Response of the Division to Narragansett Electric Company

Set I

NGRID 1-1 Please provide an electronic copy of the Direct Testimony of Matthew I. Kahal in its native format (i.e., Microsoft Word, Corel's WordPerfect, etc.).

Response

A Word version of Mr. Kahal's testimony accompanies this response.

Response of the Division to Narragansett Electric Company

Set I

NGRID 1-2 Please refer to the Direct Testimony of Matthew I. Kahal at Schedules MIK-1 through MIK-6. Please provide all associated workpapers in hard-copy form and electronically, with all formulas intact.

Response

There are no workpapers accompanying Schedules MIK-1 through 6. All calculations are shown on the schedules, and all source documents are identified in footnotes.

Response of the Division to Narragansett Electric Company

Set I

NGRID 1-3 Please refer to the Direct Testimony of Matthew I. Kahal, at Schedules MIK-1 through MIK-6. Please provide an electronic copy of each page of each schedule in the native format (i.e., Microsoft Excel, Lotus 1-2-3, etc.) with all formulas intact.

Response

There are no electronic copies of Schedules MIK-1 through MIK-6 other than the response to NGRID 1-1.

Response of the Division to Narragansett Electric Company

Set I

NGRID 1-4 Please refer to the Direct Testimony of Matthew I. Kahal at page 33 lines 1-6 and page 2 of Schedule MIK-4. Please provide the corresponding dividends and prices in hard-copy and electronic form with all formulas intact for the monthly dividend yields for March 2009 through August 2009.

Response

Mr. Kahal did not compile or utilize either dividends or prices for purposes of his testimony. Rather, he employed the dividend yields published by Standard & Poors in its monthly *Stock Guide*. The monthly dividend yield is month-ending figure and is calculated by Standard & Poors, not by Mr. Kahal.

Response of the Division to Narragansett Electric Company

Set I

NGRID 1-5 Please refer to the Direct Testimony of Matthew I. Kahal at page 35 lines 21-24 and page 3 of Schedule MIK-4. Please provide a hard copy of the source documents for First Call, Zacks and CNN growth rates for each company.

Response

The requested hard copies are provided as an attachment to this response. Hard copies for CNN could not be printed in hard copy but are available on the CNNfn website (http://money.cnn.com). To access the figures, enter the company's ticker symbol. Click on the "estimates" button under "Company info". This screen provides both current and long-term ("Next 5 Years – Median") earnings growth rates, as well as historical growth rates.

Attachment to

Response to NGRID 1-5

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0.04 18.2%	Next Year Dec-10	2.87	2.87	2.86	2.86	2.86	Next Year Dec-10	2	. 2	. 0		S&P 500	-21.2%	366.8%	-4.9%	25.6%	N/A	N/A	17.16	N/A
0.29 23.0%	Current Year Dec-09	2.72	2.72	2.71	2.71	2.71	Current Year Dec-09		2			Sector	-7.7%	4.5%	-4.2%	8.4%	N/A	%99'.	12.93	1.69
0.08 9.0%	Next Otr Dec-09	0.79	0.79	0.80	0.79	0.79	Next Qtr Dec-09		~			Industry	-11.6%	-3.9%	-8.3%	9.1%	N/A	6.49%	13.8	2.13
-0.05 -15.2%	Current Qtr Sep-09	0.20	0.19	0.21	0.20	0.20	Current Qtr Sep-09	τ	2			AGL	-28.6%	-18.6%	0.4%	2.5%	5.51%	4.5%	12.85	2.86
Difference Surprise %	EPS Trends	Current Estimate	7 Days Ago	30 Days Ago	60 Days Ago	90 Days Ago	EPS Revisions	Up Last 7 Days	Up Last 30 Days	Down Last 30 Days	Down Last 90 Days	Growth Est	Current Qtr.	Next Qtr.	This Year	Next Year	Past 5 Years (per annum)	Next 5 Years (per annum)	Price/Earnings (avg. for comparison categories)	PEG Ratio (avg. for comparison categories)

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0.12	120.0%	Next Year	Sep-10	2.18	2.18	2.18	2.18	2.18	Next Year Sep-10	2	2			S&P 500	-21.2%	366.8%	-4.9%	25.6%	N/A	N/A	17.16	N/A
-0.03	-2.3%	Current Year	Sep-09	2.09	2.09	2.07	2.06	2.06	Current Year Sep-09	7	က	-		Sector	-7.7%	4.5%	-4.2%	8.4%	N/A	7.66%	12.93	1.69
-0.03	-3.5%	Next Otr	Dec-09	98.0	0.95	0.89	0.89	0.89	Next Qtr Dec-09	0	0			Industry	-11.6%	-3.9%	-8.3%	9.1%	N/A	6.49%	 8.	2.13
0.05	166.7%	Current Qtr	Sep-09	-0.06	-0.03	0.01	-0.01	-0.01	Current Qtr Sep-09	0	0	က		АТО	-400.0%	3.6%	4.5%	4.3%	3.477%	2%	13.35	2.67
Difference	Surprise %	r C	EPS Tends	Current Estimate	7 Days Ago	30 Days Ago	60 Days Ago	90 Days Ago	EPS Revisions	Up Last 7 Days	Up Last 30 Days	Down Last 30 Days	Down Last 90 Days	Growth Est	Current Qtr.	Next Qtr.	This Year	Next Year	Past 5 Years (per annum)	Next 5 Years (per annum)	Price/Earnings (avg. for comparison categories)	PEG Ratio (avg. for comparison categories)

LG: Analyst Estimates for LACLEDE GROUP INC - Yahoo! Finance

8/23/2009

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-0.03 -8 8%	Next Year	Sep-10	2.45	2.45	2.46	2.44	2.44	Next Year Sep-10	0		0		S&P 500	-21.2%	366.8%	-4.9%	25.6%	N/A	N/A	17.16	N/A
0.09	Current Year	Sep-09	2.96	2.96	3.00	2.92	2.92	Current Year Sep-09	0	0	0		Sector	-7.7%	4.5%	-4.2%	8.4%	N/A	7.66%	12.93	1.69
0.40	Next Otr	Dec-09	1.06	1.06	1.02	1.01	1.01	Next Qtr Dec-09	0	~	0		Industry	-11.6%	-3.9%	-8.3%	9.1%	N/A	6.49%	13.8	2.13
-0.07	Current Ofr	Sep-09	-0.18	-0.18	-0.15	-0.13	-0.13	Current Qtr Sep-09	0	0	0		97	-28.6%	-25.4%	12.1%	-17.2%	8.011%	3.5%	11.75	3.36
Difference	ov estidino	EPS Trends	Current Estimate	7 Days Ago	30 Days Ago	60 Days Ago	90 Days Ago	EPS Revisions	Up Last 7 Days	Up Last 30 Days	Down Last 30 Days	Down Last 90 Days	Growth Est	Current Qtr.	Next Qfr.	This Year	Next Year	Past 5 Years (per annum)	Next 5 Years (per annum)	Price/Earnings (avg. for comparison categories)	PEG Ratio (avg. for comparison categories)

Current Estimate

EPS Trends

Surprise %

Difference

30 Days Ago 60 Days Ago 90 Days Ago

7 Days Ago

Up Last 30 Days

Down Last 30

Days

Down Last 90

Days

Up Last 7 Days

EPS Revisions

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S&P 500

Sector

Industry

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Growth Est

Current Qtr.

Next Qtr.

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-11.6%

366.8% -21.2%

4.5%

-3.9% -8.3%

-2.9%

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25.6% 4.9%

8.4%

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Next Year This Year

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Past 5 Years (per

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Next 5 Years (per

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Price/Earnings

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PEG Ratio (avg.

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60-unf	0.17	0.12	-0.05	-29.4%	Next Year Dec-10	2.77	2.77	2.79	2.80	2.79	Next Year	Dec-10	0		0		S&P 500	-21.2%	366.8%	-4.9%	25.6%
Mar-09	1.69	1.78	60.0	5.3%	Current Year Dec-09	2.67	2.67	2.71	2.76	2.76	Current Year	Dec-09	0	_	0		Sector	-7.7%	4.5%	-4.2%	8.4%
Dec-08	1.21	1.25	0.04	3.3%	Next Qtr Dec-09	1.20	1.20	1.18	1.19	1.20	Next Qtr	Dec-09	0	2	0		Industry	-11.6%	-3.9%	-8.3%	9.1%
Sep-08	-0.28	-0.38	-0.10	-35.7%	Current Qtr Sep-09	-0.36	-0.36	-0.37	-0.34	-0.34	Current Qtr	Sep-09	0	2	0		NWN 22	5.3%	4.0%	3.5%	3.7%
Earnings History	EPS Est	EPS Actual	Difference	Surprise %	EPS Trends	Current Estimate	7 Days Ago	30 Days Ago	60 Days Ago	90 Days Ago		EPS Revisions	Up Last 7 Days	Up Last 30 Days	Down Last 30 Days	Down Last 90 Days	Growth Est	Current Qtr.	Next Qtr.	This Year	Next Year

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Price/Earnings

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Past 5 Years (per

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6.49%

5.17%

Next 5 Years (per

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				-	-								-				~			PERSONAL SAVINGS from American Express	
0.05	7.4%	Next Year Oct-10	1.60	1.60	1.65	1.62	1.62	Next Year Oct-10	0	0	0		S&P 500	-21.2%	366.8%	-4.9%	25.6%	N/A	N/A	17.16	N/A
-0.02	-1.8%	Current Year Oct-09	1.56	1.56	1.57	1.55	1.54	Current Year Oct-09	0	0.	0		Sector	-7.7%	4.5%	-4.2%	8.4%	N/A	7.66%	12.93	1.69
-0.05	-38.5%	Next Qtr Oct-09	-0.14	-0.14	-0.14	-0.15	-0.12	Next Qtr Oct-09	0	0	0		Industry	-11.6%	-3.9%	-8.3%	9.1%	N/A	6.49%	13.8	2.13
0.04	28.6%	Current Qtr Jul-09	-0.11	-0.11	-0.11	-0.11	-0.10	Current Qtr Jul-09	0	0	0		PNY	-10.0%	22.2%	4.7%	2.6%	7.701%	6.2%	16.41	2.65
Difference	Surprise %	EPS Trends	Current Estimate	7 Days Ago	30 Days Ago	60 Days Ago	90 Days Ago	EPS Revisions	Up Last 7 Days	Up Last 30 Days	Down Last 30 Days	Down Last 90 Days	Growth Est	Current Qtr.	Next Qtr.	This Year	Next Year	Past 5 Years (per annum)	Next 5 Years (per annum)	Price/Earnings (avg. for comparison categories)	PEG Ratio (avg. for comparison categories)

Difference	90.0-	-0.01	0.13	-0.11	to the second control of the second control
Surprise %	-60.0%	-1.5%	%8.6	-42.3%	
	Current Otr	Next Of	Current Year	Next Year	
EPS Trends	Sep-09	Dec-09	Dec-09	Dec-10	
Current Estimate	90.0	0.73	2.40	2.64	
7 Days Ago	90.0	0.72	2.42	2.65	
30 Days Ago	0.05	0.68	2.44	2.65	
60 Days Ago	0.05	99.0	2.44	2.55	
90 Days Ago	0.05	0.68	2.44	2.55	
EPS Revisions	Current Qtr Sep-09	Next Qtr Dec-09	Current Year Dec-09	Next Year Dec-10	
Up Last 7 Days	_	1	0	0	
Up Last 30 Days	4	2	0	0	Ž Ž
Down Last 30 Days	0	0			
Down Last 90 Days					
Growth Est	SJI	Industry	Sector	S&P 500	
Current Qtr.	20.0%	-11.6%	-7.7%	-21.2%	
Next Qtr.	%0.6	-3.9%	4.5%	366.8%	
This Year	2.7%	-8.3%	-4.2%	4.9%	-
Next Year	10.0%	9.1%	8.4%	25.6%	NEO MEDITE
Past 5 Years (per annum)	21.461%	N/A	N/A	N/A	S 13 13 13 13 13 13 13 13 13 13 13 13 13
Next 5 Years (per annum)	9.63%	6.49%	7.66%	N/A	PERSONAL SAVINGS
Price/Earnings					
(avg. for comparison categories)	14.85	13.8	12.93	17.16	Azzonla offinal by Athalica Ezyezz Bank, F30. AEASIEI FUL
PEG Ratio (avg. for comparison categories)	1.54	2.13	1.69	VA	

