

November 7, 2012

### VIA HAND DELIVERY & ELECTRONIC MAIL

Luly E. Massaro, Division Clerk Rhode Island Division of Public Utilities & Carriers 89 Jefferson Boulevard Warwick, RI 02888

RE: Docket 4295 – The Narragansett Electric Company, d/b/a National Grid 2012 Energy Efficiency Program Plan

<u>Transfer of Funds Request</u>

Dear Ms. Massaro:

On behalf of National Grid<sup>1</sup> and pursuant to Section IV.C.1(B) of the Energy Efficiency Program Plan For 2012 Settlement of the Parties ("2012 Plan") approved in Docket 4295, the Company is requesting Division approval of a transfer of funds within the Residential gas sector. The transfer would be from the ENERGY STAR® HVAC to the EnergyWise Program.

Section IV.C.1(B) of the 2012 Plan states that "[f]or transfers of 10% or more of the originating program's budget, the Company can transfer funds from one program to another program within the same sector with prior approval of the Division. Upon seeking such approval from the Division, the Company shall simultaneously notify the EERMC."

The Company is requesting to transfer \$900,000 from the gas ENERGY STAR® HVAC program to the EnergyWise program. The proposed transfers represents 30% of the ENERGY STAR® HVAC Program budget, as shown in table G-2 of the 2012 Plan, as previously revised in connection with a prior budget transfer request approved by the Division in June, 2012. Consequently, the Company requests Division approval to make this funding transfer.

The reason for the Company's request to transfer these funds is to serve more customers this year than it would have otherwise served without a transfer. The Company does not project that it will be able to use these funds in the ENERGY STAR® HVAC program because of lower than anticipated program participation levels related to historical closures of the program in 2010 and 2011.

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<sup>&</sup>lt;sup>1</sup> The Narragansett Electric Company d/b/a National Grid (referred to herein as "National Grid" or the "Company").

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As a result, the Company would like to transfer these unused funds to the EnergyWise program in order to serve more customers with weatherization for single family homes. The Company is prepared to serve an additional 430 customers this year. Transferring these funds will help seventeen (17) independent contracting firms obtain more work by weatherizing additional homes.

As a result of this transfer, the energy savings goal for the residential sector and the portfolio of programs in 2012 will be unchanged. This transfer does change the savings goals, benefits, and participation of the two programs within the Residential gas sector. The following table highlights some of the changes.

Program	В	Budget	Sav	ings
	2012 Plan	2012 Plan Revision		Revision
ENERGY STAR® HVAC	\$2,975,900	\$2,075,900	79,712	72,655
EnergyWise	\$2,743,800	\$3,643,800	23,827	30,885
Residential Sector Total	\$6,335,900	\$6,335,900	103,540	103,540

The transfer will result in increased benefits for the programs, which increase the cost-effectiveness of the sector and portfolio. The Company has attached revised 2012 Gas Energy Efficiency Program Tables to illustrate how the transfer affects the savings goals, benefits, and participation. Cells that change as a consequence of the proposed transfer are highlighted in yellow.

Thank you for your prompt and timely attention in this request. The Company is simultaneously notifying the EERMC of this request as required by Section IV.C.1(B) of the 2012 Plan.

If you have any questions, please feel free to contact me at (401) 784-7288.

Very truly yours,

Jennifer Brooks Hutchinson

### Enclosures

cc: Jon Hagopian, Esq.
Steve Scialabba, Division
Dave Stearns, Division
Charlie Hawkins, OER
R. Daniel Prentiss, Esq., EERMC

### Certificate of Service

I hereby certify that a copy of the cover letter and/or any materials accompanying this certificate were electronically transmitted and sent via U.S. Mail to the individuals listed below. Copies of this filing were hand delivered to the RI Public Utilities Commission.

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November 7, 2012

### National Grid - 2011 Energy Efficiency Program Plan – Docket No. 4295 Service list updated 12/5/11

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### Table G-1 National Grid Gas DSM Funding Sources in 2012 by Sector \$(000)

			<b>a</b>
'nni	ections	$\mathbf{h}\mathbf{v}$	Sector

(1) Projected Budget (from G-2):		w Income sidential \$1,543.5	]	Non-Low Income Residential \$6,335.9	-	ommercial & Industrial \$5,802.2	Total \$13,685.2
Sources of Other Funding:							
(2) Actual Year-End 2011 Fund Balance and Interest:	\$	22.3	\$	155.9	\$	267.3	\$ 445.5
(3) Low Income Weatherization in Base Rates:	\$	200.0					\$ 200.0
(4) Total Other Funding:	\$	222.3	\$	155.9	\$	267.3	\$ 645.5
(5) Customer Funding Required:							\$ 13,039.7
(6) Forecasted Dth Sales:							
(7) Forecasted Dth Sales:		1,681,012		16,365,729		16,770,190	34,816,931
(8) Uncollectible Rate of 2.46%:		41,353	_	402,597		412,547	 856,497
(9) Forecasted Dth Sales:		1,639,659		15,963,132		16,357,644	33,960,435
(10) Energy Efficiency Program Charge per Dth:							\$ 0.384
(11) Currently Effective EE Program Charge							\$ 0.411
(12) Adjustment to Reflect Fully Reconciling Fundi	ng Med	chanism					\$ (0.027)

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## Table G-2 National Grid Gas Energy Efficiency Program Budget 2012

