



**PASCOAG**  
UTILITY DISTRICT

Pascoag Electric • Pascoag Water

253 Pascoag Main Street  
P.O. Box 107  
Pascoag, RI 02859  
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Pascoag Utility District

Request to Reallocate Funds in the 2012  
Demand Side Management Program  
RIPUC Docket No. 4297

May 2012



*This institution is an equal opportunity provider and employer.*



May 17, 2012

Ms. Luly Massaro  
Clerk of the Commission  
Rhode Island Public Utilities Commission  
89 Jefferson Boulevard.  
Warwick, RI 02888

**Re: RIPUC DOCKET NO. 4297**  
**Request to reallocate funds in the 2012 DSM Program**

Dear Ms. Massaro:

On behalf of the Pascoag Utility District (Pascoag or the District), we herewith file an original and nine copies of its request to allocate funds within the approved budget for 2012.

The approved budget for 2012 was \$146,893. The District would like to reallocate money that will not be utilized in the following program to the more active programs: \$5,027 from the Committed for 2011 Programs, \$4,975 from the Country Farm Project, \$7,688 from Funds for Follow-up to Successful Programs, and \$3,500 from the BHS Projects. The District is proposing to reallocate the funds to the following line items: \$18,995 to the Brothers of the Scared Heart Lighting Project, \$1,100 to the Outreach and Education Program, and \$1,085 to the PUD 6<sup>th</sup> Annual Public Power Green Festival.

These changes represent a change of 14.4% of the total budget. The budget will remain constant at \$146,893.

Very truly yours,

Harle Round  
Customer Service Supervisor/DSM Coordinator

Cc: Mr. Jon Hagonpian, Esquire  
Cc: Mr. William Bernstein, Esquire

Request to reallocate funds in the 2012 Budget.

In total, Pascoag Utility District is requesting four decreases, one in the Residential Program, one in the Industrial/Commercial Program, and two in the Administrative/Ad/Education Program. The District is requesting three increases, one in the Industrial/Commercial Programs, and two increases in the Administrative/Ad/Education Program. The budget will remain constant at \$146,893 with an increase of \$21,190 that will be offset by a decrease of (\$21,190). This will allow the District to move the money from four programs that will not utilize the funds in 2012, and allow us to increase the funds in three more active programs.

The District is proposing to reallocate the following funds: the Committed for 2011 Program line item under the Residential Program will decrease by (\$5,027); the Country Farms Projects under the Industrial/Commercial Program will decrease by (\$4,975); the funds for follow-up to Successful Programs will decrease by (\$7688) and the Burrillville High School Project will decrease by (\$3,500) which are both under the Administrative/Ad/Education Program. The decreases total (\$21,190) which will allow the District to move these funds to more successful programs. The District is proposing the following increases to the following three line items in the 2012 budget: an increase of \$18,995 to the Brothers of the Scared Heart retrofit lighting project under the Industrial and Commercial programs and two increases to the Administrative/Ad/Education, one increase of \$1,110 to the Outreach/Education Program, and the second increase of \$1,085 to the PUD 6<sup>th</sup> Annual Public Power Green Festival.

Exhibit I - Shows the approved 2012 DSM Budget and the proposed changes. This exhibit will also show the changes in dollars.

Exhibit II – Proposed budget details.

Exhibit III – Shows the 2012 DSM expenses to date.

Exhibit IV – Supporting documentation.

Now, the District would like to summarize the proposed changes and the rational behind them.

### **Residential Programs**

- The District is proposing a decrease in the Committed for 2011 Program of (\$5,027). The amount budgeted for this line item was \$5,750 but due to the slow economy, the District processed a total of \$723 in 2011 rebates. The District would like to reallocate the balance of these funds to the Brothers of the Sacred Heart Lighting Project. This

would decrease this line item from \$5,750 to \$723. *Please see the Project Activity Listing on page 8 in Exhibit IV.*

### **Industrial/Commercial Programs**

- The District is proposing an increase of \$18,995 to the Brothers of the Sacred Heart Lighting Project. The Budget for this line item was estimated at \$5,000. RISE Engineering has just completed an audit at this facility and the total cost of the job is \$39,995; the District would rebate this at 60% because the existing lighting would be retrofitted. The incentive from the District would be \$23,997 and the customers net cost would be \$15,998. The kWh saving per year on this project would be 36,431 kWh and the simple payback would be 1.9 years. The Brothers are very interested in proceeding with this project and are waiting for approval from Commission and Division. *Please see Exhibit IV pages 9-12, for RISE Engineering's proposal and worksheet on the lighting project.*
- The District is proposing a decrease of (\$4975) to the line Item for the Country Farms Project. The owner of this store was not able to buy the building that his store is currently in, so he has purchased the store across the street. He is locked in to a two year contract at his current location so it may be several years before he can move forward with this project. Therefore the District would like to reallocate these funds to Brothers of The Sacred Heart Lighting Project. *Please see the attached letter from Rob Mertzluft of National Resource Management in Exhibit IV pages 13-14.*

### **Administrative/Ad/Education**

- The District would like to reallocate \$7,688 from the Funds for Follow-up to Successful Programs to the Brothers of the Sacred Heart Lighting project. This would decrease this line item from \$15,414 to \$7,726.
- The District would like to increase the line item for Outreach/Education by \$1,110 which would increase this line item from \$14,000 to \$15,110. The District would like to host a couple of Energy Efficiency workshops at the Farmers Market this summer which will be held on Saturdays. One of the workshops will address energy efficiency and promote the rebate programs and the other will be a geothermal workshop. The increase in funds would pay for \$561 in labor; \$499 would be used to pay for the APPA Energy Efficiency Face book feeds, and \$50 for post cards to promote both the workshops and the APPA feeds. *Please see Exhibit IV, pages 15 -16 for the APPA Invoice and the estimated time sheet.*
- The District would like to reallocate the \$3,500 from the Burrillville High School Project to the following line items: \$1,305 to the Brothers of the Sacred Heart lighting Project, \$1,110 to the Outreach and Education Program, and \$1,085 to the PUD 6<sup>th</sup> Annual

Green Festival. The District has made several attempts to find another teacher who would be interested in a partnership but due to lack of interest, the District would like to discontinue this line item.

