nationalgrid

Thomas R. Teehan Senior Counsel

July 2, 2012

VIA HAND DELIVERY & ELECTRONIC MAIL

Luly E. Massaro, Commission Clerk Rhode Island Public Utilities Commission 89 Jefferson Boulevard Warwick, RI 02888

RE: National Grid's Gas Revenue Decoupling Adjustment Factor Filing for the Year Ending March 31, 2012 Docket No. _____

Dear Ms. Massaro:

On behalf of National Grid, I am submitting the Company's first annual Revenue Decoupling Adjustment ("RDA") factor for the 12-month period ending March 31, 2012. This filing is submitted pursuant to the provisions of the Company's Distribution Adjustment Charge ("DAC") tariff R.I.P.U.C. NG-Gas No. 101, Section 3, Schedule A, which were approved by the Rhode Island Public Utilities Commission in the revenue decoupling proceeding (Docket No. 4206). Those tariff provisions establish an annual reconciliation of the target revenue per customer and the actual revenue per customer through an RDA factor to be included in the annual DAC.

Enclosed are the testimony and attachments of Ms. Jennifer B. Feinstein, providing an overview of the Company's RDA reconciliation mechanism and describing the actual RDA results for the period April 1, 2011 through March 31, 2012. In her testimony, Ms. Feinstein explains that the main driver for this year's variance was the past year's significantly warmer-than-normal weather. Formerly revenue variances due to weather were recovered in the DAC through a Weather Normalization factor. As is described in her testimony, for the 12-month period ending March 31, 2012, there is an under collection of \$10,704,374, resulting in an RDA factor of \$0.0421 per therm for effect November 1, 2012 as part of the DAC. A revised RDA factor, updated with forecasted throughput, will be included in the Company's August 1 DAC filing.

Thank you for your attention to this transmission. If you have any questions please feel free to contact me at (401) 784-7667.

Very truly yours,

12 Juhn

Thomas R. Teehan

Enclosures

cc: Docket 4206 Service List Leo Wold, Esq. Steve Scialabba, Division

DIRECT TESTIMONY

OF

JENNIFER B. FEINSTEIN

JULY 1, 2012

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1 I. Introduction

2	Q.	Please state your name and business address.
3	A.	My name is Jennifer B. Feinstein and my business address is 1 Metrotech Center,
4		14th Floor, Brooklyn, New York.
5		
6	Q.	What is your position and responsibilities?
7	A.	I am Director of Regulatory Pricing for National Grid USA with responsibility for
8		pricing for all of the National Grid USA distribution companies including The
9		Narragansett Electric Company d/b/a National Grid ("National Grid" or the
10		"Company"). My responsibilities include the analysis and design of rates.
11		
12	Q.	Have you previously testified before the Rhode Island Public Utilities
12 13	Q.	Have you previously testified before the Rhode Island Public Utilities Commission (the "Commission")?
	Q. A.	
13	-	Commission (the "Commission")?
13 14	-	Commission (the "Commission")? Yes, I testified on the Rhode Island Revenue Decoupling Mechanism
13 14 15	-	Commission (the "Commission")? Yes, I testified on the Rhode Island Revenue Decoupling Mechanism
13 14 15 16	A.	Commission (the "Commission")? Yes, I testified on the Rhode Island Revenue Decoupling Mechanism proceedings, Docket No. 4206 in 2010.
13 14 15 16 17	А. Q.	Commission (the "Commission")? Yes, I testified on the Rhode Island Revenue Decoupling Mechanism proceedings, Docket No. 4206 in 2010. Please provide your educational background.
13 14 15 16 17 18	А. Q.	Commission (the "Commission")? Yes, I testified on the Rhode Island Revenue Decoupling Mechanism proceedings, Docket No. 4206 in 2010. Please provide your educational background. I received a Bachelor of Science Degree in Economics and Business Management

1	Q.	Please provide your professional background.
2	A.	I was first employed by George B. Buck Consulting, as an actuarial assistant and
3		then worked as an economic analyst for National Economic Research Associates
4		in New York. After that, I consulted independently on various economic matters.
5		In 1990, I joined the Gas Supply and Planning Department of the Long Island
6		Lighting Company ("LILCO"). After LILCO's merger with KeySpan
7		Corporation ("KeySpan"), my positions included Director of Strategic Planning,
8		Director of Risk Management for the Ravenswood generation station, and
9		Director of Transactions for the energy procurement organization. In 1995, I
10		became the Director of Gas Pricing for KeySpan. In 2011, I became the Director
11		of Regulatory Pricing for National Grid.
12		

13 **Q.** What is the purpose of your testimony?

14 The purpose of my testimony is to present National Grid's proposed Revenue A. 15 Decoupling Adjustment ("RDA") that will be included in the annual Distribution 16 Adjustment Charge ("DAC"). Specifically, I provide an overview of the 17 Company's RDA reconciliation mechanism and explain the actual RDM results 18 for the period April 1, 2011 to March 31, 2012, which is the Company's fiscal 19 year ("FY") 2012. Additionally, I provide and support the calculation of the 20 Company's proposed RDA factor of \$0.0421 per therm (surcharge) for the DAC 21 for effect November 1, 2012.