	Program		Rebates and	Sales, Technical			
	Planning and		Other Customer	Assistance and	Evaluation &	Shareholder	
Program	Administration	Marketing	Incentives	Training	Market Research	Incentive	Grand Total
NON LOW-INCOME RESIDENTIAL:							
ENERGY STAR® HVAC	\$21.9	\$153.0	\$1,729.8	\$171.3	\$0.0		\$2,075.9
EnergyWise	\$21.9	\$50.0	\$3,298.8	\$230.5	\$42.6		\$3,643.8
Residential Products Pilot	\$21.9	\$0.0	\$80.0	\$32.1	\$0.0		\$134.1
Comprehensive Marketing - Residential	\$0.0	\$130.0	\$0.0	\$0.0	\$0.0		\$130.0
EERMC - Residential	\$88.9	\$0.0	\$0.0	\$0.0	\$0.0		\$88.9
Subtotal - Non-Low Income Residential	\$154.6	\$333.0	\$5,108.5	\$433.9	\$42.6	\$263.3	\$6,335.9
LOW-INCOME RESIDENTIAL:							
Single Family Low Income Services	\$21.9	\$0.0	\$1,410.0	\$33.9	\$0.0		\$1,465.8
Subtotal - Low Income Residential	\$21.9	\$0.0	\$1,410.0	\$33.9	\$0.0	\$77.7	\$1,543.5
COMMERCIAL AND INDUSTRIAL:							
Large Commercial New Construction	\$85.9	\$103.0	\$1,583.7	\$236.0	\$126.4		\$2,135.0
Large Commercial Retrofit	\$156.6	\$134.1	\$2,251.1	\$458.8	\$146.4		\$3,146.9
Small Business Direct Install	\$9.2	\$18.9	\$39.1	\$43.4	\$0.0		\$110.6
EERMC - C&I	\$59.3	\$0.0	\$0.0	\$0.0	\$0.0		\$59.3
Comprehensive Marketing - C&I	\$0.0	\$121.0	\$0.0	\$0.0	\$0.0	•	\$121.0
Subtotal - Commercial & Industrial	\$310.9	\$377.0	\$3,873.9	\$738.2	\$272.8	\$229.4	\$5,802.2
Grand Total	\$491.0	\$710.0	\$10,392.4	\$1,206.0	\$315.4	\$570.4	\$13,685.2

Notes:
(1) The fund transfer of \$300k in incentives from Single Family Low Income Service to Large Commercial Retrofit is highlighted in yellow for Division and EERMC approval.

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Table G-3
Derivation of the 2012 Spending & Implementation Budgets

	Proposed 2012 Budget From G-2 (\$000)	EERMC Costs (\$000)	Shareholder Incentive (\$000)	Evaluation Costs (\$000)	Eligible Sector Spending Budget for Shareholder Incentive on G-9 (\$000) <sup>1</sup>	Implementation Expenses for Cost-Effectiveness on G-5 (\$000) <sup>2</sup>
NON LOW-INCOME RESIDENTIAL:						
ENERGY STAR® HVAC	\$ 2,075.9			\$ -		\$ 2,075.9
EnergyWise	\$ 3,643.8			\$ 42.6		\$ 3,601.1
Residential Products Pilot	\$ 134.1			\$ -		\$ 134.1
Comprehensive Marketing - Residential	\$ 130.0			\$ -		\$ 130.0
EERMC - Residential	\$ 88.9	\$ 88.9		\$ -		\$ 88.9
Shareholder Incentive	\$ 263.3		\$ 263.3			\$ -
Subtotal - Non-Low Income Residential	\$ 6,335.9	\$ 88.9	\$ 263.3	\$ 42.6	\$ 5,983.8	\$ 6,030.0
LOW-INCOME RESIDENTIAL:						
Single Family Low Income Services	\$ 1,465.8			\$ -		\$ 1,465.8
Shareholder Incentive	\$ 77.7		\$ 77.7			\$ -
Subtotal - Low Income Residential	\$ 1,543.5	\$ -	\$ 77.7	\$ -	\$ 1,465.8	\$ 1,465.8
COMMERCIAL AND INDUSTRIAL:						
Large Commercial New Construction	\$ 2,135.0			\$ 126.4		\$ 2,008.6
Large Commercial Retrofit	\$ 3,146.9			\$ 146.4		\$ 3,000.5
Small Business Direct Install	\$ 110.6			\$ -		\$ 110.6
EERMC - C&I	\$ 59.3	\$ 59.3		\$ -		\$ 59.3
Comprehensive Marketing - C&I	\$ 121.0			\$ -		\$ 121.0
Shareholder Incentive	\$ 229.4		\$ 229.4			\$ -
Subtotal - Commercial & Industrial	\$ 5,802.2	\$ 59.3	\$ 229.4	\$ 272.8	\$ 5,513.5	\$ 5,300.0
Grand Total	\$ 13,685.2	\$ 148.2	\$ 570.4	\$ 315.4	\$ 12,963.1	\$ 12,799.4

### Notes:

- (1) Eligbile Sector Spending Budget = Budget from G-2 minus EERMC Costs and Shareholder Incentive
- (2) Implementation Expenses = Budget from G-2 minus Evaluation Costs and Shareholder Incentive

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Proposed 2012 Budget Compared to Approved Compliance Filing Budget for 2012 (\$000)