- The District would like to allocate an additional \$1,085 to the PUD 6<sup>th</sup> Annual Public Power Green Festival and purchase three different items. The District would like to purchase two-hundred fifty 14 Watt CFL's to give away to the adults who take the ENERGY STAR Pledge. The District is a pledge driver and this would be a great way to engage the adults at the festival. The District would also like to purchase two smart strips to promote the Smart Strip incentive which is a new program for 2012. The District would raffle the smart strips off to two lucky people at the end of the day. The price quote for the CFLs and the smart strips is \$517. The District would also like to purchase polo shirts for the office staff and have the PUD Logo and the ENERGY STAR Partner logo embroidered on the shirts. The office staff would wear the polo shirts at the Green Festival and on Fridays to promote our partnership with Energy Star. The cost of the shirts is \$568. The District is proposing to increase this line item from \$9,000 to \$10,085. *Please see Exhibit IV for the price quote for the CFLs and the Smart strips on page 17 along with the estimated cost of the polo shirts on pages 18-21.*

**Pascoa Utility District  
Demand Side Management Programs - 2012 Proposed**

Actual carry over from 2011	\$ 40,893
Estimated sales for 2012	\$ 106,000
Net 2012 budget	\$ 146,893

	2012 Approved	Proposed budget	Change
<b>Residential Program</b>			
DR1201	2,400	2,400.00	\$ -
DR1202	2,500	2,500.00	\$ -
DR1203	10,000	10,000.00	\$ -
DR1204	1,000	1,000.00	\$ -
DR1205	3,000	3,000.00	\$ -
DR1206	4,000	4,000.00	\$ -
DR1207	1,000	1,000.00	\$ -
DR1208	1,000	1,000.00	\$ -
DR1209	3,500	3,500.00	\$ -
DR1210	100	100.00	\$ -
DR1211	2,080	2,080.00	\$ -
DR1212	1,000	1,000.00	\$ -
DR1213	500	500.00	\$ -
DR1214	3,815	3,815.00	\$ -
DR1215	500	500.00	\$ -
DR1216	5,750	723.00	\$(5,027.00)
	<b>\$ 42,145</b>	<b>\$ 37,118</b>	<b>\$ (5,027)</b>
<b>Industrial/Commercial</b>			
DI1201	500	500.00	\$ -
DI1202	5,000	23,995.00	\$ 18,995.00
DI1203	4,975	-	\$(4,975.00)
DI1204	10,000	10,000.00	\$ -
DI1205	1,000	1,000.00	\$ -
DI1206	700	700.00	\$ -
	<b>\$ 22,175</b>	<b>\$ 36,195</b>	<b>\$ 14,020</b>
<b>Administrative/Ad/Education</b>			
DA1201	20,500	20,500.00	\$ -
DA1202	15,414	7,726.00	\$(7,688.00)
DA1203	14,000	15,110.00	\$ 1,110.00
DA1204	3,500	-	\$(3,500.00)
DA1205	9,000	10,085.00	\$ 1,085.00
DA1206	4,500	4,500.00	\$ -
DA1207	1,000	1,000.00	\$ -
DA1208	14,659	14,659.00	\$ -
	<b>\$ 82,573</b>	<b>\$ 73,580</b>	<b>\$ (8,993)</b>
<b>Estimated DSM 2011 Budget/ Expenses/ Balance</b>	<b>\$ 146,393</b>	<b>\$ 146,893.00</b>	<b>\$ -</b>

Page 5

Post Cards & Labor for Summer Workshops, APPA EE Facebook Feeds  
Reallocate money to the Lighting Project  
Light Bulb and Smart Strip giveaway, Shirts

Reallocate unused funds to the lighting project.

**Pascoag Utility District  
Demand Side Management Programs - 2012 Proposed with Details**

Actual carry over from 2011	\$ 40,893
Estimated sales for 2012	\$ 106,000
Net 2012 budget	\$ 146,893

	2012 Proposed Budget	Details
<b>Residential Program</b>		
DR1201	2,400	12 months @ \$200
DR1202	2,500	10 home Energy Audits @ \$200 & 10 incentives of \$50 incentive
DR1203	10,000	up to a maximum of 86 appliance rebates
DR1204	1,000	\$50 for Refrigerator or Freezer up to 20 rebates
DR1205	3,000	up to 200 window at \$15 or up to 75 doors at \$40
DR1206	4,000	16 Rebates at \$250
DR1207	1,000	10 Rebates at \$100
DR1208	1,000	up to 20 rebates at \$50
DR1209	3,500	70 Rebates at \$50
DR1210	100	To keep the line item open
DR1211	2,080	4 Rebates at \$520 Maximum
DR1212	1,000	5 Rebates at \$200
DR1213	500	10 Rebates at \$50
DR1214	3,815	2012 Energy Savers Calendars- purchase 1000 calendars
DR1215	500	25% rebate ( average cost is between \$27-\$37)
DR1216	723	The amount needed to satisfy the 2011 rebates
<b>Net Residential</b>	<b>\$ 37,118</b>	
<b>Industrial/Commercial</b>		
DI1201	500	10 Rebates at \$50
DI1202	23,995	Retrofit Lighting Project incentive of 60%
DI1203	-	Motors, Lighting, Cool Controls will not be instituted in 2012
DI1204	10,000	Money to be available for Commercial & Industrial Energy Efficiency Projects.
DI1205	1,000	To consult with Rise, National Grid, & ENE
DI1206	700	2 Appliances up to a maximum of \$350
<b>Net Industrial/Commercial</b>	<b>\$ 36,195</b>	
<b>Administrative/Ad/Education</b>		
DA1201	20,500	Administrative Labor Mileage, supplies, Training session/ luncheon for the CSR's
DA1202	7,726	To be used on more successful programs
	15,110	Billing inserts, Energy Saving Coloring books, Culver conservation items.
	-	purchase kill A watt meters, Echo Conservation Booklets, Post Card, Labor for the Summer Workshops, and APPA EE Facebook Feeds
	10,085	Reallocate funds due to lack of interest.
	4,500	To fund the open house in 2012, purchase CFL Light bulbs & Smart Strip
	1,000	Tuition, Fight, Hotel, meals, books,
	14,659	Street light incentives
	-	Fund earmarked for a possible Street Light Pilot Program
<b>Net Administrative/Ad/Education</b>	<b>\$ 73,580</b>	
<b>Estimated DSM 2011 Budget/ Expenses/ Balance</b>	<b>\$ 146,893</b>	

Pascoag Utility District  
Demand Side Management Programs - 2012 Approved Budget

Actual carry over from 2011	\$ 40,893
Estimated sales for 2012	\$ 106,000
Net 2012 budget	\$ 146,893

