | | Rate Year. Individual labor adjustments for the union and non-union labor force of |
| 4 | | Narragansett Gas, as well as the service companies are calculated. Lastly, adjustments to |
| 5 | | Test Year non-union incentive compensation and the "Union Goals" program are |
| 6 | | computed and summarized by originating company, either for Narragansett Gas or from |
| 7 | | each of the service companies. All adjustments appropriately include only the O&M |
| 8 | | amount for inclusion in the cost of service. |
| 9 | | |
| 10 | Q. | How was the labor adjustment calculated? |
| 11 | A. | The adjustment for both union and management groups starts with the annual base wages |
| 12 | | for employees of Narragansett Gas and the service companies on record as of December |
| 13 | | 31, 2011, and mirrors the labor adjustment previously described in the Narragansett |
| 14 | | Electric discussion. |
| 15 | | |
| 16 | Q. | How did the Company calculate the weighted average union wage increase? |
| 17 | A. | The weighted average union wage increase is based on the union payroll increases |
| 18 | | scheduled to take effect before the end of the Rate Year and the associated compounded |
| 19 | | impact of such increases through the end of the Rate Year as discussed in the testimony |
| 20 | | of Company Witness Heaphy. A schedule showing the calculation of the weighted |
| 21 | | average union wage increase is provided in Workpaper MDL-3. |
| 22 | | |
| 23 | Q. | How was the management group wage increase derived? |

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| 1 | A. | As further described in the testimony and accompanying exhibits of Company Witness |
|----|----|--|
| 2 | | Heaphy, non-union employees of Narragansett Gas and the service companies are |
| 3 | | scheduled to receive a combination of merit and promotional increases totaling 3.37 |
| 4 | | percent effective July 1, 2012 and merit and promotional increases totaling 3.00 percent |
| 5 | | effective July 1, 2013. |
| 6 | | |
| 7 | Q. | Please explain the adjustment made to incentive compensation. |
| 8 | A. | As described in relation to the incentive compensation adjustment for Narragansett |
| 9 | | Electric, the Company has modified the 2011/12 Annual Performance Plan for |
| 10 | | management employees to replace the financial measures for employees in Bands D, E |
| 11 | | and F with customer satisfaction, safety and reliability measures. These measures |
| 12 | | represent 50 percent of the plan while the remaining 50 percent is based on attainment of |
| 13 | | individual performance goals. A total of 60 percent of the plan for employees in Bands B |
| 14 | | and C will be linked to these same customer satisfaction, safety and reliability measures. |
| 15 | | These measures are the same for the union employee plan. |
| 16 | | |
| 17 | | The adjustments for management incentive compensation and Union Goals incentive |
| 18 | | compensation were also performed in like fashion to the Narragansett Electric |
| 19 | | adjustments described previously in the electric cost of service discussion and also based |
| 20 | | on target payout levels. |
| 21 | | |
| 22 | Q. | Can you summarize the proposed labor adjustments? |

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| 1 | A. | Yes. As summarized on Schedule MDL-3-GAS, Page 14, adjustments of (\$1,563,354) |
|----|----|---|
| 2 | | and (\$758,923) for union wages and union goals incentive pay, respectively, have been |
| 3 | | calculated. For management wages and incentive compensation the adjustments total |
| 4 | | (\$943,887) and (\$1,016,151), respectively. In total, the Company is reducing its Test |
| 5 | | Year labor expense by (\$4,282,315) as shown on Page 14 in Column (c) at Line 43. |
| 6 | | |
| 7 | Q. | Could you please explain the adjustment made to Test Year healthcare expenses? |
| 8 | A. | As was the case for Narragansett Electric, the Rate Year level of healthcare O&M |
| 9 | | expense for Narragansett Gas was computed by first calculating the annual costs of |
| 10 | | current health care elections of the employee population as of December 31, 2011, which |
| 11 | | is the same steady state employee complement used for the wage adjustment. As was the |
| 12 | | case with the wage adjustment, these total annual costs were then converted to O&M |
| 13 | | amounts using the same company wage allocation percentages as those used in the wage |
| 14 | | adjustment, and blended union and management O&M percentages, and follows the same |
| 15 | | calculation as that explained in the Narragansett Electric cost of service discussion. As |
| 16 | | set forth in Schedule MDL-3-GAS, Page 23, the resulting adjustment for healthcare |
| 17 | | expense Pro Forma adjustment shown in Column (d) at Line 6 totals \$11,578. |
| 18 | Q. | Would you explain the proposed Test Year adjustment to Narragansett Gas 401(k) |
| 19 | | expense? |
| 20 | A. | As was the case for Narragansett Electric, two adjustments related to the Company's |
| 21 | | 401(k) expense have been made. The first is shown on Schedule MDL-3-GAS, Page 24. |
| 22 | | Here, the Company is simply adjusting the Test Year level of Company 401(k) match |
| 23 | | expense for the change in O&M labor from the Test Year to the Rate Year. The second |

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| adjustment related to the Narragansett Gas 401(k) expense is related to the Company's |
|---|
| 401(k) pension replacement plan. As discussed by Company Witnesses Doucette and |
| Heaphy, commencing January 1, 2011, all National Grid new non-union hires are |
| excluded from National Grid's defined benefit pension plans and receive an enhanced |
| 401(k) benefit instead. Page 25 of Schedule MDL-3-GAS calculates the necessary |
| adjustment for reflecting the estimated Rate Year level of this pension replacement |
| benefit related to two groups of new hires. The first group of new hires is the service |
| company vacancies that will be filled prior to the Rate Year in this proceeding. The |
| second group of new hires reflects a three-year average of National Grid employee turn |
| over. These two groups of new hires will be enrolled in the 401(k) pension replacement |
| plan rather than in a defined benefit pension plan. Because this incremental benefit |
| should be matched by a similar decrease in defined benefit pension plan costs, this |
| component of the adjustment results in a like reduction to pension costs. The |
| Narragansett Gas PAM will reflect this annual reduction in defined benefit pension plan |
| costs as employee turnover continues year on year. The adjustments for both the |
| Narragansett Gas 401 (k) company match expense and the Narragansett Gas 401(k) |
| pension replacement plan were calculated using the same methodology as previously |
| outlined in the Narragansett Electric discussion. The resulting adjustments, as detailed on |
| Schedule MDL-3-Gas, Pages 24 and 25 amount to (\$94,792) and \$110,181 for the 401 |
| (k) company match expense and the 401(k) pension replacement plan, respectively. |
| |
| Please explain the proposed Test Year adjustment to computer software expenses as |
| detailed on Schedule MDL-3-GAS, Page 27. |

Q.

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| 1 | A. | Again, as was explained in the Narragansett Electric discussion, this adjustment relates to |
|----|----|---|
| 2 | | Narragansett Gas computing costs charged from the service companies, and includes |
| 3 | | several components, including National Grid's IS Transformation initiative, the U.S. |
| 4 | | Foundation Program and new software purchases. |
| 5 | | |
| 6 | Q. | Would you summarize the total computer software adjustments presented on |
| 7 | | Schedule MDL-3-GAS, Page 27? |
| 8 | A. | As shown on that page, the total O&M adjustment for computer software costs amounts |
| 9 | | to \$1,804,096 and includes \$1,092,331 for the U.S. Foundation Program. |
| 10 | | |
| 11 | Q. | Please discuss the Test Year adjustment for regulatory assessments as shown on |
| 12 | | Page 28. |
| 13 | A. | The adjustment simply restates the Test Year regulatory assessment expense to a level |
| 14 | | equal to the most recent assessment incurred by the Company, or a decrease of (\$87,372). |
| 15 | | |
| 16 | Q. | Please discuss the Test Year adjustment for facilities expenses presented on Page 29. |
| 17 | A. | There are two adjustments being made that relate to facilities. The first adjustment for |
| 18 | | facilities mirrors the adjustment that was made for Narragansett Electric. As detailed on |
| 19 | | Page 29, the resulting adjustment for Narragansett Gas facilities expenses totals \$237,620 |
| 20 | | as shown in Column (d). The second adjustment relates to planned facility moves as |
| 21 | | summarized on Schedule MDL-3-GAS, Page 30. Narragansett Gas plans on moving |
| 22 | | personnel from its Cumberland and Dexter Street, Providence facilities to facilities in |
| 23 | | Lincoln, on Washington Highway, and to Providence on Allens Avenue. As shown on |

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| | renovations at the Lincoln and Allens Avenue facilities. This investment has been |
|----|---|
| | included in projected rate base, discussed later in this testimony. The expected cost |
| | savings, related to reduced operating costs for the Cumberland and Dexter Street facilities |
| | and lease income for the Cumberland facility offset somewhat by incremental operating |
| | costs for the Lincoln and Allens Avenue facilities, amounts to \$438,870, as shown on |
| | Line 12. |
| | |
| Q. | Would you summarize the adjustment for uninsured claims? |
| A. | Page 31 contains the proposed adjustment for uninsured claims in an amount of \$383,316 |
| | and was calculated using the same methodology as previously discussed for Narragansett |
| | Electric. As described in the Narragansett Electric discussion, Narragansett Gas |
| | proposes recovery of only actual claims paid based on an average of actual payments for |
| | the last five years, consistent with past normalization precedent of the Commission. In |
| | addition, the Company proposes to exclude the balance sheet reserve for uninsured |
| | claims from the development of rate base, consistent with the Company's proposal to |

that schedule, the planned moves will result in the need for \$2,140,000 of facility

Q. What is the Company proposing for Rate Year insurance expense?

recover only actual claims paid.

A. As shown on Schedule MDL-3-GAS, the Company projects Rate Year insurance expense to be \$284 greater than adjusted Test Year expense. As shown on Page 32, this adjustment simply compares the most recently received insurance premium bills, along

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| 1 | | with respective allocations to Narragansett Gas, as shown on Page 33, to the Company's |
|----|----|---|
| 2 | | adjusted Test Year level of insurance expense. |
| 3 | | |
| 4 | Q. | Please describe the adjustment to payroll taxes being proposed in this case. |
| 5 | A. | The proposed adjustment to payroll tax expenses relates to payroll taxes recorded as both |
| 6 | | O&M expense and "taxes other than income taxes" on the Narragansett Gas books. Once |
| 7 | | again, the adjustments to these two lines items of expense follows the same calculation |
| 8 | | performed for Narragansett Electric as previously described, applying the Company's |
| 9 | | Test Year payroll tax rate per payroll dollar to the total change in O&M labor from the |
| 10 | | Test Year to the Rate Year. |
| 11 | | |
| 12 | Q. | Is Narragansett Gas proposing adjustments to its OPEB and pension expenses |
| 13 | | embedded in base rate recovery? |
| 14 | A. | The Company is proposing adjustments to its base-rate allowance for OPEB and pension |
| 15 | | costs for the Rate Year in this proceeding. These base amounts for both pension and |
| 16 | | OPEB expense reflect the most recent actuarial estimates of pension expense and OPEB |
| 17 | | expense for the Rate Year, as provided by the Company's actuary and as shown on Pages |
| 18 | | 35 and 36 for OPEB and pension expense, respectively. As shown on Page 35, Rate Year |
| 19 | | OPEB expense is expected to be \$116,233 lower than adjusted Test Year OPEB expense |
| 20 | | incurred by Narragansett Gas as shown on Line 25 of that page. Pension expense is |
| 21 | | expected to increase by \$2,821,012, after the reduction for estimated pension expense |
| 22 | | associated with the 401(k) pension replacement plan and average workforce turn over as |
| 23 | | previously discussed, as shown on Line 24 of Page 36. |

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| 1 | Q. | Please explain the Test Year adjustment to postage expense. |
|----|----|---|
| 2 | A. | The Company adjusted its normalized Test Year postage expense of \$1,353,126 by |
| 3 | | \$56,035 to reflect U.S. Postal Service rate increases effective April 17, 2011 and January |
| 4 | | 22, 2012 plus an estimated postal rate increase effective January 23, 2013 based on CPI. |
| 5 | | Details of the proposed postage rate increase are provided on Schedule MDL-3-GAS, |
| 6 | | Page 37. |
| 7 | | |
| 8 | Q. | Would you explain the O&M adjustment proposed on Page 39? |
| 9 | A. | Narragansett Gas recovers 80 percent of identified O&M costs related to the Local |
| 10 | | Production and Storage Facilities through its GCR. In order to reflect the proper level of |
| 11 | | such cost recovery for the Rate Year, the Company identified \$1,347,620 of Test Year |
| 12 | | costs. These costs were adjusted by applying the associated wage increase to Test Year |
| 13 | | labor costs and the proposed inflation rate for non-labor costs. The resulting increase for |
| 14 | | Local Production and Storage Facilities expenses totals \$54,768 of which, \$29,098 is |
| 15 | | labor related and embedded in the Company's labor adjustment previously discussed. |
| 16 | | The remaining non-labor O&M adjustment is \$25,760 as shown on Line 14 of Page 39. |
| 17 | | |
| 18 | Q. | Has the Company included an adjustment to recover rate-case expenses in this |
| 19 | | filing? |
| 20 | A. | Yes. As shown on Schedule MDL-3-GAS, Page 41, the Company has estimated the total |
| 21 | | rate-case expense for Narragansett Gas to be \$826,375, which includes the cost of |
| 22 | | researching, preparing and litigating this filing through the compliance phase of the |
| 23 | | proceeding. As previously explained, a portion of the total cost is directly attributed or |

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| 1 | | allocated to Narragansett Gas and Narragansett Electric on a 50/50 basis. The Company |
|----|----|--|
| 2 | | is proposing a three-year amortization period for both Narragansett Electric and |
| 3 | | Narragansett Gas, as previously discussed. As shown in Schedule MDL-3-GAS,Page 41, |
| 4 | | a three-year amortization period of a total expense of \$826,375 results in an annual |
| 5 | | expense amount of \$275,458. Therefore, the Company is proposing to make an |
| 6 | | adjustment to increase Test Year O&M expense by \$275,458 in this case. |
| 7 | | |
| 8 | Q. | Please describe the adjustment for consumer advocate positions shown on Schedule |
| 9 | | MDL-3-GAS, Page 42. |
| 10 | A. | This adjustment, which is calculated on Page 42, is the companion adjustment to the |
| 11 | | adjustment described in the Narragansett Electric discussion. The customer advocacy |
| 12 | | positions are expected to split their efforts evenly between electric and gas operations and |
| 13 | | to charge 100 percent of their time to Company O&M. Consequently, the adjustment |
| 14 | | equals 50 percent of the fully burdened cost of these two resources, or \$156,314, as |
| 15 | | shown on Schedule MDL-3-GAS, Page 42 Line 47. |
| 16 | | |
| 17 | Q. | Would you turn your attention to Schedule MDL-3-GAS, Page 43? |
| 18 | A. | Yes. As previously discussed, this adjustment reflects the need for incremental personnel |
| 19 | | to provide on-going operating support for the SAP operating platform. Once |
| 20 | | implemented, it is expected that the new SAP platform will require support from an |
| 21 | | incremental 26 positions from the Test Year-end employee complement. The adjustment |
| 22 | | employs the same calculation as that described in the Narragansett Electric discussion, |
| 23 | | incorporating service company payroll tax and benefit percentages per service company |

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| 1 | | payroll dollar for the Rate Year. The total costs of these fully burdened incremental |
|----|----|--|
| 2 | | positions are stepped down to the Narragansett Gas O&M level using the same company |
| 3 | | and O&M allocators previously discussed, but on a service company weighted basis. The |
| 4 | | resulting adjustment to Narragansett Gas O&M is \$92,126, as shown on Page 43 at Line |
| 5 | | 43. |
| 6 | | |
| 7 | Q. | Is the Company proposing to increase its level of instructional advertising for the |
| 8 | | benefit of customers in the future? |
| 9 | A. | Yes, it is. As shown on Schedule MDL-3-GAS, Page 44, and as explained in the |
| 10 | | Narragansett Electric cost of service discussion, Narragansett Gas expects to increase |
| 11 | | educational and informational advertising to benefit its customers in the amount of |
| 12 | | \$353,811 from normalized Test Year levels. |
| 13 | | |
| 14 | Q. | What is the next Pro Forma O&M adjustment you would like to discuss? |
| 15 | A. | The next four adjustments relate to bad debt expenses. Narragansett Gas currently |
| 16 | | collects its commodity-related, DAC-related and energy efficiency-related bad debt costs |
| 17 | | through the related rate mechanism that recovers the underlying costs for commodity, |
| 18 | | DAC or energy efficiency. Consequently, the Test Year level of bad debt expense related |
| 19 | | to those three revenue categories has been fully eliminated from the base cost of service |
| 20 | | in this proceeding. As is the case with Narragansett Electric, the level of bad debt costs |
| 21 | | allowable in rates is based on Narragansett Gas' actual write-offs. As shown on Schedule |
| 22 | | MDL-3-GAS, Page 45, Narragansett Gas' three-year average write-off rate as discussed |
| | | |

by Company Witness Kaye equals 3.79 percent. This write-off rate was applied to Rate

23

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| 1 | | Year base rate revenue to calculate the allowable base rate bad debt costs for the Rate |
|----|----|--|
| 2 | | Year, or \$5,245,371, or \$1,854,662 greater than the Test Year adjusted bad-debt cost of |
| 3 | | \$3,390,709 as shown on Page 45, Line 32. |
| 4 | | |
| 5 | Q. | Would you please explain the adjustment being proposed for productivity and |
| 6 | | efficiency? |
| 7 | A. | As was described in detail in the Narragansett Electric cost of service discussion, in |
| 8 | | January 2011, National Grid announced a major organizational and efficiency |
| 9 | | restructuring initiative, commonly referred to as the U.S. Restructuring Program |
| 10 | | committing to reduce its total U.S. operating costs by \$200 million measured from a |
| 11 | | baseline of FY 2009/2010 actually achieved financial performance, adjusted for inflation. |
| 12 | | National Grid's goal was to achieve these savings, on a run rate basis, by March 31, |
| 13 | | 2012. As the Company proceeded with its restructuring initiative, management decided |
| 14 | | to challenge the business further by establishing an internal, more aggressive target |
| 15 | | measured from a baseline of FY 2010/2011 actually achieved financial performance, |
| 16 | | adjusted for inflation. |
| 17 | | |
| 18 | Q. | Assuming actual FY 2010/2011 as a baseline, how successful has the U.S. |
| 19 | | Restructuring Program been? |
| 20 | A. | National Grid has identified approximately \$171 million of total delivered savings of the |
| 21 | | U.S. Restructuring Program on a run rate basis as of March 31, 2013. Of that total, |
| 22 | | approximately \$102 million is related to O&M labor and associated benefits. Of the |
| 23 | | \$171 million of identified savings, approximately \$69 million was related to non-labor |

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| 1 | | and benefit initiatives, of which approximately \$22 million was delivered during 2011, |
|----|----|---|
| 2 | | the Test Year in this proceeding. Because the Company's labor and benefits adjustments |
| 3 | | incorporate Rate Year-end employee head count and benefit elections, only the non-labor |
| 4 | | and benefit related amounts of the U.S. Foundation Program savings must be separately |
| 5 | | adjusted for. The Company has made an adjustment to the Rate Year O&M forecast to |
| 6 | | reduce the revenue requirement by 100 percent of Narragansett Gas' allocable share of |
| 7 | | the incremental \$49 million of remaining savings. |
| 8 | | |
| 9 | Q. | Please explain how the U.S. Restructuring Program efficiency and productivity |
| 10 | | savings were allocated. |
| 11 | A. | As shown on Workpaper MDL-15, individual non-labor and benefit related savings were |
| 12 | | allocated based on individual initiatives to arrive at the Narragansett Gas share. The |
| 13 | | proposed new service company allocators, previously discussed, were employed in |
| 14 | | allocating the individual initiatives. The resulting Narragansett Gas share of U.S. |
| 15 | | Restructuring Program savings amounts to (\$1,134,002) as summarized on Schedule |
| 16 | | MDL-3-GAS, Page 46. |
| 17 | | |
| 18 | Q. | Would you explain the adjustment contained on Page 47 of Schedule MDL-3-GAS? |
| 19 | A. | Yes. This adjustment relates to the reallocation of Test Year service company costs as |
| 20 | | explained in detail earlier in this testimony in the amount of \$(4,452,323). |
| 21 | | |
| 22 | Q. | Please describe the inflation adjustment shown on Schedule MDL-3-GAS, Page 48. |

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| 1 | A. | This adjustment is designed to adjust Test Year expenses that have not been specifically |
|----|----|--|
| 2 | | adjusted elsewhere to expected Rate Year levels. The calculation on Page 48 starts with |
| 3 | | total normalized Test Year O&M expense, net of gas costs, or \$92,538,244, as shown on |
| 4 | | Schedule MDL-3-GAS, Page 1, Line 7, Column (c). That amount is then reduced by |
| 5 | | Test Year amounts that are being individually adjusted to the Rate Year on other pages |
| 6 | | within Schedule MDL-3-GAS. For example, Line 9 shows a reduction for labor |
| 7 | | expenses in the amount of \$36,003,627, which represents the Test Year normalized labor |
| 8 | | costs charged to the Company's O&M as reflected on Page 7, Line 3, Column (c). Since |
| 9 | | there is a separate Pro Forma Rate Year adjustment for labor expense, it must be removed |
| 10 | | from the total expense that will be subject to an inflation adjustment. The same is true for |
| 11 | | each of the other expenses listed on Lines 10 through 33. Once these expenses are |
| 12 | | reduced from the Test Year normalized O&M expense, the resulting \$19,334,899 on Line |
| 13 | | 37 needs to be adjusted to reflect inflation from the Test Year to the Rate Year level for |
| 14 | | those expenses. |
| 15 | | |
| | | |

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20

How is the adjustment for the change to the Rate Year calculated? Q.

A. The inflation rate is the same as described in the Narragansett Electric cost of service discussion, or 3.81 percent. This rate was applied to the net O&M amount subject to inflation of \$19,334,899. The resulting inflation amount of \$736,660 is shown on Line 41.

21

22

Q. Why is it necessary to have this inflation adjustment?

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|----------|-----|--------|
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| 1 | A. | This inflation adjustment is required so that all Test Year expenses are reflected in the |
|----|----|---|
| 2 | | Rate Year at cost levels expected for the Rate Year. Each of the other expenses that were |
| 3 | | removed from the adjusted Test Year O&M expense are separately adjusted or calculated |
| 4 | | to reflect the cost levels anticipated for the Rate Year. This inflation adjustment applies |
| 5 | | the same principle to the expenses not part of a specific calculation, such as labor |
| 6 | | expense. |
| 7 | | |
| 8 | Q. | Would you please summarize the Pro Forma O&M adjustments being proposed in |
| 9 | | this cost of service? |
| 10 | A. | Yes. As shown on Schedule MDL-3-GAS, Page 7 at Line 32 in Column (d), total Pro |
| 11 | | Forma O&M adjustments as previously discussed, aggregate (\$7,435,308). This amount |
| 12 | | is carried forward to the cost of service summary page, Schedule MDL-3-GAS, Page 6, |
| 13 | | Line 7 in Column (d). Of this amount, (\$5,657,868) relates to the elimination of |
| 14 | | commodity, DAC and energy efficiency-related bad debt, which are recovered outside of |
| 15 | | base rates. Therefore, the resulting net impact of Pro Forma O&M adjustments to the |
| 16 | | base rate cost of service is (\$1,777,440). |
| 17 | | |
| 18 | Q. | Please describe the adjustment for uncollectibles on the proposed rate increase on |
| 19 | | Schedule MDL-3-GAS, Page 6, Line 8. |
| 20 | A. | As previously mentioned, this adjustment simply relates to the base rate uncollectible rate |
| 21 | | of 3.79 percent applied to the calculated revenue deficiency of \$19,952,203, or \$756,189 |
| 22 | | as shown on Schedule MDL-3-GAS, Page 6, Line 8 and carried forward to Schedule |
| 23 | | MDL-3-ELEC, Page 1. |

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| 1 | Q. | Keeping your attention on Schedule MDL-3-GAS Page 6, would you please describ | | |
|---|----|---|--|--|
| 2 | | the adjustment for depreciation and amortization expense as shown on Line 13. | | |
| 3 | A. | Certainly. This adjustment is detailed on Schedule MDL-3-GAS, Page 50. | | |
| | | | | |

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A.

Q. Can you summarize the calculation of the depreciation and amortization expense adjustment of \$6,301,991 shown on that page?

This adjustment is calculated using the same methodology as described in the Narragansett Electric cost of service as shown on Page 52 and using average depreciable plant for the Rate Year and the composite depreciation rate approved by the Commission in the 2008 Gas Rate Case or 3.38 percent. Applying this previously approved composite depreciation rate to average Rate Year depreciable plant of \$743,762,408 results in Rate Year depreciation expense of \$25,139,169 as shown on Line 72. To this amount is added amortization of intangible plant in the amount of \$1,170,250, reflected on Line 73 and equal to the annualized December 2011 amortization expense amount. Lastly, also added is amortization of the costs of the gas billing system conversion from the Advantage to the CSS platform, as supported by the testimony of Company Witness Martin, over an eight-year period, or \$1,817,805 as shown on Line 74. The sum of these three components, or total depreciation and amortization expense for the Rate Year, equals \$28,127,225 as shown on Line 1. This amount exceeds Test Year depreciation and amortization expense, adjusted to eliminate a reserve for write-off of old work orders recorded in the Test Year, of \$21,825,234, by \$6,301,991 as shown on Lines 1 through 5.

22

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| 1 | Q. | How were the projected capital investments, retirements and cost of removal | |
|----|----|---|--|
| 2 | | calculated? | |
| 3 | A. | Page 51 of Schedule MDL-3-GAS provides the detail for capital additions included in the | |
| 4 | | cost of service from the end of the Test Year through the end of the Rate Year. As | |
| 5 | | previously mentioned, in order to maintain consistency with the existing ISR mechanism, | |
| 6 | | for the FY 2012 and FY 2013 periods, the level of ISR eligible capital additions | |
| 7 | | previously approved by the Commission were reflected in the projected amounts on Page | |
| 8 | | 51. For the April 2013 through January 2014 period, the Company assumed the same | |
| 9 | | level of annual ISR eligible capital investments as those approved for the FY 2013 | |
| 10 | | period. The Company expects that proposed capital investments for the FY 2014 will be | |
| 11 | | more than those requested for and approved for FY 2013 and believes its assumption here | |
| 12 | | is conservative. To these ISR eligible amounts were added capital investments related to | |
| 13 | | growth in the amount of \$24,938,211 as shown on Page 51 on Line 4. Revenue was also | |
| 14 | | adjusted to reflect associated growth revenue from these investments. | |
| 15 | | | |
| 16 | | Projected cost of removal and retirements were calculated using the same methodology as | |
| 17 | | the Narragansett Electric projections for the items previously discussed in relation to the | |
| 18 | | Narragansett Electric cost of service. | |
| 19 | | | |
| 20 | Q. | Please explain the adjustment for taxes other than income taxes. | |
| 21 | A. | Narragansett Gas has made two adjustments for taxes other than income taxes to account | |
| 22 | | for known and measurable changes: (1) an adjustment to property taxes; and (2) an | |

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adjustment to modify payroll tax expense by (\$191,062) as was described earlier in my testimony, and detailed on Schedule MDL-3-GAS, Page 34.

A.

Q. Please explain the property tax adjustment.

As is the case with Narragansett Electric, the Narragansett Gas property taxes have been escalating by an inordinate amount over the last several years. These costs are out of the control of the Company and are contributing significantly to the Company's inability to earn a reasonable rate of return. As a result, the Company is proposing to establish a property tax tracker as discussed in Section VIII of this testimony.

The adjustment for property tax expenses to be embedded in base rates is detailed on Schedule MDL-3-GAS, Page 54. As shown on that page, the adjustment is calculated by applying an annual percentage increase to normalized Test Year property tax expense through the end of the Rate Year and comparing the resulting Rate Year level to the normalized Test Year amount. The annual percentage increase, based on the average increase in property tax expense for the last three years consistent with Commission precedent, is 9.1 percent. When applied to the normalized Test Year property tax expense on an annual basis through the Rate Year results in Rate Year property tax expense of \$13,994,652. Subtracting from that amount the Test Year normalized property tax expense amount of \$11,658,209 yields an adjustment of \$2,336,443, as shown on Line 12 of Page 54.

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| 1 | Q. | How did the Company calculate income tax expense for the Narragansett Electric | |
|----|----|---|--|
| 2 | | cost of service? | |
| 3 | A. | The Company's calculation of income taxes is shown on Schedule MDL-3-GAS, Page | |
| 4 | | 55. As shown therein, the calculation begins with Operating Income before Income | |
| 5 | | Taxes, as shown on Schedule MDL-3-GAS, Page 1 at Line 19. The Company subtracted | |
| 6 | | synchronized interest expense from Operating Income before Income Taxes to determine | |
| 7 | | Net Taxable Income. The interest expense is computed by multiplying the Rate Year | |
| 8 | | five-quarter average rate base shown in Schedule MDL-3-GAS, Page 58, by the weighted | |
| 9 | | cost of long-term and short-term debt as shown on Page 56 at Lines 1 and 3 in Column | |
| 10 | | (e). The federal income tax expense is derived by applying the federal tax rate of 35 | |
| 11 | | percent to the federal taxable income amount resulting in Rate Year federal income taxes | |
| 12 | | of \$10,639,347. | |
| 13 | | | |
| 14 | | Subpart D: Capital Structure and Return Rate | |
| 15 | Q. | Please describe the Company's capital structure used for computing return on rate | |
| 16 | | base. | |
| 17 | A. | As shown on Schedule MDL-3-GAS, Page 56, the Company's actual capital structure | |
| 18 | | consists of 1.20 percent short-term debt at a cost of 0.80 percent, 49.00 percent long- | |
| 19 | | term debt at a cost of 5.90 percent, 0.20 percent preferred stock at a cost of 4.50 percent | |
| 20 | | and 49.60 percent common equity with a cost rate of 10.75 percent. The Narragansett | |
| 21 | | Gas capital structure represents Test Year-end actual capital structure adjusted for an | |
| 22 | | expected long-term debt financing to be issued prior to the Rate Year in this proceeding. | |

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| 1 | | The associated cost rates, including the cost of common equity, are discussed in the |
|----|----|---|
| 2 | | testimony of Company Witness Hevert. |
| 3 | | |
| 4 | | Subpart E: Rate Base Issues |
| 5 | Q. | How did the Company determine the Narragansett Gas rate base? |
| 6 | A. | The Narragansett Gas rate base is calculated on Schedule MDL-3-GAS, Page 58. The |
| 7 | | Rate Base calculation follows the same methodology previously detailed in the |
| 8 | | Narragansett Electric cost of service discussion. The calculation starts with the |
| 9 | | calculation of a five-quarter average of total utility plant in service in Column (a) for the |
| 10 | | Test Year (i.e., 12 months ending December 31, 2011), plus construction work in |
| 11 | | progress, less accumulated depreciation and contributions in aid of construction to arrive |
| 12 | | at Net Plant. Added to Net Plant are the five-quarter averages for materials and supplies, |
| 13 | | prepayments, unamortized deferred Y2K costs and CWC. Total deductions include |
| 14 | | ADIT, the Company's hold harmless adjustment approved in the 2008 Gas Rate Case and |
| 15 | | customer deposits. The net amount, as adjusted, represents the Narragansett Gas' Test |
| 16 | | Year average rate base as shown on Page 59. |
| 17 | | |
| 18 | Q. | Please describe what is included in the ADIT Test Year balance. |
| 19 | A. | ADIT includes the difference between normal book to tax depreciation and other timing |
| 20 | | differences, associated with plant items included in the Company's rate base, including |
| 21 | | the deferred taxes associated with a cumulative deduction associated with repair related |
| 22 | | costs capitalized on the books of Narragansett Gas. |
| | | |

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| 1 | Q. | Were any adjustments made to the Narragansett Gas Test Year average rate base? |
|----|----|--|
| 2 | A. | Yes. The calculations of Rate Year amounts of rate base components are detailed on |
| 3 | | Schedule MDL-3-GAS, on Pages 60 through 64, with the Rate Year five-quarter average |
| 4 | | amounts for individual rate base components carried forward to Page 58, Column (c). |
| 5 | | The adjustments were calculated using the same methodology as that described for |
| 6 | | Narragansett Electric. The resulting change in Test Year rate base is \$64,558,947 as |
| 7 | | shown on Page 58, Line 24 in Column (b). |
| 8 | | |
| 9 | Q. | What is the Company's proposal to align the ISR Plan recovery with base rate |
| 10 | | recovery? |
| 11 | A. | The Narragansett Gas ISR Plan became effective April 1, 2011 and a reconciling rate was |
| 12 | | established on that date outside of base rates to begin recovering the revenue requirement |
| 13 | | on estimated non-growth capital additions on the gas system for FY 2012 (<u>i.e.</u> , April 1, |
| 14 | | 2011 to March 31, 2012). The ISR Plan is designed to allow for reconciliation of the |
| 15 | | preliminary amounts recovered during FY 2012 to the revenue requirement associated |
| 16 | | with actual capital additions during the fiscal year, once the fiscal year is completed on |
| 17 | | March 31, 2012. At the end of December 2011, Narragansett Gas filed its ISR Plan for |
| 18 | | FY 2013, and in the absence of a base rate proceeding, the revenue requirement |
| 19 | | associated with the actual investment made during FY 2013 (i.e., April 1, 2012 to March |
| 20 | | 31, 2013) would be reconciled to the amounts recovered through rates in FY 2013 |
| 21 | | beginning April 1, 2012. Similarly, the Company would be filing an ISR Plan in |
| 22 | | December 2012 to cover FY 2014 investment (<u>i.e.</u> , April 1, 2013 to March 31, 2014). |

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| 1 | | This sequencing is significant because, under Commission ratemaking practice, base rates |
|----------------------------------|--------------|--|
| 2 | | would be set to include rate base at the five-quarter average of the Test Year-ending |
| 3 | | December 31, 2011, as well as to include a level of forecasted capital additions through |
| 4 | | the end of the Rate Year, January 31, 2014. This period covers the same period as the |
| 5 | | ISR Plan for FY 2012, FY 2013, and FY 2014, except that FY 2014 is a 12-month period |
| 6 | | ending March 31, 2014, which is two months beyond the Rate Year-end of January 31, |
| 7 | | 2014. Therefore, to align the base rate setting process with the operation of the ISR Plan, |
| 8 | | the Company is proposing to include capital additions for FY 2012, FY 2013 and ten |
| 9 | | months of FY 2014 in rate base (i.e., capital additions completed by Test Year-end, |
| 10 | | December 31, 2011, and forecast to be completed through January 2014). |
| 11 | | |
| | | |
| 12 | Q. | The forecast of FY 2014 capital additions for Narragansett Gas is not due to be filed |
| 12 13 | Q. | The forecast of FY 2014 capital additions for Narragansett Gas is not due to be filed with the Commission until December 2012. How is the Company relying on that |
| | Q. | • |
| 13 | Q. A. | with the Commission until December 2012. How is the Company relying on that |
| 13 14 | | with the Commission until December 2012. How is the Company relying on that forecast to establish the proposed revenue requirement in this case? |
| 13 14 15 | | with the Commission until December 2012. How is the Company relying on that forecast to establish the proposed revenue requirement in this case? For purposes of calculating the revenue requirement in this case, the Company has used a |
| 13 14 15 16 | | with the Commission until December 2012. How is the Company relying on that forecast to establish the proposed revenue requirement in this case? For purposes of calculating the revenue requirement in this case, the Company has used a proxy for the FY 2014 forecast of capital additions that would be eligible for inclusion in |
| 13 14 15 16 17 | | with the Commission until December 2012. How is the Company relying on that forecast to establish the proposed revenue requirement in this case? For purposes of calculating the revenue requirement in this case, the Company has used a proxy for the FY 2014 forecast of capital additions that would be eligible for inclusion in the ISR mechanism to provide a level of certainty to the calculation. Specifically, the |
| 13 14 15 16 17 | | with the Commission until December 2012. How is the Company relying on that forecast to establish the proposed revenue requirement in this case? For purposes of calculating the revenue requirement in this case, the Company has used a proxy for the FY 2014 forecast of capital additions that would be eligible for inclusion in the ISR mechanism to provide a level of certainty to the calculation. Specifically, the Company has used the FY 2013 approved ISR Plan amount, pro-rated for 10 months (i.e., |
| 13 14 15 16 17 18 | | with the Commission until December 2012. How is the Company relying on that forecast to establish the proposed revenue requirement in this case? For purposes of calculating the revenue requirement in this case, the Company has used a proxy for the FY 2014 forecast of capital additions that would be eligible for inclusion in the ISR mechanism to provide a level of certainty to the calculation. Specifically, the Company has used the FY 2013 approved ISR Plan amount, pro-rated for 10 months (i.e., to cover the Rate Year period April 1, 2013 to January 31, 2014). Inclusion of this |

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| 1 | Q. | Did the Company conduct a lead/lag study for this proceeding? | | |
|----|------|---|--|--|
| 2 | A. | Yes. A summary of the CWC study results is presented on Schedule MDL-3-GAS, Page | | |
| 3 | | 65. As shown on that page, on Line 36 in Column (c), the CWC for the Rate Year | | |
| 4 | | amounts to \$8,974,216. The detail support for the CWC study is contained in Schedule | | |
| 5 | | MDL-4-GAS. | | |
| 6 | | | | |
| 7 | Q. | Was the lead/lag study for Narragansett Gas performed using the same | | |
| 8 | | methodology as that previously described for Narragansett Electric? | | |
| 9 | A. | Yes, it was. | | |
| 10 | | | | |
| 11 | VII. | Storm Cost Recovery Proposal | | |
| 12 | Q. | You mentioned earlier that Narragansett Electric was proposing a recovery | | |
| 13 | | mechanism for storm fund deficits primarily related to Tropical Storm Irene | | |
| 14 | | restoration efforts. Please explain | | |
| 15 | A. | Narragansett Electric currently employs a Storm Contingency Fund ("Storm Fund") | | |
| 16 | | designed to levelize customer rate impacts of major storm events such as Tropical Storm | | |
| 17 | | Irene, which heavily damaged Narragansett Electric's distribution system in August | | |
| 18 | | 2011. In total, Tropical Storm Irene resulted in an estimated \$34.2 million of incremental | | |
| 19 | | restoration expense. Prior to the Commission's order in Docket No. 4065, Narragansett | | |
| 20 | | Electric's base rates included an annual recovery of \$1,041,000 of Storm Fund | | |
| 21 | | contributions. In that docket, the Commission ordered a temporary suspension of those | | |
| 22 | | collections on the basis that the Storm Fund balance was sufficient. At the time, the | | |
| 23 | | Storm Fund balance was just over \$20 million. In suspending Storm Fund contributions, | | |

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| | the Commission stated that funding would be reinstated, subject to Commission approval |
|----|--|
| | if the Storm Fund balance fell below a threshold of \$20 million. The Commission's |
| | decision to allow the Company to build the Storm Fund through annual customer |
| | contributions, and to maintain a balance in the fund, greatly facilitated the recovery of |
| | restoration costs related to Tropical Storm Irene and other recent significant storm events |
| | while mitigating bill impacts for customers. Although the Storm Fund balance was not |
| | sufficient, in the final result, to cover 100 percent of the costs of the restoration effort for |
| | Tropical Storm Irene and other storms during 2010 and 2011, the Storm Fund operated |
| | exactly as intended and absorbed a substantial portion of the incremental restoration |
| | costs. Narragansett Electric is currently faced with the need to recover the Storm Fund |
| | deficit, but the deficit amount is more manageable given the existence of the Storm Fund |
| | balance. |
| | |
| Q. | What is the estimated Storm Fund deficit as a result of Tropical Storm Irene and |
| | other major storm events? |
| A. | As a result of the significant damage incurred by Tropical Storm Irene, in particular, and |
| | to a lesser extent other recent major storms events such as the March 2010 Flood, the |
| | Storm Fund deficit is estimated at approximately \$11.5 million. |
| | |
| Q. | Please describe Narragansett Electric's inter-related proposals to reinstate the base- |
| | rate Storm Fund contribution along with a plan to address the currently projected |
| | Storm Fund deficit. |

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1 A. Narragansett Electric is proposing three components to address storm funding. First, as 2 indicated earlier, the Commission allowed for reinstatement of the \$1,041,000 base-rate 3 recovery of Storm Fund contributions in the 2009 Electric Rate Case, in the event that the 4 Storm Fund balance was to decline below \$20 million. That circumstance has now 5 occurred. Therefore, the Company is proposing to reinstate the base-rate recovery amount of \$1,041,000 in this proceeding. If approved, these base-rate collections may re-6 7 establish an adequate Storm Fund reserve in order to mitigate the bill impact of future 8 storm events, similar to the way the Storm Fund operated with respect to costs related to 9 Tropical Storm Irene and other recent major storm events.

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Q. In addition to restoring the Storm Fund charge, what other measures is

Narragansett Electric proposing to address the currently projected Storm Fund

13 **deficit?**

A.

The Company is also proposing to eliminate the projected Storm Fund deficit of \$11.5 million, as previously mentioned. There are two proposals involved with the elimination of the \$11.5 million deficit, which would work in tandem to extinguish the projected Storm Fund deficit over a three-year period and balance the interests of customers in having a level of rate stability with the critical need for timely cost recovery. The first proposal is to establish a temporary three-year Storm Cost Recovery Provision and an associated Storm Cost Recovery Factor ("SCRF"), as supported and calculated in the testimony of Company Witness Lloyd. The SCRF would expire on January 31, 2016, and is designed to recover an annual \$2.4 million for a three-year period, or \$7.2 million over the life of the SCRF. In conjunction with the companion proposal discussed below,

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| 1 | | the SCRF is designed to be a temporary factor to extinguish the projected Storm Fund |
|----|----|---|
| 2 | | deficit by the end of the three-year period. |
| 3 | | |
| 4 | | Second, the Company is proposing to provide for recovery of the remaining portion of |
| 5 | | the deficit through base rates. Specifically, the Second Amended Stipulation and |
| 6 | | Settlement, approved in Docket No. 3617, allowed Narragansett Electric to defer and |
| 7 | | amortize the recovery of \$25 million of costs related to a 2003 voluntary early retirement |
| 8 | | offer (the "2003 VERO") over a ten-year period commencing January 1, 2004. This |
| 9 | | annual amortization concludes December 31, 2013, or in the eleventh month of the Rate |
| 10 | | Year. The Company proposes that effective January 2014, this annual base rate recovery |
| 11 | | amount, or \$2.5 million, continues and gets credited to the Storm Fund to provide storm |
| 12 | | cost recovery without creating additional bill impacts for customers. The SCRF, in |
| 13 | | conjunction with the 2003 VERO proposal, would extinguish the projected Storm Fund |
| 14 | | deficit by the end of the three-year period. |
| 15 | | |
| 16 | Q. | Would you describe Narragansett Electric's proposal more specifically with respect |
| 17 | | to the expiration of the 2003 VERO amortization? |
| 18 | A. | Yes. The Company is proposing that recovery of the full twelve-month amortization |
| 19 | | amount of the 2003 VERO, or \$2.5 million, continue in base rates. Commencing January |
| 20 | | 2014, or the twelfth month of the Rate Year, the Company proposes to contribute the |
| 21 | | monthly recovery of this \$2.5 million annual amortization amount, or \$208,333 per |
| 22 | | month, to the Storm Fund, which together with the SCRF is designed to extinguish the |
| 23 | | currently projected \$11.5 million Storm Fund deficit by January 31, 2016. |

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| 1 | Q. | Has Narragansett Electric provided an illustration of how these two rate proposals, | |
|----|-------|---|--|
| 2 | | working in tandem, will eliminate the projected Storm Fund deficit balance? | |
| 3 | A. | Yes. Workpaper MDL-23 provides an illustration of the SCRF and the 2003 VERO | |
| 4 | | proposals. As shown on that workpaper, if approved, the combination of the temporary | |
| 5 | | SCRF effective February 1, 2013 through January 2016, along with an annual \$2.5 | |
| 6 | | million contribution (\$208,333 per month), effective January 2014 and related to the | |
| 7 | | proposed base-rate recovery of the 2003 VERO, would result in a deficit balance of near | |
| 8 | | zero (approximately \$15,716) by January 31, 2016, assuming interest at the current | |
| 9 | | customer deposit rate. | |
| 10 | | | |
| 11 | Q. | You indicated that, as proposed, the projected Storm Fund deficit would be | |
| 12 | | extinguished by January 31, 2016. What is Narragansett Electric proposing with | |
| 13 | | respect to the base-rate recovery related to the 2003 VERO amortization subsequent | |
| 14 | | to January 2016? | |
| 15 | A. | Narragansett Electric proposes that the Commission review the adequacy of the Storm | |
| 16 | | Fund at that point in time to determine if the \$2.5 million annual base rate recovery | |
| 17 | | contribution to the Storm Fund continues to be warranted. If not, an adjustment would be | |
| 18 | | made either through a change in base rates, if a base-rate filing is imminent, or through | |
| 19 | | another type of adjustment. | |
| 20 | | | |
| 21 | VIII. | Property Tax Recovery Mechanism | |
| 22 | Q. | What is the Company's proposal for changing the ratemaking treatment of | |
| 23 | | property tax expense in this proceeding? | |

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| 1 | A. | In this proceeding, the Company is proposing a change in the manner in which property |
|----|----|---|
| 2 | | tax expenses are recovered by reconciling annually property tax expense recovery in base |
| 3 | | rates for its gas and electric operations to actual property tax expense incurred through a |
| 4 | | separate rate adjustment mechanism. In addition, the ISR Plans would be amended to |
| 5 | | remove the existing property tax calculation component. |
| 6 | | |
| 7 | Q. | Why is the Company proposing the creation of a separate property tax recovery |
| 8 | | mechanism? |
| 9 | A. | The existing ratemaking formula for estimating the appropriate level of property tax |
| 10 | | expense for inclusion in base rates no longer produces the representative level of property |
| 11 | | tax expenses associated with the distribution plant providing service to customers. In |
| 12 | | recent years, property tax rates have sharply escalated in most municipalities in Rhode |
| 13 | | Island. The Commission's existing practice is to incorporate in the cost of service the |
| 14 | | Test Year property expense adjusted by a three-year average increase of property tax |
| 15 | | expense through the end of the Rate Year. However, increases in municipal property |
| 16 | | taxes are consistently rising at a much faster rate than anticipated by the Commission's |
| 17 | | ratemaking practice, and therefore, are not adequately captured in the existing base rate |
| 18 | | formula. |
| 19 | | |
| 20 | | Workpaper MDL-24 provides data showing the annual level of increases in property tax |

expense for electric and gas operations that would be reflective of the cost recovered

through base rates in this proceeding, and equal to the three-year average increase rate or

11.6 percent for electric and 9.1 percent for gas. However as shown on that illustration,

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in calendar year 2011 property taxes increased by 18.5 percent for Narragansett Electric and 18.0 percent for Narragansett Gas. Although 2011 data indicates the highest level of increase in these expenses in recent years, a consistent pattern of significant increases in this expense is confirmed by data from 2008 and forward. In light of this consistent trend of increasing and volatile municipal property taxes, the use of a composite historic average increase to calculate the level of representative property tax expense prohibits recovery of property tax expense at a rate that constitutes the cost of providing service to customers.

Q. Could you provide an example of the shortfall in recovery that is created by the Commission's current ratemaking practice for property tax expense?

A. Yes. Workpaper MDL-24 shows that the rate allowance provided through the existing ratemaking calculation would significantly under-recover the property tax expense for the Rate Year assuming that the 2011 rate of increase is more representative of property tax increases for the period from 2011 and through the Rate Year and calendar year 2014. Based on the regulatory precedent, Narragansett Electric would be allowed to recover \$29,743,324 in property tax expense for the Rate Year. However, if the 2011 rate of increase persists, the Company's expense level for property taxes in the Rate Year would amount to \$33,740,382, or \$3,997,059 more than the base rate allowance established pursuant to current regulatory precedent. When compared to projected property tax expense for the calendar year 2014 using this same rate increase assumption, the base rate allowance would under recover calendar year property tax expense by \$9,635,484.

Similar analysis was performed for Narragansett Gas yielding similarly dismal results.

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|----------|-----|--------|
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| 1 | | Assuming the 18.0 percent increase in 2011 property tax expense persists, the base rate |
|----|----|---|
| 2 | | allowance employing current regulatory practices would under recover projected Rate |
| 3 | | Year property tax expense by \$2,487,542 and would under recover calendar year 2014 |
| 4 | | expense by \$5,169,823. |
| 5 | | |
| 6 | Q. | Why is there such a significant mismatch between the current formula used to |
| 7 | | estimate property taxes and the actual expense? |
| 8 | A. | The fundamental mismatch between the Commission's current ratemaking practice and |
| 9 | | the Company's actual experience with property tax expense is that municipal property |
| 10 | | taxes typically increase at a non-linear rate over time. Basing the rate allowance for |
| 11 | | property tax on the Test Year expense escalated by a three-year average percentage |
| 12 | | increase rather than a current amount has a strong potential to understate expense |
| 13 | | (perhaps substantially) because the averaging of past expense levels that will not occur in |
| 14 | | the future arbitrarily diminishes the amount allowed for recovery. In short, the current |
| 15 | | ratemaking practice, while appropriate for periods of consistent modest growth, is not |
| 16 | | aligned with the Company's actual historical experience and results in the potential for |
| 17 | | significant under recovery of costs which are not within the control of the Company. |
| 18 | | |
| 19 | Q. | Are increases in the property tax rates the only factor producing an underestimate |
| 20 | | of representative levels of property tax expenses? |
| 21 | A. | No, increases in plant investment levels with the addition of new services and equipment |
| 22 | | also contribute to the ratemaking formula's failure to properly estimate a representative |
| 23 | | property tax level. The Company has determined that fluctuating levels of net plant |

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| 1 | | investment explain a critical part of the underestimate of property tax expense calculated |
|----|----|---|
| 2 | | by the existing ratemaking formula. Thus significant increases in net plant levels |
| 3 | | exacerbate the problematic predictive nature of the current ratemaking formula. |
| 4 | | |
| 5 | Q. | Doesn't the Company's ISR Plan provide for recovery of property tax expense on |
| 6 | | incremental capital investments? |
| 7 | A. | Yes, it does. However, ISR Plan property tax calculation is based on a composite |
| 8 | | property tax rate for the Company and may overstate or understate the actual property |
| 9 | | taxes based on the individual community tax rates for the actual plant investments |
| 10 | | included in the ISR. In addition, in the last ISR Plan submission, the amount of property |
| 11 | | tax expense proposed by the Company for recovery was disputed. A settlement was |
| 12 | | reached for a single year only, but this ISR property tax issue is likely to be disputed in |
| 13 | | the Company's next ISR Plan submission. |
| 14 | | |
| 15 | | With the implementation of a separate property tax recovery mechanism, the Commission |
| 16 | | could remove the property tax component from the ISR Plans. This would have two |
| 17 | | beneficial impacts: (1) the recovery of property tax expense would be more reasonably |
| 18 | | aligned with the actual cost incurred by the Company rather than being a function of an |
| 19 | | inapplicable ratemaking formula or a proxy for actual expense, and (2) there would be |
| 20 | | greater transparency in terms of a determination as to the level of recovery being realized |
| 21 | | by the Company. |
| 22 | | |

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| Q. | Are you recommending a permanent change in the ratemaking treatment of |
|----|--|
| | property tax expenses? |

| Yes. The Company's revenue requirement in this proceeding for both Narragansett |
|--|
| Electric and Narragansett Gas would establish a base amount of property tax recovery, |
| similar to the currently operating PAM for Narragansett Gas and as proposed for |
| Narragansett Electric. The property tax reconciliation mechanism would operate so as to |
| recover the difference between the Company's actual property tax expense in a given |
| fiscal year versus the base recovery level embedded in base rates and refund or surcharge |
| that difference through a separate recovery factor. Thus, the Company's rates will |
| automatically adjust for fluctuations in taxes levied by municipalities and changing |
| investment levels to best represent the levels of property taxes incurred to provide service |
| to Rhode Island customers. The schedule of the proposed reconciliation factor would |
| follow that proposed for the PAM, with a reconciliation filing for the previous fiscal year |
| ending March 31 submitted to the Commission by August 1 for effect October 1 and |
| November 1 for electric and gas, respectively. Consequently, the first property tax |
| tracker submission would be filed August 1, 2013 for effect October 1, 2013 and |
| November 1, 2013 for electric and gas, respectively, and would include a reconciliation |
| of the base level of property tax recovery and actual property tax incurred for the |
| February 1, 2013 through March 31, 2013 period. For annual filings in subsequent years, |
| the full fiscal year would be reconciled in the August 1 submission for effect the |
| following October 1 and November 1 for electric and gas, respectively. |

A.

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- 1 IX. Conclusion
- 2 Q. Does this conclude your testimony?
- 3 A. Yes, it does.

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Witness: Michael D. Laflamme

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Schedule MDL-1 Ernst & Young Report on Service Company Cost Analysis

for Calendar Year 2011

Schedule MDL-2 Reallocation of Test Year Service Company Costs

The following schedules are located in Book 4 of 11

Schedule MDL-3-ELEC Narragansett Electric Cost of Service

Schedule MDL-3-GAS Narragansett Gas Cost of Service

Schedule MDL-4-ELEC Narragansett Electric Cash Working Capital Study

Schedule MDL-4-GAS Narragansett Gas Cash Working Capital Study

Schedule MDL-5 Illustrative Pension/OPEB Tracker

Schedule MDL-6 Illustrative Property Tax Tracker

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Schedule MDL-1

Ernst & Young Report on Service Company Cost Analysis for Calendar Year 2011

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National Grid

Service Company Cost Analysis for

Calendar Year 2011

Declaration of Michael Barrett

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1. Introduction

My name is Michael Barrett and I am an active Partner with the firm Ernst & Young LLP ("EY"). My Curriculum Vitae and Summary of Professional Testimony is attached in Appendix A. I was retained to provide this declaration on the accuracy of calendar year 2011 service company operating and maintenance ("O&M") charges and cost allocations. The analyses upon which I have, in part, based my conclusions set forth in this declaration were performed by me or other individuals in EY ("engagement team," "we," or "our") working under my direction and supervision. References to analyses that I performed may refer to work performed by the engagement team at my direction and under my supervision.

This declaration summarizes the results of our cost analysis of the National Grid service companies (collectively, "service company"). As part of National Grid's request for proposal (RFP) process, we were retained to validate that costs were charged to the correct operating companies using the correct bill pool/allocation code or direct charge, where appropriate, consistent with the allocation methodologies approved for use by the Securities and Exchange Commission (SEC). As part of the RFP for this work, National Grid provided certain parameters and requirements regarding the testing coverage for certain transaction types, including obtaining 75% coverage of service company accounts payable charges and coverage for the other service company O&M charges. We applied our independent judgment in the interpretation of the parameters and requirements when developing our approach. We believe our approach provides a reasonable basis for our overall conclusion. Section 2.3 provides further information on the parameters and requirements set forth in the RFP. Our objectives were to:

- 1. Validate that the costs charged to the operating companies from the service companies were valid charges,
- 2. Validate that the costs were charged or allocated appropriately to the various operating companies based on the Cost Allocation Policies and Procedures Manuals ("CAMs") for Legacy National Grid and Legacy KeySpan updated May 2010 and January 2010, respectively,
- 3. Identify and calculate any potential adjustments, and
- Confirm with National Grid, the facts concerning the cost allocations and verify that there were no other pertinent facts indicating that the cost should be charged or allocated differently or excluded.

The purpose of the analysis we performed was to confirm that the allocation of calendar year 2011 O&M costs to be included in the Company's rate filings, as captured in the Company's financial systems, reflected the approved methods of allocation and that any deviations within the cost data provided within the scope of our testing were not material to the service companies involved nor to any one business unit (BU). We utilized common analytic procedures in our sampling and data analysis (e.g., stratified sampling, vouching to source documentation). These procedures do not constitute a financial audit of the Company's financial statements nor do we provide any form of assurance on the financial statements as a whole.

My declaration consists of a summary overview of our scope and approach, an executive summary of the results of our analysis, and a detailed description of our approach and basis for my conclusions. Our detailed results of testing are included in a series of Appendices addressing each of the cost areas that we analyzed.

The information provided in this declaration is intended to be used solely in connection with the Company's rate proceedings. It is not intended to be, nor should it be, used for any other purpose by any other party without our express written consent, unless specifically included in our statement of work.

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2. Scope and Approach

2.1 Summary of Data included in Scope

We performed our assessment on O&M costs originating in National Grid's four service companies and charged (either by direct charge or by allocation) to the operating companies during calendar year 2011. In addition, we evaluated O&M costs that originated in other affiliated companies but were charged to the service companies and then were either by direct charge or by allocation charged to the operating companies. Our assessment was divided into four cost areas:

- Vendor costs (accounts payable)
- Payroll expenses
- Employee expenses
- General ledger journal entries

2.2 Summary of Sampling Methodologies

For each of the four cost areas, our procedures included validation of data based on testing of underlying source documentation. We validated the data by obtaining coverage through a combination of selecting the largest items in a population and judgmental sampling¹ from the remaining items. We also used random sampling² techniques on the underlying data. The following is a summary of the sampling methodologies utilized as part of our approach. *Section 4* provides further detail of the approach by cost area:

- Vendor costs (accounts payable): With the overall objective from the RFP of achieving coverage
 of 75% of vendor charges, we utilized sampling techniques resulting in a combination of testing
 the largest vendor charges as well as random sampling from the remaining vendors in the
 population.
- Payroll expenses: With the overall objective from the RFP of evaluating the allocation of labor expenses for service company employees, we utilized sampling techniques resulting in a combination of testing the largest department charges as well as judgmental sampling from the remaining departments in the population.
- Employee expenses: With the overall objective from the RFP of verifying activity in expense accounts, we utilized sampling techniques resulting in a combination of testing both randomly and judgmentally selected employee expense reports.
- General ledger journal entries: With the overall objective from the RFP of evaluating corporate
 costs for appropriate allocation, we utilized sampling techniques resulting in a combination of
 testing the largest journal entries as well as judgmental sampling from the remaining journal
 entries in the population.

¹ Judgmental sampling allows the sample to be based on what the sampler believes should be selected from the population. In this matter, we also considered the testing parameters and requirements of the RFP in validating that our selection of items to test would achieve the required testing coverage.

Random sampling allows all samples of the same size to have an equal chance of being selected from the entire population.

2.3 Summary of Overall Approach

National Grid had set forth the areas of inquiry for which this declaration and conclusions were sought. The scope of work we performed took into consideration these parameters and requirements as we developed our procedures:

| # | Requirement ³ | Cost Area |
|---|---|------------------------------------|
| 1 | Audit both PO and non PO invoices, equal to 75% of total Service Company costs, to determine whether the accounting is correct and supportable. | Vendor costs (Accounts Payable) |
| 2 | Review of employee expenses. | Employee expenses |
| 3 | Review adherence to regulatory accounting policy including examination of expat and other data (i.e., Lobbying). | Common to all areas |
| 4 | Review corporate costs for appropriate allocation. | Common to all areas |
| 5 | Review cost allocation correcting entries to ensure adjustments are in the correct accounting periods and link to corrections identified in this process. | Common to all areas |
| 6 | Review any other area identified by regulatory (i.e., both in New York and Rhode Island). | Common to all areas |
| 7 | Audit allocation of labor expenses for service company employees. | Payroll expenses |
| 8 | Review analysis performed by Overland to identify potential concerns in the test year data. | Common to all areas |
| 9 | Confirm the recommended adjustments to the test year financials to validate the base year financial statement. | Common to all areas |

Our procedures included validation of data based on testing of underlying source documentation, data mining for key words, and detailed data analytics. At our request, National Grid provided and validated the total populations of data used in our analysis, verified the areas for us to consider in our testing (per the RFP), confirmed key words to be utilized for testing, and verified the coverage percentages for the populations tested. We confirmed the parameters of the analysis, our overall approach, and the required procedures to be performed with National Grid, and then applied our independent judgment in the interpretation of the requirements when developing our approach. We believe our independent approach provides a reasonable basis for our overall conclusion.

For all four cost areas -- vendor cost (accounts payable), payroll expenses, employee expenses, and general ledger journal entries -- we analyzed the information from the two existing systems used for the four service companies; PeopleSoft and Oracle. We obtained the policies and procedures related to cost allocation of service company costs governing both systems, and assessed the process flowcharts to understand the current process of allocating service company costs. We obtained an understanding of the allocation methods in the CAMs as well as the current bill pools/allocation codes. We then obtained the bill pool/allocation code descriptions for both PeopleSoft and Oracle, evaluated the descriptions of pools, obtained the percentages used for the pools, determined the general basis for the percentages, and determined how frequently percentages are updated. The data that was analyzed from both systems was O&M accounts included in Federal Energy Regulatory Commission (FERC) Uniform System of Accounts 500-935 charged through the service companies.

With that background information we then determined the charges to test. For each charge tested we went through the following confirmation process.

- Determined adherence to the Company's policies for what costs should be included in regulated cost of service.
- 2. Determined whether the charge was related to providing services to the utility and was of a type normally included in cost of service.
- 3. Determined that the appropriate companies and segments were charged either through direct charge or bill pool/allocation code.

³ The table above is a direct quote from the RFP. The terms "audit" and "review" were confirmed with National Grid to mean test and analyze and were not intended to refer to the financial reporting usages of these terms in the accounting vernacular.

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- 4. Determined if the activity charge was applicable to the scope period and/or if the nature of the cost was recurring. If an activity charge was consistently recorded out of period, we determined whether it was valid to expect the similar activity charge to be recorded in the wrong period on a recurring basis.
- 5. Performed analyses specific to vendor costs, payroll expenses, employee expenses, and general ledger journal entries to assess whether there was a more accurate way to have allocated the charges (i.e., either through a bill pool/allocation code or direct charge) based on the CAMs.
- 6. Determined if journal entry adjustments were previously posted to correct any adjustments identified.
- 7. Calculated any potential adjustments and confirmed with both the business owners and the Regulatory Department the facts concerning the cost allocations and verified that there were no other pertinent facts indicating that the cost should be allocated differently or excluded.
- 8. Documented any allocation adjustments and populated the detailed testing workbook.
- 9. Grouped allocation adjustments by reason codes and identified whether assumptions could be applied to larger populations.
- 10. Performed a quality review consisting of EY Manager-level or above detailed evaluation of the procedures we performed and performed additional testing as appropriate to improve coverage for any area determined to require it based on the results of our initial findings in order to identify other transactions that required similar adjustments.

2.4 Summary of Items Not Tested

As of the date of this declaration, certain supplemental testing items were not tested because the testing parameters had already been met and because of the additional time required to test these items (e.g., high volume of low dollar transactions). I believe that these supplemental testing items do not impact our overall conclusion.

3. Executive Summary of Results

3.1 Summary of Results

Based on our procedures performed, the following table summarizes the total population, sample sizes, and results by cost area. The total population is the total dollars of transactions considered for sample selection while the sample size indicates the total dollars of transactions and line items tested as part of our scope of work. We sampled over \$1.0B of transactions from a total population of over \$1.6B. This represents a substantial coverage of total service company charges. Gross adjustments are defined as the accumulation of total dollars and line items of transactions that required reallocation. The net impact of adjustments indicates that the total reallocations between companies were not material to the service companies in total or to any one cost area.

| | Total Population | Sample Size | | Summary of Gross Adjustments | | |
|--------------------------------|---------------------|-------------|-------------------------|------------------------------|------------|------------------|
| Cost Area | \$ | \$ | Line Items ⁴ | \$ | Line Items | % of Sample (\$) |
| Vendor Costs (AP) | \$690M | \$515M | 134K | \$27.18M | 4.9K | 5.3% |
| Payroll Expense | \$529M | \$309M | 528K | \$6.04M | 3.7K | 2.0% |
| Employee Expenses | \$14M | \$14M | 151K | .19M | 1.1K | 1.4% |
| General Ledger Journal Entries | \$388M | \$185M | 6K | \$(0.16)M | 0.1K | -0.1% |
| TOTALS | \$1,621M | \$1,023M | 819K | \$33.25M | 9.8K | 3.3% |

The following table summarizes the total net impact of adjustments identified by company/BU. The net impact of adjustments indicates that the total reallocations between companies were not material to the service companies in total or to any one BU.

| (01) 0 | 6 | Unadjusted amount as of | Amount Allocated from | Amount Allocated to | Net Impact of | Adjusted amount |
|--|----------|----------------------------|-----------------------------|------------------------|---------------|-----------------|
| Company (BU) Description | Segment | 12/31/11 | Company | Company | Adjustments | as of 12/31/11 |
| KEDLI | Gas | \$99,140,089 | \$1,555,049 | \$1,514,034 | \$(41,015) | \$99,099,074 |
| KEDNY | Gas | \$145,775,718 | \$2,234,064 | \$2,484,099 | \$250,035 | \$146,025,753 |
| KeySpan Electric Services (LIPA) | Electric | \$150,798,985 | \$2,036,652 | \$1,521,801 | \$(514,851) | \$150,284,134 |
| KeySpan Generation | Gen | \$79,217,745 | \$1,694,124 | \$500,824 | \$(1,193,300) | \$78,024,445 |
| Massachusetts Electric & Nantucket Electric | Multiple | \$255,478,110 | \$7,000,642 | \$4,707,186 | \$(2,293,456) | \$253,184,654 |
| Massachusetts Gas (Boston Gas & Colonial Gas) | Gas | \$172,301,081 | \$4,071,648 | \$3,247,494 | \$(824,154) | \$171,476,927 |
| Narragansett Electric | Multiple | \$92,707,284 | \$2,506,179 | \$1,876,011 | \$(630,168) | \$92,077,116 |
| Narragansett Gas | Gas | \$47,030,242 | \$854,839 | \$1,197,927 | \$343,088 | \$47,373,330 |
| National Grid USA & KeySpan Energy Corporation ⁵ | Multiple | \$33,043,496 | \$53,041 | \$2,923,582 | \$2,870,541 | \$35,914,037 |
| New England Power Company | Multiple | \$60,888,246 | \$1,018,413 | \$911,911 | \$(106,502) | \$60,781,744 |
| New Hampshire (Granite State Electric & Energy North) | Multiple | \$23,978,835 | \$48,850 | \$539,964 | \$491,114 | \$24,469,949 |
| Niagara Mohawk Power Corporation-Electric | Multiple | \$298,241,757 | \$9,431,986 | \$11,059,192 | \$1,627,206 | \$299,868,963 |
| Niagara Mohawk Power Corporation-Gas | Gas | \$46,781,055 | \$286,599 | \$335,246 | \$48,647 | \$46,829,702 |
| All Other Companies | Multiple | \$115,844,126 | \$455,984 | \$428,799 | \$(27,185) | \$115,816,941 |
| TOTALS | | \$1,621,226,769 | \$33,248,070 | \$33,248,070 | \$- | \$1,621,226,769 |

⁴ "Line items" is defined as the total line items of accounting included within a single invoice. Invoices can contain multiple line items of accounting.

⁵ In addition to the reallocations to National Grid USA Parent and/or KeySpan Corporation as the holding companies, these reallocations also include the accumulation of "below the line" charges.

The following table summarizes the total net impact of adjustments identified by reason code for the adjustment:

| Reason Code | Description of Adjustment | Summary of Gross Adjustments | | | |
|----------------|--|------------------------------------|--|--|--|
| R1 | Used a bill pool/allocation code instead of a company/BU direct charge | \$7,026,166 | | | |
| R2 | Used a company/BU direct charge instead of a bill pool/allocation code | \$639,782 | | | |
| R3 | Used inaccurate bill pool/allocation code | \$9,023,945 | | | |
| R4 | Used inaccurate company/BU direct charge | \$2,965,523 | | | |
| R5 | Below the line charge or out of period charge | | | | |
| R6 | Calculation error | | | | |
| R7 | Used inaccurate segment (e.g., gas vs. electric) | \$4,082,587 | | | |
| R8 | Used bill pool/allocation code from incorrect fiscal year | \$184,810 | | | |
| R9 | Charged department in different jurisdiction than company/BU being charged | \$625 | | | |
| R10 | Blank coding - No assigned code but can be assigned | \$118,983 | | | |
| R11 | Used some combination of company/BU direct charge or bill pool/allocation code instead of manual | \$5,638,307 | | | |
| | allocation | | | | |
| | TOTALS | \$33,248,070 | | | |

The types of items that are considered below the line charges (e.g., Reason Code R5) that are not includable in cost of service include, but are not limited to, the following. In addition, no single adjustment below was material to the service companies in total or to any one BU:

- Charitable donations
- Gifts & awards
- Celebratory dinners
- · Sporting event tickets
- Executive life insurance
- Lobbying charges

3.2 Overall Conclusion

Based on the procedures performed, I conclude with the following with regard to the calendar year 2011 service company O&M charges and cost allocations to be included in the Company's rate proceedings:

- The costs charged to the operating companies from the service companies were valid charges,
- On a net basis, the costs were allocated appropriately to the various operating companies based on the CAMs for Legacy National Grid and Legacy KeySpan updated May 2010 and January 2010, respectively,
- The allocation adjustments within the cost data provided in the scope of our testing amounting to approximately \$33M were not material to the service companies involved or to any one business unit, and
- There were no other pertinent facts indicating that the cost should be allocated differently or excluded.

We validated the data by obtaining coverage through a combination of selecting the largest items in a population and judgmental sampling from the majority of the remaining items. Based on the testing performed, I believe all necessary adjustments have been made. Therefore, I determined the calendar year 2011 service company O&M charges and cost allocations to be included in the Company's rate proceedings are properly stated. In addition for those items not tested I believe that any adjustments, if such items had been tested, would be immaterial for the purposes of setting rates.

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4. Detailed Approach and Basis for Conclusions

4.1 Vendor Costs (Accounts Payable) Analysis

For the vendor costs analysis we received accounts payable (AP) files from PeopleSoft and Oracle for all service company originated charges and all non-service company charges that are charged to the service companies and reallocated back to the utility operating companies. This was done for all FERC accounts numbered 500-935, for the period January through September 2011 for PeopleSoft. We subsequently received similar files for the period October through December 2011 as the data became available to us. The periods were considered separately due to the availability of data at the start of the engagement. For Oracle, as the data was provided later in our process, the period within scope was January through December 2011. The files were grouped by vendor and sorted by total charged dollars.

The information in the files included the vendor, the originating business unit, the charged department and bill pool/allocation code information, charge detail such as purchase order number and invoice number, the total payment, the period, the regulatory account description, the activity description, and the expense type.

For the PeopleSoft data for the period January to September 2011 we stratified data by vendor by total charged dollars. The sampling methodology described below was executed with the intention of obtaining coverage of 75% of the total spend within AP. For vendors that were paid more than \$400,000 we validated each of the invoices paid. For those vendors paid between \$100,000 and \$400,000 we selected a random sample of 25 vendors based on EY sampling guidance and validated all invoices paid. For those invoices below \$100,000 we randomly sampled 25 invoice line items. For the charges not originating in the service companies, the sample consisted of all invoices for the five (5) largest vendors plus a random sample of 15 line items. For the PeopleSoft data for the period October 2011 to December 2011, we validated invoices for the same vendors selected in the first period for both the more than \$400,000 category and those selected in the \$100,000 to \$400,000 category. We also selected a sample of 16 vendors with higher dollar charges in the October-December 2011 period that had not been previously selected in the initial period and validated the invoices paid. This additional sampling provided coverage of all vendors that were paid more than \$400,000 in the period January to December 2011. For the charges not originating in the service companies, we validated all invoices for the same vendors selected in the first period. No additional random testing of invoice line items for invoices below \$100,000 was performed for the October 2011 to December 2011 period since no significant issues were identified in the earlier period samples and the desired coverage of total spend within AP was already achieved.

For the Oracle data for the period January to December 2011 a similar approach was used to obtain a comparable coverage of AP invoice dollars, again with the intention of obtaining coverage of 75% of the total spend within AP. Invoices were validated for vendors with charges over \$600,000. For vendors in the \$100,000 to \$600,000 category, 15 vendors were selected and all invoices for those vendors were validated. For vendors in the under \$100,000 category a random sample of 25 invoice line items was validated.

For each charge sampled, we went through the general confirmation process steps noted above. In addition to performing the assessment of the allocation factor used, we evaluated the invoice, the purchase order or contract (if appropriate), identified the contact person within the business for the

⁶ See Section 2.4.

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invoice, and confirmed the nature of the charges and basis for the allocation. If we preliminarily determined that the allocation of a charge should change we confirmed our conclusions with the Regulatory Department. If valid additional support was not provided by the Regulatory Department, we included the item as an adjustment. With the assistance of the Regulatory Department we confirmed, where possible, that the adjustment was not already adjusted by a general ledger journal entry. We tested all journal entries based on the accounting codes in the invoice and determined whether the entry had already been adjusted by the Company. In addition we developed a reason code for the adjustments and grouped the adjustments accordingly (see above table). We identified if the allocation was correct given the existing billing pools/allocation codes and direct charging options based on the information provided in the supporting documentation (e.g., vendor invoice, purchase order, contracts, work orders, etc.) and through confirmation with the process owners.

The approach for both systems resulted in our validation procedures being performed on approximately \$515M of a total of \$690M or coverage of approximately 75% of total 0&M charges for the AP cost area for calendar year 2011. Based on the analysis this resulted in gross adjustments to AP expenses amounting to approximately \$27M.

Attached as Appendix B is a decision tree of the steps taken to determine if the service company AP charges were being allocated properly. Attached as Appendix C is a summary by vendor and by Company of proposed net changes in allocations.

4.2 Payroll Expenses Analysis

The analysis of payroll expense allocation is somewhat different for PeopleSoft and Oracle because of the time keeping process and procedures used in each system. In PeopleSoft employees can charge their time to any operating company or groups of operating companies either through direct charging or through the use of bill pools/allocation codes. Generally, Oracle utilizes exception based accounting and time defaults automatically based on pre-approved activities (with corresponding bill pools/allocation codes) for a given department. Our analysis was focused on individuals who appeared to have not requested changes to the departmental assigned activities in the Oracle system. The sampling methodology described below was undertaken with the intention of obtaining 100% coverage of higher dollar departments as well as judgmentally selected departments who perform a diverse set of activities.

In both systems, there is a structure of departments with level 5 ("L5") departments being operating level departments. We performed our testing at the L5 department level because it provided the best definitions of departments across the US Company. There are 97 L5 departments and our PeopleSoft sample included the L5 departments with payroll during January-December 2011 of over \$2 million, which accounted for 12 departments. In addition, a judgmental sample of 10 departments was selected after consultation with National Grid to verify we were selecting the most germane departments for the payroll expenses in question. This includes departments that perform a diverse set of activities across multiple companies. This sample provided approximately 55% coverage of payroll charges in the PeopleSoft system during January-December 2011. For the same 22 departments, we tested any charges not originating in the service companies. This sample consisted of 10 of the 22 departments, as not all of the 22 departments selected for testing had labor charges originating outside the service companies. This coverage was deemed sufficient given the nature of the payroll charges by department and given that our sampled departments were those with the highest dollars and those with the most diversity in cost allocations.

For Oracle for the period January-December 2011, we performed similar sampling to gain approximately 55% coverage of payroll charges in the Oracle system. The Oracle system includes 93 L5 departments. Although L5 is inherently a PeopleSoft term, we performed analytical procedures over the Oracle data provided to us to correlate the naming convention of departments from PeopleSoft to

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Oracle. Similar to PeopleSoft our sample included the L5 departments with payroll during January-December 2011 of over \$3.0 million, which accounted for 13 departments. In addition, a judgmental sample of 8 departments was selected. This coverage was deemed sufficient given the nature of the payroll charges by department and given that our sampled departments were those with the highest dollars and those with the most diversity in cost allocations.

For the "core" activities for the departments selected, we met with budget owners across the related cost centers within the L5 department to gain an understanding of the core activities, projects and allocation of payroll costs within each of the cost centers. We then developed an outlier report for those who appeared to be using the core activities differently and those who were utilizing the time defaults automatically. We performed a second analysis stratifying the data by bill pool/allocation code. We identified the bill pools/allocation codes and talked with the budget owners/department heads to assess who typically uses the different bill pools/allocation codes from those in the payroll data. We also selected an employee from each of the departments selected for testing and went through the same process. We then developed an outlier report for other employees using a bill pool/allocation code not consistent with other employees using the expected bill pool/allocation code.

We followed up with the department head/budget owners and individual employees on the reasons for outliers and determined whether an adjustment was required. If valid additional support was not provided by the Regulatory Department, we included the item as an adjustment. With the assistance of the Regulatory Department we confirmed, where possible, that the adjustment was not already adjusted by a general ledger journal entry. We tested all journal entries based on the accounting codes in the payroll and determined whether the entry had already been adjusted by the Company. In addition we developed a reason code for the adjustment and grouped the adjustments accordingly (see above table). We identified if the allocation was correct given the existing billing pools/allocation codes, and also determined if a different allocation or a direct charge would have been more appropriate.