		Proposed Budget		July 2011 proved Gas		
	20	12 from G-2	_	Budget	D	ifference
Non-Low Income Residential						
ENERGY STAR® HVAC	\$	2,075.9	\$	1,465.9	\$	610.0
EnergyWise	\$	3,601.1	\$	1,174.7	\$	2,426.4
Residential Products Pilot	\$	134.1	\$	49.4	\$	84.7
EERMC - Residential	\$	88.9	\$	82.0	\$	6.9
Comprehensive Marketing - Residential	\$	130.0	\$	80.2	\$	49.8
Subtotal - Non-Low Income Residential	\$	6,030.0	\$	2,852.2	\$	3,177.9
					\$	-
Low Income Residential					\$	-
Single Family Low Income Services	\$	1,465.8	\$	983.9	\$	481.9
Subtotal - Low Income Residential	\$	1,465.8	\$	983.9	\$	481.9
					\$	-
Commercial & Industrial					\$	-
Large Commercial New Construction	\$	2,008.6	\$	1,012.5	\$	996.1
Large Commercial Retrofit	\$	3,000.5	\$	1,142.0	\$	1,858.5
Small Business Direct Install	\$	110.6	\$	106.3	\$	4.3
EERMC - C&I	\$	59.3	\$	50.9	\$	8.4
Comprehensive Marketing - C&I	\$	121.0	\$	23.7	\$	97.3
Subtotal Commercial & Industrial	\$	5,300.0	\$	2,335.4	\$	2,964.6
					\$	-
Other Expense Items					\$	-
Company Incentive	\$	570.4	\$	274.5	\$	295.9
Evaluation	\$	315.4	\$	199.1	\$	116.3
Subtotal Other Items	\$	885.8	\$	473.6	\$	412.2
TOTAL BUDGET	\$	13,685.2	\$	6,645.1	\$	7,040.2

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# Table G-5 Calculation of Program Year Cost-Effectiveness 2012 Values in \$000

	Rhode Island			Program				TRC
	Benefit/		Total	Implementation	Customer	Evaluation	Shareholder	\$/Lifetime
	Cost	]	Benefit	Expenses	Contribution	Cost	Incentive	MMBtu
Residential Programs								
Energy Star® HVAC	3.22	\$	17,251.3	\$ 2,075.9	\$ 3,276.5	\$ -	NA	\$ 4.31
EnergyWise	1.91	\$	8,718.3	\$ 3,601.1	\$ 922.9	\$ 42.6	NA	\$ 7.41
Residential Products Pilot		\$	-	\$ 134.1	\$ -	\$ -	NA	
Comprehensive Marketing		\$	-	\$ 130.0	\$ -	\$ -	NA	
EERMC Assessment-Residential		\$	-	\$ 92.5	\$ -	\$ -	NA	
SUBTOTAL	2.46	\$	25,969.6	\$ 6,033.6	\$ 4,199.4	\$ 42.6	263.29	\$ 5.53
Low Income Programs								
Single Family Low Income Services	1.93	\$	2,975.9	\$ 1,465.8	\$ -	\$ -	77.70	\$ 9.52
Large Commercial & Industrial								
Large Commercial Retrofit	1.79	\$	8,917.1	\$ 3,000.5	\$ 1,828.1	\$ 146.4	NA	\$ 5.24
Large Commercial New Construction	1.56	\$	5,803.6	\$ 2,008.6	\$ 1,579.2	\$ 126.4	NA	\$ 5.51
Small Business Direct Install	2.98	\$	348.3	\$ 110.6	\$ 6.2	\$ -	NA	
Comprehensive Marketing		\$	-	\$ 121.0	\$ -	\$ -	NA	
EERMC Assessment-C&I		\$	-	\$ 59.3	\$ -	\$ -	NA	
SUBTOTAL	1.64	\$	15,069.0	\$ 5,300.0	\$ 3,413.4	\$ 272.8	229.39	\$ 4.84
TOTAL	2.07	\$	44,014.5	\$ 12,799.4	\$ 7,612.9	\$ 315.4	570.38	\$ 5.66

### Notes

(1) For the fund transfer between Single Family Low Income Services and Large Commercial Retrofit, the planned Total Benefits do not change because Annual MMBTu Savings Goals do not change, per Section IV.C.3 of the 2012 Plan. (2) For the fund transfer between Energy Star HVAC and EnergyWise, because goals change with transfers among the same sector, the total benefits, implementation expenses, customer contribution changes.

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### Table G-6 Summary of Benefits and Savings by Program 20<u>12</u>

		Benefits (\$000)	MMBTU Gas Saved		
	Total(1)	Natural Gas(2)	Non-Gas Benefit (3)	Annual	Lifetime(4)
Commercial & Industrial	Total(1)	Natural Gas(2)	Delicit (3)	Ainuai	Lifetime(4)
Large Commercial New Construction	\$5,803.6	\$5,800.3	\$3.3	39,485	673,830
Large Commercial New Construction  Large Commercial Retrofit	\$8,917.1	\$8,149.4	\$3.3 \$767.7	75,814	948,796
Small Business Direct Install	\$348.3		\$0.0	5,013	28,701
EERMC - C&I	\$348.3 NA		\$0.0	5,013 NA	,
					NA
SUBTOTA	\$15,069.0	\$14,298.0	\$771.0	120,312	1,651,327
Low Imcome Residential					
Single Family Low Income Services	\$2,975.9	\$1,361.9	\$1,614.1	7,697	153,932
SUBTOTA	\$2,975.9	\$1,361.9	\$1,614.1	7,697	153,932
Non Low Income Residential					
EnergyWise EnergyWise	\$8,718.3	\$5,444.1	\$3,274.1	30,885	616,677
Energy Star® HVAC	\$17,251.3	\$10,782.2	\$6,469.1	72,655	1,241,310
Residential Products Pilot	\$0.0	\$0.0	\$0.0	-	-
EERMC - Residential	NA	NA	\$0.0	NA	NA
SUBTOTAL	\$25,969.6	\$16,226.3	\$9,743.3	103,540	1,857,987
TOTA	\$44,014.5	\$31,886.2	\$12,128.3	231,548	3,663,246