	2012 Approved Budget	2012 Expenses	Balance
<b>Residential Program</b>			
DR1201 ENE Residential Conservation (ECHO)	\$ 2,400	\$ 800.00	\$ 1,600.00
DR1202 Home Energy Audits with Incentives	\$ 2,500	\$ 600.00	\$ 1,900.00
DR1203 Energy Star Appliance Rebates	\$ 10,000	\$ 2,796.00	\$ 7,204.00
DR1204 Appliance Buy Back Refrigerators/Freezer	\$ 1,000	\$ 50.00	\$ 950.00
DR1205 Energy Efficient Windows/Doors	\$ 3,000	\$ 650.00	\$ 2,350.00
DR1206 Heating System Incentive	\$ 4,000	\$ 750.00	\$ 3,250.00
DR1207 ENERGY STAR qualified Water Heaters	\$ 1,000	\$ -	\$ 1,000.00
DR1208 Energy Star Thermostats/Lighting fixtures	\$ 1,000	\$ 179.24	\$ 820.76
DR1209 Home Office Equipment/Home Electronics	\$ 3,500	\$ 1,104.40	\$ 2,395.60
DR1210 Electric Heat Conversion/Geothermal System:	\$ 100	\$ -	\$ 100.00
DR1211 New Construction	\$ 2,080	\$ 598.00	\$ 1,482.00
DR1212 Central Air Conditioner Incentive	\$ 1,000	\$ 200.00	\$ 800.00
DR1213 Change a Light Campaign	\$ 500	\$ 145.98	\$ 354.02
DR1214 Energy Conservation Calendars	\$ 3,815	\$ 3,814.30	\$ 0.70
DR1215 Smart Power Strips	\$ 500	\$ -	\$ 500.00
DR1216 Committed for 2011 Programs	\$ 5,750	\$ 723.00	\$ 5,027.00
<b>Net Residential</b>	<b>\$ 42,145</b>	<b>\$ 12,411</b>	<b>\$ 29,734</b>
<b>Industrial/Commercial</b>			
DI1201 Energy Star Incentive - Office Equipment	\$ 500	\$ 250.00	\$ 250.00
DI1202 The Brothers of the Sacred Heart	\$ 5,000	\$ -	\$ 5,000.00
DI1203 Country Farm Project	\$ 4,975	\$ -	\$ 4,975.00
DI1204 Committed Funds- Lighting Projects	\$ 10,000	\$ -	\$ 10,000.00
DI1205 Consultation Fees	\$ 1,000	\$ -	\$ 1,000.00
DI1206 Energy Star Commercial Appliance	\$ 700	\$ -	\$ 700.00
<b>Net Industrial/Commercial</b>	<b>\$ 22,175</b>	<b>\$ 250</b>	<b>\$ 21,925</b>
<b>Administrative/Ad/Education</b>			
DA1201 Administrative	\$ 20,500	\$ 220.04	\$ 20,279.96
DA1202 Funds for Follow-up to Successful Programs	\$ 15,414	\$ -	\$ 15,414.00
DA1203 Outreach/Education	\$ 14,000	\$ 2,636.70	\$ 11,363.30
DA1204 BHS Project	\$ 3,500	\$ -	\$ 3,500.00
DA1205 PUD 6th Annual Public Power Green Festival	\$ 9,000	\$ -	\$ 9,000.00
DA1206 Energy Efficiency Management continuing education	\$ 4,500	\$ -	\$ 4,500.00
DA1207 Program Research and Development	\$ 1,000	\$ -	\$ 1,000.00
DA1208 Pilot Program for LED Street Lights	\$ 14,659	\$ -	\$ 14,659.00
<b>Net Administrative/Ad/Education</b>	<b>\$ 82,573</b>	<b>\$ 2,857</b>	<b>\$ 79,716</b>
<b>Estimated DSM 2011 Budget/ Expenses/ Balance</b>	<b>\$ 146,893</b>	<b>\$ 15,517.66</b>	<b>\$ 131,375</b>



PREPARED 05/15/2012, 14:39:50  
 PROGRAM GM186L  
 PASCAGO UTILITY DISTRICT, ELECTRIC DEPT  
 PROJECT ACTIVITY LISTING  
 ACCOUNTING PERIOD 04/2012  
 PAGE 1

TYPE	CHK#	TRAN DT REF #	VOUCH#	VEND #	BUDGET #	DESCRIPTION	PROJECT-TO-DATE	YEAR-TO-DATE	TRANS AMT	ENCUMBERED	ENCUMBERED	FISC YR PERIOD	BALANCE	STATUS
01-0000-214.24-20	AP	420028	03/26/2012	000330	46	PASCOAG UTILITY DISTRICT	723.00	723.00	723.00	.00	.00	2012	723.00-	ACTIVE
						1 Refrigerator	58.00	58.00	58.00	.00	.00	2012	03	
						1 light fixture	50.00	50.00	50.00	.00	.00	2012	03	
						15- Windows rebate 10max	150.00	150.00	150.00	.00	.00	2012	03	
						Clothes washer	70.00	70.00	70.00	.00	.00	2012	03	
						2 Windows	30.00	30.00	30.00	.00	.00	2012	02	
						Clothes Washer	50.00	50.00	50.00	.00	.00	2012	01	
						Lap TOP	50.00	50.00	50.00	.00	.00	2012	01	
						5 Windows	75.00	75.00	75.00	.00	.00	2012	01	
						15 windows, 1 door	190.00	190.00	190.00	.00	.00	2012	01	
						TRANSACTION TOTAL:	723.00	723.00	723.00	.00	.00			

==== PROJECT: DR1216 ===== P R O J E C T T O T A L S ===== LIABILITIES: =====  
 CLASSIFICATION TOTALS: 723.00  
 TRANSACTION TOTAL: 723.00  
 ESTIMATE COMPARISON: 5,750.00 723.00  
 (ACTUAL) SUMMARY TOTAL: .00 723.00



**RISE** Division of Thielsch Engineering, Inc  
 1341 Elmwood Avenue  
**ENGINEERING** Cranston, Rhode Island 02910

**Brothers of the Sacred Heart**  
 685 Steere Farm Rd.  
 Pascoag, RI  
 Bros. Fred

Proposal Summary

5/8/2012

Estimated Current Lighting Load (Wattage)		37,466	Watts
Estimated Proposed Lighting Load (Wattage)		20,056	Watts
<b>Estimated Lighting Load Savings (Wattage)</b>		<b>17,411</b>	<b>Watts</b>
Estimated Current Lighting Usage (kWh)		75,975	kWh
Estimated Proposed Lighting Usage (kWh)		39,544	kWh
<b>Estimated Lighting Usage Savings (kWh)</b>		<b>36,431</b>	<b>kWh</b>
Estimated Current Annual Lighting Bill:	kWh * 0.15	\$ 11,396	
Estimated Proposed Annual Lighting Bill:	kWh * 0.15	\$ 5,932	
<b>Estimated Proposed Annual Lighting Bill Savings:</b>		<b>\$ 5,465</b>	
Estimated Total Job Cost		\$ 39,995.00	
Estimated Utility Incentive		\$ (23,997.00)	
Estimated Customer Net Cost		\$ 15,998.00	
Maintenance Savings		\$ 2,436	
Net Heating and AC Savings		\$ 525	
Simple Payback (Customer Share/Bill Savings):	Years =	1.9	
SO2 Reduction (shown in kilograms)		145.7	
NOX Reduction (shown in kilograms)		51.8	