Due to the recent reorganization, we performed additional testing in the period October-December 2011. For the total payroll charges, we selected individuals who changed departments and compared the bill pools/allocation codes they charged during October-December 2011 to the bill pools/allocation codes they were expected to have charged based on their new job profile post the reorganization. These new job profiles were established based on National Grid-led reorganization initiatives that we utilized for purposes of understanding and validating the new time charging expectations. Based on this information, our expectation was that the bill pools/allocation codes should change. Where they did not change we investigated and identified potential adjustments. As before, we followed up with the department head/budget owners and individual employees on the reasons for outliers and determined whether an adjustment was required. If valid additional support was not provided by the Regulatory Department, we included the item as an adjustment. With the assistance of the Regulatory Department we confirmed, where possible, that the adjustment was not already adjusted by a general ledger journal entry.

Additionally, we tested a sample of activities to determine whether the activities the employees performed were directly related to bill pools/allocation codes set up for the activities. We sampled approximately 75 employees and validated that accurate bill pools/allocation codes were set up. We also selected a judgmental sample of approximately 100 employees and stratified their payroll charges by month for the period January-December 2011. We confirmed with each individual whether the direct charging and/or bill pool/allocation code utilized throughout the year was accurate. As before, we followed up with the individual employees on the reasons for any outliers and determined whether an adjustment was required. If valid additional support was not provided, we included the item as an adjustment.

Finally, we performed comparisons of the payroll file to the employee expenses file for all service company employees to further test the reasonableness of time and employee expense charging. We

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queried the data and identified instances where the time reporting did not match the expense reporting as to charged BU and/or bill pool/allocation code. On a sample basis, we investigated instances where items did not match to determine reasons. For those employees/departments deemed to have potential exceptions, we determined whether follow-up was required on both the payroll and employee expense testing. In addition, we sampled 25 people whose time reporting did match expense reporting as to charged BU and/or billing pool, and validated in the sample selected that the expenses were charged to the right bill pool/allocation code or direct charged to the right BU.

The approach for both systems resulted in our validation procedures being performed on approximately \$309M of a total of \$529M or coverage of approximately 60% of total O&M charges for the payroll cost area for calendar year 2011. Based on the analysis this resulted in gross adjustments to payroll expenses amounting to approximately \$6M. We identified adjustments for the following reasons⁷:

- Default accounting was used and employee automatically charged approved activities for their department; however, a different bill pool/allocation code or direct charging method should have been used due to exceptions to the normal payroll charging
- Incorrect default accounting was used due to incorrect initial setup or lack of update after the reorganization process
- Incorrect bill pool/allocation code or direct charging was selected by the employee or was set up incorrectly within an activity code
- Based on the reorganization, time charging for certain employees did not change and should have
- Vehicle allowances were not being charged consistently with the employee's payroll charges

Attached as Appendix D is a decision tree of the steps taken to determine if the service company payroll charges were being allocated properly. Attached as Appendix E is a summary by department and by company of proposed net changes in allocations.

4.3 Employee Expenses Analysis

For the employee expenses analysis we obtained files from both PeopleSoft and Oracle, performed the general confirmation of the validity of the line items and validated that executive-level (i.e., Band A) employees were excluded from the scope of work as per the parameters of testing set forth as an assumption of our analysis by National Grid. The Band A employee charges were therefore not subject to the scope of work performed. We initially followed up on the payroll and employee expense comparisons previously described.

The following tests were performed on the entire population of employee expenses for both PeopleSoft and Oracle for the period January-December 2011.

- Keyword search Searched for specific key words within the expense description that could possibly be considered non-recoverable for regulatory purposes (e.g., rewards, recognition, lobbying). These words were developed based on our prior experience with traditional rate making, based on the National Grid CAMs, and the results of the most recent rate case and then validated by the National Grid Regulatory Department. Expense reports were requested for the items that could not be validated through the data analysis alone.
- 2. Location A word search was also performed based on the location in the expense description compared with the bill pool/allocation code or direct charge BU. Expense reports were requested for the items that could not be validated through the data analysis alone.

⁷ Proposed adjustments to payroll charges as a result of our procedures have not yet been reflected as an adjustment to the burdens associated with these labor charges.

- 3. Dues Dues that were paid were tested for charitable or political contributions. For expenses that could not be determined based on the expense description, the expense report was requested to determine adjustments required.
- 4. Hotel / Airfare A sample of these expenses were tested to determine that expenses did not violate policy requirements and that they were charged appropriately.
- 5. Meals A sample of meals were tested to validate the employee was traveling when the meal was incurred and that they were charged appropriately.
- 6. Other / Business Meeting A sample of charges to the other and business meeting description was tested to validate the expenses complied with policy and that they were charged appropriately.
- 7. Random A sample of 255 employee expense reports were requested to validate if the expenses complied with policy, were charged appropriately, and were incurred in the scope period.
- 8. Payroll Different BU As noted above, a detail analytic was run on the data to identify employees who had charged expenses differently than their payroll. A test was run to determine if this was appropriate based on the circumstance and location. Expense reports were requested for items that could not be determined from the data analysis alone.
- 9. Payroll Same BU A detail analytic was run on the data to identify employees who had charged expenses the same as their payroll. A test was run to determine if this was appropriate based on the circumstance and location. Expense reports were requested for items that could not be determined from the data analysis alone.
- 10. Expatriates Employees who are expatriates were tested for expenses that did not have "EX" in the data description (non-expatriate related expenses) to determine if the employee was actually in the United States when the expense was incurred.
- 11. Top 10 Employees by Expenses Employees who incurred the highest amount of expenses were tested to determine if their expenses complied with policy and were charged appropriately.
- 12. Top 10 Employees by Payroll Employees who were the highest paid employees (i.e., not Band A) were tested to determine if their expenses complied with policy and were charged appropriately.
- 13. Gifts Gifts were tested for non-service company employee expense reports because service company expense reports do not include any expense descriptions that included "Gifts". These expenses were tested to validate they complied with policy and were charged appropriately.

We tested the time and expense report detail in the system and a sample of receipts and other attached supporting documentation for expenses. All of the sampled expense reports were tested for reasonableness of expenses. Any expenses that did not appear to be within policy were either questioned or supporting expense report receipts were inspected to ascertain the nature of the items. Expense reports that were requested were also tested to validate that the expense was incurred in calendar year 2011. We followed up with the individual employees on the reasons for potential allocation adjustments and validated all adjustments with the Regulatory Department. With the assistance of the Regulatory Department we confirmed, where possible, that the adjustment was not already adjusted by a general ledger journal entry.

The approach for both systems resulted in our validation procedures being performed on the approximately \$14.0M of total O&M charges for the employee expense cost area for calendar year 2011. Based on the analysis this resulted in gross adjustments to employee expenses amounting to approximately \$188K.

Attached as Appendix F is a decision tree of the steps taken to determine if the service company employee expense charges were being allocated properly. Attached as Appendix G is a summary by expense test and by company of proposed net changes in allocations.

4.4 General Ledger Journal Entries Analysis

As with all areas we obtained files from both the PeopleSoft and Oracle systems and went through the general process to confirm the validity of the charges. The journal entries for PeopleSoft were agreed back in total to AP, payroll and employee expenses for the allocation of all entries based on bill pools/allocation codes. For Oracle, these similar allocation entries were not provided as part of our scope, therefore we did not reconcile these amounts for the allocations. As noted above, we also tested cost allocation correcting entries to the extent possible to assess whether adjustments were in the correct accounting periods and linked to corrections identified in this process. We tested adjusting entries in both directions from AP/payroll/employee expenses to general ledger journal entry.

The items not in these above mentioned categories were sampled for both PeopleSoft and Oracle. We initially performed the sampling for January-September 2011, and then rolled forward the analysis using similar sampling methods for October-December 2011. The following is a table that describes our sampling approach for each of the categories of journal entries:

| System/ Origination | Journal Entry Type | Method of Input | Testing Approach ⁸ |
|------------------------|---------------------|-------------------|---|
| PeopleSoft | Accounts Receivable | Manual | 100% of Population |
| | Adjusting Entries | Manual | Top 53 by Total Dollars & Sample of 25 below top 53 |
| | Billing | Manual | 100% of Population |
| | Inventory | Manual/ Automated | Top 15 by Total Dollars & Sample of 40 below top 15 |
| | Online | Manual | 100% of Population |
| | PowerPlant Projects | Manual/ Automated | Top 12 by Total Dollars & Sample of 35 below top 12 |
| | Sales & Use Tax | Manual | 100% of Population |
| | (SUT) Accounting | | |
| | Adjustments | | |
| | Spreadsheet Import | Manual | Top 28 by Total Dollars & Sample of 39 below top 28 |
| PeopleSoft: Not | Spreadsheet Import | Manual | Top 36 by Total Dollars & Sample of 15 below top 36 |
| Originating in Service | Adjusting Entries | Manual | 100% of Population |
| Company | Online | Manual | 100% of Population |
| Oracle | Manual | Manual | 100% of Population |
| | Recurring | Manual | 100% of Population |
| | Spreadsheet | Manual | Top 14 by Total Dollars & Sample of 52 below top 14 |

Our analysis included the following steps:

- Tested journal entry support and identified the person responsible for the journal entry
- Followed-up with clarifications on the journal entry support with the applicable process owner in the Accounting Department and then also the Regulatory Department
- Tested the documentation, including the journal entry summary form and any miscellaneous supporting details and agreed support to the journal entry dollars
- Verified additional detail as indicated such as accruals and reversals and capital to expense charges where applicable
- Performed other internal checks such as agreeing a business unit project to the business unit charged
- For any corrections we identified that were recurring entries, we tested all related recurring entries for the year to validate accuracy of the entries
- Grouped any adjustments for both PeopleSoft and Oracle into the same reason codes as previously described

⁸ The top number of journal entries based on total dollars was selected with the overall intent of achieving approximately 50% coverage for journal entries.

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Not including the agreement of the allocations for AP, payroll, and employee expenses for PeopleSoft as mentioned above, the approach for both systems resulted in our validation procedures being performed on approximately \$185M of a total of \$388M or coverage of approximately 50% of total O&M charges for the general ledger journal entry cost area for calendar year 2011. Based on the analysis this resulted in gross adjustments to the general ledger amounting to approximately \$(161K).

Attached as Appendix H is a decision tree of the steps taken to determine if the service company payroll journal entries were being allocated properly. Attached as Appendix I is a summary by journal entry category and company of proposed net changes in allocations.

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5. Signature of Michael Barrett

Muchael Barrett

6. Appendices

Appendix A

Michael E. Barrett, CPA Curriculum Vitae and Summary of Professional Testimony

Mr. Barrett is a partner with the firm of Ernst & Young LLP. Ernst & Young is one of the "Big Four" accounting firms and one of the largest professional services firms in the world. At Ernst & Young Mr. Barrett specializes in providing audit and consulting services to the electric, gas, water and wastewater industries. He is a Certified Public Accountant in several states including Pennsylvania, Georgia, and Florida. Mr. Barrett graduated cum laude from the University of Scranton in 1976 with a Bachelor of Science in Accounting. In 1976, Mr. Barrett started his career with the Federal Power Commission, which later became the Federal Energy Regulatory Commission, as a field auditor responsible for completing audits of electric and gas utilities for compliance with the Commission's Uniform System of Accounts. In 1980, he joined Harvey Hubbell, Inc. a manufacturing company in Orange, CT., as a senior internal auditor. There he was responsible for financial and operational audits of the various divisions of the Company. In 1981, he joined Coopers & Lybrand in their national utility industry program as a supervisor responsible for audits and consulting projects to utilities. He was admitted into the partnership in 1988 and served as the Firm's national utility industry leader for the business assurance line of business. In 1998, he joined the firm of Ernst & Young as National Director-Utilities. He relinquished that role in September 2006 and is currently the Firm's Southeast Area Power & Utility Sector Leader.

Mr. Barrett's experience includes financial audits of numerous electric and gas utilities including rural electric cooperatives, and several energy marketers and traders. He has also performed contract audits of power purchase agreements. He has also testified as an expert in regulatory proceedings and arbitrations. In addition to his audit experience his non-audit client experience has included examinations of prospective financial information and analysis of projections, assistance in mergers and acquisitions including due diligence and financial analysis, financial systems design and implementation and organization and staffing assessments.

Mr. Barrett is a member of the American Institute of Certified Public Accountants. He is a member of the Corporate Accounting Committee of the Edison Electric Institute and American Gas Association. He has served as the Treasurer of the Alliance to Save Energy. Mr. Barrett also co-authored a biennial report "Survey of FERC Compliance Audit Findings" published by the Corporate Accounting Committee. He has also spoken at numerous industry conferences and training courses sponsored by both industry associations, Coopers & Lybrand and Ernst & Young.

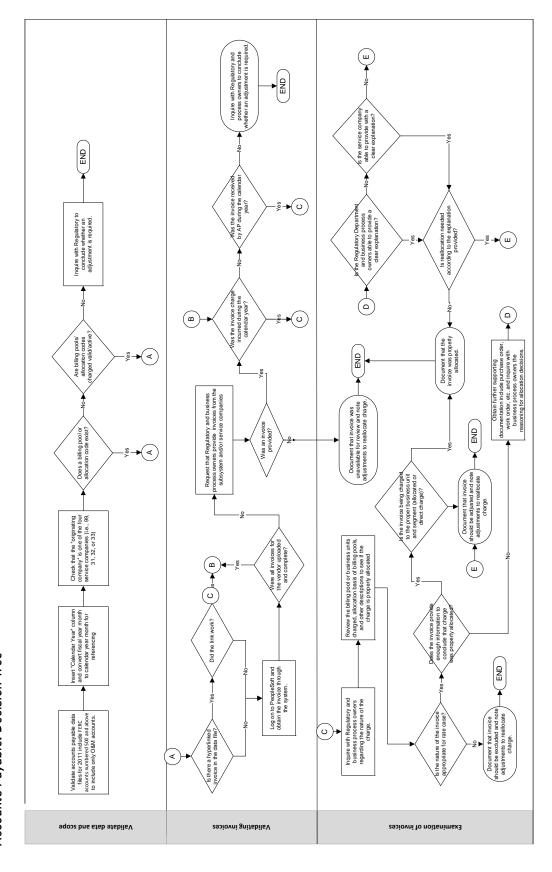
| Year | Matter | Reference |
|------|--|---|
| 2012 | Yankee Gas Services Company Before the Connecticut Public Utility Regulatory Authority | Docket No. 10-12-02 |
| 2010 | South Jersey Gas Company In the Matter of Petition for Approval Of Increased Base Tariff Rates | BPU Docket No. GR 10010035 |
| | United States of America vs. Louisiana Generating LLC | Civil Action No. 09-CV-100-RET- CN |
| 2009 | Entergy Gulf States, Inc. Before the Louisiana Public Service Commission | Consolidated Dockets U-21453, U- 20925, U22092 (Subdocket J) |
| 2008 | United States of America vs. Kentucky Utilities Company | Civil Action No. 5:07-CV-75-KSF |
| | New Jersey Natural Gas Company Before the New Jersey Board of Public Utilities | Docket No. GR06060415 |

| Year | Matter | Reference |
|------|--|--|
| 2006 | Columbia Gas of Virginia, Inc. Before the Commonwealth of Virginia State Corporation Commission | Case Nos. PUE - 2005 - 00098, 10000 |
| 2005 | United States of America | Civil Action No. 04-34-KSF |
| | vs. East Kentucky Power Cooperative, Inc. | |
| | Florida Power & Light Company | Docket No, 050045-EI |
| | Before the Florida Public Utility Commission Application of Nevada Power for Authority to Adjust Electric Rates | N/A |
| | Before the Nevada Power for Authority to Adjust Electric Rates Before the Nevada Public Service Commission | |
| 2004 | The United States et. al. | Civil Action Nos. C2 99-1182, C2 |
| | vs. American Electric Power Company, et. al. | 99-1250 |
| | South Jersey Gas Company | BPU Docket no. GR 03080683 |
| | In the Matter of Petition for Approval Of Increased Base Tariff Rates | 11/4 |
| | Application of Madison Gas and Electric Company for Authority to Adjust Electric and Natural Gas Rates | N/A |
| | Before the Wisconsin Public Service Commission | |
| | Application of Wisconsin Public Service Company for Authority to Adjust Electric Rates | N/A |
| | Before the Wisconsin Public Service Commission | |
| | Nicor Gas Company | Docket No. 01-0705, 02-0067, |
| | vs. Illinois Commerce Commission | 02-0725 |
| 2001 | Cinergy Corporation | N/A |
| | vs. The United States | |
| 2000 | South Jersey Gas Company and Elizabethtown Gas Company | N/A |
| | Before the New Jersey Board of Public Utilities | |
| 1999 | Delaware Electric Cooperative Before the Delaware Public Service Commission | Docket 99-457 |
| | Investigation by the D.T.E. into Boston Edison's Compliance With the Department's | DPU 97-95 |
| 1998 | Order in D.P.U. 93-37 Public Service of New Hampshire, North Atlantic Energy Corporation, Northeast | N/A |
| 1990 | Utilities and Northeast Utilities Service Company | IN/A |
| | vs. Public Utilities Commission of the State of New Hampshire | |
| | Duguesne Light Company | Re: Property Tax Assessment |
| | vs. | , , |
| 1997 | State of Ohio City of Warton, Pasadena and Galveston Texas Individually and as Class | Pursuant to Texas Rule of Civil |
| 1771 | Representatives | Procedures Regarding Cause No. |
| | VS. | 96-016613 |
| | Houston Lighting & Power Company and Houston Industries Finance, Inc. Application of ODEC for correction of Assessments of Gross Receipts Taxes and for | Case No. PST970002 |
| | a Refund - tax year 1997 | |
| | American Bituminous Power Partners, L.P. | Case No 55-198-012-96 DAW |
| | Monongahela Power Company | |
| 1992 | Florida Cities Water Company | N/A |
| | vs. Hillsborough County, FL | |
| | City of Palm Bay, FL and City of North Port, FL | Arbitration |
| | vs. Generation Development Utilities, Inc. | |
| | North Carolina Municipal Power Agency No. 1 and Piedmont Municipal Power | Fourth Arbitration |
| | Agency | |
| | vs. Duke Power Co. | |
| | Seaboard Water Co. | N/A |
| | VS. | |
| | Hillsborough County, FL | 1 |

THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. Schedule MDL-1 Page 19 of 41

| Year | Matter | Reference |
|------|---|-------------------------------|
| | The Florida Public Service Commission | Docket No. 911030-WS & Docket |
| | vs. | No. 911067-W |
| | General Development Utilities, Inc. | |
| | Port Malabar and West Coast Divisions | |
| 1991 | City of Austin - City Commissions | N/A |
| | VS. | |
| | Southern Union Gas Company | |
| | Nevada Public Service Commission | Docket No. 91-7079, et. al. |
| | VS. | |
| | Sierra Power Company | |
| 1989 | Public Service Commission of The State of Tennessee | Docket No. 89-10017 |
| | VS. | |
| | United Cities Gas Company | |
| 1987 | Central Florida Gas Company | Docket No. 8970118-GU |
| | VS. | |
| | Florida Public Service Commission | |
| 1985 | Public Service Commission of Delaware | Docket No. 85-17 |
| | VS. | |
| | Chesapeake Utilities Corporation | |
| | Delaware Division | |
| 1983 | Eastern Shore Natural Gas Company | Docket No. RP83-32-000 |
| | VS. | |
| | Federal Energy Regulatory Commission | |
| | Chesapeake Utilities - Citizens Division | Case No. 7952 |
| | VS. | |
| | Maryland Public Service Commission | |
| 1982 | Chesapeake Utilities - Delaware Division | Docket No. 82-10 |
| | VS. | |
| | Delaware Public Service Commission | |

Appendix B
Accounts Payable: Decision Tree



THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. Schedule MDL-1 Page 21 of 41

Accounts Payable: Summary by Vendor of Proposed Net Adjustments to Allocations

Appendix C

| | | | | Sample Size | Size | Summary of Gross Adiustments | of Gross ents |
|----------------------------------|---------------------|--------------|-----------|--------------|------------|---------------------------------|------------------|
| Vendor | System/ Origination | Period | Test Pool | \$ | Line Items | \$ | Line Items |
| ENERGY FEDERATION INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$16,007,136 | 1,151 | | |
| VANGUARD | PeopleSoft | Jan-Sep 2011 | > \$400K | \$15,943,408 | 286 | \$3,412,6939 | 31 |
| NATIONWIDE CREDIT INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$10,768,107 | 83 | \$480,005 | 7 |
| PRO UNLIMITED INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$9,605,345 | 8,319 | \$156,248 | 6 |
| NORTHEAST POWER ALLIANCE LLC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$6,635,420 | 84 | | |
| VERIZON BUSINESS SERVICES | PeopleSoft | Jan-Sep 2011 | > \$400K | \$5,604,590 | 21 | | |
| PITNEY BOWES RESERVE ACCOUNT | PeopleSoft | Jan-Sep 2011 | > \$400K | \$5,505,000 | 12 | | |
| ACTION INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$4,792,649 | 251 | | |
| CAPGEMINI TECHNOLOGIES LLC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$4,335,970 | 8 | | |
| CONSERVATION SERVICES GROUP INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$4,208,980 | 301 | | |
| IBM CORPORATION | PeopleSoft | Jan-Sep 2011 | > \$400K | \$4,172,487 | 187 | | |
| DSM SINGLE PAYMENT VENDOR | PeopleSoft | Jan-Sep 2011 | > \$400K | \$4,072,539 | 452 | | |
| VERIZON WIRELESS | PeopleSoft | Jan-Sep 2011 | > \$400K | Not Tested | Not Tested | | |
| HSBC CORPORATE CARD SERVICES | PeopleSoft | Jan-Sep 2011 | > \$400K | \$3,858,295 | 4,693 | \$5,588 | 3 |
| RELIABILITY MANAGEMENT GROUP | PeopleSoft | Jan-Sep 2011 | > \$400K | \$3,349,887 | 25 | \$66,225 | 1 |
| CREDIT COLLECTION SERVICES | PeopleSoft | Jan-Sep 2011 | > \$400K | \$3,340,459 | 20 | \$1,507,931 | 8 |
| LEWIS TREE SERVICE INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$2,999,957 | 797 | | |
| VERIZON | PeopleSoft | Jan-Sep 2011 | > \$400K | \$2,818,542 | 306 | \$23,958 | 18 |
| REGULUS GROUP LLC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$2,781,722 | 149 | | |
| NEW ENERGY ALLIANCE LLC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$2,665,508 | 609 | | |
| PITNEY BOWES MANAGEMENT SERVICES | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,978,793 | 137 | \$1,676,005 | 46 |
| NATIONAL GRID PETTY CASH FUND | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,969,650 | 969 | | |
| INTERNAL REVENUE SERVICE | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,932,546 | 185 | \$127,812 | 23 |
| VITEC SOLUTIONS LLC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,810,121 | 510 | \$15,516 | 94 |
| JP MORGAN CHASE BANK NA | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,628,551 | 68 | \$47,854 | 2 |
| DAVEY RESOURCE GROUP | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,621,048 | 365 | | |
| P SCHNEIDER & ASSOCIATES PLLC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,530,927 | 38 | | |
| EFFICIO | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,518,678 | 21 | | |
| KIRKLAND & ELLIS LLP | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,500,395 | 39 | | |
| OPOWER INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,494,500 | 14 | | |
| EXPERIAN | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,460,520 | 86 | \$576,171 | 36 |
| UGL UNICCO | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,430,818 | 2,009 | \$8,015 | 13 |
| DELOITTE & TOUCHE LLP | PeopleSoft | Jan-Sep 2011 | >\$400K | \$1,416,038 | 2 | | |
| | | | | | | | |

 9 An entry for approximately \$4.0M relates to an adjustment for incorrect segment (e.g., gas/electric) usage. See Section 2.4.

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| | | | | Sample Size | Size | Summary of Gross Adjustments | Gross nts |
|--|---------------------|--------------|-----------|-------------|------------|---------------------------------|--------------|
| Vendor | System/ Origination | Period | Test Pool | \$ | Line Items | \$ | Line Items |
| AT&T | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,340,471 | 214 | | |
| POWER & CONSTRUCTION GROUP INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,334,780 | 189 | | |
| OLIVER WYMAN INC - MERCER MANAGEMENT | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,294,519 | 11 | \$1,166,781 | 4 |
| MERCER HUMAN RESOURCE CONSULTING INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,293,729 | 7 | | |
| COMPUTER ASSOCIATES INTERNATIONAL INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,283,636 | 4 | | |
| STAPLES BUSINESS ADVANTAGE | PeopleSoft | Jan-Sep 2011 | > \$400K | Not Tested | Not Tested | | |
| SECURITAS SECURITY SYSTEMS USA INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,207,014 | 206 | \$514,229 | 116 |
| OSMOSE UTILITIES SERVICES INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,184,234 | 351 | | |
| DRIVECAM INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,166,087 | 38 | | |
| ITRONIX CORPORATION | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,143,723 | 2 | | |
| WIPRO LTD | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,118,078 | 161 | \$125,854 | 20 |
| BULWARK PROTECTIVE APPAREL | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,113,617 | 471 | \$79,667 | 5 |
| POWER SURVEY LLC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,054,620 | 4 | | |
| VEGETATION CONTROL SERVICE INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,033,104 | 132 | | |
| ALSTON & BIRD LLP | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,022,748 | 16 | \$937,500 | 5 |
| STUART C IRBY COMPANY | PeopleSoft | Jan-Sep 2011 | > \$400K | \$1,002,001 | 1,465 | \$22,632 | 6 |
| SOUTHERN CROSS CORPORATION | PeopleSoft | Jan-Sep 2011 | > \$400K | 028'696\$ | 197 | | |
| BOSCH SECURITY SYSTEMS INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$60,096\$ | 25 | | |
| RISE ENGINEERING | PeopleSoft | Jan-Sep 2011 | > \$400K | \$933,264 | 171 | \$1,630 | 1 |
| DELL COMPUTER CORPORATION | PeopleSoft | Jan-Sep 2011 | > \$400K | Not Tested | Not Tested | | |
| GE ENERGY MANAGEMENT SERVICES INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$914,079 | 30 | | |
| ANNESE ELECTRICAL SERVICES INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$906,570 | 74 | | |
| HISCOCK & BARCLAY LLP | PeopleSoft | Jan-Sep 2011 | > \$400K | \$880,472 | 29 | \$845,289 | 28 |
| PREMIER UTILITY SERVICES LLC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$874,999 | 867 | | |
| D&D POWER INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$871,253 | 19 | | |
| EPRI | PeopleSoft | Jan-Sep 2011 | > \$400K | \$866,789 | 24 | | |
| ORACLE AMERICA INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$857,565 | 32 | | |
| ICF RESOURCES LLC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$832,714 | 102 | | |
| T ROWE PRICE | PeopleSoft | Jan-Sep 2011 | > \$400K | \$831,508 | 4 | | |
| TENSION ENVELOPE CORPORATION | PeopleSoft | Jan-Sep 2011 | > \$400K | \$803,010 | 167 | \$25,137 | 6 |
| JBI HELICOPTER SERVICES | PeopleSoft | Jan-Sep 2011 | > \$400K | \$796,579 | 101 | | |
| HAWKEYE ELECTRIC LLC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$786,812 | 6 | \$17,721 | 1 |
| LANGUAGE SELECT LLC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$758,789 | 44 | | |
| DUNN & BRADSTREET | PeopleSoft | Jan-Sep 2011 | > \$400K | \$747,125 | 4 | | |
| MCDONOUGH ELECTRIC CONST CORP | PeopleSoft | Jan-Sep 2011 | > \$400K | \$725,482 | 12 | | |
| MASSACHUSETTS ELECTRIC (UTILITY BILLS) | PeopleSoft | Jan-Sep 2011 | > \$400K | \$706,936 | 159 | \$66,465 | 09 |
| THE CADMUS GROUP INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$691,489 | 199 | | |
| BETLEM SERVICE | PeopleSoft | Jan-Sep 2011 | > \$400K | \$672,161 | 2,479 | | |
| WESTERN UNION FINANCIAL SERVICES | PeopleSoft | Jan-Sep 2011 | > \$400K | \$670,997 | 80 | \$103,469 | 10 |
| DOBLE ENGINEERING COMPANY | PeopleSoft | Jan-Sep 2011 | > \$400K | \$663,265 | 62 | | |
| CINGULAR WIRELESS | PeopleSoft | Jan-Sep 2011 | > \$400K | Not Tested | Not Tested | | |
| GRAYBAR ELECTRIC COMPANY INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$659,955 | 1,796 | \$72,186 | 64 |
| KEMA INC | PeopleSoft | Jan-Sep 2011 | > \$400K | \$654,719 | 193 | \$160,650 | 2 |
| | | - | | | | | |

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| ents | Line Items | | | | 4 | 15 | 34 | | | П | 17 | | 4 | | 06 | | | | | 2 | 85 | 1 | 10 | L3 | 4 & | Н | | | | | 12 | 15 | | 22 | | | | | | | | | 2 |
|-------------|---------------------|-------------------------|--|-----------------------------------|---------------|---------------------------------|---------------------------------------|--------------|---------------------------------------|--------------------------|-------------------------|----------------------------------|-------------------------------|---------------------------------|-----------------------|--|--------------------|--------------------|----------------------------------|--------------------------------------|----------------------------------|--------------------------------|---------------------|--|----------------------|--------------------------|-------------------|------------------------------------|-----------------------------|--------------------------------|----------------------------|---------------------|--------------------------|-----------------|----------------------|-------------------------------|---------------------------------|-----------------|-----------------------------------|----------------------|-----------------|--------------------------------|---|
| Adjustments | Ş | | | | \$12,669 | \$21,784 | \$423,518 | | | \$279 | \$128,992 | | \$81,623 | | \$327,966 | | | | 1 1 1 | \$465,515 | \$185,699 | ¢140 472 | \$140,473 | \$262,134 | \$56.623 | \$10,741 | | | - | | \$349,085 | \$36,562 | | \$389,434 | | | | | | | | | \$11.060 |
| ize | Line Items | 118 | 11 | 15 | 111 | 121 | 103 | 21 | 13 | 1,089 | 98 | 11 | 18 | 38 | 193 | 19 | 4 | 144 | 96 | 2 | 201 | 765 | 449 | 19 | 45 | 58 | 3 | 47 | 573 | 9 | 73 | 842 | 24 | 29 | 3 | 47 | 45 | 14 | 3 | 14 | 2 | 19 | Č |
| Sample Size | | \$642,382 | \$617,427 | \$292'638 | \$570,910 | \$559,175 | \$550,389 | \$549,024 | \$540,540 | \$539,805 | \$538,209 | \$504,598 | \$497,205 | \$491,853 | \$491,107 | \$489,670 | \$479,925 | \$478,307 | \$472,470 | \$465,515 | \$464,229 | \$460,357 | \$459,728 | \$455,690 | \$446.853 | \$445,029 | \$431,618 | \$421,489 | \$413,293 | \$405,069 | \$401,589 | \$400,699 | \$391,544 | \$389,570 | \$358,319 | \$343,504 | \$328,571 | \$322,253 | \$312,255 | \$284,087 | \$262,336 | \$255,774 | , L |
| | Test Pool \$ | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | > \$400K | \$100K - \$400K | \$100K - \$400K | \$100K - \$400K | \$100K - \$400K | \$100K - \$400K | \$100K - \$400K | \$100K - \$400K | \$100K - \$400K | \$100K - \$400K | \$100K - \$400K | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| | Period | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | Jan-Sep 2011 | |
| | System/ Origination | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | Peopleson | People Soft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | PeopleSoft | ; |
| | Vendor | HARLAN ELECTRIC COMPANY | CABLE & WIRELESS AMERICAS OPERATIONS INC | THREE PHASE LINE CONSTRUCTION INC | R R DONNELLEY | CLOUGH HARBOUR & ASSOCIATES LLP | KONICA MINOLTA BUSINESS SOLUTIONS INC | CORVEN INC | GRATTAN LINE CONSTRUCTION CORPORATION | RIVER ENERGY CONSULTANTS | IKON FINANCIAL SERVICES | NORTHEAST LINE CONSTRUCTION CORP | MARSH USA INC - NEW YORK CITY | AVIATION SERVICES UNLIMITED INC | UNITED PARCEL SERVICE | CAROUSEL INDUSTRIES OF NORTH AMERICA INC | CLERK OF THE COURT | RDC COMMUNICATIONS | CGI TECHNOLOGIES & SOLUTIONS INC | SECURITY LIFE OF DENVER INSURANCE CO | IRON MOUNTAIN RECORDS MANAGEMENT | O'HARA INDOSTRIAL SERVICES LLC | II RON INCORPORALED | BI COUNTERPANE INTERNET SECURITY INC. METLIFF ALITO & HOME | TYNDAI E COMPANY INC | STANLEY TREE SERVICE INC | MTV SOLUTIONS INC | OCCUPATIONAL HEALTH CENTERS OF THE | LEDGE CREEK DEVELOPMENT INC | EGON ZEHNDER INTERNATIONAL INC | MORGAN LEWIS & BOCKIUS LLP | WASTE HARMONICS LLC | NSTAR (UTILITY PAYMENTS) | INTERCALL INC | METROWEST REALTY LLC | WPI/CAREER DEVELOPMENT CENTER | ENERGY & RESOURCE SOLUTIONS INC | ARIBA INC | SKADDEN ARPS SLATE MEAGHER & FLOM | WEBSAN SOLUTIONS INC | NPS LLC | O'CONNELL ELECTRIC COMPANY INC | |

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| 1 | | | - | Sample Size | Size | Adjustments | ents |
|---------------------------------------|---------------------|-------------------------|-----------------|-------------|-------------|-------------|---------------|
| Verigorials | Systemy Origination | Periloa Jee Cee 2011 | C1001/ C1001/ | | CIII AIII P | Λ - | rille lleills |
| INDUS I RIAL DEFENDER INC | Peopleson | Jan-Sep ZUII | \$100K - \$400K | \$212,850 | 38 | | |
| VERMONI ENERGY INVESTMENT CORPORATION | PeopleSoft | Jan-Sep 2011 | \$100K - \$400K | \$209,724 | 44 | | |
| UNICOM SYSTEMS INC | PeopleSoft | Jan-Sep 2011 | \$100K - \$400K | \$208,754 | 4 | | |
| ENVIRONMENTAL CONSULTANTS INC | PeopleSoft | Jan-Sep 2011 | \$100K - \$400K | \$202,632 | 95 | | |
| LEI SNOW MANAGEMENT SERVICES | PeopleSoft | Jan-Sep 2011 | \$100K - \$400K | \$193,043 | 52 | | |
| SECURITY INTEGRATIONS INC | PeopleSoft | Jan-Sep 2011 | \$100K - \$400K | \$177,143 | 163 | | |
| WILLIAM J DYER & SONS INC | PeopleSoft | Jan-Sep 2011 | \$100K - \$400K | \$142,658 | 292 | | |
| GARRETTCOM INC | PeopleSoft | Jan-Sep 2011 | \$100K - \$400K | \$137,823 | 44 | | |
| JANITRONICS BUILDING SERVICES | PeopleSoft | Jan-Sep 2011 | \$100K - \$400K | \$137,088 | 389 | | |
| CROSS OIL & REFINING COMPANY | PeopleSoft | Jan-Sep 2011 | \$100K - \$400K | \$118,269 | 28 | | |
| ESRI | PeopleSoft | Jan-Sep 2011 | \$100K - \$400K | \$117,799 | 2 | | |
| J MARCHESE AND SONS INC | PeopleSoft | Jan-Sep 2011 | \$100K - \$400K | \$114,817 | 65 | 009\$ | 1 |
| NORTHEAST ENERGY EFFICIENCY | PeopleSoft | Jan-Sep 2011 | \$100K - \$400K | \$110,958 | 55 | | |
| FREEMAN SULLIVAN & COMPANY | PeopleSoft | Jan-Sep 2011 | \$100K - \$400K | \$108,406 | 7 | \$21,024 | П |
| AMERICAN ELECTRICAL TESTING CO INC | PeopleSoft | Jan-Sep 2011 | <\$100K | \$32,643 | П | | |
| CDH ENERGY CORP | PeopleSoft | Jan-Sep 2011 | <\$100K | \$9,912 | н | | |
| DIANE POLLARD | PeopleSoft | Jan-Sep 2011 | <\$100K | \$2,688 | н | | |
| INDUSTRIAL PROTECTION PRODUCTS INC | PeopleSoft | Jan-Sep 2011 | <\$100K | \$1,063 | 1 | | |
| R B STRONG EXCAVATING & SEWERAGE | PeopleSoft | Jan-Sep 2011 | < \$100K | \$129 | 1 | | |
| ECSM UTILITY CONTRACTORS INC | PeopleSoft | Jan-Sep 2011 | < \$100K | \$545 | 1 | | |
| FREDRIC R BURTCH | PeopleSoft | Jan-Sep 2011 | < \$100K | \$320 | 1 | | |
| MC&S COMPANY | PeopleSoft | Jan-Sep 2011 | < \$100K | \$277 | 1 | | |
| ALLIED WASTE SERVICES | PeopleSoft | Jan-Sep 2011 | < \$100K | \$241 | 1 | | |
| CAROLINA POLE | PeopleSoft | Jan-Sep 2011 | < \$100K | \$210 | П | | |
| THOMAS F FATONE | PeopleSoft | Jan-Sep 2011 | <\$100K | \$209 | П | | |
| COFFEE PAUSE | PeopleSoft | Jan-Sep 2011 | < \$100K | \$192 | П | | |
| WILLIAMS SCOTSMAN INC | PeopleSoft | Jan-Sep 2011 | < \$100K | \$159 | 1 | | |
| NEOPOST | PeopleSoft | Jan-Sep 2011 | < \$100K | \$112 | 1 | | |
| POLAND SPRING WATER COMPANY | PeopleSoft | Jan-Sep 2011 | < \$100K | \$79 | 1 | | |
| MCMASTER CARR SUPPLY CO | PeopleSoft | Jan-Sep 2011 | < \$100K | \$65 | 1 | | |
| LAMSON AND DAVIS HARDWARE INC | PeopleSoft | Jan-Sep 2011 | <\$100K | \$46 | 1 | | |
| POLAND SPRING WATER COMPANY | PeopleSoft | Jan-Sep 2011 | <\$100K | \$39 | П | | |
| NEWARK | PeopleSoft | Jan-Sep 2011 | < \$100K | \$24 | 1 | | |
| HYDE-STONE MECHANICAL CONTRACTORS INC | PeopleSoft | Jan-Sep 2011 | < \$100K | \$10 | 1 | | |
| UPSCO INC | PeopleSoft | Jan-Sep 2011 | < \$100K | 2\$ | 1 | | |
| NEC CORPORATION OF AMERICA | PeopleSoft | Jan-Sep 2011 | <\$100K | \$4 | н | | |
| TROJAN ELECTRONIC SUPPLY CO INC | PeopleSoft | Jan-Sep 2011 | <\$100K | \$3 | П | | |
| J C EHRLICH COMPANY INC | PeopleSoft | Jan-Sep 2011 | < \$100K | \$1 | 1 | | |
| WILLIAMS SCOTSMAN INC | PeopleSoft | Jan-Sep 2011 | < \$100K | | 1 | | |
| CREDIT COLLECTION SERVICES | PeopleSoft:Non-99 | Jan-Sep 2011 | > \$100K | \$586,235 | 3 | \$586,235 | 3 |
| VANGUARD | PeopleSoft:Non-99 | Jan-Sep 2011 | > \$100K | \$510,145 | 2 | | |
| PITNEY BOWES MANAGEMENT SERVICES | PeopleSoft:Non-99 | Jan-Sep 2011 | > \$100K | \$222,916 | 10 | \$161,135 | 7 |
| CGI TECHNOLOGIES & SOLUTIONS INC | PeopleSoft:Non-99 | Jan-Sep 2011 | > \$100K | \$151,518 | 4 | \$151,518 | 4 |

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| | | | | | | Summary of Gross | Gross |
|---------------------------------------|---------------------|--------------|-----------|-------------|------------|------------------|------------|
| | | | | Sample Size | Size | Adjustments | ıts |
| Vendor | System/ Origination | Period | Test Pool | \$ | Line Items | ٠ ١ | Line Items |
| CITRIX SYSTEMS INC | PeopleSoft:Non-99 | Jan-Sep 2011 | > \$100K | \$118,353 | 2 | \$59,176 | 2 |
| OCE NORTH AMERICA INC | PeopleSoft:Non-99 | Jan-Sep 2011 | < \$100K | 290,065 | 192 | 1 | , |
| LANGUAGE SELECT LLC | PeopleSoft:Non-99 | Jan-Sep 2011 | <\$100K | \$80,132 | 4 | \$2,778 | |
| LANDMARK AVIATION | PeopleSoft:Non-99 | Jan-Sep 2011 | <\$100K | \$62,707 | 2 | \$27,209 | П |
| QUANTA TECHNOLOGY LLC | PeopleSoft:Non-99 | Jan-Sep 2011 | <\$100K | \$25,639 | 3 | | |
| STEVENS BUSINESS SERVICE | PeopleSoft:Non-99 | Jan-Sep 2011 | < \$100K | \$15,276 | 2 | \$15,276 | 2 |
| UNITED PARCEL SERVICE | PeopleSoft:Non-99 | Jan-Sep 2011 | < \$100K | \$4,958 | 19 | | |
| OFFICE ENVIRONMENTS OF NEW ENGLAND | PeopleSoft:Non-99 | Jan-Sep 2011 | < \$100K | \$2,871 | 2 | | |
| TEE'S DELI MART COMPANY INC | PeopleSoft:Non-99 | Jan-Sep 2011 | < \$100K | \$2,626 | 13 | | |
| J H LYNCH AND SONS INC | PeopleSoft:Non-99 | Jan-Sep 2011 | < \$100K | \$2,250 | 9 | | |
| IRTH SOLUTIONS INC | PeopleSoft:Non-99 | Jan-Sep 2011 | < \$100K | \$2,000 | 1 | | |
| NEWARK | PeopleSoft:Non-99 | Jan-Sep 2011 | < \$100K | \$1,185 | 2 | | |
| CVC PAGING | PeopleSoft:Non-99 | Jan-Sep 2011 | < \$100K | \$521 | 21 | | |
| NORTHLAND-WILLETTE INC | PeopleSoft:Non-99 | Jan-Sep 2011 | <\$100K | \$408 | П | | |
| CITY OF ROME | PeopleSoft:Non-99 | Jan-Sep 2011 | <\$100K | \$2 | 1 | | |
| B&H PHOTO VIDEO INC | PeopleSoft:Non-99 | Jan-Sep 2011 | <\$100K | \$(1,462) | 2 | | |
| DSM SINGLE PAYMENT VENDOR | PeopleSoft | Oct-Dec 2011 | > \$400K | \$7,431,453 | 439 | | |
| IBM CORPORATION | PeopleSoft | Oct-Dec 2011 | > \$400K | \$6,141,559 | 353 | | |
| ENERGY FEDERATION INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$5,119,066 | 334 | | |
| VANGUARD | PeopleSoft | Oct-Dec 2011 | > \$400K | \$4,945,503 | 106 | \$669,892 | 7 |
| CONSERVATION SERVICES GROUP INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$4,551,197 | 175 | | |
| RISE ENGINEERING | PeopleSoft | Oct-Dec 2011 | > \$400K | \$4,535,430 | 208 | | |
| HSBC CORPORATE CARD SERVICES | PeopleSoft | Oct-Dec 2011 | > \$400K | \$4,344,190 | 2,434 | | |
| VERIZON BUSINESS SERVICES | PeopleSoft | Oct-Dec 2011 | > \$400K | \$4,106,913 | 57 | \$46,250 | 2 |
| GRAYS POWER SUPPLY | PeopleSoft | Oct-Dec 2011 | > \$400K | \$3,770,733 | 18 | | |
| NATIONWIDE CREDIT INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$3,636,183 | 33 | \$28,565 | 1 |
| M J ELECTRIC LLC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$3,420,686 | 30 | | |
| THE ENERGY GROUP INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$3,352,021 | 15 | | |
| ACTION INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$2,851,118 | 81 | | |
| HP ENTERPRISE SERVICES LLC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$2,731,290 | 7 | | |
| PRO UNLIMITED INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$2,658,084 | 2,165 | \$46,809 | 13 |
| L E MYERS COMPANY | PeopleSoft | Oct-Dec 2011 | > \$400K | \$2,531,016 | 12 | | |
| SPE UTILITY CONTRACTORS LLC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$2,488,049 | 24 | | |
| INTREN INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$2,436,613 | 2 | | |
| KENT POWER | PeopleSoft | Oct-Dec 2011 | > \$400K | \$2,191,311 | 2 | | |
| JF ELECTRIC INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$2,109,173 | 9 | | |
| PITNEY BOWES RESERVE ACCOUNT | PeopleSoft | Oct-Dec 2011 | > \$400K | \$2,005,000 | 2 | | |
| CAPGEMINI TECHNOLOGIES LLC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$1,802,854 | 3 | | |
| I B ABEL INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$1,767,529 | 12 | \$255,645 | 2 |
| DAVEY RESOURCE GROUP | PeopleSoft | Oct-Dec 2011 | > \$400K | \$1,330,681 | 152 | | |
| VERIZON WIRELESS | PeopleSoft | Oct-Dec 2011 | > \$400K | Not Tested | Not Tested | | |
| COMPUTER ASSOCIATES INTERNATIONAL INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$1,268,702 | 3 | | |
| THREE PHASE LINE CONSTRUCTION INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$1,225,259 | 24 | | |
| | | | | | | - | |

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| Oct-Dec 2011 \$5400K \$1,138,937 Line items \$ Interpretation of the control of the control of the control of the control oct-Dec 2011 \$5400K \$1,128,937 Line items \$ Interpretation oct-Dec 2011 \$5400K \$1,128,635 Line items \$ Interpretation oct-Dec 2011 \$5400K \$1,021,528 6 \$1,167 Cit-Dec 2011 \$5400K \$1,031,285 6 \$1,167 Cit-Dec 2011 \$5400K \$1,031,285 6 \$1,167 Cit-Dec 2011 \$5400K \$1,028,228 6 \$1,167 Cit-Dec 2011 \$5400K \$51,028,228 6 \$1,167 Cit-Dec 2011 \$5400K \$593,5116 23 \$136,23 Cit-Dec 2011 \$5400K \$593,5116 23 \$136,23 Cit-Dec 2011 \$5400K \$593,5116 23 Cit-Dec 2011 \$5400K \$593,5116 23 Cit-Dec 2011 \$5400K \$593,5116 23 Cit-Dec 2011 \$5400K \$593,116 23 Cit-Dec 2011 \$5400K \$593,5116 23 Cit-Dec 2011 \$5400K \$573,2124 24 Cit-Dec 2011 \$5400K \$554,814 24 Cit-Dec 2011 \$5400K \$556,830 14 Cit-Dec 2011 \$5400K \$556,830 14 Cit-Dec 2011 \$5400K \$552,461 24 Cit-Dec 2011 \$5400K \$552,461 24 Cit-Dec 2011 \$5400K \$552,461 24 Cit-Dec 2011 \$5400K \$540,831,4360 24 Cit-Dec 2011 \$5400K \$540,831,4360 Cit-Dec 2011 \$5400K \$540,831,4360 Cit-Dec 2011 \$5400K \$541,869 44 Cit-Dec 2011 \$5400K \$541,869 Cit-Dec 2011 \$5400K \$541,869 | | | | | 3 | | Summary of Gross | f Gross |
|--|---------------------------------------|---------------------|--------------|-----------|---|------------|------------------|------------|
| Pecological Circles 2011 54000K \$1,128 873 619 | Vendor | System/ Origination | Period | Test Pool | | Line Items | _ | Line Items |
| PRODIEGENT COLFDAG 2011 S 5400K S 1,126 E 51 15 S 151,955 | LEWIS TREE SERVICE INC | PeopleSoft | Oct-Dec 2011 | > \$400K | | 419 | + | |
| PRODESORT CRYDNE COLD SAGON SLUGA SA | MTV SOLUTIONS INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$1,128,867 | 9 | | |
| INC PeopleSoft Oct-Dec 2011 \$ 4000K \$ 1,005,206 0 51,167 ULC PeopleSoft Oct-Dec 2011 \$ 5400K \$ 1,035,206 0 \$ 1,167 ULC PeopleSoft Oct-Dec 2011 \$ 5400K \$ 1,035,206 2 \$ 1,167 VICES PeopleSoft Oct-Dec 2011 \$ 5400K \$ 1021,720 2 \$ 1,167 VICES PeopleSoft Oct-Dec 2011 \$ 5400K \$ 937,364 2 \$ 1,187,349 VICES PeopleSoft Oct-Dec 2011 \$ 5400K \$ 939,204 4 \$ 1,187,349 TIS PLIC PeopleSoft Oct-Dec 2011 \$ 5400K \$ 939,204 4 \$ 1,187,349 PEOPLESOFT Oct-Dec 2011 \$ 5400K \$ 939,204 4 \$ 1,187,445 PRATION PeopleSoft Oct-Dec 2011 \$ 5400K \$ 1,187,949 4 \$ 1,187,445 PEOPLESOFT Oct-Dec 2011 \$ 5400K \$ 1,187,949 4 \$ 1,187,445 PRATION PeopleSoft Oct-Dec 2011 | SUMTER UTILITIES INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$1,091,551 | 15 | \$151,955 | 1 |
| Inc. | POWER SURVEY LLC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$1,062,396 | 4 | | |
| LLC PeopleSoft Cochee 2011 \$4000K \$10201,750 6 \$1,167 NGES FeopleSoft Ochee 2011 \$4000K \$10201,750 6 \$1,167 NGES PeopleSoft Ochee 2011 \$4000K \$935,116 2.0 \$187,949 NGES PeopleSoft Ochee 2011 \$5400K \$935,116 2.0 \$187,949 NEN SERVICES PeopleSoft Ochee 2011 \$5400K \$936,102 2.0 \$187,945 NEN SERVICES PeopleSoft Ochee 2011 \$5400K \$936,102 7 \$187,445 CTION CORPORATION PeopleSoft Ochee 2011 \$4000K \$943,129 1.4 7 CTION CORPORATION PeopleSoft Ochee 2011 \$4000K \$747,129 2 \$136,23 CTION CORPORATION PeopleSoft Ochee 2011 \$5400K \$774,129 2 \$136,03 CTION CORPORATION PeopleSoft Ochee 2011 \$5400K \$774,129 2 \$136,03 CLC DONSULTING INC P | HELGESON ENTERPRISES INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$1,035,226 | 30 | | |
| VICES People-Saft Oct-Dec 2011 \$ 400 K \$1,021,750 8 VICES People-Saft Oct-Dec 2011 \$ 5400 K \$1931,750 20 \$187,749 VICES People-Saft Oct-Dec 2011 \$ 5400 K \$933,134 20 \$187,749 READINGSTH Oct-Dec 2011 \$ 5400 K \$991,427 20 \$194,745 READINGSTH Oct-Dec 2011 \$ 5400 K \$904,1319 7 \$194,455 CHOR 2017 People-Saft Oct-Dec 2011 \$ 5400 K \$904,1319 7 \$194,455 CHOR 2017 People-Saft Oct-Dec 2011 \$ 5400 K \$904,1319 7 \$194,455 CHOR 2017 People-Saft Oct-Dec 2011 \$ 5400 K \$872,136 4 \$100 CECONSULTING INC People-Saft Oct-Dec 2011 \$ 5400 K \$172,199 2 \$194,455 CECONSULTING INC People-Saft Oct-Dec 2011 \$ 5400 K \$172,199 2 \$194,1735 CECONSULTING INC People-Saft Oct-Dec 2011 <td>ALLIANCE POWER GROUP LLC</td> <td>PeopleSoft</td> <td>Oct-Dec 2011</td> <td>> \$400K</td> <td>\$1,028,528</td> <td>9</td> <td>\$1,167</td> <td>2</td> | ALLIANCE POWER GROUP LLC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$1,028,528 | 9 | \$1,167 | 2 |
| VICES PeopleSoft OCT-Dec 2011 > \$400K \$993,1364 2 4 S1B7 949 VICES PeopleSoft OCT-Dec 2011 > \$400K \$993,1364 2 3 \$187,949 MENT SERVICES PeopleSoft OCT-Dec 2011 > \$400K \$914,277 2 3 \$13,623 MENT SERVICES PeopleSoft OCT-Dec 2011 > \$400K \$904,319 7 \$174,435 TITS PLIC PeopleSoft OCT-Dec 2011 > \$400K \$904,139 7 \$174,435 CITS PLIC PeopleSoft OCT-Dec 2011 > \$400K \$891,429 14 \$174,435 CITS PLIC PeopleSoft OCT-Dec 2011 > \$400K \$871,419 2 \$174,415 \$2 CEC ONSUL TING INC PeopleSoft OCT-Dec 2011 > \$400K \$772,141 \$2 \$174,415 \$2 CEC ONSUL TING INC PeopleSoft OCT-Dec 2011 > \$400K \$772,141 \$2 \$200 CEC ONSUL TING INC PeopleSoft OCT-Dec 2011 > \$400K \$774,139 \$2 | OPOWER INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$1,021,750 | 8 | | |
| WICES PeopleSoft Oct-Dec 2011 > \$400K \$935,116 2.0 \$136,249 MENT SERVICES PeopleSoft Oct-Dec 2011 > \$400K \$914,277 2.3 \$136,23 MENT SERVICES PeopleSoft Oct-Dec 2011 > \$400K \$909,204 4.2 \$794,455 RISP PLLC PeopleSoft Oct-Dec 2011 > \$400K \$991,439 1.4 7 CITION OF DECESOR OCT-Dec 2011 > \$400K \$991,439 1.4 7 7 CITION OF DECESOR OCT-DEC 2011 > \$400K \$991,439 1.4 7 7 CICLE CONSULTING INC PeopleSoft OCT-DEC 2011 > \$400K \$774,139 2.0 \$174,439 7 CICLE CONSULTING INC PeopleSoft OCT-DEC 2011 > \$400K \$772,144 5.0 8 ASH FUND PeopleSoft OCT-DEC 2011 > \$400K \$773,144 7.4 4 LC PeopleSoft OCT-DEC 2011 > \$400K \$578,433 2.2 4 LC | BASE LOGISTICS LLC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$937,364 | 24 | | |
| NENT SERVICES PeopleSoft Professor Oct-Dec 2011 > \$400K \$914,277 2.3 \$13,623 NENT SERVICES PeopleSoft Professor Oct-Dec 2011 > \$400K \$909,204 4.2 \$794,455 NE PEOPLESOR Character Cort-Dec 2011 > \$400K \$909,204 4.2 \$794,455 TES PULC PeopleSoft Professor Oct-Dec 2011 > \$400K \$891,449 1.4 7 CREDIS SOFT OCT-DEC 2011 > \$400K \$875,968 4.4 4.7 \$794,455 CREDIS SOFT OCT-DEC 2011 > \$400K \$772,1765 4.2 4.7 4.7 CREDIS SOFT OCT-DEC 2011 > \$400K \$772,1765 4.2 4.7 4.7 CREDIS SOFT OCT-DEC 2011 > \$400K \$772,1769 2.6 4.7 4.7 ASH FUND PeopleSoft OCT-DEC 2011 > \$400K \$772,1769 2.6 4.7 ASH FUND PeopleSoft OCT-DEC 2011 > \$400K \$772,1769 2.6 4.7 ASH FUND PeopleSoft OCT-DEC 2011 > \$400K \$772,276 2.6 4.7 LC </td <td>CREDIT COLLECTION SERVICES</td> <td>PeopleSoft</td> <td>Oct-Dec 2011</td> <td>> \$400K</td> <td>\$935,116</td> <td>20</td> <td>\$187,949</td> <td>1</td> | CREDIT COLLECTION SERVICES | PeopleSoft | Oct-Dec 2011 | > \$400K | \$935,116 | 20 | \$187,949 | 1 |
| READIFICATION OFFICIAL STATES SADOK \$999,304 42 \$724,455 READIFICATION OFFICIAL OFFICIAL STATES People Soft OCT-Dec 2011 \$5400K \$991,429 14 \$74,455 TES PLIC People Soft OCT-Dec 2011 \$5400K \$991,429 14 \$74,455 CTION CORPORATION People Soft OCT-Dec 2011 \$5400K \$817,4199 2 \$74,455 CTION CORPORATION People Soft OCT-Dec 2011 \$5400K \$817,4199 2 \$74,455 CTION CORPORATION OF People Soft OCT-Dec 2011 \$5400K \$7174,199 2 \$74,455 CECONSULTING INC People Soft OCT-Dec 2011 \$5400K \$722,144 \$2 \$74,455 ASH FUND People Soft OCT-Dec 2011 \$5400K \$722,144 \$58,002 \$1 ASH FUND People Soft OCT-Dec 2011 \$5400K \$772,123 \$1 \$30,007 ASH FUND People Soft OCT-Dec 2011 \$5400K \$572,124 \$2 \$1 ASH FUND People Soft OCT-Dec 2011 \$5400K \$578,437 \$1 \$20,007 | D&D POWER INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$914,277 | 23 | \$13,623 | 2 |
| TES PLUC PeopleSoft OCT-Dec 2011 > \$400K \$994,319 7 TES PLUC PeopleSoft OCT-Dec 2011 > \$400K \$915,968 4 CTION CORPORATION PeopleSoft OCT-Dec 2011 > \$400K \$815,968 103 CTION CORPORATION PeopleSoft OCT-Dec 2011 > \$400K \$774,178 4 CECONSULTING INC PeopleSoft OCT-Dec 2011 > \$400K \$774,712 4 CECONSULTING INC PeopleSoft OCT-Dec 2011 > \$400K \$772,144 5.2 ASH FUND PeopleSoft OCT-Dec 2011 > \$400K \$772,144 5.2 ASH FUND PeopleSoft OCT-Dec 2011 > \$400K \$772,144 5.2 ASH FUND PeopleSoft OCT-Dec 2011 > \$400K \$772,129 2.6 ASH FUND PeopleSoft OCT-Dec 2011 > \$400K \$574,23 3.7 ASH FUND PeopleSoft OCT-Dec 2011 > \$400K \$574,423 3.7 ASH FUND PeopleSoft OCT-Dec 2011 | PITNEY BOWES MANAGEMENT SERVICES | PeopleSoft | Oct-Dec 2011 | > \$400K | \$909,204 | 42 | \$794,455 | 38 |
| PRODIESORT OCT-Dec 2011 > \$400K \$819,429 14 CTION CORPORATION PRODIESORT OCT-Dec 2011 > \$400K \$819,429 14 ORATION PRODIESORT OCT-Dec 2011 > \$400K \$812,785 103 CECTONSULTING INC PRODIESORT OCT-Dec 2011 > \$400K \$745,712 \$2 CECTONSULTING INC PRODIESORT OCT-Dec 2011 > \$400K \$772,142 \$2 ASH FUND PRODIESORT OCT-Dec 2011 > \$400K \$772,142 \$2 LC PRODIESORT OCT-Dec 2011 > \$400K \$772,050 \$263 LC PRODIESORT OCT-Dec 2011 > \$400K \$772,050 \$26 LC PRODIESORT OCT-Dec 2011 > \$400K \$772,050 \$8,002 LC PRODIESORT OCT-Dec 2011 > \$400K \$514,037 \$1,00 PRODIESORT OCT-DEC 2011 > \$400K \$514,037 \$1,00 PRODIESORT OCT-DEC 2011 > \$400K \$514,037 \$1 < | RELIABILITY MANAGEMENT GROUP | PeopleSoft | Oct-Dec 2011 | > \$400K | \$904,319 | 7 | | |
| CTION CORPORATION PeopleSoft OCT-Dec 2011 > \$400K \$815,968 4 PeopleSoft OCT-Dec 2011 > \$400K \$174,199 2 PeopleSoft OCT-Dec 2011 > \$400K \$774,199 2 4 PeopleSoft OCT-Dec 2011 > \$400K \$774,199 2 4 PEOPLESOFT OCT-Dec 2011 > \$400K \$774,199 2 4 PEOPLESOFT OCT-Dec 2011 > \$400K \$772,149 2 A PEOPLESOFT OCT-Dec 2011 > \$400K \$772,149 2 A PEOPLESOFT OCT-Dec 2011 > \$400K \$772,109 263 B | P SCHNEIDER & ASSOCIATES PLLC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$891,429 | 14 | | |
| OFATION Peoplesoft OCT-Dec 2011 > \$400K \$174,199 2 CE CONSULTING INC Peoplesoft OCT-Dec 2011 > \$400K \$774,712 4 CE CONSULTING INC Peoplesoft OCT-Dec 2011 > \$400K \$772,714 5 CASH FUND Peoplesoft OCT-Dec 2011 > \$400K \$772,920 263 8 ASH FUND Peoplesoft OCT-Dec 2011 > \$400K \$772,030 263 8 LC Peoplesoft OCT-Dec 2011 > \$400K \$772,030 263 8 LC Peoplesoft OCT-Dec 2011 > \$400K \$772,030 263 8 LC Peoplesoft OCT-Dec 2011 > \$400K \$578,371 3 8 ASH FUND Peoplesoft OCT-Dec 2011 > \$400K \$578,371 3 4 C Peoplesoft OCT-Dec 2011 > \$400K \$578,371 3 4 RMTAGE Peoplesoft OCT-Dec 2011 > \$400K \$522,461 17 \$491,7 | GRATTAN LINE CONSTRUCTION CORPORATION | PeopleSoft | Oct-Dec 2011 | > \$400K | \$875,968 | 4 | | |
| CECONSULTING INC PeopleSoft PeopleSof | SOUTHERN CROSS CORPORATION | PeopleSoft | Oct-Dec 2011 | > \$400K | \$842,785 | 103 | | |
| CCE CONSULTING INC PeopleSoft Oct-Dec 2011 > \$400K \$7746,712 4 GEROUS ULTING INC PeopleSoft Oct-Dec 2011 > \$400K \$772,124 85 ASH FUND PeopleSoft Oct-Dec 2011 > \$400K \$772,20 263 ASH FUND PeopleSoft Oct-Dec 2011 > \$400K \$772,20 263 LC PeopleSoft Oct-Dec 2011 > \$400K \$678,473 226 LC PeopleSoft Oct-Dec 2011 > \$400K \$678,473 226 LC PeopleSoft Oct-Dec 2011 > \$400K \$678,473 226 PeopleSoft Oct-Dec 2011 > \$400K \$554,874 90 1 PeopleSoft Oct-Dec 2011 > \$400K \$554,874 91 74 RINTINC PeopleSoft Oct-Dec 2011 > \$400K \$552,461 74 1 REVICE INC PeopleSoft Oct-Dec 2011 > \$400K \$516,723 17 \$50.00 ERVICE INC PeopleSoft Oct-Dec 2011 | DELOITTE & TOUCHE LLP | PeopleSoft | Oct-Dec 2011 | > \$400K | \$774,199 | 2 | | |
| VERDIFICATION CORP. PROPIESOFIT OCT-DOC 2011 > \$400K \$7722,144 52 ASH FUND PROPIESOFIT OCT-DOC 2011 > \$400K \$7722,090 263 LLC PROPIESOFIT OCT-DOC 2011 > \$400K \$7722,090 263 LLC PROPIESOFIT OCT-DOC 2011 > \$400K \$7783,433 226 LLC PROPIESOFIT OCT-DOC 2011 > \$400K \$616,137 3 PROPIESOFIT OCT-DOC 2011 > \$400K \$616,137 3 PROPIESOFIT OCT-DOC 2011 > \$400K \$524,874 17 \$491,735 PROPIESOFIT OCT-DOC 2011 > \$400K \$524,874 17 \$491,735 RIVITAGE PROPIESOFIT OCT-DOC 2011 > \$400K \$528,739 378 316 REVICE INC PROPIESOFIT OCT-DOC 2011 > \$400K \$526,733 378 316 REVICE INC PROPIESOFIT OCT-DOC 2011 > \$400K \$516,733 371 \$50,020 REVICE INC PROPIESOFIT | MERCER HUMAN RESOURCE CONSULTING INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$746,712 | 4 | | |
| ASH FUND | REGULUS GROUP LLC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$732,144 | 55 | | |
| ASH FUND PeopleSoft Oct-Dec 2011 > \$400K \$722,090 263 LC PeopleSoft Oct-Dec 2011 > \$400K \$678,423 226 LC PeopleSoft Oct-Dec 2011 > \$400K \$678,423 226 LC PeopleSoft Oct-Dec 2011 > \$400K \$676,137 3 PeopleSoft Oct-Dec 2011 > \$400K \$553,030 17 \$491,735 PeopleSoft Oct-Dec 2011 > \$400K \$553,874 17 \$491,735 PeopleSoft Oct-Dec 2011 > \$400K \$552,467 17 \$491,735 NATAGE PeopleSoft Oct-Dec 2011 > \$400K \$522,461 2 ANTAGE PeopleSoft Oct-Dec 2011 > \$400K \$522,461 2 REVICE INC PeopleSoft Oct-Dec 2011 > \$400K \$490,377 37 REVICE INC PeopleSoft Oct-Dec 2011 > \$400K \$486,684 71 REVICE INC PeopleSoft Oct-Dec 2011 > \$400K \$436,084 | POWER & CONSTRUCTION GROUP INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$729,252 | 85 | | |
| LLC PeopleSoft Oct-Dec 2011 > \$400K \$708,371 180 \$8,002 LLC PeopleSoft Oct-Dec 2011 > \$400K \$678,423 226 80.02 PeopleSoft Oct-Dec 2011 > \$400K \$616,137 3 8 PeopleSoft Oct-Dec 2011 > \$400K \$514,90 1 \$491,735 PeopleSoft Oct-Dec 2011 > \$400K \$528,739 17 \$491,735 NOT-Dec 2011 > \$400K \$528,739 74 74 74 NOT-Dec 2011 > \$400K \$528,739 378 74 NOT-Dec 2011 > \$400K \$528,739 378 74 ANTAGE PeopleSoft Oct-Dec 2011 > \$400K \$516,723 71 \$1.508 ANTAGE PeopleSoft Oct-Dec 2011 > \$400K \$440,370 37 \$20,020 EEVICE INC PeopleSoft Oct-Dec 2011 > \$400K \$444,450 37 \$20,020 ES LLC PeopleSoft Oct-Dec 2011 > \$400 | NATIONAL GRID PETTY CASH FUND | PeopleSoft | Oct-Dec 2011 | > \$400K | \$722,090 | 263 | | |
| PeopleSoft | VERIZON | PeopleSoft | Oct-Dec 2011 | > \$400K | \$708,371 | 180 | \$8,002 | 9 |
| PeopleSoft Oct-Dec 2011 > \$400K \$616,137 3 PeopleSoft Oct-Dec 2011 > \$400K \$616,137 3 PeopleSoft Oct-Dec 2011 > \$400K \$574,990 1 PeopleSoft Oct-Dec 2011 > \$400K \$554,874 17 \$491,735 FEDININC PeopleSoft Oct-Dec 2011 > \$400K \$528,739 378 74 FEDININC PeopleSoft Oct-Dec 2011 > \$400K \$528,739 378 74 ANTAGE PeopleSoft Oct-Dec 2011 > \$400K \$528,739 378 71 ANTAGE PeopleSoft Oct-Dec 2011 > \$400K \$516,723 117 \$1,508 ERVICE INC PeopleSoft Oct-Dec 2011 > \$400K \$480,684 71 \$1,508 RUCTION CORP PeopleSoft Oct-Dec 2011 > \$400K \$448,680 37 \$20,020 SS PeopleSoft Oct-Dec 2011 > \$400K \$439,14450 3 \$20,020 SS PeopleSoft< | NEW ENERGY ALLIANCE LLC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$678,423 | 226 | | |
| PeopleSoft Oct-Dec 2011 \$ \$ 400K \$ 600,300 B PeopleSoft Oct-Dec 2011 \$ \$ 400K \$ 554,874 17 \$ 491,735 PeopleSoft Oct-Dec 2011 \$ \$ 400K \$ 5524,874 74 17 \$ 491,735 FENT INC PeopleSoft Oct-Dec 2011 \$ \$ 400K \$ 528,739 378 17 \$ 491,735 FENT INC PeopleSoft Oct-Dec 2011 \$ 5400K \$ 552,461 2 17 \$ 491,735 17 \$ 491,735 17 17 \$ 491,735 17 17 \$ 491,735 17 17 \$ 491,735 17 17 \$ 491,735 17 18 17 18 17 18 17 18 17 18 17 18 <t< td=""><td>HENKELS & MCCOY INC</td><td>PeopleSoft</td><td>Oct-Dec 2011</td><td>> \$400K</td><td>\$616,137</td><td>3</td><td></td><td></td></t<> | HENKELS & MCCOY INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$616,137 | 3 | | |
| PeopleSoft Oct-Dec 2011 > \$400K \$5574,990 1 PeopleSoft Oct-Dec 2011 > \$400K \$554,874 17 \$491,735 FENTINC PeopleSoft Oct-Dec 2011 > \$400K \$528,739 378 74 FENTINC PeopleSoft Oct-Dec 2011 > \$400K \$522,461 2 2 ANTAGE PeopleSoft Oct-Dec 2011 > \$400K \$516,723 117 \$1,508 ANTAGE PeopleSoft Oct-Dec 2011 > \$400K \$516,723 117 \$1,508 ERVICE INC PeopleSoft Oct-Dec 2011 > \$400K \$440,377 20 \$16 RUCTION CORP PeopleSoft Oct-Dec 2011 > \$400K \$444,450 37 \$20,020 IS PeopleSoft Oct-Dec 2011 > \$400K \$444,450 37 \$20,020 IS PeopleSoft Oct-Dec 2011 > \$400K \$41,880 44 PeopleSoft PeopleSoft Oct-Dec 2011 > \$400K \$378,689 44 \$73,5 | KIRKLAND & ELLIS LLP | PeopleSoft | Oct-Dec 2011 | > \$400K | \$600,300 | 8 | | |
| PeopleSoft Oct-Dec 2011 \$ \$400K \$554,874 17 \$ 491,735 HeDIPSOft Oct-Dec 2011 > \$400K \$528,739 378 74 HENT INC PeopleSoft Oct-Dec 2011 > \$400K \$528,739 378 75 ANTAGE PeopleSoft Oct-Dec 2011 > \$400K \$516,723 117 \$1,508 ANTAGE PeopleSoft Oct-Dec 2011 > \$400K Not Tested Not Tested \$1,508 ANTAGE PeopleSoft Oct-Dec 2011 > \$400K \$490,377 20 \$16 ERVICE INC PeopleSoft Oct-Dec 2011 > \$400K \$444,450 37 \$20,020 ERVICE INC PeopleSoft Oct-Dec 2011 > \$400K \$444,450 37 \$20,020 SS PeopleSoft Oct-Dec 2011 > \$400K \$41,450 37 \$20,020 SS PeopleSoft Oct-Dec 2011 > \$400K \$378,689 44 PeopleSoft CE-DEC SOLI PeopleSoft Oct-Dec 2011 > \$400K | BURFORD'S TREE INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$574,990 | 1 | | |
| FENT INC PeopleSoft Oct-Dec 2011 >\$400K \$538,404 74 FENT INC PeopleSoft Oct-Dec 2011 >\$400K \$528,739 378 ANTAGE PeopleSoft Oct-Dec 2011 >\$400K \$516,723 117 \$1,17 ANTAGE PeopleSoft Oct-Dec 2011 >\$400K Not Tested S400K \$480,684 71 Not | HISCOCK & BARCLAY LLP | PeopleSoft | Oct-Dec 2011 | > \$400K | \$554,874 | 17 | \$491,735 | 10 |
| NENT INC PeopleSoft Oct-Dec 2011 >\$400K \$528,739 378 ANTAGE PeopleSoft Oct-Dec 2011 >\$400K \$522,461 2 ANTAGE PeopleSoft Oct-Dec 2011 >\$400K \$516,723 117 \$1, ANTAGE PeopleSoft Oct-Dec 2011 >\$400K \$490,377 20 20 ERVICE INC PeopleSoft Oct-Dec 2011 >\$400K \$488,684 71 \$20 RUCTION CORP PeopleSoft Oct-Dec 2011 >\$400K \$444,450 37 \$20 SS PeopleSoft Oct-Dec 2011 >\$400K \$429,509 56 4 SS PeopleSoft Oct-Dec 2011 >\$400K \$411,880 44 4 PeopleSoft Oct-Dec 2011 >\$400K \$378,689 44 4 PeopleSoft Oct-Dec 2011 >\$400K \$374,354 162 PeopleSoft Oct-Dec 2011 >\$400K \$374,354 162 PeopleSoft Oct-Dec 2011 >\$400K <td>AT&T</td> <td>PeopleSoft</td> <td>Oct-Dec 2011</td> <td>> \$400K</td> <td>\$538,404</td> <td>74</td> <td></td> <td></td> | AT&T | PeopleSoft | Oct-Dec 2011 | > \$400K | \$538,404 | 74 | | |
| ANTAGE PeopleSoft Oct-Dec 2011 >\$400K \$522,461 2 ANTAGE PeopleSoft Oct-Dec 2011 >\$400K \$516,723 117 \$1, ANTAGE PeopleSoft Oct-Dec 2011 >\$400K Not Tested 20 ERVICE INC PeopleSoft Oct-Dec 2011 >\$400K \$444,450 37 \$20 RUCTION CORP PeopleSoft Oct-Dec 2011 >\$400K \$429,540 4 4 SS PeopleSoft Oct-Dec 2011 >\$400K \$378,689 44 4 PeopleSoft Oct-Dec 2011 >\$400K \$378,609 2 \$375,7 ES LLC PeopleSoft Oct-Dec 2011 >\$400K \$374,354 162 PeopleSoft Oct-Dec 2011 >\$400K \$374,818 24 PeopleSoft O | LEDGE CREEK DEVELOPMENT INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$528,739 | 378 | | |
| ANTAGE PeopleSoft Oct-Dec 2011 \$ \$400K \$ 516,723 117 \$ 1, ANTAGE PeopleSoft Oct-Dec 2011 > \$ 400K Not Tested 20 Not Tested | T ROWE PRICE | PeopleSoft | Oct-Dec 2011 | > \$400K | \$522,461 | 2 | | |
| ANTAGE PeopleSoft Oct-Dec 2011 >\$400K Not Tested Not Tested ROLTIOR PeopleSoft Oct-Dec 2011 >\$400K \$490,377 20 ERVICE INC PeopleSoft Oct-Dec 2011 >\$400K \$488,684 71 RUCTION CORP PeopleSoft Oct-Dec 2011 >\$400K \$444,450 37 \$20, SS PeopleSoft Oct-Dec 2011 >\$400K \$429,509 56 9 ES PeopleSoft Oct-Dec 2011 >\$400K \$411,880 44 9 PeopleSoft Oct-Dec 2011 >\$400K \$378,689 44 9 PeopleSoft Oct-Dec 2011 >\$400K \$378,689 44 9 ES LLC PeopleSoft Oct-Dec 2011 >\$400K \$373,800 124 9 INC PeopleSoft Oct-Dec 2011 >\$400K \$374,818 24 \$373,78 INC PeopleSoft Oct-Dec 2011 >\$400K \$337,800 124 \$73,73 PeopleSoft | VITEC SOLUTIONS LLC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$516,723 | 117 | \$1,508 | 8 |
| ERVICE INC PeopleSoft Oct-Dec 2011 > \$400K \$490,377 20 ERVICE INC PeopleSoft Oct-Dec 2011 > \$400K \$488,684 71 RUCTION CORP PeopleSoft Oct-Dec 2011 > \$400K \$424,450 37 \$20, SS PeopleSoft Oct-Dec 2011 > \$400K \$429,509 56 6 PeopleSoft Oct-Dec 2011 > \$400K \$411,880 4 4 PeopleSoft Oct-Dec 2011 > \$400K \$378,689 44 6 ES LLC PeopleSoft Oct-Dec 2011 > \$400K \$374,354 162 \$375,7 ES LLC PeopleSoft Oct-Dec 2011 > \$400K \$374,354 162 \$375,7 INC PeopleSoft Oct-Dec 2011 > \$400K \$374,354 162 \$375,7 INC PeopleSoft Oct-Dec 2011 > \$400K \$374,818 24 \$73,800 INC PeopleSoft Oct-Dec 2011 > \$400K \$337,818 24 \$73,800 </td <td>STAPLES BUSINESS ADVANTAGE</td> <td>PeopleSoft</td> <td>Oct-Dec 2011</td> <td>> \$400K</td> <td>Not Tested</td> <td>Tesi</td> <td></td> <td></td> | STAPLES BUSINESS ADVANTAGE | PeopleSoft | Oct-Dec 2011 | > \$400K | Not Tested | Tesi | | |
| ERVICE INC PeopleSoft Oct-Dec 2011 >\$400K \$488,684 71 RUCTION CORP PeopleSoft Oct-Dec 2011 >\$400K \$444,450 37 SS PeopleSoft Oct-Dec 2011 >\$400K \$435,140 3 SS PeopleSoft Oct-Dec 2011 >\$400K \$411,880 4 PeopleSoft Oct-Dec 2011 >\$400K \$378,689 44 PeopleSoft Oct-Dec 2011 >\$400K \$375,000 2 \$ ES LLC PeopleSoft Oct-Dec 2011 >\$400K \$373,350 162 PeopleSoft Oct-Dec 2011 >\$400K \$373,300 124 PeopleSoft Oct-Dec 2011 >\$400K \$373,80 162 RoboleSoft Oct-Dec 2011 >\$400K \$373,80 24 RoboleSoft Oct-Dec 2011 >\$400K \$337,81 24 RoboleSoft Oct-Dec 2011 >\$400K \$333,754 386 | LANGUAGE SELECT LLC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$490,377 | 20 | \$16 | П |
| PeopleSoft Oct-Dec 2011 >\$400K \$444,450 37 RUCTION CORP | VEGETATION CONTROL SERVICE INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$488,684 | 71 | | |
| Second Compose People Soft | EXPERIAN | PeopleSoft | Oct-Dec 2011 | > \$400K | \$444,450 | 37 | \$20,020 | 2 |
| ES PeopleSoft Oct-Dec 2011 > \$400K \$429,509 56 ReopleSoft Oct-Dec 2011 > \$400K \$411,880 4 PeopleSoft Oct-Dec 2011 > \$400K \$375,000 2 ES LLC PeopleSoft Oct-Dec 2011 > \$400K \$375,000 2 5 RS LC PeopleSoft Oct-Dec 2011 > \$400K \$373,800 162 5 INC PeopleSoft Oct-Dec 2011 > \$400K \$347,818 24 24 INC PeopleSoft Oct-Dec 2011 > \$400K \$347,818 24 INC PeopleSoft Oct-Dec 2011 > \$400K \$347,818 24 | NORTHEAST LINE CONSTRUCTION CORP | PeopleSoft | Oct-Dec 2011 | > \$400K | \$435,140 | 3 | | |
| FeopleSoft Oct-Dec 2011 >\$400K \$411,880 4 PeopleSoft Oct-Dec 2011 >\$400K \$378,689 44 ES LLC PeopleSoft Oct-Dec 2011 >\$400K \$375,000 2 \$ ES LLC PeopleSoft Oct-Dec 2011 >\$400K \$374,354 162 124 INC PeopleSoft Oct-Dec 2011 >\$400K \$373,800 124 24 INC PeopleSoft Oct-Dec 2011 >\$400K \$347,818 24 INC PeopleSoft Oct-Dec 2011 >\$400K \$333,754 386 | JBI HELICOPTER SERVICES | PeopleSoft | Oct-Dec 2011 | > \$400K | \$429,509 | 99 | | |
| ES LLC PeopleSoft Oct-Dec 2011 > \$400K \$378,689 44 ES LLC PeopleSoft Oct-Dec 2011 > \$400K \$375,000 2 \$ FES LLC PeopleSoft Oct-Dec 2011 > \$400K \$374,354 162 INC PeopleSoft Oct-Dec 2011 > \$400K \$373,800 124 INC PeopleSoft Oct-Dec 2011 > \$400K \$347,818 24 PeopleSoft Oct-Dec 2011 > \$400K \$337,754 386 | EFFICIO | PeopleSoft | Oct-Dec 2011 | > \$400K | \$411,880 | 4 | | |
| ES LLC PeopleSoft Oct-Dec 2011 > \$400K \$375,000 2 \$ ES LLC PeopleSoft Oct-Dec 2011 > \$400K \$374,354 162 PeopleSoft Oct-Dec 2011 > \$400K \$373,800 124 INC PeopleSoft Oct-Dec 2011 > \$400K \$347,818 24 PeopleSoft Oct-Dec 2011 > \$400K \$337,754 386 | WIPROLTD | PeopleSoft | Oct-Dec 2011 | > \$400K | \$378,689 | 44 | | |
| ES LLC PeopleSoft Oct-Dec 2011 > \$400K \$374,354 162 ROPED SOFT Oct-Dec 2011 > \$400K \$373,800 124 INC PeopleSoft Oct-Dec 2011 > \$400K \$347,818 24 PopleSoft Oct-Dec 2011 > \$400K \$337,754 386 | ALSTON & BIRD LLP | PeopleSoft | Oct-Dec 2011 | > \$400K | \$375,000 | 2 | \$375,000 | 2 |
| INC PeopleSoft Oct-Dec 2011 > \$400K \$373,800 124 PeopleSoft Oct-Dec 2011 > \$400K \$347,818 24 PeopleSoft Oct-Dec 2011 > \$400K \$333,754 386 | PREMIER UTILITY SERVICES LLC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$374,354 | 162 | | |
| EE SERVICE INC PeopleSoft Oct-Dec 2011 > \$400K \$347,818 24 PeopleSoft Oct-Dec 2011 > \$400K \$333,754 386 | THE CADMUS GROUP INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$373,800 | 124 | | |
| PeopleSoft Oct-Dec 2011 > \$400K \$333,754 | STANLEY TREE SERVICE INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$347,818 | 24 | \$73,536 | 3 |
| | NGL UNICCO | PeopleSoft | Oct-Dec 2011 | > \$400K | \$333,754 | 386 | | |