1		This filing is submitted pu	rsuant to the Company's RDM Provision, R.I.P.U.C.
2		NG-Gas No. 101, under Se	ection 3, Schedule A, Revenue Decoupling Adjustment
3		Factor approved by the Co	mmission in Docket No. 4206.
4			
5	Q.	Are you sponsoring any a	attachments with your testimony?
6	A.	Yes. I am sponsoring the	following attachments that accompany my testimony:
7		Attachment NG-JBF-1	Proposed RDA DAC Rate factor
8		Attachment NG-JBF-2	Revenue Decoupling Reconciliation by rate class by
9			month for FY 2012
10		Attachment NG-JBF-3	Actual vs. Normal Heating Degree Day Comparison
11			for November 2011 – April 2012
12		Attachment NG-JBF-4	Revenue-Per-Customer RPC Targets
13	II.	RDA Reconciliation Mec	<u>hanism</u>
14	Q.	Please provide an overvi	ew of the Company's RDA reconciliation
15		mechanism.	
16	A.	In Docket No. 4206, the C	Commission approved a revenue-per-customer Revenue
17		Decoupling Mechanism ("	RDM") that provides for an annual reconciliation of the
18		actual base revenue-per-	customer by rate class with the target revenue-per-
19		customer based on rates a	pproved by the Commission in it last general rate case,
20		Docket No. 3943, for its	gas distribution operations. The reconciliation was
21		performed on a monthly	basis and covers the most recent Company fiscal year

1		(April 1, 2011 to March 31, 2012) for all Residential and for all Small and
2		Medium Commercial and Industrial ("C&I") firm rate classes. Under the
3		mechanism, any over-recovery of revenues will be returned to customers and any
4		under-recovery of revenues will be collected from customers through the DAC
5		factor effective November 1 each year.
6		
7	Q.	Please describe how the Company calculated the RDA reconciliation for the
8		period April 1, 2011 to March 31, 2012.
9	A.	For the RDA reconciliation, the Company used the revenue-per-customer
10		("RPC") targets established in Docket No. 4206, which are based on the monthly
11		base revenues ¹ and customer numbers for each month per the most recent base
12		rate case, Docket No. 3943. For reference, these RPC figures are included as
13		Attachment NG-JBF-4. As specified in Docket No. 4206, the target RPC base
14		revenues for the non-discounted Residential Non-Heating and Residential Heating
15		classes were used for the respective low-income classes.
16		The Company then calculated the actual RPCs each month by dividing the actual
17		base revenues for the Residential, Small and Medium C&I rate classes by the
18		number of customers in each rate class. For the Low-Income Residential Non-
19		Heating and Low-Income Residential Heating classes, the actual revenues were

¹ The term "base revenues" is used throughout this testimony to refer to the sum of customer charge, variable distribution charges and demand charges from firm sales and transportation customers. It does not include revenues associated with items such as Gas Cost Recovery, Gross Earnings Tax, Energy Efficiency or the Distribution Adjustment Charge.

1 adjusted to reflect the equivalent non-discounted revenue. For the Medium C&I 2 rate class, actual revenues and customer numbers excluded any revenues and 3 customer numbers associated with Dual-Fuel customers as these are separately 4 tracked and accounted for in the On-System Margin component of the DAC. The 5 difference between the allowed and actual revenue was calculated by multiplying the difference between the target RPC and the actual by the actual number of 6 7 customers for that rate class in the month. For each month, any monthly revenue 8 surplus or shortfall was then recorded in a deferred account and interest expense added to derive a final monthly balance.² At the end of March 2012, the 9 10 Company totaled the RPC monthly account balances for all of rate classes and a 11 single RDA rate was calculated for the cumulative RPC revenue shortfall (in this 12 case), including interest.

13 III. RDA Reconciliation for the April 1, 2011 to March 31, 2012 Period

14 Q. Please provide the results for the FY 2012 RDA reconciliation.

A. For the period April 1, 2011 to March 31, 2012, the Company calculated an
under-recovery of \$10,704,374. The breakdown per rate class is set forth in the
table set forth below.

18

² Interest on the average monthly deferred balance was calculated at the same interest rate that is used to calculate interest expense on the Company's other deferred DAC balances, which is the Bank of America Prime Rate less 200 basis points.

1		Table 3-1: I	FY 2012 RDA Reconciliation
		Rate Class	March 31, 2012 Ending Balance
		Res. Heating (inc. Low Income)	\$9,175,126
		Res Non-Heating (inc. Low Income)	(\$371,459)
		Small C & I	\$1,124,799
		Medium C & I	\$775,908
2		Total	\$10,704,374
2			
3		The specific breakdown of this	under-recovery by rate class is included in NG-
4		JBF-2 and the proposed RDA D	AC factor is included in Attachment NG-JBF-1.
5			
6	Q.	Please state the driver (s) for t	his under-recovery.
7	A.	The main driver of this under-re	ecovery was the significantly warmer-than-normal
8		weather with 16 percent fewer h	neating degree days than normal in the November
9		2011-April 2012 period as ref	lected in Attachment NG-JBF-3. This warmer-
10		than-normal weather translated	into considerable reductions in actual revenues
11		collected from heating customer	rs. The RDM replaced the weather normalization
12		factor that was in effect prior	to April 1, 2011 and revenue variances due to
13		weather are now collected through	gh the RDM reconciliation.
14	IV.	RDA DAC Factor	
15	Q.	Please describe how the RDA	DAC factor was calculated.
16	A.	As noted above, the Company of	consolidated the ending balances as of March 31,