SWX: Analyst Estimates for SOUTHWEST GAS CP - Yahoo! Finance

8/23/2009

-0.30 -0.45 0.01	% -29.7% -11.8%	Current Qtr Next Qtr Current Year Next Year Sep-09 Dec-09 Dec-09 Dec-10	-0.34 1.14 1.80 2.03	-0.34 1.14 1.80 2.03	-0.28 1.07 1.79 2.03	-0.28 1.03 1.80 2.03	-0.28 1.03 1.80 2.03	Current Qtr Next Qtr Current Year Next Year Sep-09 Dec-09 Dec-10	0 0 0 0	0 2 1 1 1	0 0 0 0		SWX Industry Sector S&P 500	10.5% -11.6% -7.7% -21.2%	60.6% -3.9% 4.5% 366.8%	29.5% -8.3% -4.2% -4.9%	12.8% 9.1% 8.4% 25.6%	10.268% N/A N/A N/A	5.67% 6.49% 7.66% N/A	14.02 13.8 12.93 17.16	
Difformation	. 0	Cr EPS Trends	Current Estimate -0.3	7 Days Ago -0.3	30 Days Ago -0.2			Co EPS Revisions	Up Last 7 Days 0	Up Last 30 Days 0	Down Last 30 0 Days	Down Last 90 Days	Growth Est	Current Qtr. 10.	Next Qtr. 60.	This Year 29.	Next Year 12.	Past 5 Years (per 10. annum)	Next 5 Years (per 5.6 annum)	Price/Earnings (avg. for comparison categories)	PEG Ratio (avg.

Difference	0.11	90.0	-0.04	0.08	
Surprise %	33.3%	6.2%	-2.4%	266.7%	
EPS Trends	Current Qtr Sep-09	Next Otr Dec-09	Current Year Sep-09	Next Year Sep-10	
Current Estimate	-0.27	1.04	2.48	2.43	
7 Days Ago	-0.27	1.04	2.46	2.42	
30 Days Ago	-0.18	1.04	2.44	2.42	
60 Days Ago	-0.23	1.04	2.38	2.40	
90 Days Ago	-0.23	1.04	2.38	2.40	
EPS Revisions	Current Qtr Sep-09	Next Qtr Dec-09	Current Year Sep-09	Next Year Sep-10	
Up Last 7 Days	0	0	-	~	
Up Last 30 Days	0	0	_	~	
Down Last 30 Days		0	-	0	
Down Last 90 Days					
Growth Est	WGL	Industry	Sector	S&P 500	
Current Qtr.	-22.7%	-11.6%	-7.7%	-21.2%	
Next Qtr.	1.0%	-3.9%	4.5%	366.8%	
This Year	6.4%	-8.3%	-4.2%	-4.9%	
Next Year	-2.0%	9.1%	8.4%	25.6%	
Past 5 Years (per annum)	-23.419%	N/A	N/A	N/A	
Next 5 Years (per annum)	4.5%	6.49%	7.66%	N/A	
Price/Earnings (avg. for comparison categories)	13.67	13.8	12.93	17.16	TIMES Less Build Sunething Together
PEG Ratio (avg. for comparison categories)	3.04	2.13	1.69	N/A	

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AGL Earning Estimates, Earnings Surprises, Consensus EPS, Trend Earnings, Growth Rates - MSN Money









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AGL Resources Inc: Earnings Growth Rates

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Next 5 Years

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	FY 2010	+6.00%	+8.10%	+26.70%
	FY 2009	0.00%	+1.60%	+6.90%
10	Last 5 Years	+5.70%	+11.80%	-2.70%
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Zacks Industry: UTIL-GAS DISTR

Zacks data updated daily.

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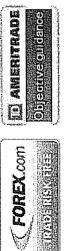
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Atmos Energy Corp: Earnings Growth Rates

Earnings Estimates | Earnings Surprise | Consensus EPS Trend | Earnings Growth Rates

Industry Farmings (Growth Rates (Next-5") ears) Company 5,00% 9500'0 -5,00%

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Earnings Growth Rates	Last 5 Years	FY 2009	FY 2010	Next 5 Years	09 P/E
Company	+4.90%	+5.10%	+3.60%	+2.00%	13.30
Industry	+11.80%	+1.60%	+8.10%	+8.40%	15.60
S&P 500	-2.70%	+6.90%	+26.70%	NA	19.40

Zacks Industry: UTIL-GAS DISTR

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GAS Earning Estimates, Earnings Surprises, Consensus EPS, Trend Earnings, Growth Rates - MSN Money

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Nicor Inc. Earnings Growth Rates

Earnings Estimates | Earnings Surprise | Consensus EPS Trend | Earnings Growth Rates

Company	Industry			
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Earnings Growth Rates	Last 5 Years	FY 2009	FY 2010	Next 5 Years	09 P/E
Company	+1.30%	-1.80%	+9.20%	+4.20%	14.60
Industry	+11.80%	+1.60%	+8.10%	+8,40%	15.60
S&P 500	-2.70%	+6.90%	+26.70%	NA	19.40

Zacks Industry: UTIL-GAS DISTR

Zacks data updated daily.

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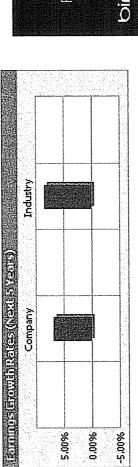
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Northwest Natural Gas Co: Earnings Growth Rates

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Zacks Industry: UTIL-GAS DISTR

Zacks data updated daily.

Data providers

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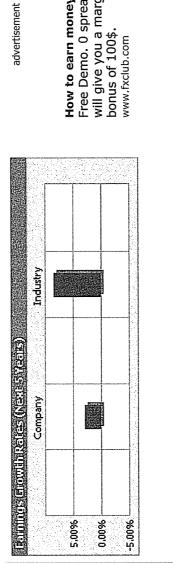
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Laclede Group Inc: Earnings Growth Rates

Earnings Estimates | Earnings Surprise | Consensus EPS Trend | Earnings Growth Rates



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Earnings Growth Rates	Last 5 Years	FY 2009	FY 2010	Next 5 Years	09 P/E
Company	+10.40%	+6.50%	-13.50%	+3,00%	12.00
Industry	+11.80%	+1.60%	+8.10%	+8,40%	15.60
S&P 500	-2.70%	+6.90%	+26.70%	NA	19.40

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	+8.10%	+8,40%	15.60
2,70% +6.90%	+26.70%	NA	19.40

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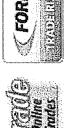
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Earnings Growth Rates	Last 5 Years	FY 2009	FY 2010	Next 5 Years	09 P/E
Company	+10.60%	+5.60%	+10.40%	+6.50%	14.90
Industry	+11.80%	+1.60%	+8.10%	+8,40%	15.60
S&P 500	-2.70%	+6.90%	+26.70%	NA	19.40

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Earnings Growth Rates	Last 5 Years	FY 2009	FY 2010	Next 5 Years	09 P/E
Company	+0.70%	+27.10%	+14.00%	+6.00%	14.20
Industry	+11.80%	+1.60%	+8.10%	+8.40%	15.60
S&P 500	-2.70%	+6.90%	+26.70%	NA	19.40
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Earnings Growth Rates	Last 5 Years	FY 2009	FY 2010	Next 5 Years	09 P/E
Company	+7.70%	+4.70%	-1.00%	+6.70%	13.80
Industry	+11.80%	+1.60%	+8.10%	+8,40%	15.60
S&P 500	-2.70%	+6.90%	+26.70%	NA	19.40

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Response of the Division to Narragansett Electric Company

Set I

NGRID 1-6

Please refer to the Direct Testimony of Matthew I. Kahal at page 35 lines 21 - 24 and page 3 Schedule MIK-4. Please provide a reference to the source of these CNN growth rates. Also, please state whether these growth rates are compiled by other sources and are published by CNN, or are the growth rates compiled directly by CNN. If they are obtained from other sources, please provide those citations.

Response

Please see response to NGRID 1-5. The CNN long-term earnings growth rates are based on analyst estimates provided to CNN. This is evident from the fact that CNN only reports the "median" growth rate for a company and lists the high and low analyst growth rate estimates, along with the number of "brokers" providing estimates. The identities of securities analysts contributing to the results published by CNNfn are not revealed.

Response of the Division to Narragansett Electric Company

Set I

NGRID 1-7 Please refer to the Direct Testimony of Matthew I. Kahal at page 41 lines 17-20 and page 2 of Schedule MIK-5. Please provide the corresponding dividends and prices in hard-copy and electronic form with all formulas intact for the monthly dividend yields for March 2009 through August 2009.

Response

Please see the response to NGRID 1-5. Mr. Kahal did not compile dividend figures or stock prices. Rather, he used the monthly dividend yields reported by Standard & Poors. All data that he utilized for that purpose are provided on page 2 of Schedules MIK-4 and MIK-5.

Response of the Division to Narragansett Electric Company

Set I

NGRID 1-8 Please refer to the Direct Testimony of Matthew I. Kahal at page 42 lines 1-5 and page 3 of Schedule MIK-5. Please provide a hard copy of the source documents for First Call, Zacks and CNN growth rates for each company.

Response

The requested hard copy documents are provided as attachments to this response, except for CNN which are not available in hard copy form. See response to NGRID 1-5.