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| Vendor SECURITAS SECURITY SYSTEMS USA INC | | | | Sample Size | | | |
|--|---------------------|--------------|-----------|-------------|------------|-----------|------------|
| SECURITAS SECURITY SYSTEMS USA INC | System/ Origination | Period | Test Pool | \$ | ne Iterr | | Line Items |
| | PeopleSoft | Oct-Dec 2011 | > \$400K | \$328,219 | 42 | \$114,790 | 21 |
| JP MORGAN CHASE BANK NA | PeopleSoft | Oct-Dec 2011 | > \$400K | \$321,127 | 17 | | |
| STUART C IRBY COMPANY | PeopleSoft | Oct-Dec 2011 | > \$400K | \$304,236 | 526 | \$42,486 | 10 |
| KEMA INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$289,283 | 26 | | |
| ICF RESOURCES LLC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$287,456 | 34 | | |
| ANNESE ELECTRICAL SERVICES INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$266,720 | 7 | | |
| GRAYBAR ELECTRIC COMPANY INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$249,068 | 645 | \$1,530 | 5 |
| TENSION ENVELOPE CORPORATION | PeopleSoft | Oct-Dec 2011 | > \$400K | \$247,346 | 26 | \$72,613 | 4 |
| OSMOSE UTILITIES SERVICES INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$243,433 | 114 | | |
| CLOUGH HARBOUR & ASSOCIATES LLP | PeopleSoft | Oct-Dec 2011 | > \$400K | \$237,470 | 18 | \$11,395 | 1 |
| MASSACHUSETTS ELECTRIC (UTILITY BILLS) | PeopleSoft | Oct-Dec 2011 | > \$400K | \$227,373 | 20 | \$3,085 | 4 |
| RIVER ENERGY CONSULTANTS | PeopleSoft | Oct-Dec 2011 | > \$400K | \$216,354 | 191 | | |
| CAROUSEL INDUSTRIES OF NORTH AMERICA INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$190,799 | 10 | | |
| CINGULAR WIRELESS | PeopleSoft | Oct-Dec 2011 | > \$400K | Not Tested | Not Tested | | |
| OCCUPATIONAL HEALTH OF | PeopleSoft | Oct-Dec 2011 | > \$400K | \$171,278 | 10 | \$27,111 | 1 |
| UNITED PARCEL SERVICE | PeopleSoft | Oct-Dec 2011 | > \$400K | \$168,977 | 62 | 980'06\$ | 25 |
| WASTE HARMONICS LLC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$162,670 | 320 | \$11,848 | 7 |
| IKON FINANCIAL SERVICES | PeopleSoft | Oct-Dec 2011 | > \$400K | \$161,569 | 31 | \$30,976 | 2 |
| CABLE & WIRELESS AMERICAS OPERATIONS INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$153,671 | c | | |
| R R DONNELLEY | PeopleSoft | Oct-Dec 2011 | > \$400K | \$145,320 | 56 | | |
| WESTERN UNION FINANCIAL SERVICES | PeopleSoft | Oct-Dec 2011 | > \$400K | \$135,616 | 12 | | |
| BULWARK PROTECTIVE APPAREL | PeopleSoft | Oct-Dec 2011 | > \$400K | \$122,593 | 101 | | |
| IRON MOUNTAIN RECORDS MANAGEMENT | PeopleSoft | Oct-Dec 2011 | > \$400K | \$118,473 | 87 | \$35,930 | 18 |
| BT COUNTERPANE INTERNET SECURITY INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$109,386 | 2 | \$25,885 | 1 |
| CLERK OF THE COURT | PeopleSoft | Oct-Dec 2011 | > \$400K | \$108,000 | 1 | | |
| BETLEM SERVICE | PeopleSoft | Oct-Dec 2011 | > \$400K | \$97,888 | 216 | | |
| MORGAN LEWIS & BOCKIUS LLP | PeopleSoft | Oct-Dec 2011 | > \$400K | \$95,834 | 3 | \$95,834 | 3 |
| CORVEN INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$88,182 | 6 | | |
| CGI TECHNOLOGIES & SOLUTIONS INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$74,499 | 30 | | |
| HARLAN ELECTRIC COMPANY | PeopleSoft | Oct-Dec 2011 | > \$400K | \$66,491 | 7 | | |
| RDC COMMUNICATIONS | PeopleSoft | Oct-Dec 2011 | > \$400K | \$51,340 | 33 | \$27,313 | 13 |
| AVIATION SERVICES UNLIMITED INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$46,613 | 7 | | |
| EGON ZEHNDER INTERNATIONAL INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$42,522 | 9 | | |
| KONICA MINOLTA BUSINESS SOLUTIONS INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$39,857 | 16 | \$1,200 | 2 |
| O'HARA INDUSTRIAL SERVICES LLC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$35,418 | 22 | | |
| DELL COMPUTER CORPORATION | PeopleSoft | Oct-Dec 2011 | > \$400K | Not Tested | Not Tested | | |
| ITRON INCORPORATED | PeopleSoft | Oct-Dec 2011 | > \$400K | \$26,750 | 23 | \$18,667 | 2 |
| DRIVECAM INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$16,587 | 6 | | |
| DOBLE ENGINEERING COMPANY | PeopleSoft | Oct-Dec 2011 | > \$400K | \$13,356 | 31 | | |
| ORACLE AMERICA INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$12,585 | 3 | | |
| TYNDALE COMPANY INC | PeopleSoft | Oct-Dec 2011 | > \$400K | \$10,960 | 5 | | |
| INTERNAL REVENUE SERVICE | PeopleSoft | Oct-Dec 2011 | > \$400K | \$10,911 | П | | |
| DUNN & BRADSTREET | PeopleSoft | Oct-Dec 2011 | > \$400K | \$3,844 | 2 | | |

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| | | | | ezis elames | Size | Summary of Gross | f Gross |
|--|---------------------|--------------|-----------------|--------------|------------|------------------|------------|
| Vendor | System/ Origination | Period | Test Pool | \$ | Line Items | \$ | Line Items |
| METLIFE AUTO & HOME | PeopleSoft | Oct-Dec 2011 | > \$400K | \$476 | 13 | | |
| BOSCH SECURITY SYSTEMS INC | PeopleSoft | Oct-Dec 2011 | > \$400K | 96\$ | 2 | | |
| O'CONNELL ELECTRIC COMPANY INC | PeopleSoft | Oct-Dec 2011 | \$100K - \$400K | \$811,060 | 18 | | |
| SKADDEN ARPS SLATE MEAGHER & FLOM | PeopleSoft | Oct-Dec 2011 | \$100K - \$400K | \$317,611 | 10 | | |
| VERMONT ENERGY INVESTMENT CORPORATION | PeopleSoft | Oct-Dec 2011 | \$100K - \$400K | \$260,823 | 32 | | |
| WEBSAN SOLUTIONS INC | PeopleSoft | Oct-Dec 2011 | \$100K - \$400K | \$242,960 | 18 | | |
| CROSS OIL & REFINING COMPANY | PeopleSoft | Oct-Dec 2011 | \$100K - \$400K | \$87,743 | 16 | | |
| ENVIRONMENTAL CONSULTANTS INC | PeopleSoft | Oct-Dec 2011 | \$100K - \$400K | 998'89\$ | 19 | \$14,241 | 3 |
| SECURITY INTEGRATIONS INC | PeopleSoft | Oct-Dec 2011 | \$100K - \$400K | \$64,238 | 38 | | |
| JANITRONICS BUILDING SERVICES | PeopleSoft | Oct-Dec 2011 | \$100K - \$400K | \$90'09\$ | 200 | | |
| ENERGY & RESOURCE SOLUTIONS INC | PeopleSoft | Oct-Dec 2011 | \$100K - \$400K | \$54,425 | 10 | | |
| FREEMAN SULLIVAN & COMPANY | PeopleSoft | Oct-Dec 2011 | \$100K - \$400K | \$31,826 | н | | |
| NORTHEAST ENERGY EFFICIENCY | PeopleSoft | Oct-Dec 2011 | \$100K - \$400K | \$28,603 | 29 | | |
| INTERCALLINC | PeopleSoft | Oct-Dec 2011 | \$100K - \$400K | \$20,032 | 8 | \$20,032 | 8 |
| GARRETTCOM INC | PeopleSoft | Oct-Dec 2011 | \$100K - \$400K | \$6,008 | 8 | | |
| NSTAR (UTILITY PAYMENTS) | PeopleSoft | Oct-Dec 2011 | \$100K - \$400K | \$2,218 | Э | | |
| LEI SNOW MANAGEMENT SERVICES | PeopleSoft | Oct-Dec 2011 | \$100K - \$400K | \$587 | н | | |
| CREDIT COLLECTION SERVICES | PeopleSoft:Non-99 | Oct-Dec 2011 | > \$100K | \$183,278 | 1 | | |
| CVC PAGING | PeopleSoft:Non-99 | Oct-Dec 2011 | > \$100K | \$149 | 9 | | |
| BLUE CROSS BLUE SHIELD | Oracle | Jan-Dec 2011 | > \$600K | \$27,645,112 | 73 | | |
| PITNEY BOWES GLOBAL FINANCIAL SERVICES LLC | Oracle | Jan-Dec 2011 | > \$600K | \$16,420,400 | 71 | \$460,000 | 5 |
| PRO UNLIMITED | Oracle | Jan-Dec 2011 | > \$600K | Not Tested | Not Tested | | |
| FIRST NEW YORK MANAGEMENT CO | Oracle | Jan-Dec 2011 | > \$600K | \$11,702,043 | 18 | | |
| THE PORTLAND GROUP INC | Oracle | Jan-Dec 2011 | > \$600K | \$9,520,197 | 7,290 | \$1,030,054 | 658 |
| CAREMARK PRESCRIPTION SERVICE DIVISION | Oracle | Jan-Dec 2011 | > \$600K | \$9,452,768 | 869 | | |
| VANGUARD STOCK WIRE | Oracle | Jan-Dec 2011 | > \$600K | \$7,843,624 | 394 | | |
| KPMG | Oracle | Jan-Dec 2011 | > \$600K | \$7,027,008 | 31 | \$469,264 | 21 |
| IBM | Oracle | Jan-Dec 2011 | > \$600K | \$6,344,441 | 96 | | |
| PRICEWATERHOUSECOOPERS LLP | Oracle | Jan-Dec 2011 | > \$600K | \$4,979,582 | 13 | | |
| HEALTH INSURANCE PLAN OF GREATER NY | Oracle | Jan-Dec 2011 | > \$600K | \$4,849,791 | 49 | | |
| F W WEBB CO | Oracle | Jan-Dec 2011 | > \$600K | \$4,634,857 | 4,013 | | |
| BUILDING STAR SECURITY CORPORATION | Oracle | Jan-Dec 2011 | > \$600K | \$4,410,977 | 1,217 | \$185,426 | 114 |
| VERIZON | Oracle | Jan-Dec 2011 | > \$600K | Not Tested | Not Tested | | |
| OXFORD HEALTH PLANS | Oracle | Jan-Dec 2011 | > \$600K | \$4,285,739 | 218 | | |
| GARDNER NELSON & PARTNERS | Oracle | Jan-Dec 2011 | > \$600K | \$3,755,883 | 122 | \$107,643 | 6 |
| BLACKMAN INC | Oracle | Jan-Dec 2011 | > \$600K | \$3,408,255 | 8,431 | | |
| PHH VEHICLE MANAGEMENT SERVICES | Oracle | Jan-Dec 2011 | > \$600K | \$3,365,145 | 1,467 | | |
| A F SUPPLY | Oracle | Jan-Dec 2011 | > \$600K | \$3,357,997 | 4,254 | | |
| DELTA DENTAL PLAN | Oracle | Jan-Dec 2011 | > \$600K | \$3,276,069 | 91 | | |
| US POSTAL SERVICE | Oracle | Jan-Dec 2011 | > \$600K | \$3,071,186 | 65 | | |
| LIGHT TOWER FIBER LONG ISLAND LLC | Oracle | Jan-Dec 2011 | > \$600K | \$3,046,589 | 69 | \$118,256 | 30 |
| AT&T | Oracle | Jan-Dec 2011 | > \$600K | \$2,620,210 | 1,093 | | |
| PITNEY BOWES MANAGEMENT SERVICES INC | Oracle | Jan-Dec 2011 | > \$600K | \$2,558,112 | 86 | \$185,512 | 11 |
| | | | | | | | |

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| STATION Control Cont | | | | | | | Summary of Gross | Gross |
|--|--|---------------------|--------------|-----------------|-------------|--------------------|------------------|-------------------|
| RANCE COMPANES Oracle Jan-Dec 2011 \$500K \$2248,100 1153 \$1,604 RANCE COMPANES Oracle Jan-Dec 2011 \$500K \$2248,140 190 \$1,604 RANTINEY Oracle Jan-Dec 2011 \$500K \$2,231,373 \$25 \$1,604 ANGENENT LIMITED Oracle Jan-Dec 2011 \$500K \$1,684,42 \$3,8 \$1,004 MASSACHUSETTS Oracle Jan-Dec 2011 \$500K \$1,582,73 \$29,000 MASSACHUSETTS Oracle Jan-Dec 2011 \$500K \$1,582,73 \$206 \$1,506,84 MASSACHUSETTS Oracle Jan-Dec 2011 \$500K \$1,444,013 \$29,000 MASSACHUSETTS Oracle Jan-Dec 2011 \$500K \$1,444,013 \$29,000 MASSACHUSETTS Oracle Jan-Dec 2011 \$500K \$1,444,013 \$29,000 MASSACHUSETTS Oracle Jan-Dec 2011 \$500K \$1,444,013 \$20,000 Oracle Jan-Dec 2011 \$500K \$1,244,413 \$1,20 | Vendor | System/ Origination | Period | Test Pool | ı | Size Line Items | _ | nus Line Items |
| RANSEACHUSETTS Oracle Jampber 2011 > \$6000K \$22,277,879 257 RANDERECOMANIES Oracle Jampber 2011 > \$6000K \$22,271,879 257 RANDERECOMANIES Oracle Jampber 2011 > \$6000K \$22,006,166 254 \$1,508,477 RAGEMENT LIMITED Oracle Jampber 2011 > \$6000K \$1,881,264 \$3,20 \$1,508,477 MASSACHUSETTS Oracle Jampber 2011 > \$6000K \$1,881,267 \$1,508,477 MASSACHUSETTS Oracle Jampber 2011 > \$600K \$1,484,013 \$2,600 \$1,507,788 MASSACHUSETTS Oracle Jampber 2011 > \$600K \$1,444,009 \$122,279 NINSTU VANIA INC Oracle Jampber 2011 > \$600K \$1,441,009 \$21,000 Oracle Jampber 2011 > \$600K \$1,441,009 \$1,22,779 Oracle Jampber 2011 > \$600K \$1,244,009 \$1,26,504 Oracle Jampber 2011 > \$600K \$1,244,009 \$1,26,504 Oracle | OMARK CONSULTANTS INC | Oracle | Jan-Dec 2011 | > \$600K | | 1,153 | \$1,604 | 2 |
| NUMERINE | HARTFORD LIFE INSURANCE COMPANIES | Oracle | Jan-Dec 2011 | > \$600K | \$2,448,648 | 190 | | |
| WEMPINEY Oracle Jampoe 2011 \$5600K \$2,000,166 \$294 \$1,508,477 AGEMENT LIMITED Oracle Jampoe 2011 \$5600K \$1,168,1264 \$29 \$10,708,168 MASSACHUSETTS Oracle Jampoe 2011 \$5600K \$1,168,4264 \$30.8 \$29,000 MASSACHUSETTS Oracle Jampoe 2011 \$5600K \$1,168,440 \$30.8 \$29,000 MASSACHUSETTS Oracle Jampoe 2011 \$5600K \$1,143,410 \$2,600 \$10,77 Oracle Jampoe 2011 \$5600K \$1,404,443 \$10,05 \$10,05 NISYLVANIA INC Oracle Jampoe 2011 \$5600K \$1,404,443 \$10,05 OUP, INC Oracle Jampoe 2011 \$5600K \$1,404,443 \$10,05 OUP, INC Oracle Jampoe 2011 \$5600K \$1,143,443 \$10,05 OUP, INC Oracle Jampoe 2011 \$5600K \$1,143,443 \$10,05 SERVICES USA INC Oracle Jampoe 2011 \$5600K \$1,173,308 | GROUP HEALTH INCORPORATED | Oracle | Jan-Dec 2011 | > \$600K | \$2,237,879 | 257 | | |
| NASSACHASETTS | WOOD GROUP PRATT & WHITNEY | Oracle | Jan-Dec 2011 | > \$600K | \$2,213,035 | 107 | | |
| MASSACHUSETTS | CULLEN AND DYKMAN | Oracle | Jan-Dec 2011 | > \$600K | \$2,006,166 | 254 | \$1,508,477 | 22 |
| MASSACHUERTTS Oracle Janchee 2011 > \$600N \$1,662,738 3.08 NUSYLVANIA INC Oracle Janchee 2011 > \$600N \$1,562,777 6.041 \$12,279 NUSYLVANIA INC Oracle Janchee 2011 > \$600N \$1,474,003 2.2 \$170.65 Oracle Janchee 2011 > \$600N \$1,474,003 2.2 \$170.65 Oracle Janchee 2011 > \$600N \$1,474,003 2.2 \$170.65 Oracle Janchee 2011 > \$600N \$1,474,003 37 \$25.06 Oracle Janchee 2011 > \$600N \$1,474,003 37 \$29.06 Oracle Janchee 2011 > \$600N \$1,251,091 37 \$15,650 SERVICES USA INC Oracle Janchee 2011 > \$600N \$1,256,044 \$17,65 TECHNOL COIGNA Janchee 2011 > \$600N \$1,256,044 \$17,65 \$16,176 Oracle Janchee 2011 > \$600N \$1,256,044 \$1,67,78 \$16,178 Oracle Janchee 201 | THE HAY GROUP MANAGEMENT LIMITED | Oracle | Jan-Dec 2011 | > \$600K | \$1,881,264 | 2 | | |
| MASSACHUSETTS Oracle Janchee 2011 > \$600K \$1,532,757 6,41 \$12,200 NISYLVANIA INC Oracle Janchee 2011 > \$600K \$1,434,019 \$2,655 \$170,65 NISYLVANIA INC Oracle Janchee 2011 > \$600K \$1,443,185 16 \$170,65 Oracle Janchee 2011 > \$600K \$1,440,443 37 \$57,608 Oracle Janchee 2011 > \$600K \$1,440,443 37 \$57,608 Outel Janchee 2011 > \$600K \$1,440,443 37 \$57,608 Outel Janchee 2011 > \$600K \$1,222,913 78 \$57,608 Outel Janchee 2011 > \$600K \$1,222,913 78 \$57,608 Outel Janchee 2011 > \$600K \$1,222,913 76 \$57,679 Outel Janchee 2011 > \$600K \$1,222,913 70 \$57,679 Outel Janchee 2011 > \$600K \$1,222,913 \$76,787 \$76,787 JERAVICES USA INC Oracle< | S G TORRICE | Oracle | Jan-Dec 2011 | > \$600K | \$1,668,442 | 3,308 | | |
| Directe | COMMONWEALTH OF MASSACHUSETTS | Oracle | Jan-Dec 2011 | > \$600K | \$1,562,738 | 31 | \$29,000 | 3 |
| NUSCLIANIA INC Oracle Jampee 2011 \$5600K \$1,444,013 2.655 \$170.65 NUSCLIANIA INC Oracle Jampee 2011 \$5600K \$1,443,095 12 10 Oracle Jampee 2011 \$5600K \$1,433,165 10 55.60K 51,443,40 38 557.608 Oracle Jampee 2011 \$5600K \$1,404,443 38 \$57.608 10 Oracle Jampee 2011 \$5600K \$1,243,444 38 \$529.646 24 Oracle Jampee 2011 \$5600K \$1,244,462 38 \$53.318 NOLIPER INC Oracle Jampee 2011 \$5600K \$1,241,462 37,67.87 PARMY Oracle Jampee 2011 \$5600K \$1,241,462 37,67.87 24,178 Oracle Jampee 2011 \$5600K \$1,241,462 37,67.87 37,88 Oracle Jampee 2011 \$5600K \$1,274,462 37,67.87 31,688 Oracle Jampee 2011 \$5600K \$1,274,462 36,67.8 | VERIZON WIRELESS | Oracle | Jan-Dec 2011 | > \$600K | \$1,532,757 | 6,041 | \$122,279 | 2,316 |
| NUMBER Concide Janchee 2011 \$5600K \$1,474.09 22 10 | BANK ONE NA | Oracle | Jan-Dec 2011 | > \$600K | \$1,484,013 | 2,655 | \$170.65 | 2 |
| Oracle Jan-Dec 2011 > \$600K \$1433,165 I I 6 Oracle Jan-Dec 2011 > \$600K \$1,433,165 Not Tested And Tested Not Tested And And Tested | TOWERS WATSON PENNSYLVANIA INC | Oracle | Jan-Dec 2011 | > \$600K | \$1,474,009 | 22 | | |
| Oracle Jan-Dec 2011 > \$600K Not Tested Not Tested Oracle Jan-Dec 2011 > \$600K \$1,340,443 38 \$57,608 Oracle Jan-Dec 2011 > \$600K \$1,340,443 38 \$58,318 Oracle Jan-Dec 2011 > \$600K \$1,259,191 78 \$229,646 Oracle Jan-Dec 2011 > \$600K \$1,251,607 17 \$15,611 Oracle Jan-Dec 2011 > \$600K \$1,221,607 404 \$716,558 22 Oracle Jan-Dec 2011 > \$600K \$1,123,308 A26 \$76,787 27 Oracle Jan-Dec 2011 > \$600K \$1,123,308 A26,178 27 Oracle Jan-Dec 2011 > \$600K \$10,6574 41 \$76,787 Oracle Jan-Dec 2011 > \$600K \$93,533 41 \$76,178 Oracle Jan-Dec 2011 > \$600K \$93,494 31 \$73,388 Oracle Jan-Dec 2011 > \$600K \$93,494 33 <td< td=""><td>RREEF MANAGEMENT</td><td>Oracle</td><td>Jan-Dec 2011</td><td>> \$600K</td><td>\$1,433,185</td><td>16</td><td></td><td></td></td<> | RREEF MANAGEMENT | Oracle | Jan-Dec 2011 | > \$600K | \$1,433,185 | 16 | | |
| Oracle Jan-Dec 2011 \$ \$600K \$1,404,443 37 \$57,608 Oracle Jan-Dec 2011 \$ \$600K \$1,134,544 38 \$538,318 Oracle Jan-Dec 2011 \$ \$600K \$1,256,064 241 \$ \$19,681 Oracle Jan-Dec 2011 \$ \$600K \$1,256,064 241 \$ \$19,681 Oracle Jan-Dec 2011 \$ \$600K \$ \$1,247,462 404 \$ \$716,558 Oracle Jan-Dec 2011 \$ \$600K \$ \$1,247,462 A04 \$ \$716,758 Oracle Jan-Dec 2011 \$ \$600K \$ \$1,247,462 Not Tested \$ \$76,787 Oracle Jan-Dec 2011 \$ \$600K \$ \$1,076,574 Not Tested \$ \$76,787 Oracle Jan-Dec 2011 \$ \$600K \$ \$1076,574 \$ \$76,787 Oracle Jan-Dec 2011 \$ \$600K \$ \$922,531 \$ \$21,286 Oracle Jan-Dec 2011 \$ \$600K \$ \$924,486 \$ \$35,388 Oracle Jan-Dec 2011 \$ \$600K \$ \$924,486 \$ \$35,388 <td< td=""><td>METLIFE</td><td>Oracle</td><td>Jan-Dec 2011</td><td>> \$600K</td><td>Not Tested</td><td>Not Tested</td><td></td><td></td></td<> | METLIFE | Oracle | Jan-Dec 2011 | > \$600K | Not Tested | Not Tested | | |
| Oracle Jan-Dec 2011 \$6000K \$1,14,544 38 \$38.318 Oracle Jan-Dec 2011 \$6000K \$1,29,191 78 \$229,646 Oracle Jan-Dec 2011 \$6000K \$1,250,087 21 51,666 Oracle Jan-Dec 2011 \$6000K \$1,251,087 17 \$12,665 Oracle Jan-Dec 2011 \$6000K \$1,123,308 A26 \$76,787 Oracle Jan-Dec 2011 \$6000K \$1,123,308 A26 \$76,787 Oracle Jan-Dec 2011 \$6000K \$1,123,308 A26 \$76,787 Oracle Jan-Dec 2011 \$6000K \$1,076,574 A1 A26,178 Oracle Jan-Dec 2011 \$6000K \$995,103 A1 A26,178 Oracle Jan-Dec 2011 \$600K \$992,436 \$6 \$35,388 Oracle Jan-Dec 2011 \$600K \$994,947 3 A21 Oracle Jan-Dec 2011 \$600K \$994,486 96 \$35,388 <t< td=""><td>WIPRO LIMITED</td><td>Oracle</td><td>Jan-Dec 2011</td><td>> \$600K</td><td>\$1,404,443</td><td>37</td><td>\$27,608</td><td>c</td></t<> | WIPRO LIMITED | Oracle | Jan-Dec 2011 | > \$600K | \$1,404,443 | 37 | \$27,608 | c |
| Oracle Jan-Dec 2011 \$600K \$1,299,191 78 \$229,646 Oracle Jan-Dec 2011 \$600K \$1,250,087 171 \$19,681 Oracle Jan-Dec 2011 \$600K \$1,247,462 404 \$716,558 2 Oracle Jan-Dec 2011 \$600K Not Tested A07 \$716,558 2 Oracle Jan-Dec 2011 \$600K Not Tested Not Tested \$76,787 2 Oracle Jan-Dec 2011 \$600K \$1,247,462 A1 \$76,787 2 Oracle Jan-Dec 2011 \$600K \$1,076,574 790 \$46,178 3 Oracle Jan-Dec 2011 \$600K \$924,486 96 \$35,388 3 Oracle Jan-Dec 2011 \$600K \$924,486 96 \$35,388 3 Oracle Jan-Dec 2011 \$600K \$924,486 96 \$35,388 Oracle Jan-Dec 2011 \$600K \$88,652 34,046 Oracle Jan-Dec 2011 | DELOITTE TAX LLP | Oracle | Jan-Dec 2011 | > \$600K | \$1,314,544 | 38 | \$38,318 | 2 |
| Oracle Jan-Dec 2011 \$600K \$1,256,064 241 \$19,681 Oracle Jan-Dec 2011 \$600K \$1,256,064 241 \$19,681 Oracle Jan-Dec 2011 \$600K \$1,247,462 404 \$716,558 25 Oracle Jan-Dec 2011 \$600K Not Tested Not Tested \$76,787 27 Oracle Jan-Dec 2011 \$600K \$1,076,574 79 \$46,178 24 Oracle Jan-Dec 2011 \$600K \$1,076,574 79 \$46,178 24 Oracle Jan-Dec 2011 \$600K \$1,076,574 79 \$46,178 24 Oracle Jan-Dec 2011 \$600K \$995,103 \$41 \$46,178 24 Oracle Jan-Dec 2011 \$600K \$932,531 22 \$535,182 24 Oracle Jan-Dec 2011 \$600K \$924,486 96 \$35,188 24 24 Oracle Jan-Dec 2011 \$600K \$986,525 34,046 34,046 | ENERGY SERVICES GROUP, INC. | Oracle | Jan-Dec 2011 | > \$600K | \$1,299,191 | 78 | \$229,646 | 34 |
| Oracle Jan-Dec 2011 > \$600K \$1,251,087 17 716,558 2 Oracle Jan-Dec 2011 > \$600K \$1,247,462 A04 \$716,558 2 Oracle Jan-Dec 2011 > \$600K \$1,123,308 Not Tested \$76,787 Oracle Jan-Dec 2011 > \$600K \$1,123,308 A1 \$76,787 Oracle Jan-Dec 2011 > \$600K \$1,076,74 790 \$46,178 Oracle Jan-Dec 2011 > \$600K \$995,103 41 \$76,787 Oracle Jan-Dec 2011 > \$600K \$994,537 3 \$46,178 Oracle Jan-Dec 2011 > \$600K \$994,947 3 \$46,178 Oracle Jan-Dec 2011 > \$600K \$994,947 3 \$535,388 Oracle Jan-Dec 2011 > \$600K \$894,948 96 \$35,388 Oracle Jan-Dec 2011 > \$600K \$894,989 33 \$46,178 Oracle Jan-Dec 2011 > \$600K \$860,888 \$46 | INNERWORKINGS INC | Oracle | Jan-Dec 2011 | > \$600K | \$1,256,064 | 241 | \$19,681 | 3 |
| Oracle Jan-Dec 2011 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | OLIVER WYMAN INC | Oracle | Jan-Dec 2011 | > \$600K | \$1,251,087 | 17 | | |
| Not Tested Not Tested Not Tested Not Tested Not Tested SF6,787 INC Oracle Jan-Dec 2011 > \$600K Not Tested Not Tested \$76,787 Oracle Jan-Dec 2011 > \$600K \$1,123,308 \$46,178 \$46,178 Oracle Jan-Dec 2011 > \$600K \$1,076,574 790 \$46,178 Oracle Jan-Dec 2011 > \$600K \$995,103 41 \$653,182 Oracle Jan-Dec 2011 > \$600K \$992,486 96 \$35,388 Oracle Jan-Dec 2011 > \$600K \$994,947 3 \$535,388 Oracle Jan-Dec 2011 > \$600K \$994,947 3 \$35,388 Oracle Jan-Dec 2011 > \$600K \$886,625 122 \$10,482 Oracle Jan-Dec 2011 > \$600K \$886,625 34,046 \$14,823 Oracle Jan-Dec 2011 > \$600K \$826,000 \$14,823 \$14,823 NC Oracle Jan-Dec 2011 > \$600K <td< td=""><td>SECURITAS SECURITY SERVICES USA INC</td><td>Oracle</td><td>Jan-Dec 2011</td><td>> \$600K</td><td>\$1,247,462</td><td>404</td><td>\$716,558</td><td>208</td></td<> | SECURITAS SECURITY SERVICES USA INC | Oracle | Jan-Dec 2011 | > \$600K | \$1,247,462 | 404 | \$716,558 | 208 |
| INC Oracle Jan-Dec 2011 \$ \$600K \$1,123,308 286 \$76,787 INC Oracle Jan-Dec 2011 \$ \$600K Not Tested Not Tested \$ 546,178 Oracle Jan-Dec 2011 \$ \$600K \$ 1076,574 790 \$ 46,178 Oracle Jan-Dec 2011 \$ \$600K \$ 995,103 41 \$ 66,178 Oracle Jan-Dec 2011 \$ \$600K \$ 992,531 221 \$ 553,182 Oracle Jan-Dec 2011 \$ \$600K \$ 992,486 96 \$ 535,182 Oracle Jan-Dec 2011 \$ \$600K \$ 992,756 2 \$ 553,88 Oracle Jan-Dec 2011 \$ \$600K \$ 888,652 122 \$ 553,388 Oracle Jan-Dec 2011 \$ \$600K \$ 888,652 122 \$ 553,388 Oracle Jan-Dec 2011 \$ \$600K \$ 888,652 122 \$ 14,823 Oracle Jan-Dec 2011 \$ \$600K \$ 884,989 34,046 \$ 14,823 Oracle Jan-Dec 2011 \$ \$600K < | UNICCO SERVICE COMPANY | Oracle | Jan-Dec 2011 | > \$600K | Not Tested | Not Tested | | |
| Not detailed Jan-Dec 2011 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | KELLIHER SAMETS VOLK | Oracle | Jan-Dec 2011 | X009\$ < | \$1,123,308 | 586 | \$76,787 | 19 |
| Oracle Jan-Dec 2011 \$600K \$1,076,574 790 \$46,178 Oracle Jan-Dec 2011 \$600K \$995,103 41 790 \$46,178 Oracle Jan-Dec 2011 \$600K \$995,131 221 \$535,182 Oracle Jan-Dec 2011 \$600K \$924,486 96 \$35,388 Oracle Jan-Dec 2011 \$600K \$904,947 3 \$535,388 Oracle Jan-Dec 2011 \$600K \$904,947 3 \$535,388 Oracle Jan-Dec 2011 \$600K \$888,652 122 \$535,388 Oracle Jan-Dec 2011 \$600K \$884,898 33 \$60 Oracle Jan-Dec 2011 \$600K \$864,898 34,046 \$10 Oracle Jan-Dec 2011 \$600K \$820,682 \$4,046 \$14,823 Oracle Jan-Dec 2011 \$600K \$820,682 34,046 \$14,823 Noracle Jan-Dec 2011 \$600K \$600K \$600K \$600K \$18,042 | GALAXY INTEGRATED TECHNOLOGIES INC | Oracle | Jan-Dec 2011 | > \$600K | Not Tested | Not Tested | | |
| Oracle Jan-Dec 2011 \$ \$ 600K \$ 995,103 41 Oracle Jan-Dec 2011 \$ \$ 600K \$ 949,537 3 Oracle Jan-Dec 2011 \$ 5600K \$ 924,481 96 \$ 35,388 Oracle Jan-Dec 2011 \$ 5600K \$ 904,947 3 \$ 535,182 Oracle Jan-Dec 2011 \$ 5600K \$ 994,47 3 \$ 535,388 Oracle Jan-Dec 2011 \$ 5600K \$ 888,652 122 \$ 535,388 Oracle Jan-Dec 2011 \$ 5600K \$ 888,652 122 \$ 535,388 Oracle Jan-Dec 2011 \$ 5600K \$ 888,652 34,046 \$ 122 Oracle Jan-Dec 2011 \$ 5600K \$ 882,682 34,046 \$ 14,823 Oracle Jan-Dec 2011 \$ 5600K \$ 772,07 114 \$ 14,823 PANY Oracle Jan-Dec 2011 \$ 5600K \$ 5797,207 114 \$ 14,823 Oracle Jan-Dec 2011 \$ 5600K \$ 584,038 \$ 514,823 \$ 14,823 | TENSION ENVELOPE CORPORATION | Oracle | Jan-Dec 2011 | > \$600K | \$1,076,574 | 190 | \$46,178 | 22 |
| Oracle Jan-Dec 2011 \$ \$ 600K \$ 949,537 3 Oracle Jan-Dec 2011 \$ \$ 600K \$ 932,531 221 \$ 5535,182 Oracle Jan-Dec 2011 \$ 5600K \$ 992,436 96 \$ 35,388 Oracle Jan-Dec 2011 \$ 5600K \$ 994,947 3 2 Oracle Jan-Dec 2011 \$ 5600K \$ 888,652 122 2 Oracle Jan-Dec 2011 \$ 5600K \$ 886,652 122 6 Oracle Jan-Dec 2011 \$ 5600K \$ 8820,682 34,046 6 Oracle Jan-Dec 2011 \$ 5600K \$ 8820,682 34,046 6 VC Oracle Jan-Dec 2011 \$ 5600K \$ 132,046 652 652 NOTCLE Jan-Dec 2011 \$ 5600K \$ 718,545 27 7 7 PANY Oracle Jan-Dec 2011 \$ 5600K \$ 5680,000 4 7 7 INC Oracle Jan-Dec 2011 \$ 100K + 5600K \$ 5680,000 | HEWITT ASSOCIATES LLC | Oracle | Jan-Dec 2011 | > \$600K | \$995,103 | 41 | | |
| Oracle Jan-Dec 2011 \$ \$ \$ 600K \$ 932,531 221 \$ 5535,182 Oracle Jan-Dec 2011 \$ \$ 600K \$ 924,486 96 \$ 35,388 Oracle Jan-Dec 2011 \$ \$ 600K \$ 889,52 122 8 Oracle Jan-Dec 2011 \$ \$ 600K \$ 888,652 122 8 Oracle Jan-Dec 2011 \$ \$ 600K \$ 884,898 33 8 Oracle Jan-Dec 2011 \$ \$ 600K \$ 8850,682 34,046 8 Oracle Jan-Dec 2011 \$ \$ 600K \$ 8820,682 34,046 8 Oracle Jan-Dec 2011 \$ \$ 600K \$ 832,934 652 8 AC Oracle Jan-Dec 2011 \$ \$ 600K \$ 780,007 \$ 114 \$ 14,122 NOT acle Jan-Dec 2011 \$ \$ 600K \$ 882,034 652 8 8 AC Oracle Jan-Dec 2011 \$ \$ 600K \$ 580,000 \$ 580,000 \$ 14,12 AC Oracle Jan-Dec 2011 \$ 5 600K | CAPGEMINI US LLC | Oracle | Jan-Dec 2011 | > \$600K | \$949,537 | 3 | | |
| Oracle Jan-Dec 2011 > \$600K \$924,486 96 \$35,388 Oracle Jan-Dec 2011 > \$600K \$895,756 2 2 Oracle Jan-Dec 2011 > \$600K \$886,652 122 2 Oracle Jan-Dec 2011 > \$600K \$886,652 34,046 2 Oracle Jan-Dec 2011 > \$600K \$882,934 652 11 Oracle Jan-Dec 2011 > \$600K \$832,934 652 11 Oracle Jan-Dec 2011 > \$600K \$797,207 114 \$161,200 1 VC Oracle Jan-Dec 2011 > \$600K \$718,545 278 \$14,823 VC Oracle Jan-Dec 2011 > \$600K \$680,000 4 \$14,823 NO Oracle Jan-Dec 2011 > \$600K \$680,000 4 \$14,823 SINC Oracle Jan-Dec 2011 \$100K - \$600K \$648,038 \$1,412 \$1,412 SINC Oracle Jan-Dec 2011 <td< td=""><td>BOWDITCH AND DEWEY LLP</td><td>Oracle</td><td>Jan-Dec 2011</td><td>> \$600K</td><td>\$932,531</td><td>221</td><td>\$535,182</td><td>25</td></td<> | BOWDITCH AND DEWEY LLP | Oracle | Jan-Dec 2011 | > \$600K | \$932,531 | 221 | \$535,182 | 25 |
| Oracle Jan-Dec 2011 \$ \$600K \$904,947 3 Oracle Jan-Dec 2011 > \$600K \$895,756 2 Oracle Jan-Dec 2011 > \$600K \$88,652 122 Oracle Jan-Dec 2011 > \$600K \$864,898 33 Oracle Jan-Dec 2011 > \$600K \$864,898 34,046 Oracle Jan-Dec 2011 > \$600K \$832,934 652 VC Oracle Jan-Dec 2011 > \$600K \$777,207 114 \$161,200 NAC Oracle Jan-Dec 2011 > \$600K \$778,507 114 \$14,823 PANY Oracle Jan-Dec 2011 > \$600K \$60K \$614,030 \$14,823 PANY Oracle Jan-Dec 2011 > \$600K \$60K \$614,038 \$14,823 SINC Oracle Jan-Dec 2011 > \$600K \$648,038 \$14,823 SINC Oracle Jan-Dec 2011 \$100K - \$600K \$589,500 \$1 Oracle Jan-Dec 2011 | ERNST & YOUNG LLP | Oracle | Jan-Dec 2011 | > \$600K | \$924,486 | 96 | \$35,388 | 2 |
| Oracle Jan-Dec 2011 \$ \$ 600 K \$ 895,756 2 Oracle Jan-Dec 2011 \$ 5600 K \$ 888,652 122 Oracle Jan-Dec 2011 \$ 5600 K \$ 864,898 33 Oracle Jan-Dec 2011 \$ 5600 K \$ 864,898 34,046 Oracle Jan-Dec 2011 \$ 5600 K \$ 880,682 34,046 Oracle Jan-Dec 2011 \$ 5600 K \$ 777,207 114 \$ 161,200 ITON PA Oracle Jan-Dec 2011 \$ 5600 K \$ 778,507 114 \$ 14,823 PANY Oracle Jan-Dec 2011 \$ 5600 K \$ 680,000 4 4 PANY Oracle Jan-Dec 2011 \$ 5600 K \$ 681,038 686 \$ 1,412 SINC Oracle Jan-Dec 2011 \$ 5600 K \$ 560,000 4 4 SINC Oracle Jan-Dec 2011 \$ 1000 K - \$ 600 K \$ 589,500 1 1 Oracle Jan-Dec 2011 \$ 1000 K - \$ 600 K \$ 588,600 \$ 588,600 1 | NEWBORN CONSTRUCTION INC | Oracle | Jan-Dec 2011 | > \$600K | \$904,947 | 3 | | |
| Oracle Jan-Dec 2011 \$600K \$888,652 122 Oracle Jan-Dec 2011 >\$600K \$864,898 33 Oracle Jan-Dec 2011 >\$600K \$864,898 34,046 Oracle Jan-Dec 2011 >\$600K \$850,682 34,046 NC Oracle Jan-Dec 2011 >\$600K \$797,207 114 \$161,200 1 NC Oracle Jan-Dec 2011 >\$600K \$778,545 278 \$14,823 PANY Oracle Jan-Dec 2011 >\$600K \$680,000 4 \$14,823 PANY Oracle Jan-Dec 2011 >\$600K \$680,000 4 \$14,823 SINC Oracle Jan-Dec 2011 >\$600K \$680,000 4 \$14,12 SINC Oracle Jan-Dec 2011 >\$600K \$680,000 1 1 Oracle Jan-Dec 2011 \$100K - \$600K \$587,938 \$1,412 1 Oracle Jan-Dec 2011 \$100K - \$600K \$588,644 27 | AMERICAN GAS ASSOCIATION(AGA) | Oracle | Jan-Dec 2011 | > \$600K | \$895,756 | 2 | | |
| Oracle Jan-Dec 2011 \$600K Not Tested Not Tested Oracle Jan-Dec 2011 \$600K \$864,898 33 65 Oracle Jan-Dec 2011 \$600K \$850,682 34,046 73 NC Oracle Jan-Dec 2011 \$600K \$832,934 652 114 NC Oracle Jan-Dec 2011 \$600K \$737,207 114 \$161,200 1 PANY Oracle Jan-Dec 2011 \$600K \$680,000 4 144 144 PANY Oracle Jan-Dec 2011 \$600K \$680,000 4 144823 1412 144823 1412 144823 | RAM MARKETING | Oracle | Jan-Dec 2011 | > \$600K | \$888,652 | 122 | | |
| Oracle Jan-Dec 2011 > \$600K \$864,898 33 Oracle Jan-Dec 2011 > \$600K \$850,682 34,046 Oracle Jan-Dec 2011 > \$600K \$832,934 652 ITON PA Oracle Jan-Dec 2011 > \$600K \$797,207 114 \$161,200 FANY Oracle Jan-Dec 2011 > \$600K \$600K \$144 \$14,823 PANY Oracle Jan-Dec 2011 > \$600K \$600,000 4 \$14,823 FANY Oracle Jan-Dec 2011 > \$600K \$680,000 4 \$14,823 SINC Oracle Jan-Dec 2011 > \$600K \$680,000 4 \$14,823 SINC Oracle Jan-Dec 2011 \$100K - \$600K \$595,500 1 \$1,412 Oracle Jan-Dec 2011 \$100K - \$600K \$587,903 33 \$1,412 Oracle Jan-Dec 2011 \$100K - \$600K \$584,644 27 \$100K - \$600K Oracle Jan-Dec 2011 \$100K - \$600K | STAPLES BUSINESS ADVANTAGE | Oracle | Jan-Dec 2011 | > \$600K | Not Tested | Not Tested | | |
| Oracle Jan-Dec 2011 > \$600K \$850,682 34,046 NC Oracle Jan-Dec 2011 > \$600K \$832,934 652 NC Oracle Jan-Dec 2011 > \$600K \$797,207 114 \$161,200 STON PA Oracle Jan-Dec 2011 > \$600K \$778,545 278 \$14,823 PANY Oracle Jan-Dec 2011 > \$600K Not Tested Not Tested 1 SINC Oracle Jan-Dec 2011 > \$600K \$648,038 686 \$1,412 SINC Oracle Jan-Dec 2011 \$100K - \$600K \$587,903 3 1 Oracle Jan-Dec 2011 \$100K - \$600K \$587,903 33 1 Oracle Jan-Dec 2011 \$100K - \$600K \$587,903 33 1 Oracle Jan-Dec 2011 \$100K - \$600K \$587,903 33 1 Oracle Jan-Dec 2011 \$100K - \$600K \$587,903 40 1 | GE PACKAGED POWER INC | Oracle | Jan-Dec 2011 | > \$600K | \$864,898 | 33 | | |
| NC Oracle Jan-Dec 2011 > \$600K \$832,934 652 NC Oracle Jan-Dec 2011 > \$600K \$797,207 114 \$161,200 1 STON PA Oracle Jan-Dec 2011 > \$600K \$718,545 278 \$14,823 PANY Oracle Jan-Dec 2011 > \$600K Not Tested Not Tested 1 SINC Oracle Jan-Dec 2011 > \$600K \$648,038 686 \$1,412 SINC Oracle Jan-Dec 2011 \$100K - \$600K \$587,903 33 1 Oracle Jan-Dec 2011 \$100K - \$600K \$587,903 33 1 Oracle Jan-Dec 2011 \$100K - \$600K \$584,644 27 2 Oracle Jan-Dec 2011 \$100K - \$600K \$560K \$586,64 40 40 | SPRAGUE ENERGY CORP | Oracle | Jan-Dec 2011 | > \$600K | \$850,682 | 34,046 | | |
| OF AMERICA INC Oracle Jan-Dec 2011 > \$600K \$797,207 114 \$161,200 1 ISON & MIDDLETON PA Oracle Jan-Dec 2011 > \$600K \$718,545 278 \$14,823 1 I-LEGAL DEPT Oracle Jan-Dec 2011 > \$600K \$680,000 4 4 4 SURANCE COMPANY Oracle Jan-Dec 2011 > \$600K \$648,038 686 \$1,412 6 A ACCOUNTING INC Oracle Jan-Dec 2011 \$100K - \$600K \$587,500 1 \$1,412 6 A ACCOUNTING INC Oracle Jan-Dec 2011 \$100K - \$600K \$587,903 33 6 Oracle Jan-Dec 2011 \$100K - \$600K \$584,644 27 7 7 SOCIATES LLP Oracle Jan-Dec 2011 \$100K - \$600K \$584,644 27 7 | FENLEY & NICOL ENVIRONMENTAL INC | Oracle | Jan-Dec 2011 | > \$600K | \$832,934 | 652 | | |
| SON & MIDDLETON PA Oracle Jan-Dec 2011 > \$600K \$118,545 278 \$14,823 | INTERVIEWING SERVICE OF AMERICA INC | Oracle | Jan-Dec 2011 | > \$600K | \$797,207 | 114 | \$161,200 | 13 |
| LEGAL DEPT Oracle Jan-Dec 2011 > \$600K \$680,000 4 SURANCE COMPANY Oracle Jan-Dec 2011 > \$600K Not Tested Not Tested A ACCOUNTING INC Oracle Jan-Dec 2011 \$100K - \$600K \$595,500 1 A ACCOUNTING INC Oracle Jan-Dec 2011 \$100K - \$600K \$587,903 33 SOCIATES ILP Oracle Jan-Dec 2011 \$100K - \$600K \$584,644 27 SOCIATES ILP Oracle Jan-Dec 2011 \$100K - \$600K \$565,400 40 | MCLANE, GRAF, RAULERSON & MIDDLETON PA | Oracle | Jan-Dec 2011 | > \$600K | \$718,545 | 278 | \$14,823 | 8 |
| SURANCE COMPANY Oracle Jan-Dec 2011 > \$600K Not Tested S86 & ACCOUNTING INC Oracle Jan-Dec 2011 \$100K - \$600K \$587,903 3 1 SOCIATES ILP Oracle Jan-Dec 2011 \$100K - \$600K \$584,644 27 SOCIATES ILP Oracle Jan-Dec 2011 \$100K - \$600K \$565,400 40 | KEYSPAN ENERGY CORP LEGAL DEPT | Oracle | Jan-Dec 2011 | > \$600K | \$680,000 | 4 | | |
| & ACCOUNTING INC Oracle Jan-Dec 2011 \$\$600K \$648,038 686 ACCOUNTING INC Oracle Jan-Dec 2011 \$100K - \$600K \$587,903 1 Oracle Jan-Dec 2011 \$100K - \$600K \$587,903 33 SOCIATES LLP Oracle Jan-Dec 2011 \$100K - \$600K \$584,644 27 SOCIATES LLP Oracle Jan-Dec 2011 \$100K - \$600K \$565,400 40 | METROPOLITAN LIFE INSURANCE COMPANY | Oracle | Jan-Dec 2011 | > \$600K | Not Tested | Not Tested | | |
| & ACCOUNTING INC Oracle Jan-Dec 2011 \$100K - \$600K \$595,500 Oracle Jan-Dec 2011 \$100K - \$600K \$587,903 Oracle Jan-Dec 2011 \$100K - \$600K \$584,644 SOCIATES LLP Oracle Jan-Dec 2011 \$100K - \$600K \$565,400 | LASER INDUSTRIES INC | Oracle | Jan-Dec 2011 | > \$600K | \$648,038 | 989 | \$1,412 | 1 |
| Oracle Jan-Dec 2011 \$100K - \$600K \$587,903 Oracle Jan-Dec 2011 \$100K - \$600K \$584,644 SOCIATES LLP Oracle Jan-Dec 2011 \$100K - \$600K \$565,400 | THOMAS REUTERS TAX & ACCOUNTING INC | Oracle | Jan-Dec 2011 | \$100K - \$600K | \$595,500 | 1 | | |
| A SSOCIATES LLP Oracle Jan-Dec 2011 \$100K - \$600K \$584,644 A ASSOCIATES LLP Oracle Jan-Dec 2011 \$100K - \$600K \$565,400 | PLATEAU SYSTEMS LTD | Oracle | Jan-Dec 2011 | \$100K-\$600K | \$587,903 | 33 | | |
| Oracle Jan-Dec 2011 \$100K - \$600K \$565,400 | SCHIFF HARDIN LLP | Oracle | Jan-Dec 2011 | \$100K - \$600K | \$584,644 | 27 | | |
| | CLOUGH HARBOUR & ASSOCIATES LLP | Oracle | Jan-Dec 2011 | \$100K - \$600K | \$565,400 | 40 | | |

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| | | | | | - | | |
|--|---------------------|--------------|-----------------|---------------|------------|---------------------------------|------------|
| | | | | Sample Size | Size | summary of Gross Adjustments | Gross |
| Vendor | System/ Origination | Period | Test Pool | \$ | Line Items | \$ | Line Items |
| PERSONNEL DECISIONS INTERNATIONAL CORP DBA PDI - N | Oracle | Jan-Dec 2011 | \$100K-\$600K | \$454,082 | 7 | | |
| GOODWIN PROCTER LLP | Oracle | Jan-Dec 2011 | \$100K - \$600K | \$403,081 | 37 | \$43,247 | 4 |
| BOSTON RED SOX | Oracle | Jan-Dec 2011 | \$100K - \$600K | \$300,000 | П | \$300,000 | П |
| GE MOBILE WATER INC. | Oracle | Jan-Dec 2011 | \$100K - \$600K | \$288,693 | 46 | | |
| KEEGAN WERLIN & PABIAN LLP | Oracle | Jan-Dec 2011 | \$100K - \$600K | \$276,225 | 119 | \$2,211 | 3 |
| ANI ACQUISITION SUB | Oracle | Jan-Dec 2011 | \$100K - \$600K | \$241,541 | 99 | \$241,541 | 18 |
| STANDARD & POORS FINANCIAL SERVICES LLC | Oracle | Jan-Dec 2011 | \$100K - \$600K | \$238,541 | 8 | | |
| HAWKEYE, LLC | Oracle | Jan-Dec 2011 | \$100K - \$600K | \$140,579 | 336 | | |
| J & J TOWING | Oracle | Jan-Dec 2011 | \$100K - \$600K | \$128,085 | 44 | | |
| SAS INSTITUTE INC. | Oracle | Jan-Dec 2011 | \$100K - \$600K | \$109,080 | 1 | | |
| BANGOR HYDRO | Oracle | Jan-Dec 2011 | \$100K - \$600K | \$108,395 | П | | |
| SDM METRO | Oracle | Jan-Dec 2011 | <\$100K | \$1,500 | П | | |
| INNOVATIVE ENGINEERING SOLUTIONS, INC. | Oracle | Jan-Dec 2011 | <\$100K | \$650 | 1 | | |
| STANLEY ACCESS TECH | Oracle | Jan-Dec 2011 | < \$100K | \$22\$ | 1 | | |
| BRAKE SERVICE INC | Oracle | Jan-Dec 2011 | < \$100K | \$445 | 1 | | |
| GABRIELLI TRUCK SALES | Oracle | Jan-Dec 2011 | < \$100K | \$419 | 1 | | |
| THE RELIZON COMPANY DBA WORKFLOW ONE | Oracle | Jan-Dec 2011 | < \$100K | \$11,209 | 55 | \$11,209 | 52 |
| MUZI FORD CITY | Oracle | Jan-Dec 2011 | < \$100K | \$268 | 1 | | |
| GENALCO INC | Oracle | Jan-Dec 2011 | < \$100K | \$255 | 1 | | |
| COLLISION SERVICE CORP | Oracle | Jan-Dec 2011 | < \$100K | \$159 | 1 | | |
| HENRICH EQUIPMENT CO INC | Oracle | Jan-Dec 2011 | < \$100K | \$144 | 1 | | |
| MINUTEMAN TRUCKS INC | Oracle | Jan-Dec 2011 | < \$100K | \$54 | 1 | | |
| JAMAICA ASH & RUBBISH REMOVAL | Oracle | Jan-Dec 2011 | < \$100K | \$52 | 1 | | |
| RH&M MACHINE COMPANY | Oracle | Jan-Dec 2011 | < \$100K | \$31 | 1 | | |
| TANGOE INC | Oracle | Jan-Dec 2011 | < \$100K | \$19 | 1 | | |
| TANGOE INC | Oracle | Jan-Dec 2011 | < \$100K | \$16 | 1 | | |
| LITTLETON ELEC LIGHT DEPT | Oracle | Jan-Dec 2011 | < \$100K | \$10 | 1 | | |
| TRI STATE FREIGHTLINER INC | Oracle | Jan-Dec 2011 | <\$100K | \$5 | 1 | | |
| ORKIN PEST CONTROL INC | Oracle | Jan-Dec 2011 | < \$100K | \$5 | 1 | | |
| JET SANITATION SERVICE CORP | Oracle | Jan-Dec 2011 | < \$100K | \$4 | 1 | | |
| MADISON LOHRIUS INC | Oracle | Jan-Dec 2011 | < \$100K | \$3 | 1 | | |
| TRI STATE FREIGHTLINER INC | Oracle | Jan-Dec 2011 | < \$100K | \$2 | 1 | | |
| TANGOE INC | Oracle | Jan-Dec 2011 | < \$100K | \$1 | 1 | | |
| ARTIES AUTO PARTS | Oracle | Jan-Dec 2011 | < \$100K | \$1 | 1 | | |
| W W BRITTON INC | Oracle | Jan-Dec 2011 | <\$100K | \$1 | 1 | | |
| TESSCO | Oracle | Jan-Dec 2011 | <\$100K | | 1 | | |
| TOTALS | | | | \$514,501,683 | 134,417 | \$27,178,209 | 4,920 |

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Accounts Payable: Summary by Company of Proposed Net Adjustments to Allocations

| ς | \$27,178,209 | \$ 27,178,209 | | TOTALS |
|---------------|--------------|----------------|----------|--|
| \$(59,155) | \$257,910 | \$317,065 | Multiple | All Other Companies |
| \$(12,563) | \$117,918 | \$130,481 | Gas | Niagara Mohawk Power Corporation-Gas |
| \$1,526,881 | \$10,079,355 | \$8,552,474 | Multiple | Niagara Mohawk Power Corporation-Electric |
| \$(240,292) | \$396,486 | \$636,778 | Multiple | New Hampshire (Granite State Electric & Energy North) |
| \$(181,068) | \$731,156 | \$912,224 | Multiple | New England Power Company |
| \$3,110,468 | \$3,147,327 | \$36,859 | Multiple | National Grid USA & KeySpan Energy Corporation 11 |
| \$159,573 | \$834,696 | \$675,123 | Gas | Varragansett Gas |
| \$(571,392) | \$1,591,036 | \$2,162,428 | Multiple | Varragansett Electric |
| \$(652,760) | \$2,252,012 | \$2,904,772 | Gas | Massachusetts Gas (Boston Gas & Colonial Gas) |
| \$(2,298,730) | \$3,819,101 | \$6,117,831 | Multiple | Massachusetts Electric & Nantucket Electric |
| \$(1,223,477) | \$196,700 | \$1,420,177 | Gen | KeySpan Generation |
| \$(263,919) | \$850,914 | \$1,114,833 | Electric | KeySpan Electric Services (LIPA) |
| \$592,590 | \$1,836,592 | \$1,244,002 | Gas | KEDNY |
| \$113,844 | \$1,067,006 | \$953,162 | Gas | KEDLI |
| Adjustments | Company | Company | Segment | Company (BU) Description |
| Net Impact of | Allocated to | Allocated from | | |
| | Amount | Amount | | |

11 In addition to the reallocations to National Grid USA Parent and/or KeySpan Corporation as the holding companies, these reallocations also include the accumulation of "below the line" charges.

THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. Schedule MDL-1 Page 32 of 41

Document that employee payroll costs are appropriately allocated (no adjustments necessary). END END Document that employee payroll costs are appropriately allocated (no adjustments necessary). Document adjustments for inappropriate employee payroll costs during 2011 calendar year. existing allocatic appropriate? 乯 time charged part of verance package? Compile list of allocation codes, projects and activities charged to cost center by employee during 2011 calendar year Filter data by L5 de partment (excluding judgmental selections) and son by highest selections) and son by highest cost (oblar amount).

Select all departments that comprise the top 50% of payroll costs). Document adjustments for inappropriate employee payroll costs during 2011 calendar year. Judgmentally select a sample of L5 departments sthis an active Natio Grid employee? Insert "Calendar Year" column and covert fiscal year month to calendar year month for referencing Select one employee from cost center to perform walkthrough test Judgmentally identify and select "outlier" employees, and provide data to cost center managers Is existing allocation appropriate for the individual? Validate payroll data files for 2011 include FERC accounts numbered 500 and above to include only A&M accounts. Hold meeting with cost center (RCC) manager and inquire about purpose of cost center and general employee payroll cost allocation methodology \bigcirc <) Employee walkthrough testing Outlier testing Validate data and scope

Payroll Expense: Decision Tree

Appendix D

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THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. Schedule MDL-1 Page 33 of 41

Payroll Expense: Summary by Department of Proposed Net Adjustments to Allocations

Appendix E

| | System/ | i de | Sample Size | size | Summary of Gross Adjustments | s Adjustments |
|--|-------------|------------|--------------|------------|------------------------------|---------------|
| Department | Origination | lest Pool | \$ | Line Items | <>> | Line Items |
| MAINT_&_CONSTRUCTION | PeopleSoft | Over\$2.0M | \$20,743,524 | 29,583 | \$17,310 | 8 |
| SHARED_SERV_EXEC | PeopleSoft | Over\$2.0M | \$19,732,108 | 516 | | |
| CONTROL_CENTER_OPS | PeopleSoft | Over\$2.0M | \$17,041,737 | 20,737 | \$283 | 1 |
| TRANS_DELIVERY_CNTR | PeopleSoft | Over\$2.0M | \$11,203,850 | 5373 | | |
| PROJ_MGMT_&_CONST | PeopleSoft | Over\$2.0M | \$10,177,200 | 21,528 | \$1,077 | 4 |
| IS_SERVICE_DELIVERY | PeopleSoft | Over\$2.0M | \$7,950,538 | 4,799 | \$16,713 | 4 |
| CUSTOMER_CARE | PeopleSoft | Over\$2.0M | \$6,989,486 | 10,523 | | |
| CUST_&_BUS_STRATEGY | PeopleSoft | Over\$2.0M | \$4,546,391 | 2,658 | \$85 | П |
| LEGAL_OPER | PeopleSoft | Over\$2.0M | \$3,317,291 | 2,236 | \$21,059 | 38 |
| DECISION_SUPPORT | PeopleSoft | Over\$2.0M | \$3,302,706 | 1,248 | \$47,520 | П |
| IS_SOL_DEL_PROJ | PeopleSoft | Over\$2.0M | \$3,079,141 | 744 | \$20,639 | 8 |
| EXEC_DIRECTOR | PeopleSoft | Over\$2.0M | \$2,023,786 | 42 | | |
| IS_PROCESS_&_SYS | PeopleSoft | Judgmental | \$1,775,468 | 623 | | |
| REG_PRICE_OFFICER_NE | PeopleSoft | Judgmental | \$1,413,958 | 1,357 | | |
| REG_PRICE_EXEC | PeopleSoft | Judgmental | \$665,316 | 223 | | |
| COMP BENEFITS | PeopleSoft | Judgmental | \$662,913 | 1,046 | | |
| INTERNAL AUDIT | PeopleSoft | Judgmental | \$524,567 | 207 | \$6,791 | 1 |
| EMPLOYEE_COMM | PeopleSoft | Judgmental | \$439,285 | 104 | | |
| MEDIA | PeopleSoft | Judgmental | \$388,329 | 347 | | |
| CORPORATE_COMM | PeopleSoft | Judgmental | \$166,386 | 46 | | |
| GOVT_RELATIONS | PeopleSoft | Judgmental | \$87,137 | 56 | | |
| FEDERAL_AFFAIRS | PeopleSoft | Judgmental | \$26,531 | 18 | | |
| Customer Care | Oracle | Over\$3.0M | \$34,857,657 | 91,919 | \$ 29,059 | 2 |
| Maintenance & Construction | Oracle | Over\$3.0M | \$33,555,715 | 29,899 | \$101,478 | 7 |
| Power Plant Operations | Oracle | Over\$3.0M | \$30,583,457 | 85,944 | | |
| LI Jurisdiction | Oracle | Over\$3.0M | \$27,630,938 | 68,369 | \$3,172 | 9 |
| Operations Support | Oracle | Over\$3.0M | \$19,470,537 | 54,597 | \$280,493 | 11 |
| Customer & Business Strategy | Oracle | Over\$3.0M | \$7,531,908 | 14,782 | \$151,124 | 10 |
| Legal Operations | Oracle | Over\$3.0M | \$7,496,559 | 4,811 | \$841,102 | 15 |
| IS Solution Delivery-Projects | Oracle | Over\$3.0M | \$6,457,311 | 3,227 | \$66,110 | 3 |
| Sales & Sales Operations | Oracle | Over\$3.0M | \$5,865,023 | 8,338 | | |
| Corporate Cost Center | Oracle | Over\$3.0M | \$3,942,573 | 7,767 | \$15,442 | 1 |
| US Financial Services | Oracle | Over\$3.0M | \$3,732,018 | 3,705 | \$377,989 | 13 |
| Facilities Management | Oracle | Over\$3.0M | \$3,650,073 | 11,700 | \$63,040 | 33 |
| Decision Support | Oracle | Over\$3.0M | \$3,606,979 | 3,009 | | |
| Comp Benefits | Oracle | Judgmental | \$1,459,586 | 807 | | |
| Global Corporate Affairs - Employee Communications | Oracle | Judgmental | \$671,399 | 422 | | |
| | | | | | | |

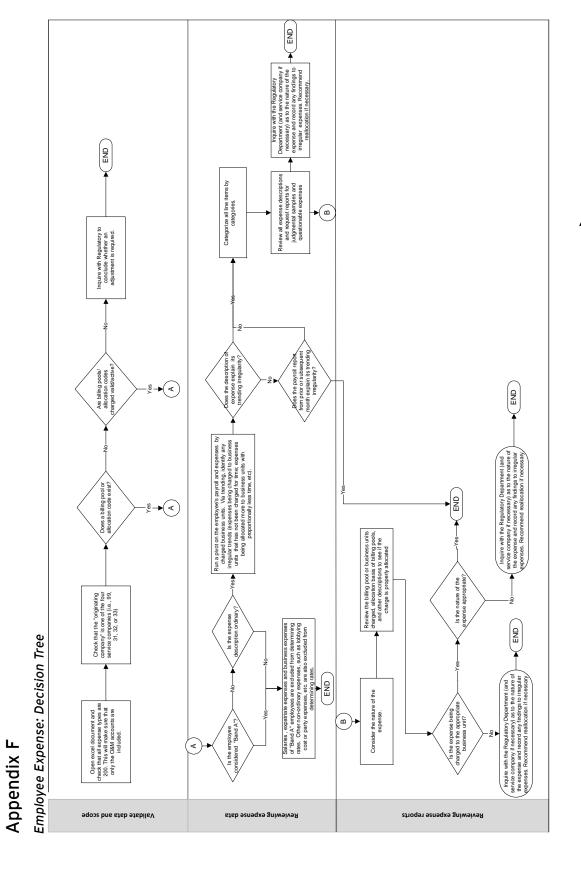
THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. Schedule MDL-1 Page 34 of 41

| | System/ | 1000 +00 H | Sample Size | ize | Summary of Gross Adjustments | s Adjustments |
|---|-------------|------------|---------------|------------|------------------------------|---------------|
| Department | Origination | lest Pool | \$ | Line Items | \$ | Line Items |
| Global Corporate Affairs - Federal Affairs | Oracle | Judgmental | \$546,778 | 350 | | |
| IS Process & Sys | Oracle | Judgmental | \$460,712 | 304 | \$6,058 | 1 |
| Global Corporate Affairs - Government Relations | Oracle | Judgmental | \$354,240 | 240 | | |
| Global Corporate Affairs - Media Relations | Oracle | Judgmental | \$256,304 | 183 | | |
| Reg Price Officer NE | Oracle | Judgmental | \$74,258 | 132 | 65\$ | 2 |
| Reg & Pricing Exec | Oracle | Judgmental | \$56,196 | 44 | \$53,014 | 1 |
| Subtotals | | | \$308,517,869 | 527,533 | \$2,119,614 | 171 |
| Reorganization Testing | | | | | \$1,394,546 | 327 |
| Vehicle Allowance Testing | | | | | \$198,066 | 43 |
| Other Department Testing (Random Employees) | | | | | \$279,933 | 15 |
| Corporate Controller Cost Center Testing | | | | | \$2,051,445 | 3,177 |
| TOTALS | | | | | \$6,043,604 | 3,733 |

Payroll Expense: Summary by Company of Proposed Net Adjustments to Allocations

| | | Amount | Amount | |
|--|----------|----------------|--------------|---------------|
| | | Allocated from | Allocated to | Net Impact of |
| Company (BU) Description | Segment | Company | Company | Adjustments |
| KEDLI | Gas | \$583,888 | \$425,629 | \$(158,259) |
| KEDNY | Gas | \$964,919 | \$606,838 | \$(358,081) |
| KeySpan Electric Services (LIPA) | Electric | \$904,609 | \$639,818 | \$(264,791) |
| KeySpan Generation | Gen | \$234,734 | \$284,802 | \$20,068 |
| Massachusetts Electric & Nantucket Electric | Multiple | \$663,729 | \$727,717 | \$63,988 |
| Massachusetts Gas (Boston Gas & Colonial Gas) | Gas | \$1,140,571 | \$960,615 | \$(179,956) |
| Narragansett Electric | Multiple | \$257,940 | \$232,716 | \$(25,224) |
| Narragansett Gas | Gas | \$128,755 | \$326,248 | \$197,493 |
| National Grid USA & KeySpan Energy Corporation ¹² | Multiple | \$15,741 | \$306,631 | \$290,890 |
| New England Power Company | Multiple | \$62,290 | \$165,211 | \$102,921 |
| New Hampshire (Granite State Electric & Energy North) | Multiple | \$128,550 | \$138,078 | \$9,528 |
| Niagara Mohawk Power Corporation-Electric | Multiple | \$707,534 | \$820,028 | \$142,494 |
| Niagara Mohawk Power Corporation-Gas | Gas | \$123,934 | \$196,269 | \$72,335 |
| All Other Companies | Multiple | \$126,410 | \$183,004 | \$56,594 |
| TOTALS | | \$ 6,043,604 | \$6,043,604 | ÷ |

12 In addition to the reallocations to National Grid USA Parent and/or KeySpan Corporation as the holding companies, these reallocations also include the accumulation of "below the line" charges.



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Appendix G

Employee Expense: Summary of Proposed Net Adjustments to Allocations

| | | Sample Size | Size | Summary of Gr | oss Adjustments |
|------------------|--------------|--------------|------------|---------------|-----------------|
| tem/ Origination | Period | \$ | Line Items | \$ | Line Items |
| pleSoft | Jan-Dec 2011 | \$7,328,291 | 111,178 | \$82,754 | 816 |
| acle | Jan-Dec 2011 | \$6,322,373 | 40,060 | \$104,829 | 311 |
| TALS | | \$13,650,664 | 151,238 | \$187,583 | 1,127 |

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Employee Expense: Summary by Company of Proposed Net Adjustments to Allocations

| | | Amount | Amount | |
|---|----------|----------------|--------------|---------------|
| | | Allocated from | Allocated to | Net Impact of |
| Sompany (BU) Description | Segment | Company | Company | Adjustments |
| KEDLI | Gas | \$12,598 | \$4,528 | \$(8,070) |
| KEDNY | Gas | \$25,364 | \$7,811 | \$(17,553) |
| (eySpan Electric Services (LIPA) | Electric | \$17,394 | \$7,440 | \$(9,954) |
| KeySpan Generation | Gen | 966'6\$ | \$3,411 | \$(6,585) |
| Massachusetts Electric & Nantucket Electric | Multiple | \$20,205 | \$8,471 | \$(11,734) |
| Massachusetts Gas (Boston Gas & Colonial Gas) | Gas | \$26,490 | \$6,507 | \$(19,983) |
| Narragansett Electric | Multiple | \$16,306 | \$3,279 | \$(13,027) |
| Narragansett Gas | Gas | \$3,287 | \$2,234 | \$(1,053) |
| National Grid USA & KeySpan Energy Corporation 13 | Multiple | \$441 | \$118,411 | \$117,970 |
| New England Power Company | Multiple | \$10,795 | \$1,085 | \$(9,710) |
| New Hampshire (Granite State Electric & Energy North) | Multiple | \$2,654 | \$833 | \$(1,821) |
| Niagara Mohawk Power Corporation-Electric | Multiple | \$32,763 | \$19,061 | \$(13,702) |
| Niagara Mohawk Power Corporation-Gas | Gas | \$4,254 | \$3,523 | \$(731) |
| All Other Companies | Multiple | \$2,036 | 686\$ | \$(4,047) |
| TOTALS | | \$ 187,583 | \$187,583 | -\$ |
| | | | | |

13 In addition to the reallocations to National Grid USA Parent and/or KeySpan Corporation as the holding companies, these reallocations also include the accumulation of "below the line" charges.