17 2012 for the Residential, Small and Medium C&I rate classes and calculated a

1		single RDA rate for the cumulative RPC revenue shortfall of \$10,704,374. To
2		calculate the single RDA rate, the Company used the forecasted throughput for
3		the months of November 1, 2012 to October 31, 2013 that was filed for the Long-
4		Range Gas Supply Plan in Docket No. 4318. ³ The cumulative forecasted
5		throughput for the Residence, Small and Medium C&I rate classes is 254,551,573
6		therms. These therms were then divided into the revenue shortfall of \$10,704,374
7		to calculate a RDA factor of \$0.0421 per therm as shown in Attachment NG-JBF-
8		1. Forecasted throughput and a revised RDA factor will be included in the DAC
9		filing on August 1.
10		
10 11	Q.	Did the Company calculate bill impacts for the RDA factor?
	Q. A.	Did the Company calculate bill impacts for the RDA factor? Not at this time. Because the RDA factor is only one of several additional items
11		
11 12		Not at this time. Because the RDA factor is only one of several additional items
11 12 13		Not at this time. Because the RDA factor is only one of several additional items to be included in the DAC, the bill impact of the RDA on a stand-alone basis
11 12 13 14		Not at this time. Because the RDA factor is only one of several additional items to be included in the DAC, the bill impact of the RDA on a stand-alone basis provides limited information as to a future change in the overall DAC rate.
 11 12 13 14 15 		Not at this time. Because the RDA factor is only one of several additional items to be included in the DAC, the bill impact of the RDA on a stand-alone basis provides limited information as to a future change in the overall DAC rate. Rather, the Company will be submitting customer bill impacts for the cumulative
 11 12 13 14 15 16 		Not at this time. Because the RDA factor is only one of several additional items to be included in the DAC, the bill impact of the RDA on a stand-alone basis provides limited information as to a future change in the overall DAC rate. Rather, the Company will be submitting customer bill impacts for the cumulative impact of all of its DAC factors, including the RDA, with its September 1, 2012

20 A. Yes, it does.

³ This forecast was also utilized in Docket No. 4323, the Company's combined gas and electric rate case filed with the Commission on April 27, 2012.

Proposed RDA DAC Rate factor

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. ____ Attachment NG-JBF-1 Page 1 of 1

Proposed RDA DAC Rate factor

			RPC Deferred Balance for 12 mths ended	
			3/31/12	
			[Under / (Over) collection]	
Line No.	Description		Mar-12	
1	Residential Non-Heat (incl Low Income)		(\$371,459)	
2	Residential Heat (incl Low Income)		\$9,175,126	
3	Small C&I		\$1,124,799	
4	Medium C&I		\$775,908	
5	Total (Line No. 1-4)		\$10,704,374	
6	Firm Throughput Forecast (Nov 2012 - Oct 2013)	Docket No. 4323	254,551,573	therms
7	Revenue Decoupling Adjustment (RDA) Factor	Ln 5 / Ln 6	\$0.0421	per therm

Notes: Residential targets based on compliance non-discount rates Low-income revenues captured w/o discount Firm throughput Residential rate classes and Small and Medium C&I rate classes

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. _____ Attachment NG-JBF-2 Page 1 of 3