Attachment to

Response to NGRID 1-8

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0.21	84.0%	Next Year Dec-10	1.56	1.56	1.56	1.56	2.00	Next Year Dec-10	0	0	0		S&P 500	-21.2%	366.8%	-4.9%	25.6%	N/A	N/A	17.16	N/A
0.36	144.0%	Current Year Dec-09	1.50	1.50	1.49	1.49	1.70	Current Year Dec-09	0	τ	0		Sector	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
-0.02	-5.0%	Next Qtr Dec-09	0.26	0.26	0.26	0.26	0.47	Next Qfr Dec-09	0	0	0		Industry	N/A	N/A	N/A	N/A	N/A	N/A	Ψ/Z	N/A
-0.04	-8.9%	Current Qtr Sep-09	0.41	0.41	0.42	0.42	0.43	Current Otr Sep-09	0	0	0		ç	%0.0	-31.6%	-1.3%	4.0%	13.832%	8.9%	12.77	1.43
Difference	Surprise %	EPS Trends	Current Estimate	7 Days Ago	30 Days Ago	60 Days Ago	90 Days Ago	EPS Revisions	Up Last 7 Days	Up Last 30 Days	Down Last 30 Days	Down Last 90 Days	Growth Est	Current Qtr.	Next Qtr.	This Year	Next Year	Past 5 Years (per annum)	Next 5 Years (per annum)	Price/Earnings (avg. for comparison categories)	PEG Ratio (avg. for comparison categories)

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Difference	80.0	-0.01	0.05	0.13	
Surprise %	20.5%	-2.1%	9.1%	38.2%	
EPS Trends	Current Qtr Sep-09	Next Qtr Dec-09	Current Year Dec-09	Next Year Dec-10	
Current Estimate	0.41	0.41	1.84	2.02	
7 Days Ago	0.41	0.41	1.83	2.02	
30 Days Ago	0.44	0.43	1.83	2.02	
60 Days Ago	0.45	0.42	1.83	2.02	
90 Days Ago	0.44	0.42	1.83	2.02	
EPS Revisions	Current Otr Sep-09	Next Qtr Dec-09	Current Year Dec-09	Next Year Dec-10	348
Up Last 7 Days	0	0	0	0	
Up Last 30 Days	0	0	ဗ	0	r,
Down Last 30 Days		-	0	0	
Down Last 90 Days					AMO D
Growth Est	N	Industry	Sector	S&P 500	
Current Qtr.	-12.8%	-6.8%	-7.7%	-21.2%	
Next Qtr.	-10.9%	9.1%	4.5%	366.8%	
This Year	-1.1%	-2.8%	-4.2%	-4.9%	
Next Year	9.8%	8.1%	8.4%	25.6%	
Past 5 Years (per annum)	22.635%	N/A	N/A	N/A	
Next 5 Years (per annum)	8.5%	8.06%	%99'.	N/A	SOUTHWESTCOM
Price/Earnings (avg. for comparison categories)	13.21	12.64	12.93	17.16	<u>ELLECT PÄRNETS</u> ADDITIONAC: PAXES FEES. AND EXCLUSIONS APPLY.
PEG Ratio (avg. for comparison categories)	1.55	1.57	1.69	N/A	

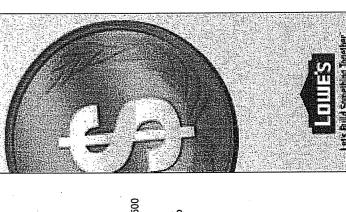
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0.03	%0.9	Next Year Dec-10	2.48	2.47	2.48	2.48	2.49	Next Year Dec-10		2	0		S&P 500	-21.2%	366.8%	-4.9%	25.6%	N/A	N/A	17.16	N/A
0.02	3.6%	Current Year Dec-09	2.37	2.36	2.36	2.36	2.35	Current Year Dec-09	-		0		Sector	-7.7%	4.5%	-4.2%	8.4%	N/A	7.66%	12.93	1.69
-0.02	-4.9%	Next Qtr Dec-09	0.44	0.44	0.44	0.44	0.45	Next Qtr Dec-09	0	0	0		Industry	-6.8%	9.1%	-2.8%	8.1%	N/A	8.06%	12.64	1.57
0.01	1.3%	Current Qtr Sep-09	0.83	0.83	0.84	0.84	0.84	Current Qtr Sep-09	0	0	0		NST	3.7%	12.8%	%8.9	4.6%	6.362%	5.5%	13.47	2.45
Difference	Surprise %	EPS Trends	Current Estimate	7 Days Ago	30 Days Ago	60 Days Ago	90 Days Ago	EPS Revisions	Up Last 7 Days	Up Last 30 Days	Down Last 30 Days	Down Last 90 Days	Growth Est	Current Qtr.	Next Qtr.	This Year	Next Year	Past 5 Years (per annum)	Next 5 Years (per annum)	Price/Earnings (avg. for comparison categories)	PEG Ratio (avg. for comparison categories)

POM: Analyst Estimates for PEPCO HOLDINGS INC - Yahoo! Finance

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-0.13	-54.2%	Next Year Dec-10	1.40	1.44	1.63	1.66	1.66	Next Year	Dec-10	0	0			S&P 500	-21.2%	366.8%	-4.9%	25.6%
-0.12	-41.4%	Current Year Dec-09	1.08	1.14	1.38	1.44	1.45	Current Year	Dec-09	0	0			Sector	-7.7%	4.5%	-4.2%	8.4%
0.02	%2'9	Next Qtr Dec-09	0.23	0.28	0.28	0.24	0.24	Next Qtr	Dec-09	0				Industry	-6.8%	9.1%	-2.8%	8.1%
-0.11	-15.7%	Current Qtr Sep-09	0.48	0.54	0.54	0.52	0.52	Current Qtr	Sep-09	0	2		·	МОЧ	-18.6%	-28.1%	-44.0%	29.6%
Difference	Surprise %	EPS Trends	Current Estimate	7 Days Ago	30 Days Ago	60 Days Ago	90 Days Ago		Ero revisions	Up Last 7 Days	Up Last 30 Days	Down Last 30 Days	Down Last 90 Days	Growth Est	Current Qtr.	Next Qtr.	This Year	Next Year



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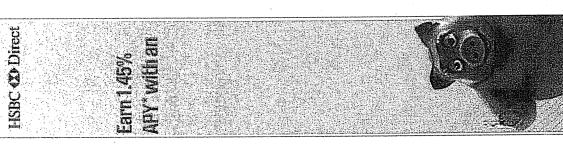
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Consolidated Edison Inc: Earnings Growth Rates

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Earnings Growth Rates	Last 5 Years	FY 2009	FY 2010	Next 5 Years	09 P/E
Company	+1.00%	+4.20%	+5.40%	+3.80%	13.00
Industry	+2.60%	-3.10%	+11.40%	+6.90%	19.00
S&P 500	-2.70%	+6.90%	+26.70%	NA	19.40

Zacks Industry: UTIL-ELEC PWR

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Northeast Utilities: Earnings Growth Rates

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Earnings Growth Rates	Last 5 Years	FY 2009	FY 2010	Next 5 Years	09 P/E
Company	+8.20%	-1.70%	+9.60%	+7.70%	13,30
Industry	+2.60%	-3.10%	+11.40%	+6.90%	19.00
S&P 500	-2.70%	+6.90%	+26.70%	NA	19.40

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ww		FY 2010	+24,10%	+11,40%	+26,70%	
		FY 2009	-38.20%	-3.10%	+6.90%	
	e calls	Last 5 Years	+6.00%	+2,60%	-2.70%	
25.00%	Listen to earnings release conference calls	Earnings Growth Rates	Company	Industry	S&P 500	

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	FY 2010	+4.00%	+11.40%	+26.70%	
	FY 2009	+1.30%	-3.10%	+6.90%	
10	Last 5 Years	+4.30%	+2.60%	-2.70%	
Listen to earnings release conference calls	Earnings Growth Rates	Company	Industry	S&P 500	

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Next 5 Years

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Narragansett Electric Company R.I.P.U.C. Docket No. 4065

Response of the Division to Narragansett Electric Company

Set I

NGRID 1-9 Please refer to the Direct Testimony of Matthew I. Kahal at page 44 lines 24-25 and page 3 Schedule MIK-6. Please provide a hard copy of the Yahoo Finance and MSN Money betas. Please describe the methodology used by Yahoo Finance and MSN Money to compute their betas. Specifically, please provide independent variable used by each service, the frequency of the measurement period, whether dividends have been included in the calculations, and whether the betas have been adjusted for regression bias or other reasons.

Response

The requested hard copies are provided as attachments to this response. Please note that these betas were utilized for comparative purposes only and were not used for cost of capital estimation.

The MSN and YahooFinance betas appear to be very similar. YahooFinance indicates that the financial statistics it publishes, including beta, are provided by "Capital IQ", which is a business unit of Standard & Poors. YahooFinance defines beta as follows:

The Beta used is Beta of Equity. Beta is the monthly price change of a particular company relative to the monthly change of the S&P 500. The time period for Beta is 3 years (36 months) when available.

Attachment to

Response to NGRID 1-9

Exchange: NYSE

CH Energy Group, Inc. (CH Energy Group) is the holding company of Central Hudson Gas & Electric Corporation (Central Hudson) and Central Hudson Enterprises Corporation (CHEC). Central Hudson, the regulated electric and natural gas subsidiary, has one wholly owned subsidiary, Phoenix Development Company, Inc. CHEC, the parent company of CH Energy Group's unregulated businesses and investments, has two wholly owned subsidiaries, Griffith Energy Services, Inc. (Griffith) and CH-Auburn. The Company has three segments: regulated electric utility business and regulated natural gas utility business of Central Hudson: the unregulated fuel distribution business of Griffith, and other businesses and investments, which includes the investments and business development activities of CH Energy Group and the renewable energy and investment activities of CHEC, including its ownership interests in ethanol, wind, and biomass energy projects.

Stock Activity

Last Price	44.86
52 Week High	52.66
52 Week Low	33.39
Volume	31,513
Average Daily Volume (13wk)	49,212
50 Day Moving Average	47.61
200 Day Moving Average	45.89
Volatility (beta)	0.39

Detailed quote Financial data in U.S. dollars

Stock Price History

	Change	Relative Strength
Last 3 Months	-1.1%	22_
Last 6 Months	3.2%	23
Last 12 Months	2.5%	70
		Historical charts

Institutional Statistics

Analyst Consensus	Hold
Institutional Ownership	54.30%

More Analyst Ratings

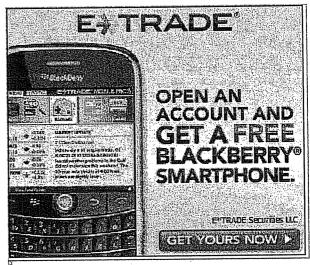
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MSN Money

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Financials

	Last 12 Months	5 Year Growth
Sales	1.2 Bil	10.6%
Income	35.8 Mil	-4.4%
Dividend Rate	2.16	0.00%
Dividend Yield	4.80%	4.50%

More financials

Fundamental Data

Debt/Equity Ratio	0.87
Gross Margin	13.63%
Net Profit Margin	3.08%
Total Shares Outstanding	15.8 Mil
Market Capitalization	708.34 Mil
Earnings/Share	2.26
Stock Scouter Rating	[5]

More financial ratios

Earnings Estimates

Qtr(9/09) EPS Estimate	0.33
FY(12/09) EPS Estimate	2.45
Current P/E	19.90
FY(12/10) EPS Estimate	2.90
Forward P/E	15.47
Next Earnings Release: N/A	

Central Vermont Public Service Corporation, is engaged in the purchase, production, transmission, distribution and sale of electricity. The Company serves about 159,000 retail customers in nearly two-thirds of the towns, villages and cities in Vermont. The Company's wholly owned subsidiaries include Custom Investment Corporation (Custom), which was established for the purpose of holding passive investments, including the stock of the Company's subsidiaries; C.V. Realty, Inc., a real estate company, which owns, buys, sells and leases real and personal property and interests therein related to the utility business; Central Vermont Public Service Corporation (CVPSC), East Barnet Hydroelectric, Inc., formed for the purpose of financing and constructing a hydroelectric facility in Vermont, Catamount Resources Corporation (CRC), for the purpose of holding the investments in unregulated business oppurtunities, and Connecticut Valley Electric Company, Inc.

Stock Activity

	Last Price	19.90
***************************************	52 Week High	26.32
34741744WWW	52 Week Low	15.16
	Volume	35,094
	Average Daily Volume (13wk)	51,786
fyi	50 Day Moving Average	18.86
***************************************	200 Day Moving Average	19.29
	Volatility (beta)	0.68

Detailed quote Financial data in U.S. dollars

Stock Price History

	Change	Relative Strength
Last 3 Months	11.1%	43
Last 6 Months	3.0%	23
Last 12 Months	-19.9%	44

Historical charts

Institutional Statistics

Analyst Consensus	NA
Institutional Ownership	51.80%

More Analyst Ratings

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Financials

		Last 12 Months	5 Year Growth
	Sales	339.8 Mil	2.3%
	Income	18.5 Mil	0.1%
fyi	Dividend Rate	0.92	0.89%
	Dividend Yield	4.66%	3.80%

More financials

Fundamental Data

Debt/Equity Ratio	0.81
Gross Margin	16.77%
Net Profit Margin	5.55%
Total Shares Outstanding	11.7 Mil
Market Capitalization	232.28 Mil
Earnings/Share	1.65
Stock Scouter Rating	9

More financial ratios

No earnings estimates data available.