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END Is reallocation need according to the explar provided? .ё. →(ш) Inquire with Regulatory to conclude whether an adjustment is required. (<u>-</u>) END END Are billing pools/ allocation codes tharged valid/active Inquire with Regulatory and process owners to conclude whether an adjustment is required. Document that journal entry was unavailable for review and note adjustments to reallocate charge Does a billing pool or allocation code exist? - \$ **→** < END Is the journal entry being charged to the proper business unit and segment allocated or direct charge)? as the journal entry ge incurred during the calendar year? Check that the "originating company" is one of the four service companies (i.e., 99, 31, 32, or 33) န္တ•(ပ (<u>a</u>) Review the billing pool or business units charged, allocation basis of billing pools, and other descriptions to see if the charge is properly allocated Obtain further supporting documentation by inquiring with business process owners about the reasoning for allocation decisions. Ш Was a journal entry provided? Insert "Calendar Year" column and convert fiscal year month to calendar year month for referencing END Inquire with accounts payable, payroll, and employee expense workstreams to tie out any correcting journal entries and vice versa, if they exist. Request that Regulatory and business process owners provide journal entry support from the subsystem and/or service companies Inquire with Regulatory and business process owners regarding the nature of the charge. Validate general ledger data files for 2011 include FERC accounts numbered 500 and above to display only O&M accounts. As the nature of the jor entry appropriate for case? ั∢ ์ (ပ workstream charges Validating journal entries Validate data and scope Examination of journal entries Cross-reference with other

.No.+

Appendix H General Ledger Journal Entries: Decision Tree

THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. Schedule MDL-1 Page 40 of 41

General Ledger Journal Entries: Summary by Journal Entry Category of Proposed Net Adjustments to Allocations

Appendix I

| | | | Sample Size | Size | Summary of Gross Adjustments | Adjustments |
|----------------------------|---------------------|--------------|---------------|------------|------------------------------|-------------|
| Journal Entry Category | System/ Origination | Period | \$ | Line Items | \$ | Line Items |
| Accounts Receivable | PeopleSoft | Jan-Dec 2011 | \$(1,345) | 2 | (40) | П |
| Adjusting Entries | PeopleSoft | Jan-Dec 2011 | \$69,407,945 | 136 | \$215,250 | 9/ |
| Billing | PeopleSoft | Jan-Dec 2011 | \$(756,271) | 43 | | |
| Inventory | PeopleSoft | Jan-Dec 2011 | \$4,229,387 | 542 | \$51 | Н |
| Online | PeopleSoft | Jan-Dec 2011 | \$3,962,076 | 66 | \$(23,748) | 9 |
| PowerPlant Projects | PeopleSoft | Jan-Dec 2011 | \$1,213,855 | 1,743 | | |
| SUT Accounting Adjustments | PeopleSoft | Jan-Dec 2011 | \$486 | 28 | | |
| Spreadsheet Import | PeopleSoft | Jan-Dec 2011 | \$28,939,011 | 1020 | \$(406,281) | 2 |
| Spreadsheet Import | PeopleSoft:Non-99 | Jan-Dec 2011 | \$31,948,067 | 326 | \$47,917 | Н |
| Adjusting Entries | PeopleSoft:Non-99 | Jan-Dec 2011 | \$39,722 | 25 | | |
| Online | PeopleSoft:Non-99 | Jan-Dec 2011 | \$3,856,530 | 173 | | |
| Manual | Oracle | Jan-Dec 2011 | (1,208,890) | 39 | \$5,525 | П |
| Recurring | Oracle | Jan-Dec 2011 | 7,494,579 | 46 | | |
| Spreadsheet | Oracle | Jan-Dec 2011 | 36,003,941 | 1,469 | | |
| TOTALS | | | \$185,129,093 | 2,687 | \$(161,326) | 88 |

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General Ledger Journal Entries: Summary by Company of Proposed Net Adjustments to Allocations

| | | Amount | Amount | |
|--|----------|----------------|--------------|---------------|
| | | Allocated from | Allocated to | Net Impact of |
| Company (BU) Description | Segment | Company | Company | Adjustments |
| KEDLI | Gas | \$5,401 | \$16,871 | \$11,470 |
| KEDNY | Gas | \$(221) | \$32,858 | \$33,079 |
| KeySpan Electric Services (LIPA) | Electric | \$(184) | \$23,629 | \$23,813 |
| KeySpan Generation | Gen | \$29,217 | \$15,911 | \$(13,306) |
| Massachusetts Electric & Nantucket Electric | Multiple | \$198,877 | \$151,897 | \$(46,980) |
| Massachusetts Gas (Boston Gas & Colonial Gas) | Gas | \$(185) | \$28,360 | \$28,545 |
| Narragansett Electric | Multiple | \$69,505 | \$48,980 | \$(20,525) |
| Narragansett Gas | Gas | \$47,674 | \$34,749 | \$(12,925) |
| National Grid USA & KeySpan Energy Corporation ¹⁴ | Multiple | ÷\$ | \$(648,787) | \$(648,787) |
| New England Power Company | Multiple | \$33,104 | \$14,459 | \$(18,645) |
| New Hampshire (Granite State Electric & Energy North) | Multiple | \$(719,132) | \$4,567 | \$723,699 |
| Niagara Mohawk Power Corporation-Electric | Multiple | \$139,215 | \$110,748 | \$(28,467) |
| Niagara Mohawk Power Corporation-Gas | Gas | \$27,930 | \$17,536 | \$(10,394) |
| All Other Companies | Multiple | \$7,473 | \$(13,104) | \$(20,577) |
| TOTALS | | \$ (161,326) | \$(161,326) | \$ |
| | | | | |

¹⁴ In addition to the reallocations to National Grid USA Parent and/or KeySpan Corporation as the holding companies, these reallocations also include the accumulation of "below the line" charges.

THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. _____ Witness: Michael D. Laflamme

Schedule MDL-2

Reallocation of Test Year Service Company Costs

The Narragansett Electric Company d/b/a National Grid Summary Impact of Reallocations Based on Proposed Revised Allocators Calendar Year 2011

CY 2011 by Company

| | (a) | (b) | (c) |
|--|----------------------|----------------------|--------------|
| Company | As booked | As Proposed | Difference |
| Boston Gas Company | 188,275,995 | 190,836,979 | 2,560,984 |
| Colonial Gas | 39,508,601 | 41,467,876 | 1,959,275 |
| Energy North | 20,804,447 | 20,301,865 | (502,581) |
| EUA Energy Investment | 3,730 | 3,730 | 0 |
| Granite State Electric Company | 20,683,833 | 21,739,604 | 1,055,771 |
| GridAmerica Holdings | 545 | 545 | · · · · · - |
| KEDLI | 168,928,028 | 178,774,185 | 9,846,157 |
| KEDNY | 197,466,461 | 199,625,380 | 2,158,919 |
| Keyspan Corporate Services | 8,534,603 | 8,534,603 | · · · · · - |
| Keyspan Electric Services | 254,282,874 | 253,418,048 | (864,826) |
| Keyspan Energy Corp | 19,406,535 | 14,307,370 | (5,099,166) |
| Keyspan Energy Develop | 3,172,425 | 2,864,104 | (308,322) |
| Keyspan Engineering Services | 18,456 | 18,456 | - |
| Keyspan Services Inc | 2,469,880 | 1,914,288 | (555,592) |
| KS Energy Corp - West Hold | (279) | (279) | (555,552) |
| KS Energy Management | (46) | (46) | _ |
| KS Energy Trading Services | 1,724,687 | 1,678,376 | (46,311) |
| KS Generation | 107,464,185 | 102,351,066 | (5,113,119) |
| KS Glenwood Energy | 4,967,612 | 5,076,921 | 109,309 |
| KS Holding Company West | 4,507,612 | 25 | 107,507 |
| KS LNG Regulated | 37,353 | 37,353 | - 0 |
| | | | Ü |
| KS New England KS Port Jefferson Energy | 302,347 6,659,875 | 302,347 6,773,032 | 113,157 |
| 23 | | | 113,157 |
| KS Technologies Inc | 426 | 426 | 5 200 (10 |
| Massachusetts Electric | 399,884,199 | 405,084,818 | 5,200,619 |
| Metrowest Realty | 106,129 | 106,129 | (0) |
| Nantucket Electric | 3,749,130 | 4,182,326 | 433,196 |
| Narragansett Electric | 245,981,179 | 251,169,692 | 5,188,513 |
| Narragansett Gas | 102,023,202 | 96,741,309 | (5,281,893) |
| National Grid Billing Entity | 3,620,035 | 3,620,035 | (0) |
| National Grid Service Company USA | (63,143,492) | (63,143,344) | 148 |
| National Grid Trans Services | 22,346 | 20,050 | (2,296) |
| National Grid USA | 43,242,110 | 44,012,155 | 770,046 |
| NE Hydro - Finance Co | 2,700 | 2,700 | - |
| NE Hydro - Trans Corp | 1,253,115 | 1,311,875 | 58,760 |
| NE Hydro - Trans Electric Co | 4,214,118 | 4,342,666 | 128,548 |
| NEES Energy | (16,837) | (16,837) | 0 |
| New England Electric Trans Co | 1,923,212 | 1,617,717 | (305,496) |
| New England Power Company | 208,125,364 | 211,625,983 | 3,500,619 |
| Newport America Corporation | 689 | 689 | - |
| Niagara Mohawk Holdings | 229 | 229 | (0) |
| Niagara Mohawk Power Corporation-ELEC | 555,072,030 | 540,228,121 | (14,843,909) |
| Niagara Mohawk Power Corporation-GAS | 61,459,963 | 61,861,839 | 401,876 |
| Opinac NA | 4,200 | 4,200 | · - |
| Prudence Corporation | 144 | 144 | _ |
| Seneca-Upshur Petroleum | 972,605 | 375,022 | (597,583) |
| Valley Appliance & Merchandise | 362,735 | 362,736 | 0 |
| Wayfinder Group | (4,086) | 31,110 | 35,196 |
| and the second s | (.,000) | ,0 | |

column (a) = Actual amount booked by company. See Exhibit 2A

column (b) = Amount charged by company based on proposed revised allocators. See Exhibit 2B column (c) = column (b) minus column (a)

vanies and Certain Individual Cor

| Company | Original | Proposed | Difference |
|----------------------------------|---------------|---------------|--------------|
| MA GAS | 227,784,596 | 232,304,855 | 4,520,259 |
| NH | 41,488,280 | 42,041,470 | 553,190 |
| KEDLI | 168,928,028 | 178,774,185 | 9,846,157 |
| KEDNY | 197,466,461 | 199,625,380 | 2,158,919 |
| Keyspan Electric Services | 254,282,874 | 253,418,048 | (864,826) |
| MA Electric & Nantucket | 6,692,299 | 6,755,297 | 62,998 |
| Rhode Island Electric & Gas | 37,377 | 37,378 | 0 |
| New England Power Company | (63,143,492) | (63,143,344) | 148 |
| Niagara Mohawk Power Corporation | 43,242,110 | 44,012,155 | 770,046 |
| Other | 1,736,789,084 | 1,719,742,193 | (17,046,891) |
| | 2,613,567,616 | 2,613,567,616 | 0 |

The Narragansett Electric Company d/b/a National Grid Summary of Actual Amounts by Company & Category Calendar Year 2011

| | | As l | booked by company | | |
|---------------------------------------|----------------|-------------------|-------------------|-------------|-----------------|
| | (a) | (b) | (c) | (d) | (e) |
| Company | Direct Capital | Direct Below Line | Direct | Bill Pool | Grand Total |
| Boston Gas Company | 44,182,582 | 1,715,695 | 61,056,813 | 81,320,905 | 188,275,995 |
| Colonial Gas | 9,253,264 | 331,974 | 13,251,421 | 16,671,942 | 39,508,601 |
| Energy North | 4,365,575 | 416,032 | 6,700,955 | 9,321,885 | 20,804,447 |
| EUA Energy Investment | - | (1) | 3,742 | (12) | 3,730 |
| Granite State Electric Company | 12,244,747 | 483,091 | 4,310,971 | 3,645,025 | 20,683,833 |
| GridAmerica Holdings | | 234 | 311 | · · · · · | 545 |
| KEDLI | 64,067,472 | 5,720,467 | 24,466,751 | 74,673,338 | 168,928,028 |
| KEDNY | 44,765,053 | 6,925,690 | 56,776,308 | 88,999,410 | 197,466,461 |
| Keyspan Corporate Services | 8,534,603 | - | - | - | 8,534,603 |
| Keyspan Electric Services | 97,098,117 | 6,385,772 | 40,469,916 | 110,329,069 | 254,282,874 |
| Keyspan Energy Corp | 403,293 | (1,053,554) | 14,944,338 | 5,112,458 | 19,406,535 |
| Keyspan Energy Develop | (285,229) | 9,159 | 2,822,788 | 625,708 | 3,172,425 |
| Keyspan Engineering Services | 18,456 | -, | _,-,,, | - | 18,456 |
| Keyspan Services Inc | 762,559 | 8,037 | 999,509 | 699,774 | 2,469,880 |
| KS Energy Corp - West Hold | 702,557 | 0,037 | (279) | 077,774 | (279) |
| KS Energy Management | | | (46) | | (46) |
| KS Energy Trading Services | 3,992 | 56,883 | 1,328,571 | 335,241 | 1,724,687 |
| KS Generation | 26,424,557 | 1,821,883 | 51,480,968 | 27,736,777 | 107,464,185 |
| KS Glenwood Energy | 1,683,940 | 56,473 | 2,700,195 | 527,005 | |
| KS Holding Company West | 1,683,940 | 30,473 | 2,700,193 | 327,003 | 4,967,612 25 |
| | 23 | 24 | 29,978 | 7,351 | 37,353 |
| KS LNG Regulated | 25 144 | 24 | , | 7,331 | |
| KS New England | 35,144 | - (5.014 | 267,203 | | 302,347 |
| KS Port Jefferson Energy | 4,104,326 | 65,914 | 1,930,642 | 558,993 | 6,659,875 |
| KS Technologies Inc | 120.050.710 | | 426 | 122 005 140 | 426 |
| Massachusetts Electric | 138,858,710 | 7,482,278 | 130,548,071 | 122,995,140 | 399,884,199 |
| Metrowest Realty | 68,565 | 1,398 | 35,959 | 208 | 106,129 |
| Nantucket Electric | 1,733,302 | 80,930 | 813,610 | 1,121,289 | 3,749,130 |
| Narragansett Electric | 150,634,155 | 2,639,740 | 48,802,007 | 43,905,277 | 245,981,179 |
| Narragansett Gas | 53,651,711 | 1,341,248 | 21,558,495 | 25,471,748 | 102,023,202 |
| National Grid Billing Entity | 4,430 | 99,321 | 3,499,014 | 17,270 | 3,620,035 |
| National Grid Service Company USA | (63,143,492) | 148 | . | (148) | (63,143,492) |
| National Grid Trans Services | (4,449) | 329 | 24,219 | 2,247 | 22,346 |
| National Grid USA | (7,528,957) | 37,784,366 | 12,033,075 | 953,625 | 43,242,110 |
| NE Hydro - Finance Co | - | - | 2,700 | - | 2,700 |
| NE Hydro - Trans Corp | 541,165 | 47,844 | 160,436 | 503,671 | 1,253,115 |
| NE Hydro - Trans Electric Co | 715,629 | 163,126 | 2,907,350 | 428,014 | 4,214,118 |
| NEES Energy | - | (0) | (16,858) | 21 | (16,837) |
| New England Electric Trans Co | (472,967) | 16,367 | 1,975,605 | 404,207 | 1,923,212 |
| New England Power Company | 145,044,294 | 2,192,824 | 44,976,322 | 15,911,924 | 208,125,364 |
| Newport America Corporation | - | - | 689 | - | 689 |
| Niagara Mohawk Holdings | 70 | 8 | 151 | 0 | 229 |
| Niagara Mohawk Power Corporation-ELEC | 269,525,725 | (12,740,376) | 119,746,243 | 178,540,438 | 555,072,030 |
| Niagara Mohawk Power Corporation-GAS | 12,702,864 | 1,951,380 | 11,638,898 | 35,166,821 | 61,459,963 |
| Opinac NA | 4,200 | - | - | - | 4,200 |
| Prudence Corporation | - | - | 144 | - | 144 |
| Seneca-Upshur Petroleum | 130,954 | 11,452 | 66,178 | 764,021 | 972,605 |
| Valley Appliance & Merchandise | 159,345 | 22,651 | 180,556 | 183 | 362,735 |
| Wayfinder Group | (16,830) | (5,729) | 17,450 | 1,022 | (4,086) |
| Grand Total | 1,020,270,900 | 64,033,077 | 682,511,795 | 846,751,844 | 2,613,567,616 |

 $\label{eq:column} \begin{tabular}{l} Column (a) = actual CY 2010 charges booked directly to capital accounts \\ Column (b) = actual CY 2010 charges booked directly below the line \\ Column (c) = actual CY 2010 charges booked directly to above the line, non-capital accounts \\ Column (d) = actual CY 2010 charges booked to a bill pool for allocation (including clearing). See Exhibit 2C for detail \\ Column (e) = sum of columns a through d \\ \end{tabular}$

| | | As booked by groups of co | ompanies and certain i | ndividual companies | |
|----------------------------------|----------------|---------------------------|------------------------|---------------------|---------------|
| Company | Direct Capital | Direct Below Line | Direct | Bill Pool | Grand Total |
| MA GAS | 13,618,839 | 748.006 | 19.952.376 | 25.993.827 | 60,313,047 |
| NH | 15,010,057 | 233 | 4,053 | (12) | 4,275 |
| KEDLI | 8,534,603 | _ | - | | 8,534,603 |
| KEDNY | 97,098,117 | 6,385,772 | 40,469,916 | 110,329,069 | 254,282,874 |
| Keyspan Electric Services | (285,229) | 9,159 | 2,822,788 | 625,708 | 3,172,425 |
| MA Electric & Nantucket | 26,424,557 | 1,821,883 | 51,480,923 | 27,736,777 | 107,464,140 |
| Rhode Island Electric & Gas | 1,683,964 | 56,473 | 2,700,195 | 527,005 | 4,967,636 |
| New England Power Company | 4,430 | 99,321 | 3,499,014 | 17,270 | 3,620,035 |
| Niagara Mohawk Power Corporation | (4,449) | 329 | 24,219 | 2,247 | 22,346 |
| Other | 873,196,067 | 54,911,902 | 561,558,312 | 681,519,953 | 2,171,186,235 |
| | 1,020,270,900 | 64,033,077 | 682,511,795 | 846,751,844 | 2,613,567,616 |

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The Narragansett Electric Company d/b/a National Grid Summary of Proposed Amounts by Company & Category Calendar Year 2011

| | | As p | roposed by company | | |
|---------------------------------------|----------------|-------------------|--------------------|-------------|---------------|
| | (a) | (b) | (c) | (d) | (e) |
| Company | Direct Capital | Direct Below Line | Direct | Bill Pool | Grand Total |
| Boston Gas Company | 44,182,582 | 1,715,695 | 61,056,813 | 83,881,889 | 190,836,979 |
| Colonial Gas | 9,253,264 | 331,974 | 13,251,421 | 18,631,218 | 41,467,876 |
| Energy North | 4,365,575 | 416,032 | 6,700,955 | 8,819,303 | 20,301,865 |
| EUA Energy Investment | - | (1) | 3,742 | (11) | 3,730 |
| Granite State Electric Company | 12,244,747 | 483,091 | 4,310,971 | 4,700,796 | 21,739,604 |
| GridAmerica Holdings | - | 234 | 311 | - | 545 |
| KEDLI | 64,067,472 | 5,720,467 | 24,466,751 | 84,519,495 | 178,774,185 |
| KEDNY | 44,765,053 | 6,925,690 | 56,776,308 | 91,158,329 | 199,625,380 |
| Keyspan Corporate Services | 8,534,603 | - | - | - | 8,534,603 |
| Keyspan Electric Services | 97,098,117 | 6,385,772 | 40,469,916 | 109,464,242 | 253,418,048 |
| Keyspan Energy Corp | 403,293 | (1,053,554) | 14,944,338 | 13,292 | 14,307,370 |
| Keyspan Energy Develop | (285,229) | 9,159 | 2,822,788 | 317,386 | 2,864,104 |
| Keyspan Engineering Services | 18,456 | - | - | - | 18,456 |
| Keyspan Services Inc | 762,559 | 8,037 | 999,509 | 144,182 | 1,914,288 |
| KS Energy Corp - West Hold | - | - | (279) | - | (279) |
| KS Energy Management | - | - | (46) | - | (46) |
| KS Energy Trading Services | 3,992 | 56,883 | 1,328,571 | 288,930 | 1,678,376 |
| KS Generation | 26,424,557 | 1,821,883 | 51,480,968 | 22,623,658 | 102,351,066 |
| KS Glenwood Energy | 1,683,940 | 56,473 | 2,700,195 | 636,314 | 5,076,921 |
| KS Holding Company West | 25 | - | - | - | 25 |
| KS LNG Regulated | - | 24 | 29,978 | 7,351 | 37,353 |
| KS New England | 35,144 | - | 267,203 | - | 302,347 |
| KS Port Jefferson Energy | 4,104,326 | 65,914 | 1,930,642 | 672,150 | 6,773,032 |
| KS Technologies Inc | - | - | 426 | - | 426 |
| Massachusetts Electric | 138,858,710 | 7,482,278 | 130,548,071 | 128,195,759 | 405,084,818 |
| Metrowest Realty | 68,565 | 1,398 | 35,959 | 208 | 106,129 |
| Nantucket Electric | 1,733,302 | 80,930 | 813,610 | 1,554,485 | 4,182,326 |
| Narragansett Electric | 150,634,155 | 2,639,740 | 48,802,007 | 49,093,790 | 251,169,692 |
| Narragansett Gas | 53,651,711 | 1,341,248 | 21,558,495 | 20,189,855 | 96,741,309 |
| National Grid Billing Entity | 4,430 | 99,321 | 3,499,014 | 17,270 | 3,620,035 |
| National Grid Service Company USA | (63,143,492) | 148 | - | - | (63,143,344) |
| National Grid Trans Services | (4,449) | 329 | 24,219 | (49) | 20,050 |
| National Grid USA | (7,528,957) | 37,784,366 | 12,033,075 | 1,723,671 | 44,012,155 |
| NE Hydro - Finance Co | - '- | · · · · · | 2,700 | · · · · | 2,700 |
| NE Hydro - Trans Corp | 541,165 | 47,844 | 160,436 | 562,431 | 1,311,875 |
| NE Hydro - Trans Electric Co | 715,629 | 163,126 | 2,907,350 | 556,561 | 4,342,666 |
| NEES Energy | ´- | (0) | (16,858) | 21 | (16,837) |
| New England Electric Trans Co | (472,967) | 16,367 | 1,975,605 | 98,712 | 1,617,717 |
| New England Power Company | 145,044,294 | 2,192,824 | 44,976,322 | 19,412,543 | 211,625,983 |
| Newport America Corporation | · · · · · · | · · · · · | 689 | · · · · · - | 689 |
| Niagara Mohawk Holdings | 70 | 8 | 151 | - | 229 |
| Niagara Mohawk Power Corporation-ELEC | 269,525,725 | (12,740,376) | 119,746,243 | 163,696,528 | 540,228,121 |
| Niagara Mohawk Power Corporation-GAS | 12,702,864 | 1,951,380 | 11,638,898 | 35,568,698 | 61,861,839 |
| Opinac NA | 4,200 | - | - | - | 4,200 |
| Prudence Corporation | , ··· | _ | 144 | _ | 144 |
| Seneca-Upshur Petroleum | 130,954 | 11,452 | 66,178 | 166,438 | 375,022 |
| Valley Appliance & Merchandise | 159,345 | 22,651 | 180,556 | 183 | 362,736 |
| Wayfinder Group | (16,830) | (5,729) | 17,450 | 36,219 | 31,110 |
| | 1,020,270,900 | 64,033,077 | 682,511,795 | 846,751,844 | 2,613,567,616 |
| | -,,,-00 | ,,-// | , , | , | -,,, |

Column (a) = proposed CY 2010 charges booked directly to capital accounts Column (b) = proposed CY 2010 charges booked directly below the line

Column (c) = proposed CY 2010 charges booked directly to above the line, non-capital accounts
Column (d) = proposed CY 2010 charges booked to a bill pool for allocation (including clearing), See Exhibit 2D for detail
Column (e) = sum of columns a through d

| | | | companies |
|--|--|--|-----------|
| | | | |

| Company | Direct Capital | Direct Below Line | Direct | Bill Pool | Grand Total |
|----------------------------------|----------------|-------------------|-------------|-------------|---------------|
| MA GAS | 53,435,846 | 2,047,670 | 74,308,234 | 102,513,107 | 232,304,855 |
| NH | 16,610,322 | 899,123 | 11,011,926 | 13,520,099 | 42,041,470 |
| KEDLI | 64,067,472 | 5,720,467 | 24,466,751 | 84,519,495 | 178,774,185 |
| KEDNY | 44,765,053 | 6,925,690 | 56,776,308 | 91,158,329 | 199,625,380 |
| Keyspan Electric Services | 97,098,117 | 6,385,772 | 40,469,916 | 109,464,242 | 253,418,048 |
| MA Electric & Nantucket | 762,559 | 8,037 | 999,463 | 144,182 | 1,914,242 |
| Rhode Island Electric & Gas | 26,428,549 | 1,878,766 | 52,809,539 | 22,912,588 | 104,029,442 |
| New England Power Company | 150,634,155 | 2,639,740 | 48,802,007 | 49,093,790 | 251,169,692 |
| Niagara Mohawk Power Corporation | 4,430 | 99,321 | 3,499,014 | 17,270 | 3,620,035 |
| Other | 566,464,396 | 37,428,492 | 369,368,637 | 373,408,743 | 1,346,670,268 |
| | 1,020,270,900 | 64,033,077 | 682,511,795 | 846,751,844 | 2,613,567,616 |

The Narragansett Electric Company d'béa National Grid Summary of Actual Amounts by Bill Pool & Groups of Companies and Certain Individual Companies Calendar Year 2011

The Narragansett Electric Company d'béa National Grid Summary of Actual Amounts by Bill Pool & Groups of Companies and Certain Individual Companies Calendar Year 2011

| | | (a) | 9 | (2) | (p) | (e) | 9 | (g) | (k) |
|----------|--|------------|------------|--------------|------------------|--|---|------------|-------------|
| | | | | Narragansett | : | Niagara Mohawk Mohawk Power Power Corporation- Corporation- | Niagara Mohawk Power Corporation- | All Other | |
| Line No. | - Bill Pool | KEDLI | KEDNY | Electric | Narragansett Gas | ELEC | GAS | Companies | Grand Total |
| 54 | | | , | 524,023 | 353,938 | , | • | , | 877,961 |
| 55 | G&A - Grid - Dist, Tran, Gas & Parent | | ٠ | 1,056 | 720 | 5,648 | 1,004 | 7,814 | 16,242 |
| 99 | G&A - Grid - NEP & INTE companies | | | • | • | | | 511,494 | 511,494 |
| 27 | G&A - Grid - NIMO Dist & Gas | | | • | | 14,385,036 | 2,945,396 | | 17,330,431 |
| 28 | G&A - Grid - NIMO Dist & Tran | | | | • | 4,141,694 | | | 4,141,694 |
| 29 | G&A - Grid - NIMO Only | | | | | 11,818,274 | 2,420,616 | | 14,238,890 |
| 09 | G&A - Grid - Ops Companies | | | 1,037,550 | 701,808 | 5,619,842 | 988,503 | 3,705,791 | 12,053,496 |
| 61 | G&A - Grid - Ops Companies - NE only | | | 1,459,886 | 999,381 | | | 5,176,174 | 7,635,441 |
| 62 | G&A - Grid - RI Dist & Tran | | | (371,825) | | | | | (371,825) |
| 63 | G&A - Grid - Trans | | | 738,863 | • | 9,175,015 | , | 5,791,218 | 15,705,097 |
| 64 | G&A - Grid - Trans - NE only | | - 17 | 29,738 | - 0000 | - 000 23 | - 200.01 | 259,458 | 289,197 |
| 60 | G&A - Grid & KS - All (incl Parent excl P1 Glenwood Seneca | 12,604,093 | 21,344,090 | 11,412,470 | 1,120,190 | 561,886,16 | 10,277,339 | 94,000,100 | /10,0%0,012 |
| 99 | KSI) | 11.170 | 15.488 | 8.162 | 4.764 | 35.942 | 8.766 | 59.649 | 143.942 |
| 29 | G&A - Grid & KS - All KS & MECO | 15.194 | 22,159 | | | | | 82.541 | 119,894 |
| 89 | G&A - Grid & KS - All KS & Narragansett | 19,262 | 28,655 | ٠ | 9,831 | | | 68,902 | 126,650 |
| 69 | G&A - Grid & KS - All NY | 5,981 | 8,808 | • | . • | 22,283 | 3,832 | 13,367 | 54,271 |
| 70 | G&A - Grid & KS - Dist | | | 439,602 | • | 2,011,053 | • | 2,104,045 | 4,554,700 |
| 71 | G&A - Grid & KS - Dist & Gas | 2,338,736 | 3,709,448 | 1,927,259 | 1,278,727 | 8,861,494 | 1,850,120 | 12,401,785 | 32,367,570 |
| 72 | G&A - Grid & KS - Dist & Gas - MA Only | | | | | | | 1,436,301 | 1,436,301 |
| 2 5 | G&A - Grid & K.S - Dist & Gas - NE only | | | 832,683 | 573,211 | | | 3,954,180 | 5,360,074 |
| 4 5 | G&A - Grid & KS - Dist & Gas - NH Only | - 000 | - 000 | | | - 000 000 | - 000 | 905,002 | 905,002 |
| C/ | G&A - Grid & KS - Dist & Gas - NY Only | 7,0,298 | 090,815 | , , | . 1 | 1,6/0,008 | 300,422 | 019.61 | 5,151,545 |
| 5. 7. | G&A - Grid & KS - Dist & Gen | | 015°F | 485 488 | -61,1 | 750.025 | 700,7 | 018,61 | 5 512 465 |
| . % | G&A - Grid & KS - Dist. Gas & Gen | 5.640 | 8 243 | 4.327 | 2.647 | 18.888 | 3.519 | 28.855 | 72.119 |
| 79 | G&A - Grid & KS - Dist. Gen & Gas | 41.081 | 75.167 | 39.471 | 28.491 | 193,679 | 38.162 | 308.420 | 724.471 |
| 80 | G&A - Grid & KS - Dist, Tran & Gas | 181,113 | 265,033 | 145,380 | 83,308 | 645,432 | 110,465 | 699,166 | 2,129,897 |
| 81 | G&A - Grid & KS - Dist, Tran & Gas - NY Only | 259,192 | 468,035 | , ' | . ' | 1,443,263 | 246,992 | | 2,417,482 |
| 82 | G&A - Grid & KS - Dist, Tran & Gen (regulated) | . • | | 213,343 | • | 1,086,604 | . • | 1,272,133 | 2,572,079 |
| 83 | G&A - Grid & KS - Dist, Tran, Gas | 178,972 | 320,576 | 171,873 | 119,444 | 1,013,561 | 173,180 | 992,884 | 2,970,489 |
| 84 | G&A - Grid & KS - Dist, Tran, Gas & Gen (excl LIPA) | 108,749 | 194,764 | 104,421 | 72,570 | 615,816 | 105,225 | 713,722 | 1,915,266 |
| 82 | G&A - Grid & KS - Dist, Tran, Gas & Gen (regulated) | 225,341 | 393,813 | 212,372 | 144,133 | 1,226,080 | 210,684 | 1,697,325 | 4,109,748 |
| 98 | G&A - Grid & KS - FERC (KS Gen, MECO tran, NECO tran, | | | | | | | | 1 |
| 0 | NEP, INTE companies) | - 020 5 | - 2010 01 | 2,317 | - 201.7 | | - 0000 | 46,559 | 48,876 |
| òô | CONT. CHILD OF D.S. Cas. NIE only | 1,000,327 | 12,011,321 | | 1,106,202 | | 0,000,924 | 3 514 660 | 40,036,677 |
| 8 | G&A - Grid & KS - Gas - NY only | 608 692 | 1 132 845 | | - | | 562 463 | - | 2 457 617 |
| 06 | G&A - Grid & KS - NGUSA & LIPA | Î | - | ٠ | • | | Î | 109.177 | 109.177 |
| 91 | G&A - Grid & KS - Tran, Gen & INTE | | | 81,027 | • | | , | 2,557,419 | 2,638,446 |
| 92 | G&A - Grid & KS - Trans | | ٠ | 16,327 | • | 128,593 | | 143,329 | 288,249 |
| 93 | G&A - KS - All | 383,964 | 576,766 | | | | | 1,377,716 | 2,338,446 |
| 94 | G&A - KS - All (excl KSI & KS Corp) | 155 | 223 | • | • | • | | 510 | 688 |
| 95 | G&A - KS - All (excl Seneca, PJ & Glenwood) | 7,901 | 11,354 | | • | | | 28,054 | 47,309 |
| 96 | G&A - KS - All (excluding Energy Trading & Energy Corp) | (158,398) | (335,576) | | | | | (602,905) | (1,096,879) |
| 97 | G&A - KS - All (excluding KS Corp) | 611,654 | 895,553 | | | | | 4,641,715 | 6,148,922 |
| 86 8 | G&A - KS - All NY (excl Seneca) | 38,608 | 57,402 | | | | | 91,966 | 18/97/ |
| 66 5 | G&A - K5 - All INT (excl Seneca, FJ, Glenwood & LIFA) | 2,411 | 7,0,7 | | | | | /96/01 | 24,030 |
| 8 5 | G&A - KS - Dist & Gas - NV only | 7007.38 | 1 067 676 | | | | | 1 049 750 | 7.818.114 |
| 102 | G&A - KS - Dist & Gas & KS Generation (all L1) | 67.864 | | ٠ | ٠ | | | 136.016 | 203.880 |
| 103 | G&A - KS - Dist & Gen | . ' | ٠ | • | • | • | , | 1,214,741 | 1,214,741 |
| 104 | G&A - KS - Dist & Gen (Excl PJ & Glenwood) | | | • | • | | | 5,247,337 | 5,247,337 |
| 105 | G&A - KS - Dist, Gas & KS Generation | 200,665 | 299,586 | • | • | • | , | 404,843 | 905,094 |
| 106 | G&A - KS - Dist, Gas & Gen - LI only | 569,170 | | • | • | | | 1,157,757 | 1,726,927 |

The Narragansett Electric Company d'h/a National Grid Summary of Actual Amounts by Bill Pool & Groups of Companies and Certain Individual Companies Calendar Y ear 2011

| | | (a) | (q) | (2) | (p) | (e) | € | (g) | (k) |
|----------|--|----------------|----------------|--------------------------|------------------|--|---|------------------------|------------------|
| | | KEDLI | KEDNY | Narragansett Electric | Narragansett Gas | Niagara Mohawk Mohawk Power Power Corporation- Corporation- ELEC GAS | Nagara Mohawk Power Corporation- GAS | All Other Companies | Grand Total |
| Line No. | | 107 602 | 161 071 | | | | | 238 354 | 760 705 |
| 108 | G&A - KS - Dist, Gas & Gen - NY only (excl PJ & Glenwood) | 656,764 | 978,432 | | | | | 1,330,793 | 2,965,989 |
| 109 | G&A - KS - Dist, Gas & Gen & KS Corp | 13,830 | 20,443 | | • | | | 47,339 | 81,612 |
| 0 : | G&A - KS - Dist, Gas & Gen (incl KSI) | 27,812 | 44,514 | | • | • | | 96,659 | 168,985 |
| = = | G&A - KS - Dist, Gas & KSI | 1,301 | 1,945 | | • | | | 3,640 | 6,887 |
| 113 | G&A - KS - Dist, Gas, Gen & Fineroy Tradino | 47,361 | 715 709 | | | | | 1 556 881 | 215,212 |
| 114 | G&A - KS - Dist, Gas, Gen & KSI & KS Corp | 10,208 | 15,150 | ٠ | • | • | | 35,627 | 60,985 |
| 115 | G&A - KS - Gas | 1,580,489 | 2,373,178 | | • | • | | 1,868,702 | 5,822,369 |
| 116 | G&A - KS - Gas - MA Only | | • | | • | • | | 3,697,901 | 3,697,901 |
| 117 | G&A - KS - Gas - NE only | | - 00 | | • | • | | 17,144,337 | 17,144,337 |
| 110 | G&A - KS - Gas - NE Only & NEDINI G&A - KS - Gas (excluding I D | | 1 269 378 | | | | | 1 347 533 | 7 616 910 |
| 120 | G&A - KS - Gas, KSI & KEC | 38,304 | 54,967 | | | | | 59,305 | 152,577 |
| 121 | G&A - KS - Gen | - | - | , | • | • | | 1,661,398 | 1,661,398 |
| 122 | G&A - KS - KEDLI & KEDNY | 1,669,793 | 2,546,507 | | • | • | | 33,754 | 4,250,054 |
| 123 | G&A - KS - LIPA & KEDLI | 2,701,125 | | | • | | | 3,962,795 | 6,663,919 |
| 124 | Grid - NIMO Dist & Gas | | - 7 | - 0 | • | (277,831) | (56,905) | 10000 | (334,736) |
| 571 | IS - Grid & KS - Dist & Gas IS - Grid & KS - Dist Tran & Gas | 2,101 | 4,063 | 2,022 | . (404) | 9,712 | 1,989 | (3.445) | 32,775 |
| 127 | Meters - Grid - Dist - NE only | (55) | (1,044) | 77.543 | · | | (act) | 207.759 | 285,302 |
| 128 | Meters - Grid - NIMO Dist & Gas | | • | | • | 101,043 | 36,333 | | 137,376 |
| 129 | Meters - Grid & KS - Dist & Gas | 29,210 | 68,298 | 25,845 | 13,269 | 86,155 | 31,005 | 179,856 | 433,639 |
| 130 | Meters - KS - Dist & Gas | 167,642 | 392,760 | | • | • | | 637,038 | 1,197,439 |
| 13.1 | Meters - KS - Dist & Gas - NY only | 37,049 | 86,590 | | | | | 75,548 | 335 587 |
| 133 | Meters - KS - Gas - MA Only | 606,00 | 124,100 | | | | | 1 100 728 | 1 100 728 |
| 134 | Meters - KS - Gas - NE only | | | | | | | 2,289,529 | 2,289,529 |
| 135 | Meters - KS - Gas - NE only & KEDNY | | 3,312,400 | , | , | • | | 2,475,433 | 5,787,833 |
| 136 | Meters - KS - KEDLI & KEDNY | 638,933 | 1,492,594 | • | • | • | , | • | 2,131,527 |
| 137 | Meters - KS - LIPA & KEDLI | 15,449,500 | | | • | | | 31,551,920 | 47,001,421 |
| 138 | Millbury Training - Grid NE DIST & TRAN | 24 955 | 27.27.5 | 40,567 | | | | 136,118 | 176,685 |
| 140 | Property - KS - Dist, Gas, Gen & Fnercy Trading | 1173 | 1 266 | | | | | 3 345 | 5.783 |
| . 14 | Property - KS - Gen | 1 | - | ٠ | • | | | 162,000 | 162,000 |
| 142 | Property - KS - KEDLI & KEDNY | 452,668 | 488,430 | | • | • | | . ' | 941,098 |
| 143 | Reservoir Woods - Grid & KS incl parent, INTE, BDEV, GEN, | | | | | | | | |
| | KS NREG | 931,592 | 1,819,982 | 1,119,814 | 561,620 | 6,093,125 | 759,928 | 7,745,438 | 19,031,499 |
| 4 4 | Revenues - Ond & NS - Gas Revenues - Grid & KS - Gas - NF & NIMO | 94,410 | 148,567 | | 50,933 | | 8 456 | 119,739 | 31 187 |
| 146 | Revenues - Grid & KS - Gas - NH & NIMO | | | | 414,0 | | 123.890 | 22.866 | 146.756 |
| 147 | Revenues - KS - All (excluding KS Corp) | 5,066 | 7,304 | ٠ | • | | | 18,711 | 31,081 |
| 148 | Revenues - KS - Dist, Gas, Gen & Energy Trading | 337,390 | 516,265 | , | • | • | | 1,324,280 | 2,177,935 |
| 149 | Revenues - KS - Gas | 10 | 16 | • | • | • | , | 13 | 39 |
| 151 | Revenues - KS - Gas - MA Only Revenues - KS - Gas - NF only | | | | | | | 100,834 | 100,834 |
| 152 | Revenues - KS - Gas - KEC | 40 577 | 64 664 | | | | | 57.281 | 25.53 |
| 153 | Revenues - KS - KEDLI & KEDNY | 243,828 | 383,371 | | • | | | - | 627,199 |
| 1 | E CHARLEST | | | | | | | | 000 |
| 154 | Rubber Gloves - Grid NE DIST, TRAN Incl NE HYDRO Trans | 107.00 | - 63 | 150,144 | | | | 390,756 | 540,900 |
| 951 | Sendout - KS - Gas Sendout - KS - KEDLI & KEDNY | 374 052 | 524 987 | | | | | 44,832 | 899,739 |
| 157 | Servers - Grid incl parent, INTE, OTH | | | 498,105 | 168,075 | 1,794,599 | 367,560 | 1,671,657 | 4,499,996 |
| 158 | Service Based - Grid inc INTE | , | • | 29,407 | 11,572 | 79,180 | 16,219 | 126,740 | 263,119 |
| 159 | Shared Telecom - Grid NE only | | | 34,425 | 1 5 | - 007 | - 50 | 652,483 | 806,989 |
| 9 5 | Supply Cham - Grid T&D Supervision - Grid Diet - NF Only & NFP | | | 53.713 | 13,440 | 122,658 | 25,122 | 212 451 | 290,157 |
| 162 | Transportation Sup - Grid NE & NY | | | 13,205 | 13,933 | 90,656 | 18,577 | 41,797 | 178,168 |
| 163 | Transportation Sup - Grid NE | | | 8,232 | | | | | 42,967 |
| 164 | Grand Total | \$ 168,928,028 | \$ 197,466,461 | \$ 245,981,179 | \$ 102,023,202 | \$ 555,072,030 | \$ 61,459,963 | \$ 1,282,636,754 | \$ 2,613,567,616 |
| | | | | | | | | | |

Columns (a) through (g) = General Ledger actual CY 2011 amounts charged to bill pools Column (h) = sum of Columns (a) through (g)

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| The Narragansett Electric Company d/b/a National Grid | Summary of Proposed Reallocated Amounts by Bill Pool & Groups of Companies and Certain Individual Companies | Calendar Year 2011 |
|---|---|--------------------|
|---|---|--------------------|

| | tal | 7,374 | | | | | . 856 | . ! | 377 | | | | | | | | | | | | | | | | | | | | | | | 973 | 347 | 598 | ,229,544 | 354 | 453 | 017 | 886 | 191 | 718 | 16,307 | 1 25 | 431 | 694 | 469 | 148 | .825) 927 | 926 | 494 | 942 894 |
|-----|---|--|------------------------------|---|-------------|--------------------------------------|---------------------------------------|--------------|-------------|---|-----------|--|---------------------------------------|---|-------------|--|-------------|----------|---|-----------|---------|-----------|---|----------|---|--------------|-------------|-----------|--|-----------|----------|---|-----------|------------|---|-------------|-------------|-------------|--------|-------------|-----------|----------|---------|------------|----------------------------------|-------------------------------|-----------|---|-----------|--------------|--|
| (k) | Grand Total | 8 | | | | | 28,788,856 | | 6,613,377 | | | | | | | | | | | | | | | | | | | | | | | 1 597 973 | | | _ | 16,358,354 | 7,562,453 | 1 552 655 | 19 | 7,439,191 | 45,718 | 810, | 510,434 | 17,330,431 | 4,141,694 | 10,253,469 | 7,561,148 | (371,825) | | | 143,942 119,894 |
| () | All Other Companies | \$ 2,398 | • | | | • | 9,947,433 | | 2,432,133 | | | | • | | • | | | • | | | ٠ | • | | • | | | • | • | | , | | 1 210 304 | 790,583 | 4,957,534 | 892,600 | 6,374,231 | 5,664,326 | 1.053.028 | - | 3,085,111 | 35,922 | 5 907 | 510,434 | | • | 3,699,811 | 5,454,885 | 5 239 720 | 79,773 | 94,408,981 | 66,112 83,831 |
| Ξ | Niagara Mohawk Power Corporation- GAS | | | | , | | 1,815,251 | | 528,740 | | | | | | • | | | , | | | • | , | | • | | | | | | , | | | 67,230 | 1,195,241 | (25 407) | ĵ , | | 334,100 | , | , | | 1 439 | · · | 2,946,173 | 497,003 | 912,422 | , | | , | 10,385,688 | -,301 |
| (h) | Niagara Mohawk Power N Corporation- ELEC | 4,209 | | | | , | (976,170) | , , | 2,724,779 | | | | | | | , | | | | | | , | | , | | | , | | | , | | | 328,245 | 5,518,424 | . (117.303) | 7,848,106 | | 105,/56,1 | | 3,512,745 | | 6643 | · | 14,384,258 | 3,644,690 | 4,212,650 | | 3 718 478 | | 47,950,710 | 33,709 |
| (g) | Ni Narragansett Gas | • | | | | , | 3,133,678 | , ; | 58,727 | | | | | | | , | | | | | , | , | | , | | | , | | | , | | | 50,244 | 549,685 | 98,970 | - | - 00 | 135,634 | 18,208 | , | . 010 | 210,138 | - | , | , | 419,618 | 618,671 | | , | 4,776,323 | 3,358 |
| € | Narragansett Electric | \$ 191 \$ | | | | | (395,716) | | 868,998 | , | | | | | • | , | | , | | . , | , | , | | | | | , | | | , | , | 387 669 | 157,045 | 1,321,714 | 237,974 | 2,136,017 | 1,898,127 | 352,872 | 43,780 | 841,335 | 9,796 | 000,149 | | | , | 1,008,969 | 1,487,592 | (371,825) | 21,204 | 11,484,645 | 8,0/4 |
| (e) | KEDNY | • | | | | | 8,039,661 | . ' | | , | | | | | • | , | | • | | | , | , | | • | | | • | | | , | | | , | | | , | | | | , | • | | | | | | • | | | | 14,627 20,778 |
| (p) | KEDLI | | • | | | ٠ | 7,224,719 | | | ٠ | | | • | | • | | | • | | | • | | | • | | | • | | | • | | | • | • | | • | • | | | • | | | | • | | | • | | • | 15,307,226 | 15,286 |
| (c) | Revised Allocation Base | \$ 7,373 \$ | | , c | , | | 28,788,857 | 0 | 6,613,379 | ê . | | | | ۰ , | Ξ | 0 | | , | | | | | | | | . , | , | | | | , | 1 597 974 | 1,393,347 | 13,542,693 | 1,229,561 | 16,358,354 | 7,562,453 | 552 655 | 61,988 | 7,439,191 | 45,718 | 810,507 | 510,434 | 17,330,431 | 4,141,694 | 10,253,469 | 7,561,148 | (371,825) | 100,976 | 205,121,319 | 143,942 119,894 |
| (q) | Reassignments / | | (1,829,260) | (4,949,164) | (6,270,770) | (6,000,658) | (066,616,91) | (34,370,385) | (2.551.318) | (30,740,724) | (776,914) | (309,497) | (87,505) | (19,717,070) | (1,193,631) | (1,517,650) | (2,857,343) | (47,879) | (5,351) | (240,503) | (4,676) | (195,313) | (1,982,771) | (81,259) | (4,858,532) | (15,637,770) | (3,094,635) | 114,821 | (1,916,932) | (375,530) | (40,820) | (1 408 047) | - | (692,157) | (1,299) | (8,577,507) | (1,608,586) | (2,620,797) | (1) | (3,952,288) | (175,799) | (67,634) | (1,060) | | | (1,800,027) | (74,293) | (5.354.170) | (188,220) | (10,775,298) | 1 1 |
| (a) | As Booked Total | | 1,829,260 | 4,949,164 | 6,270,770 | 6,000,658 | 28,788,857 | 34,370,385 | 6,613,379 | 30,740,724 | 776,914 | 309,497 | 87,505 | 626 384 | 1,193,630 | 1,517,650 | 2,857,343 | 47,879 | 5,351 | 240,503 | 4,676 | 195,313 | 1,982,771 | 81,259 | 7.468.191 | 15,637,770 | 3,094,635 | (114,821) | 50.103 | 375,530 | 40,820 | 3 006 021 | 1,393,347 | 14,234,850 | 1,230,861 | 24,935,861 | 9,171,039 | 1 573 239 | 61,988 | 11,391,480 | 221,517 | 16.242 | 511,494 | 17,330,431 | 4,141,694 | 12,053,496 | 7,635,441 | (371,825) | 289,197 | 215,896,617 | 119,894 |
| | | Line No. Bill Pool 1 Aerial - Grid NE &NY Electric \$ | 2 Bills - KS - Gas - MA Only | 3 Bills - KS - Gas - NE only 4 Bills - KS - I IPA & KFDI I | | 6 Calls - KS - Gas - NE only & KEDNY | Calls - KS - LIPA & KEDLI 8 Clearing | | | 12 Employees - Grid & KS - All (excluding Parent) | | 14 Employees - Orld & K.S Dist, 11an & Gen (regulated) 15 Employees - Grid & K.S Gas | Employees - Grid & KS - Gas - NE only | 17 Employees - GRID & KS DIS1, IRAN, GAS, GEN, KS NREG 18 Employees - Grid & KS NF Gas | | 20 Employees - Grid inc parent & INTE (NO NEET) 21 Employees - VS All (and VS Com. 10 & Clammod) | | | 24 Employees - KS - Dist & Gas 35 Employees - VS Dist & Gas & VS Ganamation (all 1 D) | | | | Employees - KS - Dist, Gas & Gen - NY only Employees - KS - Dist, Gas & Gen - NY only (excl PJ | | 32 Employees - KS - Dist, Gas & Gen (incl KSI) 33 Employees - KS - Dist, Gas, Gen - NY Only | | | | 3) Employees - KS - Gas - NE Only 38 Employees - KS - Gen | | | 41 Employees - NS DIST, CAS, CEN, INKECT 42 Engineering O&M - Grid NE DIST | | | 45 G&A - Grid - All (excl Parent) - NE only 46 G&A - Grid - All (incl Parent & INTE) | | | 49 | | G&A | G&A | | | | 58 G&A - Grid - NIMO Dist & Tran | 59 G&A - Grid - Ops Companies | | 62 G&A - Grid - RI Dist & Tran 63 G&A - Grid - Trans | | | 66 G&A - Grid & KS - All (tite! Parent, exc! PJ, Glenwood, Seneca, KSi) 67 G&A - Grid & KS - All KS & MECO |
| | | 7 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

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| The Narragansett Electric Company d'b/a National Grid | Summary of Proposed Reallocated Amounts by Bill Pool & Groups of Companies and Certain Individual Companies | Colombon Voca 2011 |
|---|---|--------------------|
|---|---|--------------------|

| 2 | 2 | Grand Total | 126,650 | 3.538.144 | 126,651 | 1,173,017 | 897,580 | 3,115,249 | 41,494 | 72,119 | 569,705 | 382,897 | 2,306,310 | 1,059,942 | | 44,531 | 4,199,491 | 2,342,556 | 2,619,679 | 279,451 | 688 | 47,309 | 4,939,514 | 105,470 | 806,951 | 2,878,900 | 1,214,741 | 5,247,337 | 1,692,924 | 424,435 2.965.989 | 81,612 | 6.887 | 218,219 | 2,735,252 | (1,288,942) | 3,056,288 | 76,036 | 2,139,153 | 152,577 | (12,316,126) | 590,572 | 32,775 | (8,852) | (806,533) | | (66,767) | | , ; |
|-------------|---------------------------------|----------------------------|--|---------------------|--------------|--|---------|-----------|--|--------|-----------|--|-----------|-------------------------------------|-----------|-----------|-----------|---|-----------|---|-----|--|-------------|---|-----------------------|--|-----------|--|-----------|---|--------|--|---------|---|-------------|---|--------------|-----------|---|--------------|-------------------------|--------|----------|---|-----------|--|-----------|-----------------------------|
| | | Gran | | | | | | | | F | | 2 | | | | | | 7 | 2 | c | | | | | | | | ν. | _ | | | | | | | | | | _ | | | | | | | (0) | | |
| € | 9 | All Other Companies | 70,480 | 14,002 | 8,402,8 | 1,173,017 | 897,580 | . : | 13,874 | 32,272 | 254,936 | 555,/19 | 1,282,058 | 411,814 | | 39,962 | 3,335,985 | . 1001 | 1,456,257 | 141,460 | 5. | 27,569 | 2,901,959 | 50,129 | 428,83 | 1,105,200 | 1,214,741 | 339 615 | 1,141,556 | 202,143 | 47,680 | 3,665 | 103,2 | 1,599,671 | (435,87 | 3,056,288 | 35,738 | 1,005,429 | 51,596 | - | 2,732,102 | 12,887 | (3,445) | (8/1,/80) | | (35,520) | | |
| € | Niagara Mohawk Power | Corporation- GAS | | 4,428 | 1,160,082 | | | 342,550 | 2,733 | 3,943 | 31,147 | 262,021 | | 60,800 | 20050 | 2 904 029 | | 523,207 | | | | | • | | • | | | | | | | | | | | | | | | | (300 737 | 1,989 | (436) | | | | | |
| (| (ii) Niagara Mohawk Power | Corporation- ELEC | , ; | 20,444 | 4,713,366 | | | 1,581,552 | 11,104 | 16,020 | 126,548 | 1,209,750 | 826,337 | 280,714 | 200,010,1 | | , | | 938,615 | 100,390 | • | | , | | , | | , | | | | , | | • | | | | | • | | • | - 22 | 9,712 | (2,507) | | • | | • | • |
| 9 | | Narragansett Gas | 6,561 | | 533,516 | 200 262 | 104,000 | . } | 1,257 | 1,813 | 14,324 | - 20,475 | | 27,962 | 2 | 1 335 547 | 863,506 | | | | | | | | | | | | | | | | | | | | | | | | | | (404) | | | | • | |
| € | 3 | Narragansett Electric | | 367.877 | 1,282,836 | 743.618 | 010,01 | . } | 3,022 | 4,360 | 34,443 | 03,660 | 197,915 | 67,234 | 2000 | 4,569 | | | 224,807 | 37,600 | • | | | | | | | | | | | | | | | | | | | ٠ | | 2,022 | (509) | (661,612) | | | , | |
| (9) | 2 | KEDNY | 28,582 | 8,871 | 2,324,134 | | | 686,272 | 5,475 | 7,899 | 62,400 | 524,939 | | 121,808 | 5000 | 5 817 997 | | 1,048,205 | | 541 338 | 212 | 11,373 | 1,173,924 | 31,884 | 217,858 | 1,021,905 | | 223 950 | | 128,072 | 19,550 | 1.856 | 66,250 | 654,258 | (491,490) | | 40,298 | 1,133,724 | 58,179 | (7,095,852) | | 4,063 | (1,022) | | | (21,899) | • | , |
| Year 2011 | 2 | KEDLI | 21,027 | 6,526 | 1,709,818 | | | 504,876 | 4,028 | 5,811 | 45,907 | 386,187 | | 89,612 | | 4 280 181 | | 771,143 | , | 308 252 | 156 | 8,367 | 863,632 | 23,457 | 160,273 | 751,795 | | 164 755 | 551,368 | 94,220 669.570 | 14,382 | 1,366 | 48,739 | 481,324 | (361,579) | | | | 42,801 | (5,220,273) | 1,858,470 | 2,101 | (529) | | . ! | (9,347) | | , |
| Calendar Ye | 2 | Revised Allocation Base | 126,650 | 3,538,144 | 20,126,651 | 1,173,017 | 897,580 | 3,115,249 | 41,494 | 72,119 | 569,705 | 2,382,897 | 2,306,310 | 1,059,942 | | 44,531 | 4,199,491 | 2,342,556 | 2,619,679 | 279,451 | 688 | 47,309 | 4,939,514 | 105,470 | 806,951 | 2,878,900 | 1,214,741 | 5,247,337 | 1,692,924 | 424,435 2.965,989 | 81,612 | 6.887 | 218,219 | 2,735,252 | (1,288,942) | 3,056,288 | 76,036 | 2,139,153 | 152,577 | (12,316,126) | 4,590,572 | 32,775 | (8,852) | (800,333) | | (66,767) | | , |
| 9 | 9 | Reassignments A | | (1.016.555) | (12,240,919) | (263,284) | (7,422) | (16,294) | (937 028) | - | (154,766) | (1,180,498) | (265,769) | (401,500) (855,323) 1.453.903 | 200,000.5 | (4,345) | (704,691) | (115,061) | (18,767) | (8,798) | - | - (137.883) | (1,209,408) | (82,507) | (443,669) | 60,786 | | (176 774) | (34,003) | (82,592) | | | • | (17,501) | (7,111,310) | (641,613) | (050,050,25) | (477,757) | | (16,566,179) | (2,073,348) | | - 000 17 | (1,091,635) | (433,639) | (1,264,206) | (335,587) | (1,100,728) |
| (8) | 9 | As Booked Total | 126,650 | 54,271 4.554,700 | 32,367,570 | 1,436,301 | 905,002 | 3,131,543 | 41,494 | 72,119 | 724,471 | 2,129,897 | 2,572,079 | 1,915,266 | 2,621,6 | 48,876 | 4,904,182 | 2,457,617 | 2,638,446 | 288,249 | 688 | 47,309 | 6,148,922 | 187,977 | 1,250,620 | 2,818,114 | 1,214,741 | 5,247,337 | 1,726,927 | 2.965.989 | 81,612 | 168,985 | 218,219 | 2,752,754 | 5,822,369 | 3,697,901 | 76,036 | 2,616,910 | 152,577 | 4,250,054 | 6,663,919 | 32,775 | (8,852) | 137.376 | 433,639 | 1,197,439 | 335,587 | 1,100,728 |
| | | | No. Bill Pool G&A - Grid & KS - All KS & Narragansett | | | G&A - Grid & KS - Dist & Gas - MA Only G&A - Grid & KS - Dist & Gas - NF only | | | G&A - Grid & KS - Dist & Gas (excl LIPA) G&A - Grid & KS - Dist & Gan | | | G&A - Grid & KS - Dist, 1ran & Gas G&A - Grid & KS - Dist, Tran & Gas - NY Only | | | | | | G&A - Grid & KS - Gas - NY only G&A - Grid & KS - NGTSA & TIDA | | G&A - Grid & KS - Trans G&A - KS - All | | G&A - KS - All (excl Seneca, PJ & Glenwood) G&A - KS - All (excluding Energy Trading & Energy Corn) | | G&A - KS - All NY (excl Seneca) G&A - KS - All NY (excl Seneca PT Glenwood & LIPA) | G&A - KS - Dist & Gas | G&A - KS - Dist & Gas - NY only G&A - KS - Dist & Gas & KS Generation (all L) | | G&A - KS - Dist & Gen (Excl PJ & Glenwood) G&A - KS - Dist Gas & KS Generation | | G&A - KS - Dist, Gas & Gen - NY only G&A - KS - Dist, Gas & Gen - NY only (excl PJ & Glenwood) | | G&A - KS - Dist, Gas & Gen (mcl KSI) G&A - KS - Dist, Gas & KSI | | G&A - KS - Dist, Gas, Gen & Energy Trading G&A - KS - Dist, Gas, Gen & KSI & KS Corn | | G&A - KS - Gas - MA Only G&A - KS - Gas - NE only | | | G&A - KS - Gas, KSI & KEC G&A - KS - Gen | | G&A - KS - LIPA & KEDLI | | | Meters - Gnd - Dist - NE only Meters - Gnd - NIMO Dist & Gas | | Meters - KS - Dist & Gas Meters - KS - Dist & Gas - NY only | | Meters - KS - Gas - MA Only |
| | | | Line No. | 3 8 | 7 | 57 12 | 4 | 75 | 76 | . % | 6 8 | 8 ∞ | 8 8 | 3 % % | 3 | % % | 8 | \$ 8 | 6 | 8 2 | \$ | 8 8 | 97 | 8 8 | 90 | 101 | 103 | 10.4 | 106 | 0801 | 106 | 2 = | 112 | 113 | 115 | 116 | 118 | 115 | 120 | 122 | 123 | 125 | 126 | 128 | 129 | 130 | 132 | 133 |

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| ummary of Prop | The Narragansett Electric Company d/b/a National Grid | osed Reallocated Amounts by Bill Pool & Groups of Companies and Certain Individual Compani | Colondar Vear 2011 |
|----------------|---|--|--------------------|
| | dT. | ımmary of Proposed Reallocate | |

| | Summary | Summary of Proposed Reallocated Amounts also also as Companies of Companies and Certain Individual Companies Companies Companies Companies Companies of Companies Companies Companies Companies Calendar Year 2011 | ine Narragans located Amounts | The Narragansett Electric Company of bia National Uric cated Amounts by Bill Pool & Groups of Companies an Calendar Year 2011 | ipany d'o'a ival Groups of Con ar 2011 | nonal Grid ipanies and Cer | rtain Individus | al Companies | | | | |
|------------|---|--|----------------------------------|---|--|-------------------------------|--------------------------|---------------------|---|--|------------------------|------------|
| | | (a) | (p) | (0) | (p) | (e) | € | (g) | (h) | Ξ | 0 | (k) |
| | | As Booked Total | Reassignments A | Revised Allocation Base | KEDLI | KEDNY | Narragansett Electric | Narragansett Gas | Niagara Mohawk Power Corporation- ELEC | Niagara Mohawk Power Corporation- GAS | All Other Companies | Grand Tota |
| Line No. | | 000 000 3 | | 466.40 | | (9) | | | | | (200 %) | 2 |
| 136 | Meers - KS - KBDLI & KBDNY Meers - KS - KBDLI & KBDNY Meers - KS - KBDLI & KBDNY | 2,131,527 | (7,117,389) | (4,985,861) | (1,494,530) | (3,491,331) | | | | | (/80,0) | (4,985,86 |
| 138 | Meters - KS - LIPA & KEDLI Millbury Training - Grid NE DIST & TRAN | 176,685 | (47,001,421) | 176,685 | | | 40,567 | | | | 136,118 | 176,68 |
| 139 | Property - KS - Dist, Gas, Gen - NY Only | 141,991 | | 141,991 | 34,855 | 37,575 | . • | | | , | 69,561 | 141,99 |
| 140 141 | Property - KS - Dist, Gas, Gen & Energy Trading Property - KS - Gen | 5,783 | (4,793,341) | (4,787,559) | (970,046) | (1,04/,7/1) | | | | | (2,769,741) | 162,00 |
| 142 | Property - KS - KEDLJ & KEDNY | 941,098 | | 941,098 | 452,668 | 488,430 | | | | | . • | 941,09 |
| 143 | Reservoir Woods - Grid & KS incl parent, INTE, BDEV, GEN, KS NREG | 19,031,499 | ٠ | 19,031,499 | 931,592 | 1,819,982 | 1,119,814 | 561,620 | 6,093,125 | 759,928 | 7,745,438 | 19,031,49 |
| 4 2 | Revenues - Grid & KS - Gas Paramine - Grid & KS - Gas - NF & MIMO | 457,422 | | 457,422 | 94,410 | 148,567 | | 36,935 | | 8 456 | 119,739 | 457,47 |
| 146 | Revenues - Grid & KS - Gas - NH & NIMO | 146,756 | | 146,756 | | | | 1 1 1 | | 123,890 | 22,866 | 146,7 |
| 147 | Revenues - KS - All (excluding KS Corp) Revenues - KS - Dist. Gas. Gen & Energy Trading | 31,081 | | 31,081 | 337.390 | 7,304 | | | | | 18,711 | 31,08 |
| 149 | Revenues - KS - Gas | 39 | | 39 | 10 | 16 | | | | | 13 | |
| 150 | Revenues - KS - Gas - MA Only Revenues - KS - Gas - NE only | 166,834 | | 166,834 | | | | | | | 166,834 | 166,83 |
| 152 | Revenues - KS - Gas, KSI & KEC | 162,522 | | 162,522 | 40,577 | 64,664 | | • | | | 57,281 | 162,52 |
| 153 | Revenues - KS - KEDLI & KEDNY Rukhor Glovice - Grid NF DIST TRAN incl NF HVDRO Trans | 627,199 | . 000 | 627,199 | 243,828 | 383,371 | 150.087 | | | | 390.607 | 627,19 |
| 155 | Sendout - KS - Gas | 137,484 | (89,355) | 48,129 | 13,545 | 18,883 | | | | | 15,701 | 48,12 |
| 156 | Sendout - KS - KEDLI & KEDNY | 899,039 | (492,283) | 406,756 | 169,234 | 237,522 | | | • | , | | 406,75 |
| 157 | Servers - Grid incl parent, INTE, OTH Service Based - Grid inc INTE | 4,499,996 | . (201133) | 4,499,996 | | | 498,105 | 168,075 | 1,794,599 | 367,560 | 1,671,657 | 4,499,99 |
| 159 | Shared Telecom - Grid NE only | 806'989 | (98,947) | 587,960 | | | 29,466 | (1000) | (62-5) | | 558,494 | 587,96 |
| 160 | Supply Chain - Grid | 290,157 | . 6 | 290,157 | | | 28,758 | 13,446 | 122,658 | 25,122 | 100,174 | 290,15 |
| 161 | T&D Supervision - Grid Dist - NE Only & NEP Transportation Sun - Grid NF & NY | 265,664 | (91,781) | 173,883 | | | 34,829 | 13 933 | - 00 656 | 18 577 | 139,054 | 173,88 |
| 163 | Transportation Sup - Grid NE | 42,967 | | 42,967 | | | 8,232 | 8,682 | - | - | 26,053 | 42,96 |
| 164 | Customers - Grid NE DIST, TRAN incl NE HYDRO Trans | | 206 | 206 | | | 55 | | | • | 151 | 7 7 7 |
| 166 | Customers - Grid 'n' E. D.I.S.I. Customers - Grid - Dist & Gas - NE only | | 6,879 | 6,879 | | | 1,607 | 838 | | | 4,435 | 6,88 |
| 167 | Customers - Grid - Dist | , | 22,946 | 22,946 | | | 3,638 | . 6 | 9,267 | | 10,042 | 22,92 |
| 169 | Customers - Orid - Ops Companies Customers - Grid - Dist & Tran | | 1,692,945 | 1,692,945 | | | 268,428 | 02,047 | 503,136 683,674 | 106,507 | 328,484 740,842 | 1,692,94 |
| 170 | Customers - Grid & KS - Dist, Tran, Gas & Gen (regulated) | | 9 5 | 09 | 4 | 0 6 | 4 | 2 | 10 | 60 | 27 | |
| 172 | Customers - Grid NE Retail | | 10,457,954 | 10,457,954 | | ÷ , | 2,781,426 | | | | 7,676,528 | 10,457,95 |
| 173 | Customers - Grid NE only Customers - VE - VED 1 & VEDNIV | | 330 | 330 | 2 236 470 | - 0100010 | 88 | | | 1 | 242 | 33 |
| 175 | Customers - Grid - NIMO Dist & Gas | | 137,376 | 137,376 | 1,004,4 | -,000,1 | | | 101,658 | 35,718 | | 137,3 |
| 176 | Customers - KS - LIPA & KEDLI | | 1,727,661 | 1,727,661 | 571,473 | | | | | 1 | 1,156,188 | 1,727,66 |
| 178 | Customers - KS - Gas - MA Only | | 1,100,728 | 1,100,728 | | | | | | | 1,100,728 | 1,100,72 |
| 179 | Customers - KS - Gas - NE only Customers - KS - Gas | | 335 587 | 335 587 | - 68 981 | - 150 545 | | | | | 828,721 | 335 58 |
| 181 | Customers - KS - LIPA & KEDLI | , | 492,283 | 492,283 | 162,837 | | | | | , | 329,446 | 492,28 |
| 182 | Customers - KS - Dist & Gas - NY only | | 89,355 | 89,355 | 17,165 | 37,462 | - 207.700 | - 14 | . 05 | - 120 1/0 | 34,728 | 89,33 |
| 184 | Customers - KS - Dist & Gas | | 1,264,206 | 1,264,206 | 183,535 | 400,550 | - 1,100 | 14,400 | + / / 0/ | | 680,121 | 1,264,20 |
| 185 | Customers - Grid - Dist - NE only Customers - Grid inc papert & TMTE | | 1,075,111 | 1,075,111 | | | 285,939 | - 464 | 2 266 | - 196 | 789,171 | 1,075,11 |
| 187 | Customers - GRID & KS DIST, TRAN, GAS, GEN, KS NREG | | 2,110 | 2,110 | 154 | 337 | 136 | 17 | 345 | 121 | 947 | 2,1 |
| 188 | Customers - KS - LIPA & KEDLI | | 34,768,006 | 34,768,006 | 11,500,510 | . 1 | | 308 | | - 50 | 23,267,496 | 34,768,00 |
| 190 | Customers - KS - Dist & Gas - NY only | | 199,187 | 199,187 | 38,264 | 83,508 | | 000 | | | 77,415 | 199,18 |
| 191 | | | 5,648 | 5,648 | | | 656 | - 1781 | 1,671 | 37 388 | 3,322 | 2,62 |
| 193 | | | 574 | 574 | | | 91 | 101,12 | 232 | - | 251 | 5 |
| 194 | | | 361,478 | 361,478 | | | 96,140 | | . 5 | | 265,339 | 361,47 |
| 196 | | | 383 9,514 | 383 9,514 | | | 1,232 | - 642 | 3,138 | 1,102 | 3,400 | 5,6 |
| 197 | | ı | 54,162 | 54,162 | 7,863 | 17,161 | | | . 0 | | 29,138 | 54,10 |
| 198 | Customers - Grid & K.S Dist & Gas Customers - Grid & K.S Dist & Gas - NE only | | 357,619 274,783 | 357,619 274,783 | 26,153 | 57,077 | 22,980 44,348 | 11,980 23,119 | 58,528 | 20,564 | 160,337 | 357,6 |
| 200 | Customers - Grid & KS - Gas - NE only | | 2,415 | 2,415 | | , | • | 517 | • | | 1,899 | 2,4 |

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| | Summary | of Proposed R | The Narragansett Electric Company d'b'a National Grid Summary of Proposed Reall ocated Amounts by Bill Pool & Groups of Companies and Certain Individual Companies Calendar Year 2011 | The Narragansett Electric Company d'b'a National Grid cated Amounts by Bill Pool & Groups of Companies and Calendar Year 2011 | npany d/b/a Nai Groups of Con ar 2011 | tional Grid npanies and Ce | rtain Individua | l Companies | | | | |
|------------|--|--------------------|---|---|---|-------------------------------|--------------------------|--------------------|-------------------------|-------------------------|----------------|---------------------|
| | | (a) | (a) | (0) | (p) | (e) | (E) | (g) | (h) | € | 6 | (K) |
| | | As Booked | | Davisad | | | Norrogeneest | Normanantal | Niagara Mohawk Power | Niagara Mohawk Power | A II O | |
| : | | As Booked Total | Reassignments | Allocation Base | KEDLI | KEDNY | Narragansett Electric | Narraganseu Gas | Corporation- ELEC | Corporation- GAS | Companies | Grand Total |
| 201 | | , | 530,771 | 530,771 | , | , | , | , | | | 530,771 | 530,771 |
| 202 | Customers - KS - Gas - NE only Customers - Grid & KS - Gas | | 37 | 37 | - 208 | 40 060 | | 10.488 | | 18 003 | 37 | 37 |
| 204 | Customers - KS - Gas - NE only | | 17,722,629 | 17,722,629 | | | | 10,101 | | - | 17,722,629 | 17,722,629 |
| 205 | Customers - KS - LIPA & KEDLI Customers - Grid & KS - Dist & Gas | | 480,448 862.101 | 480,448 | 158,922 | 137.594 | 55.396 | 28.879 | 141.092 | 49.573 | 321,526 | 480,448 862.102 |
| 207 | Customers - KS - Gas | • | 100,907 | 100,907 | 20,742 | 45,267 | | ' | | | 34,899 | 100,908 |
| 208 | Customers - Grid & KS - Gas - NE only | | 274,646 | 274,646 | - 011 | 121 630 | | 58,772 | i | | 215,874 | 274,646 |
| 209 | Customers - KS - KEDL1 & KEDNY Customers - KS - Gas - NE only & KEDNY | | 1,411,169 | 1,411,169 | 119,881 | 796,849 | | | | | 614,321 | 1,411,170 |
| 211 | Customers - KS - LIPA & KEDLI | • | 28,131 | 28,131 | 9,305 | , | | | • | • | 18,826 | 28,131 |
| 212 | Collection Calls - KS - Gas - NE only Collection Calls - Grid & KS - All (exleuding Parent) | | 1,250,492 | 1,250,492 | - 180 | - 809 | 266 | - 88 | 1.288 | 264 | 1,250,492 | 1,250,492 |
| 214 | Collection Calls - Grid - Dist & Gas | • | 2,017,815 | 2,017,815 | | | 184,065 | 129,722 | 889,714 | 182,231 | 632,082 | 2,017,814 |
| 215 | Collection Calls - Grid - Dist - Collection Calls - Grid - Dist - NE only | | 3,835 | 3,835 | | | 60,160 865 | | 290, 796 | | 206,591 | 3,835 |
| 217 | Collection Calls - Grid & KS - Dist, Tran, Gas & Gen (regulated) | • | (2,113,038) | (2,113,038) | (90,062) | (287,783) | (126,020) | (88,814) | (609,143) | (124,764) | (786,454) | (2,113,040) |
| 218 | Collection Calls - Ord NE Retail Collection Calls - Grid - All (excl Parent) | | 9,101 | 9,101 | | | (44,685) | - 585 | 4,013 | 822 | 2,851 | (198,134) 9,101 |
| 220 | Collection Calls - KS - All (excluding Energy Trading & Energy Corp) | • | 4,177 | 4,177 | 514 | 1,643 | | | • | | 2,019 | 4,176 |
| 222 | Collection Calls - KS - LIPA & KEDLI Collection Calls - KS - Gas (excluding LI) | | (9,303) | (9,303) 740,917 | (765,7) | 521.460 | | | | | (6,706) | (9,303) 740.917 |
| 223 | Collection Calls - KS - Dist & Gas - NY only | • | (65,881) | (65,881) | (9,720) | (31,059) | ٠ | | 1 | | (25,102) | (65,881) |
| 224 | Collection Calls - Grid & KS - Dist & Gas - NH Only Collection Calls - Grid & KS - Dist & Gas | | 3 2 11 110 | 3211110 | 136.863 | 437 334 | - 191 | 134 967 | - 602 | 189 600 | 818 | 3 2 1 1 1 1 0 |
| 226 | Collection Calls - Grid & KS - Dist, Tran & Gas - NY Only | | 577 | 577 | 47 | 149 | 0004171 | | 316 | 65 | - | 577 |
| 227 | Collection Calls - Grid & KS - Dist & Gas | | 1,191 | 1,191 | 51 | 162 | 71 | 20 | 343 | 70 | 444 | 1,191 |
| 229 | Collection Calls - KS - LIPA & KEDLI | | 5,060,473 | | 1,412,554 | | | | | | 3,647,919 | 5,060,473 |
| 230 | Capex - Grid NE Retail | | 19 | | | | 32 | . 00 | | . 3 | 29 | 19 |
| 232 | Capex - Grid inc parent & IN LE Capex - GRID & KS DIST, TRAN, GAS, GEN, KS NREG | | 6,780 | 12,131 | - 616 | 847 | 7,852 985 | 343 | 1,721 | 996 240 | 2,609 | 6,780 |
| 233 | Capex - Grid - Dist - NE only | • | 31,680 | | | | 16,545 | | | • | 15,135 | 31,680 |
| 235 | Capex - Grid - Dist Capex - Grid - Dist - NE only | | 453,919 222,434 | | | | 123,969 | | 216,542 | | 113,408 | 453,919 222,435 |
| 236 | Capex - Grid - Trans | • | 2,436,887 | | | • | 672,963 | | 1,175,500 | • | 588,424 | 2,436,887 |
| 238 | Capex - Grid - Ops Companies - NE only Capex - Grid - Dist & Tran - NE only | | 133,211 | 133,211 | | | 8,625 | 3,001 | | | 63,642 | 133,211 |
| 239 | Capex - Grid - Dist & Tran | • | 433,335 | 433,335 | , | | 118,347 | . : | 206,723 | . ! | 108,265 | 433,335 |
| 240 241 | Capex - Grid - All (excl Parent) Capex - Grid - All (excl Parent) - NE only | | 243,754 | 243,754 | | | 57,306 | 19,938 | 100,099 | 13,987 | 52,424 | 243,754 |
| 242 | Capex - Grid & KS - All (exleuding Parent) | | (2,836) | (2,836) | (258) | (354) | (412) | (143) | (720) | (101) | (848) | (2,836) |
| 243 244 | Capex - Grid & KS - Gas Capex - KS - Gas - NF only | | 6,577,415 | 6,577,415 | 1,277,809 | 1,754,701 | | 710,347 | | 498,339 | 2,336,219 | 6,577,415 |
| 245 | Capex - Grid & KS - Gas - NY only | • | 110,940 | 110,940 | 40,149 | 55,133 | | | , | 15,658 | | 110,940 |
| 246 | Capex - KS - KEDLJ & KEDNY Capex - Grid & KS - Dist. Tran & Gas | | 12,643,238 | 12,643,238 | 5,327,484 | 7,315,755 | 145.165 | 50.507 | 253.567 | 35.433 | | 12,643,239 |
| 248 | Capex - Grid & KS - All (exlcuding Parent) | • | 1,053 | 1,053 | 96 | 131 | 153 | 53 | 267 | 37 | | 1,052 |
| 249 | Capex - KS - Dist, Gas, Gen & Energy Trading Capex - Grid & KS - Dist Tran Gas & Gen (regulated) | | 4,793,341 | 4,793,341 | 1,140,861 | 1,566,643 | 5 290 | 1 840 | 9 240 | 1 291 | , | 4,793,342 |
| 251 | Capex - Grid & KS - Dist, Tran, Gas | | (16,020) | (16,020) | (1,457) | (2,000) | (2,327) | (810) | (4,065) | (568) | (4,792) | (16,019) |
| 252 | Capex - KS - All (excluding Energy Trading & Energy Corp) | | 2,846 | 2,846 | 7.19 | 930 | | | | | 1,238 | 2,845 |
| 254 | Capex - F.S - List & Cas - N 1 only Capex - Grid & K.S - Dist & Gas | | 382 | 382 | 35 | ₹ 8 | - 55 | - 19 | - 97 | . 41 | 116 | 384 |
| 255 | Capex - Grid & KS - Dist & Gas - NE only | | 176 | 176 | | | 52 | 18 | • | | 107 | 177 |
| 257 | Capex - Grid & KS - Gas - NE only Capex - KS - Gas - NE only | | 4,016 | 4,016 | | | | 2,919 | | | 9,601 4,016 | 12,520 4,016 |
| 258 | Capex - KS - Gas - MA Only | 1 | 104,249 | 104,249 | | | | | 1 | | 104,249 | 104,249 |
| 259 | Capex - Grid & KS - Dist Capex - KS - Gas | | 3.040.417 | 15,976 3.040.417 | 723.648 | 993.721 | 4,363 | | 7,621 | | 3,992 | 15,976 3.040.416 |
| 261 | Capex - Grid NE DIST | • | 376,947 | 376,947 | | | 196,858 | • | 1 | • | 180,089 | 376,947 |
| 262 263 | Capex - KS - All Capex - Grid - Dist | | 64,486 | 64,486 675,972 | 15,348 | 21,076 | 184,613 | | 322,473 | | 28,062 | 64,486 675,972 |
| 264 | Capex - Grid & KS - Gas - NE only | • | 181,624 | 181,624 | | | | 42,348 | , | | 139,276 | 181,624 |
| 265 | Capex - Grid Dist - NE Only & NEP Capex - Grid inc INTE | | 13,941 | 13,941 | | | 346 | 120 | - 509 | , <u>%</u> | 9,660 | 13,941 |
| 267 | Capex - Grid NE only | • | 85,481 | 85,481 | | | 44,871 | | | , | 40,610 | 85,481 |
| 268 | Capex - Grid inc parent & INTE (NO NEET) | | 104 | 104 | | | 24 | ∞ | 43 | 9 | 22 | 103 |

