1 2 3	BEFORE THE RHODE ISLAND PUBLIC UTILITIES COMMISSION
4 5 6 7 8 9	DOCKET NO. 4770
11 12 13 14 15	DOCKET NO. 4770
17 18 19 20	TESTIMONY OF JOHN G. ATHAS
21	
22	
23 24 25 26 27 28 29 30	ON BEHALF OF THE RHODE ISLAND DIVISION OF PUBLIC UTILITIES AND CARRIERS
31	
32 33	
34 35	
36	
37 38	
39	
40	April 6, 2018
41 42	
43	
44 45	
$\neg J$	

1 I. INTRODUCTION 2 Q. Please state your name, position, and business address. 3 A. My name is John G. Athas. I am a Principal Consultant and Vice President at 4 Daymark Energy Advisors (Daymark). My business address is 370 Main St., 5 Suite 325, Worcester, Massachusetts 01608. 6 7 On whose behalf are you testifying in this proceeding? Q. 8 A. I am testifying on behalf of the Rhode Island Division of Public Utilities and 9 Carriers ("Division".) 10 11 Q. Please summarize your professional experience and qualifications. 12 A. I am an electric utility industry planning specialist with nearly 35 years of 13 experience in areas including strategic planning, integrated resource planning, 14 generation planning, economic and financial analysis, marketing, wholesale 15 power market analysis and forecasting, electric power retail marketing, and rates 16 and pricing. 17 I have served in my current role as a Principal Consultant at Daymark 18 since February 2006. I also have served the firm in a management function as 19 Treasurer. In addition to my responsibilities as a Principal consultant, I am 20 currently the Vice President of Business Development. Since joining Daymark, 21 my work has included several aspects of power systems planning and electric 22 industry restructuring, including wholesale and retail market formation, 23 generation asset valuation, resource planning, independent monitor involving 24 wind generating capacity and resource adequacy studies, rates, contracting and 25 retail power marketing. 26 Prior to joining Daymark, I worked as an independent consultant with 27 Direct Energy developing retail electric business plans. From 2001 to 2005, I was 28 an Associate Director of North American Electric Power at Cambridge Energy 29 Research Associates (CERA). In that capacity I was responsible for market

analysis and forecasting of power prices for the regions of the Eastern

Interconnect for the US and Canada. Prior to joining CERA, I had various

30

31

1 positions at Northeast Utilities Service Company (NU) on behalf of corporate NU 2 and its regulated and competitive companies from 1981 through 2000. While 3 serving as Director of Market Pricing and Policy my department included the 4 areas of Rate Design, Cost of Service and Load Research. I was the Manager of Strategic Analysis and Long-Term Resource Planning at NU, where my 5 6 responsibilities included conducting NU's Integrated Resource Planning, the 7 analysis of the NU utility companies' competitive position, and various strategic 8 planning efforts regarding diversification. Schedule JGA 1 contains a complete 9 description of my qualifications. 10 11 Q. Please summarize Daymark and its business. 12 A. Daymark provides integrated policy, planning and strategic decision support 13 services to the North American electricity and natural gas industries. Daymark 14 serves a diverse clientele from our offices in Worcester, Massachusetts and Portland, Maine by providing consulting services to organizations involved with 15 16 energy markets, including renewable energy producers, private and public 17 utilities, transmission owners, energy producers and traders, energy consumers 18 and consumer advocates, regulatory agencies, and public policy and energy 19 research organizations. Our technical skills include cost allocation, rates and 20 pricing, power market forecasting models and methods, economics, management, 21 planning, energy procurement, contracting and portfolio management, and 22 reliability assessments. Our experience includes detailed analyses of energy and 23 environmental performance of electric systems, economic planning for 24 transmission and distribution, and market analytics. 25 26 Have you previously testified before this Commission? Q. 27 No. A. 28 29 Q. Have you previously submitted expert testimony before other public utility

30

commissions?

1 A. Yes. I have provided testimony before numerous public utility commissions in 2 the United States and Canada, including the Arkansas Public Service 3 Commission, Connecticut Public Utilities Regulatory Authority, Indiana Utility 4 Regulatory Commission, Manitoba Public Utilities Board, Massachusetts 5 Department of Public Utilities, Michigan Public Service Commission, 6 Corporation Commission of the State of Oklahoma, New Brunswick Energy and 7 Utilities Board, Newfoundland and Labrador Board of Commissioners of Public 8 Utilities, Nova Scotia Utility and Review Board and the Commonwealth of 9 Virginia State Corporation Commission. A complete listing of my appearances is 10 included in Schedule JGA-2. 11 12 Q. What is the purpose of your testimony? 13 My testimony evaluates certain issues related to Narragansett Electric Company's A. 14 ("NECo" or "the Company") proposed electric rates filed in this docket. I focused 15 my review on the Company's allocated cost of service study and proposed class 16 revenue allocation and rate design presented in the testimony and exhibits of 17 Company Witness Howard Gorman that were filed prior to the Company 18 lowering its revenue requirement as a result of the change in the corporate tax rate 19 and correcting its revenue requirement for an error identified by the Division. We 20 only just received new schedules on April 3 relating to the allocated cost of 21 service study and other pricing schedules. For that reason, I will need to file 22 supplemental testimony to address certain rate design issues. I will identify those 23 areas in my testimony that are affected. 24 25 Q. Please summarize your findings regarding these issues. 26 I am deferring any findings related to the Company's Allocated Cost of Service A. 27 Study, class revenue allocation, or consolidation of the large demand customer class 28 to my supplemental testimony pending review of the Company's April 3 revised 29 filing. I find that the Company's proposed fixed charge increase for residential 30 customers is too aggressive and too fast. I recommend maintaining current fixed 31 charges in anticipation that planned installation of Advanced Metering

1		Infrastructure (AMI) will soon facilitate new and potentially more appropriate rate
2		design mechanisms. I discuss tradeoffs among a variety of alternative rate designs
3		that are feasible with current metering technology, including a range of fixed
4		charges and minimum bill amounts. I will have further discussion of these issues
5		when I file my supplemental testimony based upon the Company's revised
6		application.
7		
8	Q.	Are you sponsoring any schedules as part of your testimony?
9	A.	Yes. I am sponsoring the following schedules:
10		JGA-1 – Resume
11		JGA-2 – List of Appearances
12		JGA-3 – Residential Costs Allocated by Customer Bill Count
13		JGA-4 – Alternative Residential Rate Designs
14		JGA-5 – Alternative Residential Rate Design Bill Impacts
15		
16	II.	ALLOCATED COST OF SERVICE STUDY
16 17	II. Q.	ALLOCATED COST OF SERVICE STUDY Is your review of the Allocated Cost of Service study (ACOSS) affected by the
17		Is your review of the Allocated Cost of Service study (ACOSS) affected by the
17 18	Q.	Is your review of the Allocated Cost of Service study (ACOSS) affected by the new revenue requirement?
17 18 19	Q.	Is your review of the Allocated Cost of Service study (ACOSS) affected by the new revenue requirement? Yes. I will be filing supplemental testimony after I have completed my review of
17 18 19 20	Q.	Is your review of the Allocated Cost of Service study (ACOSS) affected by the new revenue requirement? Yes. I will be filing supplemental testimony after I have completed my review of
17 18 19 20 21	Q. A.	Is your review of the Allocated Cost of Service study (ACOSS) affected by the new revenue requirement? Yes. I will be filing supplemental testimony after I have completed my review of the revised study and related schedules.
17 18 19 20 21 22	Q. A. III.	Is your review of the Allocated Cost of Service study (ACOSS) affected by the new revenue requirement? Yes. I will be filing supplemental testimony after I have completed my review of the revised study and related schedules. CLASS REVENUE ALLOCATION
17 18 19 20 21 22 23	Q. A. III.	Is your review of the Allocated Cost of Service study (ACOSS) affected by the new revenue requirement? Yes. I will be filing supplemental testimony after I have completed my review of the revised study and related schedules. CLASS REVENUE ALLOCATION Does the revised revenue requirement affect the Company's proposed revenue
17 18 19 20 21 22 23 24	Q. A. III. Q.	Is your review of the Allocated Cost of Service study (ACOSS) affected by the new revenue requirement? Yes. I will be filing supplemental testimony after I have completed my review of the revised study and related schedules. CLASS REVENUE ALLOCATION Does the revised revenue requirement affect the Company's proposed revenue allocation to the customer classes?
17 18 19 20 21 22 23 24 25	Q. A. III. Q.	Is your review of the Allocated Cost of Service study (ACOSS) affected by the new revenue requirement? Yes. I will be filing supplemental testimony after I have completed my review of the revised study and related schedules. CLASS REVENUE ALLOCATION Does the revised revenue requirement affect the Company's proposed revenue allocation to the customer classes? Yes. This is similar to the ACOSS. I will need to review the relative impacts on
17 18 19 20 21 22 23 24 25 26	Q. A. III. Q.	Is your review of the Allocated Cost of Service study (ACOSS) affected by the new revenue requirement? Yes. I will be filing supplemental testimony after I have completed my review of the revised study and related schedules. CLASS REVENUE ALLOCATION Does the revised revenue requirement affect the Company's proposed revenue allocation to the customer classes? Yes. This is similar to the ACOSS. I will need to review the relative impacts on
17 18 19 20 21 22 23 24 25 26 27	Q. A. III. Q. A.	Is your review of the Allocated Cost of Service study (ACOSS) affected by the new revenue requirement? Yes. I will be filing supplemental testimony after I have completed my review of the revised study and related schedules. CLASS REVENUE ALLOCATION Does the revised revenue requirement affect the Company's proposed revenue allocation to the customer classes? Yes. This is similar to the ACOSS. I will need to review the relative impacts on the rate classes after reviewing the Company's new proposed revenue allocation.