Brothers of the Sacred Heart  
685 Steere Farm Rd.  
Pascoag, RI  
Bros. Fred

Exhibit IV

Line Item	Room Name	Fixture Type	Existing Fixture Type	Fixture Qty	Existing Hours	Watts	kW	kWh	Proposed Fixture Type	Fixture Qty	Proposed Hours	Watts	kW	kWh	kV Saved	MWh Saved
1	Rm 301	C1	3L4' T8/ELIG	4	2,000	88	0.35	704	RLRB 3L4' 28W T8/PLP 2X4	4	2,000	63	0.25	504	0.10	200
2	Rm 302	C1	3L4' T8/ELIG	2	2,000	88	0.18	352	RLRB 3L4' 28W T8/PLP 2X4	2	2,000	63	0.13	252	0.05	100
3	Bathroom	B1	2L4' T8/ELIG	1	1,500	60	0.06	90	RLRB 2L4' 28W T8/PLP 4' WALL	1	1,500	42	0.04	63	0.02	27
4	Stairway	D1	2L4' EE/EE/MAG 2X2 U/6	1	2,000	70	0.07	140	NF 2L4' 28W T8/PLP 2X4 PRISM	1	2,000	42	0.04	84	0.03	56
5	Computer Rm	C2	2L4' T8/ELIG	5	2,000	60	0.30	600	RLRB 2L4' 28W T8/PLP 2X4	5	2,000	42	0.21	420	0.09	180
6	Computer Rm	C2	2L4' T8/ELIG	5	2,000	60	0.30	600	RLRB 2L4' 28W T8/PLP 2X4	5	2,000	42	0.21	420	0.09	180
7	Rm 205	C1	3L4' T8/ELIG	2	2,000	88	0.18	352	RLRB 3L4' 28W T8/PLP 2X4	2	2,000	63	0.13	252	0.05	100
8	Hallway and Stairway	E1	2/7W COMPACT HW	7	8,760	18	0.13	1,104	KIT 1.5W LED EXIT	7	8,760	1.5	0.01	92	0.12	1,012
9	Centre and End Stairway	D1	2L4' EE/EE/MAG 2X2 U/6	2	2,000	70	0.14	280	NF 2L4' 28W T8/PLP 2X4 PRISM	2	2,000	42	0.08	168	0.06	112
10	Rm 208,209,210,211	C1	3L4' T8/ELIG	4	2,000	88	0.35	704	RLRB 3L4' 28W T8/PLP 2X4	4	2,000	63	0.25	504	0.10	200
11	Rm 204	C3	2L4' EE/EE/MAG	2	2,000	70	0.14	280	RLRB 2L4' 28W T8/PLP 2X4	2	2,000	42	0.08	168	0.06	112
12	Rm 203	C4	4L4' EE/EE/MAG	1	2,000	140	0.14	280	NF 3L4' 28W T8/PLP 2X4 PRISM	1	2,000	63	0.06	126	0.08	154
13	Rm 202	C1	3L4' T8/ELIG	1	2,000	88	0.09	176	RLRB 3L4' 28W T8/PLP 2X4	1	2,000	63	0.06	126	0.03	50
14	Rm 201, 200	C1	3L4' T8/ELIG	6	2,000	88	0.53	1,056	RLRB 3L4' 28W T8/PLP 2X4	6	2,000	63	0.38	756	0.15	300
15	Secretary Office	C1	3L4' T8/ELIG	1	2,000	88	0.09	176	RLRB 3L4' 28W T8/PLP 2X4	1	2,000	63	0.06	126	0.03	50
16	Hallway	C3	2L4' EE/EE/MAG	6	2,000	70	0.42	840	RLRB 2L4' 28W T8/PLP 2X4	6	2,000	42	0.25	504	0.17	336
17	Chapel	I1	90W/INC	48	2,000	90	4.32	8,640	26W CFL FLOOD	48	2,000	28	1.34	2,688	2.98	5,952
18	Chapel - altar	I2	120W/INC	6	2,000	120	0.72	1,440	26W CFL FLOOD	6	2,000	24	0.14	288	0.58	1,152
19	Chapel - altar	I3	120W/INC	8	2,000	120	0.96	1,920	26W CFL FLOOD	8	2,000	24	0.19	384	0.77	1,536
20	Chapel - altar	I3	120W/INC	8	2,000	120	0.96	1,920	26W CFL FLOOD	8	2,000	24	0.19	384	0.77	1,536
21	Sacrestein	B1	2L4' T8/ELIG	1	1,500	60	0.06	90	RLRB 2L4' 28W T8/PLP 4' WALL	1	1,500	42	0.04	63	0.02	27
22	Sacrestein	E1	2/7W COMPACT HW	1	8,760	18	0.02	158	KIT 1.5W LED EXIT	1	8,760	1.5	0.00	13	0.02	145
23	Rm 101	C1	3L4' T8/ELIG	1	2,000	88	0.09	176	RLRB 3L4' 28W T8/PLP 2X4	1	2,000	63	0.06	126	0.03	50
24	Hallway	C1	3L4' T8/ELIG	5	2,000	88	0.44	880	RLRB 3L4' 28W T8/PLP 2X4	5	2,000	63	0.32	630	0.13	250
25	Front Entrance	C1	3L4' T8/ELIG	1	2,000	88	0.09	176	RLRB 3L4' 28W T8/PLP 2X4	1	2,000	63	0.06	126	0.03	50
26	Ladies Rm	I4	60W/INC	2	1,000	60	0.12	120	13W CFL TWIST	2	1,000	15	0.03	30	0.09	90
27	Foyer	I4	60W/INC	3	2,000	60	0.18	360	13W CFL TWIST	3	2,000	15	0.05	90	0.14	270
28	Prayer Rm	C4	4L4' EE/EE/MAG	12	2,000	140	1.68	3,360	NF 3L4' 28W T8/PLP 2X4 PRISM	12	2,000	63	0.76	1,512	0.92	1,848
29	Rm 102, 103, 104, 105	C1	3L4' T8/ELIG	4	2,000	88	0.35	704	RLRB 3L4' 28W T8/PLP 2X4	4	2,000	63	0.25	504	0.10	200
30	Rm 102, 103, 104, 105, 106, 108	C2	2L4' T8/ELIG	5	2,000	60	0.30	600	RLRB 2L4' 28W T8/PLP 2X4	5	2,000	42	0.21	420	0.09	180
31	Rm 108	C1	3L4' T8/ELIG	3	2,000	88	0.26	528	RLRB 3L4' 28W T8/PLP 2X4	3	2,000	63	0.13	378	0.08	150
32	Rm 109	C4	4L4' EE/EE/MAG	2	2,000	140	0.28	560	NF 3L4' 28W T8/PLP 2X4 PRISM	2	2,000	63	0.13	252	0.15	308
33	Women's Rm	D2	2L4' T8/ELIG 2X2 U/6	6	1,000	60	0.36	360	NF 3L2' T8/PLP 2X2 PRISM	6	1,000	53	0.32	318	0.04	42
34	Prep Rm	A1	2L8' EE/EE/MAG	1	2,000	123	0.12	246	KIT 4L4' 28W T8/PLP 8' STRIP	1	2,000	83	0.08	166	0.04	80
35	Prep Rm	B2	4L4' EE/EE/MAG	1	2,000	140	0.14	280	RLRB 4L4' 28W T8/PLP	1	2,000	83	0.08	166	0.06	114
36	Prep Rm	C1	3L4' T8/ELIG	1	2,000	88	0.09	176	RLRB 3L4' 28W T8/PLP 2X4	1	2,000	63	0.06	126	0.03	50



