

November 9, 2015

#### VIA HAND DELIVERY & ELECTRONIC MAIL

Luly E. Massaro, Commission Clerk Rhode Island Public Utilities Commission 89 Jefferson Boulevard Warwick, RI 02888

RE: Docket 4527 - National Grid Electric and Gas Energy Efficiency Programs 2015 Quarterly Report – Third Quarter

Dear Ms. Massaro:

Enclosed please find ten (10) copies of National Grid's<sup>1</sup> quarterly report for the third quarter of 2015. These reports contain the preliminary quarterly results for natural gas and electric efficiency programs, as well as a summary of program progress and a status of the Commercial & Industrial revolving loan fund. Copies of this report have also been provided to the parties in this docket.

Thank you for your attention to our filing. Please contact me if you have any questions regarding this matter at 401-784-7288.

Very truly yours,

Jennifer Brooks Hutchinson

Enclosures

cc: Docket 4527 Service List Steve Scialabba, Division Jon Hagopian, Esq. Karen Lyons, Esq.

<sup>&</sup>lt;sup>1</sup> The Narragansett Electric Company d/b/a National Grid.

#### Certificate of Service

I hereby certify that a copy of the cover letter and/or any materials accompanying this certificate was electronically transmitted to the individuals listed below.

Copies of this filing were hand delivered to the Rhode Island Division of Public Utilities and Carriers.

Joanne M. Scanlon

B cj Ya VYf - , 2015

Date

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### Rhode Island Energy Efficiency

Third Quarter 2015 | National Grid

November 5, 2015

#### **Overview**

During the third quarter, National Grid built upon the momentum from the first half of the year and is forecasting to finish 2015 strong. Several programs, including EnergyWise on the electric side and Small Business Direct Install on the gas side have already met their 2015 savings goals.

Residential programs continued to excel during the third quarter. The residential new construction program had 61 new enrollments and EnergyWise completed 7,467 assessments and 2,046 weatherization projects. The Veterans for Tomorrow project in Providence created 20-units of affordable housing for homeless and disabled veterans. The renovated building achieved an overall savings of 20% over the baseline. In addition, the RI Energy Challenge: Find Your Four! continues to make great strides in the promotion of energy efficiency. During the third quarter, the City of North Providence far surpassed its goal of 800 sign ups by getting over 1,000 households to take the pledge.

Large Commercial New Construction gained great momentum in the third quarter. The program is expected to meet both the electric and the gas savings goal. The Upstream Lighting Initiative is on track to meet 94% of its ambitious goal. Under the Street Lighting initiative, Bristol, Barrington, and Providence have expressed interest in purchasing their own street lights and converting them to LEDs and the beginning steps have been taken to start a street lighting metering pilot. On the Large Commercial Retrofit side, the municipal building sector had great success during the third quarter. In partnership with the Office of Energy Resources (OER), the company has assisted in meeting the target of 100 buildings achieving greater than 15% energy reduction.

During the third quarter, the Company was also hard at work developing the 2016 Energy Efficiency Program Plan. The Plan looks to build upon the success of 2015 by reaching more customers with greater savings in a highly cost-effective manner.

Overall, with increased momentum and year-end transactions nearing completion, the Company is projecting that it will reach 105% of the electric savings target and 103% of the gas savings target. The Company is confident that it will reach these projections, especially when comparing 2015 third quarter results to those in 2014. The Commercial and Industrial electric and gas sectors have achieved a higher percentage of year-end savings goals compared to this time last year. Likewise, the Residential programs are on track compared to the third quarter of 2014. The Company is pleased with the continued progress toward goal and is looking to finish the year with a strong fourth quarter.

### 2015 Program & Initiative Updates

#### **Residential New Construction**

- During the third quarter, 115 units were completed bringing the total for the year to 340 (71.9% of the total goal). Among all the completed homes, 66% were new construction homes and 34% were renovation-rehab homes.
- There were two Tier III homes (a minimum of 45% savings over the program baseline) with one verified as Net Zero Ready and the other as Zero Energy.
- There were 61 new enrollments during the third quarter, which brings total enrollments to 359 for the year.
- Trainings included: 1) RI Housing on new construction and ENERGY STAR requirements, 2) South County Habitat on new construction, ENERGY STAR requirements, and technical review of two projects, and 3) Sankofa Apartments for 50 units on current projects and ENERGY STAR requirements.
- Customer success story: Veterans for Tomorrow, Providence (20 unit building).

Blackstone Valley Development Corporation, in collaboration with Veterans for Tomorrow, LLC, renovated the vacant jewelry manufacturing building, Heaton and Cowing Mill. The project, known as Veterans for Tomorrow, created 20 affordable homes for homeless and disabled veterans. This project is part of a larger state-wide effort called Opening Doors Rhode Island which aims to end veteran homelessness.

The renovation of this old mill building presented a number of energy efficiency challenges, particularly due to the decision to maintain the exposed brick interior walls. Improvements included, the installation of high efficiency condensing sealed combustion Viessman boilers, a Thermal Efficiency domestic hot water



system, Energy Star® refrigerators, and rigid foam to the roof area. Despite the difficulties in tightening old mill buildings, this building achieved an overall savings of 20% over the baseline.

#### **Income Eligible**

- The IES Field Manual was distributed followed by several training sessions conducted by Jules Junker.
- On marketing, the final tri-fold marketing brochure was distributed to the Community Action Program (CAP) agencies in and the video is expected to be released during the fourth quarter. The video will provide insight into the Home Energy Assessment.
- The Best Practices Meeting was held with topics including: background checks, coordination with the Alliance for Healthy Homes Initiative, and the RI Energy Challenge "Find Your Four!" campaign that is being implemented with all seven CAPs.
- Two Weatherization Technical Committee meetings were held with topics including: field manual release and training, new Occupational Safety and Health Administration (OSHA) confined space regulations, enhanced Combustion Safety Test, and quality Control Inspector (QCI) training.
- Quality Control Inspector (QCI) training and testing continued and several RI auditors are now eligible to inspect Department of Energy (DOE) funded projects.

#### **EnergyWise**

- The EnergyWise program continued to perform well during the third quarter.
- 7,467 home energy assessments and 2,046 weatherization jobs were completed in the third quarter. In addition, two new weatherization contractors were on boarded.
- There were 615 completed heat loans through the end of the quarter.
- Gas customers also received an enhanced promotion for the fall to increase weatherization participation.
- A customer success story is included at the end of this report.

#### **EnergyWise and Income Eligible Multifamily**

- During the third quarter, preparations have begun to revitalize the Multifamily stakeholder group in 2016.
- The company is working with the Newport Housing Authority to engage their properties in the Multifamily program.

### **ENERGYSTAR® Lighting and Appliances**

- The 2015 in-store lighting survey effort began at the beginning of September. Comprehensive lighting information for products on the shelf is collected for both program participating retailers and non-participating retailers.
- During the third quarter, the pop-up retailer that sells efficient residential lighting and products had good representation at faith based events and fairs.

- In September, the Company launched a special promotion with Sears to promote dehumidifiers and room air cleaners.
- In August, there was an educational table located at The Home Depot in Smithfield in conjunction with the Pro Appreciation Event for contractors.

### **ENERGYSTAR® HVAC (Heating and Cooling)**

- The year-to-date volume of equipment rebates is about 75% of year-to-date numbers through the end of third quarter 2014. The reduction in numbers may be attributed to the reduced incentive amounts in 2015.
- Quality Installation Verification testing numbers remained strong and onpace with 2014.
- Installation of mini-split heat pumps continued to remain strong.

#### **Home Energy Reports**

- During the third quarter, the Home Energy Report program helped customers save 6,684 MWh and 70,202 Therms. That's equivalent to about \$1.3M in customer bill savings. For the year, the program has helped save 26,179 MWh and 451,691 Therms.
- Third quarter savings rates for electric and gas customers were both 1.0%.
- Digital engagement continued to be high with an average email open rate of 28.21%.
- Third quarter enhancements to the customer experience included a gentler neighbor comparison for high users, and an efficient thermostat-focused print module in preparation for winter.

#### **Community Initiative**

- During the third quarter, the City of North Providence far surpassed its goal of 800 sign ups by getting over 1,000 households to take the pledge. The City received its Rhode Island Energy Champion street sign at an event held at Johnson & Wales University in Providence. At the event, North Providence Mayor Charles Lombardi challenged City of Providence Mayor Jorge Elorza to join the Challenge as the next Find Your Four! community.
- Providence College, Johnson & Wales, Rhode Island College, Rhode Island School of Design, and Brown University have all signed on to have their students take the Challenge in hopes of contributing support to Providence's participation in the Georgetown University Energy Prize.
- CAP staff across the state have now been trained, and received their customized materials so they can easily talk with clients about energy efficiency and an opportunity to sign up for the Challenge. We have provided outreach materials for 50 staff members as part of CAP participation in the Challenge.
- A new relationship with the Northern RI Chamber of Commerce presents a unique opportunity to work with the business community as we enter the last quarter of the year. Their 600 members represent a variety of

businesses in Burrillville, Central Falls, Cumberland, Lincoln, North Smithfield, Pawtucket, Smithfield, and Woonsocket. The Chamber staff will include Find Your Four! information for members in newsletters, emails, a link on their website, and at upcoming events.

#### **Codes Initiative**

- In the third quarter, 2 commercial and 2 residential classroom energy code trainings took place.
- The commercial trainings drew 13 attendees and the residential trainings drew 20 attendees.
- On September 15th, a tour of the Tiverton Library took place that drew 11 participants. The tour highlighted the building's energy efficient features and correlated them to the energy code and/or above code levels.
- Two other in-field trainings that drew 28 participants at Amos House and Woonsocket Career & Technical Center also took place in the third quarter.
- The first commercial daylighting webinar was held in July which attracted 5 attendees.
- The initiative also fielded 6 residential and 3 commercial Circuit Rider phone calls in the 3rd quarter.
- Lastly, there was one residential Circuit Rider field visit made during the third quarter.