	Apr-11 30	May-11 31	Jun-11 30	Jul-11 31	Aug-11 31	Sep-11 30	Oct-11 31	Nov-11 30	Dec-11 31	Jan-12 31	Feb-12 29	Mar-12 31	Totals per Rate Class
Line No.													
Residential Non-Heat													
1 Benchmark Revenue Per Customer (RPC)	\$ 17.45	\$ 16.73	\$ 15.97	\$ 14.98 \$	\$ 14.10 \$	6 14.71	\$ 14.61 \$	16.03 \$	17.37 \$	18.51	\$ 17.99 \$	17.75	
2 RPC Factor Acct Beg. Bal.	\$0	(\$36,355)	(\$30,990)	(\$13,556)	(\$2,368)	\$3,504	\$18,081	\$29,137	\$2,639	(\$36,918)	(\$105,497)	(\$218,855)	
3 Actual Number of Customers	26,630	26,481	26,363	26,285	26,261	26,269	26,182	26,190	26,205	26,134	26,040	25,892	
4 Actual Base Revenue	\$501,085	\$437,598	\$403,568	\$382,642	\$364,423	\$371,950	\$371,478	\$446,216	\$494,796	\$552,122	\$581,612	\$561,283	
5 Actual Base Revenue Per Customer	\$18.82	\$16.52	\$15.31	\$14.56	\$13.88	\$14.16	\$14.19	\$17.04	\$18.88	\$21.13	\$22.34	\$21.68	
6 RPC Variance (Benchmark- Actual)	(\$1.36)	\$0.20	\$0.66	\$0.43	\$0.22	\$0.55	\$0.42	(\$1.01)	(\$1.51)	(\$2.62)	(\$4.35)	(\$3.93)	
7 Monthly Variance	(\$36,336)	\$5,400	\$17,457	\$11,197	\$5,871	\$14,566	\$11,030	(\$26,514)	(\$39,538)	(\$68,503)	(\$113,197)	(\$101,656)	
8 Preliminary End Balance	(\$36,336)	(\$30,955)	(\$13,533)	(\$2,359)	\$3,504	\$18,070	\$29,111	\$2,622	(\$36,900)	(\$105,421)	(\$218,694)	(\$320,511)	
9 Average Balance	(\$18,168)	(\$33,655)	(\$22,262)	(\$7,958)	\$568	\$10,787	\$23,596	\$15,879	(\$17,131)	(\$71,170)	(\$162,096)	(\$269,683)	
10 Bk America Rate less 200 Basis Points	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	
11 Interest Applied	(\$19)	(\$36)	(\$23)	(\$8)	\$1	\$11	\$25	\$16	(\$18)	(\$76)	(\$161)	(\$286)	
12 RPC Factor Account End Balance	(\$36,355)	(\$30,990)	(\$13,556)	(\$2,368)	\$3,504	\$18,081	\$29,137	\$2,639	(\$36,918)	(\$105,497)	(\$218,855)	(\$320,798)	
13 Under/(Over) Recovery	(\$36,355)	\$5,365	\$17,434	\$11,188	\$5,872	\$14,577	\$11,055	(\$26,498)	(\$39,557)	(\$68,579)	(\$113,358)	(\$101,942)	(\$320,798)
Residential Non-Heat Low Income													
14 Benchmark Revenue Per Customer (RPC)	\$17.45	\$16.73	\$15.97	\$14.98	\$14.10	\$14.71	\$14.61	\$16.03	\$17.37	\$18.51	\$17.99	\$17.75	
15 RPC Factor Acct Beg. Bal.	\$0	(\$8,015)	(\$12,046)	(\$11,543)	(\$12,745)	(\$13,696)	(\$14,780)	(\$15,956)	(\$19,387)	(\$25,309)	(\$33,501)	(\$41,949)	
16 Actual Number of Customers	359	386	375	362	359	342	338	340	271	272	265	341	
17 Actual Base Revenue (w/o discount)	\$14,276	\$10,477	\$5,475	\$6,613	\$5,998	\$6,102	\$6,098	\$8,862	\$10,606	\$13,194	\$13,178	\$14,716	
18 Actual Base Revenue Per Customer	\$39.77	\$27.14	\$14.60	\$18.27	\$16.71	\$17.84	\$18.04	\$26.06	\$39.14	\$48.51	\$49.73	\$43.16	
19 RPC Variance (Benchmark- Actual)	(\$22.32)	(\$10.41)	\$1.37	(\$3.28)	(\$2.61)	(\$3.13)	(\$3.43)	(\$10.04)	(\$21.76)	(\$30.00)	(\$31.74)	(\$25.40)	
20 Monthly Variance	(\$8,011)	(\$4,020)	\$514	(\$1,189)	(\$936)	(\$1,070)	(\$1,160)	(\$3,413)	(\$5,898)	(\$8,161)	(\$8,411)	(\$8,663)	
21 Preliminary End Balance	(\$8,011)	(\$12,035)	(\$11,531)	(\$12,732)	(\$13,682)	(\$14,765)	(\$15,940)	(\$19,369)	(\$25,285)	(\$33,470)	(\$41,912)	(\$50,612)	
22 Average Balance	(\$4,006)	(\$10,025)	(\$11,788)	(\$12,138)	(\$13,213)	(\$14,230)	(\$15,360)	(\$17,663)	(\$22,336)	(\$29,389)	(\$37,706)	(\$46,281)	
23 Bk America Rate less 200 Basis Points	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	
24 Interest Applied	(\$4)	(\$11)	(\$12)	(\$13)	(\$14)	(\$15)	(\$16)	(\$18)	(\$24)	(\$31)	(\$37)	(\$49)	
25 RPC Factor Account End Balance	(\$8,015)	(\$12,046)	(\$11,543)	(\$12,745)	(\$13,696)	(\$14,780)	(\$15,956)	(\$19,387)	(\$25,309)	(\$33,501)	(\$41,949)	(\$50,662)	
26 Under/(Over) Recovery	(\$8,015)	(\$4,030)	\$502	(\$1,202)	(\$950)	(\$1,084)	(\$1,176)	(\$3,431)	(\$5,921)	(\$8,192)	(\$8,449)	(\$8,712)	(\$50,662)
Line No.													
Residential Non-Heat (incl Low Income)													
27 Benchmark Revenue Per Customer (RPC)	\$17.45	\$16.73	\$15.97	\$14.98	\$14.10	\$14.71	\$14.61	\$16.03	\$17.37	\$18.51	\$17.99	\$17.75	
28 RPC Factor Acct Beg. Bal.	\$0	(\$44,370)	(\$43,036)	(\$25,100)	(\$15,113)	(\$10,191)	\$3,301	\$13,181	(\$16,749)	(\$62,227)	(\$138,998)	(\$260,804)	
29 Actual Number of Customers	26,989	26,867	26,738	26,647	26,620	26,611	26,520	26,530	26,476	26,406	26,305	26,233	
30 Actual Base Revenue (w/o discount)	\$515,362	\$448,075	\$409,043	\$389,254	\$370,422	\$378,052	\$377,576	\$455,078	\$505,402	\$565,317	\$594,790	\$576,000	
31 Actual Base Revenue Per Customer	\$19.10	\$16.68	\$15.30	\$14.61	\$13.92	\$14.21	\$14.24	\$17.15	\$19.09	\$21.41	\$22.61	\$21.96	
32 RPC Variance (Benchmark- Actual)	(\$1.64)	\$0.05	\$0.67	\$0.38	\$0.19	\$0.51	\$0.37	(\$1.13)	(\$1.72)	(\$2.90)	(\$4.62)	(\$4.21)	
33 Monthly Variance	(\$44,348)	\$1,381	\$17,971	\$10,008	\$4,935	\$13,496	\$9,870	(\$29,927)	(\$45,436)	(\$76,664)	(\$121,608)	(\$110,319)	
34 Preliminary End Balance	(\$44,348)	(\$42,990)	(\$25,065)	(\$15,092)	(\$10,178)	\$3,305	\$13,172	(\$16,747)	(\$62,185)	(\$138,891)	(\$260,606)	(\$371,124)	
35 Average Balance	(\$22,174)	(\$43,680)	(\$34,050)	(\$20,096)	(\$12,646)	(\$3,443)	\$8,237	(\$1,783)	(\$39,467)	(\$100,559)	(\$199,802)	(\$315,964)	
36 Bk America Rate less 200 Basis Points	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	
37 Interest Applied	(\$23)	(\$46)	(\$35)	(\$21)	(\$13)	(\$4)	\$9	(\$2)	(\$42)	(\$107)	(\$198)	(\$335)	
38 RPC Factor Account End Balance	(\$44,370)	(\$43,036)	(\$25,100)	(\$15,113)	(\$10,191)	\$3,301	\$13,181	(\$16,749)	(\$62,227)	(\$138,998)	(\$260,804)	(\$371,459)	
39 Under/(Over) Recovery	(\$44,370)	\$1,334	\$17,936	\$9,987	\$4,922	\$13,493	\$9,879	(\$29,929)	(\$45,478)	(\$76,771)	(\$121,807)	(\$110,655)	(\$371,459)