Consolidated Edison, Inc. (Con Edison) is the holding company of Consolidated Edison Company of New York, Inc. (Con Edison of New York), and Orange and Rockland Utilities, Inc. (O&R), both of which are regulated utilities. Con Edison's principal business segments are Con Edison of New York's regulated electric, gas and steam utility segments, O&R's regulated electric and gas utility segments and Con Edison's competitive energy businesses. Con Edison of New York provides electric service in all of New York City (except part of Queens) and Westchester County, an approximately 660 square mile service area with a population of more than nine million. O&R, along with its wholly owned utility subsidiaries, Rockland Electric Company (RECO) and Pike County Light & Power Company (Pike), provide electric service in southeastern New York and in adjacent areas of northern New Jersey and eastern Pennsylvania, an approximately 1,350 square mile service area.

Stock Activity

	Last Price	40.99
*****	52 Week High	44.86
	52 Week Low	. 32.56
A	Volume	1.65 Mil
	Average Daily Volume (13wk)	1.75 Mil
fyi	50 Day Moving Average	39.75
.,	200 Day Moving Average	38.24
.,	Volatility (beta)	0.27

Detailed quote Financial data in U.S. dollars

Stock Price History

	Change	Relative Strength
Last 3 Months	12.4%	45
Last 6 Months	7.1%	26
Last 12 Months	-4.4%	62

Historical charts

Institutional Statistics

Analyst Consensus	Hold

Institutional Ownership	42.10%

More Analyst Ratings

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Financials

•		Last 12 Months	5 Year Growth
	Sales	13.1 Bil	6.7%
***************************************	Income	672.0 Mil	7.8%
fyi	Dividend Rate	2.36	0.88%
***********	Dividend Yield	5.76%	5.10%

More financials

Fundamental Data

Debt/Equity Ratio	1.08
Gross Margin	17.14%
Net Profit Margin	5.20%
Total Shares Outstanding	275.0 Mil
Market Capitalization	11.27 Bil
Earnings/Share	2.45
Stock Scouter Rating	FARTHER STATE

More financial ratios

Earnings Estimates fyi

Qtr(9/09) EPS Estimate	1.05
FY(12/09) EPS Estimate	3.11
Current P/E	16.70
FY(12/10) EPS Estimate	3.29
Forward P/E	12.46
Next Farnings Release: N/A	

More analyst estimates

Data providers

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MSN Money

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Northeast Utilities (NU) is a public utility holding company engaged in the energy delivery business. The Company operates its business through its four wholly owned regulated utilities. The Connecticut Light and Power Company (CL&P) is a regulated electric utility, which serves residential, commercial and industrial customers in parts of Connecticut. Public Service Company of New Hampshire (PSNH) is a regulated electric utility, which serves residential, commercial and industrial customers in parts of New Hampshire. Western Massachusetts Electric Company (WMECO) is a regulated electric utility, which serves residential, commercial and industrial customers in parts of western Massachusetts. Yankee Gas Services Company (Yankee Gas) is a regulated gas utility, which serves residential, commercial and industrial customers in Connecticut. The Company operates in three business segments: the electronic distribution segment, the natural gas segment and the electric transmission segment.

tock Activity	
Last Price	23.79
52 Week High	26.23
52 Week Low	17.16
Volume	1.35 Mil
Average Daily Volume (13wk)	1.21 Mil
50 Day Moving Average	23.49
200 Day Moving Average	22.42
Volatility (beta)	0.49
	5

Detailed quote Financial data in U.S. dollars

Stock Price History

	Change	Relative Strength
Last 3 Months	9.3%	40
Last 6 Months	9.8%	28
Last 12 Months	-7.0%	59

Historical charts

Institutional Statistics

Analyst Consensus	Moderate Buy
Institutional Ownership	77.00%

More Analyst Ratings

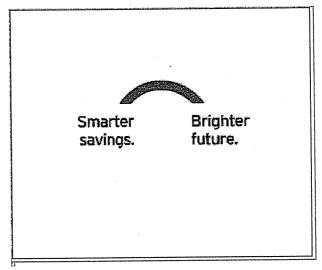
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Financials

	Last 12 Months	5 Year Growth
Sales	5.8 Bil	-0.5%
Income	325.1 Mil	17.5%
Dividend Rate	0.95	7.49%
Dividend Yield	4.00%	3.00%

More financials

Fundamental Data

Debt/Equity Ratio	1.77
Gross Margin	NA
Net Profit Margin	5.73%
Total Shares Outstanding	175.3 Mil
Market Capitalization	4.17 Bil
Earnings/Share	2.00
Stock Scouter Rating	8

More financial ratios

Earnings Estimates

Qtr(9/09) EPS Estimate	0.39
FY(12/09) EPS Estimate	1.83
Current P/E	11.90
FY(12/10) EPS Estimate	2.00
Forward P/E	11.90
Next Farnings Release: N/A	

business. The Company, through its subsidiaries, is involved in serving approximately 1.4 million customers in Massachusetts, including approximately 1.1 million electric distribution customers in 81 communities and approximately 300,000 natural gas distribution customers in 51 communities. NSTAR derives its revenues from the sale of energy, distribution and transmission services to customers. NSTAR's operating segments are the electric and natural gas utility operations that provide energy delivery services in 107 cities and towns in Massachusetts.

Stock Activity

Last Price	32.06
52 Week High	36.94
52 Week Low	25.67
Volume	570,121
Average Daily Volume (13wk)	484,439
50 Day Moving Average	31.91
200 Day Moving Average	32.07
Volatility (beta)	0.25

Detailed quote Financial data in U.S. dollars

Stock Price History

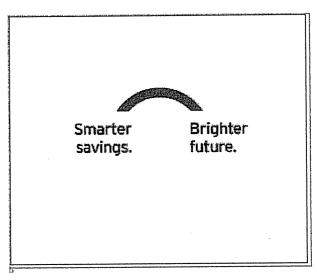
	Change	Relative Strength
Last 3 Months	3.8%	33
Last 6 Months	2.4%	22
Last 12 Months	-5.1%	61
		Historical charts

Institutional Statistics

Analyst Consensus	Hold
Institutional Ownership	47.40%

More Analyst Ratings

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Financials

	Last 12 Months	5 Year Growth
Sales	3.4 Bil	2.8%
Income	245.9 Mil	5.5%
Dividend Rate	1.50	5.55%
Dividend Yield	4.65%	3.90%

More financials

Fundamental Data

Debt/Equity Ratio	1.65
Gross Margin	32.64%
Net Profit Margin	7.37%
Total Shares Outstanding	106.8 Mil
Market Capitalization	3.42 Bil
Earnings/Share	2.30
Stock Scouter Rating	7

More financial ratios

Earnings Estimates

Qtr(9/09) EPS Estimate	0.83
FY(12/09) EPS Estimate	2.37
Current P/E	14.10
FY(12/10) EPS Estimate	2.49
Forward P/E	12.88
Next Earnings Release: N/A	

More analyst estimates

Data providers

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MSN Money

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Exchange : NYSE

Pepco Holdings, Inc. (Pepco Holdings) is a diversified energy company that, through its operating subsidiaries, is engaged in two businesses: distribution, transmission and default supply of electricity and the delivery and supply of natural gas (Power Delivery), and competitive energy generation, marketing and supply (Competitive Energy). The distribution, transmission and default supply of electricity and the delivery and supply of natural gas is conducted through Potomac Electric Power Company (Pepco), Delmarva Power and Light Company (DPL) and Atlantic City Electric Company (ACE). The competitive energy generation, marketing and supply is conducted through subsidiaries of Conectiv Energy Holding Company (Conectiv Energy) and Pepco Energy Services, Inc. and its subsidiaries (Pepco Energy Services). PHI Service Company provides legal, accounting, treasury, tax, purchasing and information technology services to Pepco Holdings and its operating subsidiaries.

Stock Activity

	Last Price	14.97
	52 Week High	23.93
	52 Week Low	10.07
***************************************	Volume	2.41 Mil
	Average Daily Volume (13wk)	2.46 Mil
fyi	50 Day Moving Average	14.27
No hard descriptions and	200 Day Moving Average	14.30
***************************************	Volatility (beta)	0.57
***************************************		0.57

Detailed quote Financial data in U.S. dollars

Stock Price History

	Change	Relative Strength
Last 3 Months	14.5%	49
Last 6 Months	17.5%	35
Last 12 Months	-33.0%	30
		Historical charts

Institutional Statistics

Analyst Consensus	Hold
Institutional Ownership	54.50%

More Analyst Ratings

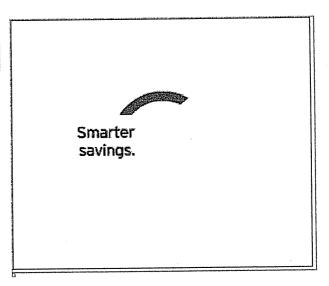
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Financials

	2		
		Last 12 Months	5 Year Growth
	Sales	10.1 Bil	8.0%
	Income	256.0 Mil	24.2%
fyi	Dividend Rate	1.08	1.55%
	Dividend Yield	7.16%	4.40%

More financials

Fundamental Data

Debt/Equity Ratio	1.53
Gross Margin	13.34%
Net Profit Margin	2.53%
Total Shares Outstanding	220.8 Mil
Market Capitalization	3.31 Bil
Earnings/Share	1.26
Stock Scouter Rating	8

More financial ratios

Earnings Estimates

Qtr(9/09) EPS Estimate	0.46
FY(12/09) EPS Estimate	1.09
Current P/E	12.00
FY(12/10) EPS Estimate	1.42
Forward P/E	10.54
Nevt Farnings Release: N/A	

UIL Holdings Corporation (UIL Holdings), is engaged in operating its regulated utility business. The utility business consists of the electric transmission and distribution operations of The United Illuminating Company (UI). UIL Holdings also has a non-utility business, United Capital Investments, Inc. (UCI), which primarily holds passive minority ownership interests in two investment funds. As of December 31, 2008, the non-utility businesses included a minority ownership interest in Bridgeport Energy, LLC (BE) held by United Bridgeport Energy, Inc. (UBE), until the completion of the sale of that interest to an affiliate of Duke Energy on March 28, 2006; UCI's minority ownership interest in Cross-Sound Cable Company, LLC (Cross-Sound) until the completion of the sale of that interest to Babcock & Brown Infrastructure Ltd. on February 27, 2006, and the operations of Xcelecom, Inc. (Xcelecom), until the sale of that business effective December 31, 2006.