#### **Large Commercial New Construction**

- Both the electric new construction program and the gas new construction program are expecting to meet their 2015 goals. A large portion of the electric program savings are expected to come through the upstream lighting initiative.
- Upstream Lighting:
  - The Upstream Lighting Initiative is on track to meet 94% of its ambitious goal. Recent months have been strong, including a month that produced nearly 2,000 net MWh, the highest this year.
- Street Lighting:
  - Bristol, Barrington, and Providence have expressed interest in purchasing their own street lights and converting them to LEDs. The beginning steps have been taken to start a street lighting metering pilot.
- Building Operator Certification:
  - o A Level I class was held in Providence and ended in July.

#### **Large Commercial Retrofit**

- The program is on target to meet 100% of the year end goal.
- In this quarter, the manufacturing initiative gained a lot of momentum and the Company has signed up several large customers for upgrades mainly in HVAC, controls, and process energy related measures. The turnkey

- vendor is also providing project management to customers where needed to move projects forward.
- The third quarter was a great success in the municipal building sector. Installation is almost completed for several projects. The Company worked in partnership with OER, to meet the target of 100 buildings achieving a greater than 15% energy reduction. The Company sales and strategy teams have also been actively engaged with OER and other stakeholders in planning for the implementation of the Rhode Island Infrastructure Bank (RIIB) for energy efficiency in municipal sector.
- The Company is expecting three projects to complete their combined heat and power (CHP) installations by end of this year, with commissioning to follow in 2017. The Company's dedicated CHP program manager is working with the sales team and customer to ensure progress in installation.

#### **Small Business Direct Install**

- The program is performing well considering that schools and national accounts were removed from the program at the beginning of the year and these accounts offered significant savings. In additional, hundreds of small customers continue use the upstream lighting channel to acquire lamps and fixtures for their businesses and these savings are counted as part of the Large Commercial New Construction program.
- The total value of work installed year-to-date through the Customer Directed Option delivery channel of the program reached \$1 million as of September 30th, accounting for almost 1.4 million net MWh saved. Twelve of the thirteen contractors who brought projects to the program were independent firms who are not Project Expediters, reflecting the success of the program in diversifying the contractor base beyond the usual energy service companies that participate in National Grid's offerings. Mandeville Sign of Lincoln, RI completed its first project, converting exterior sign lighting to LED technology for a credit union in Cumberland.

#### **Finance**

 The Rhode Island Infrastructure Bank (RIIB) has received a healthy number of responses to its commercial and residential Property Assessed Clean Energy (PACE) request for proposals. It is anticipated that the selection of a provider or providers will be complete by the third week of November.

#### **Pilots**

- Residential Pilots:
  - The Company is awaiting final results on the electronically commutated motor (ECM) Pump demonstration to explore electric and natural gas savings. The results were expected to be finalized this quarter; however, the analysis has taken longer than the original timeline. We now expect to be able to present results for this demonstration in the upcoming fourth quarter report.

National Grid is also conducting an analysis for the potential impact residential Wi-Fi thermostats may have on managing peak gas demand during peak winter days. The Company is using data from previous Wi-Fi thermostat demonstrations to determine the amount of capacity that might be available to load shift on a residential home. The Company wants to understand if demand response would have a meaningful customer benefit, and to understand the potential impact to a customer from a comfort perspective.

#### **Evaluation**

 RI Evaluation team is continuing to undertake evaluation studies on the Energywise Multifamily program and will report findings in the next quarter report.

#### **Upcoming Events**

- RI Hospitality Association Stars of the Industry, December 2, 2015. Twin River Casino, Lincoln, RI from 5-8pm.
- Energy Efficiency booth at the RI Association of School Business Officials trade show, December 4, 2015. Airport Radisson Hotel, Warwick, RI 8am-4pm.

#### **EnergyWise Case Study**

### **The Masters Family**

A better home with energy upgrades

### national**grid**

HERE WITH YOU. HERE FOR YOU.

Jane and Dean Masters moved into their 95-year-old Providence home 14 years ago and have been restoring it ever since. They knew the two-story Cape had little insulation, and their winter heating bills were high. "It's a small house, but some months we were spending \$450 on oil," said Jane.

So when the Masters decided to convert their home from oil to natural gas, they reached out to National Grid for help making their home more energy efficient. The first step was a no-cost home energy assessment. An Energy Specialist did a whole home inspection, provided them with instant energy saving measures including LED bulbs and advanced power strips, and recommended air sealing, insulation in their exterior walls and attic, and a high efficiency heating system.

With the help of contractors and National Grid, the Masters made all the improvements. "Everyone was really efficient, very professional, and clearly experienced. They guided us through the process very well," said Jane. Incentives from National Grid covered more than half the cost of weatherization, and a 0% interest HEAT Loan made the remaining cost of heating upgrades and weatherization more manageable.

"In the winter, we used to wear extra layers, plus we used an electric blanket and heated mattress pad at night. We kept the house at 58° to save on heating. Now, we're so much more comfortable and energy costs us much less." In fact, the Masters are saving \$480 a year from weatherization work alone.

"Now, we're so much more comfortable and energy costs us much less." There are benefits the Masters never expected, too. "We hear less noise from the street thanks to the insulation. Plus, our home has increased in value, and we feel like it's a better investment. We love our house now," shared Jane.

"To anyone who's considering having a home energy assessment, do it. Your house will be more comfortable, saving energy can save you money and it's good for the environment, and there are people here to help you."

To sign up for a no-cost energy assessment and learn more about our financing options and savings opportunities, visit ngrid.com/ri-home or call 888-633-7947.



#### Home

Two-story Cape built in 1919

#### **Efficiency Measures**

- · Air sealing
- Exterior wall and attic insulation
- · Two heating systems
- LEDs and advanced power strips

#### **Project Cost**

\$3,952 for weatherization \$2,321 covered by National Grid incentives

0% HEAT Loan for remaining weatherization and heating system costs (\$20,398) \$242.83 a month