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. _____ Attachment NG-JBF-2 Page 2 of 3

	Apr-11 30	May-11 31	Jun-11 30	Jul-11 31	Aug-11 31	Sep-11 30	Oct-11 31	Nov-11 30	Dec-11 31	Jan-12 31	Feb-12 29	Mar-12 31	Totals per Rate Class
Line No.													
Residential Heating													
40 Benchmark Revenue Per Customer (RPC)	\$ 52.01	\$ 31.03	\$ 25.28	\$ 20.87	\$ 19.23	\$ 20.36	\$ 21.66	\$ 34.32	\$ 51.29	\$ 62.73	\$ 64.59	\$ 61.69	
41 RPC Factor Acct Beg. Bal.	φ <u>52.01</u> \$0	\$379,401	\$413,222	\$915,917	\$1,111,233	\$1,150,547	\$1,327,716	\$1,694,071	\$2,364,232	\$4,185,179	\$5,759,095	\$6,897,279	
42 Actual Number of Customers	178.115	176.005	175.069	175.128	175.181	175.521	176.523	177.992	181.650	181.966	184.853	183.787	
43 Actual Base Revenue	\$8,884,966	\$5,427,435	\$3,924,162	\$3,461,000	\$3,331,092	\$3,397,052	\$3,459,215	\$5,440,097	\$7,498,634	\$9,846,675		\$9.861.526	
44 Actual Base Revenue Per Customer	\$49.88	\$30.84	\$22.41	\$19.76	\$19.02	\$19.35	\$19.60	\$30.56	\$41.28	\$54.11	\$58.47	\$53.66	
45 RPC Variance (Benchmark- Actual)	\$2.13	\$0.19	\$2.87	\$1.11	\$0.22	\$1.00	\$2.07	\$3.75	\$10.01	\$8.62	\$6.12	\$8.03	
46 Monthly Variance	\$379,206	\$33,401	\$502,013	\$194,241	\$38,114	\$175,896	\$364,752	\$668,077	\$1,817,472	\$1,568,641	\$1,131,902	\$1,476,147	
47 Preliminary End Balance	\$379,206	\$412,801	\$915,234	\$1,110,157	\$1,149,347	\$1,326,444	\$1,692,468	\$2,362,149	\$4,181,704	\$5,753,820	\$6,890,997	\$8,373,426	
48 Average Balance	\$189,603	\$396,101	\$664,228	\$1,013,037	\$1,130,290	\$1,238,495	\$1,510,092	\$2,028,110	\$3,272,968	\$4,969,499	\$6,325,046	\$7,635,353	
49 Bk America Rate less 200 Basis Points	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	
50 Interest Applied	\$195	\$421	\$682	\$1,075	\$1,200	\$1,272	\$1,603	\$2,084	\$3,475	\$5,276	\$6,282	\$8,106	
51 RPC Factor Account End Balance	\$379,401	\$413,222	\$915,917	\$1,111,233	\$1,150,547	\$1,327,716	\$1,694,071	\$2,364,232	\$4,185,179	\$5,759,095	\$6,897,279	\$8,381,532	
52 Under/(Over) Recovery	\$379,401	\$33,821	\$502,695	\$195,316	\$39,314	\$177,169	\$366,355	\$670,161	\$1,820,946	\$1,573,917	\$1,138,184	\$1,484,253	\$8,381,532
Line No.													
Residential Heating - Low Income													
53 Benchmark Revenue Per Customer (RPC)	• • •		\$ 25.28				• • • •						
54 RPC Factor Acct Beg. Bal.	\$0	\$88,798	\$107,881	\$143,810	\$141,313	\$132,054	\$138,198	\$160,611	\$243,303	\$389,432	\$543,138	\$634,334	
55 Actual Number of Customers	22,258	22,859	22,597	22,016	21,586	21,319	21,033	21,484	18,896	19,166	17,453	19,343	
56 Actual Base Revenue (w/o discount) 57 Actual Base Revenue Per Customer	\$1,068,938 \$48.02	\$690,259 \$30,20	\$535,508 \$23.70	\$462,162 \$20.99	\$424,562 \$19.67	\$427,969 \$20.07	\$433,377 \$20.60	\$654,784 \$30.48	\$823,307 \$43.57	\$1,049,135 \$54.74	\$1,036,653 \$59.40	\$1,034,752 \$53,49	
57 Actual Base Revenue Per Customer 58 RPC Variance (Benchmark- Actual)	\$48.02 \$3.99	\$30.20 \$0.83	\$23.70 \$1.58	\$20.99 (\$0.12)	\$19.67	\$20.07 \$0.28	\$20.60 \$1.06	\$30.48 \$3.84	\$43.57 \$7.72	\$54.74 \$7.99	\$59.40 \$5.19	\$53.49 \$8.19	