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| The Narragansett Electric Company d'b/a National Grid | Summary of Proposed Reallocated Amounts by Bill Pool & Groups of Companies and Certain Individual Companies | Colombon Vany 2011 |
|---|---|--------------------|
|---|---|--------------------|

| | | | | Calendar Year 201 | ar 2011 | | | | | | | |
|----------|--|--------------------|---------------|----------------------------|-----------|----------------|--------------------------|---------------------|---|--|------------------------|-------------------|
| | | (a) | (p) | (c) | (p) | (e) | € | (g) | (h) | Ξ | 9 | (k) |
| | | As Booked Total | Reassignments | Revised Allocation Base | KEDLI | KEDNY | Narragansett Electric | Narragansett Gas | Niagara Mohawk Power Corporation- ELEC | Niagara Mohawk Power Corporation- GAS | All Other Companies | Grand Total |
| Line No. | | | 0.00 | 0.00 | 1000 | 010 01 | | 01.7 | | 170 | 2000 | 000 |
| 270 | Capex - Grid & KS - Dist | | 3,426 | 3,426 | -0,'61 | 10,010 | 936 | 010, | 1,634 | £ . | 856 | 3,426 |
| 271 | Capex - Grid - Trans - NE only | i | 35,418 | 35,418 | , | | 18,896 | | | . 00 | 16,522 | 35,418 |
| 273 | Capex - Orio - Ops Companies Bills - Grid NE Retail | | 11,852,391 | 11,852,391 | | | 3,142,653 | 4,5,4 | ţ.'.' | 2,007 | 8,709,738 | 35,445 |
| 274 | Bills - GRID & KS DIST, TRAN, GAS, GEN, KS NREG | • | 1,345 | 1,345 | 95 | 222 | 88 | 45 | 224 | 79 | 592 | 1,345 |
| 275 | Bills - KS - LIPA & KEDLI | | 5,417,149 | 5,417,149 | 5,417,149 | 2 171 283 | | | | | 1 905 791 | 5,417,149 |
| 277 | Bills - Grid - Dist - NE only | | 16,525 | 16,525 | | -,+1,1,00 | 4,381 | | | | 12,143 | 16,524 |
| 278 | Bills - KS - Gas - NE only | • | 4,949,164 | 4,949,164 | | | . ' | | | , | 4,949,164 | 4,949,164 |
| 279 | Bills - KS - LIPA & KEDLI | 1 | 402,195 | 402,195 | 402,195 | | | 1 | | , | - 000 | 402,195 |
| 280 | Bills - KS - Cas - IMA Only Bills - Grid & KS - Gas | | 1,829,260 | 1,829,260 | 4 098 | - 0 569 | | 1951 | | 3 391 | 1,829,260 | 1,829,260 |
| 282 | Bills - Grid - Dist & Gas | 1 | 85,602 | 85,602 | 6,056 | 14,138 | 5,585 | 2,883 | 14,260 | 5,010 | 37,670 | 85,602 |
| 283 | Bills - Grid - Dist & Gas - NE only | • | 148 | 148 | | | 24 | 12 | | | 112 | 148 |
| 284 | Bills - Grid - Dist Bills - Grid - Dist - ME only | | 38,653 | 38,653 | | | 6,112 | | 15,603 | | 16,939 | 38,654 |
| 286 | Bills - Grid - Ops Companies | | 775,522 | 775,522 | | | 100,228 | 51,729 | 255,883 | 89,905 | 277,778 | 775,523 |
| 287 | Bills - Grid - All (excl Parent) | • | 6,807 | 6,807 | | | 880 | 454 | 2,246 | 789 | 2,438 | 6,807 |
| 288 | Bills - Grid & KS - All (exleuding Parent) | | 3,517 | 3,517 | 249 | 581 | 230 | 118 | 286 | 206 | 1,548 | 3,518 |
| 289 | Bills - KS - All (excluding Energy Trading & Energy Corp) Bills - VS - T DA & VED 1 | | 333 008 | 333 908 | 333 008 | 3/ | | | | | 80 | 333 908 |
| 291 | Bills - KS - Gas (excluding LI) | | (263,247) | (263,247) | | (148,648) | | | | | (114,598) | (263,246) |
| 292 | Bills - KS - Dist & Gas - NY only | • | 2,714 | 2,714 | 522 | 1,219 | • | • | | | 973 | 2,714 |
| 293 | Bills - KS - Dist & Gas | | 293,362 | 293,362 | 41,914 | 97,856 | | . ; | . : | | 153,593 | 293,363 |
| 294 | Bills - Grid & KS - Dist & Gas Bills - Grid & KS - Diet Tran & Gas - NY Only | | 2,036,808 | 2,036,808 | 144,088 | 336,397 | 132,900 | 165,89 | 339,293 | 119,211 | 896,328 | 2,036,808 |
| 296 | Sendout - Grid - Dist - NE only | | 93.183 | 93.183 | 10.330 | 19.989 | 2.836 | 7.896 | 12.374 | 8.527 | 31.232 | 93.184 |
| 297 | Sendout - Grid - All (excl Parent) | | 24,507 | 24,507 | , ' | . • | 2,887 | , ' | 12,601 | . ' | 9,019 | 24,507 |
| 298 | Sendout - Grid & KS - Gas | | 3,107 | 3,107 | - 650 | | 218 | 909 | 950 | 654 | 089 | 3,108 |
| 300 | Sendout - KS - Gas - NE only Sendout - Grid & KS - All (extending Parent) | | 6,067,197 | 6,067,197 | 962,351 | 1,862,163 | | 7.55,531 | | 794,336 | 1,712,816 | 6,067,197 |
| 301 | Sendout - Grid & KS - Dist & Gas - NE only | | 138,508 | 138,508 | 14,280 | 27,632 | 3,920 | 10,914 | 17,106 | 11,787 | 52,869 | 138,508 |
| 302 | | • | 1,500 | 1,500 | 511 | 686 | | , | • | , | • | 1,500 |
| 303 | Sendout - GRID & KS DIST, TRAN, GAS, GEN, KS NREG Sendout - Grid & VS - Diet & Gas | | 104 | 104 | 35 | % ? | | | ٠ , | , 9 | . 5 | 103 |
| 305 | Sendout - Grid & KS - Dist & Gas Sendout - Grid & KS - Dist & Gen | | 801.471 | 801.471 | 88.851 | 171.929 | 24.389 | 67.910 | 106.432 | 73.339 | 268.623 | 801.473 |
| 306 | Sendout - Grid & KS - Trans | • | 284,639 | 284,639 | | | 28,769 | | 125,546 | | 130,323 | 284,638 |
| 307 | Sendout - KS - Gas - NE only | • | 2,329 | 2,329 | | | 277 | , , | 1,209 | , | 843 | 2,329 |
| 309 | Sendout - Ond & NS - Dist Sendout - KS GAS | | 458 155 | 9,000 | | | 46.306 | 5,704 | 202 079 | | 209 769 | 458 154 |
| 310 | # Employees - Grid Dist - NE Only & NEP | • | 68,616 | 68,616 | , | , | 17,565 | , | 1 | , | 51,050 | 68,615 |
| 311 | # Employees - GRID & KS Gas | | 849,114 | 849,114 | 127,144 | 264,650 | . ' | 70,156 | , 8 | 132,660 | 254,504 | 849,114 |
| 312 | # Employees - Grid - Dist | | 18 (3) | 10 5 | | | n | | 33 | | 5 6 | Z (S |
| 314 | # Employees - Grid - Dist - NE only | | 2,521,091 | 2,521,091 | | | 645,374 | | (Gr.) | | 1,875,718 | 2,521,092 |
| 315 | # Employees - Grid & KS - Gas | | 137,781 | 137,781 | 11,704 | 24,361 | | 6,458 | 59,620 | 12,211 | 23,428 | 137,782 |
| 317 | # Employees - Grid - Irans - NE only # Employees - Grid - One Communise - NE only | | 16,798 | 20.052 | | | 4,434 | 5 004 | | | 12,364 | 70.054 |
| 318 | # Employees - Grid - Ops Companies | | 22,932 | 22,981 | | | 1,688 | 1,352 | 12,478 | 2,556 | 4,908 | 22,932 |
| 319 | # Employees - Grid - Dist & Tran - NE only | • | 1,780 | 1,780 | , | , | 456 | • | | • | 1,325 | 1,781 |
| 320 | # Employees - Grid - Dist & Tran | • | (120) | (120) | | 27000 | (L) | | (78) | | (31) | (120) |
| 322 | # Employees - Orld & NS - Dist, 11an, Gas # Employees - Grid & KS - Dist Tran Gas & Gen (excl LIPA) | | 11.807 | 11.807 | 0,421 | 15,505 | 543 | 2,545 435 | 52,709 4 01 1 | 822 | 3 570 | 11.807 |
| 323 | # Employees - Grid & KS - Tran, Gen & INTE | • | 2,235 | 2,235 | | | 491 | | | | 1,744 | 2,235 |
| 324 | # Employees - KS - Dist & Gas | • | 14,857 | 14,857 | 2,237 | 4,657 | | , | • | | 7,962 | 14,856 |
| 325 | # Employees - Grid & KS - Dist & Gas - NH Only # Employees - Grid & KS - Dist & Gas - MA Only | | 1,735 | 1,735 | | | | | | | 1,735 | 1,735 |
| 327 | # Employees - Grid & K.S Dist & Gas - M.A. Only # Employees - Grid - Dist. Tran & Gas - RI only | | 25.856 | 25,856 | | | 14.360 | 11.495 | | | CC+'9C | 25,855 |
| 328 | # Employees - Grid & KS - Dist, Tran & Gas - NY Only | | 2,242 | 2,242 | 243 | 909 | . ' | , ' | 1,239 | 254 | • | 2,242 |
| 329 | # Employees - KS - Dist, Gas & Gen - NY only | • | 2,065,363 | 2,065,363 | 398,983 | 830,480 | | i | • | , | 835,899 | 2,065,362 |
| 331 | # Employees - KS - LIPA & KEDLI # Employees - Grid & KS - Dist & Gas - NE only | | 896 091 | 896,091 | 16,061 | | - 117 739 | 94 249 | | | 25,004 | 41,065 896,097 |
| 332 | # Employees - Grid & KS - Gas - NE only | | 90,381 | 90,381 | | | | 19,530 | | | 70,850 | 90,380 |
| 333 | # Employees - KS - Gas - MA Only | | 498 | 498 | , | | | , ' | | ٠ | 498 | 498 |
| 334 | # Employees - KS - All NY (excl Seneca) | | 82,507 | 82,507 | 15,938 | 33,176 | | . 6 | | . 00 | 33,392 | 82,506 |
| 336 | # Employees - Grid & KS - Dist, Tran, Gas & Gen (regulated) # Employees - Grid - NIMO Only | | 96,384 | 96,584 | 5,832 | 12,140 | 4,020 | 3,218 | 5 448 | 6,085 | 8/5,58 | 96,58 |
| 3 | # Employees - Great raine Comy | | | | 1 | 1 | | 1 | Ē. | 21161 | 1 | |

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The Narragansett Electric Company d'b/a National Grid Summary of Proposed Reallocated Amounts by Bill Pool & Groups of Companies and Certain Individual Companies Calendar Year 2011

| | I | 4 8 8 9 5 9 4 5 8 4 8 9 4 8 9 8 8 9 9 9 9 9 9 9 9 9 9 9 | 70-95-m088r-4r494fm80m4525800828r8-+20r |
|-----|---|--|--|
| (k) | Grand Total | 18,884 18,583 18,593 30,918,370 54,310 79,527 1,053,543 1,164,175 | 2,468,190 1,698,190 1,16,991 1,16,991 1,16,991 1,16,991 1,16,991 1,10 |
| 6 | All Other Companies | 3.381 5.138 11.389,131 30.965 20.42 388.070 71.339,131 469,538 7,224,623 19,378 | 298.939 298.939 1,525.15 1,916.931 50,103 1,916.931 5,817 1,916.931 1,916.931 1,916.931 1,916.931 1,916.931 1,916.931 1,916.931 1,916.931 1,916.931 1,916.931 1,916.931 1,916.931 1,916.931 1,916.931 1,916.931 1,916.931 1,916.931 1,917 1,918 1, |
| (9) | Niagara Mohawk Power Corporation- GAS | 1,761 1,339 4,104 1,948,007 66,376 66,376 1,238,719 1,238,719 1,238,719 1,238,719 1,238,719 | 20,666 10,925 10,925 4,983 40,216 |
| (h) | Niagara Mohawk Power Corporation- ELEC | 8,598 6,536 6,536 20,035 9,510,860 - 324,071 838,405 6,033,218 6,033,218 6,033,218 - 6,23,049 - 7,23,049 - 7,23,049 - 7,23,049 - 7,24,04 - 7,24,04 - 7,24,04 - 7,24,04 - 7,24,04 - 7,24 - 7,24,04 - - 7,24,04 - 7,24,04 - 7,24,04 - 7,24,04 - 7,24,04 - 7,24,04 - 7,04,04 - 7,04 - 7,04 - 7,04 - 7,04 - 7,04 - 7,04 - 7,04 - 7,04 - - 7,04 - 7,04 - 7,04 - 7,04 - 7,04 - 7,04 - 7,04 - 7,04 - 7,04 - 7,04 - 7,04 - 7,04 - 7,04 - 7,04 - 7,04 - 7,04 - 7,04 - 7,04 - - | 270,080 |
| (g) | Narragansett Gas | 2,170 1,030,189 1,030,189 17,185 35,102 135,366 135,366 135,366 135,366 135,366 135,366 135,366 135,366 135,366 135,366 | 22,424 22,424 27,424 27,424 27,424 27,424 27,424 27,424 27,424 27,424 27,424 27,424 27,434 27 |
| (J) | Narragansett Electric | 1,163 884 4,582 2,711 1,286,943 1,286,943 1,385 | 136,603 2,346 2,346 2,346 2,346 123,883 133,516 (1) 82,348 4,423 4,423 1,721 1,72 |
| (e) | KEDNY | 2,670 2,670 15,770 1122,417 71,221 2,465,205 113,384 828,548 19,552 1,6540 5,640 | 1,400,000,000,000,000,000,000,000,000,00 |
| (p) | KEDLI | 1,867,019 1,867,019 7,577 1,577 1,577 1,184,344 1,184,344 1,184,344 1,184,344 1,184,344 1,184,344 1,184,344 1,184,344 1,184,344 1,184,344 1,184,344 1,186,07 | 2,178,488 2,178,488 2,178,488 37,102 3,102 2,599 39,166 37,102 37,011 37,011 37,011 37,011 37,011 37,011 37,011 |
| (3) | Revised Allocation Base | 18,836 18,538 18,538 30,918,337 54,309 79,527 1,05,74 1,152,111 19,613,813 1,113,813 1,113,813 1,113,813 20,03 1,113,813 1,113,813 20,03 1,113,813 1,113,813 20,03 1,113,813 20,03 1,113,813 1,113,813 20,03 1,113,813 20,03 1,113,813 20,03 1,113,813 20,03 1,113,813 20,03 1,113,813 20,03 1,113,813 20,03 1,113,813 20,03 1,113,813 20,03 1,113,813 20,03 1,113,813 20,03 1,113,813 20,03 20, | 2,4488,93,24 1,6488,93,24 1,916,932 20,103 20,113 2 |
| (p) | Reassignments Al | | 2,488,191 2,488,191 3094,577 3094,639 375,530 |
| (a) | As Booked Total | | |
| | | ó | Temployees - KS - Disk Gas, Cen & Ehrengy Trading Employees - KS - Disk Gas, Cen & Ehrengy Trading Employees - KS - Disk Gas, Cen & Ehrengy Trading Employees - KS - Disk Gas, Cen & Ehrengy Trading Employees - KS - Gas - Gas Gen (excl Ply & Glenwood) - NY only Employees - KS - Gas - Gas Gen (excl Ply & Glenwood) - NY only Employees - KS - Gas - Ga |
| | | jine jine jine jine jine jine jine jine | 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 |

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| The Narragansett Electric Company d/b/a National Grid | Summary of Proposed Reallocated Amounts by Bill Pool & Groups of Companies and Certain Individual Companies | Calendar Veer 2011 |
|---|---|--------------------|
|---|---|--------------------|

| | | y or riobosed in | | Calendar Year 201 | ear 2011 | panics and | | ompanies in | | | | |
|----------------------|---|------------------|------------------|-------------------|-----------|------------|--------------|-----------------|---|---|-----------------|------------------|
| | | (a) | (p) | (3) | (p) | (e) | (£) | (g) | (h) | € | (i) | (K) |
| | | As Booked | | Revised | 11442 | Media | Narragansett | Narragansett | Niagara Mohawk Power Corporation- | Niagara Mohawk Power Corporation- | All Other | E |
| Line No. | _ | Total | veassignments | Allocation pase | NEDEL | NEDINI | DIECU IC | GB | | OAS | Companies | Grain Lotai |
| 403 404 | T&D Expend - Grid - Dist, Tran & Gas - RI only T&D Expend - Grid & KS - Dist, Tran & Gas - NY Only | | 41,798 | 41,798 | 3.192 | 4.727 | 31,332 | 10,466 | 11.955 | 1.684 | | 41,798 |
| 405 | T&D Expend - Grid & KS - Gas | | 3,821,094 | 3,821,094 | 681,672 | 1,009,473 | | 390,281 | | 359,676 | 1,379,992 | 3,821,094 |
| 406 | T&D Expend - KS - Gas - NE only T&D Expend - KS - Gas - MA Only | | 729,203 | 729,203 | | | | 160,763 | | | 568,440 | 729,203 |
| 408 | T&D Expend - Grid & KS - Dist & Gas | | 2,870 | 2,870 | 195 | 289 | 334 | 112 | 731 | 103 | 1,107 | 2,871 |
| 409 | T&D Expend - KS - Gas | • | 3,969,986 | 3,969,986 | 881,181 | 1,304,922 | 206.91 | - 477 | - 20 30 | | 1,783,884 | 3,969,987 |
| 410 | 1&D Expend - Grid & K.S - Dist, Tran, Gas & Gen (regulated) T&D Expend - Grid & K.S - Gas - NE only | | 140,755 | 95.065 | 9,566 | 14,166 | 16,396 | 20.958 | 35,824 | 5,047 | 74.106 | 95.064 |
| 412 | T&D Expend - Grid & KS - Dist & Gas - NE only | | 33,882 | 33,882 | | | 7,295 | 2,437 | | | 24,150 | 33,882 |
| 413 | T&D Expend - KS - KEDLI & KEDNY T&D Expend - KS - Diet Gas Gan & Engray Trading | | 1,225,862 | 1,225,862 | 494,124 | 731,738 | | | | | 1864 | 1,225,862 |
| 415 | ٠ | | 3,584,515 | 3,584,515 | 243,612 | 360,760 | 417,544 | 139,477 | 912,314 | 128,539 | 1,382,270 | 3,584,516 |
| 416 | | | 26,211 | 26,211 | 1,781 | 2,638 | 3,053 | 1,020 | 6,671 | 940 | 10,107 | 26,210 |
| 418 | | | 15,836 | 15,836 | 2,345 | 3,472 | | | 8,781 | 1,237 | 1,450 | 15,835 |
| 419 | Miles OH Lines - Grid NE only Miles OH Lines - GRID & KS DIST TRAN GAS GEN KS NREG | | 4,991 | 3,516 | | | 1,344 | | 2 331 | | 3,648 | 4,992 |
| 421 | Miles OH Lines - Grid & KS - Gas | | (416) | (416) | | | | | | | 000 1 | |
| 422 | Miles OH Lines - Grid & KS - Dist & Gen | • | (7,102) | (7,102) | | | (642) | | (4,708) | • | (1,753) | (7,103) |
| 424 | | | 195,784 | 195,784 | | | 17,691 | | 129,792 | | 48,301 | 195,784 |
| 425 | | • | 261,045 | 261,045 | | | 82669 | | | • | 191,067 | 261,045 |
| 426 | Miles OH Lines - Grid - Trans Miles OH Lines - Grid - Dist & Tran | | 38 929 | 38 929 | | | 3,518 | | 15,460 | | 9,365 | 38 930 |
| 428 | | • | 69,944 | 69,944 | | | 6,320 | | 46,368 | • | 17,256 | 69,944 |
| 429 | | | 4,303 | 4,303 | | | 389 | | 2,853 | | 1,062 | 4,304 |
| 431 | | | 2,702 | 2,702 | | | 244 | | 1,791 | | 999 | 2,701 |
| 432 | | • | 737 | 737 | | | 67 | | 489 | | 182 | 738 |
| 434 | Miles Orl Lines - Orld & K.S - Dist & Gas Miles OH Lines - Grid & K.S - Dist, Tran & Gas - NY Only | | 10,019 | 10,019 | | | (75) | | 10,019 | | (gg) - | (936) 10,019 |
| 435 | Miles OH Lines - Grid - Dist & Tran - NE only | • | 31,166 | 31,166 | | | 8,355 | | | , | 22,811 | 31,166 |
| 436 | # Joint Use Poles O&M - Grid NE DISI # Joint Use Poles - Grid Dist - NE Only & NEP | | 198,118 | 198,118 | | | 55,213 | | | | 142,905 | 198,118 |
| 438 | | , | 863 | | | | 125 | | 415 | , | 323 | 863 |
| 439 440 | #Joint Use Poles - Grid - Dist #Joint Use Poles - Grid - Dist - NE only | | 437,433 | | | | 63,297 | | 210,305 | | 163,831 | (116,046) |
| 4 | | , | 66,143 | | | | 9,719 | | 32,292 | | 24,132 | 66,143 |
| 4 4 2 4 2 6 | Inbound Call Minutes - Grid & KS - Gas Inbound Call Minutes - Grid & KS - Dist | | 58,897 | | 10,607 | 28,403 | 10 748 | 4,590 | 54.091 | 2,839 | 12,459 | 58,898 |
| 4 | Inbound Call Minutes - Grid - Dist - NE only | | 246,878 | 246,878 | | | 57,762 | | | • | 189,115 | 246,877 |
| 445 446 | Inbound Call Minutes - Grid NE Retail Inbound Call Minutes - Grid inc parent & INTE | | 12,258,112 | | | | 2,868,049 | 1 458 | 4 404 | - 600 | 9,390,064 | 12,258,113 |
| 447 | Inbound Call Minutes - KS DIST, GAS, GEN, NREG | , | 208 | | 73 | 194 | | | | | 241 | 208 |
| 44 8 44 8 44 9 | Inbound Call Minutes - KS - LIPA & KEDLI Inbound Call Minutes - KS - Gas - NF only | | 19,315,390 | 19,315,390 | 6,132,817 | | | | | | 13,182,573 | 19,315,390 |
| 450 | Inbound Call Minutes - KS - Gas - NE only & KEDNY | • | 6,000,658 | 6,000,658 | | 4,171,122 | | | | | 1,829,536 | 6,000,658 |
| 451 | Inbound Call Minutes - Grid - Dist & Gas - NE only Inbound Call Minutes - Grid - All (ovel Parent) | | 10,314 | 10,314 | | | 1,736 | 2,893 | 3.064 | . 80 | 5,684 | 10,313 |
| 453 | Inbound Call Minutes - Grid (KS - All (exleuding Parent) | | 2,000 | 2,000 | 198 | 529 | 51 | 98 | 258 | 53 | 825 | 2,000 |
| 454 | nergy rrading | • | 9,555 | 9,555 | 1,365 | 3,654 | • | | • | | 4,536 | 9,555 |
| 455 | Inbound Call Minutes - KS - LIPA & KEDLJ Inbound Call Minutes - Grid & KS - Dier & Gas | | 371 540 | 247,011 | 78,428 | - 208 375 | 0 533 | - 51 | - 47 979 | - 0.877 | 168,583 | 247,011 |
| 450 | Inbound Call Minutes - Ond & INS - DISt & Gas Inbound Call Minutes - KS - Gas - MA Only | | 4,118 | 4,118 | - 20,/19 | 98,525 | | 13,888 | 41,979 | 7,827 | 4,118 | 4,118 |
| 458 | Inbound Call Minutes - KS - Gas - NE only | • | 173,810 | 173,810 | 1 0 | - 0 | | | | • | 173,811 | 173,811 |
| 460 | Inbound Call Minutes - Grid & KS - Dist & Gas | | 2,840,123 | 2,840,123 | 280,690 | 751,617 | 72,874 | 121,454 | 366,759 | 75,119 | 1,171,610 | 2,840,123 |
| 461 462 | Inbound Call Minutes - Grid & KS - Gas - NE only Inbound Call Minutes - Grid - Dist & Gas | | 48,109 25,572 | 48,109 25,572 | | 1 1 | 2,130 | 12,952 3,550 | 10,721 | 2,196 | 35,157 6,974 | 48,109 25,571 |
| 463 | Inbound Call Minutes - GRID & KS DIST, TRAN, GAS, GEN, KS NREG | | 099 | 099 | 65 | 175 | 17 | 28 | 82 | 17 | 271 | 929 |
| 464 465 | Claims - Grid & KS - Dist, Gen & Gas Claims - Grid - Dist & Gas | | 60,333 | 60,333 | 6,454 | 3,736 | 3,247 | 2,117 | 12,173 | 2,030 | 30,579 52,336 | 60,336 |
| 466 | Claims - Grid - Dist & Gas - NE only | • | 2,961 | 2,961 | | | 089 | 443 | . ' | . ' | 1,837 | 2,960 |
| 468 | Claims - Grid - Ops Companies - NE only Claims - Grid - Ops Companies | | 18,011 | 18,011 | | | 2,059 | 1,342 | 7,719 | 1,287 | 5,604 | 18,011 |
| | | | | | | | | | | | | |

THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. Schedule MDL-2 Page 14 of 123

The Narragansett Electric Company d/b/a National Grid

| | Summa | Summary of Proposed Reallocated Amounts and Companies of Companies and Certain Individual Companies Calendar Year 2011 | rne ivaniagan cated Amouni | ranaganseu Electric Company d I Amounts by Bill Pool & Groups Calendar Year 2011 | Groups of Co ear 2011 | mpanies and Co | rtain Individu | al Companies | | | | |
|---------|--|--|-------------------------------|--|--------------------------|----------------|----------------|---------------|---|---|----------------|----------------|
| | | (a) | (g) | (3) | (p) | (e) | () | (g) | (F) | (9) | () | (k) |
| | | pa | | Revised | I NGA | VINCEN | Narragansett | Narragansett | Niagara Mohawk Power Corporation- | Niagara Mohawk Power Corporation- | All Other | E |
| ine No. | . Bill Pool | 10tal Ke | Keassignments | Allocation base | NEDEL | KEDINI | Electric | Cas | ELEC | GAS | Companies | Grand 1 otal |
| 469 | Claims - KS - Dist & Gas | | 3,209 | 3,209 | 647 | 375 | | | • | | 2,186 | 3,208 |
| 0,470 | Claims - Grid & K.S Dist & Gas - NE only Claims - V.S All (avoluding Engrey Trading & Engrey Com) | | 55,093 | 55,093 | . 9 | . 6 | 8,364 | 5,452 | | | 41,278 | 55,094 |
| 472 | | | 1.537 | 1.537 | | ₽, | 176 | 115 | 629 | 110 | 479 | 1.539 |
| 473 | Claims - Grid & KS - Dist, Tran, Gas & Gen (regulated) | | 10,439 | 10,439 | 1,107 | 641 | 557 | 363 | 2,087 | 348 | 5,336 | 10,439 |
| 474 | Claims - KS - Gas - NE only | , | 14,449 | 14,449 | | | • | • | . ' | , | 14,448 | 14,448 |
| 475 | Claims - KS - All (excluding KS Corp) | | 2,879 | 2,879 | 572 | 331 | | , | • | • | 1,975 | 2,878 |
| 477 | Claims - KS - Gas - INE Only Claims - KS - Dist & Gas | | 88.100 | 88,100 | 17.770 | 10.286 | | | | | 60.043 | 88.099 |
| 478 | Claims - KS - LIPA & KEDLI | | 1,021,039 | 1,021,039 | 313,705 | | • | , | • | • | 707,334 | 1,021,039 |
| 479 | Debt - Grid inc INTE | | 289,661 | 289,661 | | | 13,859 | 4,693 | 52,069 | 10,665 | 208,374 | 289,660 |
| 480 | Debt - Grid - Ops Companies - NE only Debt - KS - Diet Gas & Gan - 11 only | | 34.003 | 34 003 | - 250 | | 215 | 1.3 | | | 699 | 34 003 |
| 482 | Debt - GRID & KS DIST, TRAN, GAS, GEN, KS NREG | | 85,123 | 85,123 | 10,502 | 10,895 | 5,584 | 1,891 | 20,980 | 4,297 | 30,975 | 85,124 |
| 483 | Debt - Grid & KS - All (exleuding Parent) | | 2,903 | 2,903 | 193 | 200 | 103 | 35 | 386 | 79 | 1,905 | 2,901 |
| 484 | Debt - KS - All (excluding Energy Trading & Energy Corp) | | 3,153 | 3,153 | 608 | 839 | | | | | 1,505 | 3,153 |
| 482 | Debt - KS - Gas - IMA Only Debt - Grid & KS - Diet & Gas - MA Only | | 1,74 | 1,7/4 | | | | | | | 1,7/4 | 1,7/4 |
| 487 | Debt - KS - All (excluding KS Corp) | | 1,206,529 | 1,206,529 | 309,319 | 320,892 | | | | | 576,316 | 1,206,527 |
| 488 | Debt - Grid - NEP & INTE companies | | 1,060 | 1,060 | | 1 | | , | | , | 1,060 | 1,060 |
| 489 | Debt - Grid & KS - Dist & Gas - NY Only | | 458 | 458 | 103 | 107 | | ' 6 | 206 | 42 | | 458 |
| 491 | Debt - Grid & KS - All (exleuding Parent) | | 3.390,555 | 3.390,555 | 225,649 | 234,091 | 119,985 | 40,627 | 92,624 450,779 | 92,328 | 2,227.095 | 3,390,554 |
| 492 | Property Owned - KS - Gas - NE only & KEDNY | | 14,231 | 14,231 | | 7,715 | | | | | 6,517 | 14,232 |
| 493 | Property Owned - Grid - Dist & Gas | | 57 | 57 | , 8 | , ? | 7 | 7 7 | 28 | 7 | 12 | 98 |
| 464 | Property Owned - Grid & K.S Dist, Tran, Gas & Gen (regulated) Property Owned - Grid & K.S Gas | | 471 302 | 471 302 | 125 275 | 22 | 71 - | 24 680 | IC . | 13 | 115 141 | 471 302 |
| 496 | Property Owned - Grid NE DIST | | 4,285 | 4,285 | | - | 1,491 | 200,1 | | 100,50 | 2,794 | 4,285 |
| 497 | Property Owned - Grid & KS - Dist & Gen | | 2,037 | 2,037 | . : | . : | 265 | . * | 1,109 | | 662 | 2,036 |
| 864 | Property Owned - Grid & KS - Dist, Gen & Gas | | 1,203 | 1,203 | 152 | 165 | 82 | 30 | 344 | 82 | 346 | 1,204 |
| 500 | Property Owned - Grid NE only | | 846 | 846 | | | 209 | | -00,00 | | 636 | 845 |
| 501 | Property Owned - Grid - Trans | | 2,018,507 | 2,018,507 | | | 247,581 | • | 1,034,405 | | 736,522 | 2,018,508 |
| 502 | Property Owned - Grid - Ops Companies - NE only | | 1,743 | 1,743 | | , | 391 | 142 | | , 3 | 1,210 | 1,743 |
| 504 | Froherty Owned - Grid - Dist | | 4.113.299 | 4.113.299 | | | 583.302 | C7 . | 2 437 066 | 00 , | 1.092.931 | 4.113.299 |
| 505 | Property Owned - Grid - Dist - NE only | | 89,331 | 89,331 | | , | 31,086 | , | | • | 58,245 | 89,331 |
| 506 | Property Owned - Grid - All (excl Parent) | | 275,010 | 275,010 | . 3 | - 17 | 28,259 | 10,244 | 118,070 | 29,008 | 89,429 | 275,010 |
| 508 | Property Owned - Orld & NS - All (extending Farent) Property Owned - KS - All (excluding Energy Trading & Energy Com) | | 1.402 | 321,608 | 404,404 | 03,732 | 22,620 | 006,11 | 137,148 | 55,095 | 527 | 321,908 |
| 509 | Property Owned - Grid inc parent & INTE (NO NEET) | | 3,733 | 3,733 | | | 384 | 139 | 1,603 | 394 | 1,214 | 3,734 |
| 510 | Property Owned - GRID & KS DIST, TRAN, GAS, GEN, KS NREG | | 440 | 440 | 99 | 19 | 30 | Ξ | 127 | 31 | 124 | 440 |
| 511 | Property Owned - Grid - Trans - NE only | | 122,610 | 122,610 | | , | 30,846 | , | | | 91,763 | 122,609 |
| 212 | Property Owned - Grid & ISS - Dist Tran Property Owned - Grid & KS - Dist Tran Gas | | 798 373 | 798 373 | 36 115 | 39 300 | 19,539 | 71115 | 81 999 | 20 146 | 94,862 | 798 377 |
| 514 | Property Owned - Grid & KS - Gas - NE only | | 5,369 | 5,369 | | 005,55 | 0.50,61 | £8. | | 041,04 | 4,422 | 5,370 |
| 515 | Property Owned - Grid & KS - Gas - NY only | | 4,122 | 4,122 | 1,249 | 1,360 | • | | • | 269 | 816 | 4,122 |
| 516 | Property Owned - Grid & KS - Dist & Gas | | 31,446 | 31,446 | 4,135 | 4,500 | 2,247 | 815 | 6,389 | 2,307 | 8,053 | 31,446 |
| 217 | Property Owned - Grid & KS - Trans Property Owned - Grid & KS - FFRC (KS Gen MECO tran NECO tran | | 6,469 | 6,469 | | | /88 | | 3,292 | | 2,389 | 6,469 |
| 518 | | | 4,345 | 4,345 | | | 936 | | ٠ | • | 3,410 | 4,346 |
| 519 | Property Owned - Grid & KS - Dist, Tran & Gas | | 136,532 | 136,532 | 16,529 | 17,986 | 8,982 | 3,256 | 37,528 | 9,220 | 43,031 | 136,532 |
| 520 | Property Owned - Grid & KS - Gas | , | 2,411,317 | 2,411,317 | 640,944 | 697,477 | | 126,268 | • | 357,533 | 589,095 | 2,411,317 |
| 522 | Property Owned - KS - KEDLI & KEDNY Property Owned - Grid & KS - All (exleuding Parent) | | 325.118 | 325.118 | 39.359 | 1,206,624 | 21.389 | 7.754 | 89.364 | 21.955 | 102.468 | 325.119 |
| 523 | Grand Total | \$ 846,751,844 \$ | 512 | \$ 846,752,356 | \$ 84,519,495 | \$ 91,158,329 | \$ 49,093,790 | \$ 20,189,855 | \$ 163,696,528 | \$ 35,568,698 | \$ 402,525,150 | \$ 846,751,844 |

THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. Schedule MDL-2 Page 15 of 123

The Narragansett Electric Company d'bra National Grid Summary of Amounts to be Reassigned by Proposed Allocator Calendar Year 2011

| Total 206 | 401,220 | 6,879 | 22,946 | 919,193 | 1,692,945 | 99 | 87 | 9,941 | 330 | 7,117,389 | 137,376 | 1,727,661 | (11,435) | 1,100,728 | 828,722 | 335,587 | 492,283 | 89,355 | 432,448 | 1,264,206 | 1,075,111 | 6,870 | 2,110 | 34,768,006 | 4,076 | 199,187 | 5,648 | 322,671 | 574 | 361,478 | 383 | 9,514 | 54,162 | 357,619 | 274,783 | 2,415 | 530,771 | 37 | 139,878 | 17,722,629 | 480,448 | 862,101 | 100,907 | 274,646 | 381,511 | 1,411,169 | 28,131 | 75,944,962 |
|---|--------------------------------|---|-------------------------|----------------------------------|--------------------------------|---|-------------------------------------|----------------------------|-------------------------------|--------------------------------|------------------------------------|-------------------------------|--------------------------------|--------------------------------|--------------------------------|----------------------|-------------------------------|---------------------------------------|------------------------------------|-----------------------------|-----------------------------------|------------------------------------|---|-------------------------------|-----------------------------|---------------------------------------|------------------------------|-------------------------------|-------------------------|-----------------------------------|--------------------------|--------------------------------------|---|------------------------------------|--|---------------------------------------|--------------------------------|--------------------------------|-----------------------------|--------------------------------|-------------------------------|------------------------------------|----------------------|---------------------------------------|--------------------------------|--|-------------------------------|------------|
| Meters | , | | 14,136 | 868,860 | 1,692,945 | | | 9,941 | | 7,117,389 | 137,376 | 1,727,661 | (11,435) | 1,100,728 | 828,722 | 335,587 | | | 432,448 | 1,264,206 | 1,075,111 | | | 9,178,858 | 464 | 199,187 | 5,270 | | | | | 306 | 2,744 | 302,677 | 136,608 | | | | 105,478 | 12,574,459 | | | | 274,646 | | 1,411,169 | | 40,785,541 |
| Cust Meter Svs | | 6,879 | 8,810 | 50,333 | , | 09 | 87 | | 330 | | | | | | | | 492,283 | 89,355 | | | | 6,870 | 2,110 | 25,589,149 | 3,613 | | 378 | 322,671 | | 360,518 | | 8,711 | 51,417 | 54,942 | 138,175 | 2,415 | 530,771 | 37 | 34,400 | 5,148,170 | 480,448 | 862,101 | 100,907 | | 381,511 | | 28,131 | 34,755,581 |
| IDC (revenue cycle management) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | , |
| | 401,220 | | | | | | | | | | | | | | | | | | | | | | | | | | | | 574 | 196 | 383 | 497 | | | | | | | | | | | | | | | | 403,840 |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | ļ | |
| New Allocator Customers - Grid NE DIST, TRAN incl NE HYDRO Trans | Customers - Grid NE DIST | Customers - Grid - Dist & Gas - NE only | Customers - Grid - Dist | Customers - Grid - Ops Companies | Customers - Grid - Dist & Tran | Customers - Grid & KS - Dist, Iran, Gas & Gen (regulated) | Customers - KS - Gas (excluding L1) | Customers - Grid NE Retail | Customers - Grid NE only | Customers - KS - KEDLI & KEDNY | Customers - Grid - NIMO Dist & Gas | Customers - KS - LIPA & KEDLI | Customers - KS - Gas - NE only | Customers - KS - Gas - MA Only | Customers - KS - Gas - NE only | Customers - KS - Gas | Customers - KS - LIPA & KEDLI | Customers - KS - Dist & Gas - NY only | Customers - Grid & KS - Dist & Gas | Customers - KS - Dist & Gas | Customers - Grid - Dist - NE only | Customers - Grid inc parent & INTE | Customers - GRID & KS DIST, TRAN, GAS, GEN, KS NREG | Customers - KS - LIPA & KEDLI | Customers - Grid & KS - Gas | Customers - KS - Dist & Gas - NY only | Customers - Grid & KS - Dist | Customers - Grid - Dist & Gas | Customers - Grid - Dist | Customers - Grid - Dist - NE only | Customers - Grid - Trans | Customers - Grid - All (excl Parent) | Customers - KS - All (excluding Energy Trading & Energy Corp) | Customers - Grid & KS - Dist & Gas | Customers - Grid & KS - Dist & Gas - NE only | Customers - Grid & KS - Gas - NE only | Customers - KS - Gas - MA Only | Customers - KS - Gas - NE only | Customers - Grid & KS - Gas | Customers - KS - Gas - NE only | Customers - KS - LIPA & KEDLI | Customers - Grid & KS - Dist & Gas | Customers - KS - Gas | Customers - Grid & KS - Gas - NE only | Customers - KS - KEDLI & KEDNY | Customers - KS - Gas - NE only & KEDNY | Customers - KS - LIPA & KEDLI | |
| Current Allocator Rubber Gloves - Grid NE DIST, TRAN incl NE HYDRO Trans | Engineering O&M - Grid NE DIST | G&A - Grid - Dist & Gas - NE only | G&A - Grid - Dist | G&A - Grid - Ops Companies | G&A - Gnd - Dist & Tran | G&A - Grid & KS - Dist, Iran, Gas & Gen (regulated) | G&A - KS - Gas (excluding LI) | Customers - Grid NE Retail | Shared Telecom - Grid NE only | Meters - KS - KEDLI & KEDNY | Meters - Grid - NIMO Dist & Gas | Meters - KS - LIPA & KEDLI | Meters - KS - Gas - NE only | Meters - KS - Gas - MA Only | Meters - KS - Gas - NE only | Meters - KS - Gas | Sendout - KS - LIPA & KEDLI | Sendout - KS - Dist & Gas - NY only | Meters - Grid & KS - Dist & Gas | Meters - KS - Dist & Gas | Meters - Grid - Dist - NE only | Employees - Grid inc parent & INTE | Employees - GRID & KS DIST, TRAN, GAS, GEN, KS NREG | Meters - KS - LIPA & KEDLI | G&A - Grid & KS - Gas | Meters - KS - Dist & Gas - NY only | G&A - Grid & KS - Dist | G&A - Grid - Dist & Gas | G&A - Grid - Dist | G&A - Grid - Dist - NE only | G&A - Grid - Trans | G&A - Grid - All (excl Parent) | G&A - KS - All (excluding Energy Trading & Energy Corp) | G&A - Gnd & KS - Dist & Gas | G&A - Grid & KS - Dist & Gas - NE only | G&A - Grid & KS - Gas - NE only | G&A - KS - Gas - MA Only | G&A - KS - Gas - NE only | G&A - Grid & KS - Gas | G&A - KS - Gas - NE only | G&A - KS - LIPA & KEDLI | G&A - Grid & KS - Dist & Gas | G&A - KS - Gas | G&A - Grid & KS - Gas - NE only | G&A - KS - KEDLI & KEDNY | Meters - KS - Gas - NE only & KEDNY | Bills - KS - LIPA & KEDLI | |
| Current Allocator 90542 | 90253 | 90230 | 90231 | 90236 | 90238 | 90239 | 90385 | 90247 | 90297 | B0900 | B1030 | B1500 | B1600 | B2000 | B0300 | B2400 | M0600 | M0700 | B5800 | B0500 | B1040 | 90352 | 90354 | B0600 | 90200 | B0700 | 90203 | 90229 | 90231 | 90232 | 90233 | 90380 | 90383 | 90388 | 90389 | 90390 | 90393 | 90397 | G5200 | G0300 | G0600 | G5800 | G2400 | G5900 | G0900 | B3400 | H0600 | |

THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. Schedule MDL-2 Page 16 of 123

The Narragansett Electric Company drb'a National Grid Summary of Amounts to be Reassigned by Proposed Allocator Calendar Year 2011

| (492 (467 (467 (5.548 (5.535 (5.835 (5.835 (5.835 (5.835 (5.937 (471 (471 (473 (473 (473 (473 | 100 1,131 |
|--|--|
| Credit & Collections 1,250,492 4467 2,017,815 557,548 857,548 (2,113,038) (198,134) (1 | Network String 402 175 2,373,3 416 80 80 11,91 5,543,3 5,773,36 (16 12 12 12 13 44 14 16 11,91 15 16 11,91 16 17 18 18 18 18 18 18 18 18 18 |
| | Plant Accounting 1,053 4,793,341 |
| | Construction 61 11,337 5,900 31,680 30,995 46,727 66,417 20,885 79,634 16,794 110,340 7,550,044 6550,044 |
| | |
| Number of Inbound and Outbound Collection Calls Alliceano New Allocator Collection Calls - KS - Gas - NE only Collection Calls - Gird - Disk & KS - All (excluding Parent) Collection Calls - Gird - Disk & Gas Collection Calls - Gird - Disk & Gas Collection Calls - Gird - Disk - NE only Collection Calls - Gird - Disk - NE only Collection Calls - Gird - MI (excl Parent) Collection Calls - Gird - All (excl Parent) Collection Calls - Gird - All (excl Parent) Collection Calls - KS - All (excluding Energy Trading & Energy Corp) Collection Calls - KS - Gas (excluding L) Collection Calls - KS - Gas (excluding L) Collection Calls - Gird & KS - Disk & Gas - NH Only Collection Calls - Gird & KS - Disk & Gas - NH Only Collection Calls - Gird & KS - Disk & Gas - NY Only Collection Calls - Gird & KS - Disk & Gas - NY Only Collection Calls - KS - Gas - KE DIsk & Gas - NY Only Collection Calls - KS - LPA & KEDLI Callection Calls - KS - LPA & KEDLI | KS NREG gulated) |
| und and Outbound C. - NE only S All (exleuding Pr S All (exleuding Pr S Dist, Tran, Gas & Retail II (excluding LI) (excluding LI) A & KEDLI A & KEDLI S Dist, Reas Only S Dist, Tran & Gas S Dist, Reas S Dist & Gas S Ne only A & KEDLI A & KEDLI Capital Expen | INTE TRAN, GAS, GEN, TRAN, GAS, GEN, Trans Trenn NY only NY only NY only NY only NY only NY only See Benergy Trading Parent) NY only See Benergy Trading & I only NY only NY only See Gas - NE only NY onl |
| Number of Inbound and Outbound Collection Calls Albew Allocator Collection Calls - KS - Gas - NE only Collection Calls - KS - Gas - NE only Collection Calls - Grid - Dist & Gas Collection Calls - Grid - Dist Rebail Collection Calls - Grid - All (exel Parent) Collection Calls - Grid - All (exel Parent) Collection Calls - KS - LiPt & KEDLI Collection Calls - KS - LiPt & KEDLI Collection Calls - KS - LiPt & KEDLI Collection Calls - KS - Dist & Gas - NY only Collection Calls - Grid & KS - Dist & Gas - NY only Collection Calls - Grid & KS - Dist & Gas - NY only Collection Calls - Grid & KS - Dist & Gas - NY only Collection Calls - Grid & KS - Dist & Gas - NY only Collection Calls - Grid & KS - Dist & Gas - NY only Collection Calls - Grid & KS - Dist & Gas - NY Only Collection Calls - Grid & KS - Dist & Gas - NY Only Collection Calls - Grid & KS - Dist & Gas - NY Only Collection Calls - Grid & KS - Dist & Gas Collection Calls - Grid & KS - Dist & Gas Collection Calls - KS - LIPA & KEDLI Capital Expenditures Allocaton | New Allocator Capex - Grid Ni Retail Capex - Grid in parent & INTE Capex - Grid in parent & INTE Capex - Grid - Dist - RS DIST, TRAN, GAS, GEN, KS NREG Capex - Grid - Dist |
| | 99 |
| Current Allocator G&A - KS - Gas - NE only G&A - Gride K RS - Aff (excluding Parent) G&A - Gride A BS - Aff (excluding Parent) G&A - Grid - Dist G&A - Grid - Dist Gas G&A - Grid - Dist Gas G&A - Grid - Grist Reali G&A - Grid & KS - Dist, Tran, Gas & Gen (regulated) G&A - Grid & KS - Dist, Tran, Gas & Gen (regulated) G&A - Grid & KS - Dist, Reali G&A - Grid & KS - Dist, RepDL G&A - KS - LIP & KEDL G&A - KS - Grist (excluding L) G&A - KS - Grist (excluding L) G&A - Grid & KS - Dist & Gas - NY Only G&A - Grid & KS - Dist & Gas - NY Only Meters - KS - Grist - Stream Meters - KS - Grist - KG only Meters - KS - Grist - KEDL GENTAL - Gride & KS - Dist & Gas Meters - KS - Grist - KEDL GENTAL - Grid & KS - Dist & Gas Meters - KS - Grist - KEDL GENTAL - Grid & KS - Grist & Gas Meters - KS - Grist - KEDL GENTAL - Gride & KS - Dist & Gas Meters - KS - Grist - KEDL | Catenari Allocation Castomere - Grid in E Retail Employees - Grid in E parent & INTE GRA - Grid - Dist - NE only GRA - Grid - Dist - NE only GRA - Grid - Dist - NE only GRA - Grid - Gris - NE only GRA - Grid - Gris - Companies - NE only GRA - Grid - Dist & Tran - NE only GRA - Grid - Dist & Tran - NE only GRA - Grid - Dist & Tran - NE only GRA - Grid - All (excl Parent) GRA - Grid - St. St. Tran & Gras GRA - Grid & KS - Gris - NE only GRA - Grid & KS - Gris - NE only GRA - Grid & KS - Gris - NE only GRA - Grid & KS - Dist Tran Gras GRA - Grid & KS - Dist Tran Gras GRA - Grid & KS - Dist & Gras - Ne only GRA - Grid & KS - Dist & Gras - Ne only GRA - Grid & KS - Dist & Gras - Ne only GRA - Grid & KS - Dist & Gras - Ne only GRA - Grid & KS - Dist & Gras - Ne only GRA - Grid & KS - Gras - NE only GRA - Grid & Grid Dist - NE only GRA - Grid & Grid |
| Current Allocation G&A - KS - Gus - NE only G&A - Grid - St. All (exlouding Parent) G&A - Grid - Dist & Gus G&A - Grid - Dist & Gus G&A - Grid - Dist & Cus G&A - Grid - Dist & Cus G&A - Grid - Dist & Cus G&A - Grid - Bit - NE only G&A - Grid - Bit - NE only G&A - Grid - Bit - Re bail G&A - Grid - ME betail G&A - Grid - MI (excl Parent) G&A - KS - LIPA & KEDLI G&A - KS - LIPA & KEDLI G&A - Grid & KS - Dist & Gus - NY only G&A - Grid & KS - Dist & Gus - NY only G&A - Grid & KS - Dist & Gus GA - Grid & KS - Dist & Gus GA - Grid & KS - Dist & Gus GA - Grid & KS - Dist & Gus Meters - Grid & KS - Dist & Gus Meters - Grid & KS - Dist & Gus Meters - Grid & KS - Dist & Gus Meters - Grid & KS - Dist & Gus Meters - Grid & KS - Dist & Gus Meters - KS - LIPA & KEDLI | Current Altocator Customers - Grid NE Retail Employees - Grid in partent & INTE Employees - Grid in partent & INTE Employees - Grid - Dist - NE only GAS - Grid - Dist & Tram - NE only GAS - Grid - Dist & Tram - NE only GAS - Grid - Dist & Tram - NE only GAS - Grid - Dist & Tram - NE only GAS - Grid - Dist & Tram - NE only GAS - Grid - MI (excl Parent) GAS - Grid - MI (excl Parent) GAS - Grid - MI (excl Parent) GAS - Grid - AM (excluding Parent) GAS - Grid - AM (excluding Parent) GAS - Grid - AM (excluding Parent) GAS - Grid - AM - Grid - |
| Current Allocation G&A - KS - Gas - NE only G&A - Grid & KS - MI (excludi G&A - Grid - Dist & Gas G&A - Grid - Dist & Gas G&A - Grid - Dist - NE only G&A - Grid - MI (excluding Ent) G&A - Grid - All (excluding Ent) G&A - KS - LIPA & KED LI G&A - KS - Gas (excluding Ent) G&A - KS - Gas (excluding Ent) G&A - KS - Gas (excluding L) G&A - Grid & KS - Dist & Gas G&A - Grid & KS - Dist & Gas G&A - Grid & KS - Dist & Gas G&A - Grid & KS - Dist & Gas G&A - Grid & KS - Dist & Gas G&A - Grid & KS - Dist & Gas G&A - Grid & KS - Dist & Gas G&A - Grid & KS - Dist & Grid Meters - KS - Gas - NE only Meters - KS - LIPA & KED LI | Current Allocator Customers - Grid in Eparent & II Employees - Grid - Dist - NE on G&A - Grid - Dist - NE on II G&A - Grid - Dist - NE on IV G&A - Grid - Dist & Tran - NE G&A - Grid - Dist & Tran - NE G&A - Grid - Dist & Tran - NE G&A - Grid - Dist & Tran - NE G&A - Grid - Dist & Tran - NE G&A - Grid - Dist & Tran - NE G&A - Grid - NI (excle Purent) G&A - Grid - All (excle Purent) G&A - Grid - All (excle Purent) G&A - Grid - R.S - Dist - Tran & G&A - Grid & K.S - Dist - Tran & G&A - Grid & K.S - Dist - Tran & G&A - Grid & K.S - Dist - Tran & G&A - Grid & K.S - Dist - Tran & G&A - Grid & K.S - Dist - Tran & G&A - Grid & K.S - Dist - Tran & G&A - Grid & K.S - Dist - Tran & G&A - Grid & K.S - Dist - Tran & G&A - Grid & K.S - Dist - Tran & G&A - Grid & K.S - Dist - Tran & G&A - Grid & K.S - Dist - Tran & G&A - Grid & K.S - Dist - Tran & G&A - Grid & K.S - Dist & Gras - NY on G&A - Grid & K.S - Dist & Gras - NY on G&A - Grid & K.S - Dist & Gas - NY on G&A - Grid & K.S - Dist & Gas - NY on G&A - Grid & K.S - Gas - NE only G&A - Grid & K.S - Gas - NE only G&A - Grid & K.S - Gas - NE only G&A - Grid & K.S - Gas - NE only G&A - Grid & K.S - Gas - NE only G&A - Grid & K.S - Gas - NE only G&A - Grid & K.S - Gas - NE only G&A - Grid & K.S - Gas - NE only G&A - Grid & K.S - Gas - NE only G&A - Grid & K.S - Gas - NE only G&A - Grid & K.S - Gas - NE only G&A - Grid & K.S - Gas - NE only G&A - Grid & K.S - Gas - NE only G&A - Grid & K.S - Gas - NE only G&A - Grid & K.S - Gas - NE only G&A - Grid & K.S - Gas - NE only G&A - Grid & K.S - Gas - NE only G&A - Grid & K.S - Gas - NE only G&A - Grid Dist - NE orly |
| Current Allocation 90382 90239 90231 90247 90247 90247 90247 90248 90384 90388 90388 90388 90388 90388 | Current Albestort Onixet Albestort Onixet Oni |

THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. Schedule MDL-2 Page 17 of 123

| The Narragansett Electric Company d'Dr'a National Grid Summary of Amounts to be Reassigned by Proposed Allocator Calendar Year 2011 |
|---|
|---|

Capex - Grid NE only
Capex - Grid ine parent & INTE (NO NEET)
Capex - Grid & K.S. - Gas
Capex - Grid & K.S. - Dist
Capex - Grid - Trans - NE only
Capex - Grid - Ops Companies

Shared Telecom - Grid NE only Employees - Grid inc parent & INTE (NO NETT) G&A - Grid & KS - Gas G&A - Grid & KS - Dist G&A - Grid & KS - Dist G&A - Grid - Trans - NE only G&A - Grid - Ops Companies

90297 90353 90200 90203 90234

85,481 104 70,540 3,426 35,418 53,445 46,416,288

85,481 104 70,540 3,426 35,418 53,445 24,524,020

4,794,394

Source: General Ledger Actual CY 2011 amounts

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The Narragansett Electric Company drb'a National Grid Summary of Amounts to be Reassigned by Proposed Allocator Calendar Year 2011

| | US Treasury - Energy Risk 93,183 564,64 30,219 30,219 1,452 1,565 135,985 |
|--|---|
| | Acetg energy backoffice 117,499 734,151 2,329 455,251 1,309,230 |
| Billing and Systems 11,822,391 1,345,280 4,376,664 4,376,664 4,02,195 1,829,260 26,336 28,536 28,536 28,536 3,010 775,522 6,807 3,517 775,522 2,035,808 2,03 | 24.507 2,543 4,099,730 1,500 104 220 6,881 284,639 |
| Number of Bills Allocatior New Allocation Bills - Grid NE Retail Bills - Grid NE Retail Bills - Grid NE SK DINT, TRAN, GAS, GEN, KS NREG Bills - Grid - Dist - KS - Gas - NE only Bills - Grid - Dist - NE only Bills - Grid - Dist & Gas - NE only Bills - Grid - Dist & Gas - NE only Bills - Grid - Dist & Gas - NE only Bills - Grid - Dist - NE only Bills - Grid - Dist - NE only Bills - Grid - Ops Companies Bills - Grid - All (excluding Parent) Bills - Grid - All (excluding Parent) Bills - KS - Just & Gas - NY only Bills - KS - Dist & Gas - NY only Bills - KS - Dist & Gas - NY only Bills - KS - Dist & Gas - NY only Bills - Grid & KS - Dist & Gas Bills - Grid & KS - Dist & Gas Bills - Grid & KS - Dist & Gas Bills - Grid & KS - Dist & Gas Bills - Grid & KS - Dist - Tran & Gas - NY Only | New Allocator Sendout - Grid & KS - Dist, Gen & Gas Sendout - Grid & KS - Dist, Gen & Gas Sendout - Grid - All (excl Parent) Sendout - Grid & KS - Gas Sendout - Grid & KS - Gas Sendout - Grid & KS - Sta (Sta - ME only Sendout - Grid & KS - Sta (Sta - ME only Sendout - Grid & KS - Dist & Gas - NE only Sendout - Grid & KS - Dist & Gas Sendout - Grid & KS - Dist & Gas Sendout - Grid & KS - Dist & Gas Sendout - Grid & KS - Dist & Gas Sendout - Grid & KS - Dist & Gas Sendout - Grid & KS - Dist & Gas Sendout - Grid & KS - Dist & Gas Sendout - Grid & KS - Dist |
| Current Allocator Customers - Grid NE Retail Customers - Grid NE Retail Meters - KS - GRU De KS DIST, TRAN, GAS, GEN, KS NREG Meters - KS - Gras - NE only Bills - KS - Gras - NE only G&A - Grid & Bras - NE only G&A - Grid & Sta - NE only G&A - Grid - Dist & Gras G&A - Grid - Dist & Gras - NE only G&A - Grid - Dist & Gras - NE only G&A - Grid - Dist & Gras - NE only G&A - Grid - Dist - NE only G&A - Grid - Grid (Gred Parent) G&A - KS - All (excluding Parent) G&A - KS - All (excluding Parent) G&A - KS - Grid excluding LJ) G&A - KS - Dist & Gras - NY only G&A - Grid & KS - Dist & Gras G&A - Grid & KS - Dist & Gras G&A - Grid & KS - Dist & Gras G&A - Grid & KS - Dist & Gras | Current Allocator G&A - Grid & KB - Dist, Gen & Gas G&A - Grid - Dist - NE only G&A - Grid - All (excl Purent) G&A - Grid - All (excl Purent) G&A - Grid & KS - Gas G&A - Grid & KS - All (excluding Purent) G&A - Grid & KS - All (excluding Purent) G&A - Grid & KS - NI (excluding Purent) G&A - Grid & KS - Dist & Gas G&A - Grid & KS - Dist & Gas G&A - Grid & KS - Dist & Gas G&A - Grid & KS - Dist & Gas G&A - Grid & KS - Dist & Gas G&A - Grid & KS - Trans G&A - Grid & KS - Dist |
| Current Allocator 90354 90354 90354 B1040 B1040 B1040 H10300 H2000 90239 90231 90232 90238 90388 90388 90388 | Current Allocation 90202 90202 90303 65200 65200 65300 65100 65100 65800 65800 65800 65800 65800 65800 65800 65800 65800 65800 |

THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. Schedule MDL-2 Page 19 of 123

3,059,099

2,474,863

576,625

7,611

The Narragansett Electric Company drb'a National Grid Summary of Amounts to be Reassigned by Proposed Allocator Calendar Year 2011

| | | rannoel of Employees Anocatol | | | | |
|-----------|---|---|--------------------|---------------------|--------------------|-----------|
| Current | | | Emp Svcs (L6) dept | | | |
| Allocator | Current Allocator | New Allocator | Payroll Mgmt H | HR - # employees Sa | Safety # employees | Total |
| 90256 | T&D Supervision - Grid Dist - NE Only & NEP | # Employees - Grid Dist - NE Only & NEP | | | 68,616 | 919'89 |
| G5200 | G&A - GRID & KS Gas | # Employees - GRID & KS Gas | | | 539,617 | 539,617 |
| 90231 | G&A - Grid - Dist | # Employees - Grid - Dist | | | 51 | 51 |
| 90203 | G&A - Grid & KS - Dist | # Employees - Grid & KS - Dist | | | (18) | (18) |
| 90232 | G&A - Grid - Dist - NE only | # Employees - Grid - Dist - NE only | | | 1,453 | 1,453 |
| 90200 | G&A - Grid & KS - Gas | # Employees - Grid & KS - Gas | | 135,779.23 | 2,002 | 137,781 |
| 90234 | G&A - Grid - Trans - NE only | # Employees - Grid - Trans - NE only | | | 16,798 | 16,798 |
| 90235 | G&A - Grid - Ops Companies - NE only | # Employees - Grid - Ops Companies - NE only | | 29,952.37 | | 29,952 |
| 90236 | G&A - Grid - Ops Companies | # Employees - Grid - Ops Companies | | 22,980.80 | | 22,981 |
| 90237 | G&A - Grid - Dist & Tran - NE only | # Employees - Grid - Dist & Tran - NE only | | 260.69 | 1,519 | 1,780 |
| 90238 | G&A - Grid - Dist & Tran | # Employees - Grid - Dist & Tran | | | (120) | (120) |
| 90241 | G&A - Grid & KS - Dist, Tran, Gas | # Employees - Grid & KS - Dist, Tran, Gas | | | 92,879 | 92,879 |
| 90242 | G&A - Grid & KS - Dist, Tran, Gas & Gen (excl LIPA) | # Employees - Grid & KS - Dist, Tran, Gas & Gen (excl LIPA) | | 11,806.54 | | 11,807 |
| 90243 | G&A - Grid & KS - Tran, Gen & INTE | # Employees - Grid & KS - Tran, Gen & INTE | | | 2,235 | 2,235 |
| 90387 | G&A - KS - Dist & Gas | # Employees - KS - Dist & Gas | | | 905'6 | 905'6 |
| 90391 | G&A - Grid & KS - Dist & Gas - NH Only | # Employees - Grid & KS - Dist & Gas - NH Only | | | 1,735 | 1,735 |
| 90392 | G&A - Grid & KS - Dist & Gas - MA Only | # Employees - Grid & KS - Dist & Gas - MA Only | | | 38,455 | 38,455 |
| 90394 | G&A - Grid - Dist, Tran & Gas - RI only | # Employees - Grid - Dist, Tran & Gas - RI only | | | 25,856 | 25,856 |
| 90396 | G&A - Grid & KS - Dist, Tran & Gas - NY Only | # Employees - Grid & KS - Dist, Tran & Gas - NY Only | | | 2,242 | 2,242 |
| G1700 | G&A - KS - Dist, Gas & Gen - NY only | # Employees - KS - Dist, Gas & Gen - NY only | | | 82,592 | 82,592 |
| 90384 | G&A - KS - LIPA & KEDLI | # Employees - KS - LIPA & KEDLI | | 245.12 | | 245 |
| 90389 | G&A - Grid & KS - Dist & Gas - NE only | # Employees - Grid & KS - Dist & Gas - NE only | | 68,783.00 | 50,394 | 119,177 |
| 90390 | G&A - Grid & KS - Gas - NE only | # Employees - Grid & KS - Gas - NE only | | 2,875.59 | | 2,876 |
| 90393 | G&A - KS - Gas - MA Only | # Employees - KS - Gas - MA Only | | 305.95 | 192 | 498 |
| G3900 | G&A - KS - All NY (excl Seneca) | # Employees - KS - All NY (excl Seneca) | | 82,506.66 | | 82,507 |
| G1250 | G&A - Grid & KS - Dist, Tran, Gas & Gen (regulated) | # Employees - Grid & KS - Dist, Tran, Gas & Gen (regulated) | | 96,584.33 | | 96,584 |
| G1010 | G&A - Grid - NIMO Only | # Employees - Grid - NIMO Only | | 6,564.39 | | 6,564 |
| G1230 | G&A - Grid - All (incl Parent & INTE) | # Employees - Grid - All (incl Parent & INTE) | | 15,835.64 | | 15,836 |
| G1240 | G&A - Grid & KS - Dist, Tran & Gas | # Employees - Grid & KS - Dist, Tran & Gas | | 18,558.20 | | 18,558 |
| 90233 | G&A - Grid - Trans | # Employees - Grid - Trans | 400 | | 50,824.73 | 51,225 |
| 90380 | G&A - Grid - All (excl Parent) | # Employees - Grid - All (excl Parent) | 4363.76 | 31,447.64 | 1,088 | 36,899 |
| 90382 | G&A - Grid & KS - All (exlcuding Parent) | # Employees - Grid & KS - All (exleuding Parent) | 199 | 15.94 | 176,936 | 177,613 |
| 90383 | G&A - KS - All (excluding Energy Trading & Energy Corp) | # Employees - KS - All (excluding Energy Trading & Energy Corp) | 2,185.74 | 52,123.34 | | 54,309 |
| G0300 | G&A - KS - Gas - NE only | # Employees - KS - Gas - NE only | | | 204 | 204 |
| G5900 | G&A - Grid & KS - Gas - NE only | # Employees - Grid & KS - Gas - NE only | | | 79,527 | 79,527 |
| G5100 | G&A - Grid & KS - All (exlcuding Parent) | # Employees - Grid & KS - All (exlcuding Parent) | | | 1,053,504 | 1,053,504 |
| G1300 | G&A - KS - Dist, Gas & KS Generation | # Employees - KS - Dist, Gas & KS Generation | | | 176,774 | 176,774 |
| | | | 1192 | 509 925 | 2 777 063 | 3 050 000 |

Source: General Ledger Actual CY 2011 amounts

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The Narragansett Electric Company d/b/a National Grid Summary of Amounts to be Reassigned by Proposed Allocator Calendar Year 2011

Fotal T&D Expenditures Allocator

| Total 427,477 8,606 7,300 | 3,815 219,547 658,354 47 178,114 | 283 2,081,328 510,660 758,093 13,394 17,290 10,253 9,642 1,683,412 | 304,658 261,465 26,119 26,119 544,576 16,532 96,417 1,007 | 7,822 1,784 1,372,473 408,731 2,540 4,869 58,806 41,798 21,559 3,821,094 | 729,203 2870 3,969,986 140,755 95,065 33,882 11,225,862 17,501 3,544,515 26,211 164,919 15,836 25,157,840 |
|--|---|---|--|--|--|
| 000 | 220 68,416 259,110 127,656 | 198,661 346,146 1,463,396 | 395 248,984 7,500 526,118 1,205 533 | 5,271 | (62,563) |
| Network Strategy (best methods) 427,437 | 27,335 | 722,726 \$1,247 63,810 | 17,758 | 970 970 68.290 | 2,314,652 62,673 3,757,586 |
| Finance Decision Support | 585 127,415 399,244 47 46,231 | 283 494,079 - 105,101 306 - (71) 153,497 | 123,514 22,526 18,458 16,532 2,108 1,570,123 | 1,893 1,379,345 2,400 2,400 2,500 4,860 45,016 41,798 21,589 2,948,435 2,948,435 | 140,755 33,882 17,501 3,584,515 15,836 11,347,490 |
| Environmental - license & compliance 40 | (3,619) 3,830 (8) | 4,608 45 12,916 12,514 17,290 787 | 180,749 579 1,465 | 220 4,671 379,622 13,790 | 261,503 |
| Resource Planning - 8,606 5,527 | 2,900 | 661,254 459,368 230,120 574 - 9,396 9,642 66,519 | 11,874 (4,338) 73,881 1,007 | (12,513) | 467,700 2,870 1,717,897 95,065 1,163,190 26,211 26,211 4,997,350 |
| New Allocator T&D Expend - Grid NE DIST T&D Expend - Grid Dist - NE Only & NEP T&D Expend - Grid NE only | T&D Expend - GRID & KS DIST, TRAN, GAS, GEN, KS NREG T&D Expend - Grid & KS - Gas T&D Expend - Grid & KS - Dist & Gen T&D Expend - Grid & KS - Dist & Gen T&D Expend - Grid & KS - Dist, Gen & Gas T&D Expend - Grid & KS - Dist, Gen & T&D Expend - Grid & KS - Dist, Gen & T&D Expend - Grid - Dist & Gas | T&D Expend - Grid - Dist & Gas - NE only T&D Expend - Grid - Dist - NE only T&D Expend - Grid - Dist - NE only T&D Expend - Grid - Trans T&D Expend - Grid - Trans - NE only T&D Expend - Grid - Grid - Ops Companies - NE only T&D Expend - Grid - Ops Companies - NE only T&D Expend - Grid - Ops Companies T&D Expend - Grid - Dist & Tran - NE only T&D Expend - Grid - Dist & Tran | 1 kD Expend - Grid & KS - Jost, Tran, Gas & Gen (regulated) T&D Expend - Grid & KS - Jost, Tran, Gas & Gen (regulated) T&D Expend - Grid & KS - Jost, Tran, Gas T&D Expend - Grid & KS - Lost, Tran, Gas & Gen (exel LIPA) T&D Expend - Grid & KS - Tran, Gas & NTF T&D Expend - Grid & KS - Tran, Gas & NTF T&D Expend - Grid - All (exel Parent) T&D Expend - Grid - All (exel Parent) T&D Expend - Grid - All (exel Parent) | T&D Expend - KS - All (excluding Barergy Trading & Brergy Corp) T&D Expend - KS - Disk & Gas - NY only T&D Expend - Grid & KS - Disk & Gas - NY only T&D Expend - Grid & KS - Disk & Gas - NR only T&D Expend - Grid & KS - Gas - NE only T&D Expend - Grid & KS - Gas - NE only T&D Expend - Grid & KS - Disk & Gas - NH Only T&D Expend - Grid & KS - Disk & Gas - NH Only T&D Expend - Grid & KS - Disk & Gas - NA Only T&D Expend - Grid & KS - Disk, Tran & Gas - NY Only T&D Expend - Grid & KS - Disk, Tran & Gas - NY Only | T&D Expend - KS - Gas - Me only T&D Expend - KS - Gas - Me Only T&D Expend - KS - Gas - Me Only T&D Expend - KS - Gas T&D Expend - KS - Gas T&D Expend - Grid & KS - Dist & Gas - Me only T&D Expend - Grid & KS - Gas - NE only T&D Expend - Grid & KS - Gas - NE only T&D Expend - Grid & KS - Gas - NE only T&D Expend - Grid & KS - Gas - NE only T&D Expend - Grid & KS - Mist & Gas - NE only T&D Expend - Grid & KS - Mist - Mi |
| Current Allocator Engineering O&M - Grid NE DIST T&D Supervision - Grid Dist - NE Only & NEP Shared Telecom - Grid NE only | Employees - GRID & KS DIST, TRAN, GAS, GEN, KS NREG G&A - Grid & KS - Gas G&A - Grid & KS - Dst & Gen G&A - Grid & KS - Dst, Gen & Gas G&A - Grid & KS - Dst, Gen & Gas G&A - Grid - Dist & Gas | G&A - Grid - Dist & Gas - NE only G&A - Grid - Dist & Gas - NE only G&A - Grid - Dist - NE only G&A - Grid - Trans G&A - Grid - Trans G&A - Grid - Trans - NE only G&A - Grid - Ops Companies - NE only G&A - Grid - Ops Companies - NE only G&A - Grid - Dist & Tran - NE only G&A - Grid - Dist & Tran - NE only G&A - Grid - Dist & Tran - NE only | G&A - Grad & KS - Dist, I'mt, Gas & Gen (regulated) G&A - Grad & KS - Dist, I'mt, Gas G&A - Grad & KS - Dist, Tran, Gas G&A - Grad & KS - Dist, Tran, Gas G&A - Grad & KS - Tran, Gas & Gen (excl LIPA) G&A - Grad & KS - Tran, Gen & INTE G&A - Grad & AII (excl Parent) G&A - Grad - AII (excl Parent) - NE only G&A - Grad - AII (excl Parent) - NE only G&A - Grad & KS - AII (excl parent) | G&A - KS - All (excluding Energy Trading & Energy Corp) G&A - KS - Dist & Gas - NY only G&A - Grid & KS - Dist & Gas - NS G&A - Grid & KS - Dist & Gas - NS G&A - Grid & KS - Gas - NS only G&A - Grid & KS - Gas - NS only G&A - Grid & KS - Dist & Gas - NH Only G&A - Grid & KS - Dist & Gas - NH Only G&A - Grid & KS - Dist & Gas - NH Only G&A - Grid & KS - Dist Tran & Gas - NH Only G&A - Grid & KS - Dist, Tran & Gas - NY Only G&A - Grid & KS - Dist, Tran & Gas - NY Only | G&A - KS - Gas - NE only G&A - KS - Gas - MA Only G&A - Grid & KS - Det & Gas G&A - Grid & KS - Det & Gas G&A - Grid & KS - Det & Gas G&A - Grid & KS - Det, Tan, Gas & Gen (regulated) G&A - Grid & KS - Det, Tan, Gas & Gen (regulated) G&A - Grid & KS - Det, Tan & ReDNY G&A - Grid & KS - Det, Tan & REDNY G&A - Grid & KS - MI (extleuding Parent) G&A - Grid & KS - Det, Tan & Gas G&A - Grid & KS - Det, Tan & Gas G&A - Grid & KS - Det & Gas - MA Only G&A - Grid & KS - Det & Gas - MA Only G&A - Grid & KS - Det & Gas - MA Only |
| Current Allocator 90253 90256 90297 | 90354 90200 90201 90202 90203 | 90230 90231 90233 90234 90235 90236 90237 | 90239 90240 90241 90242 90243 90380 | 90383 90386 90388 90389 90390 90391 90394 90396 G5200 | G0300 G2800 G2800 G2400 G1250 G8900 G0200 G0200 G1170 G1170 |

Source: General Ledger Actual CY 2011 amounts

THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. Schedule MDL-2 Page 21 of 123

The Narragansett Electric Company drb'a National Grid Summary of Amounts to be Reassigned by Proposed Allocator Calendar Year 2011

Miles of Overhead Electric Lines Allocator

| rrent Allocator | New Allocator | Emergency Planning | Veg Mgmt | Total |
|--|--|--------------------|----------|---------|
| rred Telecom - Grid NE only | Miles OH Lines - Grid NE only | 4,991 | | 4,991 |
| ployees - GRID & KS DIST, TRAN, GAS, GEN, KS NREG | Miles OH Lines - GRID & KS DIST, TRAN, GAS, GEN, KS NREG | 3,516 | | 3,516 |
| cA - Grid & KS - Gas | Miles OH Lines - Grid & KS - Gas | (416) | | (416) |
| cA - Grid & KS - Dist & Gen | Miles OH Lines - Grid & KS - Dist & Gen | (7,102) | | (7,102) |
| cA - Grid & KS - Dist | Miles OH Lines - Grid & KS - Dist | 56,240 | | 56,240 |
| cA - Grid - Dist | Miles OH Lines - Grid - Dist | 49,392 | 146,392 | 195,784 |
| cA - Grid - Dist - NE only | Miles OH Lines - Grid - Dist - NE only | 260,066 | 626 | 261,045 |
| cA - Grid - Trans | Miles OH Lines - Grid - Trans | 4,853 | 18,079 | 22,932 |
| cA - Grid - Dist & Tran | Miles OH Lines - Grid - Dist & Tran | | 38,929 | 38,929 |
| cA - Grid & KS - Dist, Tran, Gas & Gen (regulated) | Miles OH Lines - Grid & KS - Dist, Tran, Gas & Gen (regulated) | 69,944 | | 69,944 |
| cA - Grid & KS - Dist, Tran & Gen (regulated) | Miles OH Lines - Grid & KS - Dist, Tran & Gen (regulated) | 4,303 | | 4,303 |
| cA - Grid & KS - Dist, Tran, Gas & Gen (excl LIPA) | Miles OH Lines - Grid & KS - Dist, Tran, Gas & Gen (excl LIPA) | 298,940 | | 298,940 |
| cA - Grid - All (excl Parent) | Miles OH Lines - Grid - All (excl Parent) | | 2,702 | 2,702 |
| cA - Grid & KS - All (exlcuding Parent) | Miles OH Lines - Grid & KS - All (exleuding Parent) | 737 | | 737 |
| cA - Grid & KS - Dist & Gas | Miles OH Lines - Grid & KS - Dist & Gas | (350) | | (350) |
| cA - Grid & KS - Dist, Tran & Gas - NY Only | Miles OH Lines - Grid & KS - Dist, Tran & Gas - NY Only | 10,019 | | 10,019 |
| cA - Grid - Dist & Tran - NE only | Miles OH Lines - Grid - Dist & Tran - NE only | 31,166 | | 31,166 |
| | | 786,300 | 207,082 | 993,381 |
| | | | | |