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### Table G-7 Comparison of Goals 2012

_	2012						
	Proposed	1 2012	Approved	July 2011	Difference		
	-		Annual				
	<b>Annual Energy</b>		Energy		Annual Energy		
	Savings		Savings		Savings		
	(MMBTU		(MMBTU		(MMBTU		
	Natural Gas)	Participants	Natural Gas)	Participants	Natural Gas)	Participants	
Program							
Commercial & Industrial							
Large Commercial New Construction	39,485	1,590	18,031	176	21,454	1,414	
Large Commercial Retrofit	75,814	1,169	35,445	558	40,369	611	
Small Business Direct Install	5,013	503	2,302	48	2,711	455	
EERMC - C&I							
SUBTOTAL	120,312	3,262	55,779	782	64,533	2,480	
Low Income Residential							
Single Family Low Income Services	7,697	-65	3,848	215	3,848	-280	
SUBTOTAL	7,697	-65	3,848	215	3,848	-280	
Non-Low Income Residential							
Energy Wise	30,885	2,430	9,334	1,126	21,551	1,304	
Energy Star® HVAC	72,655		33,243	4,100		7,016	
Residential Products Pilot	•	300		NA	300	NA	
EERMC - Residential							
SUBTOTAL	103,540	13,846	42,577	5,226	60,964	8,620	
TOTAL	231,548	17,043	102,203	6,223	129,345	10,820	

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### Table G-8 Avoided Costs 2012