59 Monthly Variance	\$3.99 \$88,752	\$0.83 \$18,978	\$1.58 \$35,800	(\$0.12) (\$2,648)	(\$0.44) (\$9,404)	\$0.28 \$6,005	\$22,255	\$3.84 \$82,485	\$7.72 \$145,793	\$7.99 \$153,211	\$5.19 \$90,612	\$6.19 \$158,502	
60 Preliminary End Balance	\$88,752	\$107,776	\$143,680	\$141,161	\$131,909	\$138,059	\$160,453	\$243,096	\$389.097	\$542,643	\$633,750	\$792,836	
61 Average Balance	\$44,376	\$98,287	\$125,781	\$142,486	\$136,611	\$135,056	\$149,325	\$201,854	\$316,200	\$466,038	\$588,444	\$713,585	
62 Bk America Rate less 200 Basis Points	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	
63 Interest Applied	\$46	\$104	\$129	\$151	\$145	\$139	\$159	\$207	\$336	\$495	\$584	\$758	
64 RPC Factor Account End Balance	\$88,798	\$107,881	\$143,810	\$141,313	\$132,054	\$138,198	\$160,611	\$243,303	\$389,432	\$543,138	\$634,334	\$793,594	
65 Under/(Over) Recovery	\$88,798	\$19,083	\$35,929	(\$2,497)	(\$9,259)	\$6,144	\$22,413	\$82,692	\$146,129	\$153,705	\$91,196	\$159,260	\$793,594
Residential Heat (incl Low Income)													
66 Benchmark Revenue Per Customer (RPC)	\$52.01	\$31.03	\$25.28	\$20.87	\$19.23	\$20.36	\$21.66	\$34.32	\$51.29	\$62.73	\$64.59	\$61.69	
67 RPC Factor Acct Beg. Bal.	\$0	\$468,199	\$521,103	\$1,059,727	\$1,252,546	\$1,282,601	\$1,465,914	\$1,854,683	\$2,607,536	\$4,574,611	\$6,302,233	\$7,531,613	
68 Actual Number of Customers	200,373	198,864	197,666	197,144	196,767	196,840	197,556	199,476	200,546	201,132	202,306	203,130	
69 #REF!	\$9,953,903	\$6,117,694	\$4,459,670	\$3,923,162	\$3,755,653	\$3,825,022	\$3,892,592	\$6,094,882	\$8,321,941	\$10,895,810		\$10,896,278	
70 Actual Base Revenue Per Customer	\$49.68	\$30.76	\$22.56	\$19.90	\$19.09	\$19.43	\$19.70	\$30.55	\$41.50	\$54.17	\$58.55	\$53.64	
71 RPC Variance (Benchmark- Actual)	\$2.34	\$0.26	\$2.72	\$0.97	\$0.15	\$0.92	\$1.96	\$3.76	\$9.79	\$8.56	\$6.04	\$8.05	
72 Monthly Variance	\$467,958	\$52,379	\$537,812	\$191,592	\$28,710	\$181,902	\$387,007	\$750,562	\$1,963,265	\$1,721,852	\$1,222,514	\$1,634,650	
73 Preliminary End Balance	\$467,958	\$520,578	\$1,058,915	\$1,251,319	\$1,281,256	\$1,464,503	\$1,852,921	\$2,605,245	\$4,570,800	\$6,296,462	\$7,524,747	\$9,166,263	
74 Average Balance	\$233,979	\$494,388	\$790,009	\$1,155,523	\$1,266,901	\$1,373,552	\$1,659,417	\$2,229,964	\$3,589,168	\$5,435,537	\$6,913,490	\$8,348,938	
75 Bk America Rate less 200 Basis Points	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	
76 Interest Applied 77 RPC Factor Account End Balance	\$240 \$468,100	\$525 \$521,102	\$812	\$1,227 \$1,252,546	\$1,345	\$1,411 \$1,45,014	\$1,762	\$2,291 \$2,607,526	\$3,810 \$4,574,611	\$5,771	\$6,866 \$7 521 612	\$8,864 \$0,175,126	
11 HEC FACTOR ACCOUNT ENd Balance	\$468,199	\$521,103	\$1,059,727	\$1,252,546	\$1,282,601	\$1,465,914	\$1,854,683	\$2,607,536	\$4,574,611	\$6,302,233	\$7,531,613	\$9,175,126	
78 Under/(Over) Recovery Line No.	\$468,199	\$52,904	\$538,624	\$192,819	\$30,055	\$183,313	\$388,769	\$752,853	\$1,967,075	\$1,727,622	\$1,229,380	\$1,643,513	\$9,175,126