1 A. It may or may not affect my view. But it is important that I have an opportunity
2 to see the bill impacts across all rate classes before offering an opinion on the
3 Company's proposal. For that reason, I will be filing supplemental testimony on
4 this issue.

5

6

IV. RESIDENTIAL RATE DESIGN

- Q. Does the revised revenue requirement affect the Company's proposed residential rate design?
- Yes. I will be filing supplemental testimony after I have completed my review of the revised study and related schedules. However, I will discuss the Company's rate design based on the original filed ACOSS and class revenue allocation proposal because I expect some of the same issues will still be relevant with the revised revenue allocation. All references to proposed rate design and ACOSS values in this section refer to the Company's original filing. My supplemental testimony will address these same issues based on the revised rate design, as appropriate.

16

17

Q. What is the Company's proposed rate design for residential class?

A. The Company has proposed increasing the residential class customer charge by 70%, from \$5 to \$8.50, and collecting the remaining revenue requirement from an increase in the volumetric charge from \$0.03664 to \$0.04438 per kWh, a 21% increase. The Company proposal would result in 26% of the residential revenue billed on monthly fixed charges. As I will discuss the Company identifies the large monthly fixed customer charge as being cost of service based.

24

25

26

Q. How would you characterize the Company's proposed change to the customer charge?

A. It certainly is a very significant one-step increase. Current rates are designed to collect only 20% of residential revenue from fixed monthly charges. The increase from \$5/month to \$8.50/month makes for a major step toward collecting a lower percentage of revenue from volumetric charges. This significant increase in monthly fixed charge will disproportionately affect low use customers in terms of

percent increase in bills that they will receive. Increasing low usage customers to this degree would violate the principle of gradualism for the low use customers.

Q. Do you support the Company's proposal?

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

29

30

31

A.

No. I find the large increase in customer charge to be too aggressive and too fast. It provides a discontinuity in electric bills to the lowest users over and above the large average increase proposed to the residential class. My emphasis on continuity stems from the potential installation of Advanced Metering Infrastructure (AMI). In addition to operational changes that AMI will support it opens the door to alternative options for rate design, some of which could significantly affect the residential class. Pending a review of the revisions to the application, I would recommend that a strategy where the Commission keeps the fixed charge the same would be wise at this point with the likely evolution of rate design to come. However, if the Commission disagrees with this conservative view, it would be important for the Commission to compare the various alternatives before making a decision. For that reason, I would like to provide further background information for the Commission and set forth a menu of alternatives. This menu of alternatives will be revised as part of my supplemental testimony since the options are best viewed with what will be the Company's new proposed residential rate class revenue allocation. I have left it in this testimony to provide some visibility of the alternatives that could be considered and the methodology for developing them.

Q. What is the Company's basis for proposing the significant increase to the fixed charge?

A. The Company's 2017 ACOSS as originally filed determined that the amount of revenue allocated to the residential class as a function of number of customers is \$9.61/month. This has increased from the \$7.57/month in the 2012 ACOSS (+27%) and is essentially double the \$5/month charge in the current A-16 residential rate. I have not found any specific rationale for \$5/month charge as part of the 2012 rate case which was settled. I have prepared a table below and provide a more detailed table in Schedule JGA-3 that shows the costs that are driving the residential revenue requirement in customer-related costs. There are two categories of costs that are

allocated to the residential class by number of bills/customers: Billing/Customer Service and Secondary Distribution System. The table shows that the 2017 ACOSS allocated \$11.6 million more to the residential class as compared to the 2012 ACOSS. While there was a small (\$1.5 million, or about +5%) increase in the Billing/Customer Service Costs, almost all the increase comes from increased revenue requirement of the secondary distribution system, \$10.1 million (+125%). This Secondary System cost increase comes in Service Drop-related accounts. This suggests that an increase in monthly fixed charges would be consistent with cost causation principles of a cost of service study.

Table 1

Residential Costs Allocated on Customer Count				
		2017 COS	2012 COS	Difference
Number o	f Bills -millions	5.285	5.172	
Secondary System				
	\$millions	18.2	8.1	10.1
	\$/month	3.43	1.56	1.87
Billing/Customer Service				
	\$millions	32.6	31.1	1.5
	\$/month	6.17	6.01	0.16
Total				
	\$millions	50.8	39.2	11.6
	\$/month	9.61	7.57	2.03

A.

Q. Does the Company provide additional justification for a large increase in monthly fixed charge?

Yes, NECo argues that a "maximum fixed monthly charge" for residential could also include demand related costs (\$11.57/kW-month¹) for the first 0.5 kW demand (amounting to \$5.78/month) which is a level exceeded by essentially all residential customers (90% meet this level each month and 98% meet 0.50 kW at least one month per year). This would bring the total maximum fixed monthly charge to \$15.79/month. The proposed \$8.50/month fixed charge is 55% of that total.

¹ Schedule HSG-1C-1, line 10.

- Q. Do you agree that the Company's "maximum fixed monthly charge" is the appropriate cost of service metric for setting the customer charge?
- A. No. This use of a minimum demand concept is imprecise, adversely affecting the customers (albeit 10% of the customers or less) that do not reach 0.50 kW.

6 Q. Are there alternative rate designs the Company could have considered?

A.

A. Yes. Other rate design mechanisms might help the Company balance sometimes competing rate design principles more effectively. I note that options for alternative rate mechanisms are limited at this point due to metering infrastructure. The majority of residential meters currently in place would not be capable of collecting the billing determinants necessary for certain rate designs such as time of use (TOU) rates, critical peak pricing, or demand charges. Plans to install AMI will facilitate consideration of a greater variety of rate mechanisms in future rate cases. The minimum bill charge also is a mechanism that would be feasible with current metering infrastructure that could provide an alternative to the customer charge for ensuring collection of minimum fixed costs even from low usage customers.

Q. What does the use of 'minimum bill' mean and why is it considered?

If a minimum bill is used customers will be billed in any given month the amount calculated from the monthly fixed charge component and their energy usage or the approved minimum monthly bill, whichever is higher. Minimum bills can apply to the total bill or to certain subsets, such as distribution charges only. It is considered for residential rate tariffs in order to recognize that a significant portion of the costs associated with the distribution system are not directly related to energy usage, but rather a customer's contribution to system peak demand or non-coincident class peak demand. Like most utilities, NECo does not include a demand charge component in its residential rates. The current meters do not record monthly demand for residential customers, and there can be challenges associated with residential class demand charges, most prominently in bill transparency and understandability. Some use of a minimum bill would help collect more revenue from fixed charges and ensure that each customer is contributing a monthly

minimum toward fixed costs. The increased revenue collected from minimum bill levels is considered a fixed charge cost recovery mechanism. In this testimony I am only applying the minimum bill mechanism to NECo's distribution and billing/customer service charges.