Brothers of the Sacred Heart  
685 Steere Farm Rd.  
Pascoag, RI  
Bros. Fred

Exhibit IV

Line Item	Room Name	Fixture Type	Existing Fixture Type	Fixt. Qty	Existing Hours	Watts	kW	kWh	Proposed Fixture Type	Fixt. Qty	Proposed Hours	Watts	kW	kWh	kWh Saved	kW Saved	MWh Saved
37	Coinder Hall	C4	4L4' EE/EMAG	21	2,000	140	2.94	5,980	NF 3L4' 28W T8/LP 2X4 PRISM	21	2,000	63	1.32	2,646	1.62	3,234	
38	Storage	B2	4L4' EE/EMAG	3	1,000	140	0.42	420	RURB 4L4' 28W T8/LP	3	1,000	83	0.25	249	0.17	171	
39	Rm 112	C1	3L4' T8/ELIG	2	2,000	88	0.18	352	RURB 3L4' 28W T8/LP 2X4	2	2,000	63	0.13	252	0.05	100	
40	Bullitin Board	B3	1L4' EE/EMAG	1	8,760	40	0.04	350	RURB 1L4' 28W T8/LP 4' STRIP	1	8,760	22	0.02	193	0.02	156	
41	Dining Rm	C4	4L4' EE/EMAG	9	2,000	140	1.26	2,520	NF 3L4' 28W T8/LP 2X4 PRISM	9	2,000	63	0.57	1,134	0.69	1,386	
42	Dining Rm	B1	2L4' T8/ELIG	1	2,000	60	0.06	120	RURB 2L4' 28W T8/LP 4' WALL	1	2,000	42	0.04	84	0.02	36	
43	Dish Rm	B1	2L4' T8/ELIG	6	2,000	60	0.36	720	RURB 2L4' 28W T8/LP 4' WALL	6	2,000	42	0.25	504	0.11	216	
44	Kitchen	B1	2L4' T8/ELIG	15	2,000	60	0.90	1,800	RURB 2L4' 28W T8/LP 4' WALL	15	2,000	42	0.63	1,260	0.27	540	
45	Kitchen	C1	3L4' T8/ELIG	2	2,000	88	0.18	352	RURB 3L4' 28W T8/LP 2X4	2	2,000	63	0.13	252	0.05	100	
46	Kitchen	B1	2L4' T8/ELIG	1	2,000	60	0.06	120	RURB 2L4' 28W T8/LP 4' WALL	1	2,000	42	0.04	84	0.02	36	
47	Exit	B1	2L4' T8/ELIG	1	2,000	60	0.06	120	RURB 2L4' 28W T8/LP 4' WALL	1	2,000	42	0.04	84	0.02	36	
48	Kitchen	E1	27W/COMPACT HW	1	8,760	18	0.02	156	KIT 1.5W/LED EXIT	1	8,760	1.5	0.00	13	0.02	145	
49	Stairway Exit	I4	60W/INC	3	2,000	60	0.18	360	13W CFL TWIST	3	2,000	15	0.05	90	0.14	270	
50	Workshop	I5	60W/INC	3	2,000	60	0.18	360	13W CFL TWIST	3	2,000	15	0.05	90	0.14	270	
51	Workshop	C1	3L4' T8/ELIG	1	2,000	88	0.09	176	RURB 3L4' 28W T8/LP 2X4	1	2,000	63	0.06	126	0.03	50	
52	Workshop	C5	4L4' T8/ELIG	2	2,000	112	0.22	448	RURB 4L4' 28W T8/LP 2X4	2	2,000	83	0.17	332	0.06	116	
53	Workshop	B4	2L4' EE/EMAG	3	2,000	70	0.21	420	NF 2L4' 28W T8/LP 4' STRIP	3	2,000	42	0.13	252	0.08	168	
54	Workshop	A2	2L8' EE/EMAG	1	2,000	123	0.12	246	NF 4L4' 28W T8/LP 8' STRIP	1	2,000	83	0.08	166	0.04	80	
55	Workshop	A3	8L4' EE/EMAG	2	2,000	280	0.56	1,120	NF 4L4' 28W T8/LP 8' WRAP	3	2,000	83	0.25	498	0.31	622	
56	Workshop	B1	2L4' T8/ELIG	1	2,000	60	0.06	120	RURB 2L4' 28W T8/LP 4' WALL	1	2,000	42	0.04	84	0.02	36	
57	Workshop	I6	150W/INC	1	2,000	150	0.15	300	NF 2L4' 28W T8/LP 4' STRIP	1	2,000	42	0.04	84	0.11	216	
58	Workshop	B1	2L4' T8/ELIG	4	2,000	60	0.24	480	RURB 2L4' 28W T8/LP 4' WALL	4	2,000	42	0.17	336	0.07	144	
59	Workshop	B4	2L4' EE/EMAG	2	2,000	70	0.14	280	NF 2L4' 28W T8/LP 4' STRIP	2	2,000	42	0.08	168	0.06	112	
60	Workshop	A4	4L4' T8/ELIG	2	2,000	112	0.22	448	RURB 4L4' 28W T8/LP 8' STRIP	2	2,000	83	0.17	332	0.06	116	
61	Workshop	A2	2L8' EE/EMAG	6	2,000	123	0.74	1,476	NF 4L4' 28W T8/LP 8' STRIP	6	2,000	83	0.50	996	0.24	480	
62	Elevator Area	I7	60W/INC	7	2,000	60	0.42	840	NF 1L4' 28W T8/LP 4' WRAP	7	2,000	22	0.15	308	0.27	532	
63	Elevator Area	B5	2L4' T8/ELIG	1	2,000	60	0.06	120	NF 2L4' 28W T8/LP 4' STRIP	1	2,000	42	0.04	84	0.02	36	
64	Elevator Area	C6	3L4' T8/ELIG	1	2,000	88	0.09	176	NF 2L4' 28W T8/LP 2X4 PRISM	1	2,000	42	0.04	84	0.05	92	
65	Elevator Area	A2	2L8' EE/EMAG	1	2,000	123	0.12	246	NF 4L4' 28W T8/LP 8' STRIP	1	2,000	83	0.08	166	0.04	80	
66	Elevator Area	E1	27W/COMPACT HW	1	8,760	18	0.02	156	KIT 1.5W/LED EXIT	1	8,760	1.5	0.00	13	0.02	145	
67	Work out Rm	C7	4L4' EE/EMAG	2	2,000	140	0.28	560	NF 2L4' 28W T8/LP 2X4 PRISM	4	2,000	42	0.17	336	0.11	224	
68	Costume Rm	A2	2L8' EE/EMAG	4	2,000	123	0.49	984	NF 4L4' 28W T8/LP 8' STRIP	2	2,000	83	0.17	332	0.33	652	
69	Costume Rm	B5	2L4' T8/ELIG	2	2,000	60	0.12	240	NF 2L4' 28W T8/LP 4' STRIP	2	2,000	42	0.08	168	0.04	72	
70	Barbar Shop	C5	4L4' T8/ELIG	3	2,000	112	0.34	672	RURB 4L4' 28W T8/LP 2X4	3	2,000	83	0.25	498	0.09	174	
71	Barbar Shop	B1	2L4' T8/ELIG	1	2,000	60	0.06	120	RURB 2L4' 28W T8/LP 4' WALL	1	2,000	42	0.04	84	0.02	36	
72	Old Bathroom	I7	60W/INC	1	2,000	60	0.06	120	NF 1L4' 28W T8/LP 4' WRAP	1	2,000	22	0.02	44	0.04	76	