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	Apr-11 30	May-11 31	Jun-11 30	Jul-11 31	Aug-11 31	Sep-11 30	Oct-11 31	Nov-11 30	Dec-11 31	Jan-12 31	Feb-12 29	Mar-12 31	Totals per Rate Class
Line No.													
Small C&I													
79 Benchmark Revenue Per Customer (RPC)	\$ 74.53	\$ 37.33	\$ 31.13 \$	26.69	\$ 25.70 \$	26.61 \$	28.60	\$ 47.90	\$ 71.45	\$ 87.37	\$ 94.36	\$ 88.01	
80 RPC Factor Acct Beg. Bal.	\$0	\$58,475	(\$31,351)	\$18,968	\$22,973	\$27,920	\$38,889	\$124,114	\$261,980	\$509,753	\$693,111	\$914,087	
81 Actual Number of Customers	18,543	18,338	18,166	18,070	17,971	17,946	18,061	18,342	18,565	18,653	18,704	18,621	
82 Dual fuel customer count	1	1	1	1	1	-	-	-	-	-	-	-	
83 Actual Number of Customers (no Dual-fuel)	18,542	18,337	18,165	18,069	17,970	17,946	18,061	18,342	18,565	18,653	18,704	18,621	
84 Actual Base Revenue	\$1,323,772	\$774,483	\$515,272	\$478,303	\$456,893	\$466,666	\$431,316	\$740,893	\$1,079,019	\$1,446,909	\$1,544,753	\$1,429,146	
85 Dual fuel customer margin	\$226	\$65	\$61	\$34	\$59	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
86 Actual Base Revenue (no Dual-fuel) 87 Actual Base Revenue Per Customer	1,323,546 \$71.38	774,417 \$42.23	515,212 \$28.36	478,269 \$26.47	456,834 \$25.42	466,666 \$26.00	431,316 \$23.88	740,893 \$40.39	1,079,019 \$58.12	1,446,909 \$77.57	1,544,753 \$82.59	1,429,146 \$76.75	
88 RPC Variance (Benchmark- Actual)	\$3.15	\$42.23 (\$4.90)	\$2.77	\$0.22	\$23.42	\$0.61	\$23.00 \$4.71	\$40.39 \$7.51	\$13.32	\$9.80	\$82.59 \$11.77	\$11.26	
89 Monthly Variance	\$58,445	(\$4.90)	\$50,326	\$3,983	\$4,919	\$10,935	\$85,139	\$137,667	\$247,364	\$9.80 \$182,719	\$220,179	\$209,630	
90 Preliminary End Balance	\$58,445	(\$31,365)	\$18,975	\$22,951	\$27,893	\$38,855	\$124,027	\$261,781	\$509,344	\$692,472	\$913,289	\$1,123,717	
91 Average Balance	\$29,222	\$13,555	(\$6,188)	\$20.960	\$25,433	\$33.387	\$81,458	\$192.948	\$385.662	\$601,113	\$803,200	\$1.018.902	
92 Bk America Rate less 200 Basis Points	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	
93 Interest Applied	\$30	\$14	(\$6)	\$22	\$27	\$34	\$86	\$198	\$409	\$638	\$798	\$1,082	
94 RPC Factor Account End Balance	\$58,475	(\$31,351)	\$18,968	\$22,973	\$27,920	\$38,889	\$124,114	\$261,980	\$509,753	\$693,111	\$914,087	\$1,124,799	
95 Under/(Over) Recovery	\$58,475	(\$89,826)	\$50,319	\$4,005	\$4,946	\$10,969	\$85,225	\$137,866	\$247,773	\$183,357	\$220,977	\$210,712	\$1,124,799
Medium C&I													
96 Benchmark Revenue Per Customer (RPC)	\$ 340.03	\$ 262.60	\$ 223.59 \$	196.47	\$ 190.92 \$	200.99 \$	211.73	\$ 269.90	\$ 361.41	\$ 417.01	\$ 436.04	\$ 410.59	
97 RPC Factor Acct Beg. Bal.	\$0	(\$34,706)	(\$25,851)	\$4,996	(\$69,731)	(\$46,304)	(\$60,336)	(\$52,010)	(\$61,517)	\$123,956	\$330,027	\$473,026	
98 Actual Number of Customers	4,325	4,309	4,305	4,300	4,326	4,345	4,375	4,403	4,439	4,464	4,487	4,501	
99 Dual fuel customer count	4	4	4	3	3	4	4	4	4	4	4	4	
100 Actual Number of Customers (no Dual-fuel)	4,321	4,305	4,301	4,297	4,323	4,341	4,371	4,399	4,435	4,460	4,483	4,497	
101 Actual Base Revenue	\$1,506,827	\$1,123,532	\$931,879	\$919,438	\$802,362	\$887,193	\$917,887	\$1,199,079	\$1,420,036	\$1,656,399	\$1,814,696	\$1,547,051	
102 Dual fuel customer margin	\$2,859	\$1,906	\$1,057	\$523	\$517	\$719	\$811	\$2,339	\$2,627	\$2,361	\$2,532	\$2,841	
103 Actual Base Revenue (no Dual-fuel)	\$1,503,967	\$1,121,626	\$930,822	\$918,915	\$801,845	\$886,474	\$917,077	\$1,196,740	\$1,417,409	\$1,654,038	\$1,812,164	\$1,544,210	
104 Actual Base Revenue Per Customer	\$348	\$261	\$216	\$214	\$185	\$204	\$210	\$272	\$320	\$371	\$404	\$343	
105 RPC Variance (Benchmark- Actual)	(\$8)	\$2	\$7	(\$17)	\$5	(\$3)	\$2	(\$2)	\$42	\$46	\$32	\$67	
106 Monthly Variance	(\$34,688)	\$8,887	\$30,858	(\$74,693)	\$23,489	(\$13,977)	\$8,386	(\$9,449)	\$185,440	\$205,829	\$142,601	\$302,220	
107 Preliminary End Balance	(\$34,688)	(\$25,819)	\$5,007	(\$69,697)	(\$46,243)	(\$60,281)	(\$51,950)	(\$61,459)	\$123,923 \$31,203	\$329,786 \$226,871	\$472,627 \$401,327	\$775,246	
108 Average Balance 109 Bk America Rate less 200 Basis Points	(\$17,344) 1.25%	(\$30,263) 1.25%	(\$10,422) 1.25%	(\$32,350) 1.25%	(\$57,987) 1.25%	(\$53,293) 1.25%	(\$56,143) 1.25%	(\$56,734) 1.25%	\$31,203 1.25%	\$226,871	\$401,327 1.25%	\$624,136 1.25%	
110 Interest Applied	(\$18)	(\$32)	(\$11)	(\$34)	(\$62)	(\$55)	(\$60)	(\$58)	\$33	\$241	\$399	\$663	
111 RPC Factor Account End Balance	(\$16)	(\$25,851)	\$4,996	(\$69,731)	(\$46,304)	(\$60,336)	(\$52,010)	(\$61,517)	\$123,956	\$330,027	\$473,026	\$775,908	
TTTTT OT ACIDI ACCOUNT ENU DAIANCE	(404,700)	(\$23,031)	φ4,550	(403,731)	(\$40,504)	(000,000)	(452,010)	(001,317)	φ120,000	φ330,027	φ+/0,020	φ113,300	
112 Under/(Over) Recovery	(\$34,706)	\$8,855	\$30,848	(\$74,728)	\$23,427	(\$14,032)	\$8,326	(\$9,507)	\$185,473	\$206,070	\$142,999	\$302,882	\$775,908