#### Estimated Weatherization Savings

\$480 per year

#### **Estimated Heating Savings**

\$310 per year

#### NATIONAL GRID ENERGY EFFICIENCY PROGRAMS IN RHODE ISLAND

#### Table 1. Summary of 2015 Target and Preliminary 3rd Quarter Results

ELECTRIC PROGRAMS Sector and Program	(1) Demai	(2) nd Reducti	(3) on (Annual	(4)   <b>kW)</b>	(5) Energ	(6) yy Savings (	(7) (Annual MV	(8) <b>Vh)</b>	(9) Custon	(10) ner Particip	(11) pation	(12) Ex	(13) penses (\$ 000	(14) <b>D)</b>	(15)	(16)	(17)
		Year To	Pct	Pct		Year To	Pct	Pct		Year To	Pct		Year To	Pct	Lifetime savings,		Planned
Commercial and Industrial	Target		Achieved		Target		Achieved I		Target	Date	Achieved	Budget	Date	Achieved	MWh	\$/kWh	\$/kWh
Large Commercial New Construction	6,846	2,913	42.5%		33,702	13,711	40.7%		3,698	1,663	45.0%	\$9,740.3	\$4,041.9	41.5%		\$ 0.026	\$ 0.029
Large Commercial Retrofit	6,262	3,110	49.7%		48,041	23,405	48.7%		574	274	47.7%	\$15,506.5	\$8,069.3	52.0%			\$ 0.036
Small Business Direct Install	4,143	2,403	58.0%		19,539	10,103	51.7%		1,407	668	47.4%	\$12,000.3	\$6,308.2	52.6%	118,905	\$ 0.053	\$ 0.078
Community Based Initiatives - C&I Commercial Pilots												\$76.6 \$230.3	\$30.5 \$6.1	39.8% 2.7%			
Comprehensive Marketing - C&I												\$192.0	\$89.8	46.7%			
Finance Costs												\$4,000.0	\$4,000.0	100.0%			
SUBTOTAL	17,252	8,426	48.8%	96.0%	101,282	47,220	46.6%	102.0%	5,680	2,605	45.9%		\$22,545.7	54.0%	541,508	\$ 0.042	\$ 0.044
Income Eligible Residential									,	,						,	
Single Family - Income Eligible Services	479	328	68.5%		3,680	2,511	68.2%		2,500	2,041	81.6%	\$7,820.2	\$4,887.6	62.5%			\$ 0.211
Income Eligible Multifamily	120	121	100.4%		2,907	2,107	72.5%		8,000	3,157	39.5%	\$2,300.1	\$1,553.6	67.5%		\$ 0.069	
SUBTOTAL Non-Income Eligible Residential	599	449	74.9%	103.0%	6,587	4,618	70.1%	99.0%	10,500	5,198	49.5%	\$10,120.3	\$6,441.2	63.6%	49,835	\$ 0.129	\$ 0.152
Residential New Construction	169	73	43.0%		559	468	83.6%		430	340	79.1%	\$962.0	\$699.7	72.7%	5 233	\$ 0.134	\$ 0.138
ENERGY STAR® HVAC	197	174	88.6%		1,020	882	86.4%		1,322	1,383	104.6%	\$1,345.6	\$937.1	69.6%	11,930		\$ 0.132
EnergyWise	1,383	1,877	135.7%		11,157	14,509	130.0%		9,000	9,008	100.1%	\$8,883.7	\$7,917.3	89.1%	155,125	\$ 0.051	\$ 0.092
EnergyWise Multifamily	178	94	52.9%		3,898	2,181	56.0%		4,900	3,838	78.3%	\$3,193.9	\$1,607.6	50.3%			\$ 0.093
ENERGY STAR® Lighting	5,125	2,900	56.6%		38,859	21,940	56.5%		104,825	154,328	147.2%	\$8,660.9	\$3,972.8	45.9%			\$ 0.049
ENERGY STAR® Products	652	539	82.7%		4,605	3,462	75.2%		13,438	15,299	113.9%	\$2,297.4	\$1,515.6	66.0%			\$ 0.084
Home Energy Reports Energy Efficiency Educational Programs	4,161	3,942	94.7%		25,634	25,712	100.3%		268,733	266,996	99.4%	\$2,594.2 \$50.0	\$2,232.2 \$38.5	86.0% 77.1%	25,712	\$ 0.087	\$ 0.101
Residential Products Pilot												\$523.7	\$64.0	12.2%			
Community Based Initiatives - Residential												\$333.8	\$153.9	46.1%			
Comprehensive Marketing - Residential												\$635.7	\$498.6	78.4%			
SUBTOTAL	11,865	9,598	80.9%	108.0%	85,733	69,153	80.7%	109.0%	402,648	451,192	112%	\$29,480.7	\$19,637.3	66.6%	489,776	\$ 0.040	\$ 0.069
Regulatory																	
EERMC												\$846.1	\$326.3	38.6%			
OER SUBTOTAL												\$564.1 <b>\$1,410.1</b>	\$351.4 <b>\$677.7</b>	62.3% 48.1%			
SUBTUTAL												\$1,410.1	\$677.7	40.1%			
TOTAL	29,715	18,472	62.2%	103.0%	193,602	120,991	62.5%	105.0%	418,828	458,995	109.6%	\$ 82,757.2	\$ 49 302 0	59.6%	1 081 119	\$ 0.046	\$ 0.056
RGGI	20,1.10	.0,	02.270	1001070	.00,002	.20,00.	02.070	1001070	110,020	.00,000	100.070				1,001,110	<b>V</b> 0.0.0	<del>+ 0.000</del>
												\$ 2.030.6	\$ 442.4	21.8%			
System Reliability Procurement												\$ 2,030.6 \$ 513.2		21.8% 75.9%			
System Reliability Procurement												\$ 513.2	\$ 389.5	75.9%			
System Reliability Procurement GAS PROGRAMS	(1)	(2)	(3)	(4)	(5) En	(6)	(7)	(8)	(9)	(10)	(11)	\$ 513.2 (12)	\$ 389.5	75.9% (14)	(15)	(16)	(17)
System Reliability Procurement	(1)	(2)	(3)	(4)		(6) ergy Saving				(10) ner Particip		\$ 513.2 (12)	\$ 389.5	75.9% (14)	(15) Lifetime	(16)	(17) Planned
System Reliability Procurement  GAS PROGRAMS Sector and Program	(1)	(2)	(3)	(4)	En Approved	ergy Saving Year To	gs (MMBtu) Pct	Pct	Custon Approved	ner Particip Year To	Pct	\$ 513.2 (12) Ex	\$ 389.5 (13) <b>xpenses (\$ 00</b>	75.9% (14) (10)	Lifetime savings,	\$/Lifetime	Planned \$/Lifetime
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial	(1)	(2)	(3)	(4)	Approved Target	Year To	gs (MMBtu) Pct Achieved I	Pct	Custon Approved Target	ner Particip Year To Date	Pct Achieved	\$ 513.2 (12) Ex Approved Budget	\$ 389.5 (13) <b>xpenses (\$ 00</b> Year To Date	75.9% (14) (10) Pct Achieved	Lifetime savings, MMBtu	\$/Lifetime MMBtu	Planned \$/Lifetime MMBtu
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction	(1)	(2)	(3)	(4)	Approved Target 41,802	Year To Date 8,859	Pct Achieved I	Pct	Custon Approved Target 227	Year To Date 62	Pct Achieved 27.3%	\$ 513.2 (12) Examproved Budget \$1,517.8	(13) <b>xpenses (\$ 00</b> Year To Date \$830.8	75.9% (14) 10) Pct Achieved 54.7%	Lifetime savings, MMBtu 186,848	\$/Lifetime MMBtu \$ 4.45	Planned \$/Lifetime MMBtu \$ 2.00
System Reliability Procurement GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retrofit	(1)	(2)	(3)	(4)	Approved Target 41,802 125,711	Year To Date 8,859 41,857	Pct Achieved I 21.2% 33.3%	Pct	Approved Target 227 600	Year To Date 62 82	Pct Achieved 27.3% 13.6%	\$ 513.2 (12) Examproved Budget \$1,517.8 \$4,208.4	(13) xpenses (\$ 00 Year To Date \$830.8 \$1,537.3	75.9% (14) (14) Pct Achieved 54.7% 36.5%	Lifetime savings, MMBtu 186,848 329,909	\$/Lifetime MMBtu \$ 4.45 \$ 4.66	Planned \$/Lifetime MMBtu \$ 2.00 \$ 5.28
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retrofit Small Business Direct Install	(1)	(2)	(3)	(4)	Approved Target 41,802 125,711 3,489	Year To Date 8,859 41,857 3,556	Pct Achieved I 21.2% 33.3% 101.9%	Pct	Approved Target 227 600 83	Year To Date 62 82 75	Pct Achieved 27.3% 13.6% 89.4%	\$ 513.2 (12) Examproved Budget \$1,517.8 \$4,208.4 \$318.9	\$ 389.5 (13) <b>xpenses (\$ 00</b> Year To Date \$830.8 \$1,537.3 \$131.7	75.9% (14) (14) (16) Pct Achieved 54.7% 36.5% 41.3%	Lifetime savings, MMBtu 186,848 329,909 34,255	\$/Lifetime MMBtu \$ 4.45 \$ 4.66 \$ 3.85	Planned \$/Lifetime MMBtu \$ 2.00 \$ 5.28 \$ 10.77
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retrofit Small Business Direct Install Commercial & Industrial Multifamily	(1)	(2)	(3)	(4)	Approved Target 41,802 125,711	Year To Date 8,859 41,857	Pct Achieved I 21.2% 33.3%	Pct	Approved Target 227 600	Year To Date 62 82	Pct Achieved 27.3% 13.6%	\$ 513.2 (12) Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2	\$ 389.5 (13) <b>xpenses (\$ 00</b> Year To Date \$830.8 \$1,537.3 \$131.7 \$132.2	75.9% (14) (14) (10) Pct Achieved 54.7% 36.5% 41.3% 19.1%	Lifetime savings, MMBtu 186,848 329,909	\$/Lifetime MMBtu \$ 4.45 \$ 4.66 \$ 3.85	Planned \$/Lifetime MMBtu \$ 2.00 \$ 5.28 \$ 10.77
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retrofit Small Business Direct Install	(1)	(2)	(3)	(4)	Approved Target 41,802 125,711 3,489	Year To Date 8,859 41,857 3,556	Pct Achieved I 21.2% 33.3% 101.9%	Pct	Approved Target 227 600 83	Year To Date 62 82 75	Pct Achieved 27.3% 13.6% 89.4%	\$ 513.2 (12) Examproved Budget \$1,517.8 \$4,208.4 \$318.9	\$ 389.5 (13) <b>xpenses (\$ 00</b> Year To Date \$830.8 \$1,537.3 \$131.7	75.9% (14) (14) (16) Pct Achieved 54.7% (36.5% 41.3%	Lifetime savings, MMBtu 186,848 329,909 34,255	\$/Lifetime MMBtu \$ 4.45 \$ 4.66 \$ 3.85	Planned \$/Lifetime MMBtu \$ 2.00 \$ 5.28 \$ 10.77
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retrofit Small Business Direct Install Commercial & Industrial Multifamily Commercial & Industrial Pilots Comprehensive Marketing - C&I Community Based Initiatives - C&I	(1)	(2)	(3)	(4)	Approved Target 41,802 125,711 3,489	Year To Date 8,859 41,857 3,556	Pct Achieved I 21.2% 33.3% 101.9%	Pct	Approved Target 227 600 83	Year To Date 62 82 75	Pct Achieved 27.3% 13.6% 89.4%	\$ 513.2 (12) E) Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2 \$73.5 \$102.3 \$10.0	\$ 389.5 (13) <b>Year To Date</b> \$830.8 \$1,537.3 \$131.7 \$132.2 \$7.2 \$32.2 \$4.0	75.9% (14) (0)  Pot Achieved 54.7% 36.5% 41.3% 19.1% 9.8% 31.5% 39.8%	Lifetime savings, MMBtu 186,848 329,909 34,255	\$/Lifetime MMBtu \$ 4.45 \$ 4.66 \$ 3.85	Planned \$/Lifetime MMBtu \$ 2.00 \$ 5.28 \$ 10.77
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retrofit Small Business Direct Install Commercial & Industrial Multifamily Compercial & Industrial Pilots Comprehensive Marketing - C&I Community Based Initiatives - C&I Finance Costs		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489 9,396	Year To Date 8,859 41,857 3,556 2,027	Pct Achieved I 21.2% 33.3% 101.9% 21.6%	Pct Projected	Custon Approved Target 227 600 83 1,968	Year To Date 62 82 75 626	Pct Achieved 27.3% 13.6% 89.4% 31.8%	\$ 513.2 (12) Eb Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2 \$73.5 \$102.3 \$10.0 \$500.0	\$ 389.5 (13) year To Date \$830.8 \$1,537.3 \$131.7 \$132.2 \$7.2 \$32.2 \$4.0 \$0.0	75.9%  (14)  (14)  Pet Achieved 54.7% 36.5% 41.3% 19.1% 9.8% 31.5% 31.5% 30.8% 0.0%	Lifetime savings, MMBtu 186,848 329,909 34,255 27,627	\$/Lifetime MMBtu \$ 4.45 \$ 4.66 \$ 3.85 \$ 4.79	Planned \$/Lifetime MMBtu \$ 2.00 \$ 5.28 \$ 10.77 \$ 4.96
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retrofit Small Business Direct Install Commercial & Industrial Multifamily Commercial & Industrial Pilots Comprehensive Marketing - C&I Community Based Initiatives - C&I Finance Costs  SUBTOTAL		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489	Year To Date 8,859 41,857 3,556	Pct Achieved I 21.2% 33.3% 101.9%	Pct	Approved Target 227 600 83	Year To Date 62 82 75	Pct Achieved 27.3% 13.6% 89.4%	\$ 513.2 (12) E) Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2 \$73.5 \$102.3 \$10.0	\$ 389.5 (13) <b>Year To Date</b> \$830.8 \$1,537.3 \$131.7 \$132.2 \$7.2 \$32.2 \$4.0	75.9% (14) (0)  Pot Achieved 54.7% 36.5% 41.3% 19.1% 9.8% 31.5% 39.8%	Lifetime savings, MMBtu 186,848 329,909 34,255	\$/Lifetime MMBtu \$ 4.45 \$ 4.66 \$ 3.85 \$ 4.79	Planned \$/Lifetime MMBtu \$ 2.00 \$ 5.28 \$ 10.77 \$ 4.96