RISE Engineering  
Brothers of the Sacred Heart

5/2/2012 10:21 AM



Brothers of the Sacred Heart  
685 Steere Farm Rd.  
Pascoag, RI  
Bros. Fred

EXHIBIT IV

Line Item	Room Name	Fixture Type	Existing Fixture Type	Fixt. Qty	Existing Hours	Watts	kW	kWh	Proposed Fixture Type	Fixt. Qty	Proposed Hours	Watts	kW	kWh	kWh Saved	kW Saved	kWh Saved
73	Rm 001	A1	2L8' EE/EEMAG	13	2,000	123	1.60	3,168	KIT 4L4 28W T8/LP 8' STRIP	13	2,000	83	1.08	2,158	0.52	1,040	
74	Rm 001	B1	2L4' T8/ELIG	1	2,000	60	0.06	120	RURB 2L4' 28W T8/LP 4' WALL	1	2,000	42	0.04	84	0.02	36	
75	Rm 001	B5	2L4' T8/ELIG	0	2,000	60	0.00	0	NF 2L4' 28W T8/LP 4' STRIP	1	2,000	42	0.04	84	-0.04	-84	
76	Rm 9	B1	2L4' T8/ELIG	2	2,000	60	0.12	240	RURB 2L4' 28W T8/LP 4' WALL	2	2,000	42	0.08	168	0.04	72	
77	Rm 8	B1	2L4' T8/ELIG	4	2,000	60	0.24	480	RURB 2L4' 28W T8/LP 4' WALL	4	2,000	42	0.17	336	0.07	144	
78	Rm 6	I8	120W/INC	1	2,000	120	0.12	240	NF 4L4' 28W T8/LP 8' VP	1	2,000	83	0.08	166	0.04	74	
79	Rm 5	A5	2L8' EE/EEMAG	2	2,000	123	0.25	492	KIT 2L4' 28W T8/LP 8' STRIP	2	2,000	42	0.08	168	0.16	324	
80	Records Rm	C1	3L4' T8/ELIG	6	2,000	88	0.53	1,056	RURB 3L4 28W T8/LP 2X4	6	2,000	63	0.38	756	0.15	300	
81	Open Area - Egg Crate	A2	2L8' EE/EEMAG	8	2,000	123	0.98	1,968	NF 4L4 28W T8/LP 8' STRIP	8	2,000	83	0.66	1,328	0.32	640	
82	Open Area - Hallway	A1	2L8' EE/EEMAG	3	2,000	123	0.37	738	KIT 4L4 28W T8/LP 8' STRIP	3	2,000	83	0.25	498	0.12	240	
83	Open Area	B5	2L4' T8/ELIG	1	2,000	60	0.06	120	NF 2L4' 28W T8/LP 4' STRIP	1	2,000	42	0.04	84	0.02	36	
84	Open Area	E1	2/7W/COMPACT HW	1	8,760	18	0.02	158	KIT 1.5W/LED EXIT	1	8,760	1.5	0.00	13	0.02	145	
85	Rm 23	A1	2L8' EE/EEMAG	2	2,000	123	0.25	492	KIT 4L4 28W T8/LP 8' STRIP	2	2,000	83	0.17	332	0.08	160	
86	Rm 23	B4	2L4' EE/EEMAG	3	2,000	70	0.21	420	NF 2L4' 28W T8/LP 4' STRIP	3	2,000	42	0.13	252	0.08	168	
87	Rm 23	B6	1L3' EE/EEMAG	1	2,000	38	0.04	76	NF 1L4' 28W T8/LP 4' STRIP	1	2,000	22	0.02	44	0.02	32	
88	Rm 26	I7	60W/INC	1	2,000	60	0.06	120	NF 1L4' 28W T8/LP 4' WRAP	1	2,000	22	0.02	44	0.04	76	
89	Boiler Rm	A4	4L4' T8/ELIG	6	1,500	112	0.67	1,008	RURB 4L4 28W T8/LP 8' STRIP	6	1,500	83	0.50	747	0.17	261	
90	Hallway	A4	4L4' T8/ELIG	5	2,000	112	0.56	1,120	RURB 4L4 28W T8/LP 8' STRIP	5	2,000	83	0.42	830	0.15	290	
91	Hallway	E1	2/7W/COMPACT HW	4	8,760	18	0.07	631	KIT 1.5W/LED EXIT	4	8,760	1.5	0.01	53	0.07	578	
92	Rm 29	A1	2L8' EE/EEMAG	1	2,000	123	0.12	246	KIT 4L4 28W T8/LP 8' STRIP	1	2,000	83	0.08	166	0.04	80	
93	Greenhouse Rm	B1	2L4' T8/ELIG	20	2,000	60	1.20	2,400	RURB 2L4' 28W T8/LP 4' WALL	20	2,000	42	0.84	1,680	0.36	720	
94	Greenhouse Rm	A1	2L8' EE/EEMAG	1	2,000	123	0.12	246	KIT 4L4 28W T8/LP 8' STRIP	1	2,000	83	0.08	166	0.04	80	
95	Garage & Storage	I9	60W/INC	10	2,000	90	0.90	1,800	NF 2L4' 32W T8/LP 4' VP	10	2,000	60	0.60	1,200	0.30	600	
96	Storage	E1	2/7W/COMPACT HW	1	8,760	18	0.02	158	KIT 1.5W/LED EXIT	1	8,760	1.5	0.00	13	0.02	145	
97	Lower Sacristain	E1	2/7W/COMPACT HW	1	8,760	18	0.02	158	KIT 1.5W/LED EXIT	1	8,760	1.5	0.00	13	0.02	145	
98	Lower Sacristain	I6	150W/INC	2	2,000	150	0.30	600	NF 2L4' 28W T8/LP 4' STRIP	2	2,000	42	0.08	168	0.22	432	
99	Lower Sacristain	I4	60W/INC	2	2,000	60	0.12	240	13W CFL TWIST	2	2,000	15	0.03	60	0.09	180	
100	Garage 1-6	A6	2L8' EE/EEMAG	6	2,000	123	0.74	1,476	NF 4L4 28W T8/LP 8' VP	6	2,000	83	0.50	996	0.24	480	
101	Garage A-E	I8	120W/INC	5	2,000	120	0.60	1,200	NF 4L4' 28W T8/LP 8' VP	5	2,000	83	0.42	830	0.19	370	
102	On Pole	I10	100W/MERCURY	1	2,000	120	0.12	240	70W/MH FLOOD w/PE	1	2,000	95	0.10	190	0.03	50	
103	Small Tool Shop	A1	2L8' EE/EEMAG	1	2,000	123	0.12	246	KIT 4L4 28W T8/LP 8' STRIP	1	2,000	83	0.08	166	0.04	80	
104	Statue	I3	120W/INC	2	2,000	120	0.24	480	26W CFL FLOOD	2	2,000	24	0.05	96	0.19	384	
TOTALS										404		37.47	75,975	20.06	39,544	17.41	36,431