Current Allocator 90354 90354 90200 90201 90201 90201 90203 90233 90238 90238 90242 90388 90388 90398 90398 90398 90398

urce: General Ledger Actual CY 2011 amour

THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. Schedule MDL-2 Page 22 of 123

The Narragansett Electric Company drb'a National Grid Summary of Amounts to be Reassigned by Proposed Allocator Calendar Year 2011

| | A Company of the Comp | Number of Joint Use Poles Allocator | |
|---------|--|---|----------------|
| Current | Cirront Allocator | Naw Allocatre | Net Strategy - |
| 90253 | Engineering O&M - Grid NE DIST | # Joint Use Poles O&M - Grid NF DIST | 8118 |
| 95206 | T&D Supervision - Grid Diet - NE Only & NED | # Torint Hea Dalas - Grid Diet - NF Only & NFD | 81.9 |
| 90382 | G&A - Grid & KS - All (exlending Papert) | # Joint Use Poles - Grid & KS - All (exlending Parent) | 315 893 |
| 90231 | G&A - Grid - Dist | # Joint Use Poles - Grid - Dist | 437 433 |
| 90232 | G&A - Grid - Dist - NE only | #Joint Use Poles - Grid - Dist - NE only | (116.046) |
| 90233 | G&A - Grid - Trans | # Joint Use Poles - Grid - Trans | 66,143 |
| | | | 587,128 |
| | | Number of Inbound Call Minutes Allocator | |
| Current | Currant Allocator | Maxi Allootor | Contact Canter |
| 90200 | G&A - Grid & KS - Gas | Inhound Call Minutes - Grid & KS - Gas | 58 897 |
| 90203 | G&A - Grid & KS - Dist | Inbound Call Minutes - Grid & KS - Dist | 189,011 |
| 90232 | G&A - Grid - Dist - NE only | Inbound Call Minutes - Grid - Dist - NE only | 246,878 |
| 90247 | Customers - Grid NE Retail | Inbound Call Minutes - Grid NE Retail | 12,258,112 |
| 90352 | Employees - Grid inc parent & INTE | Inbound Call Minutes - Grid inc parent & INTE | 10,505 |
| 90355 | Employees - KS DIST, GAS, GEN, NREG | Inbound Call Minutes - KS DIST, GAS, GEN, NREG | 208 |
| D0600 | Calls - KS - LIPA & KEDLI | Inbound Call Minutes - KS - LIPA & KEDLI | 19,315,390 |
| D1600 | Calls - KS - Gas - NE only | Inbound Call Minutes - KS - Gas - NE only | 6,270,770 |
| D3400 | Calls - KS - Gas - Ne only & KEDNY | Inbound Call Minutes - K.S Gas - NE only & KEDNY | 6,000,658 |
| 90230 | G&A - Grid - Dist & Gas - INE Only | Inbound Call Minutes - Ord - Dist & Gas - NE only Takened Call Minutes Caid All (and because) | 10,514 |
| 20200 | G&A - Grid & P.S All (excert about) | Information Call Minutes - Grid & V.S., All (exchination Depart) | 600.7 |
| 90383 | G&A - KS - All (excluding Energy Trading & Energy Com) | Inbound Call Minutes - Clin & INS - All (excluding Facility Repert Corp.) | 2,000 |
| 90384 | G&A - KS - LIPA & KEDLI | Inbound Call Minutes - KS - LIPA & KEDLI | 247,011 |
| 90388 | G&A - Grid & KS - Dist & Gas | Inbound Call Minutes - Grid & KS - Dist & Gas | 371,540 |
| 90393 | G&A - KS - Gas - MA Only | Inbound Call Minutes - KS - Gas - MA Only | 4,118 |
| 90397 | G&A - KS - Gas - NE only | Inbound Call Minutes - KS - Gas - NE only | 173,810 |
| G0500 | G&A - KS - Dist & Gas | Inbound Call Minutes - KS - Dist & Gas | 49,491 |
| G5800 | G&A - Grid & KS - Dist & Gas | Inbound Call Minutes - Grid & KS - Dist & Gas | 2,840,123 |
| 0,600 | G&A - GHG & NS - GBS - NE OHLY G&A Grid Diet & Gos | Inbound Call Minutes - Ord & NS - Ods - NE Only Inbound Call Minutes - Grid - Diet & Gos | 48,109 |
| 90354 | Employees - GRID & KS DIST TRAN GAS GEN KS NREG | Inbound Call Minutes - GRID & KS DIST TRAN GAS GEN KS NREG | 27,552 |
| | | | 48,140,341 |
| | | Number of Claims Processed Allocator | |
| Current | Curront Allocator | Naw Allocetor | Claime |
| 90202 | G&A - Grid & KS - Dist Gen & Gas | Claims- Grid & KS - Dist Gen & Cas | 60.333 |
| 90229 | G&A - Grid - Dist & Gas | Claims - Grid - Dist & Gas | 169,088 |
| 90230 | G&A - Grid - Dist & Gas - NE only | Claims - Grid - Dist & Gas - NE only | 2,961 |
| 90235 | G&A - Grid - Ops Companies - NE only | Claims - Grid - Ops Companies - NE only | 4,805 |
| 90236 | G&A - Grid - Ops Companies | Claims - Grid - Ops Companies | 18,011 |
| 90380 | G&A - A3 - Dist & Gas - NE only | Claims - Rs - Dist & Cas - ME only | 55.093 |
| 90383 | G&A - KS - All (excluding Energy Trading & Energy Com) | Claims - KS - All (excluding Energy Trading & Energy Corn) | 346 |
| 90380 | G&A - Grid - All (excl Parent) | Claims - Grid - All (excl Parent) | 1,537 |
| 90239 | G&A - Grid & KS - Dist, Tran, Gas & Gen (regulated) | Claims - Grid & KS - Dist, Tran, Gas & Gen (regulated) | 10,439 |
| 90397 | G&A - KS - Gas - NE only | Claims - KS - Gas - NE only | 14,449 |
| G0100 | G&A - KS - All (excluding KS Corp) | Claims - KS - All (excluding KS Corp) | 2,879 |
| G0500 | G&A - KS - Gas - NE only G&A - KS - Dist & Gas | Claims - KS - Gas - NE only | 10/,149 |
| 00905 | G&A - KS - LIPA & KEDLI | Claims - KS - LIPA & KEDLI | 1,021,039 |
| | | | 1,559,438 |
| | | | |

THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. Schedule MDL-2 Page 23 of 123

272,653,061

The Natragansett Electric Company dPa National Grid Summary of Amounts to be Reassigned by Proposed Allocator Calendar Year 2011

Source: General Ledger Actual CY 2011 amounts

THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. Schedule MDL-2 Page 24 of 123

The Narragansett Electric Company db/a National Grid
Summary of Proposed Allocator Data & Percentages by Groups of Companies and Certain Individual Companies
Calendar Year 2011

| Niagara Mohawk Niagara Power Mohawk Power Narngansett Narnganset Corpontion- Corporation- All Other KEDLI KEDLY Electric Gas H.E.C GAS Companies Grand Total | | \$ 488,988 \$ 254,920 \$ 1,245,430 \$ 437,583 \$ 3,411,852 \$ | 092,403 303,227 11,04 1,403,718 300,207 3 1,592,302 188,211,768 218,991,134 76,192,826 382,523,073 53,452,544 \$ 450,922,128 | 497,731 256,885 1,270,709 446,465 \$ 3,356,898 \$ | 1,226 406 325 3,000 615 \$ 9,694 \$ | 108,061,171 706,826,598 99,587,227 | 226,498 752,536 \$ 586,239 \$ 1,5 | 1,672,779 5,051,349 1,034,614 \$ 16,136,508 \$ | 1465,500,000 751,156,250 254,339,000 2,822,053,950 578,011,050 8 14,568,585,675 821,852,2 | 2,393,758,537 1,195,416,500 433,355,561 4,994,512,322 1,227,063,989 \$ 7,174,739,077 | | Narragansett Narragansett Corporation- Corporation- All Other KEDLI KEDNY Electric Gas ELEC GAS Companies Grand Total | \$ 488,988 \$ 1,349,570 \$ | 1,245,430 1,349,570 1,349,570 1,346,430 1,345,430 1,349,570 | 488,988 1,245,430 1,245,430 1,349,570 | 254,920 1,245,430 437,583 3,411,852 936,349 | 488,988 (24,124,124,124,124,124,124,124,124,124,1 | 078/055,1 | 1,245,430 437,583 - | 556,519 556,519 536,549 936,549 936,549 | 851,255 | 1.214.559 936.349 | 1,125,93 | | 1,214,559 2,062,282 | 488,988 254,920 1,245,430 437,583 1,349,570 | 1,214,559 488,988 254,920 1,245,430 437,583 3,411,852 | 556,519 1,214,559 254,920 437,583 936,349 3,399,930 | 1,214,559 1,125,933 1,125,933 488,988 1,245,430 2,475,503 | 254,920 1,245,430 437,583 1,349,570 | | 1,245,430 | 437,583 1,349,570 2,062,282 | 1,214,559 488,988 254,920 1,245,430 437,583 3,411,852 | 254,920 254,920 936,349 | 851,255 851,255 951,255 951,255 | 556,519 1,214,559 254,920 437,583 936,349 3,399,930 | 536,349 936,349 656 810 75 823 1 (89),483 | 1,214,559 488,988 254,920 1,245,430 437,583 3,411,852 | 556,519 1,214,559 2,701,421 254,920 936,349 1,191,269 | | 1,214,559 | 1,214,559 1,214,559 936,349 | 1,214,559 936,349 1,214,559 1 1 7 5 6 9 3 6 6 3 4 | 1,214,559 1,214,559 936,349 1,125,933 |
|--|----------------------------------|---|--|---|-------------------------------------|--|-----------------------------------|--|---|--|--|---|--|---|---------------------------------------|--|--|--|---------------------|---|---------|---|----------|---|---------------------|---|---|---|--|-------------------------------------|--|-----------|---|---|-------------------------|--|---|--|---|---|-----------------------------------|-----------|--------------------------------|--|---|
| | Line No. Proposed Allocator Data | Number of Customers | | 4 Number Bills 5 Revenues & Commodity Durchases (Sendout) | | 7 Softotal T&D Expenditures 8 Number of Miles Overhead Union | | | 11 Number Canns Processed 12 Sevel of Debt Outstanding | | | Line No. ALLOCATIONS BASED ON VARIOUS COMPANY MIX | Customers - Grid NE DIST, TRAN incl NE HYDRO Trans | | | 20 Customers - Grid & KS - Dist, Tran, Gas & Gen (regulated) 21 Customers - KS - Gas (excluding 1.1) | 22 Customers - RO - Customers - Construction - Customers - Construction - Customers - Cust | 23 Customers - Grid NE only 24 Customers - KS - KEDLI & KEDNY | | 26 Customers - KS - LIPA & NEDLI 27 Customers - KS - Gas - NE only | | 29 Customers - KS - Gas - NE Only 30 Customers - KS - Gas | | 32 Customers - K.S Dist & Gas - N.Y only 33 Customers - Grid & K.S Dist & Gas | | | | | 40 Customers - KS - Dist & Gas - NY only 41 Customers - Grid & KS - Dist | | 43 Customers - Grid - Dist 44 Customers - Grid - Dist - NE only | | 46 Customers - Grid - All (excl Parent) 47 Customers - KS - All (excluding Energy Trading & Energy Cατρ) | | | 51 Customers - K.S Gas - MA Only 52 Customers - K.S. Gas - MF only | - | 54 Customers - KS - Gas - NE only 55 Customers - VS - I IDA & VEDI I | 53 Customers - K3 - Litt & KB - Dist & Gas | 5/ Customers - K.S Gas - NE only 58 Customers - Grid & K.S Gas - NE only | 59 Customers - KS - KEDLI & KEDNY | | | | |

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The Narragansett Electric Company db/a National Grid
Summary of Proposed Allocator Data & Percentages by Groups of Companies and Certain Individual Companies
Calendar Year 2011

| | | KEDLI | KEDNY | Narragansett Electric | Narragansett Gas | Niagara Mohawk Power Corporation- ELEC | Niagara Mohawk Power Corporation- GAS | All Other Companies | Grand Total |
|-------|--|--------------------|-------------|----------------------------|--------------------------|---|--|-----------------------------------|-----------------------------------|
| 63 63 | Collection Calls - KS - Gas - NE only Collection Calls - Grid & KS - All (exkouling Parent) | 216,706 | 692,463 | 303,229 | 213,704 | 1,465,718 | 300,207 | 291,424 1,892,362 1.041,295 | 291,424 5,084,389 3,324,153 |
| 99 | Collection Calls - Grid - Dist | | | 303,229 | | 1,465,718 | | 1,041,295 | 2,810,242 |
| 67 | Collection Calls - Grid & KS - Dist, Tran, Gas & Gen (regulated) Collection Calls - Grid KI Repui | 216,706 | 692,463 | 303,229 | 213,704 | 1,465,718 | 300,207 | 1,892,362 | 5,084,389 |
| 69 | | | | 303,229 | 213,704 | 1,465,718 | 300,207 | 1,041,295 | 3,324,153 |
| 70 | Collection Calls - KS - All (excluding Energy Trading & Energy Corp) Collection Calls - KS - LIPA & KEDLJ | 216,706 216,706 | 692,463 | | | | | 851,067 559,643 | 1,760,236 |
| 72 | Collection Calls - KS - Gas (excluding L1) | 700 710 | 692,463 | | | | | 291,424 | 983,887 |
| 2.4 | Collection Calls - List & Cas - NY only Collection Calls - Grid & KS - Dist & Gas - NH Only | 216,706 | 692,463 | | | | | 259,643 11,066 | 1,468,812 |
| 75 | Collection Calls - Grid & KS - Dist & Gas Callaction Calls - Grid & PC - Dist Trans & Gas - NV Only | 216,706 | 692,463 | 303,229 | 213,704 | 1,465,718 | 300,207 | 1,892,362 | 5,084,389 |
| 77 | Gas | 216,706 | 692,463 | 303,229 | 213,704 | 1,465,718 | 300,207 | 1,892,362 | 5,084,389 |
| 8 6 | Collection Calls - KS - Gas - NE only Collection Calls - KS - LIPA & KEDLI | 216.706 | | | | | | 291,424 559,643 | 291,424 |
| 80 | Capex - Grid NE Retail | | | 218,991,134 | | | | 200,335,832 | 419,326,966 |
| 82 | Capex - Gnd inc parent & INTE Capex - GRID & KS DIST, TRAN, GAS, GEN, KS NREG | 137,059,692 | 188,211,768 | 218,991,134 218,991,134 | 76,192,826 76,192,826 | 382,523,073 382,523,073 | 53,452,544 53,452,544 | 200,335,832 450,922,128 | 931,495,409 1,507,353,165 |
| 83 | Capex - Grid - Dist - NE only | | | 218,991,134 | | 387 573 073 | | 200,335,832 | 419,326,966 |
| 82 | Capex - Crita - Dist - Capex - Grid - Dist - NE only | | | 218,991,134 | | 505,525,05 | | 200,335,832 | 419,326,966 |
| 86 | Capex - Grid - Trans | | | 218,991,134 | 200 001 25 | 382,523,073 | | 191,480,926 | 792,995,132 |
| è % | Capex - Crita - Ops Companies - NE Only Capex - Grid - Dist & Tran - NE only | | | 218,991,134 | 07,192,620 | | | 200,335,832 | 495,319,792 |
| 68 | Capex - Grid - Dist & Tran | | | 218,991,134 | 200 001 25 | 382,523,073 | 23 453 544 | 200,335,832 | 801,850,038 |
| 8 2 | Capex - Grid - All (excl Parent) Capex - Grid - All (excl Parent) - NE only | | | 218,991,134 | 76,192,826 | 5/0,525,0/3 | 55,452,544 | 200,335,832 | 495,519,792 |
| 92 | Capex - Grid & KS - All (exleuding Parent) | 137,059,692 | 188,211,768 | 218,991,134 | 76,192,826 | 382,523,073 | 53,452,544 | 450,922,128 | 1,507,353,165 |
| 2 2 | Capex - Gnd & KS - Gas Capex - KS - Gas - NE only | 137,059,692 | 188,211,768 | | 76,192,826 | | 55,452,544 | 250,586,296 | 705,503,126 |
| 95 | Capex - Grid & KS - Gas - NY only | 137,059,692 | 188,211,768 | | | | 53,452,544 | | 378,724,004 |
| 9 6 | Capex - KS - KEDLI & KEDNY Capex - Grid & KS - Dist Tran & Gas | 137,059,692 | 188,211,768 | 218.991.134 | 76.192.826 | 382,523,073 | 53,452,544 | 450.922.128 | 1.507.353,165 |
| 86 | Capex - Grid & KS - All (exkuding Parent) | 137,059,692 | 188,211,768 | 218,991,134 | 76,192,826 | 382,523,073 | 53,452,544 | 450,922,128 | 1,507,353,165 |
| £ 00 | Capex - KS - Dist, Gas, Gen & Energy Trading Capex - Grid & KS - Dist, Tran, Gas & Gen (regulated) | 137,059,692 | 188,211,768 | 218,991,134 | 76,192,826 | 382,523,073 | 53,452,544 | 450,922,128 | 1,507,353,165 |
| 101 | Capex - Grid & KS - Dist, Tran, Gas Canay - KS - All (eveluding Fraemy Trading & Fraemy Com) | 137,059,692 | 188,211,768 | 218,991,134 | 76,192,826 | 382,523,073 | 53,452,544 | 450,922,128 | 1,507,353,165 |
| 103 | Capex - KS - Dist & Gas - NY only | 137,059,692 | 188,211,768 | | | | | - | 325,271,460 |
| 104 | Capex - Grid & KS - Dist & Gas Capex - Grid & KS - Dist & Gas - NE only | 137,059,692 | 188,211,768 | 218,991,134 | 76,192,826 | 382,523,073 | 53,452,544 | 450,922,128 | 1,507,353,165 |
| 106 | Capex - Grid & KS - Gas - NE only | | | | 76,192,826 | | | 250,586,296 | 326,779,122 |
| 108 | Capex - N.S - Gas - M.E. Only Capex - K.S - Gas - M.A. Only | | | | | | | 238,784,919 | 238,784,919 |
| 109 | Capex - Grid & KS - Dist | 137 050 602 | 937 116 991 | 218,991,134 | | 382,523,073 | | 200,335,832 | 801,850,038 |
| ΞΞ | Capex - Grid NE DIST | 250,550,151 | 100,411,700 | 218,991,134 | | | | 200,335,832 | 419,326,966 |
| 113 | Capex - KS - All Capex - Grid - Dist | 137,059,692 | 188,211,768 | 218,991,134 | | 382,523,073 | | 250,586,296 200,335,832 | 575,857,756 801,850,038 |
| 114 | Capex - Grid & KS - Gas - NE only | | | 100 010 | 76,192,826 | | | 250,586,296 | 326,779,122 |
| 110 | capex - crind Dist - Nic Unity & Niet Capex - Grid inc INTE | | | 218,991,134 | 76,192,826 | 382,523,073 | 53,452,544 | 200,335,832 | 419,326,966 931,495,409 |
| 117 | Capex - Grid NE only Capex - Grid inc parent & INTE (NO NEET) | | | 218,991,134 | 76,192,826 | 382,523,073 | 53,452,544 | 198,195,050 200,335,832 | 417,186,184 931,495,409 |
| 119 | Capex - Grid & K.S Gas Capex - Grid & K.S Diet | 137,059,692 | 188,211,768 | 218 991 134 | 76,192,826 | 382 523 073 | 53,452,544 | 250,586,296 | 705,503,126 |
| 121 | Capex - Orlu & N.S Dist Capex - Grid - Trans - NE only | | | 218,991,134 | | 504,540,000 | | 191,480,926 | 410,472,060 |
| 122 | Capex - Grid - Ops Companies Bills - Grid NE Retail | | | 218,991,134 | 76,192,826 | 382,523,073 | 53,452,544 | 200,335,832 | 931,495,409 |
| 124 | Bills - GRID & KSONIT, TRAN, GAS, GEN, KS NREG | 539,633 | 1,259,863 | 497,731 | 256,885 | 1,270,709 | 446,465 | 3,356,898 | 7,628,185 |
| 126 | Dills - Kri-Lin & KEDNY Bills - Grid - Dist - NE mly & KEDNY Bills - Grid - Dist - NE mly | 70,000,001 | 1,259,863 | 497 731 | | | | 971,276 | 2,231,139 |
| 128 | Bills - KS - Gas - Marketing - Carlot - | 127 050 600 | | | | | | 971,276 | 971,276 |
| 130 | Bills - KS - Gas - MA Only | 260,960,161 | | | | | | 883,008 | 883,008 |
| 131 | Bills - Grid & K.S - Gas | 539,633 | 1,259,863 | | 256,885 | | 446,465 | 971,276 | 3,474,122 |

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The Narragansett Electric Company db/a National Grid
Summary of Proposed Allocator Data & Percentages by Groups of Companies and Certain Individual Companies
Calendar Year 2011

| Grand Total | 7,628,185 | 3,147,882 | 1,877,173 | 3,851,233 | 7,628,185 | 539,633 | 2,231,139 | 3,776,952 | 7,628,185 | 3,516,670 | 24 | 40 | 35 | 100 | 30 | 100 | 28 | 24 | 28 28 | 1,586 | 3,934 | 5.503 | 1,586 | 6,934 | 1,911 | 5,526 | 4,586 | 8,520 | 1,849 | 3,911 | 2,236 | 731 | 3,049 | 1,506 | 3,090 1,504 | 1,091 | 5,049 9,754 | 3,615 | 8,520 | 4,538 | 9,754 | 4,222 1,179 | 1,504 | 3,043 | 5,820 9,754 | 1,504 | 5,526 5,526 |
|---|--|---------------------|---|----------------------------------|---|---------------------------|---------------------------------|-------------------------|--------------------------------|---|---------------------------------|------------------------------------|---|--|--|---|-----------------------------------|-----------------------------|--|---|-----------------------------|--|-------------------------------------|---|--|---|--|---|---|-------------------------------|---|---|---|---------------------------------|---|----------------------------------|--|--------------------------------|---|--|--|---|---|--|---|------------------------------|--|
| All Other Companies | 3,356,898 | 1,379,442 | 1,379,442 | 1,379,442 | 3,356,898 | | 971,276 | 1,977,457 | 3,356,898 | 31 | 6 | 6 9 | 18 18 | 38 | | 38 | 13 | 6 ; | 13 | 1,180 | 1,179 | 2.097 | 1,180 | 1,179 | 1,180 | 1,180 | 1,180 | 2,359 | 1,443 | 2,096 | 2,236 | | 1,234 | 917 | 1,179 | 1,091 | 3,593 | 90 | 2,359 | 1,132 | 3,593 | 2,407 1,179 | 1,179 | 1,228 | 2,414 | 1,179 | 1,180 |
| Niagara Mohawk Power Corporation- GAS | 446,465 | | 446 465 | 446,465 | 446,465 | | | | 446,465 | 446,465 | | 6 6 | y 0 | 6 | | 6 0 | | | | | 615 | | | 615 | | 615 | | 615 | CIO | | | 3 | CIO | | | | 615 | 615 | 615 | 519 | 615 | | 519 | | 615 | 25 | 615 615 |
| Niagara Mohawk Power N Corporation- ELEC | 1,270,709 | 1,270,709 | 1 270 709 | 1,270,709 | 1,270,709 | | | | 1,270,709 | 1,2/0,/09 | 12 | 12 | | 12 | | 12 | 12 | 12 | 12 | | 000 | 3,000 | | 3,000 | | 3,000 | 3,000 | 3,000 | 3,000 | | | 000 | 0,000 | | | | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | | 3 000 | | 3,000 | | 3,000 |
| N Narragansett Gas | 256,885 | 200,007 | 256 885 | 256,885 | 256,885 | | | | 256,885 | 00 |) | oo o | 0 00 | ∞ | | ∞ ∘ | 0 | c | ĸ | | 325 | | | 325 | 325 | 325 | | 325 | 575 | | | 325 | | 300 | 325 | | 325 | 400 | 325 | 308 | 325 | | 325 | | 325 | 325 | 325 325 |
| Narragansett Electric | 497,731 | 497,731 | 497,731 | 497,731 | 497,731 | | | | 497,731 | e | 3 6 | 3 | | 3 | | e . | nen | 33 | 6 | 406 | 406 | 406 | 406 | 406 | 406 | 406 | 406 | 406 | 406 | | | 406 | | 704 | 400 | | 406 | 707 | 406 | 406 | 406 | | 406 | | 406 406 | ò | 406 406 |
| KEDNY | 1,259,863 | | | | 1,259,863 | | 1,259,863 | 1,259,863 | 1,259,863 | 1,259,863 | ì | ۶ | 07 | 20 20 | 2 6 | 9 8 | 04 | | | | 1,226 | | | 1,226 | | | | 1,226 | 1,220 | 1,226 | | | 1,226 | | | - | 1,226 | | 1,226 | | 1,226 | 1,226 | 1 226 | 1,226 | 1,226 | | |
| KEDL | 539,633 | | | | 539,633 539,633 | 539,633 | 530,633 | 539,633 | 539,633 | 559,653 | : | 9 | 01 | 10 | 2 0 | 10 | 2 | | | | 289 | | | 289 | | | | 589 | 606 | 589 | | S | 589 | 589 | | g | 589 | | 289 | | 589 | 289 | 685 | 589 | 589 | | |
| | Bills - Grid - Dist & Gas Bills - Grid - Dist & Gas - ME only | Dills - Crid - Dist | Bills - Grid - Dist - NE only Bills - Grid - One Companies | Bills - Grid - All (excl Parent) | Bills - Grid & KS - All (excluding Parent) Bills - KS - All (excluding Energy Trading & Energy Corn) | Bills - KS - LIPA & KEDLI | Bills - KS - Gas (excluding L1) | Bills - KS - Dist & Gas | Bills - Grid & KS - Dist & Gas | Bills - Grid & KS - Dist, Iran & Cas - NY Only Sendout - Grid & KS - Dist. Gen & Cas | Sendout - Grid - Dist - NE only | Sendout - Grid - All (excl Parent) | Sendout - Orlu & N.S Gas Sendout - K.S Gas - NE only | Sendout - Grid & KS - All (exkending Parent) | Sendout - Kild & K.S Dat & Cas - I'vic only Sendout - KS - KEDLI & KEDNY | Sendout - GRID & KS DIST, TRAN, GAS, GEN, KS NREG Sandout - Grid & VS - Diet & Goo | Sendout - Crid & K.S - Dist & Gen | Sendout - Grid & KS - Trans | Sendout - KS - Oas - NE Only Sendout - Grid & KS - Dist | # Employees - Grid Dist - NE Only & NEP | # Employees - GRID & KS Gas | # Employees - Grid & KS - Dist # Employees - Grid & KS - Dist | # Employees - Grid - Dist - NE only | # Employees - Grid & KS - Gas # Employees - Grid - Trans - NE only | # Employees - Grid - Ops Companies - NE only | # Employees - Grid - Ops Companies # Employees - Grid - Ops Tran NE only | # Employees - Grid - Dist & Tran # Employees - Grid - Dist & Tran | # Employees - Grid & KS - Dist, Tran, Gas # Employees - Grid & VS - Dist, Tran, Google | # Entphyses - Ond & N.S - Dist, itali, vas & Och (excl. Lit.A) # Employees - Grid & K.S - Tran, Gen & INTE | # Employees - KS - Dist & Gas | # Employees - Grid & K.S Dist & Gas - INH Only # Employees - Grid & K.S Dist & Gas - MA Only | # Employees - Grid - Dist, Tran & Gas - RI only | # Employees - Grid & N.S Dist, Tran & Cats - N.T. Only # Employees - K.S Dist, Gas & Gen - NY only | # Employees - KS - LIPA & KEDLI | # Employees - Grid & KS - Dist & Gas - NE only # Employees - Grid & KS - Gas - NE only | # Employees - KS - Gas - MA Only | # Employees - K.S All N Y (excl. Señeca) # Employees - Grid & K.S Dist, Tran, Gas & Gen (regulated) | # Employees - Grid - NIMO Only | # Employees - Grid - All (nict Paren & Int E) # Employees - Grid & KS - Dist, Tran & Gas | # Employees - Grid - Trans # Employees - Grid - Alf Govel Decent) | # Employees - Grid & KS - All (exleuding Parent) | # Employees - KS - All (excluding Energy Trading & Energy Corp) # Employees - KS - Gas - NE only | # Employees - Grid & KS - Gas - NE only # Employees - Grid & KS - All (extending Parent) | # Employees - KS - Dist, Gas & KS Generation | # Employees - Grid & KS - Dist, Tran & Gen (regulated) Employees - GRID & KS DIST, TRAN, GAS, GEN, KS NREG | Employees - Grid & KS NE Gas | Employees - Grid inc parent & INTE Employees - Grid inc parent & INTE (NO NEET) |

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The Narragansett Electric Company db/a National Grid
Summary of Proposed Allocator Data & Percentages by Groups of Companies and Certain Individual Companies
Calendar Year 2011

| Ningara Mohawk Ningara Power Mohawk-Power Narngansett Corporation- Corporation- Corporation- Companies Grand Total Gas ELEC GAS Companies Grand Total | 2,413 4,228 2,413 4,228 1,234 3,049 | | | | 1,234 3,049 | 1,234 3,4420 4,520 1,234 3,049 | | 311 311 311 - 1,815 | 2,920 4,735 | | 706,826,598 99,587,227 1,070,929,313 | 108,061,171 99,587,227 382,093,363 1,057,987,114 706,826,598 688,835,950 1,719,159,597 | 108,061,171 706,826,598 99,587,227 1,070,929,313 2,777,146,711 | 706,826,598 99,587,227 688,835,950 | 108,061,171 688,835,950 1,120,394,171 688,835,950 1,120,394,171 688,835,950 1,10,150,507 | 688,835,950 | 706,826,598 656,122,874 1,686,446,521 656,122,874 079,619,924 | 1 056258,885 505 505 505 505 505 505 505 505 505 | 108,061,171 /06,826,598 99,587,227 688,835,950 1,926,807,996 688,835,950 1,012,333,000 | 688,835,950 | 706,826,598 68,835,950 688,835,950 | 99,587,227 1,070,929,313 99,587,227 1,070,929,313 | 656,122,874 | 688,835,950 | 706,826,598 99,587,227 1, | C | 108,001,71 | 10,500,500 47,933,328 10,79,906,985 | | 706,826,598 99,587,227 382,093,363 1 | 108,061,171 382,093,363 490,154,535 361,777,337 361,777,337 | 2 | 2 | 1,070,929,313 | | 108,061,171 706,826,598 99,587,227 1,070,929,313 2,777,146,711 108,061,171 706,826,598 99,587,227 1,070,929,313 2,777,146,711 | 1,022,9 | - 40,081 - 14,916 60,460 - | |
|---|---|--|---|-------|--|---|--------------------------------|--|-------------------------------------|---|---|---|--|------------------------------------|--|------------------------------------|--|--|---|---|---|--|--|---|---|-------------|---|---|--|--|--|---|--|--|---|---|---|---|--------------------------------|
| Naragansett Na Electric | | | | | | | | | 020 407 050 | 323,497,050 | 323,497,030 323,497,050 | | 323,497,050 10 | | 323,497,050 10 | 323,497,050 | 323,497,050 | | 323,497,050 II 323,497,050 | | | 323,497,050 10 | | 323,497,050 | | | 323,497,030 | = | 323,497,050 | = | Ξ | 323,497,050 10 | 323,497,050 | 323,497,050 | | 323,497,050 10 323,497,050 10 | | 5,463 5,463 | |
| KEDNY | 1,226 1,226 1,226 | | 1,226 | 1,226 | 1,226 | 1,226 | 077,1 | 1,226 | 1,226 | | 279,503,576 | 279,503,576 | 279,503,576 | | | | | | | 373 503 076 | 016,606,612 | 279,503,576 | | | 279,503,576 | 279,503,576 | 0/5,505,6/2 | | | 279,503,576 279,503,576 | | 279,503,576 | 279,503,576 | 0000000 | 279,503,576 279,503,576 | 279,503,576 279,503,576 | 279,503,576 | | i |
| KEDLI | 589 589 589 | 6886 | 589 | 589 | 289 | 289 | 600 | 589 | 289 | | 188,741,776 | 188,741,776 | 188,741,776 | | | | | | | 377 117 001 | 100,/41,//0 | 188,741,776 | | | 188,741,776 | 188,741,776 | 188,/41,//0 | | | 188,741,776 188,741,776 | | 188,741,776 | 188,741,776 | 700 000 | 188,741,776 188,741,776 | 188,741,776 188,741,776 | 188,741,776 | , | |
| | Employees - KS - All (exel KS Corp. PJ & Glenwood) Employees - KS - All (excluding KS Corp) Employees - KS - All NY (excl PJ, Glenwood & KS Corp) | Employees - KS - Datk Clas & No Centration (all L1) Employees - KS - Datk & Gen Feel Plant (all L1) Employees - KS - L51st & Gen Feel Plant (all L1) | Employees - KS - Dist, Gas & Gen - L Louiy Employees - KS - Dist, Gas & Gen - NY only (excl PJ & Glenwood) & KSI | | Employees - KS - Dist, Gas, Gen - NY Only Employees - KS - Diet Gas, Gan & Enerry Trading | Employees - K.S Dist, Vas, Cent & Energy 1 admig Employees - K.S Dist, Gas, Gen (excl PJ & Glenwood) - NY only Employees - V.S Dist | Employees - KS - Gas - NE only | Employees - KS - Gen Employees - KS - KEDLI & KEDNY | Employees - KS DIST, GAS, GEN, NREG | Tabb Expend - Grid Dist - NE Only & NEP | Lazb Expend - Grid NE Gnily T&D Expend - GRID & KS DIST, TRAN, GAS, GEN, KS NREG | T&D Expend - Grid & KS - Gas T&D Expend - Grid & KS - Dist & Gen | T&D Expend - Grid & KS - Dist, Gen & Gas | T&D Expend - Grid - Dist & Gas | T&D Expend - Grid - Dist & Gas - NE only T&D Expend - Orid - Dist | T&D Expend - Grid - Dist - NE only | T&D Expend - Grid - Trans T&D Expend - Grid - Trans - ME only | T&D Expend - Grid - Ops Companies - NE only | 1 &D Expend - Crid - Ops Compannes T&D Expend - Grid - Dist & Tran - NE only | T&D Expend - Grid - Dist & Tran T&D Expend - Grid & VS Dist Tran Gro & Grandard | T&D Expend - Grid & KS - Dist, Tran & Gen (regulated) | T&D Expend - Grid & K.S - Dist, Tran, Gas T&D Expend - Grid & K.S - Dist, Tran, Gas & Gen (excl LIPA) | T&D Expend - Grid & K.S Tran, Gen & INTE | I &D Expend - Grid - All (excl Parent) T&D Expend - Grid - All (excl Parent) - NE only | T&D Expend - Grid & KS - All (excluding Parent) T&D Expend - KS - All (excluding Energy Trading & Energy Com) | ly e | T&D Expend - Grid & KS - Dist & Gas - NB only TEXT Expend - Grid & KS - Dist & Gas - NB only TEXT Expend - Grid & Gas - NB only | TAD TADON CONTROL ON TO THE WAS AN ONLY TAD PERSON CONTROL & K.S. TO SERVE GAS - NH ONLY TAD PERSON CONTROL & K.S. TO SERVE GAS - NH ONLY | T&D Expend - Grid - Dist, Tran & Gas - RI only | L&D Expend - Grid & K.S Dist, Tran & Cais - NY Only T&D Expend - Grid & K.S Gas | T&D Expend - KS - Gas - NE only T&D Expend - KS - Gas - MA Only | T&D Expend - Grid & KS - Dist & Gas T&D Expend - Grid & KS - Dist & Gas | T&D Experience (Section 1997) Tran, Gas & Gen (regulated) T&D Experience (Grid & K.S Dist, Tran, Gas & Gen (regulated) | T&D Experience Grid & K.S Dist & Gas - Ne only | T&D Expend - KS - KEDLI & KEDNY T&D Expend - KS - Dist, Gas, Gen & Energy Trading | T&D Expend - Grid & KS - All (exkuding Parent) T&D Expend - Grid & KS - Dist, Tran & Gas | 1&D Expend - Grid & K.S Det & Gas - MA Only T&D Expend - Grid & K.S Dist & Gas - NY Only | Miles OH Lines - Grad NE only Miles OH Lines - GRID & KS DIST, TRAN, GAS, GEN, KS NREG | Miles OH Lines - Grid & K.SGas |

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The Narragansett Electric Company db/a National Grid
Summary of Proposed Allocator Data & Percentages by Groups of Companies and Certain Individual Companies
Calendar Year 2011

| | Grand Total | 60,460 | 60,460 | 60,460 | 20,379 | 59,452 | 60,460 | 60,460 | 60,460 | 60,460 | 60,460 | 60,460 | 60,460 | 40,081 | 20,379 | 812,737 | 812,737 | 1,565,273 | 1,565,273 | 812,737 | 1,541,417 | 17.650.050 | 17,000,239 | 4 289 763 | 12,048,505 | 27,068,325 | 12,175,766 | 4,540,581 | 14,892,559 | 5,962,542 | 12,048,505 | 39,116,830 | 27,068,325 | 12,175,766 | 39,116,830 | 3,995,800 | 4,540,581 | 27,068,325 | 39,116,830 | 6,213,360 | 12,048,505 | 39,116,830 | 11,742 | 127.0 | 2.764 | 5,528 | 6,227 | 4,163 | 915,0 | 11,847 | 1,412 | 6,319 | 1,412 | 4.088 | 15,699,040,258 | 3,453,708,583 | 1,980,147,285 | 11,450,320,654 | 5,505,315,242 | 1,627,000,000 | 3,264,863,333 | 5,510,172,071 | 6.278,215,715 | 10,765,040,734 | 21,226,212,328 |
|-------------------------|--------------------------|---|-----------------------------------|------------------------------|--|-------------------------------|-------------------------------------|--|---|---|---|---|--|---|---|--------------------------------------|---|--|---------------------------------|---|----------------------------------|--|--|---------------------------------------|---|--|--|---|---|--|---|---|--|--|---|---|---|--|---|---|--|--|----------------------------|--------------------------------------|---|-------------------------------|--------------------------|---|--|--|-----------------------------|---------------------------------------|-----------------------------|----------------------------|----------------------|---------------------------------------|---------------------------------------|---|--|---------------------------|---|-------------------------------------|---|-------------------------------|---|
| 00 | Companies | 14,916 | 14,916 | 14,916 | 14,916 | 13,908 | 14,916 | 14,916 | 14,916 | 14,916 | 14,916 | 14,916 | 14,916 | | 14,916 | 586,239 | 586,239 | 586,239 | 586,239 | 586,239 | 562,383 | 11 505 027 | 130,580.5 | 3 286 081 | 3,286,081 | 12,850,427 | 8,309,846 | 4,540,581 | 4,540,581 | 3,286,081 | 3,286,081 | 16,136,508 | 12,850,427 | 8,309,846 | 16,136,508 | 3,995,800 | 4,540,581 | 12,850,427 | 16,136,508 | 4,540,581 | 3,286,081 | 10,136,308 | 1,931 | 1,707 | 1.720 | 1,720 | 4,244 | 3,119 | 1,336 | 950'9 | 1,412 | 4,336 | 1,412 | 2832 | 11,293,480,008 | 2,448,213,333 | 567,496,570 | 4,166,609,689 | 2,627,164,527 | 1,627,000,000 | 3,264,863,333 | 2,632,021,356 | 000,000,000 | 3,481,329,769 | 13,942,501,364 |
| Niagara Mohawk Power | Corporation- GAS | | | | | | | | | | | | | | | | | | | | | 1,034,614 | | | 1,034,614 | | | | | | 1,034,614 | 1,034,614 | | | 1,034,614 | | | | 1,034,614 | 4004001 | 1,034,614 | 1,054,014 | 395 | CKC | | 395 | | | 305 | 395 | | | | | 578,011,050 | | 000 | 578,011,050 | 0.00,110,070 | | | | 578,011,050 | 578,011,050 | 578,011,050 |
| ¥ | Corporation- ELEC | 40,081 | 40,081 | 40,081 | | 40,081 | 40,081 | 40,081 | 40,081 | 40,081 | 40,081 | 40,081 | 40,081 | 40,081 | | | | 752,536 | 752,536 | | 752,536 | 5.051.340 | C+C,100,0 | | 5,051,349 | | | | | | 5,051,349 | 5,051,349 | | | 5,051,349 | | | | 5,051,349 | 051 240 | 5,051,349 | 3,031,349 | 2,369 | 400,70 | | 2,369 | | | 3 369 | 2,369 | | | | | 2,822,053,950 | | 010 010 000 0 | 2,822,053,950 | 2,027,000,770,0 | | | | 2,822,053,950 | 2,822,053,950 | 2,822,053,950 |
| | Narragansett Gas | | | | | | | | | | | | | | | | | , | | | 0.00 | 1,6/7,//9 | | | 1,672,779 | | | | | 1,672,779 | 1,672,779 | 1,672,779 | | | 1,672,779 | | | | 1,672,779 | 1,672,779 | 1,6/2,1/9 | 1,0/7/0/1 | 412 | 412 | 412 | 412 | | 412 | C115 | 412 | | | | | 254,339,000 | 254,339,000 | 000 | 254,339,000 | 000,000,000 | | | | | 254,339,000 | 254,339,000 |
| | Narragansett Electric | 5,463 | 5,463 | 5,463 | 5,463 | 5,463 | 5,463 | 5,463 | 5,463 | 5,463 | 5,463 | 5,463 | 5,463 | | 5,463 | 226,498 | 226,498 | 226,498 | 226,498 | 226,498 | 226,498 | 1 003 682 | 1,003,082 | 1,003,082 | 1,003,682 | | | | | 1,003,682 | 1,003,682 | 1,003,682 | | | 1,003,682 | | | | 1,003,682 | 000,000 | 1,003,682 | 1,003,682 | 632 | 632 | 632 | 632 | | 632 | (13) | 632 | | | | | 751,156,250 | 751,156,250 | 0.00 | 751,156,250 | 027,007,107 | | | | | 751,156,250 | 751,156,250 |
| | KEDNY | | | | | | | | | | | | | | | | | , | | | 000 | 8/6,165,01 | | | | 10,351,978 | | | 10,351,978 | | | 10,351,978 | 10,351,978 | | 10,351,978 | | | 10,351,978 | 10,351,978 | | 020 130 01 | 8/6,166,01 | (7) | | | | 727 | t | (7) | 727 | | 727 | 1.66 | 77 | | | 000 000 | 1,465,500,000 | 1,465,500,000 | | | 1,465,500,000 | 1,465,500,000 | 1,465,500,000 | 1,465,500,000 |
| | KEDLI | | | | | | | | | | | | | | | | | • | | | 0.00 | 5,865,919 | | | | 3,865,919 | 3,865,919 | | | | | 3,865,919 | 3,865,919 | 3,865,919 | 3,865,919 | | | 3,865,919 | 3,865,919 | | 010 270 0 | 9,600,6 | 1,230 | | | | 1,256 | | 067,1 | 1,256 | | 1,256 | 7501 | 1256 | | | 1,412,650,715 | 1,412,650,715 | 1,412,650,715 | | | 1,412,650,715 | 1,412,650,715 | 1,412,650,715 | 1,412,650,715 |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Miles OH Lines - Grid & KS - Dist & Gen | Miles OH Lines - Grid & KS - Dist | Miles OH Lines - Grid - Dist | Miles OH Lines - Grid - Dist - NE only | Miles OH Lines - Grid - Trans | Miles OH Lines - Grid - Dist & Tran | Miles OH Lines - Grid & KS - Dist, Tran, Gas & Gen (regulated) | Miles OH Lines - Grid & KS - Dist, Tran & Gen (regulated) | Miles OH Lines - Grid & KS - Dist, I ran, Gas & Gen (excl LIPA) | Miles OH Lines - Grid - All (excl Parent) | Miles OH Lines - Grid & KS - All (exleuding Parent) | Miles OH Lines - Gnd & KS - Dist & Gas | Miles OH Lines - Grid & KS - Dist, Tran & Gas - NY Only | Miles OH Lines - Grid - Dist & Tran - NE only | # Joint Use Poles O&M - Grid NE DIST | # Joint Use Poles - Grid Dist - NE Only & NEP | # Joint Use Poles - Grid & KS - All (exlcuding Parent) | # Joint Use Poles - Grid - Dist | # Joint Use Poles - Grid - Dist - NE only | # Joint Use Poles - Grid - Trans | Inbound Call Minutes - Grid & KS - Gas Inbound Call Minutes - Grid & VS - Diet | Inbound Call Minutes - Grid - Diet - MF only | Inbound Call Minutes - Grid NE Retail | Inbound Call Minutes - Grid inc parent & INTE | Inbound Call Minutes - KS DIST, GAS, GEN, NREG | Inbound Call Minutes - KS - LIPA & KEDLI | Inbound Call Minutes - KS - Gas - NE only | Inbound Call Minutes - KS - Gas - NE only & KEDNY | Inbound Call Minutes - Grid - Dist & Gas - NE only | Inbound Call Minutes - Grid - All (excl Parent) | Inbound Call Minutes - Grid & KS - All (exlcuding Parent) | Inbound Call Minutes - KS - All (excluding Energy Trading & Energy Corp) | Inbound Call Minutes - KS - LIPA & KEDLI | Inbound Call Minutes - Grid & KS - Dist & Gas | Inbound Call Minutes - KS - Gas - MA Only | Inbound Call Minutes - KS - Gas - NE only | Inbound Call Minutes - KS - Dist & Gas | Inbound Call Minutes - Grid & KS - Dist & Gas | Inbound Call Minutes - Grid & K.S Gas - NE only | Inbound Call Minutes - Grid - Dist & Gas | Inbound Call Minutes - UNID & NS DIST, TRAIN, GAS, GEN, NS INKEG | Claims - Grid - Dist & Gas | Claims - Grid - Dist & Gas - NE only | Claims - Grid - Ops Companies - NE only | Claims - Grid - Ops Companies | Claims - KS - Dist & Gas | Claims - Grid & KS - Dist & Gas - NE only | Claims - Grid - All (excluding Energy Trading & Energy Corp) | Claims - Grid & KS - Dist, Tran, Gas & Gen (regulated) | Claims - KS - Gas - NE only | Claims - KS - All (excluding KS Corp) | Claims - KS - Gas - NE only | Claims - KS - LIPA & KEDLI | Debt - Grid inc INTE | Debt - Grid - Ops Companies - NE only | Debt - KS - Dist, Gas & Gen - LI only | Debt - Grid & KS DIS1, 1RAN, GAS, GEN, KS NREG Debt - Grid & R.S All (extending parent) | Debt - KS - All (excluding Energy Trading & Energy Corp) | Debt - KS - Gas - MA Only | Debt - Grid & KS - Dist & Gas - MA Only | Debt - KS - All (excluding KS Corp) | Debt - Grid & KS - Dist & Gas - NY Only | Debt - Grid & KS - Dist & Gas | Debt - Grid & KS - All (exleuding Parent) |

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The Narragansett Electric Company db\(i\) National Grid
Summary of Proposed Allocator Data & Percentages by Groups of Companies and Certain Individual Companies
Calendar Year 2011

| | | | | | Niagara Mohawk | Niagara | | |
|---|---------------|---------------|---------------|--------------|----------------|---------------|---------------|----------------|
| | | | | | Power | Mohawk Power | | |
| | | | Narragansett | Narragansett | Corporation- | Corporation- | All Other | |
| | KEDLI | KEDNY | Electric | Gas | ELEC | GAS | Companies | Grand Total |
| Property Owned - KS - Gas - NE only & KEDNY | | 2,393,758,537 | | | | | 2,021,791,957 | 4,415,550,494 |
| Property Owned - Grid - Dist & Gas | | | 1,195,416,500 | 433,355,561 | 4,994,512,322 | 1,227,063,989 | 2,239,848,988 | 10,090,197,360 |
| Property Owned - Grid & KS - Dist, Tran, Gas & Gen (regulated) | 2,199,736,442 | 2,393,758,537 | 1,195,416,500 | 433,355,561 | 4,994,512,322 | 1,227,063,989 | 6,471,652,216 | 18,915,495,568 |
| Property Owned - Grid & KS - Gas | 2,199,736,442 | 2,393,758,537 | | 433,355,561 | | 1,227,063,989 | 2,021,791,957 | 8,275,706,487 |
| Property Owned - Grid NE DIST | | | 1,195,416,500 | | | | 2,239,848,988 | 3,435,265,488 |
| Property Owned - Grid & KS - Dist & Gen | | | 1,195,416,500 | | 4,994,512,322 | | 2,984,676,389 | 9,174,605,212 |
| Property Owned - Grid & KS - Dist, Gen & Gas | 2,199,736,442 | 2,393,758,537 | 1,195,416,500 | 433,355,561 | 4,994,512,322 | 1,227,063,989 | 5,005,898,719 | 17,449,742,071 |
| Property Owned - Grid & KS - Dist | | | 1,195,416,500 | | 4,994,512,322 | | 2,262,112,390 | 8,452,041,212 |
| Property Owned - Grid NE only | | | 1,195,416,500 | | | | 3,636,361,897 | 4,831,778,397 |
| Property Owned - Grid - Trans | | | 1,195,416,500 | | 4,994,512,322 | | 3,556,216,127 | 9,746,144,949 |
| Property Owned - Grid - Ops Companies - NE only | | | 1,195,416,500 | 433,355,561 | | | 3,705,032,857 | 5,333,804,919 |
| Property Owned - Grid - Ops Companies | | | 1,195,416,500 | 433,355,561 | 4,994,512,322 | 1,227,063,989 | 3,705,032,857 | 11,555,381,230 |
| Property Owned - Grid - Dist | | | 1,195,416,500 | | 4,994,512,322 | | 2,239,848,988 | 8,429,777,810 |
| Property Owned - Grid - Dist - NE only | | | 1,195,416,500 | | | | 2,239,848,988 | 3,435,265,488 |
| Property Owned - Grid - All (excl Parent) | | | 1,195,416,500 | 433,355,561 | 4,994,512,322 | 1,227,063,989 | 3,782,983,853 | 11,633,332,226 |
| Property Owned - Grid & KS - All (exlcuding Parent) | 2,199,736,442 | 2,393,758,537 | 1,195,416,500 | 433,355,561 | 4,994,512,322 | 1,227,063,989 | 6,551,515,966 | 18,995,359,318 |
| Property Owned - KS - All (excluding Energy Trading & Energy Corp) | 2,199,736,442 | 2,393,758,537 | | | | | 2,767,962,486 | 7,361,457,465 |
| | | | 1,195,416,500 | 433,355,561 | 4,994,512,322 | 1,227,063,989 | 3,782,983,853 | 11,633,332,226 |
| Property Owned - GRID & KS DIST, TRAN, GAS, GEN, KS NREG | 2,199,736,442 | 2,393,758,537 | 1,195,416,500 | 433,355,561 | 4,994,512,322 | 1,227,063,989 | 4,886,902,329 | 17,330,745,681 |
| Property Owned - Grid - Trans - NE only | | | 1,195,416,500 | | | | 3,556,216,127 | 4,751,632,627 |
| Property Owned - Grid - Dist & Tran | | | 1,195,416,500 | | 4,994,512,322 | | 3,705,032,857 | 9,894,961,680 |
| Property Owned - Grid & KS - Dist, Tran, Gas | 2,199,736,442 | 2,393,758,537 | 1,195,416,500 | 433,355,561 | 4,994,512,322 | 1,227,063,989 | 5,726,824,815 | 18,170,668,167 |
| Property Owned - Grid & KS - Gas - NE only | | | | 433,355,561 | | | 2,021,791,957 | 2,455,147,519 |
| Property Owned - Grid & KS - Gas - NY only | 2,199,736,442 | 2,393,758,537 | | | | 1,227,063,989 | 1,436,509,763 | 7,257,068,731 |
| Property Owned - Grid & KS - Dist & Gas | 2,199,736,442 | 2,393,758,537 | 1,195,416,500 | 433,355,561 | 4,994,512,322 | 1,227,063,989 | 4,283,904,347 | 16,727,747,699 |
| Property Owned - Grid & KS - Trans | | | 1,195,416,500 | | 4,994,512,322 | | 3,624,887,087 | 9,814,815,910 |
| Property Owned - Grid & KS - FERC (KS Gen, MECO tran, NECO tran, NEP, INTE companies) | | | 1,195,416,500 | | | | 4,356,161,494 | 5,551,577,995 |
| Property Owned - Grid & KS - Dist, Tran & Gas | 2,199,736,442 | 2,393,758,537 | 1,195,416,500 | 433,355,561 | 4,994,512,322 | 1,227,063,989 | 5,726,824,815 | 18,170,668,167 |
| Property Owned - Grid & K.S Gas | 2,199,736,442 | 2,393,758,537 | | 433,355,561 | | 1,227,063,989 | 2,021,791,957 | 8,275,706,487 |
| Property Owned - KS - KEDLI & KEDNY | 2,199,736,442 | 2,393,758,537 | | | | | 33,754 | 4,593,528,733 |
| Property Owned - Grid & KS - All (exlcuding Parent) | 2,199,736,442 | 2,393,758,537 | 1,195,416,500 | 433,355,561 | 4,994,512,322 | 1,227,063,989 | 6,551,515,966 | 18,995,359,318 |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | , | | | | Niagara Mohawk | Niagara | | |

| | | Grand Total | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
|----------------------------|--------------------------|---|---|-----------------------------|--|----------------------------|-------------------------------------|-----------------------------------|--|--------|--------------------------------|------------------------------|------------------------------------|--|----------------------------------|----------|-----------------------------------|------------|--------------------------|----------------------------------|--|---------------------------------------|--------------------------------|--------------------------------------|---------------------------------------|--|----------------------------------|--------------------------------|---|----------------------------------|----------------------------------|----------------------------|--------------------------------------|
| | All Other | Companies | 73% | 73% | 64% | 44% | 36% | 44% | 45% | 44% | 73% | 73% | %0 | %0 | %19 | 100% | 100% | 100% | 35% | %29 | 39% | 45% | 24% | 73% | 36% | 45% | %19 | 28% | 39% | %65 | 36% | 44% | 73% |
| Niagara Mohawk Power | Corporation- | GAS | %0 | %0 | %0 | %0 | 12% | %0 | %9 | %0 | %0 | %0 | %0 | 26% | %0 | %0 | %0 | %0 | %0 | %0 | %0 | %9 | %0 | %0 | 12% | %9 | %0 | 13% | %0 | %0 | 12% | %0 | %0 |
| Niagara Mohawk Power Mo | ė | ELEC | %0 | %0 | %0 | 40% | 33% | 40% | 16% | %0 | %0 | %0 | %0 | 74% | %0 | %0 | %0 | %0 | %0 | %0 | %0 | 16% | %0 | %0 | 33% | 16% | %0 | %0 | %0 | 30% | 33% | 40% | %0 |
| Nig | Narragansett C | Gas | %0 | %0 | 12% | %0 | 7% | %0 | 3% | %0 | %0 | %0 | %0 | %0 | %0 | %0 | %0 | %0 | %0 | %0 | %0 | 3% | %0 | %0 | 7% | 3% | %0 | 7% | %0 | %0 | 7% | %0 | %0 |
| | Narragansett N | Electric | 27% | 27% | 23% | 16% | 13% | 16% | %9 | %0 | 27% | 27% | %0 | %0 | %0 | %0 | %0 | %0 | %0 | %0 | %0 | %9 | %0 | 27% | 13% | %9 | %0 | %0 | %0 | 12% | 13% | 16% | 27% |
| | _ | KEDNY | %0 | %0 | %0 | %0 | %0 | %0 | 16% | %95 | %0 | %0 | %69 | %0 | %0 | %0 | %0 | %0 | 45% | %0 | 45% | 16% | 32% | %0 | %0 | 16% | %0 | 36% | 42% | %0 | %0 | %0 | %0 |
| | | KEDLI | %0 | %0 | %0 | %0 | %0 | %0 | 2% | %0 | %0 | %0 | 31% | %0 | 33% | %0 | %0 | %0 | 21% | 33% | 19% | 2% | 15% | %0 | %0 | 2% | 33% | 16% | 16% | %0 | %0 | %0 | %0 |
| S Amount to be | assigned to new | allocator | 206 | 401,220 | 6,879 | 22,946 | 919,193 | 1,692,945 | 09 | 87 | 9,941 | 330 | 7,117,389 | 137,376 | 1,727,661 | (11,435) | 1,100,728 | 828,722 | 335,587 | 492,283 | 89,355 | 432,448 | 1,264,206 | 1,075,111 | 6,870 | 2,110 | 34,768,006 | 4,076 | 199,187 | 5,648 | 322,671 | 574 | 361,478 |
| 94 | Bill Pools/Allocation as | Codes currently used | 247 \$ | 253/232 \$ | 297 \$ | B06/M06/G06 & meters \$ | B03 \$ | M07 & meters \$ | 200 \$ | 202 \$ | 203 \$ | 229 \$ | 230 \$ | 231 \$ | 236 \$ | 380 \$ | 383 \$ | 388/G58 \$ | 389 \$ | 393 & meters \$ | G33 \$ | G03 & meters \$ | G24 & Meters \$ | G09 & meters \$ | meters \$ | meters \$ | meters \$ | Meters \$ | Meters \$ | 247 \$ | B06 \$ | B03 \$ | 200 \$ |
| | | Line No. Allocator Percentages Based on Companies | 73 Customers - Grid NE DIST, TRAN incl NE HYDRO Trans | 74 Customers - Grid NE DIST | 75 Customers - Grid - Dist & Gas - NE only | 76 Customers - Grid - Dist | 77 Customers - Grid - Ops Companies | 78 Customers - Grid - Dist & Tran | 79 Customers - Grid & KS - Dist, Tran, Gas & Gen (regulated) | _ | 181 Customers - Grid NE Retail | 382 Customers - Grid NE only | S83 Customers - KS - KEDLI & KEDNY | 884 Customers - Grid - NIMO Dist & Gas | 85 Customers - KS - LIPA & KEDLI | | 87 Customers - KS - Gas - MA Only | Ĭ | S89 Customers - KS - Gas | 90 Customers - KS - LIPA & KEDLI | 91 Customers - KS - Dist & Gas - NY only | 92 Customers - Grid & KS - Dist & Gas | 93 Customers - KS - Dist & Gas | 94 Customers - Grid - Dist - NE only | 95 Customers - Grid inc parent & INTE | 96 Customers - GRID & KS DIST, TRAN, GAS, GEN, KS NREG | 97 Customers - KS - LIPA & KEDLI | 98 Customers - Grid & KS - Gas | S99 Customers - KS - Dist & Gas - NY only | 400 Customers - Grid & KS - Dist | 01 Customers - Grid - Dist & Gas | 02 Customers - Grid - Dist | 03 Customers - Grid - Dist - NE only |
| | | Ľ | | | | | | | | | | | | | | | - 1 | | | - 1 | | | | | . , | . , | | | | 4 | 4 | 4 | • |

THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. Schedule MDL-2 Page 30 of 123

The Narragansett Electric Company db/a National Grid
Summary of Proposed Allocator Data & Percentages by Groups of Companies and Certain Individual Companies
Calendar Year 2011

| KEDLI KEDNY 383 0% 0% 0% 0% 0% 0% 0% 0 |
|--|
| KEDLJ KEDNY 0% 0% 15% |
| KEDLI KEDNY 0% 0% 15% |
| 0% 0% 15% |
| 0% 15% |
| 15% |
| 702 |
| 0// |
| %0 |
| |
| %0 |
| %0 |
| 16% |

THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. Schedule MDL-2 Page 31 of 123

The Narragansett Electric Company db/a National Grid
Summary of Proposed Allocator Data & Percentages by Groups of Companies and Certain Individual Companies
Calendar Year 2011

| Grand Total | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | %00I | 100% | 100% | 0001 100% | 100% | 100% | 1000 1000 | 100% | 100% | 100% | 100% | 100% | 1000 1000 | 100% | 100% | 000 100% | 100% | 100% | 100% 100% | 100% | 100% | 100% | 100% | %001 100% | 100% | 100% 100% | 100% | 100% | 100% | 100% | %%01 100% | 100% | 100% | 100% | 100% | 100% 100% | 100% | 100% 100% | 100% | 100% |
|---|------------|---------|--------------------------------------|---------|---------|--|-----------|-------|-----------|--|-------------|-----------------------------------|--|--------------------------------------|---------|--------------|---|--------|---|-----------------|------------|--|-----------|---------|---|--------|---------|--|--------|--|------------|---------|----------------|-------|---|----------|--|--------|------------|--|---------|--------|--|--------|--|---------|---|------------|--|
| All Other Companies | | %19 | 45% | 79% | %0 | 44% | 100% | 37% | 31% | 37% | 37% | 77% | 31% | 72% | 30% | 38% | 37% | %0 | 37% | 72% | 48% | 30% | 48% | 25% | 48% 74% | 40% | 48% | 25% | 40% | 30% | 100% | %0 | 30% | 30% | 44% 30% | 30% | 44% | 30% | %09 | %//- 100 | 100% | 25% | 44. 48% | 44% | 25% | 48% | 22% 48% | 22% | 36% 25% |
| Niagara Mohawk Power Corporation- GAS | | %0 | % & | % | %0 | % % | %0 | %9 | %6 | S 8 | %9 | %0 | % & | %0 | %0 | % % | %9 | 11% | %% | %0 | %0 | %% | %°0 | %0 | % % | %0 | %0 | %% | %0 | %4% | %0 | 14% | % % % | 4% | %% | 4 % | %0 | % | % | % % | %0 | % 8 | % | %0 | % % | %0 | % & | % | %% |
| Niagara Mohawk Power Mo Corporation- CA ELEC | %0 | %0 | | %0 | %0 | %0 | %0 | 29% | 44% | %7°C | 29% | %0 | 844 %% | %0 | %0 | %% | 29% | 25% | 29% | %0 | %0 | 41% 25% | %0 0% | 48% | 0% 48% | %0 | %0 | 48% 41% | %0 | 25% | %0 | %0 | 0% 25% | 25% | %° %>¢ | 25% | %0 | 25% | %0 | % % | %0 | 48% | %0 | %0 | %84 %0 %0 | %0 | 41% %% | 41% | 0% 48% |
| Niag Narragansett CA Gas | %0 | %0 | 3% | 21% | %0 | %% | %0 | 4% | %9 | %% | 4% | %0 | %% | %0 | %0 | % % | 4% | %0 | % % | %0 | %0 | % % | %0 %0 | %0 | % % | 15% | %0 | %% | 15% | %5 | %0 | %0 | %6 | 2% | %% | 2% | %0 | %5 | 10% | 73% 0% | %0 | %0 | %0 0 | %0 | 0% 53% | %0 | % % | %8 | %0 %0 |
| Narragansett N Electric | %0 | %0 | %9 *9 | %0 | %0 | %0 | %0 | %9 | %6 | 23% | %9 | 23% | % <u>%</u> | %0 | %0 | % % | %9 | %0 | %6 | %6 | 52% | 24% | 52% | 27% | 52% 28% | 44% | 52% | 27% | 44% | 15% | % | %0 | 15% | 15% | %2 | 15% | %0 | 15% | 29% | % % • | %0 | 27% | 0% 52% | %0 | 27% 0% | 52% | 24% 52% | 24% | 0% 27% |
| KEDNY | %0 | %0 | 16% | %°° | %69 | 26% 20% | %0 | 14% | %0 | %% | 14% | %0 | %6£ | %0 | %02 | 47% | 14% | 26% | | %0 | %0 | %2 | %0 0%0 | %0 | % % | %0 | %0 | %0 | %0 | 12% | 0% | 20% | 28% 12% | 12% | 33% | 12% | 33% | 12% | %0 | % % S | %0 | %0 | 33% 0% | 33% | % % S | %0 | %% | %0 | 27% 0% |
| KEDLI | %0 | 33% | 31% | %0 | 31% | 3%2 | %0 | 4% | % 8 | 88 | 4% | %0 | % 2 | 28% | %0 | 15% | 4% | %8 | % % | 28% | %0 | % | %0 | %0 | % & | %0 | %0 | %% | %0 | %6 | %0 0% | 36% | %6 %6 | %6 | % % % | %6 | 24% | % | %0 | 88 | % | %0 | %67 0% | 24% | 88 | %0 | %% | %0 | %0 0% |
| | 17,722,629 | 480,448 | 862,101 | 274,646 | 381,511 | 1,411,169 | 1,250,492 | 4,467 | 2,017,815 | 3.835 | (2,113,038) | (198,134) | 9,101 | (9,303) | 740,917 | (65,881) | 3,211,110 | 277 | 1,191 | 5,060,473 | 19 | 12,131 | 31,680 | 453,919 | 222,434 | 19,515 | 133,211 | 433,335 | 292 | (2,836) | 12,535,515 | 110,940 | 12,643,238 | 1,053 | 4,793,341 | (16,020) | 2,846 | 382 | 176 | 12,520 | 104,249 | 15,976 | 376,947 | 64,486 | 675,972 | 13,941 | 1,472 | 104 | 70,540 3,426 |
| | 386 \$ | | 388/G58 \$ | | | 272/352 \$ | | | 102 \$ | 231/G106 \$ | 233 \$ | 235 \$ | 236 \$ | 380 \$ | 382 \$ | 3833 | G03 \$ | G24 \$ | \$ 609 \$ | \$ 809 CO8 8 | 247/232 \$ | b34 \$ H03 \$ | 200 \$ | 229 \$ | 231 \$ | 239 \$ | 380 \$ | 382 \$ | 385 \$ | 387 \$ | 202 \$ | 232 \$ | 380 s 522 s | | 654 S | | G51 \$ | 256 \$ | 200/G52 \$ | 232 \$ | 233 \$ | 380 \$ | 383 \$ | G03 \$ | S 55 S 52 | G102 \$ | G13 \$ | 253/232 \$ | 256/237 \$ 353 \$ |
| | | | 5 Customers - Grid & KS - Dist & Gas | | | 9 Customers - KS - Gas - NE only & KEDNY | | | | 4 Collection Calls - Orid - Dist 5 Collection Calls - Grid - Dist - NE only | | Collection Calls - Grid NE Retail | S Collection Calls - Grid - All (excl Parent) Collection Calls - K.S All (excluding Energy Trading & Energy Com) | Collection Calls - KS - LIPA & KEDLI | | | 4 Collection Calls - Grid & KS - Dist & Gas | | 5 Collection Calls - Grid & KS - Dist & Gas | | | Capex - Grid mc parent & INTE Canax - GRID & VS DIST TRAN GAS GEN VS NREG | | | 4 Capex - Orid - Dist - NE only 5 Capex - Orid - Trans | | | S Capex - Grid - Dist & Tran S Canex - Grid - All fevel Parent) | | 1 Capex - Grid & KS - All (exleuding Parent) | | | | | S Capex - KS - Dist, Gas, Gen & Energy Trading Oney - Grid & KS - Dist Tran Gas & Gen (regulated) | | 1 Capex - KS - All (excluding Energy Trading & Energy Corp.) | | | Capex - Grid & KS - Gas - NE only Canex - KS - Gas - NE only | | | O Capex - KS - Gas Capex - Grid NE DIST | | 2 Capex - Grid - Dist 3 Capex - Grid & KS - Gas - NE only | | 5 Capex - Grid inc INTE 5 Capex - Grid NE only | | S Capex - Grid & K.S - Gas Capex - Grid & K.S - Dist |
| | 413 | 414 | 415 | 417 | 418 | 419 | 45 | 422 | 423 | 424 | 426 | 427 | 428 | 430 | 431 | 432 | 434 | 435 | 436 | 438 | 439 | 4 4 | 4 4 | 443 | 4 4 4 4 4 4 | 44 | 447 | 4 4 8 8 4 4 8 | 450 | 451 | 453 | 454 | 456 | 457 | 458 | 460 | 461 | 463 | 464 | 294 294 394 | 467 | 468 | 459 | 471 | 473 | 474 | 475 | 477 | 478 |

THE NARRAGANSETT ELECTRIC COMPANY d/b/a NATIONAL GRID Docket No. R.I.P.U.C. Schedule MDL-2 Page 32 of 123

The Narragansett Electric Company db/a National Grid
Summary of Proposed Allocator Data & Percentages by Groups of Companies and Certain Individual Companies
Calendar Year 2011

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The Narragansett Electric Company db/a National Grid
Summary of Proposed Allocator Data & Percentages by Groups of Companies and Certain Individual Companies
Calendar Year 2011

| | | | | | | Narragansett | Narragansett | -to | Mohawk Power Corporation- | All Other | |
|---------------|--|------------------|-----------|------------|-------------|--------------|----------------|------------|------------------------------|-------------|--------------|
| 5 | # Emplyions - K.S. Gae - MA Only | 353 | 108 | KEDLI | KEDNY 0% | Electric 0% | Gas | ELEC 0% | GAS | Companies | Grand Total |
| 1 S | | 354 S | 82.507 | 18% | 40% | % | % | %0 | % | 40% | %001 100% |
| \$ | # Employees - Grid & KS - Dist, Tran, Gas & Gen (regulated) | 236 \$ | 96,584 | %9 | 13% | 4% | 3% | 31% | %9 | 37% | 100% |
| \$45 | # Employees - Grid - NIMO Only | 382 \$ | 6,564 | %0 | %0 | %0 | %0 | 83% | 17% | %0 | 100% |
| 8 5 9 5 | # Employees - Grid - All (incl Parent & INTE) | G51 \$ | 15,836 | % ? | 0% | 7% | %9 | % 55. | 11% | 21% | 100% |
| ž Š | # Employees - Grid & No - Dist, 11an & Gas | 6 50 | 51.775 | %/ | | %6 6% | %0 | %99 | %/ | 28% | 100% |
| 8 8 | cel Parent) | | 36,899 | %0 | %0 | 7% | %9 | . X . % | 11% | 21% | 100% |
| 550 | | 8 809 | 177,613 | %9 | 13% | 4% | 3% | 31% | %9 | 37% | 100% |
| 551 | # Employees - KS - All (excluding Energy Trading & Energy Corp.) | 200 \$ | 54,309 | 14% | 29% | %0 | %0 | %0 | % | 57% | 100% |
| 252 | No. H. | 202 \$ | 204 | % % | %0 | % | 22% | % 6 | % & | %00I %87 | %00I |
| 554 | Parent) | 231 \$ | 1.053,504 | % | 13% | 4% | 3% | 31% | %9 | 37% | 100% |
| 555 | | 233 \$ | 176,774 | 19% | 40% | %0 | %0 | %0 | %0 | 40% | 100% |
| 556 | # Employees - Grid & KS - Dist, Tran & Gen (regulated) | 69 6 | | %0 | %0 | 7% | %0 | 52% | % | 41% | 100% |
| 557 | Employees - GRID & KS DIST, TRAN, GAS, GEN, KS NREG | se s | | % | 13% | %4 | 3% | 31% | %9 | 37% | %00I |
| 559 | Employees - Ond & KS NE Gas Employees - Grid inc parent & INTE | A 64 | | % % | % % | %2 | %77 | 54% | % <u>*</u> | 78% | %00I |
| 260 | Employees - Grid inc parent & INTE (NO NEET) | • • • | | % | %0 | % | %9 | 54% | 11% | 21% | 100% |
| 561 | Employees - KS - All (excl KS Corp, PJ & Glenwood) | S | , | 14% | 29% | %0 | %0 | %0 | %0 | 21% | 100% |
| 562 | Employees - KS - All (excluding KS Corp) | so 6 | | 14% | 29% | % 8 | %0 | %0 | % 8 | 57% | 100% |
| 564 | Employees - KS - All INT (exel 13, Gleffwood & KS Colp) Funloyees - KS - Dist & Gas & KS Generation (all 1.1) | n 61 | | 32% | %0 | % | %0 | %° | 88 | 46% 889 | %00I |
| 565 | Employees - KS - Dist & Gen | · • | | %0 | %0 | %0 | %0 | %0 | % | 100% | 100% |
| 999 | Employees - KS - Dist & Gen (Excl PJ & Glenwood) | ss · | , | %0 | %0 | %0 | %0 | %0 | %0 | 100% | 100% |
| 267 | Employees - KS - Dist, Gas & Gen - Ll only Employees - VS Diet Gas & Gan MV only (avel D1 & Glammond) & VS1 | so e | | 32% | %0 | 88 | %0 | %°° | %° | %89 70% | %00I |
| 569 | Employees - K.S Dist, Gas & Gen - IVI Only (excl 1.3 & Glenwood) & K.SI & KS Energy Development | ment \$ | | 19% | 40% | % | %0 | %0 | %0 | 40% | 100% |
| 570 | Employees - KS - Dist, Gas & Gen (incl KSI) | S | | 14% | 29% | %0 | %0 | %0 | %0 | 21% | 100% |
| 571 | Employees - KS - Dist, Gas, Gen - NY Only | 59 (| | 19% | 40% | %6 | %0 | %0 | %0 | 40% | 100% |
| 572 | Employees - KS - Dist, Gas, Gen & Energy Trading Employees - KS - Dist, Gas, Gas, Gas, D1 & Clammond NV only | ж с | | 14% | 29% | 88 | %0 | %0 | %0 | 57% 40% | %00I |
| 574 | | • • | | 20% | 41% | % | %0 | %0 | %0 | 39% | 100% |
| 575 | Employees - KS - Gas - NE only | S | , | %0 | %0 | %0 | %0 | %0 | %0 | 100% | 100% |
| 576 | Employees - KS - Gen | es e | | %0 | %0 | % 8 | %0 | %0 | %0 | 100% | 100% |
| 578 | Employees - KS DIST GAS GEN NREG | n 61 | | 32% 12% | 26% | % | %0 | %° | %0 | %69 | %00I |
| 579 | T&D Expend - Grid NE DIST | 235 \$ | 427,477 | %0 | %0 | 32% | %0 | %0 | %0 | %89 | 100% |
| 580 | T&D Expend - Grid Dist - NE Only & NEP | 236 \$ | 8,606 | %0 | %0 | 32% | %0 | %0 | %0 | %89 | 100% |
| 287 | 1&D Expend - Grid NE only T&D Expend - GRID & KS DIST TRAN GAS GEN KS NREG | | 7,300 | %6 | %01 | 32% | 0% | %50 | 0 % 7 % | 30% | %001 100% |
| 583 | | 380 \$ | 219,547 | 18% | 26% | %0 %0 | 10% | %0 | %6 ** | 36% | 100% |
| 584 | T&D Expend - Grid & KS - Dist & Gen | | 658,354 | %0 | %0 | 19% | %0 | 41% | %0 | 40% | 100% |
| 585 | T&D Expend - Grid & KS - Dist, Gen & Gas | 383 & | 47 | 7% | 10% | 12% | 4% | 25% | 4% | 39% | 100% |
| 587 | T&D Expend - Grid - Dist & Gas | G52 \$ | (8) | %0 | %0 | 17% | %9 | 37% | 2% | 36% | 100% |
| 288 | T&D Expend - Grid - Dist & Gas - NE only | G54 \$ | 283 | %0 | %0 | 29% | 10% | %0 | %0 | %19 | 100% |
| 500 | T&D Expend - Grid - Dist | G69 \$ | 2,081,328 | % % | %0 | 19% | %0 | 41% | % 8 | 40% %83 | 100% |
| 591 | T&D Expend - Grid - Trans | s s | 758,093 | % | %0 | 19% | %0 | 42% | % | 39% | 100% |
| 592 | T&D Expend - Grid - Trans - NE only | S | 13,394 | %0 | %0 | 33% | %0 | %0 | %0 | %19 | 100% |
| 593 | T&D Expend - Grid - Ops Companies - NE only | se s | 17,290 | %6 | %0 | 29% | 10% | 32% | % % | 61% | 100% |
| 595 | T&D Expend - Grid - Dist & Tran - NE only | 9 99 | 9,642 | %0 | %0 | 32% | %0 | %0 | % | %89 | 100% |
| 296 | T&D Expend - Grid - Dist & Tran | 6 | 1,683,412 | %0 | %0 | 19% | %0 | 41% | %0 | 40% | 100% |
| 597 | T&D Expend - Grid & KS - Dist, Tran, Gas & Gen (regulated) | es e | 304,658 | % | 10% | 12% | 4% | 25% | % 8 | 39% | 100% |
| 599 | 1&D Expend - Ond & KS - Dist. Iran & Gen (regulated) T&D Expend - Grid & KS - Dist. Tran. Gas | e e | 261,465 | % % | 10% | 12% | %0 %8 %8 | 25% | % % | 39% | %00I |
| 009 | T&D Expend - Grid & KS - Dist, Tran, Gas & Gen (excl LIPA) | » « » | 544,576 | 7% | 10% | 12% | 4% | 25% | 4% | 39% | 100% |
| 601 | T&D Expend - Grid & KS - Tran, Gen & INTE | 6 9 (| 16,532 | %0 | %0 | 33% | %0 | %0 | %0 | %29 | 100% |
| 603 | 1&D Expend - Grid - All (excl Parent) T&D Expend - Grid - All (excl Parent) - NE only | s s | 96,41/ | % % | % % | 29% | %9 10% | 3/% 0% | % & | 36% | %001 100% |
| 604 | | » « » | 1,571,173 | 1% | 10% | 12% | 4% | 25% | 4% | 39% | 100% |
| 909 | T&D Expend - KS - All (excluding Energy Trading & Energy Corp) | so 6 | 7,822 | 22% | 33% | %6 | %0 | %0 | % 8 | 45% | 100% |
| 909 | 1 & D Expend - KS - Dist & Gas - NY only T&D Expend - Grid & KS - Dist & Gas | n sn | 1,784 | 40.4 %7 | 10% | 12% | %9 %4 %8 | 25% | % 4 | 39% | 100% |
| 809 | T&D Expend - Grid & KS - Dist & Gas - NE only | · 69 · | 408,731 | %0 | %0 | 22% | 7% | %0 | %0 | 71% | 100% |
| 609 | T&D Expend - Grid & KS - Gas - NE only T&D Expend - Grid & KS - Dist & Gas - NH Only | es es | 2,540 | % % | %% | % % | 22% | %% | % % | 78% | %001 100% |
| 611 | T&D Expend - Grid & KS - Dist & Gas - MA Only | · 69 | 58,806 | %0 | %0 | %0 | %0 | %0 | %0 | %001 | 100% |