Stock Activity

	Last Price	26.53
	52 Week High	35.70
	52 Week Low	17.00
	Volume	91,071
100	Average Daily Volume (13wk)	140,261
	50 Day Moving Average	25 . 47
******	200 Day Moving Average	24.41
******	Volatility (beta)	0.73
*****	Physical Principle Principle (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (101) (

Detailed quote Financial data in U.S. dollars

Stock Price History

	Change	Relative Strength
Last 3 Months	21.6%	59
Last 6 Months	13.6%	31
Last 12 Months	-23.7%	39

Historical charts

Institutional Statistics

Analyst Consensus	Moderate Buy
Institutional Ownership	53.50%

More Analyst Ratings

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Financials

	Last 12 Months	5 Year Growth
Sales	933.8 Mil	-0.3%
Income	56.3 Mil	10.4%
Dividend Rate	1.73	0.00%
Dividend Yield	6.54%	5.20%

More financials

Fundamental Data

Debt/Equity Ratio	1.23
Gross Margin	NA
Net Profit Margin	6.03%
Total Shares Outstanding	29.9 Mil
Market Capitalization	794.03 Mil
Earnings/Share	2.17
Stock Scouter Rating	9 11 12 12 12 12 12 12 12 12 12 12 12 12

More financial ratios

Earnings Estimates

Qtr(9/09) EPS Estimate	0.69
FY(12/09) EPS Estimate	1.93
Current P/E	12.10
FY(12/10) EPS Estimate	2.00
Forward P/E	13.27
Next Farnings Release: N/A	

More analyst estimates

Data providers

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MSN Money

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Exchange: NYSE

AGL Resources Inc. (AGL Resources) is an energy services holding company whose principal business is the distribution of natural gas in six states: Florida, Georgia, Maryland, New Jersey, Tennessee and Virginia. The Company is involved in various related businesses, including retail natural gas marketing to end use customers primarily in Georgia; natural gas asset management and related logistics activities for its own utilities, as well as for non-affiliated companies; natural gas storage arbitrage and related activities, and the development and operation of high-deliverability underground natural gas storage assets. The Company also owns and operates a small telecommunications business that constructs and operates conduit and fiber infrastructure within select metropolitan areas. The Company manages its businesses through four segments: distribution operations, retail energy operations, wholesale services and energy investments, and a non-operating corporate segment.

Stock Activity

fyi	Last Price	34.66
	52 Week High	35.79
	52 Week Low	24.02
	Volume	290,262
	Average Daily Volume (13wk)	264,634
fyi	50 Day Moving Average	33.95
	200 Day Moving Average	30.62
	Volatility (beta)	0.42
fyi	50 Day Moving Average 200 Day Moving Average	33.95

Detailed quote Financial data in U.S. dollars

Stock Price History

	Change	Relative Strength
Last 3 Months	13.5%	47
Last 6 Months	29.9%	46
Last 12 Months	7.1%	74
		Historical charts

Institutional Statistics

Analyst Consensus	Hold
Institutional Ownership	58.60%

More Analyst Ratings

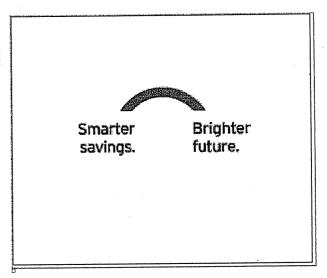
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Financials

Last 12 Months	5 Year Growth
2.7 Bil	23.3%
278.0 Mil	9.8%
1.72	8.64%
4.91%	4.10%
	2.7 Bil 278.0 Mil 1.72

More financials

Fundamental Data

Debt/Equity Ratio	1.23
Gross Margin	28.35%
Net Profit Margin	10.86%
Total Shares Outstanding	77.3 Mil
Market Capitalization	2.68 Bil
Earnings/Share	3.62
Stock Scouter Rating	NA
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More financial ratios

Earnings Estimates

Qtr(9/09) EPS Estimate	0.22
FY(12/09) EPS Estimate	2.70
Current P/E	9.70
FY(12/10) EPS Estimate	2.87
Forward P/E	12.08
Next Earnings Release: N/A	

Employees : **4,750** Exchange : **NYSE**

Atmos Energy Corporation (AEC) is engaged primarily in the regulated natural gas distribution and transmission and storage businesses, as well as other nonregulated natural gas businesses. The Company distributes natural gas through sales and transportation arrangements to approximately 3.2 million residential, commercial, public authority and industrial customers in 12 states. The Company operates in four segments: the natural gas distribution segment, which includes its regulated natural gas distribution and related sales operations; the regulated transmission and storage segment includes the regulated pipeline and storage operations of its Atmos Pipeline Texas Division.; the natural gas marketing includes a variety of nonregulated natural gas management services, and the pipeline, storage and other segment primarily is comprised of its nonregulated natural gas transmission and storage services.

Stock Activity

Last Price	28.19
52 Week High	28.95
52 Week Low	19.68
Volume	335,246
Average Daily Volume (13wk)	452,190
50 Day Moving Average	27.47
200 Day Moving Average	24.79
Volatility (beta)	0.52

Detailed quote Financial data in U.S. dollars

Stock Price History

	Change	Relative Strength
Last 3 Months	13.9%	48
Last 6 Months	20.7%	38
Last 12 Months	5.2%	72
		Historical charts

Institutional Statistics

Analyst Consensus	Hold
Institutional Ownership	57.60%

More Analyst Ratings

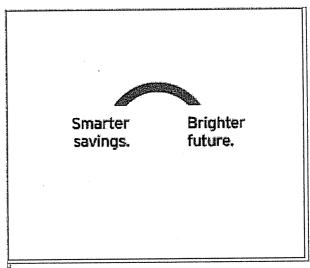
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Financials

	Last 12 Months	5 Year Growth
Sales	5.8 Bil	20.9%
Income	208.5 Mil	17.8%
Dividend Rate	1.32	1.61%
Dividend Yield	4.67%	4.60%

More financials

Fundamental Data

i dildanicitai baca	
Debt/Equity Ratio	0.99
Gross Margin	15.24%
Net Profit Margin	3.62%
Total Shares Outstanding	92.3 Mil
Market Capitalization	2.60 Bil
Earnings/Share	2.28
Stock Scouter Rating	9

More financial ratios

Earnings Estimates

Qtr(9/09) EPS Estimate	-0.08
FY(9/09) EPS Estimate	2.11
Current P/E	12.40
FY(9/10) EPS Estimate	2.17
Forward P/E	12.99
Next Farnings Pelease: N/A	,

Exchange : NYSE

The Laclede Group, Inc. (Laclede Group) is a public utility holding company. Laclede Group is committed to providing natural gas service through its regulated core utility operations, while engaging in non-regulated activities that provide sustainable growth. All of the Company's subsidiaries are wholly owned. The Regulated Gas Distribution segment includes Laclede Gas Company (Laclede Gas or the Utility), Laclede Group's largest subsidiary and core business unit. Laclede Gas is a public utility engaged in the retail distribution and sale of natural gas. The Non-Regulated Gas Marketing segment includes Laclede Energy Resources, Inc. (LER), a subsidiary engaged in the non-regulated marketing of natural gas and related activities. Other non-regulated subsidiaries provide less than 10% of revenues. In March 2008, Laclede Group announced that it has closed on the sale of 100% of its interest in SM&P Utility Resources, Inc.

· · · · · · · · · · · · · · · · · · ·	
Last Price	32.37
52 Week High	55.81
52 Week Low	29.26
Volume	88,195
Average Daily Volume (13wk)	159,006

 Volume
 88,195

 Average Daily Volume (13wk)
 159,006

 50 Day Moving Average
 33.11

 200 Day Moving Average
 37.02

 Volatility (beta)
 0.02

Detailed quote Financial data in U.S. dollars

Stock Price History

Stock Activity

	Change	Relative Strength
Last 3 Months	0.0%	24
Last 6 Months	-13.9%	11
Last 12 Months	-32.4%	31

Historical charts

Institutional Statistics

Analyst Consensus	Moderate Sell
Institutional Ownership	47.20%

More Analyst Ratings

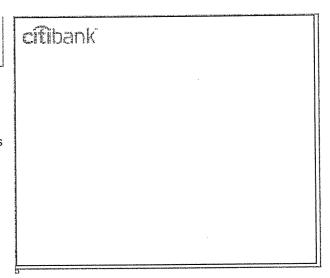
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Financials

	Last 12 Months	5 Year Growth
Sales	2.1 Bil	16.0%
Income	65.8 Mil	10.7%
Dividend Rate	1.54	2.28%
Dividend Yield	4.73%	4.10%

More financials

Fundamental Data

Debt/Equity Ratio	0.98
Gross Margin	-74.03%
Net Profit Margin	3.14%
Total Shares Outstanding	22.2 Mil
Market Capitalization	717.56 Mil
Earnings/Share	2.97
Stock Scouter Rating	LA ZAZARTAN

More financial ratios

Earnings Estimates

Qtr(9/09) EPS Estimate	-0.18
FY(9/09) EPS Estimate	2.89
Current P/E	10.90
FY(9/10) EPS Estimate	2.50
Forward P/E	12.95
Next Earnings Release: N/A	

Nicor Inc. (Nicor) is a holding company. The Company's primary business is gas distribution. The Company's subsidiaries include Nicor Gas, a distributor of natural gas, and Tropical Shipping, a transporter of containerized freight in the Bahamas and the Caribbean region. Nicor also owns several energy-related ventures, including Nicor Services, Nicor Solutions and Nicor Advanced Energy, which provide energy-related products and services to retail markets, and Nicor Enerchange, a wholesale natural gas marketing company. Nicor operates in two segments: gas distribution and shipping. The gas distribution segment is Nicor's principal business. The shipping segment transports containerized freight between Florida, the eastern coast of Canada, the Bahamas and the Caribbean region. The shipping segment also includes amounts related to cargo insurance coverage sold to its customers and other third parties.

Stock Activity

Last Price	36.92
52 Week High	49.31
52 Week Low	27.50
Volume	278,546
Average Daily Volume (13wk)	349,497
50 Day Moving Average	36.33
200 Day Moving Average	33.91
Volatility (beta)	0.34

Detailed quote Financial data in U.S. dollars

Stock Price History

	Change	Relative Strength
Last 3 Months	8.6%	39
Last 6 Months	10.2%	28
Last 12 Months	-22.3%	41

Historical charts

Institutional Statistics

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Institutional Ownership 57.10%	Institutional Ownership	57.10%

More Analyst Ratings

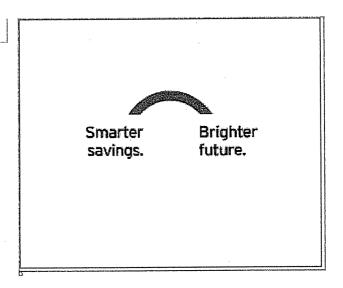
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Financials

	Last 12 Months	5 Year Growth
Sales	3.0 Bil	7.2%
Income	115.9 Mil	1.7%
Dividend Rate	1.86	0.00%
Dividend Yield	5.02%	4.60%

More financials

Fundamental Data

Debt/Equity Ratio	0.87
Gross Margin	-2.61%
Net Profit Margin	3.81%
Total Shares Outstanding	45.2 Mil
Market Capitalization	1.67 Bil
Earnings/Share	2.55
Stock Scouter Rating	8

More financial ratios

Earnings Estimates

Qtr(9/09) EPS Estimate	0.09
FY(12/09) EPS Estimate	2.57
Current P/E	14.50
FY(12/10) EPS Estimate	2.80
Forward P/E	13.19
Next Earnings Release: N/A	

Northwest Natural Gas Company, doing business as NW Natural, is principally engaged in the distribution of natural gas in Oregon and southwest Washington. The Company's has two business segments: local gas distribution and gas storage. Local gas distribution also referred to as the utility, which involves building and maintaining a pipeline distribution system, purchasing gas from producers and marketers, contracting for the transportation of gas over pipelines from the supply basins to its service territory, and reselling the gas to customers subject to rates and terms approved by the Oregon Public Utility Commission (OPUC) or by the Washington Utilities and Transportation Commission (WUTC). The gas storage business segment includes natural gas storage services provided to interstate and intrastate customers in the Pacific Northwest using underground gas storage and pipeline facilities which the Company owns and operates.