A.

Q. What range of monthly fixed charge should be considered for residential rate design?

Residential rate designs should be evaluated on several dimensions, with a focus on the rate design principles adopted by the Commission in Docket No. 4600, and discussed further in Section VI of my testimony below. Key principles relevant to setting monthly fixed charges include consistency with cost of service, continuity or gradualism for residential customers with various usage levels, state energy policy and ease of implementation. I have developed a set of five alternative rate designs to compare with the Company's proposal for the purpose of exploring some key tradeoffs in rate design. The monthly fixed customer charge levels considered range from the current charge of \$5/month to the Company's proposal of \$8.50/month. I studied each customer charge with and without a minimum distribution bill (applied only to the customer charge and the base distribution per kWh charge, which are the charges tied to the ACOSS) of \$9.61/month, which is the level of customer-related costs indicated by the ACOSS.

Q. Explain how you developed rate design alternatives to the Company's proposal.

A. I developed rates that would be expected to yield the same total revenue as the Company's proposed rates, based on the billing determinants in the Company's own proof of revenue calculations for A-16 and A-60.² The model for estimating minimum bill revenue is based on more granular bill frequency data³ provided in response to data request DPUC 21-23. The bill frequency distribution was

² Schedule HSG-4-K

³ Bill frequency data is for billed usage in 10 kWh increments up to 300 kWh, then following the same increments as the Company's bill impact analysis in Schedule HSG-5-A.

normalized to be consistent with the overall bill determinants used in proof of revenue. The increased granularity for bills with usage less than 300 kWh allowed for more focus on bill impacts at the lower usage end.

3

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

A.

1

2

Q. Please describe the alternative rate design examples you considered.

I analyzed the Company's proposal in comparison to five alternative rate designs, based on the Company's original revenue requirement. I will need to supplement my testimony with new numbers. But for now, I am using the old numbers to illustrate the alternatives. I considered three levels of customer charge: 1) the Company's proposed level of \$8.50/month; 2) maintaining the current customer charge of \$5/month, as recommended by the Division; 3) increasing the current customer charge by the same percentage that residential allocated class revenue increases (21.6% in the original filed ACOSS, yielding a customer charge of 6.08/month). The first three cases (1 - 3) use the customer charges described above, respectively, and solve for per kWh rates that yield the target revenue. Case 1 is the Company's proposal. The second set of three cases (1M - 3M) have the same customer charges as Cases 1 – 3 but also incorporate a minimum distribution bill of \$9.61. The per kWh charges are once more solved for to yield the target revenue, accounting for additional fixed charge revenue resulting from the imposition of the minimum bill. The alternative rates are summarized in table in Schedule JGA-4, along with the split in revenue collection between fixed and per kWh charges, and the maximum level of monthly energy usage that results in minimum bill adjustments. Total bill impacts are shown in Schedule JGA-5.

24

25

26

Q. Discuss the tradeoffs among alternative rate design examples that don't include a minimum bill.

A. Residential class revenue at current rates includes 17% collected through the fixed charge and the balance collected through per kWh charges, including revenue decoupling and CapEx ISR mechanisms.⁴ According to the Company's ACOSS,

⁴ Based on Gorman workpapers, proof of revenue at present rates. Customer charges for A-16 and A-60 total \$24,237,476 out of total revenue of \$144,451,182.

39% of residential cost of service revenue requirements are customer-related and 61% are demand-related. The Company's proposed customer charge moves rates the furthest toward cost of service for collecting customer-related costs through fixed charges, increasing fixed charge revenue to 26% of total. However, there are several key rate design principles that justify keeping fixed charges lower. First, looking at the bill impact analysis in Schedule JGA-5 highlights the significant impact higher fixed charges have on low usage customer bills. The Company's proposal would cause total bill increases (including other delivery charges and standard offer service energy rates) of between 10% and 47% on A-16 customers using less than 200kWh per month. In contrast, keeping the current fixed charge of \$5.00 would keep total bill increases between 1% and 5% for customers using less than 200 kWh. A \$6.08 customer charge falls in the middle, with increases ranging from 7% to 15% on customers using less than 200kWh. The bill impacts on A-60 customers are more pronounced due to the lack of a customer charge in current rates, but the impacts would also be phased in over 3 years. Another tradeoff that should be considered is the price signal on energy usage. In a two-part rate the energy charge varies inversely with the customer charge. A higher energy charge provides a stronger price signal for conservation by allowing customers greater control over their bills by reducing consumption.

20

21

22

23

24

25

26

27

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

Q. Discuss the tradeoffs among alternative rate design examples that include a minimum bill.

A. Cases 1M, 2M and 3M include a minimum bill of \$9.61. The minimum bill at this level assures that each customer is paying at least the ACOSS-indicated level of customer-related cost each month. Due to the relatively small number of customers with low enough usage to be impacted by the minimum bill, it has little impact on fixed revenue collection or the energy rate. The bill impacts on low usage customers are significantly greater for all levels of customer charge.

2829

30

Q. What are your recommendations on rate design?

A. There is no "right" answer when it comes to picking the appropriate level of fixed charge. As discussed, there are many tradeoffs among valid and important rate design principles that exist in tension with one another. In my opinion the Company's proposed customer charge moves too far, too fast. As indicated earlier in my testimony, I recommend that the Commission not approve a change to the residential fixed charge at this time.

7

8

V. LOW INCOME SAVINGS APPROACH

- 9 Q. Describe the Company's proposed approach to the way discounts for low income Rate A-60 customers are provided and recovered.
- 11 A. In current rates Rate A-60 customers have separate base distribution rates that are 12 different than rates for Rate A-16 customers. The Company is proposing in this 13 case to have the same stated rates for both classes, but to (a) phase in the customer 14 charge for A-60 over 3 years; and (b) offer a 15% total bill discount for A-60 15 customers. My understanding is that Roger Colton, another witness sponsored by 16 the Division, will be recommending a larger discount for low income customers. 17 Whatever the discount approved, it should be recovered through a Low Income 18 Discount Recovery Factor consistent with the Company's proposal that would 19 apply a uniform per kWh surcharge on sales to all customer classes other than the 20 low income customers themselves. The three-year customer charge phase-in 21 revenue shortfall would be collected through the revenue decoupling mechanism.

22

23

24

Q. Is the Company's proposed approach to discounting A-60 distribution rates reasonable?

25 A. Yes. Bringing A-60 to the same rates, monthly fixed charge and energy charge, as
26 A-16 and then providing an explicit discount provides better transparency to the
27 discount, rather than conflating policy-related questions of low-income support
28 with cost of service and revenue allocation. Furthermore, this approach is in line
29 with recommendation of the Docket 4600 report on new rate design principles.