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The Narragansett Electric Company db/a National Grid
Summary of Proposed Allocator Data & Percentages by Groups of Companies and Certain Individual Companies
Calendar Year 2011

| | | | | | | Narragansett | Narragansett | Power Corporation- | Mohawk Power Corporation- | All Other | | |
|------|---|--------------------|------------|------------|-----------|--------------|--------------|-----------------------|---|-------------|---------------|------------|
| ; | | , | | KEDLI | KEDNY | Electric | Gas | ELEC | GAS | Companies | Grand Total | l |
| 613 | 1 &D Expend - Grid - Dist, I ran & Gas - RI only T&D Expend - Grid & KS - Dist. Tran & Gas - NY Only | es es | 21.559 | 0% 12% | 0% 22% | %¢/ | %C | %2 \$2% | % % | % % • | | £ % |
| 614 | T&D Expend - Grid & KS - Gas | 59 | 3,821,094 | 18% | 79% | %0 | 10% | %0 | %6 | 36% | | % |
| 615 | T&D Expend - KS - Gas - NE only T&D Expend - KS - Gas - MA Only | 69 G | 729,203 | % % | %0 | %0 | 22% | %0 | % & | 789 | 100% | % % |
| 617 | T&D Expend - Grid & KS - Dist & Gas | ÷ • | 2,870 | % | 10% | 12% | 4% | 25% | 4% | 39% | | 8 |
| 819 | T&D Expend - KS - Gas | 69 | 3,969,986 | 22% | 33% | %0 | %0 | %0 | %0 | 45% | | % |
| 619 | T&D Expend - Grid & KS - Dist, Tran, Gas & Gen (regulated) T&D Expend Grid & VS Grown Brown | 6 9 6 | 140,755 | % | 10% | 12% | 4.6 % | 25% | 4% | 39% | | % % |
| 621 | T&D Expend - Grid & KS - Dist & Gas - NE only | 9 69 | 33,882 | %6 | %0 | 22% | %/_ | %0 | % | 71% | | 2 % |
| 622 | T&D Expend - KS - KEDLI & KEDNY | 60 1 | 1,225,862 | 40% | %09 | %0 | %0 | %0 | %0 | %0 | | % |
| 623 | T&D Expend - KS - Dist, Gas, Gen & Energy Trading T&D Expand - Grid & VS - All (exfortding Person) | se se | 17,501 | 22% | 33% | %2 | 0% | %°C | %% | 454 %208 | %%001 100% | 2 % |
| 625 | T&D Expend - Grid & KS - Dist. Tran & Gas | 9 69 | 26.211 | %/ | 10% | 12% | , 4 | 25% | *************************************** | 39% | | 2 % |
| 979 | T&D Expend - Grid & KS - Dist & Gas - MA Only | · 69 | 164,919 | %0 | %0 | %0 | %0 | %0 | %0 | 100% | | % |
| 627 | T&D Expend - Grid & KS - Dist & Gas - NY Only | 6 9 (| 15,836 | 15% | 22% | %0 | %0 | 55% | %8 | %0 | | % |
| 879 | Miles OH Lines - Grid NE only Miles OH Lines - GRID & KS DIST TRAN GAS GEN KS NREG | se se | 3.516 | % % | %°° | %/7 | %0 | %9 9 | % % | 730 | | 2 2 |
| 630 | | ÷ 69 | (416) | % | %0 | %0 | %0 | %0 | %0 | 00 | | % |
| 631 | Miles OH Lines - Grid & KS - Dist & Gen | €9 (| (7,102) | %0 | %0 | %6 | %0 | %99 | %0 | 25% | | % |
| 632 | Miles OH Lines - Grid & KS - Dist Miles OH Lines - Grid - Diet | so so | 56,240 | % & | %0 | %6 | % % | %99 | % & | 25% | | % % |
| 634 | Miles OH Lines - Grid - Dist - NE only | 9 69 | 261,045 | %0 | %0 | 27% | %0 | %0 | %0 | 73% | | 2 % |
| 635 | Miles OH Lines - Grid - Trans | 59 | 22,932 | %0 | %0 | %6 | %0 | %19 | %0 | 23% | | % |
| 636 | Miles OH Lines - Grid - Dist & Tran | se (| 38,929 | % | %0 | %6 | %0 | %99 | % | 25% | | % 3 |
| 63.7 | Miles OH Lines - Grid & KS - Dist, Tran, Gas & Gen (regulated) Miles OH Lines - Grid & KS - Dist Tran & Gen (regulated) | × × | 69,944 | 88 | %0 | %6 | % % | %99 99 | % & | 25% | | 2 3 |
| 639 | Miles OH Lines - Grid & KS - Dist, Tran, Gas & Gen (excl LIPA) | · 59 | 298,940 | % | %0 | %6 | %0 | %99 | %0 | 25% | | % |
| 640 | Miles OH Lines - Grid - All (excl Parent) | €9 | 2,702 | %0 | %0 | %6 | %0 | %99 | %0 | 25% | | % |
| 641 | Miles OH Lines - Grid & KS - All (exleuding Parent) | 64 6 | 737 | % 8 | %0 | % 8 | %0 | %99 | % | 25% | | % % |
| 643 | Miles Off Lines - Ord & KS - Dist & Gas Miles Off Lines - Grid & KS - Dist Tran & Gas - NY Only | A 64 | 10.019 | 88 | %0 | %% | %0 | 100% | 88 | 23% | | 8 % |
| 644 | Miles OH Lines - Grid - Dist & Tran - NE only | · 59 | 31,166 | %0 | %0 | 27% | %0 | %0 | %0 | 73% | | % |
| 645 | # Joint Use Poles O&M - Grid NE DIST | 99 | 198,118 | %0 | %0 | 28% | %0 | %0 | %0 | 72% | | % |
| 646 | #Joint Use Poles - Grid Dist - NE Only & NEP #Joint Use Poles - Grid & VS - All (exploriding Decent) | 64 64 64 | 618 | 88 | %0 | 28% | %0 0 | %° | %0 | 72% | 100% | % % |
| 648 | #Joint Use Poles - Grid - Dist | 9 69 | 437,433 | % | %0 | 14% | %0 | 48% | %0 | 379 | | 3 % |
| 649 | # Joint Use Poles - Grid - Dist - NE only | · 50 | (116,046) | %0 | %0 | 28% | %0 | %0 | %0 | 72% | | % |
| 650 | # Joint Use Poles - Grid - Trans | 60 1 | 66,143 | %0 | %0 | 15% | %0 | 49% | %0 | 36% | | % |
| 100 | Inbound Call Minutes - Orid & KS - Oas Inbound Call Minutes - Grid & KS - Dist | A 4 | 189 011 | %! %! | %84 %0 | %9 | %° | %0° | % & | 649 | | 2 % |
| 653 | Inbound Call Minutes - Grid - Dist - NE only | ÷ 59 | 246,878 | % | %0 | 23% | %0 | %0 | %0 | 779 | | % |
| 654 | Inbound Call Minutes - Grid NE Retail | €9 | 12,258,112 | %0 | %0 | 23% | %0 | %0 | %0 | 77% | | % |
| 922 | Inbound Call Minutes - Grid inc parent & INTE | 6 4 9 6 | 10,505 | % } | %0 | % % | 14% | 42% | % 8 | 27% | | % & |
| 657 | Inbound Call Minutes - KS - LIPA & KEDLI | 9 69 | 19,315,390 | 32% | %0 %0 | %0 | %0 | %0 | % | 689 | | %00 |
| 828 | Inbound Call Minutes - KS - Gas - NE only | 60 1 | 6,270,770 | %0 | %0 | %0 | %0 | %0 | %0 | 100% | | % |
| 629 | Inbound Call Minutes - KS - Gas - NE only & REDNY Inbound Call Minutes - Grid - Dist & Gas - NE only | se se | 6,000,658 | % <u>%</u> | %0, | %0 | %0 % | % % • | % & | 30% | | % % 8 8 |
| 199 | Inbound Call Minutes - Grid - All (excl Parent) | ÷ • | 7,309 | %6 | %0 | %8 | 14% | 42% | %6 | 27% | - | 8 % |
| 662 | nt) | 99 | 2,000 | 10% | 26% | 3% | 4% | 13% | 3% | 419 | | % |
| 663 | Inbound Call Minutes - KS - All (excluding Energy Trading & Energy Corp.) Inbound Call Minutes - KS - ITDA & KEDIT | se se | 9,555 | 33% | 38% | %% | %0 0 | %% | % & | 680 080 | | 2 % |
| 999 | Inbound Call Minutes - Grid & KS - Dist & Gas | 9 69 | 371,540 | 10% | 26% | 3% | 4% | 13% | 3% | 419 | | 2 % |
| 999 | Inbound Call Minutes - KS - Gas - MA Only | 6 9 (| 4,118 | %0 | %0 | %0 | %0 | %0 | %0 | 100% | | % |
| / 99 | Inbound Call Minutes - KS - Cas - NE only Inbound Call Minutes - KS - Diet & Gas | ρĐ | 1/3,810 | % 2 | 38% | %) | %0 0 | %0 | % | 100% | | 2 3 |
| 699 | Inbound Call Minutes - Grid & KS - Dist & Gas | 9 69 | 2,840,123 | 10% | 26% | 3% | 4% | 13% | 3% | 419 | - | 2 % |
| 670 | Inbound Call Minutes - Grid & KS - Gas - NE only | 69 E | 48,109 | %0 | %0 | %0 | 27% | %0 | %0 | 73% | | % |
| 672 | Inbound Call Minutes - Grid - Dist & Cas Inbound Call Minutes - GRID & KS DIST, TRAN GAS, GEN, KS NREG | s ss | 7,2,2,7 | % % - | 0% 76% | % % | 14% 44% | 13% | %% | %/7 | | 2 % |
| 673 | î | · 69 | 60,333 | 11% | %9 | 2% | 4% | 20% | 3% | 519 | _ | % |
| 674 | Claims - Grid - Dist & Gas | ∽ ∈ | 169,088 | % | %0 | 11% | 7% | 43% | % | 319 | | % 3 |
| 676 | Claims - Grid - Ops Companies - NE only Claims - Grid - Ops Companies - NE only | e ee | 4,805 | %% | %0 %0 | 23% | 15% | %0 | % | 629 | | 2 % |
| 21.9 | Claims - Grid - Ops Companies | ∞ | 18,011 | %0 | %0 | 11% | 7% | 43% | 7% | 319 | | % |
| 678 | Claims - KS - Dist & Gas Claims - Grid & KS - Dist & Gas - NE only | se se | 3,209 | 50% 0% | 12% | % 2 | %01 0 | %°° | % % | 989 | | % % |
| 089 | Claims - KS - All (excluding Energy Trading & Energy Corp) | · 69 · | 346 | 20% | 12% | %0 | %0 | %0 | %0 | %69 | | %00 |
| 189 | Claims - Grid - All (excl Parent) | × | 1,537 | 0%0 | %0 | 11% | 7% | 45% | 17% | 31% | _ | % |

The Narragansett Electric Company db/a National Grid
Summary of Proposed Allocator Data & Percentages by Groups of Companies and Certain Individual Companies
Calendar Year 2011

| | | | | | Ž | Narraeansett N | Narragansett | Power N | Mohawk Power Cornoration- | All Other | |
|------|---|---------------|-----------|----------|-------|----------------|--------------|---------|------------------------------|-----------|--------------|
| | | | | KEDLI KE | KEDNY | | | ELEC | GAS | Companies | Grand Total |
| 682 | Claims - Grid & KS - Dist, Tran, Gas & Gen (regulated) | 69 | 10,439 | 11% | %9 | %5 | 3% | 20% | 3% | 21% | 100% |
| 683 | Claims - KS - Gas - NE only | \$ | 14,449 | %0 | %0 | %0 | %0 | %0 | %0 | 100% | 100% |
| 684 | Claims - KS - All (excluding KS Corp) | 59 | 2,879 | 20% | 12% | %0 | %0 | %0 | %0 | %69 | 100% |
| 685 | Claims - KS - Gas - NE only | s, | 107,149 | %0 | %0 | %0 | %0 | %0 | %0 | 100% | 100% |
| 989 | Claims - KS - Dist & Gas | S | 88,100 | 20% | 12% | %0 | %0 | %0 | %0 | %89 | 100% |
| 687 | Claims - KS - LIPA & KEDLI | \$ | ,021,039 | 31% | %0 | %0 | %0 | %0 | %0 | %69 | 100% |
| 889 | Debt - Grid inc INTE | €9 | 289,661 | %0 | %0 | 2% | 2% | 18% | 4% | 72% | 100% |
| 689 | Debt - Grid - Ops Companies - NE only | s | 286 | %0 | %0 | 22% | 42% | %0 | %0 | 71% | 100% |
| 069 | Debt - KS - Dist, Gas & Gen - LI only | €9 | 34,003 | 71% | %0 | %0 | %0 | %0 | %0 | 29% | 100% |
| 69 | Debt - GRID & KS DIST, TRAN, GAS, GEN, KS NREG | 59 | 85,123 | 12% | 13% | 7% | 2% | 25% | 2% | 36% | 100% |
| 692 | Debt - Grid & KS - All (exleuding Parent) | S | 2,903 | 7% | 7% | 4% | 1% | 13% | 3% | %99 | 100% |
| 693 | Debt - KS - All (excluding Energy Trading & Energy Corp) | 69 | 3,153 | 26% | 27% | %0 | %0 | %0 | %0 | 48% | 100% |
| 694 | Debt - KS - Gas - MA Only | S | 1,774 | %0 | %0 | %0 | %0 | %0 | %0 | 100% | 100% |
| 969 | Debt - Grid & KS - Dist & Gas - MA Only | s | 1,104 | %0 | %0 | %0 | %0 | %0 | %0 | 100% | 100% |
| 969 | Debt - KS - All (excluding KS Corp) | 8 | ,206,529 | 26% | 27% | %0 | %0 | %0 | %0 | 48% | 100% |
| 269 | Debt - Grid - NEP & INTE companies | S | 1,060 | %0 | %0 | %0 | %0 | %0 | %0 | 100% | 100% |
| 869 | Debt - Grid & KS - Dist & Gas - NY Only | 59 | 458 | 23% | 23% | %0 | %0 | 45% | %6 | %0 | 100% |
| 669 | Debt - Grid & KS - Dist & Gas | 69 | 353,326 | 13% | 14% | 7% | 2% | 76% | 2% | 32% | 100% |
| 700 | Debt - Grid & KS - All (exleuding Parent) | 8 | ,390,555 | 2% | 7% | 4% | 1% | 13% | 3% | %99 | 100% |
| 701 | Property Owned - KS - Gas - NE only & KEDNY | 69 | 14,231 | %0 | % \$2 | %0 | %0 | %0 | %0 | 46% | 100% |
| 702 | Property Owned - Grid - Dist & Gas | 59 | 57 | %0 | %0 | 12% | 4% | 46% | 12% | 22% | 100% |
| 703 | Property Owned - Grid & KS - Dist, Tran, Gas & Gen (regulated) | 59 | 195 | 12% | 13% | %9 | 2% | 26% | %9 | 34% | 100% |
| 704 | Property Owned - Grid & KS - Gas | €9 | 471,302 | 27% | 29% | %0 | 2% | %0 | 15% | 24% | 100% |
| 705 | Property Owned - Grid NE DIST | 59 | 4,285 | %0 | %0 | 35% | %0 | %0 | %0 | %59 | 100% |
| 90/ | Property Owned - Grid & KS - Dist & Gen | s | 2,037 | %0 | %0 | 13% | %0 | 24% | %0 | 33% | 100% |
| 707 | Property Owned - Grid & KS - Dist, Gen & Gas | S | 1,203 | 13% | 14% | 7% | 2% | 29% | 2% | 29% | 100% |
| 208 | Property Owned - Grid & KS - Dist | ÷ | 110,004 | %0 | %0 | 14% | %0 | %65 | %0 | 27% | 100% |
| 709 | Property Owned - Grid NE only | s | 846 | %0 | %0 | 25% | %0 | %0 | %0 | 75% | 100% |
| 710 | Property Owned - Grid - Trans | 8 | 2,018,507 | %0 | %0 | 12% | %0 | 21% | %0 | 36% | 100% |
| 711 | Property Owned - Grid - Ops Companies - NE only | 59 | 1,743 | %0 | %0 | 22% | %8 | %0 | %0 | %69 | 100% |
| 712 | Property Owned - Grid - Ops Companies | · ••• | 622 | %0 | %0 | 10% | 4% | 43% | 11% | 32% | 100% |
| 713 | Property Owned - Grid - Dist | >> € | 4,113,299 | % | %0 | 14% | %0 | 29% | % | 27% | 300° |
| 714 | Property Owned - Grid - Dist - NE only | ≯ 9 € | 89,331 | % | %0 | 35% | %0 | %0 | %0 | %59 | %00I |
| 12 | Property Owned - Grid - All (excl Parent) | 9 6 | 2/5,010 | % ? | %6 | %0I | %46 | 43% | %II | 33% | %00I |
| 710 | Property Owned - Ond & N.S All (extending Parent) December Owned - V.S All (excluding Energy Trading & Energy Comm.) | A 6 | 321,608 | 300% | 33% | %0 | %7 | %97 | %0 | 34% | %001 %001 |
| 718 | Deposity Owned - AS - Att (excluding Energy maning & Energy Corp.) | 9 64 | 3,733 | %05 | %66 | %O1 | 4% | 43% | 11% | 33% | 100% |
| 719 | Property Owned - GRID & KS DIST TRAN GAS GEN KS NREG | ÷ ÷ | 440 | 13% | .4% | % | 3% | 29% | %_ | 28% | %00I |
| 720 | • | - 69 | 122,610 | %0 | %0 | 25% | %0 | %0 | %0 | 75% | 100% |
| 721 | Property Owned - Grid - Dist & Tran | 9 | 103,787 | %0 | %0 | 12% | %0 | %09 | %0 | 37% | 100% |
| 722 | Property Owned - Grid & KS - Dist, Tran, Gas | 59 | 298,323 | 12% | 13% | 7% | 2% | 27% | 2% | 32% | 100% |
| 723 | Property Owned - Grid & KS - Gas - NE only | 59 | 5,369 | %0 | %0 | %0 | 18% | %0 | %0 | 82% | 100% |
| 724 | Property Owned - Grid & KS - Gas - NY only | ∽ | 4,122 | 30% | 33% | %0 | %0 | %0 | 17% | 20% | 100% |
| 725 | Property Owned - Grid & KS - Dist & Gas | €9 | 31,446 | 13% | 14% | 7% | 3% | 30% | 7% | 26% | 100% |
| 726 | Property Owned - Grid & KS - Trans | s (| 6,469 | %0 | %0 | 12% | %0 | 51% | % | 37% | 100% |
| 127 | Property Owned - Grid & KS - FERC (KS Gen, MECO tran, NECO tran, NEP, INTE companies) | ×9 6 | 4,345 | % | %0 | 22% | %0 | 0% | % ê | 78% | 100% |
| 970 | Property Owned - Ond & NS - Dist, Iran & Gas December Owned Good & VS - Goo | e e | 150,552 | 370% | 30% | 0// | 0/27 | %/77 | 150/ | 32% | %001 |
| 73.0 | Property Owned - Old & NS - Ods Property Owned - KS - KEDLI & KEDNV | 9 4 | 2,411,517 | 48% | 23% | %0 | %0 | %0 | 13% | %47 | %001 100% |
| 35. | Fighetty Owiled - NS - NEDLET & NEDLY I | 9 64 | 515,404 | 130% | 130% | 70/ | 200 | 2700 | 700 | 330% | 7001 |
| 10, | Flopelly Owled - Olid & NS - All (exicuting ratelly) | 9 | 223,116 | 1270 | 1370 | 0// | 0/7 | 0//7 | 1/0 | 37/0 | 100/0 |
| 401 | Oranu Total | 9 | 100,660, | | | | | | | | |

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The Natragansett Electric Company d'b/a National Grid
Revised General Allocator Data and Percentages based on Proposed 3 Point Formula by Groups of Companies and Certain Individual Companies
Calendar Year 2011

| | | | | | | | | | | | | | | | | | | | | | | | | | | | ٠ | - | | | |
|----------------|---|-----------------------------------|------------------|---|----------------|----------------------------|--------|--|---------------|---|--------------------|--------|----------------------|--------|---|--------------|--------|--------|--------|---------------------------------------|--------|----------------|--------|--------|--------|--------|--------|--------|--------|---|--------------------------------|
| Θ | Grand Total | 7,600,974 | 3,383,093 | Grand Total | 100.0% | 100.0% | 100.0% | Lance C | Grand Lotal | 100.0% 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 0.001 100 001 | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| (h) | All Other Companies | 3,495,339 | 1,596,217 | All Other Companies | 46.0% | 47.2% | 65.5% | All Other | Companies | 36.6% 72.6% | 36.9% | 39.0% | 39.0% | 74.9% | 74.9% | 33.2% | %8'.29 | 0.0% | 41.5% | %9'8/ | 36 40 | 30:4% | 0.0% | %0.0 | %0:0 | %0.0 | %0:0 | %0.0 | 36.1% | 72.1% | 5.0% |
| (g) Niagara | Mohawk Power Corporation- GAS | 353,848 1.227.064 | 166,346 | Niagara Mohawk Power Corporation- GAS | 4.7% | 5.4% | 2.0% | Niagara Mohawk Power Corporation- | GAS | %×.× | %8.8 8.8 8.8 | 0.0% | 0.0% | 0.0% | 0.0% | 10.1% | 0.0% | 0.0% | 0.0% | %0.0 %0.0 | 0.0% | %6.8 | 19.8% | 17.0% | 0.0% | 12.0% | 17.8% | 17.0% | %6.8 | %0:0 %0:0 | 0.0% |
| (£) | Niagara Mohawk Power Corporation- (ELEC | 1,690,667 | 840,985 | Niagara Mohawk Power Corporation- (ELEC | 22.2% | 22.0% | 23.0% | ower on- | ELEC | 40. /% 0 0% | 40.6% | 48.0% | 48.0% | %0.0 | %0:0 %0:0 | 40.9% | %0:0 | %0:0 | 47.2% | %0:0 %0:0 | 0.0% | %0.0 0.0% | 80.2% | 83.0% | 100.0% | 88.0% | 82.2% | 83.0% | 41.1% | %0:0 %0:0 | 0.0% |
| (e) | Narragansett Gas | 181,603 | 87,599 | Narragansett Gas | 2.4% | 1.9% | 2.3% | sett | Cas | 4. 1. 8 %0. 8 | 4.0% | 0.0% | 0.0% | 0.0% | %0.0 *********************************** | 4.6% | 9.5% | 29.4% | 0.0% | 0.0% | 4 10 | 0.0% | 0.0% | 0.0% | 0.0% | | 0.0% | 0.0% | 4.1% | 8.2% | 0.0% |
| (p) | Narragansett Electric Dist | 430,322 731,194 | 259,723 | Narragansett Electric Dist | 5.7% | 3.2% | 5.5% | Narragansett | Electric Dist | 9.8% | 9.7% | 13.1% | 13.1% | 25.1% | 25.1% | 11.1% | 22.7% | %9:0/ | 11.3% | 21.4% | 02.4% | %0.0 %0.0 | 0.0% | 0.0% | %0:0 | | %0:0 | 0.0% | %8.6 | 19.7% | 95.0% |
| (3) | Narragansett Electric Tran | 60,707 465,439 | 8,798 | Narragansett Electric Tran | %8'0 | 2.0% | 1.0% | | Electric Iran | %0:0 %0:0 | %0:0 0:0% | %0.0 | %0.0 | 0.0% | %0.0 %0.0 | %0.0 0.0% | %0.0 | %0.0 | 0.0% | %0:0 | 0.7% | %0.0 %0.0 | %0.0 | %0.0 | %0.0 | | %0:0 | 0.0% | 0.0% | %0.0 *0.0 | 5.0% |
| (q) | KEDNY | 866,875 | 272,564 | KEDNY | 11.4% | 10.5% | 10.0% | VEDNIV | KEDNY | %0:0 | %0°0 | 0.0% | %0.0 | 0.0% | %0:0 %0:0 | %0:0 0:0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | %0.0 0.0% | 0:0% | %0:0 | 0.0% | | %0:0 | %0.0 | %0.0 | 0:0% | 0.0% |
| (a) | KEDLI | 582,320 | 159,659 | KEDLI | 7.7% | 9.7% | 7.4% | Z | KEDLI | %0:0 %0:0 | %0:0 0:0 | %0.0 | 0.0% | 0.0% | %0:0 %0:0 | %0.0 0.0% | %0.0 | %0.0 | 0:0% | %0:0 | 0.0% | %0.0 0 0 | %0:0 | 0.0% | %0.0 | | %0.0 | %0.0 | %0.0 | %0.0 %0.0 | 0.0% |
| | Source | Income Statement Balance Sheet | Income Statement | | | | | Allocator | Allocator | 90380 | G1230 | G1060 | 90231 | G1040 | 90232 | 90229 | 90230 | G1290 | 90238 | 90237 | 90394 | 90282 G1070 | G1030 | 90102 | G1020 | 90101 | G1010 | 90100 | 90236 | 90235 | 90130 |
| | 3 Point General Allocator Data | 1 Gross Margin 2 Net Plant | | 3 Point General Allocator Percentage | 4 Gross Margin | 5 Net Plant 6 O&M Exnenses | | Decoration Decord on Communication | | 8 G&A - Grid - All (excl Parent) 0 G&A - Grid - All (excl Parent) - NF only | _ | | 12 G&A - Grid - Dist | | 14 G&A - Grid - Dist - NE only | | | | | 20 G&A - Grid - Dist & Iran - NE only | | | | | | | | | | 31 G&A - Grid - Ops Companies - NE only | 52 G&A - Grid - Ki Dist & Iran |

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Calendar Year 2011

| | | (a) | (p) | (0) | (p) | (e) | (£) | (g) | (h) | <u>(i)</u> |
|---|----------------|--------------|--------|-------------------------------|-------------------------------|---------------------|-------------------------|---------------------|------------------------|------------------|
| | | | | | | | Niagara Mohawk Power | Mohawk Power | | |
| 3 Point General Allocator Data | Source | KEDLI | KEDNY | Narragansett Electric Tran | Narragansett Flectric Dist | Narragansett Gas | Corporation- ELEC | Corporation- GAS | All Other Companies | Grand Total |
| G&A - Grid - Trans | 90233 | %0.0 | %0.0 | 13.5% | %0.0 | %0.0 | 35.9% | %0.0 | 64.1% | 100.0% |
| 4 G&A - Grid - Trans - NE only | 90234 | %0.0 | %0.0 | 21.0% | 0.0% | %0:0 | 0.0% | %0.0 | 100.0% | 100.0% |
| 5 G&A - Grid & KS - All (exleuding Parent) | G5100 | 7.4% | 10.1% | %0:0 %0:0 | 5.6% | 2.3% | 23.3% | 5.1% | 46.2% | 100.0% |
| 3. O&A - Ond & KS - An (extending ratem) 7. G&A - Grid & KS - All (incl Parent, excl Pt. Glenwood Seneca, KSI) | 90382 G1150 | 7.5% | 10.2% | %0.0 0.0% | 5.6% | 2.3% | 23.4% | 5.1% | 45.9% | 100:0% |
| S G&A - Grid & KS - All KS & MECO | G1120 | 12.7% | 17.3% | %0:0 | 0.0% | 0.0% | 0.0% | 0.0% | %6.69 | 100.0% |
| G&A - Grid & KS - All KS & Narragansett | G1110 | %9:91 | 22.6% | 0.0% | 0.0% | 5.2% | 0.0% | 0.0% | 92.6% | 100.0% |
|) G&A - Grid & KS - All NY | G1210 | 12.0% | 16.3% | %0:0 | %0.0 | %0.0 | 37.7% | 8.2% | 25.8% | 100.0% |
| I G&A - Grid & KS - Dist | G5400 | %0.0 | %0:0 | 0.0% | 10.4% | %0.0 | 38.2% | %0.0 | 51.4% | 100.0% |
| 2 G&A - Grid & KS - Dist | 90203 | %0.0 | %0.0 | 0.0% | 10.4% | 0.0% | 38.2% | %0.0 | 51.4% | 100.0% |
| 3 G&A - Gnd & KS - Dist & Gas 1 G&A - Grid & KS - Dist & Gas | G1260 G5800 | %.6 %.8 | 13.2% | %0:0 0.0 | 7.3% | 3.0% | 26.8% | %9·9 2 8% | 33.4% | 100.0% 100.0% |
| F. CRA - Grid & K.S Dist & Gas | 90388 | 8.5% | 11.5% | %0.0 %0.0 | 6.4% | 2.7% | 23.4% | 2.8% | 41.8% | 100.0% |
| 5 G&A - Grid & KS - Dist & Gas - MA Only | G1190 | 0.0% | %0.0 | 0.0% | %0.0 | %0°0 | %0.0 | %0'0 | 100.0% | 100.0% |
| 7 G&A - Grid & KS - Dist & Gas - MA Only | 90392 | %0.0 | %0.0 | %0.0 | 0.0% | 0.0% | 0.0% | 0.0% | 100.0% | 100.0% |
| 3 G&A - Grid & KS - Dist & Gas - NE only | 0009D | 0.0% | %0.0 | 0.0% | 16.6% | %6'9 | 0.0% | 0.0% | 76.4% | 100.0% |
| 9 G&A - Grid & KS - Dist & Gas - NE only | 60386 | %0.0 | %0.0 | 0.0% | 16.6% | %6'9 | 0.0% | %0.0 | 76.4% | 100.0% |
|) G&A - Grid & KS - Dist & Gas - NH Only | G1180 | %0:0 | %0.0 | 0.0% | %0.0 | %0.0 | 0.0% | %0.0 | 100.0% | 100.0% |
| 1 G&A - Grid & KS - Dist & Gas - NH Only | 90391 | %0.0 | %0:0 | 0.0% | %0.0 | %0.0 | 0.0% | %0:0 | 100.0% | 100.0% |
| 2 G&A - Grid & KS - Dist & Gas - NY Only | G1170 | 16.2% | 22.0% | 0.0% | 0.0% | 0.0% | 20.8% | 11.0% | %0.0 | 100.0% |
| S G&A - Gnd & KS - Dist & Gas (excl LIPA) | 90398 | 9.7% | 13.2% | 0.0% | 7.3% | 3.0% | 26.8% | 9.9% | 33.4% | 100.0% |
| 4 G&A - Grid & KS - Dist & Gen | G5500 | 0.0% | 0:0% | 0.0% | 9.5% | 0.0% | 35.1% | %0.0 %0.0 | 55.4% | 100.0% |
| G&A - Gnd & KS - Dist & Gen | 10701 | 0.0% | 0.0% | %0:0 %0:0 | 9.6% | 0.0% | 35.1% | 0.0% | 55.4% 44.7% | 100.0% |
| OCA - GHO & NO - Dist, Gas & Gen | 90200 | 0.1% | 11.0% | 0.0% | 6.0% | 2.5% | 22.2% 20.000 | 5.5% | 4.7% | 100.0% |
| 7 G&A - Grid & K.S Dist, Gell & Gas 3 G&A - Grid & K.S Dist Tran & Gas | 50202 G1240 | 8.1% | 12.1% | %0.0 0.0% | %2.9 | 2.8% | 28.0% | 61% | 35.4% | 100.0% |
| G&A - Grid & K.S - Dist. Tran & Gas - NY Only | 90396 | 16.2% | 22.0% | 0.0% | 0.0% | %0.0 0.0% | 50.8% | 11.0% | %0.0 | 100.0% |
| G&A - Grid & KS - Dist, Tran & Gen (regulated) | G5600 | %0.0 | %0.0 | %0.0 | 8.6% | 0.0% | 35.8% | 0.0% | 55.6% | 100.0% |
| 1 G&A - Grid & KS - Dist, Tran & Gen (regulated) | 90240 | %0.0 | %0:0 | 0.0% | 8.6% | %0.0 | 35.8% | %0.0 | 25.6% | 100.0% |
| 2 G&A - Grid & KS - Dist, Tran, Gas | 90241 | %0.0 | %0:0 | %0:0 | %6'9 | 2.9% | 28.8% | 6.2% | 55.3% | 100.0% |
| 3 G&A - Grid & KS - Dist, Tran, Gas & Gen (excl LIPA) | 90242 | 8.5% | 11.5% | 0.0% | 6.3% | 2.6% | 26.5% | 5.7% | 38.9% | 100.0% |
| 4 G&A - Grid & K.S - Dist, Tran, Gas & Gen (regulated) | G1250 | 8.4% | 11.5% | 0.0% | 6.3% | 2.6% | 26.5% | 5.7% | 38.9% | 100.0% |
| OGAA - GIIG & KS - Dist, 11at, Oas & Gen (regulated) G&A - Grid & KS - FERC (KS Gen, MECO tran, NECO tran, NEP, INTE | 90239 | 0.770 | 10.270 | 0.0% | 3.070 | 2.370 | 73.070 | 3.170 | 43.0% | 100.070 |
| companies) | G1270 | 0.0% | %0.0 | 10.3% | 0.0% | 0.0% | 0.0% | %0.0 | 100.0% | 100.0% |
| 7 G&A - Grid & KS - Gas | G5200 | 22.0% | 29.8% | %0:0 | %0.0 | %8'9 | 0.0% | 14.9% | 26.5% | 100.0% |
| S G&A - Grid & KS - Gas | 90200 | 22.0% | 29.8% | 0.0% | %0.0 | %8.9 | 0.0% | 14.9% | 26.5% | 100.0% |
| G&A - Grid & KS - Gas - NE & NIMO | G1080 | 0.0% | 0.0% | %0:0 %0:0 | 0.0% | 14.2% | 0.0% | 30.9% | 24.9% | %0:001 .00:0% |
| G&A - Grid & K.S Gas - NE only | G5900 | %0:0 %0:0 | 0.0% | 0.0% | 0:0% | 20.6% | %0:0 %0:0 | %0:0 | 79.4% | 100.0% |
| 1 GGA - GHG & NS - GGS - NE ONLY | 90390 | 0.0% | 0.0% | 0.0% | 0.0% | 20.6% | 0.0% | 0.0% | 13 60 | 100.0% |
| 2 O&A - Olid & K.S - Oas - IVI & IVINO 3 G&A - Grid & K.S - Gas - NV only | G6100 | 32.9% | 0.0% | 0.0% | %0.0 0.0% | %0.0 0.0 | %0:0 %0:0 | 22.3% | %0.0 0.0% | 100.0% |
| 4 G&A - Grid & KS - Gas - NY only | 90395 | 32.9% | 4 7% | %00 | %0 O | %0 0 | %0 0 | 22.3% | %00 | 100 0% |
| 5 G&A - Grid & KS - Gas (excl NIMO) | G1280 | 25.8% | 35.1% | 0.0% | 0.0% | 8.0% | 0.0% | 0:00 | 31.1% | 100.0% |
| 5 G&A - Grid & KS - KEDNY, Nantucket & Granite | G1140 | 0.0% | 92.7% | 0.0% | 0.0% | 0.0% | 0.0% | %0.0 | 7.3% | 100.0% |
| 7 G&A - Grid & KS - NGUSA & LIPA | G1130 | %0.0 | %0:0 | 0.0% | %0.0 | %0.0 | 0.0% | %0.0 | 100.0% | 100.0% |
| 3 G&A - Grid & KS - Tran, Gen & INTE | 90243 | 0.0% | 0.0% | %0.0 | 8.6% | %0.0 | 35.8% | %0:0 | 25.6% | 100.0% |
| | | | | | | | | | | |

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| | (a) | (q) | (0) | (p) | (e) | (f) Niagara Mohawk Power | (g) Niagara Mohawk Power | (h) | 9 |
|--|----------|-------------|-------------------------------|-------------------------------|---------------------|--------------------------------|-----------------------------------|--------------------------|-------------|
| 3 Point General Allocator Data Source | Se KEDLI | KEDNY | Narragansett Electric Tran | Narragansett Electric Dist | Narragansett Gas | Corporation- ELEC | Corporation- GAS | All Other Companies (| Grand Total |
| | 0.0 | %0.0 %0 | %0.0 | %0'0 | | 0.0% | %0:0 | | 100.0% |
| | | %0:0 %0 | 0.0% | 0.0% | 0.0% | 0.0% | %0:0 | 100.0% | |
| 127 G&A - KS - KEDLI & KEDNY GO90 | | 4% 57.6% | | | | | %0:0 | 0.0% | 100.0% |
| 128 G&A - KS - KEDLI & KEDNY 90399 | | 42.4% 57.6% | 0.0% | %0.0 | 0.0% | | %0:0 | 0.0% | 100.0% |
| 129 G&A - KS - KS Generation G450 | | %0.0 %0 | | | | | %0:0 | 100.0% | 100.0% |
| 130 G&A - KS - LIPA & KEDLI GO | | %0.0 %0 | | | | | 8.8% | 36.6% | 100:0% |
| 131 G&A - KS - LIPA & KEDLI G190 | | %0.0 %5 | | | | | %0:0 | 29.5% | 100.0% |
| 132 G&A - KS - LIPA & KEDLI 9038 | | %0.0 %5 | | | | | %0:0 | 59.5% | 100.0% |
| 133 G&A - KS - LIPA & KS Generation G430 | | %0:0 %0 | | | | | %0:0 | 100.0% | 100.0% |

Lines 1 through 3 = source general ledger actuals
Line 4, columns a through h = Line 1, respective column (a through h) divided by Column h
Line 5, columns a through h = Line 1, respective column (a through h) divided by Column h
Line 6, columns a through h = Line 3, respective column (a through h) divided by Column h
Line 7, columns a through h = Line 3, respective column (a through h) divided by Column h
Line 7, columns a through h = Sum of Lines 4 through 6, divided by 3
Lines 8 through 133= percentage by company based on companies included in allocator



National Grid USA

Cost Allocations Review Project Report

February 17, 2012



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Version no:

Document reference:

1.0

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| Apper | ndix A | Allocation Bases by US Functional Area (with sub-charted Department/Cost Center | er) |
| Apper | ndix B | Cost Allocation Manual (January 30, 2012 Draft) | |

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1 Executive Summary

1.1 Introduction

National Grid is an international Gas and Electricity Company and one of the largest investor-owned energy companies in the world. In the US, National Grid distributes electricity to nearly five million customers in Massachusetts, New Hampshire, New York and Rhode Island. Owning 4,000 megawatts of electricity generation, it is the largest power producer in New York State – carrying power to over one million customers on Long Island and supplying around a quarter of New York City's electricity needs. It is also the largest distributor of natural gas in the north-eastern U.S., delivering gas to 3.4 million customers in New York, Massachusetts, New Hampshire and Rhode Island.

PA Consulting Group (PA) is a leading management consulting company. We are an independent, employee-owned firm of over 2,000 consultants, headquartered in London and operating from 30 offices across the world including six offices in the United States. PA has a dedicated Global Energy Consulting (GEC) industry practice focused on the utility and energy industries and has over 100 consultants working for clients in this sector. PA's GEC consultants work closely with leading investor-owned and publicly-owned utilities, regulators, energy market participants and financial institutions to meet a broad array of management consulting needs. PA has extensive experience in all segments of the energy sector, from generation, transmission, distribution and supply through settlement, trading and support services. Of particular relevance to this assignment, PA consultants have an extensive track record of having worked with both regulators and utilities on cost allocation issues.

1.2 Background

In May 2011, National Grid issued RFP 027-11 for cost allocations-related consulting services. As described in that RFP, National Grid is embarking on a Cost Allocations Review Project within its US based regional jurisdictions and business entities. The project is to review the proposed changes by National Grid personnel to existing cost allocation processes and methodologies in response to changes recommended by a third party consultancy (Liberty Consulting Group) recently retained to review the current state cost allocation processes and methodologies and attest to the soundness of the proposed changes. These recommended changes are described in detail in Liberty Consulting Group's report (Liberty Report) entitled "Independent Review and Evaluation of the Affiliate Relationships and Transactions Affecting National Grid U.S." dated March 23, 2011. The specific recommended changes in the Liberty Report are presented below.

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1.3 Summary of Liberty Report Recommendations

Following is a summary of the recommendations contained in the Liberty Report related to Cost Assignment and Allocation.

- Operate with a common financial platform and common cost assignment/allocation methods and procedures as soon as feasible; meanwhile, take steps to reconcile differences as much as possible within the current systems.
- 2. Create a revised cost allocation approach that breaks the linkage between the allocation basis and benefiting companies
- 3. Maintain the history of all mappings between the financial functional coding and the actual organizational units in the financial systems.
- 4. Integrate the transactions between the U.S. and U.K. more fully into the U.S. financial systems and processes.
- 5. Eliminate financial system processes that obscure the origin of costs.
- 6. Maintain directly assigned costs on the service-company books.
- 7. Train employees always to use direct assignment as the first preference over allocations for attributing costs to benefiting entities.
- 8. Allow all transactions to be directly assigned to more than one benefiting company, but require thorough documentation of the reasons for the multiple assignments and the method used to determine the amounts directly assigned to each company.
- 9. Highlight in training materials and other employee communications the need to avoid using general allocation methods, and institute controls to minimize the use of general allocators.
- 10. Use consistent capital recovery mechanisms.
- 11. Review the clearing account processes for both legacy KS and NG to determine the best practices from each company to implement a consistent clearing account process.
- 12. Review both legacy NG and KS processes and procedures to calculate overhead rates and choose the best method and practice.
- 13. Use a consistent basis or method to calculate and allocate building and other facility costs.
- 14. Uniformly automate the invoice retention and retrieval process.
- 15. Require consistent and complete documentation of the reasons for cost assignment and allocation choices.
- 16. Require comprehensive, structured, regularly scheduled reviews and documentation of the status of and changes in billing pools and cost allocation factors.
- 17. Establish rigorous cost allocation control structures and processes.
- 18. Create a complete and unified Cost Allocation Manual.
- 19. Revise training to make it clear and comprehensive once new, simplified cost allocation mechanisms are in place.
- 20. Require affirmative time reporting requirements for all employees.
- 21. Implement a single time entry system to be used by all employees for time reporting.

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- 22. Institute controls to ensure that labor costs are properly allocated based on the operating entities that benefited from the employee's labor.
- 23. Implement a single expense reporting system.
- 24. Implement system checks that validate that the expense report accounting is consistent with the employee's time report accounting.
- 25. Institute controls to ensure that employee expenses are properly allocated.
- 26. Develop a consistent expense policy for all employees.
- 27. Remove cost allocation accounting code defaults for expense reporting.

Providing specific direction to the work performed to PA are the recommendations related to establishing a common cost assignment/allocation process, breaking the linkage between the allocation basis and benefiting companies, avoiding the use of the general allocator, and creating a new Cost Allocation Manual.

Coincident with this effort are actions underway related to National Grid's "US Foundation Program." The US Foundations Program (USFP) is National Grid's name for its SAP implementation program. National Grid currently has two separate systems used to process financials, Oracle Financials and PeopleSoft Financials. These two systems will be merged into SAP later this year. As each of the two existing systems has a unique set of allocation methods, merging the two systems will also require developing a consistent allocation methodology.

The PeopleSoft System is the National Grid legacy system and the Oracle system is the legacy KeySpan system. While the legacy National Grid and KeySpan service companies remain separate legal entities, support functions have been effectively integrated to facilitate common governance practices, and achieve economies of scale and other benefits. As a result, legacy National Grid and legacy KeySpan employees performing essentially the same functions in the same organization are treated differently from an accounting (and consequently, a cost allocation) perspective.

PA also developed an understanding of the current process and methodologies used for cost allocation purposes. This understanding of the current process was obtained from the review of internal documents and analyses provided by the Company, the review of the Service Company Form 60s, the Liberty Report, documents developed in connection with the Foundations Program, and interviews of functional area and accounting personnel.

PA was also briefed on the design of the SAP system, in particular the code block and the sequencing of the closing / settlement process.

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2 Scope of Work

2.1 Original Scope of Work

PA's original contract for this project included the following scope of work; this scope of work was based on the scope of work defined in the RFP. The work was to be completed in three phases as described below.

2.1.1 Phase 1 – Short Term Phase

National Grid is embarking on a Cost Allocations Review Project within its US based regional jurisdictions and business entities. The project is to review the proposed changes by National Grid personnel to existing cost allocations processes and methodologies in response to changes recommended by a third party consultancy recently retained to review the current state cost allocations processes and methodologies. National Grid is seeking to hire a Cost Allocations Specialist to review those proposed changes by National Grid personnel relevant to cost allocations methodologies and to provide a written opinion on the soundness of the proposed changes to be made to the current Cost Allocations methodologies, processes and supporting systems relevant to meeting the spirit of the third party recommendations in a manner consistent with industry standard best practices. This phase 1 review project is targeted to start in May with the written opinion to be completed and submitted to the Vice President of Revenue Management and Controls mid-June.

The Cost Allocation Specialist will work under the direction of the Vice President of Revenue Management and Controls.

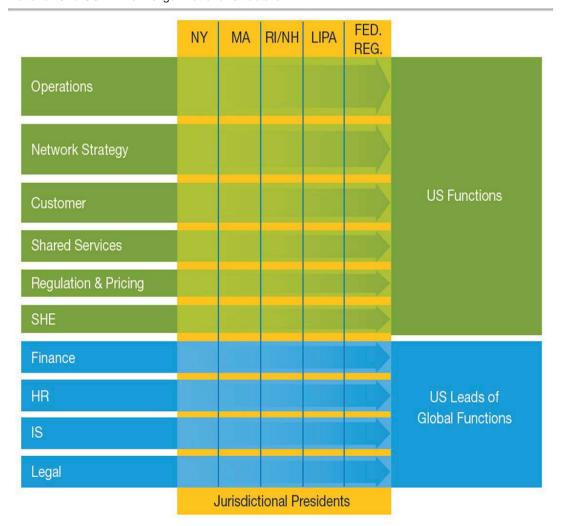
2.1.2 Phase 2 – Long Term Phase

Additionally, on a longer term engagement, the Cost Allocations Specialist will be tasked with providing guidance, assistance and direction specific to integrating the recommended Cost Allocations changes (methodologies, processes and systems) to the National Grid team currently working on the US based design and implementation of SAP back office financial software applications known as the 'US Foundations Program'. This guidance should be written and form the basis for a Cost Allocation Manual for subject matter experts implementing Cost Allocation function using the new SAP system. This phase 2 engagement should begin subsequent to Phase 1 in June, 2011. Completion of the Cost Allocation Manual will be targeted to a mutually agreed end date once the Phase 2 engagement starts.

Longer term cost allocations advice is also sought to support the new US organizational structure as it evolves creating regional jurisdictional entities while also supporting cross-jurisdictional corporate functions and business areas within the US (see figure 1 below).

Figure 1

National Grid USA – New Organizational Structure



2.1.3 Phase 3 – Optional Phase

As communications with the regulators progresses there may be a need to engage the Cost Allocations Specialist to testify before the appropriate governing bodies (e.g., New York Public Service Commission (NYPSC)), on behalf of National Grid attesting to the soundness of the proposed changes to be made to the Cost Allocations methodologies, processes and supporting systems in response to the third party recommendations; also the progress in designing and implementing Cost Allocation methodologies in the SAP back office financial software applications known as the 'US Foundations Program'.

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2.2 Revised Scope of Work

Once the project started it soon became apparent that the Company had not yet developed the proposed changes to its cost allocation processes and methodologies although some of the third party recommendations were clearly being addressed by the USFP team. As a result, rather than rendering an opinion on the proposed changes, the scope of work changed to focus on assisting the Company develop the required changes to its cost allocation processes and methodologies.

The original proposed scope of work was revised as follows.

2.2.1 Phase 1 – Revised SOW

National Grid is seeking to hire a Cost Allocations Specialist to develop a common general allocator to be used by both the legacy National Grid and legacy KeySpan companies. This new general allocator will replace the single factor formula used by the legacy National Grid companies and the three-point formula used by the legacy KeySpan companies. The recommended approach is intended to be consistent with industry best practices and the recommendations of the third party consultancy. This phase 1 review project is targeted to start in May with the written opinion to be completed and submitted to the Vice President of Revenue Management and Controls by the end of July.

Activities to be completed during this phase include: review Liberty Report recommendations regarding cost allocations; review status of Foundations Project (SAP) as it relates to cost allocations; review current practices related to use of the "general allocator"; industry research related to use of general allocators; recommend changes to General Allocator including detailed calculations of components; and present recommendation to Senior Management. The Cost Allocation Specialist will work under the direction of the Vice President of Revenue Management and Controls.

2.2.2 Phase 2 – Revised SOW

Additionally, on a longer term engagement, the Cost Allocations Specialist will be tasked with developing a detailed cost allocation process for all National Grid USA companies fully coordinated with the National Grid team currently working on the US based design and implementation of SAP back office financial software applications known as the 'US Foundations Program'. The new cost allocation process must be developed consistent with industry best practices, the recommendations of the Liberty Consulting Group study, and support the new US organizational structure (see figure 1 above).

The new cost allocation process, including guiding principles, will be documented in a Cost Allocation Manual. This phase 2 engagement should begin subsequent to the start of Phase 1 in June, 2011. Completion of the Cost Allocation Manual will be targeted to a mutually agreed end date once the Phase 2 engagement starts.

2.2.3 Phase 3 – Revised SOW

As communications with the regulators progresses there may be a need to engage the Cost Allocations Specialist to testify before the appropriate governing bodies (e.g., New York Public Service Commission (NYPSC)), on behalf of National Grid attesting to the soundness of the proposed changes to be made to the Cost Allocations methodologies, processes and supporting systems in response to the third party recommendations; also the progress in designing and implementing Cost Allocation methodologies in the SAP back office financial software applications known as the 'US Foundations Program'.

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3 Study Results

In this section of the report, PA presents by phase the results of the work performed consistent with the revised Scope of Work in Section 2.

3.1 Phase 1: General Allocator

3.1.1 Background

The general allocator used by the legacy KeySpan service company is comprised of three components: total assets, revenues and O&M expenses. The general allocator used by the legacy National Grid service company is comprised of a single component: O&M expenses.

The objective of the first phase of the project was to develop a single general allocator to replace the above two general allocators currently in use.

Working with the National Grid Cost Allocations project manager, PA completed the following activities during this phase to accomplish this objective:

- Reviewed Liberty Report recommendations regarding cost allocations;
- · Reviewed the status of Foundations Project (SAP) as it relates to cost allocations;
- · Reviewed current practices related to use of the "general allocator";
- Completed industry research related to use of general allocators;
- Recommended changes to General Allocator including the detailed methodology to be used to calculate the three components; and,
- Presented the recommendation to Senior Management.

3.1.2 Approach

In developing our recommendation for a single general allocator for all National Grid USA service companies, PA considered the following:

- · Cost allocation guiding principles
- Commonly accepted practices in the utility industry, and
- National Grid's business and operating model.

We also considered the recommendations contained in the Liberty Report.

3.1.3 Guiding Principles

Based on our experience and understanding of guidance provided by regulatory agencies such as NARUC, we developed the following guiding principles.

- The components of the general allocator should impartially and fairly reflect the level of effort and costs required by the service company to support each of the operating companies
- The underlying calculation used to support the components of the general allocator should be as transparent as possible (i.e., based as directly as possible on published information)

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 The underlying calculation should not vary significantly from period to period based on factors considered to be "non-controllable"

3.1.4 General Allocator Research Results

To develop an understanding of commonly accepted cost allocation practices in the utility industry, PA reviewed the cost allocation policies and practices of about 25 utilities located in North America. We relied on publically available materials, primarily through rate proceeding dockets electronically available on regulatory commission websites. While PA also has available confidential materials provided in the course of work performed for regulated utility companies, the practices described below come only from publicly available sources.

Based on this research, and consistent with work PA has done in the industry, we found that the most common general allocator used in the utility industry is the Massachusetts Formula (MF) or variations of the Massachusetts Formula commonly referred to as the Modified Massachusetts Formula (MMF).

The Massachusetts Formula consists of Plant, Revenues, and Employees, equally weighted; however, "Plant", "Revenues", and "Employees" are not specifically defined. As a result of the lack of specific, authoritative guidance on the specific definitions of these three components, we found that variations have emerged over time among utilities claiming to use the MF. For example, revenues may be defined as top line revenues from the income statement or as gross margins; plant may be defined as utility plant or as total assets; and labor may be defined as headcount or as payroll dollars. But in all cases, the variances are small enough to still be considered as Massachusetts Formulas.

Similar to the Massachusetts Formula, there are a number of Modified Massachusetts Formulas in place, usually with equally weighted component allocation factors, but the components differ somewhat from the Massachusetts Formula.

The following tables provide detail regarding company-specific general allocators. While not exhaustive, the following list includes many of utilities with multi-jurisdictional operations in the United States. In order, the tables provide:

- · Practices in the region
- · Companies using the Massachusetts Formula
- Companies using a Modified Massachusetts Formula
- Companies using other formulas

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Other utility or holding companies in the region use a variety of formulas with the Massachusetts Formula being most commonly used. But there is some variability in the specific calculation of the individual components.

| Utility/Holding Company | State | General Allocator Formula |
|-------------------------|---|--|
| ConEd | New York | Massachusetts Formula (Average of Revenues, Assets, and Labor Costs) |
| Central Hudson | New York | Net Assets and Number of Employees |
| Iberdrola | New York (RG&E, NYSEG) and Maine (CMP) | Massachusetts Formula (Operating Revenue, Net PPE, Payroll) |
| NStar | Massachusetts | Use a number of allocation methodologies including: Number of Customers, Operating Revenue, Avg. Capitalization, and Operating Revenues. Also, Operating Revenues and Capitalization |
| Northeast Utilities | Connecticut (CL&P), Massachusetts (Western Mass Electric), and New Hampshire (PSNH) | Gross Plant and Net Income |
| Unitil | Massachusetts (FG&E), New Hampshire, and Maine | Massachusetts Formula (Operating Revenue, Net PPE, Employees) |

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Nationwide, the following companies use the Massachusetts Formula as their general allocator.

| Utility/Holding Company | State | General Allocator Formula |
|-----------------------------|--|--|
| AEP | Multiple States | Total Assets, Number of Employees, and Number of Electric Retail Customers (this is AEP's most commonly used functional allocator) |
| American Water | Multiple States | Operating Revenue, Net PPE, Employees |
| Black Hills | South Dakota, Wyoming, Montana, Colorado, Iowa, Kansas, Nebraska | Asset Cost, Payroll, Gross Margin |
| CenterPoint Energy | Texas, Louisiana, Minnesota, Mississippi, Oklahoma | Asset Cost {40%}, Headcount {20%}, Gross Margin {40%} |
| ConEd | New York | Average of Revenues, Assets, and Labor Costs |
| Duke Energy | Indiana, North Carolina, Ohio, Kentucky, South Carolina | Gross Margin, Net PPE, Payroll |
| Iberdrola | New York (RG&E, NYSEG) and Maine (CMP) | Operating Revenue, Net PPE, Payroll |
| Great Plains Energy | Missouri, Kansas | Operating Revenue, Net PPE, Employees |
| (Kansas City Power & Light) | | |
| Unitil | Massachusetts (FG&E, New Hampshire, and Maine | Labor, Revenue, Plant |
| Xcel | Minnesota, Colorado, Texas, Michigan, New Mexico, North Dakota, South Dakota, Wisconsin | Average of Revenue, Employee, and Total Asset Ratios |

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The Modified Massachusetts Formula is also commonly used as shown in the table below.

| Utility/Holding Company | State | General Allocator Formula |
|-----------------------------|--|---|
| Ameren | Illinois and Missouri | Use an "Executive Allocator" which includes :Total Capitalization, Total Assets, Sales Volumes |
| First Energy | Ohio, Pennsylvania and New Jersey | Initial allocation is based on FE's Equity investments in affiliates. For allocations across subsidiaries FE use Gross T&D Plant, O&M Expense, and T&D Revenues. |
| NiSource | Indiana , Kentucky and Ohio | Total Plant, State Employees and Customers |
| PPL (not including LG&E/KU) | Pennsylvania | Use the average invested capital, O&M, and number of employees of subsidiaries. |
| Progress Energy | North Carolina, South Carolina, Florida | Revenue, Asset, and Operating Expense Ratios |
| PSE&G | New Jersey | Use Revenue, Earnings, and CapEx |
| Southern Company | Georgia, Alabama, Mississippi, Florida | Use Net Fixed Assets, Operating Expenses, Operating Revenues. |

Companies have also developed other formulas which they believe meet specific needs. For example:

| Utility/Holding Company | State | General Allocator Formula |
|-------------------------------|---|--|
| Alliant Energy | Wisconsin, Iowa, Minnesota | Use a General Ratio based on the sum of all Service Company expenses directly assigned or allocated. Numerator is the Client Company Denominator is all Client Companies and/or the Service Company. |
| Central Hudson | New York | Net Assets and Number of Employees |
| Constellation Energy | Maryland (BG&E) | Total Corporate Assets, Equity, Employees and Gross Margin |
| Entergy | Louisiana, Texas, Arkansas, Mississippi | Employees and Total Amount Billed (Complete allocation factors, not just residuals) |
| EPCOR | Alberta, Canada | Total Annual Revenue, Total Net Assets, Total Annual CapEx, Average Number of FTE's |
| Exelon | Illinois (Commonwealth Edison), Pennsylvania (PECO) | Total Average Assets and 12 months Gross Payroll. |
| Integrys Energy | Wisconsin (Wisconsin Public Service), Illinois (Peoples Gas), Minnesota and Michigan | Use a two-part formula: Total Assets and Total Non- Fuel O&M |
| E.On (pre-acquisition by PPL) | Kentucky (LG&E and KU) | Use Revenue, Total Assets, Number of Employees and Direct Expense Ratios (used for cash management and investment). Other ratios are also used |
| Northeast Utilities | Connecticut (CL&P), Massachusetts and New Hampshire | Gross Plant and Net Income |
| NStar | Massachusetts | Use a number of allocation methodologies including : Number of Customers, Operating Revenue, Avg. Capitalization. Also, Operating Revenues and Capitalization |
| PNM Resources, Inc. | New Mexico, Texas | Pro-Rata distribution and Transactional allocations |
| Southern California Edison | California | Operating Revenues, Operating Expenses, Number of Employees, and Total Assets Some governance costs are allocated based on Equity Investment and Advances. |

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3.1.5 Recommendation

Based on the research performed, the guiding principles, the recommendations of the Liberty report and the National Grid USA business and operating model, we believe the following proposed general allocator represents the "best fit" for National Grid USA.

PA recommends that National Grid USA implement a common general allocator based on the Modified Massachusetts Model, a model commonly accepted in the utility industry comprised of the following three components, to be equally weighted:

- Gross Margin
- Net Plant
- O&M Expenses

The first two elements are closely aligned with the Massachusetts Formula. Gross Margin is recommended instead of Revenue to eliminate potential variability in revenues due to the pass through of purchased power and purchased gas costs from jurisdiction to jurisdiction and year to year. This is especially true in an operating model in which unbundling has been implemented to a differing degree among jurisdictions.

O&M expenses is recommended as the third component rather than an employee or payroll-related factor because O&M expenses more properly recognizes the use of contractors and outsourced vendors in National Grid's business model.

PA's General Allocator recommendation was made giving consideration to commonly-accepted industry practices, National Grid USA's operating and business model, and the recommendations made by Liberty Consulting.

While not directly related to the design of the general allocator but instead based on the totality of PA's recommended cost allocation methodology, the percentage of service company costs direct charged or allocated using a cost causative factor is expected to increase and the percentage of service company costs allocated using the general allocator is expected to decrease. This was an intended consequence of the Liberty recommendations.

The rationale behind these specific modifications is described below.

3.1.6 Justification

The proposed General Allocator is theoretically sound given National Grid's unique circumstances and reflects common-accepted industry practices

The use of a three factor formula based on the Massachusetts Formula as a general allocator is a common practice in the utility industry; with few exceptions, the three components are equally weighted.

Utility regulatory commissions across the United States and in the Northeast have accepted both the Massachusetts Formula and Modified Massachusetts Formula.

Using "gross margins" rather than "revenues" levelizes the impact of changing commodity prices and the differing degrees to which utility services have been unbundled among jurisdictions.

Net Plant is a common component of general allocators in the utility industry, especially when there are no significant non-regulated operations. Net Plant includes both Utility and Non-Utility Plant.

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Substituting "O&M expenses" for "employees" as the third component in the formula makes sense for the following reasons:

- National Grid uses a combination of internal labor and contractors at the Client Companies. This mix
 of labor could vary by Client Company.
- Some companies do not have "native employees" and instead use service company employees.
- The mix of internal labor and contractors should be based on sound business decisions. The basis for these decisions could differ from operating company to operating company or division to division.
 These business decisions should not be influenced by their potential impact on cost allocations. Using O&M as the third component eliminates this as a decision making consideration.

Some other companies use equity or capitalization as a component of their general allocator; this is reasonable for companies with significant non-regulated investments but that is not the case for National Grid USA.

The legacy KeySpan general allocator is a Modified Massachusetts Formula comprised of these same three components. The merger Joint Proposal "pre-authorizes" the use of the legacy KeySpan formula.

3.1.7 Definitions of the Three Components

The three components of the proposed General Allocator – Gross Margins, Net Plant and O&M Expenses – are defined as follows. These definitions are intended to be as transparent as possible by using information reported on Form 1 or equivalent with few adjustments. FERC Accounts and Page Numbers discussed below reference FERC Form 1 reports or comparable Annual Reports filed with the state utility regulatory agencies.

Gross Margins

"Gross Margins" are Total Operating Revenues (as adjusted, see below) less Cost of Purchased Power and Purchased Gas. The sources for the specific components of gross margin are:

GROSS MARGIN:

Total Operating Revenues - Income Statement (detail on FERC Form 1: Page 300, Line 27; NYPSC Annual Report: Page 64, Line 28)

Revenues are adjusted for:

Stranded costs. These revenues include the recovery of some of National Grid's historical investments in generating plants that were divested as part of the restructuring and wholesale power deregulation process in New England and New York during the 1990s.

18A Assessments. These revenues are unique to the NY regulated utilities and represent the pass-through of costs. These costs have characteristics similar to sales tax, which is a non-Revenue item.

Cost of Goods Sold:

Purchased Power - FERC account 555

Purchased Gas (Other Gas Supply Expense) - FERC Accounts 800 through 813

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Net Plant is defined as:

NET PLANT:

Net Plant is the sum of Net Utility Plant and Net Non-Utility Plant.

Net Utility Plant - Line 6 of the Balance Sheet (Page 110)

Net Non-Utility Plant - Line 18 less Line 19 of the Balance Sheet (Page 110)

Goodwill is deducted from the above as applicable. By excluding goodwill, Net Plant is consistently calculated as the original cost of the assets purchased or constructed less accumulated depreciation. If goodwill were included, the asset base for companies acquired at a premium would inflated above actual purchase/construction costs and therefore receive a disproportionate share of costs allocated using the general allocator.

O&M Expenses are defined as:

O&M EXPENSES

The sum of all non-Purchased Power/Gas expenses less costs allocated from the Service Company distributed to the Affiliate companies using the general allocator (and charged to a 920 or above account) and 18A Assessments. Similar to the discussion of "sales tax" above in the context of 18A Assessment revenues, the expense side of the 18A assessment, while booked to an O&M activity, has characteristics similar to sales tax expense. Sales tax is a non-O&M expense.

The starting point is the Income Statement, Lines 4 and 5 (Page 114)

See above for the source of Purchased Power/Gas expenses

A Special Report will be required to determine the amount to be excluded for Service Company Charges based on the General Allocator. This is the single significant exception to the "transparency" guiding principle.

3.2 Phase 2: Development of Cost Causative Allocation Factors and CAM

In this section of the report we discuss both the development of the proposed cost causative allocation factors¹ and the cost allocation manual². Fundamental to both is the development of cost allocation principles. These principles underpin the entire recommended approach to cost allocations. As such, the discussion of the development of the proposed cost causative allocation factors begins with these principles.

¹ See Appendix A for a summary of the services and allocation bases by function / department.

² See Appendix B for the latest draft of the Cost Allocation Manual (January 30, 2012)

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3.2.1 Cost Allocation Principles

The following allocation principles will be used whenever products or services are provided between the Service Company and its Client Companies or among affiliates in the case of storm restoration or other emergency services.

- If only one Client Company or affiliate causes a cost to be incurred or benefits from a cost, that cost shall be directly charged or assigned to that Client Company or affiliate. Direct assignment should be performed whenever practicable and is preferred over allocation.
- Direct assignment should be used only when all Client Companies or affiliates that receive a particular product or service can be direct charged for that service.
- The general method for charging indirect costs should be on a fully allocated cost basis. Under appropriate circumstances, incremental cost, prevailing market pricing or other methods may be considered for allocating costs and pricing transactions among affiliates.
- To the extent possible, all direct and allocated costs between regulated and non-regulated services
 and products should be traceable on the books of the applicable regulated utility to the applicable
 Uniform System of Accounts. Documentation should be made available to the appropriate regulatory
 authority upon request regarding transactions between the Service Company and its affiliates.
- The allocation methods should apply to the Service Company and its affiliates in order to prevent subsidization from, and ensure equitable cost sharing among the regulated entity and its affiliates, and vice versa.
- All costs should be classified to services or products which, by their very nature, are either regulated, non-regulated, or common to both.
- The primary cost driver of common costs, or a relevant proxy in the absence of a primary cost driver, should be identified and used to allocate the cost between regulated and non-regulated services or products.
- Service Company functional area costs which cannot be directly assigned or allocated based on cost
 causative allocation factors should be allocated to the Client Companies based on the proportion of
 costs direct charged and allocated based on cost causative factors.

3.2.2 Cost Allocation Methodologies

The proposed hierarchy of cost allocation methodologies is as follows:

Direct Charge – involving costs which can be specifically identified with a particular service or product and the Client Company to which that product or service is provided. Costs will be direct charged where possible.

Cost Causative - methodology used to allocate directly attributable costs based upon measurable cost causing relationships which cannot be direct charged.

General Allocator - methodology used to allocate indirectly attributable costs to entities; these are often defined as "governance" or "business sustaining" costs.

Within the cost causative methodology, allocation bases fall into two categories:

• Those based on transaction volumes; in this case, the costs charged to the client companies vary directly with their demand for the services provided. For example, 'number of invoices processed' is a

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cost basis (driver) for the Accounts Payable department to equitably distribute their costs to client companies based on the number of invoices processed on behalf of that client company.

 Those based on "other" causes whereby the selection of the allocation basis is related to the specific service being provided and is a proxy for a transactional-type allocation basis

3.2.3 PA Approach to the Development of Cost Causative Allocation Bases at National Grid

PA performed the following tasks in developing the cost causative allocation bases described below.

- Reviewed the relevant sections of the Liberty report
- Developed understanding of Service Company structure through interviews and review of the 2011 NGUSA Operating Model
- Reviewed other relevant internal studies
- 4. Conducted interviews of representatives from most Service Company departments and some operating company personnel serving more than one utility or segment. The purpose of these interviews was to:
 - Identify the department's primary activities performed and services provided
 - · Identify the entities to whom the services were provided
 - · Identified the resources involved in producing those services
 - Discuss cost drivers and potential allocation bases reflective of those cost drivers (i.e., cost causative allocation bases)
- 5. Reviewed the Company's FERC Form 60s and other documents to identify allocation bases presently used that were not identified during the interviews
- Developed an understanding of current cost allocation practices
- Reviewed cost allocation practices used at approximately 25 other utilities in the United States as reported in FERC Form 60s or rate case testimony (often including Cost Allocation Manuals). As examples,
 - · AEP uses 55 different allocation bases
 - · Ameren uses 24 different allocation bases
 - Rochester Gas & Electric (part of Iberdrola) uses 12 different allocation bases but allocates a number of costs using direct labor overheads not currently used by National Grid
 - · PEPCO Holdings uses 26 different allocation bases
 - Integrys Energy uses 30 different allocation bases
- Considered cost allocation-related work performed on behalf of other clients in the utility industry. In
 one study prepared on behalf of Southwestern Public Service Company, we noted that the number of
 allocation methods reported ranged from 6 to 75, with a median of 19.
- 9. Developed recommendations for the general allocator and cost causative allocation factors and reviewed recommendations with company personnel including the SAP team.
- Recommended alternative approaches such as the expanded use of a "service company cost pool" to be allocated based on the Service Company's composite cost causative allocations and direct charges.

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- Recommended the use of a clearing account for infrastructure costs (facilities and IT) that would simplify the current process. This recommendation cannot currently be implemented as it would require a design change to SAP.
- 12. Recommended a process whereby department specific supervision, overhead and A&G costs be allocated based on the Department's composite cost causative allocations and direct charges.
- 13. Recommended a list of allocation bases that represents the best fit for National Grid USA based on its current business model giving consideration to issues raised in the Liberty audit and commonly accepted allocation practices in the utility industry.

3.2.4 Cost Causative Allocation Bases

In this section of the report we describe the cost causative allocation bases (for both transactional and "other" cost drivers, in that order) that we propose be part of SAP. These allocation bases and the client companies to whom these services are provided will be selected as individuals report time or process expenses using the appropriate fields in the SAP order number. For each cost causative allocation basis we indicate who will be using the allocation basis (based on the current operating model), the rationale for the use of the allocation basis, the source or methodology used to calculate the allocation basis, and other options considered. This same information is also included in the Cost Allocation Manual (current draft provided as Appendix B to this report). We expect that the Cost Allocation Manual will be updated as required going forward to reflect subsequent changes in organization structures and responsibilities.

In some instances, the information required to develop the allocation percentages will not be available prior to the implementation of SAP. In those instances, the application of these allocation bases as discussed herein will be delayed.

In 2010, 38% of all Service Company costs were direct charged to Client Companies and 62% were allocated. Of the 62% that were allocated, 60% of these costs were allocated using a general allocator. Using the cost allocation process and methodology described in the revised Cost Allocation Manual (see Appendix B), we expect that the percentage of costs allocated using the general allocator will be substantially reduced. Best practices in the utility industry suggest a target of 5-10% for the level of costs allocated using a general allocator. Given the number of changes either currently underway or recently completed at National Grid USA including the change in the US Operating Model, the workforce reduction efforts, and the IT transformation effort, it is difficult to model with precision the impact of these changes; however, we expect that the implementation of this revised approach will move the company towards this industry benchmark in a significant manner.

By breaking the linkage between the allocation basis with the companies benefiting from the service provided as recommended by Liberty Consulting, the actual assignment of costs based of these allocation can be tailored to the companies to whom the services are provided. For example, if services are provided which are most appropriately allocated based on "Total T&D Expenditures" and the group providing the service provides the service to gas companies only, the allocation percentages will be based on Total T&D Expenditures data for the gas companies only.

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Allocation Basis: Number of Inbound and Outbound Collection Calls

Who will be using this Allocation Basis: This allocation basis will be used by the credit and collections department and includes both outsourced and insourced collection services.

Rationale for use of the Allocation Basis: For this activity, costs are driven by the number of collection calls received from customers and the number of calls placed by Company or contract employees that are collections related. Different jurisdictions have different rules and regulations related to credit and collections. These different rules as well as differing demographics can drive different level of work activities by utility. The use of this allocation bases recognizes these differences.

Source and Calculation of the Allocation Basis: At this time, the only information consistently available for both Company and contractor-provided services is the number of inbound collection calls. This information is reported by the Collections Department based on call center records and data provided by contractors. Going forward, the Company will use the call center phone systems to start tracking and reporting all outbound collection calls.

Other Options Considered: The cost of credit and collection activities could also be allocated based on numbers of customers, revenues or write-offs. However, the use of number of inbound and outbound collection calls represents the most directly cost causative basis for allocating these costs and recognizes jurisdictional differences that may not be reflected if number of customers or revenues was used. The level of write-offs would likely be more indicative of relative levels of collection activities but is not as direct a cost driver as using the actual level of collection activity.

Allocation Basis: Number of Bills

Who will be using this Allocation Basis: This allocation basis will be used by the TDC Billing Operations and Procure to Pay Departments.

Rationale for use of the Allocation Basis: Resources used to provide these services are directly related to the number of bills issued. Using this allocation basis recognizes synergies for those companies providing both gas and electric services whereby the cost of those services is billed on a single customer invoice.

Source and Calculation of the Allocation Basis: Information provided by the Billing Department based on customer billing system reports.

Other Options Considered: Billing Department costs could also be allocated based on the number of customers by company; however, this would over allocate costs to those companies providing a single customer bill for both gas and electric services. Number of payments processed is used by some companies to allocate remittance processing costs; PA did not consider the use of a separate allocation basis for these services to be necessary since the receipt of a bill typically triggers a payment transaction.

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Allocation Basis: Number of Purchase Order (PO) Lines

Who will be using this Allocation Basis: This allocation basis will be used by the Procurement Department.

Rationale for use of the Allocation Basis: Resources required are directly related to the volume of purchases made. We recognize that while not all purchase orders require the same degree of effort, on an overall basis we expect that the average time spent will be relatively consistent from company to company.

Source and Calculation of the Allocation Basis: This information will be available companywide on a consistent basis upon implementation of SAP.

Other Options Considered: For those purchase orders which require significant involvement by Procurement, another option for the company to take is to direct charge the companies on whose behalf Procurement is serving. This option can work without jeopardizing the fairness of the allocation process if the direct charging is done consistently; this will require a clear definition of "significant involvement" and routine oversight.

Allocation Basis: Number of Invoice Lines Processed

Who will be using this Allocation Basis: This allocation basis will be used by the Accounts Payable Department.

Rationale for use of the Allocation Basis: Resources required are directly related to the volume of invoices lines processed.

Source and Calculation of the Allocation Basis: Each line on an invoice represents a separate transaction. An invoice line can be reported to one and only one Company, but an invoice may include charges to multiple companies. This information will be available companywide on a consistent basis upon implementation of SAP.

Other Options Considered: Use number of invoices instead of invoices lines. This option presumes, however, that each invoice is associated with one and only one Client Company. While this is true in some instances, it is not true in all instances, and changing practices to move in this direction would negatively impact the efficiency and effectiveness of both Procurement and Accounts Payable.

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Allocation Basis: Number of Claims Processed

Who will be using this Allocation Basis: This allocation basis will be used by the Claims Department.

Rationale for use of the Allocation Basis: Resources required are directly related to the volume of claims processed.

Source and Calculation of the Allocation Basis: The Claims Department maintains a database of all claims processed. The Client Company is identified in the database. Developing the percentages of claims processed by Client Company using information provided by the Claims Department from this database is simple and reliable.

Other Options Considered: We initially considered using number of claims paid as an allocation basis when we believed this information was available and were unsure whether the total number of claims processed was available. We subsequently learned that the Claims Department has reliable data available by company for both the number of claims paid and the number of claims processed. Using the number of claims processed is more reflective of the underlying cost drivers because many claims processed do not result in payment where the company is found to not be at fault.

It is reasonable to expect that the volume of claims processed is proportional to the size of the Client Company. That is, a utility with a significant investment in utility property and a large customer base would reasonably be expected to have more claims than a utility with less plant and a smaller customer base. Therefore, another option considered was to develop the allocation basis percentages using an allocation basis comprised of these components. And this allocation basis would be relatively easy to administer. However, if more direct cost driver data is reliable and available, PA's preference is to use that data. And using more direct cost driver data recognizes that operating practices may contribute to differences in rates of claims against individual Client Companies and allows for the allocation of costs proportionate to the volume of claims by company.

Allocation Basis: Number of Inbound Call Minutes

Who will be using this Allocation Basis: This allocation basis will be used by the Customer Care contact center.

Rationale for use of the Allocation Basis: Resources required are directly related to the volume and duration of inbound calls. That is, the more calls taken, and the longer the call, the more representatives will be required to handle customer calls. This is a commonly used allocation basis in the industry for contact centers.

Source and Calculation of the Allocation Basis: Number of calls taken and the duration of each call together with wrap-up time by Client Company are readily available from the contact center telephone system.