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retrofit Small Business Direct Install Commercial & Industrial Multifamily Commercial & Industrial Pilots Comprehensive Marketing - C&I Community Based Initiatives - C&I Finance Costs  SUBTOTAL Income Eligible Residential		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489 9,396	Year To Date  8,859 41,857 3,556 2,027	Pct Achieved I 21.2% 33.3% 101.9% 21.6%	Pct Projected	Custon Approved Target 227 600 83 1,968	Year To Date 62 82 75 626	Pct Achieved 27.3% 13.6% 89.4% 31.8%	\$ 513.2 (12) Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2 \$73.5 \$102.3 \$10.0 \$500.0	\$ 389.5 (13) year To Date \$830.8 \$1,537.3 \$131.7 \$132.2 \$7.2 \$4.0 \$0.0 \$2,675.4	75.9% (14) (14) (14) (17) (14) (15) (14) (15) (15) (15) (15) (15) (15) (15) (15	Lifetime savings, MMBtu 186,848 329,909 34,255 27,627	\$/Lifetime MMBtu \$ 4.45 \$ 4.66 \$ 3.85 \$ 4.79	Planned \$/Lifetime MMBtu \$ 2.00 \$ 5.28 \$ 10.77 \$ 4.96
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retrofit Small Business Direct Install Commercial & Industrial Pilots Compercial & Industrial Pilots Compensive Marketing - C&I Community Based Initiatives - C&I Finance Costs  SUBTOTAL Income Eligible Residential Single Family - Income Eligible Services		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489 9,396	Year To Date  8,859 41,857 3,556 2,027  56,300	Pct Achieved I 21.2% 33.3% 101.9% 21.6% 31.2% 70.8%	Pct Projected	Custon Approved Target 227 600 83 1,968	Year To Date  62 82 75 626  844	Pct Achieved 27.3% 13.6% 89.4% 31.8% 29.3%	\$ 513.2 (12) Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2 \$73.5 \$102.3 \$10.0 \$500.0 \$7,423.1	\$ 389.5 (13) xpenses (\$ 00 Year To Date \$830.8 \$1,537.3 \$131.7 \$132.2 \$7.2 \$32.2 \$4.0 \$0.0 \$2,675.4	75.9%  (14)  Pct Achieved 54.7% 36.5% 19.1% 9.8% 31.5% 0.0% 36.0%	Lifetime savings, MMBtu 186,848 329,909 34,255 27,627 578,639	\$/Lifetime MMBtu \$ 4.45 \$ 4.66 \$ 3.85 \$ 4.79 \$ 4.62	Planned \$/Lifetime MMBtu \$ 2.00 \$ 5.28 \$ 10.77 \$ 4.96 \$ \$ 4.32 \$ 17.79
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retroft Small Business Direct Install Commercial & Industrial Multifamily Commercial & Industrial Pilots Comprehensive Marketing - C&I Community Based Initiatives - C&I Finance Costs  SUBTOTAL Income Eligible Residential Single Family - Income Eligible Services Income Eligible Multifamily		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489 9,396 180,397	Year To Date 8,859 41,857 3,556 2,027 56,300 6,214 8,416	Pct Achieved I 21.2% 33.3% 101.9% 21.6%  31.2%  70.8% 44.1%	Pct Projected	Custon Approved Target 227 600 83 1,968  2,878  400 2,900	Year To Date 62 82 75 626 844 307 1,797	Pct Achieved 27.3% 13.6% 89.4% 31.8%  29.3% 76.8% 62.0%	\$ 513.2 (12) Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2 \$73.5 \$102.3 \$10.0 \$500.0 \$7,423.1 \$3,303.5 \$1,721.5	\$ 389.5 (13) xpenses (\$ 00 Year To Date \$830.8 \$1.537.3 \$131.7 \$132.2 \$7.2 \$4.0 \$0.0 \$2,675.4	75.9%  (14)  Pct Achieved 54.7% 36.5% 41.3% 19.1% 31.5% 39.8% 0.0% 36.0%	Lifetime savings, MMBtu 186,848 329,909 34,255 27,627 578,639	\$/Lifetime MMBtu \$ 4.45 \$ 4.66 \$ 3.85 \$ 4.79 \$ 4.62 \$ 13.25 \$ 4.66	Planned \$/Lifetime MMBtu \$ 2.00 \$ 5.28 \$ 10.77 \$ 4.96
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retrofit Small Business Direct Install Commercial & Industrial Pilots Compercial & Industrial Pilots Compensive Marketing - C&I Community Based Initiatives - C&I Finance Costs  SUBTOTAL Income Eligible Residential Single Family - Income Eligible Services		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489 9,396	Year To Date  8,859 41,857 3,556 2,027  56,300	Pct Achieved I 21.2% 33.3% 101.9% 21.6% 31.2% 70.8%	Pct Projected	Custon Approved Target 227 600 83 1,968	Year To Date  62 82 75 626  844	Pct Achieved 27.3% 13.6% 89.4% 31.8% 29.3%	\$ 513.2 (12) Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2 \$73.5 \$102.3 \$10.0 \$500.0 \$7,423.1	\$ 389.5 (13) xpenses (\$ 00 Year To Date \$830.8 \$1,537.3 \$131.7 \$132.2 \$7.2 \$32.2 \$4.0 \$0.0 \$2,675.4	75.9%  (14)  Pct Achieved 54.7% 36.5% 19.1% 9.8% 31.5% 0.0% 36.0%	Lifetime savings, MMBtu 186,848 329,909 34,255 27,627 578,639	\$/Lifetime MMBtu \$ 4.45 \$ 4.66 \$ 3.85 \$ 4.79 \$ 4.62 \$ 13.25 \$ 4.66	Planned \$/Lifetime MMBtu \$ 2.00 \$ 5.28 \$ 10.77 \$ 4.96
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retroft Small Business Direct Install Commercial & Industrial Multifamily Commercial & Industrial Pilots Comprehensive Marketing - C&I Community Based Initiatives - C&I Finance Costs  SUBTOTAL Income Eligible Residential Subgranily - Income Eligible Services Income Eligible Multifamily  SUBTOTAL Non-Income Eligible Residential EnergyWise		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489 9,396 180,397 8,780 19,098 27,878	Year To Date 8.859 41,857 3,556 2,027 56,300 6.214 8,416 14,630 48,922	Pct Achieved I 21.2% 33.3% 101.9% 21.6% 31.2% 70.8% 44.1% 52.5% 71.8%	Pct Projected	Custon Approved Target 227 600 83 1,968  2,878  400 2,900 3,300  2,400	Particip Year To Date 62 82 75 626 844 307 1,797 2,104	Pct Achieved 27.3% 13.6% 89.4% 31.8%  29.3%  76.8% 62.0% 63.8%	\$ 513.2 (12) Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2 \$73.5 \$102.3 \$10.0 \$500.0 \$7,423.1 \$3,303.5 \$1,721.5 \$5,025.1	\$ 389.5 (13) xpenses (\$ 00 Year To Date \$830.8 \$1,537.3 \$131.7 \$132.2 \$7.2 \$4.0 \$0.0 \$2,675.4 \$1,647.0 \$568.5 \$2,215.5	75.9%  (14) (14) (19)  Pct Achieved 54.7% 41.3% 41.3% 31.5% 39.8% 0.0% 36.0% 49.9% 33.0% 44.1%	Lifetime savings, MMBtu 186,848 329,909 34,255 27,627 578,639 124,280 122,053 246,333	\$/Lifetime MMBtu \$ 4.45 \$ 4.65 \$ 3.85 \$ 4.79 \$ 4.62 \$ 13.25 \$ 4.66 \$ 8.99 \$ 2.92	Planned \$/Lifetime MMBtu \$ 2.28 \$ 10.77 \$ 4.96 \$ 2.00 \$ \$ 10.77 \$ 4.96 \$ 17.79 \$ 6.86 \$ 11.09 \$ 4.72
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retrofit Small Business Direct Install Commercial & Industrial Multifamily Commercial & Industrial Pilots Comprehensive Marketing - C&I Community Based Initiatives - C&I Finance Costs  SUBTOTAL Income Eligible Residential Single Family - Income Eligible Services Income Eligible Multifamily  SUBTOTAL Non-Income Eligible Residential Energy Wise Energy Star® HVAC		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489 9,396 180,397 8,780 19,098 27,878 68,141 29,081	Year To Date 8.859 41,857 3,556 2,027 56,300 6,214 8,416 14,630 48,922 21,343	9s (MMBtu) Pct Achieved I 21.2% 33.3% 101.9% 21.6% 31.2% 70.8% 44.1% 52.5% 71.8% 73.4%	Pct Projected	Custon Approved Target 227 600 83 1,968  2,878  400 2,900 3,300  2,400 1,327	Year To Date 62 82 75 626 844 307 1,797 2,104 1,121	Pct Achieved 27.3% 13.6% 89.4% 31.8%  29.3%  76.8% 62.0% 63.8%  85.2% 84.4%	\$ 513.2 (12) Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2 \$73.5 \$102.3 \$100.0 \$500.0 \$7,423.1 \$3,303.5 \$1,721.5 \$5,025.1 \$6,285.2 \$1,490.2	\$ 389.5 (13) xpenses (\$ 00 Year To Date \$830.8 \$1,537.3 \$131.7 \$132.2 \$7.2 \$32.2 \$4.0 \$0.0 \$2,675.4 \$1,647.0 \$568.5 \$2,215.5 \$3,158.1 \$1,053.6	75.9%  (14)  Pct Achieved 54.7% 36.5% 41.3% 19.1% 93.8% 0.0% 349.9% 33.0% 44.1%  50.2% 70.7%	Lifetime savings, MMBtu 186,848 329,909 34,255 27,627 578,639 124,280 122,053 246,333 1,082,844 365,396	\$/Lifetime MMBtu \$ 4.45 \$ 4.66 \$ 3.85 \$ 4.79 \$ \$ 4.62 \$ \$ 4.66 \$ \$ 8.99 \$ \$ 2.92 \$ 5 2.88	Planned \$/Lifetime MMBtu \$ 2.00 \$ 5.28 \$ 10.77 \$ 4.96 \$ \$ 17.79 \$ 6.86 \$ 11.09 \$ 4.72 \$ 6.86
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retrofit Small Business Direct Install Commercial & Industrial Pilots Compercial & Industrial Pilots Compensive Marketing - C&I Community Based Initiatives - C&I Finance Costs  SUBTOTAL Income Eligible Residential Single Family - Income Eligible Services Income Eligible Multifamily  SUBTOTAL Non-Income Eligible Residential Energy Wise Energy Star® HVAC Energy Wise Multifamily		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489 9,396 180,397 8,780 19,098 27,878 68,141 29,081 15,863	Year To Date 8.859 41,857 3,556 2,027 56,300 6,214 8,416 14,630 48,922 21,343 8,467	gs (MMBtu) Pct Achieved I 21.2% 33.3% 101.9% 21.6%  70.8% 44.1% 52.5%  71.8% 73.4% 53.4%	Pct Projected	Custon Approved Target 227 600 83 1,968  2,878  400 2,900 3,300  2,400 1,327 2,500	Particip Year To Date 62 82 75 626 844 307 1,797 2,104 2,045 1,121 1,871	Pct Achieved 27.3% 13.6% 89.4% 31.8%  29.3% 62.0% 63.8% 85.2% 84.4% 74.8%	\$ 513.2  (12)  Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2 \$73.5 \$102.3 \$10.0 \$500.0 \$7,423.1  \$3,303.5 \$1,721.5 \$5,025.1 \$6,285.2 \$1,490.2 \$1,657.8	\$ 389.5 (13) xpenses (\$ 00 Year To Date \$830.8 \$1,537.3 \$131.7 \$132.2 \$7.2 \$32.2 \$4.0 \$0.0 \$2,675.4 \$1,647.0 \$568.5 \$2,215.5 \$3,158.1 \$1,053.6 \$781.7	75.9%  (14) (14) (14) (15) (14) (15) (14) (15) (14) (15) (15) (15) (15) (15) (15) (16) (16) (17) (17) (17) (17) (17) (17) (17) (17	Lifetime savings, MMBtu 186,848 329,909 34,255 27,627 578,639 124,280 122,053 246,333 1,082,844 365,396 138,014	\$/Lifetime MMBtu \$ 4.65 \$ 4.66 \$ 3.85 \$ 4.79  \$ 4.62  \$ 13.25 \$ 4.66 \$ 8.99  \$ 2.92 \$ 2.88 \$ 5.66	Planned \$/Lifetime MMBtu \$ 2.00 \$ 2.00 \$ 5.28 \$ 10.77 \$ 4.96 \$ 4.96 \$ 17.79 \$ 6.86 \$ 11.09 \$ 4.72 \$ 8.74 \$ 11.09 \$ 11.00 \$ 11.