30

31

Q. Do you have any further recommendations with regard to Rate A-60?

1 A. Yes. If my recommendation of a residential rate design that includes a minimum 2 bill is accepted, the minimum bill should not apply to A-60. Consistent with the 3 principles of Docket 4600, it is important to not subject low income low usage 4 customers to undue bill impacts. Revenue shortfall from this exception would be de minimis, and could be collected through the Low Income Discount Recovery 5 6 Factor as well. 7 8 VI. RATE DESIGN PRINCIPLES FROM DOCKET NO. 4600 9 0. What is your understanding of the rate design principles adopted in Docket 10 No. 4600? 11 A. Section 3.1 of the April 2017 Report to the Rhode Island Public Utilities 12 Commission on the Stakeholder Working Group Process in Docket No. 4600 13 ("Docket 4600 Report") articulated several rate design principles "that the 14 Commission, utility, and stakeholders should take into account when designing and 15 evaluating rate design options" (Docket 4660 Report at 12). The principles are 16 reproduced verbatim here: 17 18 • Ensure safe, reliable, affordable, and environmentally responsible 19 electricity service today and in the future 20 • Promote economic efficiency over the short and long term 21 • Provide efficient price signals that reflect long-run marginal cost 22 • Future rates and rate structures should appropriately address 23 "externalities" that are not adequately counted in current rate structures 24 • Empower consumers to manage their costs 25 • Enable a fair opportunity for utility cost recovery of prudently incurred 26 costs and revenue stability 27 All parties should provide fair compensation for value and services 28 received and should receive fair compensation for value and benefits 29 delivered 30 *Be transparent and understandable to all customers*

1		• Any changes in rate structures should be implemented with due
2		consideration to the principle of gradualism in order to allow ample time
3		for customers (including DER customers) to understand new rates and
4		to lessen immediate bill impacts
5		 Provide opportunities to reduce energy burden, and address low income
6		and vulnerable customers' needs
7		• Be consistent with policy goals (e.g. environmental, climate (Resilient
8		Rhode Island Act), energy diversity, competition, innovation, power/data
9		security, least cost procurement, etc.)
10		• Rate structures should be evaluated on whether they encourage or
11		discourage appropriate investments that enable the evolution of the
12		future energy system
13		
14		The Commission's Report and Order 22851 (issued July 31, 2017) in Docket No.
15		4600 adopted the above principles, and required that any party proposing a specific
16		rate design provide evidence addressing "how the proposal advances, detracts from,
17		or is neutral as to each of the stated rate design principles listed above. Likewise,
18		an opponent to a rate design proposal should also refer to these principles in
19		developing its rationale" (Report and Order No. 22851 at 23).
20		
21	Q.	Did the Company provide accompanying evidence addressing the Docket No.
22		4600 rate design principles?
23	A.	Company Witness Gorman's Direct Testimony at 45-48 provided a high level and
24		relatively perfunctory characterization of how the Company's allocated cost of
25		service study and rate design proposals, taken as a whole, advance, detract from, or
26		is neutral to each principle.
27		
28	Q.	Does Mr. Gorman's testimony adequately address the Commission's Order
29		22851 rate design principles?
30	A.	No. The consideration of each rate design proposal is usually quite general, and
31		fails in most cases to provide specific evidence supporting the assertion that the

- proposal advances or is neutral to a given principle. The Company asserts that its proposal does not detract from a single rate design principle.
- Q. What observations do you make about the Company's characterization of its
 proposal vis a vis the Docket No. 4600 rate design principles?
- 5 I take issue with a few of Mr. Gorman's characterizations of the proposal and A. 6 evidence – or lack thereof – offered in support. For instance, he states that the 7 proposal advances the principle of "Ensur[ing] safe, reliable, affordable, and environmentally responsible electricity service today and in the future" because it 8 9 "promotes distributed generation and aligns rates with costs." In the case of 10 residential rate design, I do not agree that the Company's proposed rate design 11 promotes distributed generation. Increasing the reliance on the customer charge for 12 revenue detracts from support for distributed generation and also the principle of 13 "empower[ing] consumers to manage their costs." Mr. Gorman also states that the Company's proposal advances the principle of gradualism (9th bullet above), 14 15 primarily citing the phase-in of the Rate A-60 low income discount. While I agree 16 that the Rate A-60 proposal does advance the principle of gradualism, other aspects 17 of the Company's proposal – notably the 21.6% rate increase proposed for 18 residential class – detract from gradualism.

Q. How do you intend to address the Commission's Order?

19

20

26

- A. I will file supplemental testimony containing final rate design recommendations based on review of the Company's ACOSS and related schedules. My supplemental testimony will provide a summary of evidence for why each of my proposed changes either advances, is neutral to, or detracts from each rate design principle relative to the Company's proposal.
- Q. How do the rate design principles affect the recommendations of the Division on low income rate design?
- A. The proposal by Division witness Colton significantly advances the principle to "Provide opportunities to reduce energy burden, and address low income and vulnerable customers' needs".

1		
2	Q.	One of the recommendations from stakeholders in Docket 4600 was that
3		Rhode Island should begin to move toward time varying rates to more
4		accurately compensate distributed energy resources for the value they provide
5		to the electric grid. Are you proposing time varying rates in this Docket?
6	A.	No. However, I understand that the Division remains committed to developing
7		time-varying rates in concert with a potential deployment of AMI. Those two linked
8		topics could be addressed together in a future proceeding that would both review
9		the AMI study the Company proposes and design some form of revenue neutral
10		time varying rates consistent with the recommendations of Docket 4600
11		stakeholders.
12		
13	Q.	Does this conclude your testimony?
14	A.	Yes.

John G. Athas

Principal Consultant and Vice President

John Athas joined Daymark Energy Advisors (formerly La Capra Associates) in 2006, bringing nearly 30 years of diverse electric industry experience. He has substantial, hands-on skills having worked for an electric utility, a competitive retail electric services provider, a power technology manufacturer, and an energy industry consulting firm. Through extensive practical application, he has assumed leadership roles in market pricing and policy, resource planning, analysis of competitive wholesale and retail markets, financial and risk analysis, strategic planning, and contracts and transactions. With expertise in utility regulation, energy marketing and product development, energy policy, asset valuation, mergers and acquisitions, and corporate strategy, Mr. Athas has provided clients valuable insight from his unique blend of experience in strategy consulting, technical evaluations and energy market participation.

Mr. Athas holds an M.B.A. from the University of Connecticut, an M.S. in Mechanical Engineering from Rensselaer Polytechnic Institute, and a B.E. from Cooper Union.

PROFESSIONAL EXPERIENCE

Rates and Regulation

- Provided expert testimony on behalf of the Nova Scotia Small Business Advocate regarding Nova Scotia Power Inc. proposed tariffs and regulations concerning Sales of Renewable Low Impact Electricity Generated within Nova Scotia by a Retail Seller to a Retail Customer
- Serves as Primary Advisor to the Manitoba Public Utility Board in their Cost of Service Methodology review proceeding
- Provided expert review and critique for Public Service Organization of Oklahoma's request for proposal for baseload generation in support of the Office of the Attorney General.
- Provided review and comment on the Philadelphia Electric Smart Metering Implementation Plan for the Pennsylvania Office of Consumer Advocate
- Drafted changes to proposed demand-side rules in Oklahoma for the Oklahoma Industrial Energy Consumers.
- Managed rates and cost-of-service functions for Northeast Utilities (NU).

Economic Development

- Developed special incentive packages of utility rate discounts and comprehensive energy efficiency investments for large customers in Business Retention and Economic Development circumstances.
 These packages were coordinated with and integrated into broad incentive packages developed by state and local economic development agencies.
- Provided expert testimony before the Nova Scotia Public Service Board regarding the appropriateness of special load retention tariffs for Nova Scotia Power Incorporated
- Managed NU's economic development and special contracting flexible rate tariffs in Connecticut and Massachusetts.

 Negotiated special contracts with NU's large customers in Massachusetts, Connecticut and New Hampshire.

Integrated Resource Planning

- Collaborating to review and critique the Connecticut utilities' 2010 IRP on behalf of the Connecticut Energy Advisory Board (CEAB), including extending analysis and modeling to 2030.
- Managing consultant leading IRP planning and related regulatory filings for various New England electric utilities and cooperatives, including Green Mountain Power, Washington Electric Cooperative (VT), Vermont Electric Cooperative, and Vermont Marble Power.
- Provided a critique of Public Service of Oklahoma's IRP and Oklahoma Gas & Electric Company's IRP, in response to their joint application to build a base load coal fired generating capacity, on behalf of the Oklahoma Attorney General's Office.
- Managed NU's resource planning function from the inception of Integrated Demand/Supply Planning (now IRP) through 1991.