Used in Benefit-Cost Model
COMMERCIAL & INDUSTRIAL

Year         RESIDENTIAL           Non Heating annual         Heating annual           2011         5.97         5.97         7.74         7.46           2012         6.49         6.49         8.21         7.94           2013         6.70         6.70         8.42         8.15           2014         6.98         6.98         8.81         8.51           2015         7.56         7.56         9.28         9.01           2016         7.59         7.59         9.30         9.04           2017         7.57         7.57         9.29         9.02           2018         7.59         7.59         9.32         9.05           2019         7.64         7.64         9.37         9.10           2020         7.73         7.73         9.47         9.20           2021         7.83         7.83         9.58         9.30           2022         7.96         7.96         9.75         9.46           2023         8.25         8.25         10.03         9.74           2024         8.44         8.44         10.20         9.92           2025         8.51         8.51		-	Oscu III		
Year         Heating annual         Water annual         Heating annual         All           2011         5.97         5.97         7.74         7.46           2012         6.49         6.49         8.21         7.94           2013         6.70         6.70         8.42         8.15           2014         6.98         6.98         8.81         8.51           2015         7.56         7.56         9.28         9.01           2016         7.59         7.59         9.30         9.04           2017         7.57         7.57         9.29         9.02           2018         7.59         7.59         9.32         9.05           2019         7.64         7.64         9.37         9.10           2020         7.73         7.73         9.47         9.20           2021         7.83         7.83         9.58         9.30           2022         7.96         7.96         9.75         9.46           2023         8.25         8.25         10.03         9.74           2024         8.44         8.44         10.20         9.92           2025         8.51         8.51			RESID		
Year         annual         2           2011         5.97         5.97         7.74         7.46           2012         6.49         6.49         8.21         7.94           2013         6.70         6.70         8.42         8.15           2014         6.98         6.98         8.81         8.51           2015         7.56         7.56         9.28         9.01           2016         7.59         7.59         9.30         9.04           2017         7.57         7.57         9.29         9.02           2018         7.59         7.59         9.32         9.05           2019         7.64         7.64         9.37         9.10           2020         7.73         7.73         9.47         9.20           2021         7.83         7.83         9.58         9.30           2022         7.96         7.96         9.75         9.46           2023         8.25         8.25         10.03         9.74           2024         8.44         8.44         10.20         9.92           2025         8.51         8.51         10.29         10.00		Non	Hot		
2011         5.97         5.97         7.74         7.46           2012         6.49         6.49         8.21         7.94           2013         6.70         6.70         8.42         8.15           2014         6.98         6.98         8.81         8.51           2015         7.56         7.56         9.28         9.01           2016         7.59         7.59         9.30         9.04           2017         7.57         7.57         9.29         9.02           2018         7.59         7.59         9.32         9.05           2019         7.64         7.64         9.37         9.10           2020         7.73         7.73         9.47         9.20           2021         7.83         7.83         9.58         9.30           2022         7.96         7.96         9.75         9.46           2023         8.25         8.25         10.03         9.74           2024         8.44         8.44         10.20         9.92           2025         8.51         8.51         10.29         10.00           2026         8.64         8.64         10.42		Heating	Water	Heating	All
2012         6.49         6.49         8.21         7.94           2013         6.70         6.70         8.42         8.15           2014         6.98         6.98         8.81         8.51           2015         7.56         7.56         9.28         9.01           2016         7.59         7.59         9.30         9.04           2017         7.57         7.57         9.29         9.02           2018         7.59         7.59         9.32         9.05           2019         7.64         7.64         9.37         9.10           2020         7.73         7.73         9.47         9.20           2021         7.83         7.83         9.58         9.30           2022         7.96         7.96         9.75         9.46           2023         8.25         8.25         10.03         9.74           2024         8.44         8.44         10.20         9.92           2025         8.51         8.51         10.29         10.00           2026         8.64         8.64         10.42         10.14           2027         8.77         8.77         10.56	Year		annual		
2012         6.49         6.49         8.21         7.94           2013         6.70         6.70         8.42         8.15           2014         6.98         6.98         8.81         8.51           2015         7.56         7.56         9.28         9.01           2016         7.59         7.59         9.30         9.04           2017         7.57         7.57         9.29         9.02           2018         7.59         7.59         9.32         9.05           2019         7.64         7.64         9.37         9.10           2020         7.73         7.73         9.47         9.20           2021         7.83         7.83         9.58         9.30           2022         7.96         7.96         9.75         9.46           2023         8.25         8.25         10.03         9.74           2024         8.44         8.44         10.20         9.92           2025         8.51         8.51         10.29         10.00           2026         8.64         8.64         10.42         10.14           2027         8.77         8.77         10.56					
2013         6.70         6.70         8.42         8.15           2014         6.98         6.98         8.81         8.51           2015         7.56         7.56         9.28         9.01           2016         7.59         7.59         9.30         9.04           2017         7.57         7.57         9.29         9.02           2018         7.59         7.59         9.32         9.05           2019         7.64         7.64         9.37         9.10           2020         7.73         7.73         9.47         9.20           2021         7.83         7.83         9.58         9.30           2022         7.96         7.96         9.75         9.46           2023         8.25         8.25         10.03         9.74           2024         8.44         8.44         10.20         9.92           2025         8.51         8.51         10.29         10.00           2026         8.64         8.64         10.42         10.14           2027         8.77         8.77         10.56         10.27           2028         8.90         8.90         10.69	2011	5.97	5.97	7.74	7.46
2014         6.98         6.98         8.81         8.51           2015         7.56         7.56         9.28         9.01           2016         7.59         7.59         9.30         9.04           2017         7.57         7.57         9.29         9.02           2018         7.59         7.59         9.32         9.05           2019         7.64         7.64         9.37         9.10           2020         7.73         7.73         9.47         9.20           2021         7.83         7.83         9.58         9.30           2022         7.96         7.96         9.75         9.46           2023         8.25         8.25         10.03         9.74           2024         8.44         8.44         10.20         9.92           2025         8.51         8.51         10.29         10.00           2026         8.64         8.64         10.42         10.14           2027         8.77         8.77         10.56         10.27           2028         8.90         8.90         10.69         10.40           2029         9.03         9.03         10.83	2012	6.49	6.49	8.21	7.94
2015         7.56         7.56         9.28         9.01           2016         7.59         7.59         9.30         9.04           2017         7.57         7.57         9.29         9.02           2018         7.59         7.59         9.32         9.05           2019         7.64         7.64         9.37         9.10           2020         7.73         7.73         9.47         9.20           2021         7.83         7.83         9.58         9.30           2022         7.96         7.96         9.75         9.46           2023         8.25         8.25         10.03         9.74           2024         8.44         8.44         10.20         9.92           2025         8.51         8.51         10.29         10.00           2026         8.64         8.64         10.42         10.14           2027         8.77         8.77         10.56         10.27           2028         8.90         8.90         10.69         10.40           2029         9.03         9.03         10.83         10.54           2031         9.30         9.30         11.11	2013	6.70	6.70	8.42	8.15