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retroft Small Business Direct Install Commercial & Industrial Multifamily Commercial & Industrial Pilots Comprehensive Marketing - C&I Community Based Initiatives - C&I Finance Costs  SUBTOTAL Income Eligible Residential Single Family - Income Eligible Services Income Eligible Multifamily  SUBTOTAL Non-Income Eligible Residential Energy Wise Energy Star® HVAC Energy Wise Multifamily Home Energy Reports		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489 9,396 180,397 8,780 19,098 27,878 68,141 29,081 15,863 50,866 50,866	Year To Date 8.859 41,857 3,556 2,027 56,300 6.214 8,416 14,630 48,922 21,343 8,467 48,860	Pct Achieved I 21.2% 33.3% 101.9% 21.6% 31.2% 70.8% 44.1% 52.5% 73.4% 96.2% 99.2%	Pct Projected	Custon Approved Target 227 600 83 1,968  2,878  400 2,900 3,300  2,400 1,327 2,520 142,220	Particip Year To Date 62 82 75 626 844 307 1,797 2,104 2,045 1,121 1,871 127,963	Pct Achieved 27.3% 13.6% 89.4% 31.8% 29.3% 62.0% 63.8% 85.2% 84.4% 74.8% 90.0%	\$ 513.2  (12)  Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2 \$73.5 \$102.3 \$10.0 \$500.0 \$7,423.1  \$3,303.5 \$1,721.5 \$5,025.1 \$6,285.2 \$1,490.2 \$1,490.2 \$1,657.8 \$470.5	\$ 389.5 (13) xpenses (\$ 00 Year To Date \$830.8 \$1,537.3 \$131.7 \$132.2 \$7.2 \$4.0 \$0.0 \$2,675.4 \$1,647.0 \$568.5 \$2,215.5 \$3,158.1 \$1,053.6 \$781.7 \$410.0	75.9%  (14) (14) (10)  Pct Achieved 54.7% 36.5% 41.3% 19.1% 31.5% 39.8% 0.0% 36.0%  44.1%  50.2% 70.7% 47.2%	Lifetime savings, MMBtu 186,848 329,909 34,255 27,627 578,639 124,280 122,053 246,333 1,082,844 365,396 138,014 48,860	\$/Lifetime MMBtu \$ 4.45 \$ 4.65 \$ 3.85 \$ 4.79  \$ 13.25 \$ 4.62  \$ 13.25 \$ 2.88 \$ 2.88 \$ 5.66 \$ 8.99	Planned \$/Lifetime MMBtu \$ \$/Lifetime MMBtu \$ \$.20 \$ \$.00
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retrofit Small Business Direct Install Commercial & Industrial Pilots Compercial & Industrial Pilots Compensive Marketing - C&I Community Based Initiatives - C&I Finance Costs  SUBTOTAL Income Eligible Residential Single Family - Income Eligible Services Income Eligible Multifamily  SUBTOTAL Non-Income Eligible Residential Energy Wise Energy Star® HVAC Energy Wise Multifamily		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489 9,396 180,397 8,780 19,098 27,878 68,141 29,081 15,863	Year To Date 8.859 41,857 3,556 2,027 56,300 6,214 8,416 14,630 48,922 21,343 8,467	gs (MMBtu) Pct Achieved I 21.2% 33.3% 101.9% 21.6%  70.8% 44.1% 52.5%  71.8% 73.4% 53.4%	Pct Projected	Custon Approved Target 227 600 83 1,968  2,878  400 2,900 3,300  2,400 1,327 2,500	Particip Year To Date 62 82 75 626 844 307 1,797 2,104 2,045 1,121 1,871	Pct Achieved 27.3% 13.6% 89.4% 31.8%  29.3% 62.0% 63.8% 85.2% 84.4% 74.8%	\$ 513.2  (12)  Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2 \$73.5 \$102.3 \$10.0 \$500.0 \$7,423.1  \$3,303.5 \$1,721.5 \$5,025.1 \$6,285.2 \$1,490.2 \$1,657.8	\$ 389.5 (13) xpenses (\$ 00 Year To Date \$830.8 \$1,537.3 \$131.7 \$132.2 \$7.2 \$32.2 \$4.0 \$0.0 \$2,675.4 \$1,647.0 \$568.5 \$2,215.5 \$3,158.1 \$1,053.6 \$781.7	75.9%  (14) (14) (14) (15) (14) (15) (14) (15) (14) (15) (15) (15) (15) (15) (15) (16) (16) (17) (17) (17) (17) (17) (17) (17) (17	Lifetime savings, MMBtu 186,848 329,909 34,255 27,627 578,639 124,280 122,053 246,333 1,082,844 365,396 138,014	\$/Lifetime MMBtu \$ 4.45 \$ 4.65 \$ 3.85 \$ 4.79  \$ 13.25 \$ 4.62  \$ 13.25 \$ 2.88 \$ 2.88 \$ 5.66 \$ 8.99	Planned \$/Lifetime MMBtu \$ \$/Lifetime MMBtu \$ \$.20 \$ \$.00
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Revolities Large Commercial Revolities Small Business Direct Install Commercial & Industrial Multifamily Commercial & Industrial Pilots Comprehensive Marketing - C&I Community Based Initiatives - C&I Finance Costs  SUBTOTAL Income Eligible Residential Suger Family - Income Eligible Services Income Eligible Multifamily  SUBTOTAL Non-Income Eligible Residential Energy Wise Energy Star® HVAC EnergyWise Multifamily Home Energy Reports Residential New Construction Residential Products Pilot Comprehensive Marketing - Residential		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489 9,396 180,397 8,780 19,098 27,878 68,141 29,081 15,863 50,866 50,866	Year To Date 8.859 41,857 3,556 2,027 56,300 6.214 8,416 14,630 48,922 21,343 8,467 48,860	Pct Achieved I 21.2% 33.3% 101.9% 21.6% 31.2% 70.8% 44.1% 52.5% 73.4% 96.2% 99.2%	Pct Projected	Custon Approved Target 227 600 83 1,968  2,878  400 2,900 3,300  2,400 1,327 2,520 142,220	Particip Year To Date 62 82 75 626 844 307 1,797 2,104 2,045 1,121 1,871 127,963	Pct Achieved 27.3% 13.6% 89.4% 31.8% 29.3% 62.0% 63.8% 85.2% 84.4% 74.8% 90.0%	\$ 513.2  (12)  Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2 \$73.5 \$102.3 \$10.0 \$500.0 \$7,423.1  \$3,303.5 \$1,721.5 \$5,025.1  \$6,285.2 \$1,490.2 \$1,657.8 \$470.5 \$328.7 \$93.4 \$99.5	\$ 389.5 (13) xpenses (\$ 00 Year To Date \$830.8 \$1,537.3 \$131.7 \$132.2 \$4.0 \$0.0 \$2,675.4 \$1,647.0 \$568.5 \$2,215.5 \$3,158.1 \$1,053.6 \$781.7 \$410.0 \$308.6 \$53.5 \$65.5	75.9%  (14) (14) (10)  Pct Achieved 54.7% 36.5% 41.3% 19.1% 31.5% 39.8% 31.5% 39.8% 31.5% 44.1% 49.9% 47.2% 47.2% 93.9% 57.3%	Lifetime savings, MMBtu 186,848 329,909 34,255 27,627 578,639 124,280 122,053 246,333 1,082,844 365,396 138,014 48,860	\$/Lifetime MMBtu \$ 4.45 \$ 4.65 \$ 3.85 \$ 4.79  \$ 13.25 \$ 4.62  \$ 13.25 \$ 2.88 \$ 2.88 \$ 5.66 \$ 8.99	Planned \$/Lifetime MMBtu \$ \$/Lifetime MMBtu \$ \$.20 \$ \$.00
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retrofit Small Business Direct Install Commercial & Industrial Multifamily Commercial & Industrial Multifamily Compension & Substantial Multifamily Commercial & Industrial Multifamily Commercial & Industrial Multifamily Lommunity Based Initiatives - C&I Finance Costs  SUBTOTAL Income Eligible Residential Single Family - Income Eligible Services Income Eligible Multifamily SUBTOTAL Non-Income Eligible Residential Energy Wise Energy Star® HVAC Energy Wise Energy Star® HVAC Energy Wise Multifamily Home Energy Reports Residential Products Pilot Comprehensive Marketing - Residential Community Based Initiatives - Residential		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489 9,396 180,397 8,780 19,098 27,878 68,141 29,081 15,863 50,806 4,796	Year To Date 8.859 41,857 3,556 2.027 56,300 6.214 8.416 14,630 48,922 21,343 8.467 48,860 3,686	gs (MMBtu) Pct Achieved I 21.2% 33.3% 101.9% 21.6%  70.8% 44.1% 52.5% 71.8% 73.4% 53.4% 96.2% 76.9%	Pct Projected 103.0%	Custon Approved Target 227 600 83 1,968  2,878  400 2,900 3,300  2,400 1,327 2,500 142,220 386	Particip Year To Date 62 82 75 626  844  307 1,797 2,104 1,121 1,871 127,963 275	Pct Achieved 27.3% 13.6% 89.4% 31.8% 29.3% 76.8% 62.0% 63.8% 44.4% 74.8% 90.0% 71.2%	\$ 513.2  (12)  Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2 \$73.5 \$10.0 \$500.0 \$7,423.1  \$3,303.5 \$1,721.5 \$6,285.2 \$1,490.2 \$1,657.8 \$470.5 \$32.3	\$ 389.5 (13) xpenses (\$ 00 \$830.8 \$1,537.3 \$131.7 \$132.2 \$7.2 \$32.2 \$4.0 \$0.0 \$2,675.4 \$1,647.0 \$568.5 \$2,215.5 \$3,158.1 \$1,053.6 \$781.7 \$410.0 \$308.6 \$53.5 \$65.5 \$65.5 \$65.5	75.9%  (14)  (14)  Pct Achieved 54.7% 36.5% 41.3% 19.1% 9.8% 31.5% 33.8% 0.0%  49.9% 33.0% 44.1% 47.2% 87.1% 97.3% 57.3% 72.4%	Lifetime savings, MMBtu 186,848 329,909 34,255 27,627 578,639 124,280 122,053 246,333 1,082,844 48,860 92,146	\$/Lifetime MMBtu \$ 4.65 \$ 4.66 \$ 3.85 \$ 4.79  \$ 4.62  \$ 13.25 \$ 4.66 \$ 8.39 \$ 5.66 \$ 8.39 \$ 3.35	Planned \$/Lifetime MMBtu \$ 2.00 \$ -2.00 \$ -5.28 \$ 10.77 \$ 4.96 \$ -6.86 \$ 11.09
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retrofit Small Business Direct Install Commercial & Industrial Pilots Comprehensive Marketing - C&I Community Based Initiatives - C&I Finance Costs  SUBTOTAL Income Eligible Residential Single Family - Income Eligible Services Income Eligible Multifamily SUBTOTAL Non-Income Eligible Residential Energy Wise Energy Star® HVAC Energy Wise Multifamily Home Energy Reports Residential New Construction Residential Products Pilot Comprehensive Marketing - Residential Community Based Initiatives - Residential Community Based Initiatives - Residential SUBTOTAL		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489 9,396 180,397 8,780 19,098 27,878 68,141 29,081 15,863 50,866 50,866	Year To Date 8.859 41,857 3,556 2,027 56,300 6.214 8,416 14,630 48,922 21,343 8,467 48,860	Pct Achieved I 21.2% 33.3% 101.9% 21.6% 31.2% 70.8% 44.1% 52.5% 73.4% 96.2% 99.2%	Pct Projected	Custon Approved Target 227 600 83 1,968  2,878  400 2,900 3,300 2,400 1,327 2,500 142,220 386	Particip Year To Date 62 82 75 626 844 307 1,797 2,104 2,045 1,121 1,871 127,963	Pct Achieved 27.3% 13.6% 89.4% 31.8% 29.3% 62.0% 63.8% 85.2% 84.4% 74.8% 90.0%	\$ 513.2  (12)  Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2 \$73.5 \$10.0 \$500.0 \$7,423.1  \$3,303.5 \$1,721.5 \$6,285.2 \$1,490.2 \$1,657.8 \$470.5 \$32.3	\$ 389.5 (13) xpenses (\$ 00 Year To Date \$830.8 \$1,537.3 \$131.7 \$132.2 \$4.0 \$0.0 \$2,675.4 \$1,647.0 \$568.5 \$2,215.5 \$3,158.1 \$1,053.6 \$781.7 \$410.0 \$308.6 \$53.5 \$65.5	75.9%  (14) (14) (10)  Pct Achieved 54.7% 36.5% 41.3% 19.1% 31.5% 39.8% 31.5% 39.8% 31.5% 44.1% 49.9% 47.2% 47.2% 93.9% 57.3%	Lifetime savings, MMBtu 186,848 329,909 34,255 27,627 578,639 124,280 122,053 246,333 1,082,844 365,396 138,014 48,860	\$/Lifetime MMBtu \$ 4.65 \$ 4.66 \$ 3.85 \$ 4.79  \$ 4.62  \$ 13.25 \$ 4.66 \$ 8.39 \$ 5.66 \$ 8.39 \$ 3.35	Planned \$/Lifetime MMBtu \$ 2.00 \$ -2.00 \$ -5.28 \$ 10.77 \$ 4.96 \$ -6.86 \$ 11.09