Actual vs. Normal Heating Degree Day Comparison for November 2011- April 2012

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Line No.	Month	Normal Billing Degree Days*	Actual Billing Degree Days
1	Nov-2011	591	389
2	Dec-2011	920	643
3	Jan-2012	1072	891
4	Feb-2012	942**	910
5	Mar-2012	800	735
6	Apr-2012	475	484
7	Total	4,800	4,052
8	Degree Day Difference		748
9	Degree Day Difference (%)	1	6%

ACTUAL VS. NORMAL HEATING DEGREE DAY COMPARISON FOR NOVEMBER 2011- APRIL 2012

* Source: Normal Heating Degree Day Report as used in the Rate Case RIPUC Docket No. 4321

** Figure based on Leap Year

REVENUE-PER-CUSTOMER RPC TARGETS

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Revenue-Per-Customer RPC Targets

	Revenue Per Customer (RPC)																		
		-																	
	Calculations	Doc		43 Complianc															Total
Line	No.		Oct-08	Nov-08	Dec-08	Jan-0	9 F	eb-09	Mar-09	Ap	r-09	May-09	Jun-09) Jul-()9	Aug-09	Sep-09	Oct	08 - Sep 09
	Residential Non-Heat																		
1	Number of Customers		28,552	28,533	28,502	28,109	2	7,840	27,645	27,	162	27,343	27,240	27,15	6	27,092	27,110		27,715
2	Base Revenue	\$	417,133	\$ 457,249	\$ 495,163	\$ 520,167	\$ 500),794 \$	490,746	\$ 479,	269 \$	457,419	\$ 435,031	\$ 406,88	9\$3	82,012	\$ 398,891	\$	5,440,763
3	RPC	\$	14.61	\$ 16.03	\$ 17.37	\$ 18.51	\$	17.99 \$	17.75	\$ 17	.45 \$	5 16.73	\$ 15.97	\$ 14.9	8\$	14.10	\$ 14.71	\$	196.20
	Residential Heating																		
4	Number of Customers		176,609	179,078	180,855			2,363	182,542	181,	716	180,361	179,287	178,46		77,863	178,447		179,950
5	Base Revenue	\$ 3	,825,830	\$ 6,145,443	\$ 9,275,333	1 1 2 2 1		·,•·· •	11,260,870	\$ 9,451,	468 \$	5,595,988	\$ 4,532,816	1 - 1 - 1 -		20,788	÷ •,••=,• · ·	\$	84,050,163
6	RPC	\$	21.66	\$ 34.32	\$ 51.29	\$ 62.73	\$\$ (64.59 \$	61.69	\$ 52	.01 \$	31.03	\$ 25.28	\$ 20.8	7\$	19.23	\$ 20.36	\$	465.06
	Small																		
7	Number of Customers		18,084	18,500	18,765	18,879) 18	3,950	18,967	18,	313	18,657	18,491	18,34	3	18,286	18,334		18,589
8	Base Revenue	\$	517,112	\$ 886,128	\$ 1,340,672	\$ 1,649,373	\$ 1,78	3,145 \$	1,669,227	\$ 1,402,	189 \$	696,524	\$ 575,687	\$ 489,56	5\$4	69,873	\$ 487,927	\$	11,972,422
9	RPC	\$	28.60	\$ 47.90	\$ 71.45	\$ 87.37	\$	94.36 \$	88.01	\$ 74	.53 \$	37.33	\$ 31.13	\$ 26.6	9\$	25.70	\$ 26.61	\$	639.67
Medium C&I																			
10	Number of Customers		4,435	4,496	4,522	4,529) 4	1,553	4,558	4,	543	4,526	4,521	4,50	9	4,498	4,517		4,517
11	Base Revenue	\$	939,013	\$ 1,213,472	\$ 1,634,292	\$ 1,888,64	\$ 1,98	5,288 \$	1,871,476	\$ 1,544,	766 \$	5 1,188,549	\$ 1,010,871	\$ 885,87	3 \$ 8	58,744	\$ 907,871	\$	15,928,856
12	RPC	\$	211.73	\$ 269.90	\$ 361.41	\$ 417.01	\$ 43	36.04 \$	410.59	\$ 340	.03 \$	262.60	\$ 223.59	\$ 196.4	7\$	190.92	\$ 200.99	\$	3,521.28