2016         7.59         7.59         9.30         9.04           2017         7.57         7.57         7.57         9.29         9.02           2018         7.59         7.59         9.32         9.05           2019         7.64         7.64         9.37         9.10           2020         7.73         7.73         9.47         9.20           2021         7.83         7.83         9.58         9.30           2022         7.96         7.96         9.75         9.46           2023         8.25         8.25         10.03         9.74           2024         8.44         8.44         10.20         9.92           2025         8.51         8.51         10.29         10.00           2026         8.64         8.64         10.42         10.14           2027         8.77         8.77         10.56         10.27           2028         8.90         8.90         10.69         10.40           2029         9.03         9.03         10.83         10.54           2030         9.16         9.16         10.97         10.67           2031         9.30         9.30 <td>2014</td> <td>6.98</td> <td>6.98</td> <td>8.81</td> <td>8.51</td>	2014	6.98	6.98	8.81	8.51
2017         7.57         7.57         9.29         9.02           2018         7.59         7.59         9.32         9.05           2019         7.64         7.64         9.37         9.10           2020         7.73         7.73         9.47         9.20           2021         7.83         7.83         9.58         9.30           2022         7.96         7.96         9.75         9.46           2023         8.25         8.25         10.03         9.74           2024         8.44         8.44         10.20         9.92           2025         8.51         8.51         10.29         10.00           2026         8.64         8.64         10.42         10.14           2027         8.77         8.77         10.56         10.27           2028         8.90         8.90         10.69         10.40           2029         9.03         9.03         10.83         10.54           2030         9.16         9.16         10.97         10.67           2031         9.30         9.30         11.11         10.81           2032         9.43         9.43         11.25<	2015	7.56	7.56	9.28	9.01
2018         7.59         7.59         9.32         9.05           2019         7.64         7.64         9.37         9.10           2020         7.73         7.73         9.47         9.20           2021         7.83         7.83         9.58         9.30           2022         7.96         7.96         9.75         9.46           2023         8.25         8.25         10.03         9.74           2024         8.44         8.44         10.20         9.92           2025         8.51         8.51         10.29         10.00           2026         8.64         8.64         10.42         10.14           2027         8.77         8.77         10.56         10.27           2028         8.90         8.90         10.69         10.40           2029         9.03         9.03         10.83         10.54           2030         9.16         9.16         10.97         10.67           2031         9.30         9.30         11.11         10.81           2032         9.43         9.43         11.25         10.95           2033         9.57         9.57         11.4	2016	7.59	7.59	9.30	9.04
2019         7.64         7.64         9.37         9.10           2020         7.73         7.73         9.47         9.20           2021         7.83         7.83         9.58         9.30           2022         7.96         7.96         9.75         9.46           2023         8.25         8.25         10.03         9.74           2024         8.44         8.44         10.20         9.92           2025         8.51         8.51         10.29         10.00           2026         8.64         8.64         10.42         10.14           2027         8.77         8.77         10.56         10.27           2028         8.90         8.90         10.69         10.40           2029         9.03         9.03         10.83         10.54           2030         9.16         9.16         10.97         10.67           2031         9.30         9.30         11.11         10.81           2032         9.43         9.43         11.25         10.95           2033         9.57         9.57         11.40         11.10           2034         9.71         9.71         11	2017	7.57	7.57	9.29	9.02
2020         7.73         7.73         9.47         9.20           2021         7.83         7.83         9.58         9.30           2022         7.96         7.96         9.75         9.46           2023         8.25         8.25         10.03         9.74           2024         8.44         8.44         10.20         9.92           2025         8.51         8.51         10.29         10.00           2026         8.64         8.64         10.42         10.14           2027         8.77         8.77         10.56         10.27           2028         8.90         8.90         10.69         10.40           2029         9.03         9.03         10.83         10.54           2030         9.16         9.16         10.97         10.67           2031         9.30         9.30         11.11         10.81           2032         9.43         9.43         11.25         10.95           2033         9.57         9.57         11.40         11.10           2034         9.71         9.71         11.55         11.24           2035         9.86         9.86	2018	7.59	7.59	9.32	9.05
2021         7.83         7.83         9.58         9.30           2022         7.96         7.96         9.75         9.46           2023         8.25         8.25         10.03         9.74           2024         8.44         8.44         10.20         9.92           2025         8.51         8.51         10.29         10.00           2026         8.64         8.64         10.42         10.14           2027         8.77         8.77         10.56         10.27           2028         8.90         8.90         10.69         10.40           2029         9.03         9.03         10.83         10.54           2030         9.16         9.16         10.97         10.67           2031         9.30         9.30         11.11         10.81           2032         9.43         9.43         11.25         10.95           2033         9.57         9.57         11.40         11.10           2034         9.71         9.71         11.55         11.24           2035         9.86         9.86         11.69         11.39           2036         10.00         10.00	2019	7.64	7.64	9.37	9.10
2022         7.96         7.96         9.75         9.46           2023         8.25         8.25         10.03         9.74           2024         8.44         8.44         10.20         9.92           2025         8.51         8.51         10.29         10.00           2026         8.64         8.64         10.42         10.14           2027         8.77         8.77         10.56         10.27           2028         8.90         8.90         10.69         10.40           2029         9.03         9.03         10.83         10.54           2030         9.16         9.16         10.97         10.67           2031         9.30         9.30         11.11         10.81           2032         9.43         9.43         11.25         10.95           2033         9.57         9.57         11.40         11.10           2034         9.71         9.71         11.55         11.24           2035         9.86         9.86         11.69         11.39           2036         10.00         10.00         11.85         11.54           2037         10.15         10.15	2020	7.73	7.73	9.47	9.20
2023         8.25         8.25         10.03         9.74           2024         8.44         8.44         10.20         9.92           2025         8.51         8.51         10.29         10.00           2026         8.64         8.64         10.42         10.14           2027         8.77         8.77         10.56         10.27           2028         8.90         8.90         10.69         10.40           2029         9.03         9.03         10.83         10.54           2030         9.16         9.16         10.97         10.67           2031         9.30         9.30         11.11         10.81           2032         9.43         9.43         11.25         10.95           2033         9.57         9.57         11.40         11.10           2034         9.71         9.71         11.55         11.24           2035         9.86         9.86         11.69         11.39           2036         10.00         10.00         11.85         11.54           2037         10.15         10.15         12.00         11.69           2038         10.30         10.30	2021	7.83	7.83	9.58	9.30
2024         8.44         8.44         10.20         9.92           2025         8.51         8.51         10.29         10.00           2026         8.64         8.64         10.42         10.14           2027         8.77         8.77         10.56         10.27           2028         8.90         8.90         10.69         10.40           2029         9.03         9.03         10.83         10.54           2030         9.16         9.16         10.97         10.67           2031         9.30         9.30         11.11         10.81           2032         9.43         9.43         11.25         10.95           2033         9.57         9.57         11.40         11.10           2034         9.71         9.71         11.55         11.24           2035         9.86         9.86         11.69         11.39           2036         10.00         10.00         11.85         11.54           2037         10.15         10.15         12.00         11.69           2038         10.30         10.30         12.15         11.84           2039         10.45         10.45 <td>2022</td> <td>7.96</td> <td>7.96</td> <td>9.75</td> <td>9.46</td>	2022	7.96	7.96	9.75	9.46