Stock Activity

Last Price	41.78
52 Week High	53.71
52 Week Low	36.61
Volume	104,921
Average Daily Volume (13wk)	117,022
50 Day Moving Average	43.05
200 Day Moving Average	42.88
Volatility (beta)	0.25

Detailed quote Financial data in U.S. dollars

Stock Price History

	Change	Relative Strength
Last 3 Months	-3.7%	19
Last 6 Months	-2.8%	16
Last 12 Months	-18.7%	45

Historical charts

Institutional Statistics

Analyst Consensus	Moderate Buy
Institutional Ownership	56.90%

More Analyst Ratings

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Financials

K KIIGIIGIGIG		
	Last 12 Months	5 Year Growth
Sales	1.0 Bil	11.2%
Income	73.5 Mil	8.8%
Dividend Rate	1.58	3.66%
Dividend Yield	3.80%	3.40%

More financials

Fundamental Data

Debt/Equity Ratio	1.14
Gross Margin	26.01%
Net Profit Margin	7.03%
Total Shares Outstanding	26.5 Mil
Market Capitalization	1.11 Bil
Earnings/Share	2.76
Stock Scouter Rating	

More financial ratios

Earnings Estimates fyl

Qtr(9/09) EPS Estimate	-0.36
FY(12/09) EPS Estimate	2.70
Current P/E	15.10
FY(12/10) EPS Estimate	2.75
Forward P/E	15.19
Next Farnings Release: N/A	

More analyst estimates

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Piedmont Natural Gas Company, Inc. (Piedmont) is an energy services company primarily engaged in the distribution of natural gas to over one million residential, commercial and industrial customers in portions of North Carolina, South Carolina and Tennessee, including 62,000 customers served by municipalities who are its wholesale customers. The Company has also invested in joint venture, energy-related businesses, including unregulated retail natural gas marketing, interstate natural gas storage and intrastate natural gas transportation. Piedmont operates in two business segments: regulated utility and non-utility activities. The regulated utility segment is the largest segment of the Company's business accounting for approximately 97% of Piedmont's consolidated assets. Operations of its non-utility activities segment consist of its equity method investments in joint ventures. Operations of both segments are conducted within the United States.

Stock Activity

Last Price	24.14
52 Week High	34.19
52 Week Low	20.52
Volume	503,442
Average Daily Volume (13wk)	331,834
50 Day Moving Average	24.32
200 Day Moving Average	25.21
Volatility (beta)	0.18

Detailed quote Financial data in U.S. dollars

Stock Price History

		Change	Relative Strength
fyi	Last 3 Months	1.8%	. 30
	Last 6 Months	-6.7%	14
fyì	Last 12 Months	-23.8%	39

Historical charts

Institutional Statistics

14 000/	onsensus	Hold
Institutional Ownership 41.90%		.90%

More Analyst Ratings

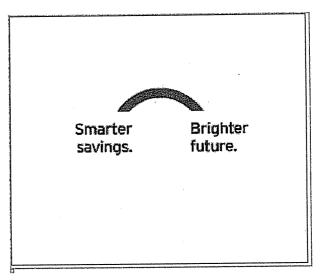
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Financials

	Last 12 Months	5 Year Growth
Sales	1.7 Bil	11.3%
Income	113.9 Mil	8.2%
Dividend Rate	1.08	4.60%
Dividend Yield	4.47%	3.60%

More financials

Fundamental Data

Debt/Equity Ratio	1.14
Gross Margin	20.25%
Net Profit Margin	6.59%
Total Shares Outstanding	73.1 Mil
Market Capitalization	1.76 Bil
Earnings/Share	1.55
Stock Scouter Rating	5

More financial ratios

Earnings Estimates

Qtr(10/09) EPS Estimate	-0.14
FY(10/09) EPS Estimate	1.58
Current P/E	15.60
FY(10/10) EPS Estimate	1.61
Forward P/E	14.99
Next Farnings Release: N/A	

South Jersey Industries, Inc. (SJI) is an energy services holding company that provides a variety of energy related products and services through its five wholly owned subsidiaries: South Jersey Gas Company (SJG), South Jersey Energy Company (SJE), South Jersey Resources Group, LLC (SJRG), Marina Energy, LLC (Marina) and South Jersey Energy Service Plus, LLC (SJESP). SJI operates in several operating segments. Gas Utility Operations (SJG) consists primarily of natural gas distribution to residential, commercial and industrial customers. Wholesale Gas Operations include SJRG's activities. SJE is involved in both retail gas and retail electric activities. Retail Gas and Other Operations include natural gas acquisition and transportation service business lines. Retail Electric Operations consist of electricity acquisition and transportation to commercial and industrial customers. On-Site Energy Production consists of Marina's thermal energy facility and other energy-related projects.

Stock Activity

Last Price	34.83
52 Week High	40.78
52 Week Low	25.19
Volume	109,904
Average Daily Volume (13wk)	159,699
50 Day Moving Average	35.38
200 Day Moving Average	35.46
Volatility (beta)	0.21

Detailed quote Financial data in U.S. dollars

Stock Price History

	Change	Relative Strength
Last 3 Months	3.8%	33
Last 6 Months	-1.4%	17
Last 12 Months	-7.8%	58

Historical charts

Institutional Statistics

Analyst Consensus	Moderate Buy
Institutional Ownership	55.10%

More Analyst Ratings

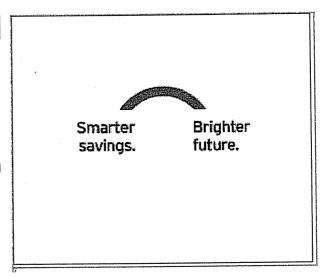
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Financials

	Last 12 Months	5 Year Growth
Sales	974.7 Mil	6.4%
Income	102.4 Mil	17.4%
Dividend Rate	1.19	7.31%
Dividend Yield	3.41%	2.90%

More financials

Fundamental Data

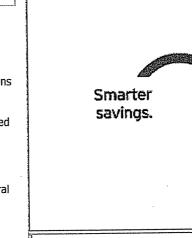
Debt/Equity Ratio	1.04
Gross Margin	24.16%
Net Profit Margin	10.63%
Total Shares Outstanding	29.8 Mil
Market Capitalization	1.04 Bil
Earnings/Share	3.42
Stock Scouter Rating	Z Linearing

More financial ratios

Earnings Estimates

Qtr(9/09) EPS Estimate	0.06
FY(12/09) EPS Estimate	2.40
Current P/E	10.20
FY(12/10) EPS Estimate	2.64
Forward P/E	13.19
Next Earnings Release: N/A	

Southwest Gas Corporation (Southwest), incorporated in March 1931, is engaged in the business of purchasing, distributing, and transporting natural gas in portions of Arizona, Nevada, and California. The Southwest has composed of two business segments: natural gas operations (Southwest or the natural gas operations segment) and construction services. Northern Pipeline Construction Co. (NPL or the construction services segment), a wholly owned subsidiary, is a full-service underground piping contractor that provides utility companies with trenching and installation, replacement and maintenance services for energy distribution systems. As of December 31, 2008, Southwest purchased and distributed or transported natural gas to 1,819,000 residential, commercial, and industrial customers in geographically diverse portions of Arizona, Nevada and California.



Stock Activity

	Last Price	25.84
***************************************	52 Week High	31.46
**************************************	52 Week Low	17.08
	Volume	110,658
***************************************	Average Daily Volume (13wk)	188,894
fyi	50 Day Moving Average	24.56
***************************************	200 Day Moving Average	22.67
***************************************	Volatility (beta)	0.70

Detailed quote Financial data in U.S. dollars

Stock Price History

	Change	Relative Strength
Last 3 Months	22.7%	61
Last 6 Months	20.1%	37
Last 12 Months	-15.8%	48

Historical charts

Institutional Statistics

Analyst Consensus	Hold
Institutional Ownership	71.70%

More Analyst Ratings

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Financials

		Last 12 Months	5 Year Growth
	Sales	2.0 Bil	11.7%
***************************************	Income	63.9 Mil	9.6%
fyi	Dividend Rate	0.95	1.88%
	Dividend Yield	3.65%	2.90%

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More financials

Fundamental Data

Debt/Equity Ratio	1.14
Gross Margin	7.44%
Net Profit Margin	3.26%
Total Shares Outstanding	44.8 Mil
Market Capitalization	1.16 Bil
Earnings/Share	1.42
Stock Scouter Rating	8

More financial ratios

Earnings Estimates

Qtr(9/09) EPS Estimate	-0.36
FY(12/09) EPS Estimate	1.84
Current P/E	18.40
FY(12/10) EPS Estimate	2.09
Forward P/E	12.36
Next Earnings Release: N/A	

More analyst estimates

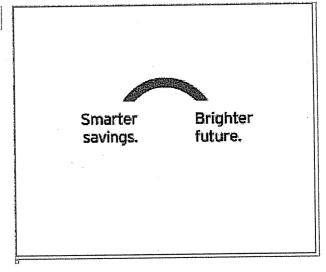
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WGL Holdings, Inc. (WGL Holdings) is a holding company that was established to own subsidiaries that sell and deliver natural gas and provide a variety of energy-related products and services to customers primarily in the District of Columbia, and the surrounding metropolitan areas in Maryland and Virginia. The Company owns all of the shares of common stock of Washington Gas Resources Corporation (Washington Gas Resources), Hampshire Gas Company (Hampshire) and Crab Run Gas Company (Crab Run). Washington Gas Resources owns three unregulated subsidiaries that include Washington Gas Energy Services, Inc. (WGEServices), Washington Gas Energy Systems, Inc. (WGESystems) and Washington Gas Credit Corporation (Credit Corp.). It operates in three business segments: regulated utility segment, retail energy-marketing segment, and the design-build energy systems segment.



Stock Activity

	Last Price	33.56
	52 Week High	37.08
,	52 Week Low	22.40
	Volume	258,634
*	Average Daily Volume (13wk)	253,284
fyi	50 Day Moving Average	33.20
,	200 Day Moving Average	31.93
***************************************	Volatility (beta)	0.21

Detailed quote Financial data in U.S. dollars

Stock Price History

	Change	Relative Strength
Last 3 Months	7.1%	37
Last 6 Months	0.8%	21
Last 12 Months	0.3%	68

Historical charts

Institutional Statistics

Analyst Consensus	Hold
Institutional Ownership	62.60%
	More Analyst Ratings

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Financials

		Last 12 Months	5 Year Growth
	Sales	2.7 Bil	5.0%
	Income	120.3 Mil	0.7%
fyì	Dividend Rate	1.47	1.96%
	Dividend Yield	4.38%	4.30%
***************************************	·····		

More financials

Fundamental Data

Debt/Equity Ratio	0.63
Gross Margin	-48.21%
Net Profit Margin	4.53%
Total Shares Outstanding	50.1 Mil
Market Capitalization	1.68 Bil
Earnings/Share	2.39
Stock Scouter Rating	Transmitte 7

More financial ratios

Earnings Estimates

Qtr(9/09) EPS Estimate	-0.31
FY(9/09) EPS Estimate	2.45
Current P/E	14.10
FY(9/10) EPS Estimate	2.44
Forward P/E	13.75
Next Earnings Release: N/A	

More analyst estimates

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Finance Search

CH Energy Group Inc. (CHG)

At 4:02PM ET: 44.86 ♣ I

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Key Statistics

Data provided by Capital IQ, except where noted.

