

March 28, 2019

**BY HAND DELIVERY AND ELECTRONIC MAIL**

Luly E. Massaro, Commission Clerk  
Rhode Island Public Utilities Commission  
89 Jefferson Boulevard  
Warwick, RI 02888

**RE: Docket 4888 - 2019 Energy Efficiency Program Plan  
Compliance Filing**

Dear Ms. Massaro:

In accordance with the PUC's decision at an open meeting on December 20, 2018 in the above-referenced docket, I have enclosed ten copies of National Grid's compliance filing, which includes a standardized set of definitions and terms for the Company's 2019 Energy Efficiency Program Plan (Plan).

The enclosed definitions are for terms that the Company discussed at the hearing in the above-referenced docket on December 11, 2018. The Company also added definitions for common terms, as defined in the 2019 Plan. The Company will update the enclosed definitions as part of its development of the 2020 Plan and will include the updated definitions as a glossary in the 2020 Plan.

Please note that although the Community Based Initiatives is labeled as an Initiative the 2019 Plan, it is not an Initiative according to the definition in the attached compliance filing. Instead, it is a stand-alone customer engagement strategy. The Company will change the name Community Based Initiatives to "Community Engagement" in 2020 to better align with the definitions 2020 Plan. Additionally, Energy Efficiency Education Programs is listed as a program in the Electric Tables contained in Attachment 5. Although Energy Efficiency Education is labeled as a Program in the 2019 Plan, it does not fit the definition of Program, as defined in the enclosed compliance filing. The Company will not label Energy Efficiency Education as a Programs in the 2020 Plan.

Thank you for your attention to this filing. If you have any questions, please contact me at 781-907-2121.

Sincerely,



Raquel J. Webster

Enclosure

cc: Dockets 4888/4889 Service List  
Jon Hagopian, Esq.

## **Standardized Definitions and Terms for 2019 RI Energy Efficiency Plan**

### **Assessments**

An Assessment tests a measure, a bundle of measures, or a solution, that can be delivered as part of an existing program where the savings are not known but will be explored as part of the Assessment. Assessments are not included in the calculation of the Shareholder Incentive.

### **Customer Contribution/Customer Cost**

The financial cost of a Measure and/or Service that is not covered by the Customer Incentive.

### **Customer Incentive**

Financial support (e.g., rebates, on-bill repayment) provided to Participants as an attempt to motivate the installation of measures and/or changes in behavior to achieve changes in energy usage. (See Rebate)

### **Non-Participant**

A customer that does not directly participate in Program.

### **On-Bill Repayment (OBR)**

A financial mechanism that allows customers to pay back the Customer Contribution/Customer Cost of a Measure and/or Service on their energy bill.

### **Participant**

A customer that reduces or otherwise modifies their energy end use patterns due to involvement in a Program.

### **Pilots**

A small scale, targeted program that is limited in scope, time, and spending and is designed to test the feasibility of a future program or rate design. It is incumbent upon the proponent of a pilot to define these limits in a proposal for Public Utilities Commission (PUC) review. Ideally, a pilot can provide net benefits and achieve goals, but the primary design and value of a pilot is to test rather than to achieve. A Pilot is not included in the calculation of the Shareholder Incentive.

### **Portfolio**

A collection of Programs. The electric portfolio contains Programs that focus on delivering electricity savings and the natural gas portfolio contains Programs that focus on delivering natural gas savings. A portfolio is required to be cost-effective.

## Program

A collection of defined services and/or measures that are carried out by National Grid and/or its vendors and subcontractors that:

- target a specific market segment, customer class, or defined end use;
- are designed to influence customer behavior to achieve changes in energy usage, equipment preferences, investment, and maintenance practices; and,
- are guided by a specific savings goal and have a benefit-cost ratio.
- Programs are typically made up of the following categories that contribute to the overall program savings goals and benefit-cost ratios.

- **Demonstrations**

- A demonstration tests a new technology or solution that is delivered as part of an existing program where a technical assessment has estimated the savings and determined that the measure is likely to be cost effective.

- **Initiative**

- A go to market strategy within a Program that promotes a subset of measures or services within that program and/or targets a certain segment of customers. Examples include the Heat Pump Initiative within the HVAC program and the EnergySmart Grocer Initiative within the Large Commercial and Industrial Retrofit Program.

- **Measure**

- A piece of equipment or customer action that reduces or otherwise modifies energy end use patterns. This is the most granular level of categorization.

- **Measure Group**

- A group of measures with similar characteristics within a program. For example, the measure group LED in the Residential lighting program includes several types of LED bulbs and the Compressed Air measure group within the Large Commercial New Construction program contains all the compressed air measures within that program.

- **Services**

- A range of activities to support customer awareness, education, and adoption of energy saving and energy modification opportunities including free technical assistance, training, analysis, and reports.

- **Sub-Program**

- Within the Commercial and Industrial Sector, a Sub-Program is a further grouping of measures within a program.

**Rebate**

A financial incentive paid to a Participant to obtain a specific act, typically the installation of equipment. A rebate can also be paid to manufacturers and suppliers of measures to lower the price at the point of sale to the customer.

**Sector**

A grouping of Participants by customer rate classes by which Programs are organized. There are three sectors: Residential, Income-Eligible, and Commercial and Industrial.

**Shareholder Incentive**

Pursuant to R.I. Gen. Laws § 39-1-27.7(e) and § 39-1-27.7.1, the Company has an opportunity to earn a shareholder incentive that is dependent on its performance in implementing the goals of the approved Annual Plan. Under the current incentive structure, the Company can earn a target based-incentive rate equal to 5.0% of the eligible spending budget in a program year for achieving electric and gas energy savings goals. Spending on Pilots, Assessments, and payments to the RI Office of Energy Resources (OER) and the RI Energy Efficiency & Resource Management Council (EERMC) are excluded from the shareholder incentive.

Certificate of Service

I hereby certify that a copy of the cover letter and any materials accompanying this certificate was electronically transmitted to the individuals listed below.

The paper copies of this filing are being hand delivered to the Rhode Island Public Utilities Commission and to the Rhode Island Division of Public Utilities and Carriers.



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Joanne M. Scanlon

March 29, 2019  
Date

**Docket No. 4888 - National Grid – 2019 Energy Efficiency Plan (EEP)**  
**Docket No. 4889 - National Grid – 2019 System Reliability Procurement Report (SRP)**  
**Service list updated 2/22/2019**

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