2025         8.51         8.51         10.29         10.00           2026         8.64         8.64         10.42         10.14           2027         8.77         8.77         10.56         10.27           2028         8.90         8.90         10.69         10.40           2029         9.03         9.03         10.83         10.54           2030         9.16         9.16         10.97         10.67           2031         9.30         9.30         11.11         10.81           2032         9.43         9.43         11.25         10.95           2033         9.57         9.57         11.40         11.10           2034         9.71         9.71         11.55         11.24           2035         9.86         9.86         11.69         11.39           2036         10.00         10.00         11.85         11.54           2037         10.15         10.15         12.00         11.69           2038         10.30         10.30         12.15         11.84           2039         10.45         10.45         12.31         11.99           2040         10.61         10.61	2023	8.25	8.25	10.03	9.74
2026         8.64         8.64         10.42         10.14           2027         8.77         8.77         10.56         10.27           2028         8.90         8.90         10.69         10.40           2029         9.03         9.03         10.83         10.54           2030         9.16         9.16         10.97         10.67           2031         9.30         9.30         11.11         10.81           2032         9.43         9.43         11.25         10.95           2033         9.57         9.57         11.40         11.10           2034         9.71         9.71         11.55         11.24           2035         9.86         9.86         11.69         11.39           2036         10.00         10.00         11.85         11.54           2037         10.15         10.15         12.00         11.69           2038         10.30         10.30         12.15         11.84           2039         10.45         10.45         12.31         11.99           2040         10.61         10.61         12.47         12.15 <td>2024</td> <td>8.44</td> <td>8.44</td> <td>10.20</td> <td>9.92</td>	2024	8.44	8.44	10.20	9.92
2027         8.77         8.77         10.56         10.27           2028         8.90         8.90         10.69         10.40           2029         9.03         9.03         10.83         10.54           2030         9.16         9.16         10.97         10.67           2031         9.30         9.30         11.11         10.81           2032         9.43         9.43         11.25         10.95           2033         9.57         9.57         11.40         11.10           2034         9.71         9.71         11.55         11.24           2035         9.86         9.86         11.69         11.39           2036         10.00         10.00         11.85         11.54           2037         10.15         10.15         12.00         11.69           2038         10.30         10.30         12.15         11.84           2039         10.45         10.45         12.31         11.99           2040         10.61         10.61         12.47         12.15	2025	8.51	8.51	10.29	10.00
2028         8.90         8.90         10.69         10.40           2029         9.03         9.03         10.83         10.54           2030         9.16         9.16         10.97         10.67           2031         9.30         9.30         11.11         10.81           2032         9.43         9.43         11.25         10.95           2033         9.57         9.57         11.40         11.10           2034         9.71         9.71         11.55         11.24           2035         9.86         9.86         11.69         11.39           2036         10.00         10.00         11.85         11.54           2037         10.15         10.15         12.00         11.69           2038         10.30         10.30         12.15         11.84           2039         10.45         10.45         12.31         11.99           2040         10.61         10.61         12.47         12.15	2026	8.64	8.64	10.42	10.14
2029         9.03         9.03         10.83         10.54           2030         9.16         9.16         10.97         10.67           2031         9.30         9.30         11.11         10.81           2032         9.43         9.43         11.25         10.95           2033         9.57         9.57         11.40         11.10           2034         9.71         9.71         11.55         11.24           2035         9.86         9.86         11.69         11.39           2036         10.00         10.00         11.85         11.54           2037         10.15         10.15         12.00         11.69           2038         10.30         10.30         12.15         11.84           2039         10.45         10.45         12.31         11.99           2040         10.61         10.61         12.47         12.15	2027	8.77	8.77	10.56	10.27
2030         9.16         9.16         10.97         10.67           2031         9.30         9.30         11.11         10.81           2032         9.43         9.43         11.25         10.95           2033         9.57         9.57         11.40         11.10           2034         9.71         9.71         11.55         11.24           2035         9.86         9.86         11.69         11.39           2036         10.00         10.00         11.85         11.54           2037         10.15         10.15         12.00         11.69           2038         10.30         10.30         12.15         11.84           2039         10.45         10.45         12.31         11.99           2040         10.61         10.61         12.47         12.15	2028	8.90	8.90	10.69	10.40
2031         9.30         9.30         11.11         10.81           2032         9.43         9.43         11.25         10.95           2033         9.57         9.57         11.40         11.10           2034         9.71         9.71         11.55         11.24           2035         9.86         9.86         11.69         11.39           2036         10.00         10.00         11.85         11.54           2037         10.15         10.15         12.00         11.69           2038         10.30         10.30         12.15         11.84           2039         10.45         10.45         12.31         11.99           2040         10.61         10.61         12.47         12.15	2029	9.03	9.03	10.83	10.54
2032         9.43         9.43         11.25         10.95           2033         9.57         9.57         11.40         11.10           2034         9.71         9.71         11.55         11.24           2035         9.86         9.86         11.69         11.39           2036         10.00         10.00         11.85         11.54           2037         10.15         10.15         12.00         11.69           2038         10.30         10.30         12.15         11.84           2039         10.45         10.45         12.31         11.99           2040         10.61         10.61         12.47         12.15	2030	9.16	9.16	10.97	10.67
2033         9.57         9.57         11.40         11.10           2034         9.71         9.71         11.55         11.24           2035         9.86         9.86         11.69         11.39           2036         10.00         10.00         11.85         11.54           2037         10.15         10.15         12.00         11.69           2038         10.30         10.30         12.15         11.84           2039         10.45         10.45         12.31         11.99           2040         10.61         10.61         12.47         12.15	2031	9.30	9.30	11.11	10.81
2034         9.71         9.71         11.55         11.24           2035         9.86         9.86         11.69         11.39           2036         10.00         10.00         11.85         11.54           2037         10.15         10.15         12.00         11.69           2038         10.30         10.30         12.15         11.84           2039         10.45         10.45         12.31         11.99           2040         10.61         10.61         12.47         12.15	2032	9.43	9.43	11.25	10.95
2035         9.86         9.86         11.69         11.39           2036         10.00         10.00         11.85         11.54           2037         10.15         10.15         12.00         11.69           2038         10.30         10.30         12.15         11.84           2039         10.45         10.45         12.31         11.99           2040         10.61         10.61         12.47         12.15	2033	9.57	9.57	11.40	11.10
2036         10.00         10.00         11.85         11.54           2037         10.15         10.15         12.00         11.69           2038         10.30         10.30         12.15         11.84           2039         10.45         10.45         12.31         11.99           2040         10.61         10.61         12.47         12.15	2034	9.71	9.71	11.55	11.24
2037         10.15         10.15         12.00         11.69           2038         10.30         10.30         12.15         11.84           2039         10.45         10.45         12.31         11.99           2040         10.61         10.61         12.47         12.15	2035	9.86	9.86	11.69	11.39
2038         10.30         10.30         12.15         11.84           2039         10.45         10.45         12.31         11.99           2040         10.61         10.61         12.47         12.15	2036	10.00	10.00	11.85	11.54
2039         10.45         10.45         12.31         11.99           2040         10.61         10.61         12.47         12.15	2037	10.15	10.15	12.00	11.69
2040 10.61 10.61 12.47 12.15	2038	10.30	10.30	12.15	11.84
	2039	10.45	10.45	12.31	11.99
2041 10.77 10.77 12.63 12.31	2040	10.61	10.61	12.47	12.15
	2041	10.77	10.77	12.63	12.31