VALUATION MEASURES

Market Cap (intraday) ⁵ :	708.34M
Enterprise Value (24-Sep-09) ³ :	1.15B
Trailing P/E (ttm, intraday):	19.83
Forward P/E (fye 31-Dec-10) 1:	14.76
PEG Ratio (5 yr expected):	N/A
Price/Sales (ttm):	0.60
Price/Book (mrq):	1.34
Enterprise Value/Revenue (ttm) ³ :	0.97
Enterprise Value/EBITDA (ttm) ³ :	9.348



Get Key Statistics for:

FINANCIAL HIGHLIGHTS

Fiscal Year

Fiscal Year Ends:	31-Dec
Most Recent Quarter (mrq):	30-Jun-09
Profitability	
Profit Margin (ttm):	3.01%
Operating Margin (ttm):	7.02%
Management Effectiveness	
Return on Assets (ttm):	3.23%
Return on Equity (ttm):	6.78%
Income Statement	
Revenue (ttm):	1.19B
Revenue Per Share (ttm):	75.33
Qtrly Revenue Growth (yoy):	-36.20%
Gross Profit (ttm):	413.97M
EBITDA (ttm):	123.01M

TRADING INFORMATION

Stock Price History

Beta:	0.37
52-Week Change ³ :	2.60%
S&P500 52-Week Change ³ :	-10.54%
52-Week High (05-Feb-09) ³ :	52.66
52-Week Low (10-Oct-08) ³ :	33.39
50-Day Moving Average ³ :	46.80
200-Day Moving Average ³ :	45.45

Share Statistics	
Average Volume (3 month) ³ :	49,178.5
Average Volume (10 day) ³ :	39,450
Shares Outstanding ⁵ :	15.79M
Float:	15.75M
% Held by Insiders ¹ :	0.25%
% Held by Institutions ¹ :	55.60%

Net Income Avl to Common (ttm): 35.77M

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Central Vermont Public Service Corp. (CV)

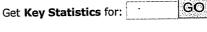
At 4:02PM ET: 19.90 1

Key Statistics

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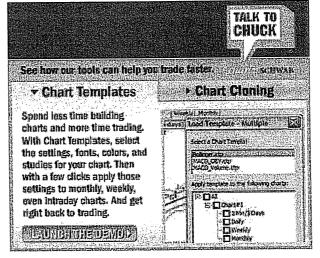
VALUATION MEASURES

232.27M Market Cap (intraday)⁵: 419.07M Enterprise Value (24-Sep-09)³: 12.04 Trailing P/E (ttm, intraday): 11.50 Forward P/E (fye 31-Dec-10) 1: PEG Ratio (5 yr expected): 1.27 0.68 Price/Sales (ttm): 1.03 Price/Book (mrq): Enterprise Value/Revenue (ttm)3: 1.23 Enterprise Value/EBITDA (ttm)³: 11.206



53.80%

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FINANCIAL HIGHLIGHTS

Fiscal Year

EBITDA (ttm):

Fiscal Year		TRADING INFORMATION	
Fiscal Year Ends:	31-Dec	Stock Price History	
Most Recent Quarter (mrq):	30-Jun-09	Beta:	0.55
Profitability		52-Week Change ³ :	N/A
Profit Margin (ttm):	5.55%	S&P500 52-Week Change ³ :	-10.54%
Operating Margin (ttm):	7.34%	52-Week High (16-Sep-09) ³ :	20.95
Management Effectiveness		52-Week Low (26-May-09) ³ :	15.78
Return on Assets (ttm):	2.66%	50-Day Moving Average ³ :	19.01
Return on Equity (ttm):	8.64%	200-Day Moving Average ³ :	17.99
Income Statement		Share Statistics	
Revenue (ttm):	339.80M	Average Volume (3 month) ³ :	53,021.5
Revenue Per Share (ttm):	30.556	Average Volume (10 day) ³ :	32,512.5
Qtrly Revenue Growth (yoy):	-2.20%	Shares Outstanding ⁵ :	11.67M
Gross Profit (ttm):	138.36M	Float:	9.61M
EBITDA (ttm):	37.40M	% Held by Insiders ¹ :	9.51%

% Held by Institutions¹:

Net Income Avi to Common (ttm): 18.48M

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Finance Search

Consolidated Edison Inc. (ED)

At 4:02PM ET: 40.99 1

Key Statistics

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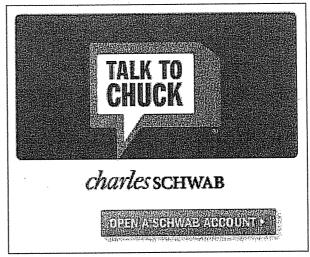
VALUATION MEASURES

11.27B Market Cap (intraday)⁵: 21.32B Enterprise Value (24-Sep-09)3: 16.74 Trailing P/E (ttm, intraday): 12.46 Forward P/E (fye 31-Dec-10) 1: 3.87 PEG Ratio (5 yr expected): 0.86 Price/Sales (ttm): Price/Book (mrg): 1.16 1.62 Enterprise Value/Revenue (ttm)³: Enterprise Value/EBITDA (ttm)³: 9.135

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FINANCIAL HIGHLIGHTS

Fiscal Year

Fiscal Year Ends:	31-Dec
Most Recent Quarter (mrq):	30-Jun-09
Profitability	
Profit Margin (ttm):	5.12%
Operating Margin (ttm):	12.00%
Management Effectiveness	
Return on Assets (ttm):	3.08%
Return on Equity (ttm):	6.92%
Income Statement	
Revenue (ttm):	13.13B
Revenue Per Share (ttm):	47.953
Qtrly Revenue Growth (yoy):	-9.70%
Gross Profit (ttm):	3.74B
EBITDA (ttm):	2.33B

TRADING INFORMATION

Stock Price History

Beta:	0.26
52-Week Change ³ :	-5.16%
S&P500 52-Week Change ³ :	-10.54%
52-Week High (04-Nov-08) ³ :	44.86
52-Week Low (09-Mar-09) ³ :	32.56
50-Day Moving Average ³ :	40.22
200-Day Moving Average ³ :	37.96

Share Statistics

Average Volume (3 month) ³ :	1,782,110
Average Volume (10 day) ³ :	1,994,850
Shares Outstanding ⁵ :	274.99M
Float:	274.41M
% Held by Insiders ¹ :	0.11%
% Held by Institutions ¹ :	43.30%

Net Income AvI to Common (ttm): 672.00M

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Dow 4 0.42% Nasdaq 4 1.12%

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30-Jun-09

Finance Search

Northeast Utilities (NU)

At 4:02PM ET: 23.79 1

Key Statistics

Data provided by Capital IQ, except where noted.

VALUATION MEASURES

4.17B Market Cap (intraday)5: 9.09B Enterprise Value (24-Sep-09)3: 11.91 Trailing P/E (ttm, intraday): Forward P/E (fye 31-Dec-10) 1: 12.02 PEG Ratio (5 yr expected): 1.53 Price/Sales (ttm): 0.72 1.19 Price/Book (mrq): Enterprise Value/Revenue (ttm)3: 1.58 Enterprise Value/EBITDA (ttm)³: 7.425

FINANCIAL HIGHLIGHTS

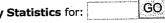
Most Recent Quarter (mrq):

Fiscal Year

Fiscal Year Ends:

5.63%
16.07%
4.32%
10.10%
5.77B
35.586
-7.60%
1.78B
1.22B

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Stock Price History

Beta:	0.48
52-Week Change ³ :	-7.04%
S&P500 52-Week Change ³ :	-10.54%
52-Week High (25-Sep-08) ³ :	26.23
52-Week Low (10-Oct-08) ³ :	17.16
50-Day Moving Average ³ :	23.83
200-Day Moving Average ³ :	22.06

Share Statistics

Onaic Gutistios	
Average Volume (3 month) ³ :	1,229,490
Average Volume (10 day) ³ :	1,240,080
Shares Outstanding ⁵ :	175.28M
Float:	174.90M
% Held by Insiders ¹ :	0.16%
% Held by Institutions ¹ :	78.00%

Net Income AvI to Common (ttm): 325.11M

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245.91M

Finance Search

NSTAR (NST)

At 4:03PM ET: 32.06 & (

Key Statistics

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VALUATION MEASURES

3.42B Market Cap (intraday)⁵: 6.38B Enterprise Value (24-Sep-09)³: Trailing P/E (ttm, intraday): 13.95 12.93 Forward P/E (fve 31-Dec-10) 1: 2.49 PEG Ratio (5 yr expected): 1.03 Price/Sales (ttm): 1.89 Price/Book (mrq): 1.90 Enterprise Value/Revenue (ttm)³: 8.838 Enterprise Value/EBITDA (ttm)³:

FINANCIAL HIGHLIGHTS

Most Recent Quarter (mrq):

Fiscal Year

Fiscal Year Ends:

Profitability 7.32% Profit Margin (ttm): Operating Margin (ttm): 15.85% **Management Effectiveness** Return on Assets (ttm): 4.24% Return on Equity (ttm): 13.83% Income Statement 3.36B Revenue (ttm): Revenue Per Share (ttm): 31.471 Qtrly Revenue Growth (yoy): -4.90% 1.01B Gross Profit (ttm): 722.42M EBITDA (ttm):

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Stock Price History

Share Statistics	
200-Day Moving Average ³ :	31.14
50-Day Moving Average ³ :	32.00
52-Week Low (10-Oct-08) ³ :	25.67
52-Week High (08-Dec-08) ³ :	36.94
S&P500 52-Week Change ³ :	-10.54%
52-Week Change ³ :	-4.13%
Beta:	0.2

Ondio Otaliono	
Average Volume (3 month) ³ :	487,988
Average Volume (10 day) ³ :	508,425
Shares Outstanding ⁵ :	106.81M
Float:	105.58M
% Held by Insiders ¹ :	1.09%
% Held by Institutions ¹ :	48.30%

Net Income Avl to Common (ttm):

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At 4:00PM ET: 14.97 &

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31-Dec

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Pepco Holdings, Inc. (POM)

GO

Key Statistics

Data provided by Capital IQ, except where noted.

VALUATION MEASURES

3.31B Market Cap (intraday)5: 9.36B Enterprise Value (24-Sep-09)³: Trailing P/E (ttm, intraday): 12.49 10.69 Forward P/E (fye 31-Dec-10) 1: PEG Ratio (5 yr expected): 2.56 0.33 Price/Sales (ttm): 0.81 Price/Book (mrq): 0.93 Enterprise Value/Revenue (ttm)³: 8.629 Enterprise Value/EBITDA (ttm)³:

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FINANCIAL HIGHLIGHTS

Fiscal Year

Fiscal Year Ends:

		Olock i lice i listory
Most Recent Quarter (mrq):	30-Jun-09	Beta:
Profitability		52-Week Change ³ :
Profit Margin (ttm):	2.53%	S&P500 52-Week Chang
Operating Margin (ttm):	6.92%	52-Week High (03-Oct-0
Management Effectiveness		52-Week Low (09-Mar-09
Return on Assets (ttm):	2.70%	50-Day Moving Average
Return on Equity (ttm):	6.03%	200-Day Moving Average
Income Statement		Share Statistics
Income Statement Revenue (ttm):	10.13B	Share Statistics Average Volume (3 mon
	10.13B 47.429	
Revenue (ttm):		Average Volume (3 mon
Revenue (ttm): Revenue Per Share (ttm):	47.429	Average Volume (3 mon Average Volume (10 day
Revenue (ttm): Revenue Per Share (ttm): Qtrly Revenue Growth (yoy):	47.429 -21.80%	Average Volume (3 mon Average Volume (10 day Shares Outstanding ⁵ : Float: % Held by Insiders ¹ :
Revenue (ttm): Revenue Per Share (ttm): Qtrly Revenue Growth (yoy): Gross Profit (ttm):	47.429 -21.80% 2.41B	Average Volume (3 mon Average Volume (10 day Shares Outstanding ⁵ : Float:

TRADING INFORMATION

Stock Price History

Otook i iioo iiioioiy	
Beta:	0.53
52-Week Change ³ :	-33.90%
S&P500 52-Week Change ³ :	-10.54%
52-Week High (03-Oct-08) ³ :	23.93
52-Week Low (09-Mar-09) ³ :	10.07
50-Day Moving Average ³ :	14.35
200-Day Moving Average ³ :	13.18
Share Statistics	
Average Volume (3 month) ³ :	2,450,830
Average Volume (10 day) ³ :	3,118,250
Shares Outstanding ⁵ :	220.82M
Float:	220.00M

0.27%

55.70%

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UIL Holdings Corp. (UIL)

At 4:02PM ET: 26.53 1

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Key Statistics

Data provided by Capital IQ, except where noted.