Market Analysis

- Project manager and principal lead on analysis for Vermont Combined Heat and Power and Distributed Generation Potential Study in 2010 on behalf of Vermont's System Planning Committee.
- Provide principal leadership to the team responsible for the Daymark Energy Advisors' Electric Market Model, which is used to support the analysis for numerous client projects.
- Conducted scenario planning studies for all North America regional power markets (U.S. and Canada). Provided capacity requirements, resource adequacy assessment, and energy price outlooks.
- Conducted scenario planning studies for all North America regional power markets (U.S. and Canada). Provided capacity requirements, resource adequacy assessment, and energy price outlooks.
- Charged with the role of principal for power research and consulting for the Eastern Energy Service, providing insight into the interactions of electric and gas markets within the Eastern Interconnect.
- Led marketing, structuring and product development for Select Energy's retail energy commodity and energy services business.
- Directed market research regarding customer choice and customer satisfaction.
- Supervised market modeling activities for North America (U.S. and Canada) for Cambridge Energy Research Associates (CERA).
- Analyzed power prices and their impacts on clients in the evolving market structures for ISO New England (ISO-NE), New York Independent System Operator (NYISO) and the PJM Interconnection (PJM).
- Supported the development and marketing, while negotiating a power and energy services
 package to, major retail aggregations and affinity for Select Energy. This includes the largest
 Municipal Aggregation the Cape Light Compact for communities on Cape Cod and Martha's
 Vineyard.

Stakeholder Facilitation and Process

Facilitated information exchange and consensus building between the utilities and stakeholders
 —for Connecticut's first IRP since the 1980s—including multiple generation owners, operators and

Testimony of John Athas DIVISION OF PUBLIC UTILITIES AND CARRIERS RIPUC Docket No. 4770 Schedule JGA-1 Page 3 of 8

- developers; energy efficiency planners, regulatory oversight groups and public advocate organizations; environmental agency and environmental advocacy organizations, transmission owners and the regional transmission ISO; and consumers.
- In 2010, facilitated a greatly-expanded process during the subsequent Connecticut IRP to include nuclear power operators, developers, advocates and opposition groups, natural gas utilities and pipeline operators; energy security experts; and CHP developers, policymakers and commercial/industrial business.

Utility Planning

- Project Principal and Witness in the review of acquisition of generation resources in Arkansas (EAI KGEN Hot Springs, AECC – Suez Hot Spring Plant).
- Managed strategic planning analyses for NU including the areas of competition, integrated resource planning (IRP), and utility strategic and organizational goal development.
- Representation on the Northeast Utilities Service Company Transmission & Distribution Budget and Planning Committee
- Member of the CL&P Hartford District Storm Restoration Management Team
- Led the team responsible for analysis and presentation materials for executive planning conferences, including utility diversification into energy services and merchant generation.
- Supervised generation planning for a large utility provided economic and financial analysis of power plant construction and capital additions and determined avoided costs.
- Developed a New England market entry business plan for Direct Energy's retail business.
- Advised the management team at Cape Light Compact on the merits of forming an Electric Cooperative.

Expert Witness

- Presented expert testimony on behalf of the Arkansas Public Service Commission (ASPC) General Staff in Docket 17-041-U IN THE MATTER OF THE PETITION OF ENTERGY ARKANSAS, INC. FOR A DECLARATORY ORDER REGARDINGA POWER PURCHASE AGREEMENT FOR A RENE WABLE RESOURCE AND FOR RECOVERY OF AN ASSITIONAL AMOUNT
- Presented expert testimony on behalf of the Arkansas Public Service Commission (ASPC) General Staff in Docket 17-061-U IN THE MATTER OF THE APPLICATION OF THE EMPIRE DISTRIC ELECTRIC COMPANY FOR APPROVAL OF ITS CUSTOMER SAVINGS PLAN
- Presented expert testimony on behalf of the Nova Scotia Small Business IN THE MATTER OF The Public Utilities Act, R.S.N.S. 1989, c.380, as amended CI 47124 NS Power Advanced Metering Infrastructure Project Application (M08349)
- Presented expert testimony on behalf of the Nova Scotia Small Business Advocate IN THE MATTER
 OF The Public Utilities Act, R.S.N.S. 1989, c.380, as amended CI 29807 Tusket Falls Main Dam
 Refurbishment Project (M08162)
- Presented expert testimony on behalf of the Arkansas Public Service Commission (ASPC) General Staff in Docket 17-038-U IN THE MATTER OF THE APPLICATION OF SOUTHWESTERN ELECTRIC POWER COMPANY FOR APPROVAL TO ACQUIRE A WIND GENERATING FACILITY AND TO CONSTRUCT A DEDICATED GENERATION TIE LINE
- Presented expert testimony on behalf of the Arkansas Public Service Commission (ASPC) General Staff in Docket 16-060-U IN THE MATTER OF ENETERGY ARKANSAS, INC.APLLICATION FOR AN

Testimony of John Athas DIVISION OF PUBLIC UTILITIES AND CARRIERS RIPUC Docket No. 4770 Schedule JGA-1 Page 4 of 8

ORDER FINDING THE DEPLOYMENT OF ADVANCED METERING INFRASTRUCTURE TO BE IN THE PUBLIC INTEREST AND EXEMPTION FROM CERTAIN APPLICATION RULES

- Presented expert testimony on behalf of the Oklahoma Hospital Association in Cause No. PUD 201500208 APPLICATION OF PUBLIC SEEERVIC COMPANY OF OKLAHOMA, AN OKLAHOMA CORPORATION, FOR AN ADJUSTMENT TO ITS RATES AND CHARGES AND THE ELECTRIC SERVICE RULES, REGULATIONS AND CONDITIONS OF SERVICE FOR ELECTRIC SERVICE IN THE STATE OF OKLAHOMA
- Presented expert testimony on behalf of the Oklahoma Hospital Association in Cause No. PUD 20155500273 APPLICATION OF OKLAHOMA GAS & ELECTRIC COMPANY, AN OKLAHOMA CORPORATION, FOR AN ORDER OF THE COMMISSION AUTHORIZING APPLICANT TO MODIFY RATES, CHARGES AND TARIFFS FOR ELECTRIC SERVICE IN THE STATE OF OKLAHOMA
- Presented expert testimony on behalf of the New Brunswick Office of Public Intervenor in the continuance of New Brunswick EUB Matter 271 IN THE MATTER of a review of New Brunswick Power Corporation's Class Cost Allocation Study (CCAS) methodology
- Presented expert testimony on behalf of the Nova Scotia Small Business Advocate In the Matter [M06214] of an Application by Nova Scotia Power Inc. concerning Sales of Renewable Low Impact Electricity Generated within Nova Scotia by a Retail Seller to a Retail Customer pursuant to The Electricity Act
- Presented expert testimony on behalf of the Newfoundland & Labrador Hydro in Docket No. P.U. 28(2013) AMENDED Newfoundland & Labrador Hydro - 2013 AMENDED General Rate Application Prudence Review
- Presented expert testimony on behalf of the Oklahoma Hospital Association in Cause No. PUD 21055500208 APPLICATION OF PUBLIC SERVICE COMPANY OF OKLAHOMA, AN OKLAHOMA CORPORATION, FOR AN ADJUSTMENT IN ITS RATES AND CHARGES AND THE ELECTRIC SERVICE RULES, REGULATIONS AND CONDITIONS FOR ELECTRIC SERVICE IN THE STATE OF OKLAHOMA
- Presented expert testimony on behalf of the Nova Scotia Small Business Advocate In the Matter [M06733] of an Application by EfficiencyOne for Approval of a Supply Agreement for Electricity Efficiency and Conservation Activities between EfficiencyOne and Nova Scotia Power Inc., the Establishment of a Final Agreement between the Parties and Approval of the 2016-2018 Demand Side Management ("DSM") Plan-E-ENSC-R-2015
- Presented expert testimony on behalf of the Arkansas Public Service Commission (ASPC) General Staff in Docket 14-118-U IN THE MATTER OF THE PETITION OF ENETERGY ARKANSAS, INC. REQUEST FOR APPROVAL OF THE ACQUISITION OF A GENERATING UNIT AT THE UNION POWER STATION TO SERVE ITS RETAIL CUSTOMERS
- Presented expert testimony on behalf of the Arkansas Public Service Commission (ASPC) General Staff in Docket 15-014-U IN THE MATTER OF THE PETITION OF ENETERGY ARKANSAS, INC. FOR A DECLARATORY ORDER REGARDING A PURCHASE POWER AGREEMENT FOR A RENEWABLE RESOURCE
- Presented expert testimony on behalf of the New Brunswick Office of Public Intervenor in New Brunswick EUB Matter 272 IN THE MATTER of a review of New Brunswick Power Corporation's General Rate Application
- Presented expert testimony on behalf of the Michigan Environmental Council and the National Resources Defense Council in Michigan 2015 GRC-U-17735 Consumers Energy Company (General Electric Rate Case)
- Presented expert testimony on behalf of the New Brunswick Office of Public Intervenor in New Brunswick EUB Matter 271 IN THE MATTER of a review of New Brunswick Power Corporation's Class Cost Allocation Study (CCAS) methodology