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retroft Small Business Direct Install Commercial & Industrial Multifamily Commercial & Industrial Pilots Comprehensive Marketing - C&I Community Based Initiatives - C&I Finance Costs  SUBTOTAL Income Eligible Residential Single Family - Income Eligible Services Income Eligible Multifamily  SUBTOTAL Non-Income Eligible Residential Energy Wise Energy Star® HVAC Energy Wise Multifamily Home Energy Reports Residential New Construction Residential Products Pilot Comprehensive Marketing - Residential Community Based Initiatives - Residential Community Based Initiatives - Residential Regulatory		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489 9,396 180,397 8,780 19,098 27,878 68,141 29,081 15,863 50,806 4,796	Year To Date 8.859 41,857 3,556 2.027 56,300 6.214 8.416 14,630 48,922 21,343 8.467 48,860 3,686	gs (MMBtu) Pct Achieved I 21.2% 33.3% 101.9% 21.6%  70.8% 44.1% 52.5% 71.8% 73.4% 53.4% 96.2% 76.9%	Pct Projected 103.0%	Custon Approved Target 227 600 83 1,968  2,878  400 2,900 3,300  2,400 1,327 2,500 142,220 386	Particip Year To Date 62 82 75 626  844  307 1,797 2,104 1,121 1,871 127,963 275	Pct Achieved 27.3% 13.6% 89.4% 31.8% 29.3% 76.8% 62.0% 63.8% 44.4% 74.8% 90.0% 71.2%	\$ 513.2  (12)  Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2 \$73.5 \$102.3 \$10.0 \$500.0 \$7,423.1 \$3,303.5 \$1,721.5 \$5,025.1 \$6,285.2 \$1,490.2 \$1,655.2 \$1,490.2 \$1,655.2 \$1,490.2 \$1,655.2 \$1,490.2 \$1,655.2 \$1,490.2 \$1,655.2 \$1,490.2 \$1,655.2 \$1,490.2 \$1,655.2 \$1,490.2 \$1,655.2 \$1,490.2 \$1,655.2 \$1,490.2 \$1,655.2 \$1,490.2 \$1,655.2 \$1,490.2 \$1,655.2 \$1,490.5 \$328.7 \$10,448.6	\$ 389.5 (13) xpenses (\$ 00 \$830.8 \$1,537.3 \$131.7 \$132.2 \$4.0 \$0.0 \$2,675.4 \$1,647.0 \$568.5 \$2,215.5 \$3,158.1 \$1,053.6 \$741.0 \$308.6 \$55.5 \$65.5 \$17.1 \$5,848.1	75.9%  (14) (14) (10)  Pct Achieved 54.7% 36.5% 41.3% 19.1% 9.8% 31.5% 39.8% 31.5% 39.8% 60.0% 36.0%  44.1%  50.2% 70.7% 47.1% 93.9% 57.3% 57.3% 57.3% 53.0% 56.0%	Lifetime savings, MMBtu 186,848 329,909 34,255 27,627 578,639 124,280 122,053 246,333 1,082,844 48,860 92,146	\$/Lifetime MMBtu \$ 4.65 \$ 4.66 \$ 3.85 \$ 4.79  \$ 4.62  \$ 13.25 \$ 4.66 \$ 8.39 \$ 5.66 \$ 8.39 \$ 3.35	Planned \$/Lifetime MMBtu \$ 2.00 \$ -2.00 \$ -5.28 \$ 10.77 \$ 4.96 \$ -6.86 \$ 11.09
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retrofit Small Business Direct Install Commercial & Industrial Multifamily Commercial & Industrial Pilots Comprehensive Marketing - C&I Community Based Initiatives - C&I Finance Costs  SUBTOTAL Income Eligible Residential Single Family - Income Eligible Services Income Eligible Multifamily SUBTOTAL Non-Income Eligible Residential Energy Wise Energy Star® HVAC EnergyWise Energy Star® HVAC EnergyWise Multifamily Home Energy Reports Residential Products Pilot Comprehensive Marketing - Residential Community Based Initiatives - Residential Community Based Initiatives - Residential Community Based Initiatives - Residential Regulatory EERMC		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489 9,396 180,397 8,780 19,098 27,878 68,141 29,081 15,863 50,806 4,796	Year To Date 8.859 41,857 3,556 2.027 56,300 6.214 8.416 14,630 48,922 21,343 8.467 48,860 3,686	gs (MMBtu) Pct Achieved I 21.2% 33.3% 101.9% 21.6%  70.8% 44.1% 52.5% 71.8% 73.4% 53.4% 96.2% 76.9%	Pct Projected 103.0%	Custon Approved Target 227 600 83 1,968  2,878  400 2,900 3,300  2,400 1,327 2,500 142,220 386	Particip Year To Date 62 82 75 626  844  307 1,797 2,104 1,121 1,871 127,963 275	Pct Achieved 27.3% 13.6% 89.4% 31.8% 29.3% 76.8% 62.0% 63.8% 44.4% 74.8% 90.0% 71.2%	\$ 513.2  (12)  Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$69.92 \$73.5 \$10.0 \$500.0 \$7,423.1  \$3,303.5 \$1,721.5 \$5,025.1 \$6,285.2 \$1,490.2 \$1,657.8 \$470.5 \$328.7 \$93.4 \$90.5 \$32.3 \$10,448.6	\$ 389.5 (13) xpenses (\$ 00 Year To Date \$830.8 \$1.537.3 \$131.7 \$132.2 \$7.2 \$32.2 \$4.0 \$0.0 \$2,675.4 \$1,647.0 \$568.5 \$2,215.5 \$3,158.1 \$1,053.6 \$781.7 \$410.0 \$308.6 \$53.5 \$55.5 \$65.5 \$1,71 \$5,848.1	75.9% (14) (14) (14) (15) (14) (16) (15) (14) (16) (16) (16) (16) (16) (16) (16) (16	Lifetime savings, MMBtu 186,848 329,909 34,255 27,627 578,639 124,280 122,053 246,333 1,082,844 48,860 92,146	\$/Lifetime MMBtu \$ 4.65 \$ 4.66 \$ 3.85 \$ 4.79  \$ 4.62  \$ 13.25 \$ 4.66 \$ 8.39 \$ 5.66 \$ 8.39 \$ 3.35	Planned \$/Lifetime MMBtu \$ 2.00 \$ -2.00 \$ -5.28 \$ 10.77 \$ 4.96 \$ -6.86 \$ 11.09
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial New Construction Large Commercial Retrofit Small Business Direct Install Commercial & Industrial Pulots Comprehensive Marketing - C&I Community Based Initiatives - C&I Finance Costs  SUBTOTAL Income Eligible Residential Single Family - Income Eligible Services Income Eligible Multifamily SUBTOTAL Non-Income Eligible Residential Energy Wise Energy Star® HVAC Energy Wise Multifamily Home Energy Reports Residential New Construction Residential Products Pilot Comprehensive Marketing - Residential Community Based Initiatives - Residential Community Based Initiatives - Residential Regulatory EERMC OER		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489 9,396 180,397 8,780 19,098 27,878 68,141 29,081 15,863 50,806 4,796	Year To Date 8.859 41,857 3,556 2.027 56,300 6.214 8.416 14,630 48,922 21,343 8.467 48,860 3,686	gs (MMBtu) Pct Achieved I 21.2% 33.3% 101.9% 21.6%  70.8% 44.1% 52.5% 71.8% 73.4% 53.4% 96.2% 76.9%	Pct Projected 103.0%	Custon Approved Target 227 600 83 1,968  2,878  400 2,900 3,300  2,400 1,327 2,500 142,220 386	Particip Year To Date 62 82 75 626  844  307 1,797 2,104 1,121 1,871 127,963 275	Pct Achieved 27.3% 13.6% 89.4% 31.8% 29.3% 76.8% 62.0% 63.8% 44.4% 74.8% 90.0% 71.2%	\$ 513.2  (12)  Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2 \$73.5 \$10.0 \$500.0 \$7,423.1  \$3,303.5 \$1,721.5 \$5,025.1  \$6,285.2 \$1,490.2 \$1,657.8 \$470.5 \$393.4 \$90.5 \$310,448.6 \$318.8 \$212.5	\$ 389.5 (13) xpenses (\$ 00 \$830.8 \$1,537.3 \$131.7 \$132.2 \$7.2 \$32.0 \$4.0 \$5.00 \$2,675.4 \$1,647.0 \$568.5 \$2,215.5 \$3,158.1 \$1,053.6 \$781.7 \$410.0 \$308.6 \$53.5 \$65.5 \$1,53.	75.9%  (14) (14) (14) (16) Pct Achieved 54.7% 36.5% 41.3% 19.1% 31.5% 39.8% 31.5% 39.8% 30.9% 44.1%  50.2% 70.7% 47.2% 87.1% 93.9% 72.4% 55.0% 56.0%	Lifetime savings, MMBtu 186,848 329,909 34,255 27,627 578,639 124,280 122,053 246,333 1,082,844 48,860 92,146	\$/Lifetime MMBtu \$ 4.65 \$ 4.66 \$ 3.85 \$ 4.79  \$ 4.62  \$ 13.25 \$ 4.66 \$ 8.39 \$ 5.66 \$ 8.39 \$ 3.35	Planned \$/Lifetime MMBtu \$ 2.00 \$ -2.00 \$ -5.28 \$ 10.77 \$ 4.96 \$ -6.86 \$ 11.09
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial Retrofit Small Business Direct Install Commercial & Industrial Multifamily Commercial & Industrial Pilots Comprehensive Marketing - C&I Community Based Initiatives - C&I Finance Costs  SUBTOTAL Income Eligible Residential Single Family - Income Eligible Services Income Eligible Multifamily SUBTOTAL Non-Income Eligible Residential Energy Wise Energy Star® HVAC EnergyWise Energy Star® HVAC EnergyWise Multifamily Home Energy Reports Residential Products Pilot Comprehensive Marketing - Residential Community Based Initiatives - Residential Community Based Initiatives - Residential Community Based Initiatives - Residential Regulatory EERMC		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489 9,396 180,397 8,780 19,098 27,878 68,141 29,081 15,863 50,806 4,796	Year To Date 8.859 41,857 3,556 2.027 56,300 6.214 8.416 14,630 48,922 21,343 8.467 48,860 3,686	gs (MMBtu) Pct Achieved I 21.2% 33.3% 101.9% 21.6%  70.8% 44.1% 52.5% 71.8% 73.4% 53.4% 96.2% 76.9%	Pct Projected 103.0%	Custon Approved Target 227 600 83 1,968  2,878  400 2,900 3,300  2,400 1,327 2,500 142,220 386	Particip Year To Date 62 82 75 626  844  307 1,797 2,104 1,121 1,871 127,963 275	Pct Achieved 27.3% 13.6% 89.4% 31.8% 29.3% 76.8% 62.0% 63.8% 44.4% 74.8% 90.0% 71.2%	\$ 513.2  (12)  Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$69.92 \$73.5 \$10.0 \$500.0 \$7,423.1  \$3,303.5 \$1,721.5 \$5,025.1 \$6,285.2 \$1,490.2 \$1,657.8 \$470.5 \$328.7 \$93.4 \$90.5 \$32.3 \$10,448.6	\$ 389.5 (13) xpenses (\$ 00 Year To Date \$830.8 \$1.537.3 \$131.7 \$132.2 \$7.2 \$32.2 \$4.0 \$0.0 \$2,675.4 \$1,647.0 \$568.5 \$2,215.5 \$3,158.1 \$1,053.6 \$781.7 \$410.0 \$308.6 \$53.5 \$55.5 \$65.5 \$1,71 \$5,848.1	75.9% (14) (14) (14) (15) (14) (16) (15) (14) (16) (16) (16) (16) (16) (16) (16) (16	Lifetime savings, MMBtu 186,848 329,909 34,255 27,627 578,639 124,280 122,053 246,333 1,082,844 48,860 92,146	\$/Lifetime MMBtu \$ 4.65 \$ 4.66 \$ 3.85 \$ 4.79  \$ 4.62  \$ 13.25 \$ 4.66 \$ 8.39 \$ 5.66 \$ 8.39 \$ 3.35	Planned \$/Lifetime MMBtu \$ 2.00 \$ -2.00 \$ -5.28 \$ 10.77 \$ 4.96 \$ -6.86 \$ 11.09
System Reliability Procurement  GAS PROGRAMS Sector and Program  Commercial and Industrial Large Commercial New Construction Large Commercial New Construction Large Commercial Retrofit Small Business Direct Install Commercial & Industrial Pulots Comprehensive Marketing - C&I Community Based Initiatives - C&I Finance Costs  SUBTOTAL Income Eligible Residential Single Family - Income Eligible Services Income Eligible Multifamily SUBTOTAL Non-Income Eligible Residential Energy Wise Energy Star® HVAC Energy Wise Multifamily Home Energy Reports Residential New Construction Residential Products Pilot Comprehensive Marketing - Residential Community Based Initiatives - Residential Community Based Initiatives - Residential Regulatory EERMC OER		(2)	(3)	(4)	Approved Target 41,802 125,711 3,489 9,396 180,397 8,780 19,098 27,878 68,141 29,081 15,863 50,806 4,796	Year To Date 8.859 41,857 3,556 2.027 56,300 6.214 8.416 14,630 48,922 21,343 8.467 48,860 3,686	gs (MMBtu) Pct Achieved I 21.2% 33.3% 101.9% 21.6%  70.8% 44.1% 52.5% 71.8% 73.4% 53.4% 96.2% 76.9%	Pct Projected 103.0%	Custon Approved Target  227 600 83 1,968  2,878  400 2,900 3,300 1,327 2,500 142,220 386	Particip Year To Date 62 82 75 626  844  307 1,797 2,104 1,121 1,871 127,963 275	Pct Achieved 27.3% 13.6% 89.4% 31.8% 29.3% 76.8% 62.0% 63.8% 85.2% 84.4% 74.8% 90.0% 71.2% 89.5%	\$ 513.2  (12)  Approved Budget \$1,517.8 \$4,208.4 \$318.9 \$692.2 \$73.5 \$10.0 \$500.0 \$7,423.1  \$3,303.5 \$1,721.5 \$5,025.1  \$6,285.2 \$1,490.2 \$1,657.8 \$470.5 \$393.4 \$90.5 \$310,448.6 \$318.8 \$212.5	\$ 389.5 (13) xpenses (\$ 00 Year To Date \$830.8 \$1.537.3 \$131.7 \$132.2 \$32.2 \$4.0 \$0.0 \$2,675.4 \$1,647.0 \$568.5 \$2,215.5 \$3,158.1 \$1,053.6 \$781.7 \$410.0 \$308.6 \$53.5 \$61.5 \$1,71 \$5,848.1	75.9%  (14) (14) (14) (16) Pct Achieved 54.7% 36.5% 41.3% 19.1% 31.5% 39.8% 31.5% 39.8% 30.9% 44.1%  50.2% 70.7% 47.2% 87.1% 93.9% 72.4% 55.0% 56.0%	Lifetime savings, MMBtu 186,848 329,909 34,255 27,627 578,639 124,280 122,053 246,333 1,082,844 48,860 92,146	\$/Lifetime MMBtu \$ 4.66 \$ 3.85 \$ 4.62 \$ 13.25 \$ 4.62 \$ 13.25 \$ 4.66 \$ 3.85 \$ 4.79 \$ 4.62 \$ 13.25 \$ 3.35 \$ 4.66 \$ 3.35 \$ 4.66 \$ 3.35 \$ 3.35 \$ 3.35	Planned \$Lifetime MMBtu \$ 2.00 \$ 5.28 \$ 10.77 \$ 4.96 \$ 17.79 \$ 6.86 \$ 11.09 \$ 11.09 \$ 11.09 \$ 3.21 \$ \$ 3.21 \$ \$ 5.87