Page 12

Hi Harle:

I want to get back to you on the Country Farms that you evaluated for a potential incentive. Peter Patel had been out of the country until recently. When I spoke with him he told me that they were unable to come to an agreement to buy the building. Since they were not able to do so (the owner is selling it to someone else) Peter told me that they are going to build a new store across the street. At that point they will have the measures we discussed installed.

So thank you for your time and effort. I hope to work with you on the new Country Store.

I hope you have a very nice holiday season and best wishes for 2012!

Rob Mertzlufft  
National Resource Management

**From:** Harle Round [<mailto:hround@pud-ri.org>]  
**Sent:** Monday, October 03, 2011 3:22 PM  
**To:** 'Rob Mertzlufft'  
**Subject:** RE: Muni -- Country Farms

Hi Rob,

I received your proposal and I am scheduled to review it with tomorrow, with the Assistant General Manager. Once we have reviewed your proposal, I will get in touch with you with any questions that we have.

Harle

**From:** Melissa Anufrom [<mailto:melissa@nrminc.com>]  
**Sent:** Friday, September 30, 2011 11:54 AM  
**To:** Harle Round  
**Cc:** 'Rob Mertzlufft'  
**Subject:** FW: Muni -- Country Farms

Hi Holly,

Attached please find proposal for above location.

Thank you  
Melissa E. Anufrom  
Senior Project Coordinator  
National Resource Management, Inc.  
480 Neponset St., Bldg. 2  
Canton, MA 02021  
Phone 781-828-8877 Ext. 107

Toll Free 1-800-377-5439

Fax 888-983-1177

email: [melissa@nrminc.com](mailto:melissa@nrminc.com)

Please visit our new website at [www.nrminc.com](http://www.nrminc.com)

*Check out our 3 minute movie!* <http://www.nrminc.com/movie>



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**From:** Melissa Anufrom [<mailto:melissa@nrminc.com>]

**Sent:** Wednesday, September 28, 2011 11:59 AM

**To:** 'Rob Mertzluft'

**Subject:** Muni -- Country Farms

Hi Rob – please find attached proposal for above location.

Thank you

Melissa E. Anufrom

Senior Project Coordinator

National Resource Management, Inc.

480 Neponset St., Bldg. 2

Canton, MA 02021

Phone 781-828-8877 Ext. 107

Toll Free 1-800-377-5439

Fax 888-983-1177

email: [melissa@nrminc.com](mailto:melissa@nrminc.com)

Please visit our new website at [www.nrminc.com](http://www.nrminc.com)

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payment address:  
PO Box 418617  
Boston, MA 02241-8617

correspondence address:  
1875 Connecticut Ave., NW  
Suite 1200  
Washington, DC 20009-5715

202/467-2900  
202/495-7462 (fax)  
www.publicpower.org

# Invoice

**Bill To:** Harle Round  
Pascoag Utility District  
PO Box 107  
253 Pascoag Main St.  
Pascoag, RI 02859-0107

**Ship To:** Harle Round  
Pascoag Utility District  
PO Box 107  
253 Pascoag Main St.  
Pascoag, RI 02859-0107

Order ID	Order Date	Customer ID	Customer PO	Payment Terms: Net 30 Days
215742	3/2/2012	89040 / 5629	DA1203	

Quantity	Item	Unit Price	Discount	Extended
1	eco@home Facebook Service Content	\$499.00	\$0.00	\$499.00

*Order 104  
DSM 214-24-20  
DA 1203*

Subtotal	\$499.00
Sales Tax	\$0.00
Shipping/Handling	\$0.00
<b>Grand Total</b>	<b>\$499.00</b>
Payment/Credit Total	\$0.00
<b>Amount Due</b>	<b>\$499.00</b>

Please make checks payable to: **American Public Power Association** Tax ID: 53-0026315

Charge my credit card (please check one):  MasterCard  Visa  American Express  Discover

Cardholder Name: \_\_\_\_\_ Signature: \_\_\_\_\_

Card Number: \_\_\_\_\_ Expiration Date: \_\_\_\_\_ Amount to Charge: \$ \_\_\_\_\_