Testimony of John Athas DIVISION OF PUBLIC UTILITIES AND CARRIERS RIPUC Docket No. 4770 Schedule JGA-1 Page 5 of 8

- Presented independent expert testimony on behalf of the Manitoba Public Utilities Board in 2013/14 NFAT Proceeding NEEDS FOR AND ALTERNATIVES TO (NFAT) REVIEW OF MANITOBA HYDRO'S PROPOSAL FOR THE KEEYASK AND CONAWAPA GENERATING STATIONS (In this Proceedings the filing of reports by Daymark Energy Advisors were the basis for cross examination of Mr. Athas.)
- Presented expert testimony on behalf of the Southern Environmental Law Council in Case No. PUE-2013-00088 Virginia Electric and Power Company's Integrated Resource Plan filing pursuant to § 56-597 et seq. of the Code of Virginia
- Presented expert testimony on behalf of the Nova Scotia Small Business Advocate in Matter NSPI-P-128.13 In the Matter of an Application by Nova Scotia Power Incorporated for Approval of its 2014 Annual Capital Expenditure Plan
- Presented expert testimony on behalf of the Arkansas Public Service Commission (ASPC) General Staff in Docket NO.13-033-U In the Matter of the Petition of the Southwestern Electric Power Company for a Declaratory Order Finding That Certain Renewable Wind Energy Purchase Agreements are Prudent, and Wind Energy Purchase Agreements are Energy Only Contracts Eligible for Cost Recovery Through the Energy Cost Recovery Rider
- Provided expert testimony on behalf of the Small Business Advocate of Nova Scotia in NSPI-128-13
 In the Matter of an Application by Nova Scotia Power Incorporated for Approval of Capital Expenditure for 2013 for South Canoe Wind Project CI#42127 for \$93,091,536
- Provided expert testimony on behalf of the Small Business Advocate of Nova Scotia NSPI-128-13 In the Matter of an Application by Nova Scotia Power Incorporated for Approval of its 2013 Annual Capital Expenditure Plan
- Presented expert testimony on behalf of the Arkansas Public Service Commission (ASPC) General Staff in Docket NO.12-067-U In the Matter of the Application of Oklahoma Gas and Electric Company for an Oder Approving a Temporary Surcharge to Recover the Costs of a Renewable Wind Generation Facility
- Presented expert testimony on behalf of the Arkansas Public Service Commission (ASPC) General Staff in Docket NO.12-038-U In the Matter of Entergy Arkansas, Inc.'s Request for approval of certain wholesale base load capacity to serve EAI customers and a proposed rider recovery mechanism for these and other capacity costs.
- Presented expert testimony on behalf of the Citizen's Action Coalition of Indiana before the State of Indiana Utility Regulatory Commission. In the Matter of the application of Indiana Michigan Power Company requesting from the Commission, 1) A Finding that the Life Cycle Management program for the Donald C. Cooke Nuclear Plant is Reasonable and Necessary, 2) Approving of Cost and Schedule, 3) Authorizing Recovery through a periodic Rate Adjustment Mechanism, 4) Granting I&M Authority to Defer Costs and 5) Grant I&M future Rate Relief as may be Necessary and Appropriate.
- Presented expert Public Service Commission regarding IRP and Existing Nuclear Capital Projects. In the Matter of the application of Indiana Michigan Power Company for a certificate of necessity pursuant to MCL 460.6s and related accounting authorizations
- Presented expert testimony on behalf of the Arkansas Public Service Commission (ASPC) General Staff in Docket NO.12-012-U In the Matter of Arkansas Electric Cooperative Corporation for Approval of the Acquisition of the Hot Spring
- Provided expert testimony on behalf of the Small Business Advocate of Nova Scotia in Matter M04862 Application by Pacific West Commercial Corporation and NSPI for a Load Retention Rate
- Provided expert testimony on behalf of the Small Business Advocate of Nova Scotia in Matter M04175 Proposed Amendments to Nova Scotia Power Inc.'s Load Retention Tariff

Testimony of John Athas DIVISION OF PUBLIC UTILITIES AND CARRIERS RIPUC Docket No. 4770 Schedule JGA-1 Page 6 of 8

- Provided expert testimony on behalf of the Small Business Advocate of Nova Scotia in Matter M04892 Main Computer Centre Upgrade
- Presented expert testimony on behalf of the Arkansas Public Service Commission (ASPC) General Staff in Docket NO.11-069-U In the Matter of Entergy Arkansas, Inc.'s Request for Approval of the Acquisition of the Hot Spring Plant to Serve its Retail Customers
- Presented expert testimony on behalf of the Oklahoma Attorney General before the Oklahoma Corporation Commission regarding IRP and baseload coal RFPs. (Causes Nos. PUD 200500516, 200600030, 200700012, 2006 through 2007.)
- Presented expert testimony before the Connecticut Department of Public Utility Control (DPUC) for Select Energy in Connecticut regarding its retail licensing application in 2000.
- Testified on customer impacts, pricing levels and utility planning during various electric industry restructuring proceedings in Connecticut and Massachusetts.
- Presented expert testimony on numerous occasions before the Connecticut DPUC regarding special contract approvals.

EMPLOYMENT HISTORY

Daymark Energy Advisors (formerly La Capra Associates, Inc.)

Boston, MA 2009 - Present 2006 - 2009

Principal Consultant
Managing Consultant

Direct Energy North America

Stamford, CT

Independent Consultant

2005

Assignment – New England Market Entry Business Plan, Channel Management Plan Development

Northeastern US Markets

Developed a business plan outlining the potential market entry for the client into the New England power market.

Cambridge Energy Research Associates

Cambridge, MA

Associate Director, North American Electric Power Eastern North American Energy Service Principal 2001 – February 2005

Developed independent primary research on various aspects of power markets around the Eastern U.S. and Canada, primarily responsible for the Northeast and Midwest markets, including price outlooks for energy and "full requirements" electric power. Analyzed market structure, supply/demand balances, price caps, market clearing prices, capacity markets, and generation technologies.

Northeast Utilities Berlin, CT

Director, Retail Business Strategy - Select Energy Managing Director, Marketing - Select Energy 1997 - 2000

Directed market strategy, market research, product development, product management, strategic alliance development, retail electric energy supply management and pricing strategy for Northeast Utilities' unregulated retail energy service company, Select Energy, formed in 1997. Managed the activities of 31 professionals, including six managers. Negotiated a major retail supply agreement with the Massachusetts Municipal Association, which resulted in participation by 120 cities and towns.

Director, Market Pricing & Policy

1995 - 1997

Directed the work in all areas of pricing for Northeast Utilities and its operating companies: CL&P, WMECo, PSNH and HWPCo, with revenues totaling over \$3 billion. Three managerial units comprised

Testimony of John Athas DIVISION OF PUBLIC UTILITIES AND CARRIERS RIPUC Docket No. 4770 Schedule JGA-1 Page 7 of 8

the pricing organization, Cost of Service, Rates and Special Contracts. Led the development of proposals in unbundled rates prior to the restructuring of electric utility markets in Connecticut and Massachusetts. Responsible for developing utility discount rate and energy efficiency offerings for large customers in Business Retention and Economic Development circumstances, which were coordinated and packaged into state and local economic development agencies incentive packages.

Manager, Market Analysis

1990 - 1995

1007 1000

Led market planning and market research functions in developing strategies to prepare NU for the competitive business environment, including sales force program training and development.

