



**PASCOAG**  
UTILITY DISTRICT

2020 Demand Side Management

**Request to adjust a program in the  
2020 budget  
Docket 4991**

Pascoag Utility District  
253 Pascoag Main Street  
Pascoag, RI 02859

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July 1, 2020

Ms. Luly Massaro  
Clerk of the Commission  
Rhode Island Public Utilities Commission  
89 Jefferson Blvd.  
Warwick, RI 02888

Re: RIPUC Docket No. 4991

Dear Ms. Massaro,

On behalf of the Pascoag Utility District, I would like to file an original and nine copies of our request to adjust weatherization rebates to the approved budget for 2020. This submission is made to the Division for their review and approval.

Due to the pandemic, the District has struggled with customers utilizing the remote home energy audits and weatherization incentive program, despite our best efforts to advertise these offerings. The District's staff typically relies heavily on community events and in-office visits to promote the DSM program. Unfortunately, community events have been cancelled since March and in the foreseeable future. Customer traffic coming into the office has also slowed as many customers are opting for contactless options such as paying online or utilizing our office drop box for payments.

The District would like to increase the weatherization and air sealing rebate percentage from 75% to 100% as well as raise the maximum rebate caps from \$800 for insulation and \$500 for air sealing to a combined total of \$3,000 per customer. We hope that by increasing the weatherization incentive, as other utilities have done, it will incentivize customers to get a remote home energy audit.

Sincerely,



Desarae Dolan  
Supervisor of Administration/DSM Coordinator

Cc: William Bernstein, Esquire

# **Pascoag Utility District RIPUC Docket No. 4991 Re: Request to adjust a program in the 2020 budget**

Pascoag Utility District would like to increase the weatherization and air sealing rebate percentage from 75% to 100% as well as raise the maximum rebate caps from \$800 for insulation and \$500 for air sealing to a combined total of \$3,000 per customer. To date, the Home Energy Audits with Weatherization Incentive program has expensed \$13,097 of the \$65,000 approved budget. 15 home energy audits have been conducted and 7 weatherization rebates have been processed during the first half of 2020.

Energy New England began offering remote home energy audits in April. The District immediately began advertising by placing ads on Facebook, our online bill portal and with a community online news site. We also sent letters to all of our electric customers that were past due, to let them know about our energy audit program and the Energy Star rebates we offer. We have been using these methods for two months with little success. We believe the majority of program participation may have been a direct result of our outreach at community events and with customers coming into our office. Since we've been unable to attend community events and the office was closed to the public from March 16th to June 15th, we've been limited in our typical outreach efforts.

The District would like to increase the weatherization incentive in hopes that customers will begin to take advantage of this program again. We realize that our customers may not want to make large purchases during such uncertain times so an increase in the weatherization incentive would dramatically reduce their upfront costs and also help with heating and cooling costs in the future. There is \$51,903 remaining in the Home Energy Audits with Weatherization Incentives program. If we set a goal of 60 audits for the remainder of the year, we would be able to provide 60 audits and 12 weatherization rebates (provided each customer receives the maximum rebate of \$3,000). The District completed 56 energy audits and 9 weatherization rebates in the second half of 2019, during normal conditions. If the increased rebate proves successful and funds are depleted, the District would like to propose reallocating funds from the Community Events program (\$8,765) and Energy Efficiency Management Continuing Education program (\$2,500) for a total of \$11,265 reallocated to the Weatherization program, if needed. The District will not be participating in any community events for the remainder of 2020 so those funds could be better spent elsewhere. The DSM Coordinator has also been attending free trainings via the web through American Public Power Association and Association of Energy Service Professionals and does not anticipate attending any in person trainings through 2020. The District is submitting various exhibits supporting these changes and this overview will highlight what is being proposed.

- Exhibit I- Illustrates the approved 2020 DSM Budget with proposed changes and updated expenses through June 2020.
- Exhibit III-2020 Income to Date

# Exhibit I: 2020 Approved Budget with Updated Expenses and Proposed Changes

Pascoag Utility District  
Demand Side Management Programs - 2020 Approved Budget

Estimated carry over from 2019	\$ 6,720.24
Estimated sales for 2020	\$ 110,262
RGGI Funds	\$ 63,617
RGGI Fund Carryover 2019	\$ 20,083
Net 2019 budget	\$ 200,682.24