- NOTES
  (1)(5)(9) Targets from Docket 4527 Attachment 5, Table E-7 (electric) and Attachment 6, Table G-7 (gas).
  (3) Pct Achieved is Column (2)/ Column (1).
  (7) Pct Achieved is Column (6)/ Column (5).
  (9) Participation was planned and is reported in 'net' terms which takes into account free-ridership and spillover.
  (11) Pct Achieved is Column (10)/ Column (9).

  A planning error occurred in the ENERGY STAR® Lighting program. The correct planned participants should have been 233,364, which would make the current percent achieved 66%.
- (12) Approved Budget includes Implementation and Evaluation budgets from Docket 4527, Attachment 5 Table E-2 (electric) and Attachment 6 Table 6-2 (gas), adjusted to reflect "Docket 4527 The Narragansett Electric Company, db/a National Grid 2015 Energy Efficiency Program Plan Transfer of Funds Request" approved by the Energy Efficiency Resources Management Council on March 29, 2015, the Division of Public Utilities and Carriers (Division) on March 20, 2015, and the Rhode Island Public Utilities Commission on May 7, 2015; and "Docket 4527 The Narragansett Electric Company, d/b/a National Grid 2015 Energy Efficiency Program Plan Transfer of Funds Notice" sent to the Division and the EERMC in October 2015.
- (13) Year To Date Expenses include Implementation and Evaluation expenses.
- RGGI Expenses are counted separate as those funds were not part of the approved 2015 budget. Detials on RGGI spend are found in Table 3. (14) Pct Achieved is Column (13)/ Column (12).