Manager, Strategic Analysis & Long Term Resource Planning	1987 – 1990
Held various positions within the Capacity Planning Department	1981 – 1987
United Technologies Corporation Analytical Engineer – International Fuel Cells/Pratt & Whitney Aircraft	Hartford, CT 1977 – 1981

EDUCATION

DUCATION	
University of Connecticut	Storrs, CT
Masters of Business Administration	1987
Rensselaer Polytechnic Institute – HGC	Troy, NY
M.S., Mechanical Engineering	1982
Cooper Union	New York, NY
B.E Mechanical Engineering	1977

PROFESSIONAL ACHIEVEMENTS

- Recipient, 1998 Northeast Utilities Chairman's Award for innovation in developing offerings and negotiating with large aggregation groups
- Recipient, 1996 Northeast Utilities Chairman's Award and 1996 Retail Business Group's President's Award for the role in leading efforts in the Retail Competition Pilot in New Hampshire
- Recipient, Northeast Utilities 1994 Retail Business Group's President's Award for developing and successfully implementing special utility contracting efforts
- Licensed Professional Engineer State of Connecticut
- Past appointee to the Electric Power Research Institute (EPRI) Industrial Business Unit Council
- Participation in the Energy Committee of the Manufacturer's Alliance of Connecticut, Inc.
- Participation in various **NEPOOL** Committees
- Member of the Association of Energy Engineers
- Author of the paper 'Fulfilling on the Promises of Deregulation'

Elected to Pi Tau Sigma – Mechanical Engineering Honorary Fraternity

- Speaking experience includes:
 - 2012, Speaker at EUCI Resource Planning: A Practitioner's Toolkit for Current Issues
 - U.S. Chamber Of Commerce Satellite Seminar Series on Deregulation
 - Massachusetts HEFA sponsored conference on *Organizing Energy Buying Groups*

Testimony of John Athas DIVISION OF PUBLIC UTILITIES AND CARRIERS RIPUC Docket No. 4770 Schedule JGA-1 Page 8 of 8

- INFOCAST Seminars on Negotiating Power Contracts
- Interview on a nationally syndicated news show, First Business, on energy deregulation

Summary of Testimony Appearances for John G. Athas

Docket No.	Date	Name
Various	1983-1991	Miscellaneous Dockets before the Connecticut DPUC, Connectciut Siting Council, Massachusetts DPU, and Massachusetts Energy Facility Siting Council on Generation and Integrated Resource Planning topics
	1993	Connecticut DPUC Docket on Retail Wheeling and Transmission Access
91-04-05	1994 August, 1991	Massachusetts DPU Docket on Electric Industry Restructuring Application of Connecticut Natural Gas Corp. for Approval of New and Modified Tariffs
94-05-13	July 13, 1994	Application of the Connecticut Light and Power Company and Kimberly-Clark Corporation for Approval of a Special Rate Contract56 for Provision of Firm Service to Kimberly-Clark Corporation
93-12-34	April 27, 1994	Application of the Connecticut Light and Power Company and Hamilton Standard for Approval of Special Electric Rate Contract
99-08-03	August, 1999	
08-07-01*	September, 2008	DPUC Review of Connecticut 2008 Comprehensive Electric Procurment Plan (integrated Resource Plan)
09-05-02*	July, 2009	DPUC Review of Connecticut 2009 Comprehensive Electric Procurment Plan (Integrated Resource Plan)
10-02-07*	June, 2010	DPUC Review of Connecticut 2010 Comprehensive Electric Procurment Plan (Integrated Resource Plan)
NSPI-P-202/M40175	August, 2011	to Nova Scotia Power's Load Retention Tariff and for a Load Retention Rate
11-069-U**	October, 2011	Serve its Retail Customers
CAUSE NO. PUD 201100186**	February, 2012	Application of Oklahoma Gas & Electric Company for an Order of the Commission approving a Special Contract with Oklahoma State University and a Wind Energy Purchase Agreement
M04892**	May, 2012	
NSPI-P-203/ M04862	June, 2012	An Application by Pacific West Commercial Corporation and Nova Scotia Power Inc. for a Load Retention Rate
12-012-U**	June, 2012	
U-17026**	August, 2012	
IURC Cause No. 44182	August, 2012	460.6s and related accounting authorizations. In the Matter of the application of Indiana Michigan Power Company requesting from the Commission, 1) A Finding that the Life Cycle Management program for the Donald C. Cooke Nuclear Plant is Reasonable and Necessary, 2) Approving of Cost and Schedule, 3) Authorizing Recovery through a periodic Rate Adjustment Mechanism, 4) Granting I&M Authority to Defer Costs and 5) Grantl&M future Rate Relief as may be Necessary and Appropriate.
12-038-U	September, 2012	In the Matter of Entergy Arkansas, Inc.'s Request for approval of certain wholesale base load capacity to serve EAI customers and a proposed rider recvoery mechanism for these and other capacity costs.
12-067-U	October, 2012	In the Matter of the Application of Oklahoma Gas and Electric Company for an Oder Approving a Temporary Surcharge to Recover the Costs of a Reneweable Wind Generation Facility
NSPI-P-128.13	January, 2013	In the Matter of an Application by Nova Scotia Power Incorporated for Approval of its 2013 Annual Capital Expenditure Plan
NSPI-P-128.13	January, 2013	In the Matter of an Application by Nova Scotia Power Incorporated for Approval of Capital Expenditure for 2013
13-033-U	August , 2013	DECLARATORY ORDER FINDING THAT CERTAIN RENEWABLE WIND ENERGY PURCHASE AGREEMENTS ARE PRIDENT, AND WIND ENERGY PURCHASE AGREEMENTS ARE ENERGY ONLY CONTRACTS ELIGIBLE FOR COST RECOVERY THROUGH THE ENERGY COST RECOVERY
NSPI-P-128.13	February, 2014	RIDER In the Matter of an Application by Nova Scotia Power Incorporated for Approval of its 2014 Annual Capital Expenditure Plan
Case No. PUE-2013- 00088	February, 2014	
PUB NFAT	April, 2014	NEEDS FOR AND ALTERNATIVES TO (NFAT) REVIEW OF MANITOBA HYDRO'S PROPOSAL FOR
Proceeding*** New Brunswick EUB	April, 2014	THE KEEYASK AND CONAWAPA GENERATING STATIONS IN THE MATTER of a review of New Brunswick Power Corporation's Class Cost Allocation Study (CCAS)
Matter 271 Michigan 2015 GRC-	April, 2015	methodology Consumers Energy Company (General Electric Rate Case)
U-17735		
New Brunswick EUB Matter 272		IN THE MATTER of a review of New Brunswick Power Corporation's General Rate Application
NSPI-P-128.13 Matter No. 06733	June, 2015	In the Matter of an Application by EfficiyOne for Approval of a Supply Agreement for Electricity Efficiency and Conservation Activities between EfficiencyOne and Nova Scotia Power Inc., the Establishment of a Final Agreement between the Parties and Approval of the 2016-2018 Demand Side Management ("DSM") Plan-E- ENSC-R-2015
APSC 15-014-U	June, 2015	IN THE MATTER OF THE PETITION OF ENETERGY ARKANSAS, INC. FOR A DECLARATORY ORDER REGARDING A PURCHASE POWER AGREEMENT FOR A RENEWABLE RESOURCE
APSC 14-118-U	July, 2015	IN THE MATTER OF THE PETITION OF ENETERGY ARKANSAS, INC. REQUEST FOR APPROVAL OF THE ACQUISITION OF A GENERATING UNIT AT THE UNION POWER STATION TO SERVE ITS
CAUSE NO. PUD 2015500208	October, 2015	APPLICATION OF PUBLIC SERVICE COMPANY OF OKLAHOMA, AN OKLAHOMA, CORPORATION, FOR AN ADJUSTMENT IN TIS RATES AND CHARGES AND THE ELECTRIC SERVICE RULES, REGULATIONS AND CONDITIONS FOR ELECTRIC SERVICE IN THE STATE OF OKLAHOMA
NO. P.U. 28(2013) AMENDED****	November, 2015	Newfoundland & Labrador Hydro - 2013 AMENDED General Rate Application Prudence Review
APSC 16-060-U	June, 2017	IN THE MATTER OF ENETERGY ARKANSAS, INC.APLLICATION FOR AN ORDER FINDING THE DEPLOYMENT OF ADVANCED METERING INFRASTRUCTURE TO BE IN THE PUBLIC INTEREST AND EXEMPTION FROM CERTAIN APPLICATION RULES
APSC 17-038-U	December, 2017	IN THE MATTER OF THE APPLICATION OF SOUTHWESTERN ELECTRIC POWER COMPANY FOR APPROVAL TO ACQUIRE A WIND GENERATING FACILITY AND TO CONSTRUCT A DEDICATED GENERATION TIE LINE
NSUAB Matter No. 08162	December, 2017	IN THE MATTER OF The Public Utilities Act, R.S.N.S. 1989, c.380, as amended CI 29807 - Tusket Falls Main Dam Refurbishment Project (M08162)
NSUARB	January, 2018	IN THE MATTER OF The Public Utilities Act, R.S.N.S. 1989, c.380, as amended CI 47124 – NS Power
Matter No.08349 APSC 17-061-U	February, 2018	Advanced Metering Infrastructure Project Application (M08349) IN THE MATTER OF THE APPLICATION OF THE EMPIRE DISTRIC ELECTRIC COMPANY FOR APPROVAL OF ITS CUSTOMER SAVINGS PLAN
APSC 17-041-U	February, 2018	IN THE MATTER OF THE PETITION OF ENTERGY ARKANSAS, INC. FOR A DECLARATORY ORDER
* In these Dockets the	Filing of the IBB Bloo	REGARDING A PURCHASE POWER AGREEMENT FOR A RENEWABLE RESOURCE AND FOR s served as the basis for cross examination tonics for Mr. Athas

