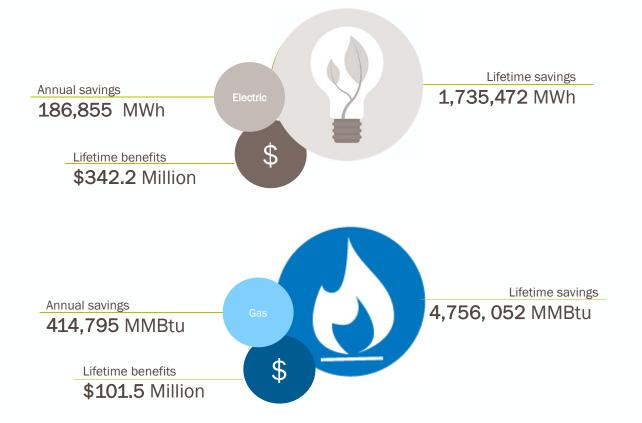
RHODE ISLAND 2018 Annual Energy Efficiency Plan



The Purpose of the 2018 Annual Plan

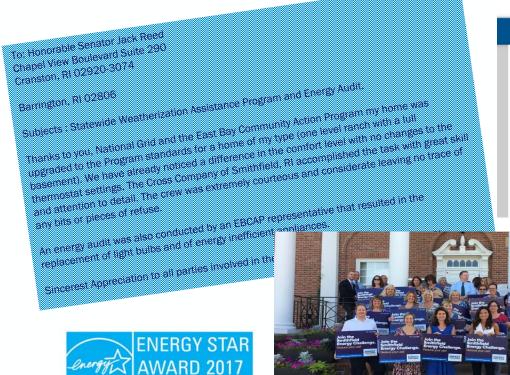
- Provide customers with the tools needed to take control of their energy usage and save money
- Meet the energy savings targets in the Three-Year Plan
- Innovate for the future
- Reduce carbon emissions





- Electric reduction goal of 2.50%
- Natural Gas reduction goal of 1.01%
- Maintains Rhode Island's leadership in energy efficiency:
 - One of only three states in the country with an electric reduction goal above 2%

2018 Annual Plan Highlights



PARTNER OF THE YEAR



NEWS SPORTS ARTS & LIVING OPINION COLUMNS OBITUARIES POLL CALENDAR COUPONS IMAGE GALLERY

Letter: RI Energy Challenge helps town, residents

Dec 7, 2017 👥 0

f y S A D

ONLINE POI

36° Overnast .

The Rhode Island Energy Challenge is an energy efficiency campaign designed to help you, your neighbors and our town. We need just 50 more households to sign up in the next two weeks for North Kingstown to become a Rhode Island Energy Champion and the town will receive a \$10,000 grant for an energy-efficiency Kis project on municipal property. Everyone ber

Does your town favorable climat Yes

ken either star is 400

Residential Programs Offerings

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Residential Program | HIGHLIGHTS



Enhanced and coordinated approach to income eligible



Additional financing evaluation and opportunities



Increase incentives for delivered fuel customers

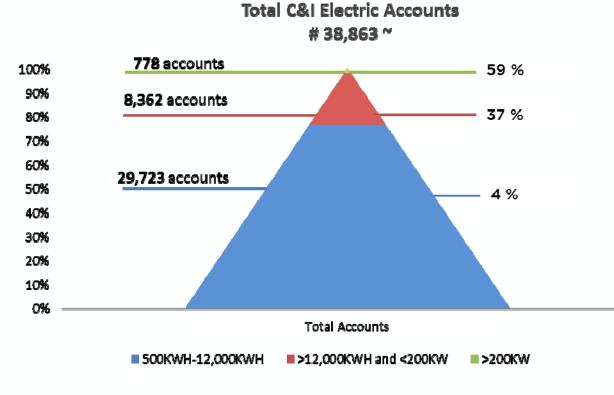


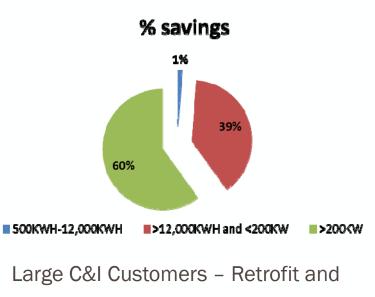
Design and introduction of beneficial electrification



Pilot demonstrations and research to investigate future offerings

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NC programs

Small Medium Business Customers –
 SMB Direct Install Program

• All customers - Upstream Program

Commercial & Industrial Programs Overview

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Commercial and Industrial

CENTRAL THEMES & HIGHLIGHTS

AUTOMATED BENCHMARKING SYSTEMS



STRATEGIC ENERGY MANAGEMENT (SEM)



NEW CONSTRUCTION



PILOTS AND DEMONSTRATIONS



FINANCE



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FINANCE HIGHLIGHTS



• COMMERCIAL

- Build on previous research as well as input from internal and external stakeholders
- Develop and launch appropriate pilots