- (14) Pic Adheved is Column (13) Column (12).
  (16) \$\tilde{Aligner} kWh = Column (13)\tilde{1000}(Column (15))
  (17) Planned \$\tilde{Aligner} kWh Attachment 5, Table E-5 (electric) and planned \$\tilde{Aligner} kWh Attachment 6, Table G-5 (gas).
- System Reliability Procurement targets from Docket 4528, not included in Expenses Total

#### Table 2 National Grid Revolving Loan Funds

#### Large C&I Electric Revolving Loan Fund

#### **Small Business Electric Revolving Loan Fund**

\$576,134

(1)	2015 Funds Available	\$9,057,728	(1)	2015 Funds Available	\$1,702,050
(2)	2015 Loan budget	\$6,500,000	(2)	2015 Loan Budget	\$1,455,000
(3)	Committed	\$2,946,278	(3)	Committed	\$154,330
(4)	Paid	\$2,338,616	(4)	Paid	\$1,034,908
(5)	Number of loans	39	(6)	Participants	718
(6)	Participants	30	(7)	Savings (MWh)	10,103
(7)	Savings (MWh)	6,754	(8)	Available	\$265,762
(8)	Available	\$1,215,106			
	Rhode Island Public Energy Pa	rtnership (RI PEP)		C&I Gas Revolving l	Loan Fund
(9)	Rhode Island Public Energy Pa 2014/2015 Loan Budget	rtnership (RI PEP) \$1,000,000	(1)	<b>C&amp;I Gas Revolving l</b> 2015 Funds Available	Loan Fund \$1,000,000
(9) (10)		•	(1)	· ·	
	2014/2015 Loan Budget	\$1,000,000	(1) (2)	· ·	
(10)	2014/2015 Loan Budget Committed	\$1,000,000 \$402,215		2015 Funds Available	\$1,000,000
(10) (11)	2014/2015 Loan Budget Committed Paid	\$1,000,000 \$402,215 \$635,674	(2)	2015 Funds Available 2015 Loan budget	\$1,000,000 \$1,000,000
(10) (11) (12)	2014/2015 Loan Budget Committed Paid Repayments	\$1,000,000 \$402,215 \$635,674 \$70,498	(2) (3)	2015 Funds Available 2015 Loan budget Committed	\$1,000,000 \$1,000,000 \$355,707

(8)

Available

#### Notes

- $1\ Amount\ Company\ estimated\ in\ 2015\ Plan,\ Table\ E-10\ including\ 2015\ injections.$
- 2 Budget adopted by Sales Team for 2015 operations.
- 3 As of September 30, 2015
- 4 As of September 30, 2015
- 5 As of September 30, 2015
- 6 Unique customer names for large business and unique customer accounts for small business (not adjusted for net-to-gross).
- 7 As of September 30, 2015
- $8\,$  Available funds as of June 30, 2015 not including repayments.
- 9 RI PEP funding is over two years
- 10 As of September 30, 2015
- 11 As of September 30, 2015
- 12 As of September 30, 2015
- $13\,$  As of September  $30,\,2015$  7 entities with 27 applications.
- 14 As of September 30, 2015
- $15\ Available\ funds\ as\ of\ September\ 30,\ 2015.$

Table 3
2015 RGGI Budget and Spend

Initiative	,	2015 Budget	Spend
RI Public Energy Partnership Incentives	\$	500,000	\$ 285,660
Residential Delivered Fuels	\$	1,200,000	***
Agricultural Delivered Fuels	\$	192,700	\$ 18,813
Small Bus Community Bldgs	\$	137,919	\$ 137,919
Total	\$	2,030,619	\$ 442,392

#### Notes

- 1. \*\*\*As of 9/30/15, the Company spent \$1,145,928 on Residential Delivered Fuels from the EnergyWise Single Family Electric budget since RGGI funds were not yet received. This is currently shown as an expense in Table 1 under the EnergyWise Single Family Electric program. Once the Company receives the RGGI funds it will credit a total of \$1.2M back to the EnergyWise program. By year-end the Company is projecting to spend the full \$1.2M in RGGI funds and approximately \$400,000 from EnergyWise program funds on Residential Delivered Fuels.
- 1. Budgets may differ from quarterly and annual RGGI reports delivered to the Office of Energy Resources as they represent funds available for program year 2015, net of previous year's spend.
- 2. Table only includes RGGI funds for specific initiatives. Does not inludue funds allocated to lowering the energy efficiency program charge or those allocated to loan funds.