^{*} In these Dockets the Filing of the IRP Plans served as the basis for cross examination topics for Mr. Athas
** In these Proceedings Mr. Athas filed testimony yet was not asked to appear for cross examination

*** In this Proceedings the filing of reports by La Capra Associates NOW Daymark Energy Advisors were the basis for cross examination of Mr. Athas.

*** In this Proceedings the filing of reports by La Capra Associates now Daymark Energy Advisors were the basis for cross examination of Mr. Athas.

		by the Cupra insocures ito it Daymark Energy iterisors were the basis for cross examination of init. Itinus.
**** In this Proceeding	gs the filing of reports	by La Capra Associates now Daymark Energy Advisors were the basis for cross examination of Mr. Athas.
Jointly Considered		
CAUSE NO. PUD		APPLICATION OF PUBLIC SERVICE COMPANY OF OKLAHOMA FOR A DETERMINATION THAT
200500516	June 27, 2007	ADDITIONAL ELECTRIC GENERATING CAPACITY WILL BE USED AND USEFUL
CAUSE NO. PUD		APPLICATION OF PUBLIC SERVICE COMPANY OF OKLAHOMA FOR A DETERMINATION THAT
200600030	June 27, 2007	ADDITIONAL BASELOAD GENERATING CAPACITY WILL BE USED AND USEFUL
		IN THE MATTER OF THE APPLICATION OF OKLAHOMA GAS AND ELECTRIC FOR AN ORDER OF THE
CAUSE NO. PUD		COMMISSION GRANTING PRE-APPROVAL TO CONSTRUCT RED ROCK GENERATING FACILITY AND
200700012	June 27, 2007	AUTHORIZING A RECOVERY RIDER

SecnCus

Class Cost of Service Study (\$000s)

Source: Sch. HSG-1F-4

Line

Reference	ACCOUNT	RESIDENTIAL
	Secondary Services Cost in Rate Base	
19	Services	95,006
48	Depreciation Reserve	38,958
59	Other Rate Base	(5,475)
61	TOTAL RATE BASE	50,573
	Secondary Services Cost Revenue Requirement	
	Annual Expenditures	
88	Oper. & Maint. Exp.	18.51
111	Property Insurance	515.22
112	Injuries and Damanges Insurance	217.07
114	Regulatory Comm Expenses	188.92
189	Uncollectibles - Delivery	196
	TOTAL ANNUAL EXPENDITURES	1,136
	Revenue Requirements from Capital Expenditures	
134	Net Additions and Retirements Depreciation	287
129	Services Depreciation	9,386
139	Municipal Property Tax	2,074
141	Other Tax, Reg Deferrals	35
194	Target Return on Rate Base	3,758
195	Income Taxes to Recover	1,475
	TOTAL REVENUE REQUIREMENT FROM CAPITAL INVESTMENT	17,014
199	TOTAL REVENUE REQUIREMENT FROM SECONDARY SERVICES	18,150

BillCus

Class Cost of Service Study (\$000s)

Source: Sch. HSG-1F-5

Line

Reference	ACCOUNT	RESIDENTIAL
	Billing Customer Cost in Rate Base	
20	Meters	32,234.38
21	Install on Cust Premises	104.13
28	General Plant	7,951
48	Depreciation Reserve	(29,403)
59	Other Rate Base	2,957
	TOTAL RATE BASE	13,842.84
	Billing Customer Cost Revenue Requirement	
	Annual Expenditures	
70	Dist Oper-Supervision & Eng	85.2
76	Dist Oper-Electric Meters	802.02
78	Dist Oper-Misc Expenses	264.46
79	Dist Oper-Rents	7.85
80	Dist Maint-Supervision & Eng	37
87	Dist Maint-Electric Meters	32
91	Supervision	604
92	Meter Reading Exp- Comp	216
93	Cust Recs & Coll	10,511
95	Misc Cust Acct	798
98	Cust Service-Supervision	25
99	Cust Assistance Expenses	460
100	Info&Instruct Advertising Exp	209
101	Cust Service-Misc Expenses	445
102	Demo & Selling Expenses	116
103	Sales-Misc Expenses	234
108	A&G-Salaries	3,132
109	A&G-Office Supplies	1,066
110	A&G-Outside Services	910
111	Property Insurance	218
112	Injuries & Damages Insurance	92
113	Employee Pensions & Benefits	4,117
114	Regulatory Comm Expenses	38
115	A&G-Misc Expenses	0
116	A&G-Rents	2,716
117	A&G Maint-Gen Plant-Elec	34
173	TOTAL ANNUAL EXPENDITURES	27,169

Testimony of John Athas DIVISION OF PUBLIC UTILITIES AND CARRIERS Docket No. 4770 Schedule JGA-3 Page 3 of 3

	Revenue Requirements from Capital Expenditures	Page 3 o
130	Meters	1,820
131	Install on Cust Premises	568
134	Net Additions and Retirements Depreciation	121.86
139	Municipal Property Tax	402.76
140	Payroll Related	700.15
141	Other Tax, Reg Deferrals	7
149	Interest on Customer Deposits	6
189	Uncollectibles-Delivery	397
194	Target Return on Rate Base	1,029
195	Income Taxes to Recover	403.68
	TOTAL REVENUE REQUIREMENT FROM CAPITAL INVESTMENT	5,455
199	TOTAL REVENUE REQUIREMENT FROM BILLING CUSTOMER	32,624

Case ID	Customer Charge	Cust Char (\$/cust-m	10)	Charge (\$/kWh)		Distrib \$/cust-	Max kWh for Min Bill Impact	d Charges	per	enue from kWh rges (\$M)	% Rev from Fixed	% Rev from per kWh
Rate Designs WITHOUT minimum distribution bill												
1	NECo Proposed (\$8.50)	\$ 8	.50	0.04438	\$	-	n/a	\$ 44.92	\$	130.78	26%	74%
2	Stay at Current (\$5)	\$ 5	.00	0.05066	\$	-	n/a	\$ 26.42	\$	149.27	15%	85%
13	Increase by % class rev incr. (21.6%)	\$ 6	.08	0.04872	\$	-	n/a	\$ 32.13	\$	143.56	18%	82%
Rate Designs WITH minimum distribution bill												
1M	NECo Proposed (\$8.50)	\$ 8	.50	0.04435	\$	9.61	25	\$ 45.01	\$	130.69	26%	74%
2M	Stay at Current (\$5)	\$ 5	.00	0.05039	\$	9.61	91	\$ 27.22	\$	148.48	15%	85%
13M	Increase by % class rev incr. (21.6%)	\$ 6	.08	0.04855	\$	9.61	73	\$ 32.64	\$	143.05	19%	81%