	2020 Approved Budget	<u>Expenses</u> through 6/30/20	Balance	<u>Requested Changes:</u>
<b><u>Residential Program</u></b>				
DR2001 Home Energy Audits with Weatherization Incentives	\$ 65,000	\$ 13,097	\$ 51,903	
DR2002 Residential ENERGY STAR Offerings	\$ 7,315	\$ 2,180	\$ 5,135	
DR2003 HVAC & Water Heating Program	\$ 7,000	\$ 925	\$ 6,075	
DR2004 Change a Light Program	\$ 1,000	\$ 1,000	\$ -	
DR2005 Committed for 2019 Programs	\$ 2,353	\$ 2,342	\$ 11	
<b>Net Residential</b>	<b>\$ 82,668</b>	<b>\$ 19,544</b>	<b>\$ 63,124</b>	
<b><u>Industrial/Commercial</u></b>				
DI2001 Small Business ENERGY STAR Offerings	\$ 1,200	\$ 184	\$ 1,016	
DI2002 Burrillville School Department	\$ 18,700	\$ -	\$ 18,700	
DI2003 Committed Funds- Lighting & EE Projects	\$ 22,764	\$ -	\$ 22,764	
DI2004 Potential 2020 Lighting & EE Projects	\$ 10,250	\$ -	\$ 10,250	
DI2005 LED Street Light Incentive	\$ 10,000	\$ 10,000	\$ -	
<b>Net Industrial/Commercial</b>	<b>\$ 62,914</b>	<b>\$ 10,184.00</b>	<b>\$ 52,730</b>	
<b><u>Administrative</u></b>				
DA2001 Administrative	\$ 21,000	\$ 8,499	\$ 12,501	
DA2002 Energy Consultant	\$ 10,000	\$ 4,388	\$ 5,613	
DA2003 Program Research and Development	\$ 500	\$ -	\$ 500	
<b>Net Administrative</b>	<b>\$ 31,500</b>	<b>\$ 12,886</b>	<b>\$ 18,614</b>	
<b><u>Community Outreach, Marketing &amp; Education</u></b>				
DC2001 Funds for Follow-up to Successful Programs	\$ 1,000	\$ 832	\$ 168	
DC2002 Outreach/Education	\$ 7,500	\$ 4,718	\$ 2,782	
DC2003 Jesse Smith Library Partnership	\$ 3,600	\$ 100	\$ 3,500	
DC2004 Community Events	\$ 9,000	\$ 235	\$ 8,765	Reallocate \$8,765 to Weatherization if funds are depleted.
DC2005 Energy Efficiency Management continuing education	\$ 2,500	\$ -	\$ 2,500	Reallocate \$2,500 to Weatherization if funds are depleted.
<b>Net Community Outreach, Marketing &amp; Education</b>	<b>\$ 23,600</b>	<b>\$ 5,884.93</b>	<b>\$ 17,715</b>	
<b>Estimated DSM 2020 Budget/ Expenses/ Balance</b>	<b>\$ 200,682.24</b>	<b>\$ 48,498.95</b>	<b>\$ 152,183</b>	

# Exhibit II: 2020 Income to Date

## DSM Income 2020

Jan	\$ 3,584.23	Jul	
	\$ 1,074.00		
	\$ 1,287.32		
	\$ 1,209.48		
	\$ 1,225.89		
	\$ 1,274.47		
	\$ 3.05		
Billing Adjustments	\$ (165.90)	Billing Adjustments	
Feb	\$ 3,575.82	Aug	
	\$ 1,043.40		
	\$ 1,067.31		
	\$ 1,203.78		
	\$ 1,173.65		
	\$ 1,100.72		
	\$ 2.17		
Billing Adjustments		Billing Adjustments	
March	\$ 3,027.08	Sept	
	\$ 885.73		
	\$ 1,030.79		
	\$ 1,020.19		
	\$ 1,230.26		
	\$ 1,027.84		
	\$ 2.35		
Billing Adjustments	\$ (20.07)		
April	\$ 2,999.78	Oct	
	\$ 885.64		
	\$ 1,069.67		
	\$ 1,034.00		
	\$ 1,097.70		
	\$ 1,130.69		
	\$ 1.94		
Billing Corrections			
May	\$ 2,846.59	Nov	
	\$ 928.40		
	\$ 954.01		
	\$ 1,050.19		
	\$ 1,081.24		
	\$ 953.88		
	\$ 1.23		
Billing Corrections	\$ (0.36)		
June	\$ 2,459.36	Dec	
	\$ 941.16		
	\$ 957.52		
	\$ 989.17		
	\$ 1,242.23		
	\$ 1,215.93		
	\$ 1.69		
Billing Corrections			
To Balance		To Balance	
<b>Total Jan - June</b>	<b>\$ 50,705.22</b>	<b>Total Jul-Dec</b>	<b>\$0.00</b>
Estimated Total Budget w/ carry over	\$ 200,682.24		
Total Collected for 2020 YTD	\$ 50,705.22	Actual GL	\$22,023.51
Actual Carry Over from 2019	\$ 6,720.24	Difference	\$ -
RGGI Funds	\$ 13,097.00		
Actual DSM dollars collected	\$ 70,522.46		
Minus DSM Expenses as of	\$ 48,498.95		
DSM budget dollars unspent	\$ 22,023.51		
2020 GL Balance as of	\$ 22,023.51		