Remit payment to:  
American Public Power Association  
PO Box 418617  
Boston, MA 02241-8617

**Please include a copy of this invoice with your payment.**

*page 15*



## Summer Work Shop Estimates

Name	Date	Number of	Rate	Dollar Amount
Des	1 Saturday In May	5	33.57	168
Des	1 Saturday In July	5	33.57	168
Linesman	1 Saturday in May	2	56.25	113
Linesman	1 Saturday in July	2	56.25	113
				<u>\$ 561</u>

DSM  
Project DA1203 Outreach/Educations

# PRICE QUOTE

Exhibit IV



ENERGY FEDERATION  
INCORPORATED

CUSTOMER P.O.:

Page: Page 1 of 1

CUSTOMER NAME: Pascoag Utility District  
CUSTOMER NO: 12-PASUTI  
SHIP VIA: 00 WHSE: 000  
F.O.B: ourdock/kr

QUOTE NUMBER: 0387653  
QUOTE DATE: 5/3/2012  
EXPIRATION DATE: 12/31/5999  
TERMS: Net 30

**SOLD TO:**

Pascoag Utility District  
253 Pascoag Main Street  
PO Box 107  
PASCOAG, RI 02859

**SHIP TO:**

Pascoag Utility District  
253 Pascoag Main Street  
PO Box 107  
PASCOAG, RI 02859

ITEM NO.	DESCRIPTION	QUANTITY	PRICE	AMOUNT
1100.336	14w TCP SpringLamp 801014	250	1.70	425.00
7005.148	BITS Surge 10-Outlet #LCG5	1	33.29	33.29
7005.149	BITS SmartSurge SCG3	1	23.34	23.34

COMMENTS:

Net Order: 481.63  
Less Discount: 0.00  
Freight: 35.00  
Sales Tax: 0.00  
Order Total: 516.63

National distributor shipping direct throughout the United States  
TO PLACE ORDERS OR FOR MORE INFORMATION:  
800/876/0660 w FAX 888/440/4219  
WISCONSIN 800/962/7015 w WISCONSIN FAX 920/757/6452  
HEADQUARTERS 40 Washington Street, Westborough, Massachusetts 01581 • www.efi.org/wholesale

Page 17

### Cost of Polo Shirts

Shirts \$40x 9 shirts	\$ 360.00
Energy Star Logo one time setup	\$ 95.00
Energy Star Logo \$5.95 x 9	\$ 53.55
PUD Logo \$5.95 x 9	\$53.55
Shipping	\$ 5.90
	<u>\$ 568.00</u>

Exhibit IV

Submit Artwork My Logos Shopping Bag

800-587-1541 Customer Service | E-mail Signup | Register | Sign In

Group Apparel Men Women Bags & Totes Promotional Products On Sale

keyword or item #

Homepage > search for "413023 or 413020 or 401516 or 395795 or 401670 or 401520"



[View all available colors](#)

## Women's Regular Short Sleeve Multi Textured Active Polo

Overview Buying Tips

Indoors or outdoors, this shirt says, "No sweat."

- Quick-dry, antimicrobial fabric stays cool, fresh
- UV protection makes it a smart choice for outdoors
- Sporty honeycomb accents front and back and along sides add a contrast
- Shaped sides; an even, vented hem falls just above mid hip
- Light, moisture-wicking polyester
- Machine wash, imported

Item #: 413023-CX9

**\$40.00** - with no logo

Logo Category: **W**

[Womens Size Chart](#)

Also available in:

[Plus](#)

Size & Color	XS	S	M	L	XL
Black	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Chili Pepper	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Dark Cobalt Blue	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
White	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Willow Green	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

[continue](#)

### Customer Service

Get Started  
Contact Us  
Ordering Help  
Logo Solutions  
National Accounts  
Customized Company Store  
Quantity Discounts  
Order Status  
Site Map  
Privacy Policy

### Behind The Label

What We Do  
About Us  
Guaranteed Period  
Customization Services

### Departments

Business Uniforms  
Men's Business Clothing  
Women's Business Clothing  
Embroidered Bags & Totes  
Business Gifts

### More Shopping

Gift Cards  
Print an Order Form (PDF)  
Request a Catalog  
Sign-up for E-mail  
Shop eCatalog  
Lands' End  
School Uniforms  
International Orders



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Page 19



**PASCOAG**  
UTILITY DISTRICT

Exhibit IV

Submit Artwork My Logos Shopping Bag

800-587-1541 Customer Service | E-mail Signup | Register | Sign In

Group Apparel Men Women Bags & Totes Promotional Products On Sale

keyword or item #

## Decoration Fees and Product Discounts

### DECORATION FEES

Products with stated minimums:

Art conversion - \$30 (one-time charge per decoration design)

Production setup - \$50 (cost incurred per style, per imprint color and per order)

Most prices reflect one color and one location imprint decoration. Additional options available; call for quote.

### Debossing:

Products with stated minimums: \$50 one-time decoration setup.

Products with single-unit price: \$65 one-time decoration setup; \$5/item application fee. No minimums!

### Embroidery:

Products with single-unit price: One-time logo setup for all products, based on stitch count.

Stitch Count	One-time Setup
< 8000	\$95
8001-16,000	\$140
16,001+	Call for quote

Per-item embroidery application fees.

Products with single-unit price (apparel and specifically-labeled gear):

Stitch Count	Application
< 8000	\$5.95/item $\times 2 =$
8001-16,000	\$8.50/item
16,001+	Call for quote

Products with stated minimums:

Stitch Count	Application
< 8000	\$2.95/item
8001-16,000	\$3.95/item
16,001+	Call for quote

### CHANGE FEE

Artwork/Decoration Change - \$30

(changes to color, adding or removing anything to/from design).

Embroidery Design Revisions - \$45 (additions or changes to an approved logo design).

Note: orders changed or cancelled in production will incur charges.

### DISCOUNTS

Products with stated minimums: pricing includes all discounts. If you have a volume request outside of those listed, please call for a quote.

Products with single-unit price: discounts based on total dollars ordered, excluding decoration fees.

### At a glance:

Total Product	Discount
\$1,000 - \$2,499	= 5%
\$2,500 - \$4,999	= 7%
\$5,000 - \$9,999	= 10%
\$10,000 - \$19,999	= 12%
\$20,000+	= Call for quote

**Note:** You will be able to review your single order discount calculation on the Final Review page in checkout.

### MINIMUMS

Minimum quantities are required as reflected on product pages. Lands' End single unit priced items carry no minimums.

### RETURNS

Please refer to your packing list for instructions. We'll ensure fast, efficient processing of reorders, replacements and credits.

Page 21