Other Options Considered: Number of customers would be an alternative allocation basis. Again, however, if more direct cost driver data is reliable and available, PA's preference is to use that data. Using more direct cost driver data recognizes that operating practices may contribute to differences in incoming call volumes and allows for the allocation of costs proportionate to the volume of call minutes by company.

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Allocation Basis: Number of Customers

Who will be using this Allocation Basis: This allocation basis will be used by several departments including Credit and Collections, Customer Meter Services, TDC (Customer Advocacy), Operations Support, and Accounting Services (Revenue Accounting).

Rationale for use of the Allocation Basis: For these departments the level of work is driven by, and the client companies benefit in proportion to, the number of customers by utility company.

Source and Calculation of the Allocation Basis: This information is available from the customer information system. For purposes of this calculation, the count is both premises and meters-driven and may also be described as "Number of Accounts." That is, a single premises receiving utility service by a single meter is counted as one customer. A premises receiving both gas service and electric service from National Grid, with both services being, of course, individually metered, counts as two customers. This information should agree with the customer count reported in the FERC Form 1 or comparable annual reports.

Other Options Considered: For Customer Meter Services, we considered using "number of meters tested" as an allocation basis. We ultimately concluded that meter testing represented only one of several services offered by the meter shop and that meter shop work was performed on behalf on individual utilities proportional to the number of customers.

Allocation Basis: Dollar Value of Capital Expenditures

Who will be using this Allocation Basis: This allocation basis will be used by several departments: Property Accounting, Construction (when not direct charged), and Network Strategy (Standards, Engineering)

Rationale for use of the Allocation Basis: For these departments the level of work is largely driven by, or the client companies benefit in proportion to, the volume and value of capital expenditures.

Source and Calculation of the Allocation Basis: This information used to develop the allocation percentages by company is available in the FERC Form 1 or equivalent. The cash flow statements of each company report "Cash Outflows for Plant."

Other Options Considered: Using budgeted or forecasted capital expenditures by Company. This option was dropped from consideration after discussions which indicated that actual capital expenditures are not expected to differ significantly year over year and giving a preference to the use of publicly available data where possible.

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Allocation Basis: Number of Employees

Who will be using this Allocation Basis: This allocation basis will be used by several departments including Human Resources; Payroll Accounting; Corporate Affairs (employee communications); Safety, Health and Environment; Tax; and Insurance. This allocation basis is also currently used to allocate IT Desktop support costs.

Rationale for use of the Allocation Basis: For these departments the level of work is largely driven by, or the client companies benefit in proportion to, the number of employees by Company. This is a commonly-used allocation basis for these services in the utility industry.

Source and Calculation of the Allocation Basis: This information is available from the Human Resources information system and is based on the number of active employees (both full and part-time) at the end of the preceding calendar year by Company. In this case, the Service Company receives a percentage of these costs based on its proportionate share of employees. The costs allocated to the Service Company will then be reallocated to the Client Companies in the same proportion as the sum of all other service company-allocated costs.

Other Options Considered: For Payroll, we considered using "number of paychecks issued" as the allocation bases. The logic in considering this allocation basis was that the salaried and bargaining units are on different pay schedules. We dismissed this option for the following reasons: all pay schedules are the same among companies; that is, bargaining unit employees working for Massachusetts Electric receive paycheck on the same frequency and bargaining unit employees working for Niagara-Mohawk. In addition, we were informed that the mix of salaried and bargaining unit employees is not significantly different from company to company. For IT Desktop Support costs, it may be possible to move to more direct charging of these costs by requiring the outside vendor who provides these services to itemize its bill based on the home company of the individual to whom the desktop support services were provided. For some HR services such as labor negotiations, the use of a subset of the employee population (i.e., the bargaining unit workforce) as the allocation basis may be more reflective of the underlying cost driver. This issue can be effectively addressed by restricting the calculation of the Number of Employees allocation basis for these activities to those companies with the represented employee groups subject to the labor negotiations.

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Allocation Basis: Total Dollar Value of Service Company Costs Direct Charged and Allocated

Who will be using this Allocation Basis: This allocation basis will be used by the Service Company to reallocate costs of services provided to the Service Company. Examples of these services include Human Resources and Payroll services as discussed above together with services such as Service Company Accounting.

Rationale for use of the Allocation Basis: Services provided to the Service Company benefit the Client Companies proportionate to the value of Service Company services direct charged and allocated.

Source and Calculation of the Allocation Basis: This information is available from the Service Company Integrity (i.e., Accounting) Department based on the existing allocation process. As a result, the allocation percentages will likely change when data becomes available from SAP which reflects the updated cost allocation methodology as described herein.

Other Options Considered: One other option is to ignore Service Company employees, for example, when allocating Human Resources and Payroll Accounting costs. The benefit in using a two-step approach is that it provides the jurisdictions with a more true cost of the services provided based on the utilities' specific demands for those services. Having more true costs is valuable for benchmarking purposes and when negotiating these services as part of the Service Level Agreement process.

Allocation Basis: Total T&D (Transmission and Distribution) Expenditures

Who will be using this Allocation Basis: This allocation basis will be used by Finance Business Partners (Finance Strategy); COO; Network Strategy (other than vegetation management and 3rd party attachments); and Safety, Health and Environment.

Rationale for use of the Allocation Basis: The level of effort spent on behalf of, and the benefits received by, the Utilities these functional areas are substantially driven by and proportionate to the combined spend on T&D O&M and capital.

Source and Calculation of the Allocation Basis: This information is available from the Service Company Integrity (i.e., accounting) department based on publicly available documents such as FERC Form 1s and equivalent annual reports.

Other Options Considered: We considered using the general allocator or similar multi-component allocation basis. In the end, we believed that using Total T&D expenditures was the most direct cost driver for these services.

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Allocation Basis: Department Productive Time

Who will be using this Allocation Basis: Each department will use this allocation basis

Rationale for use of the Allocation Basis: Each department has costs related to activities that support the direct provision of that department's products and services. Examples of these costs include time and expenses associated with employee training, attending departmental and enterprise-level meetings, supervision, and other office expenses. The provision of each department's products and services to the Client Companies (i.e., "Department Productive Time") are supported by these indirect activities.

Source and Calculation of the Allocation Basis: This data will be unavailable prior to the implementation of SAP.

Other Options Considered: Until such time as the required information is available from SAP, one option would be to base the allocation percentages on individual departmental budgets. It is not clear that the required level of budget detail is uniformly available, however. Another option is to use the general allocator. However, one of the objectives of the cost allocation project is to reduce the percent of Service Company costs allocated using the general allocator to a percentage more close to best practice in the utility industry. One company considered best practice as measured by the percentage of service company costs allocated using the general allocator used a comparable process.

Allocation Basis: Miles of Overhead Electric Lines

Who will be using this Allocation Basis: This allocation basis will be used by Network Strategy for vegetation management and electric emergency response planning activities. Note: The cost of helicopter surveys and patrols will be direct charged.

Rationale for use of the Allocation Basis: The resources required to perform, and the level of benefits derived from, these activities are directly related to the miles of electric lines.

Source and Calculation of the Allocation Basis: This information is available from National Grid's asset data and analytics group.

Other Options Considered: Electric utility plant in service by utility. While a reasonable option, does not provide the same degree of cost causation. To the extent that individual utilities have more or less aggressively been able to underground power lines, these differences may not be reflected in electric plant balances but would impact the cost of these services (or benefits provided) to the individual utilities.

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Allocation Basis: Number of Joint Use Poles

Who will be using this Allocation Basis: This allocation basis will be used for 3rd party attachment activities in the Network Strategy department.

Rationale for use of the Allocation Basis: The resources required to perform, and the level of benefits derived from, these activities are directly related to the number of joint use poles.

Source and Calculation of the Allocation Basis: This information is available from National Grid's Network Strategy group.

Other Options Considered: A potentially better cost driver related to this activity is the number of pole attachments; however, at this time a reliable count of the number of pole attachments by utility is not available.

Allocation Basis: Microwave Airline Circuit Miles

Who will be using this Allocation Basis: Based on FERC Form 60, this is an existing allocation basis used by the telecommunications group within Network Strategy.

Rationale for use of the Allocation Basis: While the total dollar amount of costs to be allocated using this allocation basis is not expected to be as great as for other allocation bases, PA was informed that this information is required to comply with contractual agreements. The dollars being allocated are the costs to administer the shared telecommunications network.

Source and Calculation of the Allocation Basis: This information is available from National Grid's Network Strategy group.

Other Options Considered: None

Allocation Basis: Level of Debt Outstanding

Who will be using this Allocation Basis: This allocation basis will be used by the Treasury Department.

Rationale for use of the Allocation Basis: Many of the activities of the Treasury Department are related to the level of debt outstanding. These activities include compliance, debt management and treasury operations.

Source and Calculation of the Allocation Basis: This information is provided by the Treasury Department and represents the average level of long-term debt and short-term borrowing caps for the prior calendar by Company as a percent of the average level of long-term debt and short-term borrowing caps for all companies.

Other Options Considered: We considered individual allocation bases for the individual group's within the Treasury department but ultimately could not justify that added level of precision with the cost given the relatively small value of the dollars in each allocation bucket considered.

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Allocation Basis: Dollar Value of Property Owned

Who will be using this Allocation Basis: This allocation basis will be used by the Property Strategic Services and Property Tax groups with the Shared Services Department, the Insurance Department, and Safety, Health and Environment.

Rationale for use of the Allocation Basis: The resources required to provide these services, and the benefits derived by the individual Client Companies, are related to the dollar value of property owned.

Source and Calculation of the Allocation Basis: This is an existing allocation basis calculated as the ratio of gross fixed assets, valued at original acquisition costs, and investments owned in other companies, including construction work in progress, at the end of the year, the numerator of which is for a specific client company and the denominator being all recipient client companies.

Other Options Considered: None.

Allocation Basis: Revenues and Number of Commodity Transactions

Who will be using this Allocation Basis: This allocation basis will be used by Treasury (energy risk management and reporting), Accounting (energy procurement back office activities) and the Chief Customer Officer (energy procurement) functions.

Rationale for use of the Allocation Basis: The resources required to provide these services, and the benefits derived by the individual Client Companies, are directly related to the volume and dollar value of commodity purchases. This is the same allocation basis that will be used to allocate the cost of the new Energy Trading and Risk Management system being implemented by National Grid.

Source and Calculation of the Allocation Basis: The information required to calculate this allocation basis comes from the existing ETRM (the "deal" related information) system and revenues come from publicly available financial reports. The calculation is a two-step process. The first step is to determine the gas / electric split. This is accomplished by equally weighting the percentage splits between electric and gas for the number of deals transacted, expected annual transaction values, and the number of ETRM system users. Once this split between gas and electric is determined, these percentages are applied to the individual companies based on revenues to calculate weighted average allocation percentages on a combined basis.

Other Options Considered: We considered using commodity purchase volumes on a standalone basis as the allocation basis. Given that processes were already in place to allocate the cost of the new ETRM system based on this allocation basis it made sense that we move to a common allocation basis, especially since this allocation basis is more closely aligned with the actual cost drivers for these activities. In addition, the calculation of the allocation basis if based on commodity purchase volumes would require an assumption of the relative weighting of a "kWh" purchased compared to a "Dth" purchased. Using this allocation basis eliminates the need for this assumption.

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Allocation Basis: Number of General Ledger (GL) Transactions

Who will be using this Allocation Basis: This allocation basis will be used by Accounting Services. The Accounting Services department is responsible for maintaining the general and supporting ledgers of the Client Companies.

Rationale for use of the Allocation Basis: The resources required to provide these services are directly related to the volume and dollar value of commodity purchases. This allocation basis is commonly used in the utility industry.

Source and Calculation of the Allocation Basis: The information required is not currently available but is expected to be made available in SAP.

Other Options Considered: Other options considered included the use of the general allocator similar to what is proposed for other finance function departments such as Corporate Accounting.

Allocation Basis: Mainframe Profile

Who will be using this Allocation Basis: This allocation basis is used by IT Enterprise Operations to allocate data center costs.

Rationale for use of the Allocation Basis: This allocation basis allocates data center costs according to their approximate usage by each entity.

Source and Calculation of the Allocation Basis: The percentages used to allocate these costs to the client companies are based on a comprehensive study completed several years ago. Data required to update this study will not be available prior to the implementation of SAP.

Other Options Considered: National Grid USA IT is currently going through an IT Transformation initiative. One of the objectives of this initiative is to have greater transparency of the cost and demand for IT services. Coupled with changes that will be required by the replacement of various current systems with SAP, IT function allocation bases including "Mainframe Profile" are likely to continue to evolve. The results of this evolution cannot be predicted in detail at this time. PA's industry research indicates that for many companies in the utility industry the IT departments commonly have a more comprehensive set of allocation bases than reflected here. Grid IT USA currently uses direct charging in many instances; it is expected that the dollar value of IT services direct charged will at least remain the same and more likely increase in the future (see the Number of Employees allocation basis write-up for a related discussion of Desktop Support Services).

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Allocation Basis: Server Profile

Who will be using this Allocation Basis: This allocation basis is used by IT Enterprise Operations to allocate server costs.

Rationale for use of the Allocation Basis: This allocation basis allocates server costs according to their approximate usage by each entity.

Source and Calculation of the Allocation Basis: The percentages used to allocate these costs to the client companies are based on a comprehensive study completed several years ago. Information required to update this study will not be available prior to implementation of SAP.

Other Options Considered: National Grid USA IT is currently going through an IT Transformation initiative. One of the objectives of this initiative is to have greater transparency of the cost and demand for IT services. Coupled with changes that will be required by the replacement of various current systems with SAP, IT function allocation bases including "Server Profile" are likely to continue to evolve. The results of this evolution cannot be predicted in detail at this time. PA's industry research indicates that for many companies in the utility industry the IT departments commonly have a more comprehensive set of allocation bases than reflected here. Grid IT USA currently uses direct charging in many instances; it is expected that the dollar value of IT services direct charged will at least remain the same and more likely increase in the future (see the Number of Employees allocation basis write-up for a related discussion of Desktop Support Services).

Allocation Basis: Gross Margin, Net Plant and O&M Expenses ("General Allocator")

Who will be using this Allocation Basis: This allocation basis will primarily be used by functions and departments providing governance or business-sustaining services to the enterprise. The Functions expected to use this allocation bases include: executives, shareholder relations, corporate accounting, Corporate Secretary, enterprise risk management, tax department, corporate planning and reporting, SarBox, strategic planning, corporate affairs, internal audit, legal, insurance (general liability), jurisdictional presidents, and regulatory.

Rationale for use of the Allocation Basis: Section One of this report describes in detail the rationale for the use of this allocation basis.

This allocation basis reasonably represents the cost drivers of the jurisdictional presidents and regulatory to the extent their time cannot be direct charged. It is expected that legal and internal audit costs will be direct charged where appropriate or, in the case of internal audit, that a more appropriate allocation basis will be used based on the specific focus of the audit.

Source and Calculation of the Allocation Basis: See Section 3.1 of this report for a detailed description of the source and calculation of this allocation basis.

Other Options Considered: See Section 3.1 of this report in which we describe in detail the process used to develop the recommended general allocator.

In Appendix A, we present a summary of the services offered and the related allocation or charge bases by Functional Area and Department. In the allocation bases section of this summary we indicate whether the department will also be direct charging for the service provided and whether the general allocator will be used. Please refer to Note 1 and Note 2 at the top of Appendix A for additional information.

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3.2.5 Other Charging Bases

In addition to the above, Service Company departments can use the following charging bases without using the SAP allocation process embedded in the order number. In some cases, these charging bases are similar to "billing" bases as if these services had been procured from an outside vendor. This practice is commonly found in the industry for services such as the Print Shop. The related costs will be direct charged to the appropriate company or cost center. This information may not be currently available in all instances. These are:

| Charging basis | Definition |
|--|---|
| Time Study (Fixed Distribution) | Based on periodic time studies of work performed or planned to be performed. (Time entered as if direct charged.) |
| Number of Airplane Trips | Fixed cost per trip calculated outside of SAP |
| Number of Vehicles | Used to assign costs to client company transportation clearing accounts with calculation done outside the SAP order number allocation process |
| Number of Training Center Transactions | Cost to provide training billed to users on a per session attended basis |
| Square Feet | Square feet per facility |
| Number of Images Printed | Based on the number of documents copied, bound and printed with the cost of the services provided based on periodic studies. |



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Appendix A

National Grid USA

Allocation Basis by US Functional Area (with sub-charted Department/Cost Center)

| VOTE 1: All functio Causative method w to assign costs. In th | | centers should use the Direct Charging method o | NOTE 1: All functions/departments/cost centers should use the Direct Charging method of assigning or allocating costs wherever appropriate consistent with practices described in the CAM. Secondarily, they should use a Cost Concerning method when direct charging method when direct charging method when direct charging method when the common 3 noist General Blocators should be resigned from either the direct charging method when the common 3 noist General Blocators should be resigned from either the direct charging method when the common 3 noist General Blocators should be resigned. | naroariate consistent with practices described in the CAM. Se | |
|---|--|--|--|---|---|
| | ns/departments/cost hen direct charging α e case of governance | Causative method when direct charging cannot be appropriately used, and lastly if costs can not equitably be assigned from either the direct or cost causative methods, then the cor to sisted below. to assign costs. In the case of governance and certain other costs, the general allocator is considered to be the appropriate cost causative allocation basis and has been listed below. | considered to be the appropriate cost caus | Causative method when direct charging cannot be appropriately used, and lastly if costs can not equitably be assigned from either the direct or cost causative methods, then the common 3 point General Allocator should be used to assign costs. In the case of governance and certain other costs, the general allocator is considered to be the appropriate cost causative allocation basis and has been listed below. | condarily, they should use a Cost General Allocator should be used |
| NOTE 2: The data I | equired for some of tl he IT Transformation | NOTE 2: The data required for some of the allocation bases described below will not be ar upon completion of the IT Transformation project currently underway. | vailable prior to the implementation of SA | NOTE 2: The data required for some of the allocation bases described below will not be available prior to the implementation of SAP. In the case of Information Services, the allocation bases described herein will be reassessed upon completion of the IT Transformation project currently underway. | escribed herein will be reassessed |
| Global Finance | US Finance | US Financial Services | Work closely with global Finance | Provide accounting services to utilities (G/L, trial | Direct charge |
| | | Accounting Services | leadership to deliver financial controls, compliance and regulatory reporting | balances) | # of GL Transactions |
| | | Accounting | in the US. Manage the US | Provide property accounting services | # of Claims Processed |
| | | External Reporting | Foundations Program. | Provide revenue accounting services | Total T&D Expenditures |
| | | Balance Sheet Integrity | | Provide accounting services to Service Company | Direct charge Service |
| | | Accounting Solutions | | External reporting | Company cost pool (to be |
| | | Service Company Integrity | | Provide energy back office services | allocated based on total Service Company charges by |
| | | Controls | | Provide finance business partner services – Central | Client Company) |
| | | Revenue Management & Controls | | Functions, Customer, Shared Services, IS, Operations and Network Strategy | Capital Expenditures |
| | | USFP (SAP) | | Provide finance strategy, revenue analysis, budget | # of Customers |
| | | Claims | | support, variance analysis and reporting services | Level of Revenues and Commodity Transactions |
| | | Jurisdictional Finance NY | | | Collingairy Hallsactions |
| | | Jurisdictional Finance MA, RI, NH, Fed | | Management reporting | 3 point general allocator |
| | | Jurisdictional Finance LIPA | | Provide business planning services | |
| | | Decision Support | | Corporate planning and reporting | |
| | | Corporate Planning and Reporting | | Ensure Sarbanes-Oxley compliance | |

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Appendix A

| Corporate / Global Function | US Function | US Department/Cost Center | Description of Responsibilities | Services Provided | Primary Allocation Basis |
|--------------------------------|--------------|--|---|---|--|
| | | | | Provide technical accounting services Manage US Foundations Program Manage claims Manage Jurisdictional Finances Provide decision support | |
| | Тах | Tax Research and Planning Tax Budgeting and Forecasting Tax Accounting Tax Compliance Services Defense and Controversy Workout | Responsible for strategy, planning, compliance and reporting of US income taxes | Provide income tax research and planning services Provide tax budgeting and forecasting services Provide tax accounting services Provide tax defense and controversy workout services Provide tax compliance services | Direct Charge # of Employees General Allocator Dollar Value of Property Owned |
| | US Treasury | Cash Management, Capital Markets and Compliance Pension and 401k Investment Management Energy Risk Management and Reporting | Responsible for all cash management, debt management and investment management activities. Also, energy risk management and reporting. | Manage the day-to-day cash needs of the business Manage short-term debt / operate money pool(credit facility fees) Provide capital markets services Provide compliance management services Manage long-term financing needs of the US operating companies Manage pension and 401k investments Oversee energy portfolio risk management function | Direct Charge Level of Debt Outstanding Level of Revenues and Commodity Transactions |
| | US Insurance | Insurance Management | Responsible for monitoring insurable risks, developing the insurance strategy, procuring policies and managing the relationship with the insurance market | Manage insurance requirements | Direct Charge # of Employees Dollar Value of Property Owned |

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| Corporate / Global Function | US Function | US Department/Cost Center | Description of Responsibilities | Services Provided | Primary Allocation Basis |
|--------------------------------|--|---|--|--|--|
| | Investor Relations | Global Investor Relations | Manages the relationship with all US buy-side and sell-side analysts, and develops comprehensive strategies and road shows to attract US investors to National Grid | Manages the relationship with all US buy-side and sell-side analysts Develops comprehensive strategies and road shows to attract US investors to National Grid | These costs are not allocated to the operating companies) |
| Corporate | Strategic Planning and Corporate Development | Strategic Planning and Corporate Development | Sets the strategic context for National Grid; coordinates and develops the overall group strategy and the five-year strategic business plan; coordinates business development activities; sets the technology strategy and develops technology partnerships; and coordinates merger, acquisition and divestiture activities. | US Transaction Support US Business Development US Strategy and Development | Direct Charge (including to Corporate) General Allocator |
| | Corporate Affairs | Corporate Affairs Communications and Brand Develop Strategic Communications Maintain Employee Communications Develop External Partnering Federal Affairs Government Relations Media Relations | Responsible for managing the Company's relationships with its main stakeholders – employees, political leaders, the media and communities served. Also responsible for employee and corporate communications. | Government relations Employee Communications Media Relations | Direct Charge # of Employees General Allocator |
| | Audit | Audit | Responsible for providing independent, objective assurance and consulting to add value and improve the organization's operations | Governance, risk and compliance services Operational audits SHE Audits | Direct Charge Other Allocation Bases as Appropriate Depending on Nature of Audit General allocator |

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| Corporate / Global Function | US Function | US Department/Cost Center | Description of Responsibilities | Services Provided | Primary Allocation Basis |
|--------------------------------|------------------------------|---|--|--|--|
| | Procurement | Procurement Procurement Strategy Sourcing | Responsible for negotiating and contracting for goods and services | Procurement of M&S inventory | Direct Charge # of PO Lines General Allocator |
| US Operations | Jurisdictional Presidents | Jurisdictional Presidents Performance and Strategy Community and Customer Management Transmission Commercial , FERC LIPA Program Management Substations, Protection and Telecom Overhead and Underground Lines Systems Operations Network Strategy Engineering Network Strategy Planning Construction Delivery Distribution Support Smart Grid IS Support | The Jurisdictional Presidents (non-LIPA) are responsible for the financial and operation performance of each of the regulated entities within their jurisdiction. This is larged accomplished through Service Level Agreements with the following functions: | Provide direction and management oversight for the individual regulated utilities to ensure all customer service, safety, reliability and financial return goals are met. Coordinate the development of comprehensive jurisdictional strategy and business plans that establish key objectives, resources and milestones which are tracked against service level agreements that include key performance indicators and metrics. Maintaining strong local relationships within the areas served by the individual regulated utilities. Work closely with the sales leads to promote gas and electricity, demand reduction and distributed resource initiatives in line with customer priorities within their area. Manage relationships with wholesale transmission customers and generators (FERC Jurisdiction) Operate the LIPA T&D System to ensure all contractual obligations are met. | Direct Charge General Allocator |
| | Chief Operations Officer | Emergency Planning PMO Resource Planning Operations Performance Project Management and Complex Construction LNG Operations | Responsible for constructing, operating and maintaining the networks and plants safely, reliably and efficiently for each regulated utility (other than LIPA). Lead an integrated approach to storm and emergency response. | Provide overall direction and manage performance of all operations activities Develop, test and implement emergency response plans Plan, direct and implement resource management plans Provide project management and complex | Direct Charge Total T&D Expenditures Miles of Overhead Lines Charge per trip similar to commercial airline (done outside of SAP) |

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| Corporate / Global Function | US Function | US Department/Cost Center | Description of Responsibilities | Services Provided | Primary Allocation Basis |
|--------------------------------|------------------|------------------------------|--|---|--|
| | | Power Plant Operations | | construction services | Number of Vehicles (done |
| | | Control Center Operations | | Manage LNG Operations | outside of SAP) |
| | | Operations Support | | Manage Power Plant Operations | Dollar value of issues from inventory (applied through |
| | | Aviation | | Provide Control Center Operations | clearing process) |
| | | Fleet Services | | Provide Operations Support: | # of Customers |
| | | Inventory Management | | o Aviation | |
| | | Meter Test / Electric Lab | | o Fleet Services | |
| | | Customer Fulfillment | | o Inventory Management | |
| | | Support Services | | Gas and electric labs | |
| | | Investment Recovery | | o Meter Shops | |
| | | Maintenance and Construction | | o Customer Fulfillment | |
| | | Electric Distribution | | Support services | |
| | | Field Operations | | o Investment recovery | |
| | | | | Maintain and Construct gas and electric facilities: | |
| | | | | New England gas utility facilities | |
| | | | | New York electric utility facilities | |
| | | | | New England electric facilities | |
| | | | | New York gas facilities | |
| | | | | Customer Meter Services (including dispatch and scheduling services) | |
| | | | | Provide quality control and field quality updates to regulatory commissions | |
| | Network Strategy | Asset Management | Responsible for managing the electric | Develop policies and procedures to deliver an | Direct charge |
| | | Gas System Engineering | and gas assets that are critical in developing jurisdictional strategy, determining canital work plans and | enterprise-wide asset management program | Total T&D Expenditures |
| | | | מפרפוווווווו פ משומו אסו א שומום מיים | | |

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| Corporate / Global Function | US Function | US Department/Cost Center | Description of Responsibilities | Services Provided | Primary Allocation Basis |
|--------------------------------|---------------------------|--|--|--|--|
| | | Electric System Engineering Standards, Policies and Codes | delivering engineering designs and technical guidelines. | Deliver the technical requirements for SmartGrid Provide engineering, design and resource | Capital Expenditures Number of Joint Poles |
| | | Regulatory Support and Reporting Investment Planning | | management services for gas and electric systems Provide technical standards for material and | Miles of Overhead Electric Lines |
| | | FERC | | construction | Level of revenues and commodity transactions |
| | | Network strategy Gas | | Levelop best practice work methods Communicate new and changed codes and standards | Microwave airline circuit miles |
| | | NY Electric | | Manage the gas quality laboratory | |
| | | NE Electric | | Develop long-term capital investment plans | |
| | | Electric Transmission | | Support electric and gas rate cases | |
| | | | | Provide technical reports for regulatory agencies | |
| | | | | Oversee FERC compliance | |
| | | | | Manage Joint Poles | |
| | | | | Manage Jointly Owned Telecommunications Network | |
| | | | | Vegetation Management and Inspections | |
| | Regulation and Pricing | Regulation and Pricing Regulatory Strategy and Integrated Analytics | Lead rate case and regulatory filings in alignment with jurisdictions, finance, legal and functional areas | Develop and/or evaluate regulatory strategies for the different jurisdictions | Direct charge General Allocator |
| | | Regulatory Accounting | | Lead and/or coordinate rate cases and regulatory | |
| | | Federal Regulatory Affairs | | filings | |
| | | | | Provide financial, research and technical analysis to | |
| | | | | support rate case work | |
| | | | | Develop and submit regulatory compliance reports | |
| | | | | Support rate design and pricing strategies for the | |
| | | | | operating business in the US (including COSS) | |

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| Corporate / Global Function | US Function | US Department/Cost Center | Description of Responsibilities | Services Provided | Primary Allocation Basis |
|--------------------------------|---------------------------------|---|---|---|--|
| | | | | Provide project management support for rate cases, filings and regulatory audits Support regulatory relationships Provide regulatory accounting services | |
| | Chief Customer Officer | Customer and Business Strategy Program Strategy Product and Energy Services Economic Development and Corporate Citizenship Market Strategy Customer Analytics and Risk Management Analytics, Modeling and Energy Forecasting Commercial Intelligence Customer Choice Commercial Systems and Data Management Reporting and Metrics Energy Procurement Sales and Sales Operations Marketing and Customer Experience | Create, sustain and grow relationships with residential and commercial customers | Develop business plans for evaluating, testing and deploying emerging technologies through alliances and partnerships Provide analytics, modeling and energy forecasting Develop commercial intelligence Procure energy procurement Sales and Sales Operations Develop and manage energy efficiency programs Develop marketing programs Measure customer satisfaction | Direct Charge Number of Customers Level of Revenues and Commodity Transactions |
| | Safety, Health & Environment | Safety Field Support Communications | Develop and support safety management strategies, workers compensation, absence management, | Develop Safety policies and procedures Develop environmental policies and procedures | Direct Charge # of employees |

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| Corporate / Global Function | US Function | US Department/Cost Center | Description of Responsibilities | Services Provided | Primary Allocation Basis |
|--------------------------------|-----------------|---|--|--|---|
| | | Public Safety Environment Compliance and Licensing Environmental Management Environmental Policy Health Absence Management Back to Work Guidance Wellness Program Workers Compensation Occupational Case Management Process Safety SHE Directors - Functions | OSHA and DOT mandated programs | Site investigation and remediation Develop Health and Wellness policies and procedures and strategies | Total T&D Expenditures Dollar Value of Property Owned |
| | Shared Services | Transaction Delivery Center Billing Operations Response Team Employee Services Credit and Collections Procure to Pay Payment Processing Property Strategy Facilities Management Customer Care Contact Centers Managed Account Services Customer Advocacy Real Estate Transactions | Responsible for providing customer, transactional and property services to the National Grid USA enterprise. | Answer customer calls Provide managed account services for large customers Bill customers Provide employee services Provide credit and collections services Process customer payments Provide "Procure to Pay" services (non-inventory purchases) TDC controller TDC Response Team Provide local customer office services Provide local customer office services | Call Minutes And Customers # of Customers # of Employees # of Inbound and Outbound Collection Calls # of Purchase Order Line Items # of Invoice Line Items Processed Dollar Value of Property Owned # of Images Printed (done |

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| Corporate / Global Function | US Function | US Department/Cost Center | Description of Responsibilities | Services Provided | Primary Allocation Basis |
|--------------------------------|--|--|--|--|--|
| | | Real Estate Project Management Property Tax Land Survey Energy Delivery Support Facilities Management Print and Mail Services Facility Operations Asset Management | | Acquire and dispose of real estate Manage property tax Obtain rights of way and easements Surveying Provide printshop services Provide mailroom services Facility operations and maintenance | # of Employees * Aguare Feet Occupied (done outside of SAP) # of Training Facility Transactions (done outside of SAP) |
| Global HR | US Human Resources | Compensation, Benefits and Pensions Labor and Employee Relations US HR Business Partners Recruiting Inclusion and Diversity Technical Training HR Operations | Ensure HR policy, programs and procedures in the US meet the functional and jurisdictional needs while in line with the global HR strategy | Design and implement the compensation and benefits strategy for the US Develop and implement a comprehensive short- and long-term Labor and Employee Relations strategy Develop HR plan and workforce strategy Manage recruiting, inclusion and diversity initiatives in the US Manage internal metrics and performance Identify and develop training plans and programs Recruit employees | Direct Charge # of employees |
| Global IS | Global / US Information Services | Project Management Service Delivery Solution Delivery | Identifies, recommends, develops, implements and maintains cost-effective technology solutions and infrastructure to meet business need | Project management services Provide service delivery solutions Provide solution delivery services Provide IS security services | (See Note 2 above) Direct charge Mainframe Profile Server Profile # of Employees # of Customers |

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| Corporate / Global Function | US Function | US Department/Cost Center | Description of Responsibilities | Services Provided | Primary Allocation Basis |
|--------------------------------|-------------|---|---|--|---|
| | | | | | General allocator |
| Global Legal | US Legal | Jurisdictional Regulatory Real Estate Litigation, Environment and Employment Corporate and Commercial | Deliver legal solutions and strategic advice to the US business. Supports company secretary, ethics, business conduct, risk and compliance, and information and records management. | Provide regulatory services Provide real estate support services Provide other legal services Provide corporate and commercial legal services | Direct charge General Allocator M&A-related – not allocated |
| | | | | Business conduct and ethics | |

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National Grid USA

Cost Allocation Manual

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1. Introduction

National Grid, a publicly traded company based in the United Kingdom, is an international electricity and gas company and one of the largest investor-owned energy companies in the world. National Grid USA (Company) is a wholly-owned subsidiary of National Grid.

National Grid USA Service Company, Inc. (Service Company), a wholly-owned subsidiary of National Grid USA, is a company engaged primarily in the rendering of services to companies in the National Grid USA holding company system. The organization, conduct of business and method of cost allocation of the Service Company are designed to result in the performance of services and the provision of goods economically and efficiently for the benefit of affiliate companies at cost, fairly and equitably allocated among such companies.

The purpose of the Cost Allocation Manual ("CAM") is to prescribe the manner in which costs will be charged to the National Grid USA client companies (Client Companies) by the Service Company or among affiliates in the event of storm restoration and other emergency services. The prevailing premise of these cost allocation guidelines is that allocation methods should not result in subsidization of non-regulated services or products by regulated entities or subsidization of services or products from one regulated entity to another.

The provision of administrative services to the Client Companies by the Service Company is specified in Service Contracts (National Grid legacy companies) and Service Agreements (KeySpan legacy companies) filed with the respective utility regulatory commissions (Commission). [This reflects the current service company organization.]

2. Responsibility for Maintaining the CAM

The Vice President, Service Company and Regulatory Accounting, has overall responsibility for the Company's cost allocation policies and procedures. The Director, Service Company Integrity, has day-to-day responsibility for maintaining the CAM and ensuring that accounting records reflect the policies and procedures described in the CAM. This includes responsibility for maintaining the list of approved cost allocation bases as described in Section 10 of this manual.

3. Definitions

- a. Act NAME OF APPROPRIATE STATE LAWS. (JFJ Not sure if this is applicable. Should discuss with Regulatory. It's intended to reference regulatory guidance/requirements specifically related to cost allocations. We see this most frequently in the context of transactions with non-regulated affiliates.)
- b. Affiliates Companies that are related to each other due to common ownership or control. For example, affiliates include National Grid USA Service Company, Niagara

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Mohawk Power Corporation, Massachusetts Electric, and KeySpan Energy Delivery of Long Island (KEDLI). Public Utility Holding Company Act (PUHCA) 2005 defines the term "affiliate" of a company as any company, 5 percent or more of the outstanding voting securities of which are owned, controlled, or held with power to vote, directly or indirectly, by such company.

- c. **Associate Company** According to PUHCA 2005, the term "associate company" refers to any company in the same holding company system with such company.
- d. Attributable Cost Costs which are incurred for activities and services which benefit the client companies. Some costs are directly attributable to the client companies; other costs such as corporate governance costs are indirectly attributable to the client companies.
- e. Client Companies Affiliates which receive services provided by the Service Companies.
- f. Cost Causative Allocation Factor Methodology used to allocate directly attributable costs based upon measurable cost causing relationships; for example, payroll department costs are allocated on the number of employees for each entity to which the Service Company provides this service.
- g. **Commission** The State utility regulatory commissions in the states in which National Grid operates. These include the New York Public Service Commission, the Massachusetts Department of Public Utilities and the Rhode Island Public Utilities Commission.
- h. **Cost Allocation Manual (CAM)** An indexed compilation and documentation of the Company's cost allocation policies and related procedures.
- Cost Allocations The methods or ratios used to apportion costs. A cost allocator can be based on the origin of costs, as in the case of cost drivers; cost-causative linkage of an indirect nature; or one or more overall factors (also known as general allocators).
- j. **Common Costs** Costs associated with services or products that jointly benefit all regulated and non-regulated business units.
- k. Cost Driver A measurable event or quantity which influences the level of costs incurred and which can be directly traced to the origin of the costs themselves; for example, number of invoices processed is a cost driver for the Accounts Payable department. To the extent possible, the allocation basis should reflect the underlying cost driver if the cost cannot be direct charged.
- I. Cross-subsidization The offering of a competitive product or service by an electric or gas public utility, or an affiliate, which relies in whole or in part on the use of utility employees, equipment or other assets, and for which full compensation (via cost allocation or direct payment), has not been provided resulting in the inappropriate transfer of benefits from the utility ratepayers to the competitive affiliate. See 18 C.F.R. Part 35 (2008) for FERC rules regarding cross-subsidization restrictions on affiliate transactions.

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- m. **Direct Costs** Costs which can be specifically identified with a particular service or product and the Client Company(s) to which that product or service is provided. These costs are charged directly to the Client Company(s).
- n. Fully Allocated Costs The sum of the direct, indirect and other economic costs of all equipment, vehicles, labor, related fringe benefits and overheads, real estate, furniture, fixtures and other administrative resources utilized, and other assets utilized and costs incurred, directly or indirectly in the providing of services from the service company to an affiliate.
- o. **Functions** Refers to the National Grid internal organizational structures under which National Grid USA conducts business.
- p. General Allocator Methodology used to allocate indirectly attributable costs to entities. For National Grid USA, the general allocator is the ratio of net assets, gross margins and O&M expenses, equally weighted.
- q. Holding Company PUHCA 2005 defines "holding company" as "any company that directly or indirectly owns, controls, or holds, with power to vote, 10 percent or more of the outstanding voting securities of a public-utility company or of a holding company of any public-utility company" and any person who exercises "a controlling influence over the management or policies of any public-utility company or holding company as to make it necessary or appropriate for the rate protection of utility customers with respect to rates..."
- r. Indirect Costs Costs that cannot be directly identified with the provision of a particular product or service. This includes but is not limited to governance costs, insurance, and taxes as well the cost of services supporting the Service Company such as Service Company accounting and recruiting for Service Company positions.
- s. **Jurisdictions** Refers to the geographic areas in which National Grid USA operates. Jurisdictions are comprised of one or more utility companies.
- t. **Non-Regulated** Those entities, products and services which are not subject to regulation by regulatory authorities.
- U. Operating Companies Companies to whom the Service Companies provide products and services. Operating Companies include, but are not limited to, Niagara Mohawk Power Corporation, Massachusetts Electric, and KeySpan Energy Delivery of Long Island (KEDLI). Also referred to as Client Companies.
- v. **PUHCA 2005** 18 C.F.R. Title 18: Conservation of Power and Water Resources, PART 366 PUBLIC UTILITY HOLDING COMPANY ACT OF 2005
- w. **Regulated** That which is subject to regulation by regulatory authorities such as the New York Public Service Commission.

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- x. **Service** Any managerial, financial, legal, engineering, purchasing, marketing, auditing, statistical, advertising, publicity, tax, research, or any other service (including supervision or negotiation of construction or of sales), information or data, which is sold or furnished for a charge. (PUHCA 2005)
- y. Service Agreement Legal agreements between then Service Companies and the Client Companies which describe the services offered, services selected, compensation and billing, terms, and cost accumulation, assignment and allocation methodologies. Also referred to as Service Contracts. The documents are filed with the utility regulatory commissions and serve as the basis for the FERC Form 60 disclosures.
- z. Service Company An affiliate which provides support services to its utility and other affiliates. This includes both the National Grid USA Service Company and the National Grid USA Engineering Services Company.
- aa. **Service Level Agreements (SLAs)** Non-binding agreements between the functional service providers and jurisdictional presidents that define the services provided and the financial and non-financial attributes of those services.
- bb. **Support Services** Administrative and support services that do not involve merchant functions; for example: payroll, taxes, shareholder services, insurance, financial reporting, financial planning and analysis, corporate accounting, corporate security, human resources (compensation, benefits, employment practices), employee records, regulatory affairs, lobbying, legal, and pension management. Support Services typically refers to those services offered by the Service Company.
- cc. Utility Companies Legal entities providing regulated wholesale and retail utility services.

4. Cost Allocation Principles

The following Cost Allocation hierarchy describes the preferred order of methodologies employed and principles used whenever products or services are provided between the Service Company and the Client or Operating Companies or among Operating Companies, for example, in the case of storm restoration services.

- a. Direct charging / assignment is the preferred allocation methodology and should be used if the cost of providing a product or service can be charged to specific affiliates receiving the benefit of that product or service. Direct charging should only be used if the cost of providing a product or service to an individual Client Company can be isolated and reported separately from costs to provide other products or services and from costs to provide the same product and service to other Client Companies.
- b. The costs of products and services that cannot be direct charged should be allocated based on cost causative allocation bases representative of the underlying cost drivers of that product or service.

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- c. The cost allocation methodology should provide the consumers of the products and services with accurate price signals in order to facilitate decision-making related to the demand for and consumption of these products and services.
- d. The cost allocation methodology should be comprehensive, transparent, stable and administratively manageable and cost effective.
- e. The calculation of the cost allocation bases should be supported by a clearly defined methodology, model and supporting policy and procedure documentation.
- f. The cost allocation methodology should accommodate changes in the size of the allocation bases from period to period based on changes in the underlying cost drivers; the allocation bases should not vary significantly from period to period for uncontrollable factors not related to the underlying cost drivers. For example, you would not choose an allocation basis that fluctuates significantly from period to period based on changes in weather if weather is not a cost driver for that activity.
- g. The calculation of the allocation bases should be updated at least annually and more frequently if needed to reflect significant events (e.g., the sale of a significant affiliate).

5. Cost Apportionment Methodology

Costs are defined into the following four categories for purposes of allocating the costs of Service Company products and services to the Operating Companies. These four cost categories are:

Directly Assignable – Expenses incurred for activities and services exclusively for the benefit of an affiliate.

Directly Attributable – Expenses incurred for activities and services that benefit more than one affiliate and which can be allocated based on direct measures of cost causation; for example number of employees or number of invoices processed.

Indirectly Attributable – Expenses incurred as a "cost of doing business" that do not relate to the provision of specific products and services. The costs typically benefit all entities within the corporate umbrella. Examples include governance costs, Corporate Secretary costs, and investor relations costs. These costs are typically allocated based on a general measure of cost causation, commonly referred to as the general allocator.

Not Allocated – Expenses incurred for activities or services that have been determined as not appropriate for apportionment to the operating company affiliates. These costs relate primarily to activities such as corporate diversification, political or philanthropic endeavors and, as such, are charged directly to National Grid USA.

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6. Legal Organizational Structure

See Exhibit A for an organization chart presenting the legal entities comprising National Grid USA.

7. Description and Use of Service Level Agreements¹

Service level agreements are non-binding agreements between the functional service providers and jurisdictional presidents that define the services provided and the financial and non-financial attributes of those services. The services governed by these agreements are described in Section 8 of this manual.

The Jurisdictional Presidents negotiate service levels on behalf of ratepayers. Jurisdictional objectives are used to determine service provider performance goals. SLAs are a key tool by which the regulated operating companies manage both the cost and performance of services provided by the Service Company.

SLAs are negotiated annually between the functional service providers and the jurisdictions. The annual SLA renewal process includes a critical review of the cost and performance attributes of the services provided, collaborative sessions to discuss the services provided, challenge sessions to encourage performance and an escalation process to deal with impasses.

Each month, the Jurisdictional Presidents receive reports detailing performance against the attributes agreed to in the SLAs. Each quarter, the Jurisdictional Presidents meet with the functional service providers to review performance and identify improvement plans where performance is not at the agreed upon level.

See the SLA Handbook for a more detailed discussion of the SLA governance process including meeting agendas, roles and responsibilities, timings and resolution processes.

8. Services Provided by the Service Company - Description and Allocation Methodology

The following table lists those services provided by the Service Company and the Client Companies to whom these services are provided. These services are provided in accordance with the Service Agreements (or Service Contracts) filed with the Commissions. In addition, the provision of these services is governed by the Service Level Agreements described above between the functions and the jurisdictions.

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Additional or different services may be provided, from time to time, as requested by any Client Company.

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Table 8-1
Services Provided By Service Company

| Function / Department | Description of Services Provided | Client Companies |
|---|--|--|
| FINANCE | | |
| Jurisdictional Finance Business Partners | Provide financial services at the jurisdictional level which includes: | LDCs in MA, NY, RI, NH, FERC regulated companies and LIPA |
| | Provide variance reporting and variance forecasting on income statement | |
| | Perform regulatory strategy/rate of return analyses | |
| | Perform revenue/margin analysis | |
| | Manage LIPA MSA, i.e. financial statements, variance analysis, contract costs and updates to contract profitability when necessary | |
| | Provide support to rate filings and rate cases | |
| Decision Support/Finance Business Partners | Provide decision support at the functional level which includes: | Internal Business Functions |
| | Provide operating and capital budgets decisions and management reporting activities | |
| | Perform economic and financial analysis, and short and long-term financial forecasting | |
| | Align financial support functions with strategic plans, policies, procedures and internal controls | |
| | Perform benchmarking and monitoring of operations metrics to help the business achieve targeted results | |
| | Identify savings and potential efficiencies | |
| Accounting Services | Maintain the general ledger for the 18 regulated utilities; | Regulated and non-regulated utilities |

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| Function / Department | Description of Services Provided | Client Companies |
|----------------------------------|---|---|
| | Carry out specialized accounting; Produce external reports for regulated utilities as well as PSC and FERC reports; Maintain plant accounting, billing systems, revenue accounting and reconciliations. | |
| IS Finance | Provide decision support related to IS initiatives; Manage IS project planning, budgeting, forecasting and accounting; Maintain hardware and ongoing infrastructure services. | Indirectly serve all companies |
| US Treasury | Provide services related to cash management, capital markets and compliance; pension and 401k investment management; and energy risk management and reporting (Regulated entities only). | All US entities |
| US Tax | Provide income tax compliance; income tax audit defense and controversy resolution; income tax accounting and financial reporting; income tax budgeting and forecasting; and income tax research and planning | All companies |
| US Insurance | Manage the overall purchase and procurement of different types of insurance. | All companies UK/US depending on the type of insurance |
| Corporate Planning and Reporting | Develop corporate Balance Sheets and Cash Flows used to develop forecasts, budget and variance reports; Report on financial statements; Manage business planning process including calendar and deliverables. | Mostly Regulated companies; consolidated US operations and internal customers |
| Regulatory Accounting | Prepare rate orders and compliance requirements that create regulatory deferrals; Ensure proper accounting of regulatory assets and liabilities; Perform secondary review of FERC Form 1. | Regulated companies |
| Global Corporate Audit | | |
| Internal Audit | Periodically conduct operating audits and audits of the accounting records and other records maintained by the operating companies. Issue audit reports and provide | All companies |

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| Function / Department | Description of Services Provided | Client Companies |
|-------------------------------------|---|---|
| | recommendations, as appropriate, on improving processes and the internal control framework. | |
| SHE Audit | Periodically conduct Safety, Health and Environmental compliance audits at operating company facilities. | All companies |
| | | |
| Human Resources | | |
| Labor and Employee Relations | Advise and assist the operating companies with: Labor contract negotiations and administration | All regulated and non-regulated companies |
| | Investigations into specific instances of misconduct or malfeasance | |
| | Employee grievances, arbitration and external complaint administration and management | |
| | Litigation | |
| HR Business Partners | Assist with the development of the annual and five-year human resources plan and workforce strategy; Facilitate the succession planning process and organizational design; Drive the performance management process. | All regulated and non-regulated companies |
| Recruiting, inclusion and diversity | Identify recruitment needs and create regional recruiting strategies to source those needs, including external sourcing management, internal sourcing management and the testing and hiring and testing of union employees; Advise and assist operating companies in the administration of the design and implementation of diversity and EEO programs. | All companies |
| HR Operations | Provide overall direction and leadership for the HR function while managing internal HR metrics and performance management. | All companies |

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| Function / Department | Description of Services Provided | Client Companies |
|---------------------------------------|---|-------------------------|
| Compensation, Benefits and Pension | Provide central administration for payroll and employee benefit and pension plans including: • Design and implementation of Total Rewards packages • Compliance with requirements of regulatory bodies | All companies |
| Technical Training | Assist with the design and delivery of technical training programs for Gas, Electric, Safety, Process support and Professional development. | All companies |
| | | |
| US Regulation and Pricing | | |
| Regulatory Strategy | Assess revenue requirements, design pricing structures, and file and defend rate cases. Compile earnings reports, compliance filings, special filings and any other filings required by the PUC on a yearly basis. | Regulated companies |
| Pricing and Federal Affairs | Develop long-term regulatory goals and filing plans consistent with business plans, trends, pricing and policy; Manage regulatory relationships; and provide strategic and policy advice to the regulated entities. | Regulated companies |
| | | |
| Shared Services | | |
| Employee Services (TDC) | Provide employee services including: Manage employee data within the HRIS Provide employees and retirees with information and services related to payroll and year-end tax reporting; medical, dental and life insurance; | All operating companies |

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All operating companies including LIPA All regulated companies All operating companies All regulated companies Client Companies Shared Services All companies Maintain and administer payments to current and Responsible for intake of incoming contact center calls for process; Maintain vendor master files; and administer the Process, review and issue customer invoices for retail and Maintain and administer the non-inventory procurement Process employee services transactions, commercial and wholesale electric and gas sales; Provide maintenance of industrial credit and collections, and collections invoices; quality and benchmarking strategies for Shared Services; Develop and coordinate the US Service Level Agreement contact center; Manage outsourcing and move/connect related to line extensions, pole rentals, water heaters, Manage customer inquiries made either in-person, by customer systems; Process billing exceptions, shared metering and mixed metering; Process special billing telephone, by mail and by email; Manage emergency P-Card process, processing of invoices and review of services; Lead all continuous improvement activities; Develop and implement reporting/communications, Devise strategy for field collections and residential Develop and provide Training programs for shared retirement and pensions Description of Services Provided DOT work (outside companies). inbound and outbound calls. retired employees procurement, vendors. governance process. collections. expenses. Credit and Collections (TDC) **Business Process Excellence** Billing Operations (TDC) Function / Department Response Team (TDC) Procure to pay (TDC) **Customer Care**

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Regulated gas companies Gas and electric entities Gas and electric utilities Electric and Gas utilities Regulated entities Regulated entities Client Companies All entities All entities LIPA Recommend strategies to optimize the use of the property Operate and maintain LNG and propane air plants; Ensure capital spend five year plan; Manage scheduling and work adequate regulation, compliance and training related to networks and provide meter data management services Operate and maintain power plants under contract with Conduct emergency response activities when necessary Develop emergency response plans and support storm fieldwork; Manage operations metrics; Provide project Provide building maintenance services; provide capital Provides electric and gas maintenance of facilities and infrastructure and non-complex construction services; Operate gas and electric transmission and distribution Prepare resource work plans; Assist on forecasting of coordination; Manage project control and regulatory management and construction services for complex Provides quality assurance and control services for projects; Develop and report of KPIs. improvements to NG USA facilities. reporting of operations projects. Description of Services Provided restoration activities. National Grid. portfolio. Maintenance and Construction Control Center Operations **Emergency Planning PMO** Operations Performance Power Plant Operations Function / Department **Facilities Management** Resource Planning Property Strategy LNG Operations Operations

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| Function / Department | Description of Services Provided | Client Companies |
|-------------------------------|---|-----------------------------------|
| | the LNG facilities. | |
| Operations Support | Provide fleet, aviation, materials and logistics, technical labs and testing services; Manage connections process for new gas and electric customers; Provide clerical support to all operations. | Regulated entities including LIPA |
| | | |
| Network Strategy | | |
| Asset Management | Develop and deliver asset strategies and policies, procedures and work plans to manage the lifecycle of company assets enabling system performance and the reliable energy supplies; Develop strategies and plans around smart grid technologies; Manage vegetation and maintenance programs. | Regulated entities |
| Gas Systems Engineering | Provides engineering and design services for gas distribution to deliver new customers connections and asset investment projects; Analyze data to ensure gas supplies are sufficient to support growth and maintain system reliability. | Regulated Gas entities |
| Electric Systems Engineering | Provides planning, engineering and design services for electric transmission and distribution; Work with NERC, FERC and other working committees. | T&D companies |
| Investment Planning | Develop capital plans for both electric and gas entities and monitor their long-term investment strategies and work plans; Manage sanctioning process. | Regulated entities |
| FERC | Develop strategy impact analyses on assets under FERC jurisdiction. | Entities under FERC jurisdiction |
| Standards, Codes and Policies | Develop and communicate work and materials standards for gas and electric transmission and distribution | Gas and electric entities |

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| Function / Department | Description of Services Provided | Client Companies |
|----------------------------------|--|--------------------|
| | engineering and operations; Provide training of new materials; Write procedures for gas and T&D organizations; Manage third party pole attachments. | |
| Regulatory Support and Reporting | Provide Regulatory Rate Case support e.g. technical support, expert witness support and input to discovery questions; Gather information and compile reports for required regulatory reporting. | Regulated entities |
| | | |
| Safety, Health and Environment | | |
| Safety | Manage overall and specific safety programs; ensure field identification of hazards and safety performance; Develop and manage safety communications. | All companies |
| Health | Manage the wellness program and related health services; Support the delivery of health services relating to absences due to both occupational (workers comp) and non-occupational illnesses; Provide medical screening services; Administer the drug and alcohol program. | All companies |
| Environment | Ensure environmental compliance with all federal, state and local regulations including developing policies and procedures, training, and reporting; Manage licensing and permitting processes; Responsible for all site investigation and remediation activities. | All companies |
| | | |
| Legal | | |
| Real Estate | Provide legal advice and counsel in connection with real property matters affecting National Grid's businesses. | All entities |

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| Function / Department | Description of Services Provided | Client Companies |
|---|---|--------------------|
| Corporate Counsel | Provide advice and support related to financing activity such as debt issuances, mergers and acquisitions, and commercial activities such as contracting and procurement. | All entities |
| Litigation, Environment and Employment | Provide legal advice and counsel regarding litigation, environment, labor and employment issues, including issues related to National Grid's MSA with LIPA. | All entities |
| Federal and State Regulatory | Provide legal strategic guidance and support on all regulatory issues related to jurisdictional operations on matters before state utility commissions and related regulators, FERC and other federal agencies. | Regulated entities |
| Ethics and Business Conduct | Provide advice and counsel related to business ethics and compliance. | All entities |
| Records Management | Provides records management services to meet business needs and ensure regulatory compliance. | All entities |
| | | |
| Strategy and Business Development | | |
| Mergers and Acquisitions | Coordinate purchases and divestitures (Direct charged to the US Holding Companies). | All entities |
| Business Development | Devise and implement business development efforts (Direct charged to the US Holding Companies). | All entities |
| Strategy | Coordinate development of US strategic plan. | All entities |
| Global Technology | Set the technology strategy and develop technology partnerships. | All entities |
| | | |

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| Function / Department | Description of Services Provided | Client Companies |
|---------------------------------------|---|---------------------|
| Corporate Affairs | | |
| Communications and Brand | Formulate and assist with communication programs and administer corporate philanthropic programs. | All entities |
| Federal Affairs | Manage relationships with the Federal government, agencies and legislative bodies. | Regulated entities |
| Government Relations | Manage relationships with State and local governments, agencies and legislative bodies. | Regulated entities |
| Media Relations | Manage the relationship with the media including crisis and risk communications. | All entities |
| | | |
| Customer | | |
| Energy Solutions Delivery | Responsible for the increase in gas margin and energy efficiency products and solutions sales. | All utilities |
| Energy Products | Provide product knowledge and technical expertise for all growth programs; Manage the planning and evaluation of electric and gas energy efficiency, demand reduction, and climate change policy initiatives; Design new and manage existing portfolio of customer-focused programs for business and residential markets. | All utilities, LIPA |
| Market Strategy and Implementation | Develop and implement market research and intelligence, market strategy, trade marketing, web marketing initiatives and overall communications. | Regulated entities |
| Customer and Business Strategy | Design emergency programs for each jurisdiction; Serve as energy efficiency regulatory leader, collecting expenses related to energy efficiency; Manage solar and electric vehicles programs; Conceptualize corporate image; Manage relationships with and supports through | All entities |

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| Function / Department | Description of Services Provided | Client Companies |
|---|--|-------------------------------------|
| | economic development activities the local communities in which NG operates. | |
| Energy Procurement | Plan for and acquire energy (gas and electric) and related commodities; Manage jurisdictional and seasonal contracts as well as FERC compliance activities including training; Handle RFPs in MA and RI to contract with renewable energy suppliers (Solar, Wind, etc.); Manage long term gas planning processes including planning for peak loads, handling long-haul gas pipeline and market area storage. | Regulated Utilities, LIPA |
| Lead Intake | Contact center for prospective gas conversion customers. | Regulated gas utilities |
| Customer Analytics and risk management | Provides market analytics, electricity and gas forecasting; Customer Choice studies and administration of CC program, commercial and wholesale electric market policy services; Perform research trends on energy usage. | Regulated and unregulated companies |
| | | |
| Global Information Services | | |
| Solution Delivery | Provides centralized IS project management, application development and application support services. | All entities |
| Service Delivery | Manages all IT infrastructure including data centers and voice and data networks. | All entities |
| Relationship Management | Manages the relationships between IS and its internal customers. | All entities |
| IS Security | Provides IS security services. | All entities |
| | | |

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| Function / Department | Description of Services Provided | Client Companies |
|-----------------------|--|------------------|
| Global Procurement | | |
| Procurement Strategy | Provide strategic direction and oversight for the procurement function. | All entities |
| Sourcing | Responsible for procuring and contracting for goods and All entities services. | All entities |
| | | |

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Table 8-2 describes the cost allocation methods used for each of the services listed above. In some instances, the allocations are based on budgeted amounts (and the calculation of provisional rates) which are subsequently trued-up at year-end.

NOTE 1: All functions/departments/cost centers should use the Direct Charging method of assigning or allocating costs wherever appropriate consistent with practices described in the CAM. Secondarily, they should use a Cost Causative method when direct charging cannot be appropriately used, and lastly if costs cannot equitably be assigned from either the direct or cost causative methods, then the common 3 point General Allocator should be used to assign costs. In the case of governance and certain other costs, the general allocator is considered to be the appropriate cost causative allocation basis and has been listed below.

NOTE 2: The data required for some of the allocation bases described below will not be available prior to the implementation of SAP. In the case of Information Services, the allocation bases described herein will be reassessed upon completion of the IT Transformation project currently underway.

Table 8-2
Cost Allocation Methodology for Services Provided

| Function / Department | Primary Cost Allocation Methodologies |
|--|--|
| FINANCE | |
| Jurisdictional Finance Business Partners | Direct Charge Total T&D Expenditures Direct Charge to Service Company Cost Pool (with subsequent allocation) General Allocator |
| Decision Support/Finance Business Partners | Direct Charge Total T&D Expenditures Direct Charge to Service Company Cost Pool (with subsequent allocation) General Allocator |
| Accounting Services | Direct Charge # of GL Transactions Direct Charge to Service Company Cost Pool (with subsequent allocation) Capital Expenditures Revenue and # of Commodity Transactions ("Deals") Dollar Value of Property Owned General Allocator |
| Regulatory Accounting | Direct ChargeGeneral Allocator |

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| Function / Department | Primary Cost Allocation Methodologies |
|--|--|
| IS Finance | Direct Charge Direct Charge to Service Company Cost Pool (with subsequent allocation) General Allocator |
| US Treasury | Direct Charge Revenue and # of Commodity Transactions ("Deals") Average Level of Debt Outstanding |
| US Tax | Direct Charge Direct Charge to Service Company Cost Pool (with subsequent allocation) # of Employees Dollar Value of Property Owned General Allocator |
| US Insurance | Direct Charge # of Claims Processed # of Employees Direct Charge to Service Company Cost Pool (with subsequent allocation) Dollar Value of Property Owned General Allocator |
| Corporate Planning and Reporting | Direct Charge General Allocator |
| Global Corporate Audit | |
| Internal Audit | Direct Charge Other Allocation Bases Depending on Nature of Audit General Allocator |
| SHE Audit | Direct Charge # of Employees Dollar value of Property Owned Total T&D Expenditures |
| Human Resources | |
| Labor Relations and Employee Relations | Direct Charge # of Employees |

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| Function / Department | Primary Cost Allocation Methodologies |
|--------------------------------------|--|
| HR Business Partners | Direct Charge# of Employees |
| Recruiting, Inclusion, and Diversity | Direct Charge# of Employees |
| HR Operations | Direct Charge# of Employees |
| Compensation, Benefits and Pension | Direct Charge# of Employees |
| Technical Training | Direct Charge# of Employees |
| US Regulation and Pricing | |
| Regulatory Strategy | Direct Charge General Allocator |
| Pricing and Federal Affairs | Direct ChargeGeneral Allocator |
| Shared Services | |
| Employee Services (TDC) | Direct Charge# of Employees |
| Procure to Pay (TDC) | Direct Charge # of Customers # of Invoice Lines Processed # of PO Lines |
| Response Team (TDC) | Direct Charge# of Customers |
| Billing Operations (TDC) | Direct Charge # of Customers # of Bills # of Joint Use Poles |
| Credit and Collections (TDC) | Direct Charge # of Customers # of Inbound and Outbound Collection Calls |
| Customer Care | Direct Charge Number of Inbound Call Minutes # of Customers |

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| Function / Department | Primary Cost Allocation Methodologies | |
|------------------------------|--|--|
| Business Process Excellence | Direct Charge Follows TDC direct and cost causative charges | |
| Property Strategy | Direct ChargeDollar Value of Property Owned | |
| Facilities Management | Direct Charge | |
| Operations | | |
| Resource Planning | Direct Charge Dollar Value of Property Owned (Utilities) Total T&D Expenditures General Allocator | |
| Emergency Planning PMO | Direct ChargeMiles of Overhead Lines | |
| Maintenance and Construction | Direct Charge Total T&D Expenditures Capital Expenditures | |
| Operations Performance | Direct Charge Total T&D Expenditures Dollar Value of Property Owned | |
| Control Center Operations | Direct Charge# of Customers | |
| Power Plant Operations | Direct Charge | |
| LNG Operations | Direct Charge | |
| Operations Support | Direct Charge Total T&D Expenditures # of Customers | |
| Network Strategy | | |
| Asset Management | Direct Charge Dollar Value of Property Owned Miles of Overhead Lines | |
| Gas Systems Engineering | Direct ChargeCapital Expenditures | |
| Electric Systems Engineering | Direct ChargeCapital Expenditures | |

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| Function / Department | Primary Cost Allocation Methodologies | | |
|--|---|--|--|
| Investment Planning | Direct ChargeDollar Value of Property Owned | | |
| FERC | Direct ChargeTotal T&D Expenditures | | |
| Standards, Codes, and Policies | Direct Charge Microwave Air Line Circuit Miles Total T&D Expenditures Capital Expenditures Dollar Value of Property Owned (Utilities) # of Joint Use Poles | | |
| Regulatory Support and Reporting | Direct Charge General Allocator | | |
| Safety, Health and Environment | | | |
| Safety | Direct Charge# of EmployeesTotal T&D Expenditures | | |
| Health | Direct Charge# of Employees | | |
| Environment | Direct ChargeDollar value of Property OwnedTotal T&D Expenditures | | |
| Legal | | | |
| Real Estate | Direct Charge General Allocator | | |
| Corporate Counsel | Direct Charge General Allocator | | |
| Litigation, Environment and Employment | Direct Charge# of EmployeesGeneral Allocator | | |
| Federal and State Regulatory | Direct Charge General Allocator | | |
| Ethics and Business Conduct | Direct Charge General Allocator | | |
| Records Management | Direct Charge General Allocator | | |
| Mergers & Acquisitions | [M&A related work not allocated to operating companies] | | |

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| Function / Department | Primary Cost Allocation Methodologies | |
|------------------------------------|--|--|
| Strategy and Business Development | | |
| Mergers and Acquisitions | [M&A related work not allocated to operating companies] | |
| Business Development | Direct Charge (generally to Corporate)General Allocator | |
| Strategy | Direct ChargeGeneral Allocator | |
| Global Technology | Direct Charge General Allocator | |
| Corporate Affairs | | |
| Communications and Brand | Direct Charge # of Customers # of Employees General Allocator | |
| Federal Affairs | Direct ChargeGeneral Allocator | |
| Government Relations | Direct ChargeGeneral Allocator | |
| Media Relations | Direct Charge General Allocator | |
| Customer | | |
| Energy Solutions Delivery | Direct Charge# of Customers | |
| Energy Products | Direct Charge# of Customers | |
| Market Strategy and Implementation | Direct Charge# of Customers | |
| Customer and Business Strategy | Direct Charge# of Customers | |
| Energy Procurement | Direct Charge # of Customers Revenue and # of Commodity Transactions ("Deals") | |
| Lead Intake | Direct Charge# of Customers | |

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| Function / Department | Primary Cost Allocation Methodologies | |
|--|---|--|
| Customer Analytics and Risk Management | Direct Charge# of Customers) | |
| Global Information Services (to be finalized upon implementation of SAP/IT Transformation) | | |
| Solution Delivery | Direct Charge Mainframe Profile Server Profile # of Employees | |
| Service Delivery | Direct Charge Mainframe Profile Server Profile # of Employees | |
| Relationship Management | Direct ChargeMainframe ProfileServer Profile | |
| IS Security | Direct Charge Mainframe Profile Server Profile # of Employees General Allocator | |
| Global Procurement | | |
| Procurement Strategy | Direct Charge# of PO LinesGeneral Allocator | |
| Sourcing | Direct Charge # of PO Lines | |
| ALL | | |
| All | Department productive time | |

9. Affiliate Services Provided by Operating Companies – Description and Allocation Bases

On occasion, employees of one operating company provide services to another operating company. This typically happens when providing storm restoration services. In this case, the cost of the provider-company employees is billed to the service-receiving company on a full cost basis.

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National Grid has employees working on behalf of the service company who are on operating company payrolls. In these instances, the cost of these employees is transferred to the service company and then subject to the allocation process described above as if these employees were service company employees. These employees are managed as service company employees; it is only a matter of convenience to the company that these individuals remain on the operating company payroll. The services provided by these employees are not considered to be "affiliate services provided by operating companies" for purposes of this manual.

10. Approved Cost Allocation Bases – SAP Internal Order Code (Allocation Basis Field), Description and Source

| SAP Code | Description | Definition / Source | | |
|-----------------------------|---|---|--|--|
| | Gross margin, net plant, O&M expenses (GENERAL ALLOCATOR) | "Gross Margins" are Total Operating Revenues less "Cost of Goods Sold" and revenues related to recovery of stranded costs. | | |
| | | Gross margin, net | "Net Plant" is the sum of Net Utility Plant and Net Non-Utility Plant less Goodwill. | |
| | | | "O&M Expenses" are all non "Cost of Goods Sold" expenses less costs allocated from the Service Company distributed to the Affiliate companies using the general allocator (and charged to a FERC 920 or above account) | |
| | | | | The sources for the specific components of gross margin are described below. |
| | | | Total Operating Revenues - Income Statement (detail on FERC Form 1:Page 300, Line 27; NYPSC Annual Report: Page 64, Line 28) | |
| plant, O&M expe (GENERAL | | Stranded cost recoveries include the recovery of some of National Grid's historical investments in generating plants that were divested as part of the restructuring and wholesale power deregulation process in New England and New York during the 1990s. | | |
| | | Excludes 18A Assessments (pertains to NY) | | |
| | | Cost of Goods Sold: | | |
| | | | Purchased Power - FERC account 555 | |
| | | | Purchased Gas (Other Gas Supply Expense) - FERC Accounts 800 through 813 | |
| | | The sources for the specific components of net plant are described below. | | |
| | | Net Utility Plant – Line 6 of the Balance Sheet (Page 110) | | |
| | | Net Non-Utility Plant – Line 18 less Line 19 of the | | |

| SAP Code | Description | Definition / Source |
|----------|---------------------------------|---|
| | | Balance Sheet (Page 110) |
| | | The sources for the specific components of O&M expenses are described below. |
| | | The starting point is the Income Statement, Lines 4 and 5 (Page 114) |
| | | See "Gross Margins" above for source of Cost of Goods Sold |
| | | Excludes 18A Assessment expenses |
| | | A Special Report will be created to identify the amount to be excluded for Service Company Charges based on the General Allocator. This is the single significant exception to the "transparency" guiding principle. |
| | # of Outbound and | Number of inbound and outbound collection telephone calls by utility as a percent of the total based on call center telephone statistics. |
| | Inbound Collection Calls | The source for this allocation basis is the TDC (Planning and Analysis Group). [Note: # of Outbound Collection Calls not consistently tracked for all operating companies] |
| | # of Bills | Number of bills issued to customers by utility as a percent of the total bills in a given year. |
| | | The source for this allocation basis is the TDC (Billing operations Group). |
| | # of P.O. Lines | Number of purchase order lines for stock and non-stock materials and supplies and services by Company as a percent of the total. |
| | # OF F.O. Lines | The source for this allocation basis is the TDC (Procure to pay/Payment Processing Group). [Available with SAP] |
| | # of Invoice Lines Processed | Number of individual invoice lines processed by company as a percent of the total. Invoices may contain items purchased; each line represents the purchase of a specific good or service on behalf of a specific company. |
| | | The source for this allocation basis is the TDC (Procure to Pay/Payment Processing Group). [Available with SAP] |
| | # of Inbound Call Minutes | Number of minutes call center representatives are on the telephone with specific operating companies based on contact center reporting systems as a percent of the total. |
| | Williams | The source for this allocation basis is the TDC (Planning and Analysis Group). |
| | # of Customers | Number of retail and wholesale customers (accounts) receiving utility |

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| SAP Code | Description | Definition / Source |
|----------|--|--|
| | | services by company as a percent of the YE total. |
| | | The source for this allocation basis is the TDC (Billing operations Group). |
| | | Budgeted capital expenditures by company as a percent of the total. |
| | Capital Expenditures | The source for this allocation basis is the CapEx based on "Cash Outflows for Plant" from the Statement of Cash Flows (Page 120) – OR- Projected Capital Expenditures from Financial Forecasts (Operating Companies only) |
| | Dollar Value of Service Company Costs Direct Charged and Allocated | Based on the aggregate amount of Service Company costs direct charged or allocated prior to the allocation of costs accumulated in this billing pool Not available prior to SAP |
| | # of Employees | Total number of employees by company including the service company as a percent of the total. Count part time employees the same as full time employees. |
| | | The source for this allocation basis is the TDC (Employee Services Group). |
| | | Based on Company / Function use of mainframe services. |
| | Mainframe Profile | The source for this allocation basis is the US Finance (IS Finance Group). [IT allocation bases subject to change as part of IT Transformation initiative] |
| | | Based on Company / Function use of server services. |
| | Server Profile | The source for this allocation basis is the US Finance (IS Finance Group). [IT allocation bases subject to change as part of IT Transformation initiative] |
| | # of Claims Processed | Number of claims processed by company based on claims department claims tracking system as a percent of the total. |
| | | The source for this allocator basis is the US Finance (Claims group). |
| | # of Joint Use Poles | # of electric poles with 3rd party attachments (joint use poles) by Company as a percent of total joint use poles (this assumes that the average number of foreign attachments by jointly used pole is comparable among utilities) |
| | | The source for this allocation basis is the Network Strategy (Standards Codes and Procedures group). |
| | Level of Debt Outstanding | Average level of long-term debt and short-term borrowing caps for prior calendar by Company as a percent of the average level of long-term debt for all companies and short-term borrowing caps for all |

| SAP Code | Description | Definition / Source |
|----------|--|---|
| | | companies. The source for the components of this allocation basis are as follows: |
| | | LT debt – FERC Form 1s/Treasury ST Borrowing Caps – US Finance (Treasury group) |
| | Microwave Air Line Circuit Miles | Miles of microwave airline circuit miles by operating company The source for this allocation basis is the Network Strategy (Standards Policies and Codes group-Telecoms and outdoor lighting). |
| | Dollar Value of Property Owned | A ratio based on gross fixed assets, valued at original acquisition costs, and investments owned in other companies, including construction work in progress, at the end of the year, the numerator of which is for a specific client company and the denominator being all recipient client companies. |
| | | The source for the calculation of this ratio will be based on actual experience. |
| | # of General Ledger Transactions | The number of general ledger transactions by Company as a percent of total GL transactions for all companies. |
| | Transactions | The source of this allocation basis will be SAP (still to be developed). |
| | Total T&D Expenditures | Sum of T&D capital expenditures and O&M expenditures by Utility as a percent of total Utility T&D capital and O&M expenditures. The source of this allocation basis is the CapEx based on "Cash Outflows for Plant" from Statement of Cash Flows (Page 120) and T&D O&M FERC accounts 560 to 900 [or equivalent from current fiscal year budget]. |
| | Miles of Overhead Lines | Number of miles of overhead transmission and distribution lines by utility as a percent of the total. The source for this allocation basis is the Network Strategy (Standards Policies and Codes) |
| | Revenues and # of Commodity Transactions ("Deals") | The information required to calculate this allocation basis comes from the existing ETRM (the "deal" related information) system and revenues come from publicly available financial reports. The calculation is a two-step process. The first step is to determine the gas / electric split. This is accomplished by equally weighting the percentage splits between electric and gas for the number of deals transacted, expected annual transaction values, and the number of ETRM system users. Once this split between gas and electric is determined, these percentages are applied to the individual companies based on revenues to calculate weighted average allocation percentages on a combined basis. |

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| SAP Code | Description | Definition / Source |
|----------|-------------------------------|---|
| | Department Productive Time | This basis is used to allocate departmental administrative and supervisory time and expenses to the companies receiving services from the department based on the ratio of hours direct charged or allocated as a percent of total hours direct charged of allocated. This will be accomplished through the SAP "assessment" process, not the allocation process. |

11. SAP Internal Order Number Structure

[THIS SECTION WILL BE UPDATED BASED ON FINAL SAP DESIGN DECISIONS]

All costs are collected within SAP using orders. "PM Work Orders" are used for operational field work, fleet cost capture and all other capital work. "Internal Orders" are used for service company activities, non-field operating company activities, and various other clearings and cost collections. This section of the CAM describes the structure of the SAP Internal Order and how the Internal Order is used for cost allocation purposes.

An Internal Order is an eleven character field within SAP that specifies the work performed and where the cost is to be charged. For work performed on behalf of a specific operating company, the Internal Order is used as follows - ANNNN9999— where 'A' = 'X' for Service Company, 'NNNN' = the appropriate operating company number, and '999999' = $\frac{1}{2}$

For work performed on behalf of multiple companies, the Internal Order is structured as follows – ABCCN999999 – where: (JFJ – Discuss Sharon's comment.)

'A' = 'X' for Service Company

'B' = Allocation basis (see Section 10 above)

'CC' = Region of company

'N' = Unique combination of operating companies

'999999' =

12. Time Reporting Procedures

All employees of the Service Company must positively report time; that is, time reports must be completed by each employee each reporting period that reflect the actual work activities performed during that period. The time report should clearly indicate the work performed during the time reporting period and the companies on whose behalf the work was performed. This is accomplished through the use of the appropriate SAP order number. If employees work on behalf of a specific operating company, an SAP order number should be used which accommodates the direct charging to that operating company.

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Each department, and employee in that department, should have a predefined list of Order Numbers that reflect the work typically performed by the employee and department. These lists are developed as follows (to be discussed).

At the time budgets are developed for the current fiscal year, the cost center manager should review the services provided and activities performed for the upcoming year, and the companies on whose behalf those services are performed, to ensure that Internal Orders have been defined that properly reflect those services and activities. If not, the cost center manager should work with ______ to establish or modify the internal orders expected to be used by that department. Once established, the cost center manager should meet with the employees in the department to communicate the list of approved, department-specific internal orders.

Throughout the year, it is the responsibility of the cost center manager to ensure the list of internal orders remains up-to-date as services provided or activities performed change or as employees leave or join the department.

However, each employee must understand the order numbers available to be charged and how they relate to the work being performed. If employees find that the existing order numbers do not reflect the work performed, for example, the employee is assigned to a cross-functional project team, they should alert their supervisor. The integrity of the cost allocation process depends on employees correctly charging their time.

13. Clearing Account Procedures

TBD

14. Intercompany Billing Procedures

TBD

15. Mid-Year Changes

If a significant organizational modification occurs in mid-year, allocation pools based on historical usage statistics would be reviewed and modified at that time. In this situation, allocations using predetermined rates would be modified as part of the following quarterly true up process.

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APPENDIX A LEGAL ENTITY ORGANIZATION CHART TO BE ATTACHED

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APPENDIX B

DETAILED SERVICE COMPANY ORGANIZATION CHARTS

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APPENDIX C

APPROVED ORDER NUMBERS BY FUNCTION AND ACTIVITY

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APPENDIX D
SAMPLE INVOICE

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APPENDIX E MONTHLY CLOSE PROCESS – ALLOCATIONS

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APPENDIX F CALCULATED ALLOCATION BASES – FY 20XX/XX



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