• **RESIDENTIAL**

- Research customers served and new opportunities for HEAT loan
- Capital Good Fund revolving loan fund
- Support RIIB residential offering

RESIDENTIAL

- Emerging Lighting Controls
- Connected Device
 Demonstration
- Energy Storage Research
- Home Energy Monitoring
- Zero Energy Homes

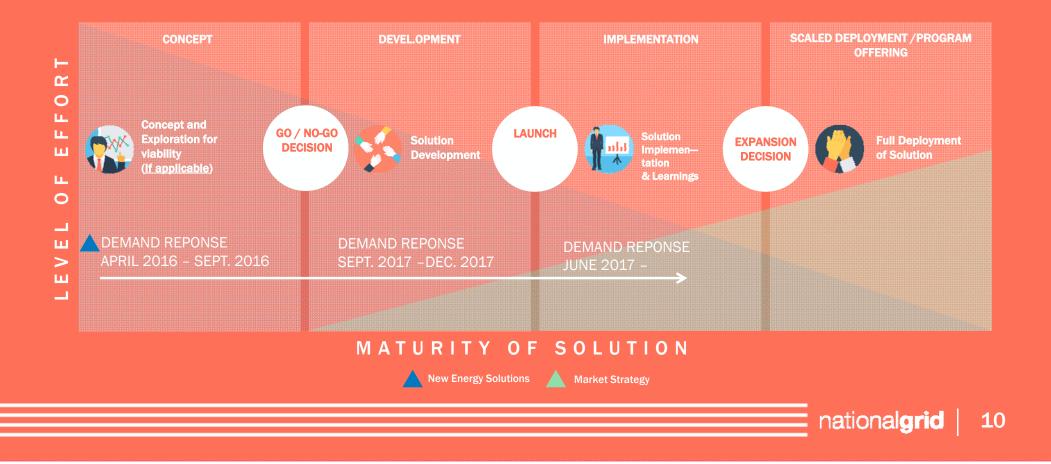
COMMERCIAL

- Demand Response C&I
- Demand Response DLC
 SMB
- Gas Demand Response
- Zero Energy Buildings
- Emerging Lighting Pilots
- Web-based performance Lighting PLUS App
- Zero Energy Buildings
- Online Trade Ally Training on Advanced Lighting Systems
- Energy Efficiency upgrades in Pumping Station
- Behavior Change though education in small /medium plants

PILOTS AND DEMONSTRATIONS

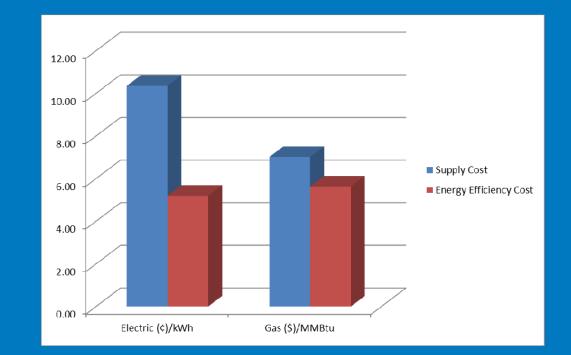


End to End Solution Development Process Flow



Update to Cost of Supply Methodology

- EERMC discussion prompted review of methodology
- Updated method based on industry best practices (ACEEE and LBNL)
- Two changes:
 - Uses weighted average supply cost across all customers segments
 - EE cost = Company's cost
- Legal counsel for EERMC found method is consistent with LCP statute



BUDGET CAP

IMPACT

- Reduces savings and benefits
- Without budget cap in place, 2018 Plan could have created:
 - 3,612 more Annual MWh savings
 - 54,191 more Lifetime MWh savings
 - 72,902 more MMBtu oil saving
 - \$14.9 million more in lifetime benefits
- Cuts made in consultation with Collaborative according to a set of principles: no cuts to income eligible, reduce losses to jobs, audits, and energy savings, and limit reductions to pilots
- Cuts were made strategically to lessen impact on customers and savings

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Key Finding - Over the lifetime of the programs proposed in the 2018 Annual Plan, the average Rhode Island customer's bill will be less than if there were no programs.

| Customer Segment | Average Customer Savings % | Average Customer Savings \$'s | Average Participant Savings % | Average Participant Savings \$'s |
|---------------------|----------------------------------|-------------------------------------|-------------------------------------|--|
| Residential | 0.93% | \$22.64 | 1.24% | \$30.34 |
| Income Eligible | 2.53% | \$54.60 | 6.19% | \$133.51 |
| Small C&I | 0.60% | \$46.24 | 12.60% | \$962.77 |
| Medium C&I | 1.30% | \$288.56 | 10.84% | \$2,410.18 |
| Large C&I | 1.69% | \$8,085.16 | 3.92% | \$19,043.56 |



Bill Impacts

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