COMMERCIAL & INDUSTRIAL							
Non							
Heating	Heating All						
annual							
5.91	7.17 6.79						
6.43	7.64	7.27					
6.64	7.86	7.49					
6.92	8.24	7.84					
7.50	8.71	8.34					
7.53	8.74	8.37					
7.51	8.72	8.35					
7.53	8.75	8.38					
7.58	8.80	8.43					
7.67	8.90	8.53					
7.77	9.01	8.63					
7.90	9.18	8.80					
8.19	9.46	9.07					
8.38	9.63	9.25					
8.45	9.72	9.33					
8.58	9.85	9.47					
8.71	9.99	9.60					
8.84	10.13	9.74					
8.97	10.26	9.87					
9.10	10.40	10.01					
9.24	10.55	10.15					
9.37	10.69	10.29					
9.51	10.84	10.44					
9.66	10.99	10.58					
9.80	11.14	10.73					
9.95	11.29	10.88					
10.09	11.44	11.03					
10.24	11.60	11.19					
10.40	11.76	11.35					
10.55	11.92	11.50					
10.71	12.08	11.67					

7.10 7.58 7.80 8.15 8.65 8.68 8.66 8.69 8.74 8.84 8.94 9.10 9.38 9.56 9.64 9.78 9.91 10.04 10.18 10.32 10.46 10.60 10.74 10.89 11.03 11.18 11.34 11.49 11.64 11.80 11.96	
7.10 7.58 7.80 8.15 8.65 8.68 8.66 8.69 8.74 8.84 8.94 9.10 9.38 9.56 9.64 9.78 9.91 10.04 10.18 10.32 10.46 10.60 10.74 10.89 11.03 11.18 11.34 11.49 11.64 11.80	ALL
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From 2011 Avoided Cost Study Page D3

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# Table G-9 Target Shareholder Incentive 2012

Incentive Rate: 4.40%

	(1)	(2)	(3)	(4)	(5)
	Eligible				
	Spending	Target	Annual	Threshold	Target Incentive
	Budget	Incentive	Savings Goal	Savings	Per Annual
Sector	\$(000)	\$(000)	(MMBTU)	(MMBTU)	MMBTU
Low Income Residential	\$1,466	\$77.7	7,697	4,618	\$10.095
Non-Low Income Residential	\$5,984	\$263.3	103,540	62,124	\$2.543
Commercial & Industrial	\$5,514	\$229.4	120,312	72,187	\$1.907
Total	\$ 12,963	\$570.4	231,548	138,929	\$2.463

### **Notes:**

- (1) Sector budget excluding the EERMC Assessment and Shareholder Incentives. See Table G-3.
- (2) Equal to the incentive rate (4.40%) x Column (1).
- (3) See Table G-7
- (4) 60% of Column (3). No incentive is earned on annual MMBTU savings in the sector unless the Company achieves at least this threshold level of performance.
- (5) Column (2)\*1000/Column (3)