VALUATION MEASURES

Market Cap (intraday) ⁵ :	791.60M
Enterprise Value (24-Sep-09) ³ :	1.48B
Trailing P/E (ttm, intraday):	12.31
Forward P/E (fye 31-Dec-10) 1:	13.20
PEG Ratio (5 yr expected):	3.15
Price/Sales (ttm):	0.84
Price/Book (mrq):	1.38
Enterprise Value/Revenue (ttm) ³ :	1.58
Enterprise Value/EBITDA (ttm) ³ :	6.545

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FINANCIAL HIGHLIGHTS

Fiscal Year

Fiscal Year Ends:	31-Dec	Stock Price History	
Most Recent Quarter (mrq):	30-Jun-09	Beta:	0.73
Profitability		52-Week Change ³ :	-22.23
Profit Margin (ttm):	6.01%	S&P500 52-Week Change ³ :	-10.5
Operating Margin (ttm):	13.85%	52-Week High (07-Oct-08) ³ :	35.70
Management Effectiveness		52-Week Low (05-Mar-09) ³ :	17.00
Return on Assets (ttm):	4.04%	50-Day Moving Average ³ :	25.99
Return on Equity (ttm):	10.90%	200-Day Moving Average ³ :	23.33
Income Statement		Share Statistics	
Revenue (ttm):	933.84M	Average Volume (3 month) ³ :	140,3
Revenue Per Share (ttm):	36.45	Average Volume (10 day) ³ :	114,0
Qtrly Revenue Growth (yoy):	-7.30%	Shares Outstanding ⁵ :	29.84
Gross Profit (ttm):	524.48M	Float:	29.34
EBITDA (ttm):	225.97M	% Held by Insiders ¹ :	7.27
			E4 20

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52-Week Change ³ :	-22.23%
S&P500 52-Week Change ³ :	-10.54%
52-Week High (07-Oct-08)3:	35.70
52-Week Low (05-Mar-09)3:	17.00
50-Day Moving Average ³ :	25.99
200-Day Moving Average ³ :	23.33

Average Volume (3 month) ³ :	140,386
Average Volume (10 day) ³ :	114,050
Shares Outstanding ⁵ :	29.84M
Float:	29.34M
% Held by Insiders ¹ :	7.27%
% Held by Institutions ¹ :	54.20%

Net Income AvI to Common (ttm): 56.34M

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% Held by Institutions¹:

AGL Resources Inc. (AGL)

At 4:05PM ET: 34.66 ♣ (

Key Statistics

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VALUATION MEASURES

Market Cap (intraday) ⁵ :	2.68B
Enterprise Value (24-Sep-09) ³ :	4.79B
Trailing P/E (ttm, intraday):	9.58
Forward P/E (fye 31-Dec-10) ¹ :	12.08
PEG Ratio (5 yr expected):	2.90
Price/Sales (ttm):	1.00
Price/Book (mrq):	1.56
Enterprise Value/Revenue (ttm) ³ :	1.76
Enterprise Value/EBITDA (ttm) ³ :	6.602

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Fiscal Year

Fiscal Year Ends:	31-Dec	Stock Price History	
Most Recent Quarter (mrq):	30-Jun-09	Beta:	0.44
Profitability		52-Week Change ³ :	8.06%
Profit Margin (ttm):	10.24%	S&P500 52-Week Change ³ :	-10.54%
Operating Margin (ttm):	20.95%	52-Week High (21-Sep-09) ³ :	35.79
Management Effectiveness		52-Week Low (09-Mar-09) ³ :	24.02
Return on Assets (ttm):	5.60%	50-Day Moving Average ³ :	34.24
Return on Equity (ttm):	16.27%	200-Day Moving Average ³ :	30.87
Income Statement		Share Statistics	
Revenue (ttm):	2.72B	Average Volume (3 month) ³ :	266,312
Revenue Per Share (ttm):	35.457	Average Volume (10 day) ³ :	239,338
Qtrly Revenue Growth (yoy):	-15.10%	Shares Outstanding ⁵ :	77.28M
Gross Profit (ttm):	674.00M	Float:	76.89M
EDITO A (++).		% Held by Insiders ¹ :	0.56%
EBITDA (ttm):	725.00M	% Held by insiders":	0.5076

60.40%

Net Income AvI to Common (ttm): 278.00M

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Atmos Energy Corp. (ATO)

At 4:02PM ET: 28.19 🐺 (

Key Statistics

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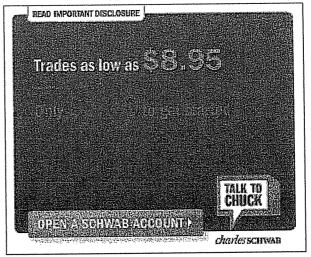
VALUATION MEASURES

Market Cap (intraday) ⁵ :	2.60B
Enterprise Value (24-Sep-09) ³ :	4.65B
Trailing P/E (ttm, intraday):	12.37
Forward P/E (fye 30-Sep-10) ¹ :	12.93
PEG Ratio (5 yr expected):	2.69
Price/Sales (ttm):	0.45
Price/Book (mrq):	1.19
Enterprise Value/Revenue (ttm) ³ :	0.81
Enterprise Value/EBITDA (ttm) ³ :	6.739

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Fiscal Year

Fiscal Year Ends:

1 100di 1 ddi Elido.		3
Most Recent Quarter (mrq):	30-Jun-09	В
Profitability		5
Profit Margin (ttm):	3.62%	S
Operating Margin (ttm):	8.27%	5
Management Effectiveness		5
Return on Assets (ttm):	4.77%	5
Return on Equity (ttm):	9.71%	2
Income Statement		S
Revenue (ttm):	5.76B	Α
Revenue Per Share (ttm):	63.547	Δ
Qtrly Revenue Growth (yoy):	-52.40%	S
Gross Profit (ttm):	1.32B	F
EBITDA (ttm):	689.98M	9
Net Income AvI to Common (ttm):	208.51M	9

TRADING INFORMATION

Stock Price History

Stock Price History	
Beta:	0.51
52-Week Change ³ :	4.17%
S&P500 52-Week Change ³ :	-10.54%
52-Week High (17-Sep-09) ³ :	28.95
52-Week Low (10-Oct-08) ³ :	19.68
50-Day Moving Average ³ :	27.82
200-Day Moving Average ³ :	25.31
Share Statistics	
Share Statistics Average Volume (3 month) ³ :	447,218
	447,218 435,475
Average Volume (3 month) ³ :	·
Average Volume (3 month) ³ : Average Volume (10 day) ³ :	435,475
Average Volume (3 month) ³ : Average Volume (10 day) ³ : Shares Outstanding ⁵ :	435,475 92.27M
Average Volume (3 month) ³ : Average Volume (10 day) ³ : Shares Outstanding ⁵ : Float:	435,475 92.27M 90.42M

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Laclede Group Inc. (LG)

At 4:02PM ET: 32.37 4

Key Statistics

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VALUATION MEASURES

Market Cap (intraday)⁵: 717.55M Enterprise Value (24-Sep-09)³: 1.15B Trailing P/E (ttm, intraday): 10.89 13.05 Forward P/E (fye 30-Sep-10) 1: PEG Ratio (5 yr expected): 3.19 Price/Sales (ttm): 0.34 Price/Book (mrq): 1.36 0.55 Enterprise Value/Revenue (ttm)³: 7 Enterprise Value/EBITDA (ttm)³:

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Fiscal Year

Fiscal Year Ends:	30-Sep	Stock Price History	
Most Recent Quarter (mrq):	30-Jun-09	Beta:	-0.1
Profitability		52-Week Change ³ :	-32.31%
Profit Margin (ttm):	3.12%	S&P500 52-Week Change ³ :	-10.54%
Operating Margin (ttm):	6.12%	52-Week High (04-Nov-08) ³ :	55.81
Management Effectiveness		52-Week Low (28-May-09) ³ :	29.26
Return on Assets (ttm):	4.96%	50-Day Moving Average ³ :	33.07
Return on Equity (ttm):	12.99%	200-Day Moving Average ³ :	33.96
Income Statement		Share Statistics	
Revenue (ttm):	2.10B	Average Volume (3 month) ³ :	158,509
Revenue Per Share (ttm):	95.842	Average Volume (10 day) ³ :	130,575
Qtrly Revenue Growth (yoy):	-38.70%	Shares Outstanding ⁵ :	22.17M
Gross Profit (ttm):	246.10M	Float:	20.70M
EBITDA (ttm):	164.95M	% Held by Insiders ¹ :	5.48%
Net Income Avl to Common (ttm):	65.82M	% Held by Institutions ¹ :	47.70%

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Nicor Inc. (GAS)

At 4:01PM ET: 36.92 &

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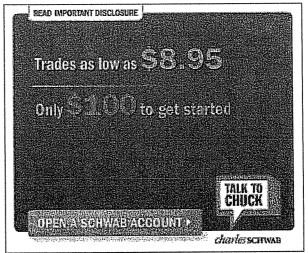
VALUATION MEASURES

Market Cap (intraday) ⁵ :	1.67B
Enterprise Value (24-Sep-09) ³ :	2.28B
Trailing P/E (ttm, intraday):	14.50
Forward P/E (fye 31-Dec-10) ¹ :	13.14
PEG Ratio (5 yr expected):	3.33
Price/Sales (ttm):	0.55
Price/Book (mrq):	1.67
Enterprise Value/Revenue (ttm) ³ :	0.75
Enterprise Value/EBITDA (ttm) ³ :	6.174

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FINANCIAL HIGHLIGHTS

Fiscal Year

Fiscal Year Ends:	31-Dec	Stock Price History	
Most Recent Quarter (mrq):	30-Jun-09	Beta:	0.34
Profitability		52-Week Change ³ :	-22.70%
Profit Margin (ttm):	3.81%	S&P500 52-Week Change ³ :	-10.54%
Operating Margin (ttm):	5.83%	52-Week High (25-Sep-08) ³ :	49.31
Management Effectiveness		52-Week Low (09-Mar-09) ³ :	27.50
Return on Assets (ttm):	2.54%	50-Day Moving Average ³ :	36.52
Return on Equity (ttm):	11.64%	200-Day Moving Average ³ :	34.09
Income Statement		Share Statistics	
Revenue (ttm):	3.04B	Average Volume (3 month) ³ :	356,962
Revenue Per Share (ttm):	67.023	Average Volume (10 day) ³ :	286,025
Qtrly Revenue Growth (yoy):	-36.00%	Shares Outstanding ⁵ :	45.22M
Gross Profit (ttm):	549.10M	Float:	44.62M
EBITDA (ttm):	370.10M	% Held by Insiders ¹ :	1.05%
Net Income Avl to Common (ttm):	115.90M	% Held by Institutions ¹ :	58.00%

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Finance Search

Northwest Natural Gas Co. (NWN)

At 4:04PM ET: 41.78 1

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Key Statistics

Data provided by <u>Capital IQ</u>, except where noted.

VALUATION MEASURES

1.11B Market Cap (intraday)⁵: Enterprise Value (24-Sep-09)³: 1.75B 15.13 Trailing P/E (ttm, intraday): 15.08 Forward P/E (fye 31-Dec-10) 1: PEG Ratio (5 yr expected): 3.09 1.06 Price/Sales (ttm): Price/Book (mrg): 1.68 1.67 Enterprise Value/Revenue (ttm)³: 8.137 Enterprise Value/EBITDA (ttm)³:

FINANCIAL HIGHLIGHTS

Most Recent Quarter (mrq):

Fiscal Year

Fiscal Year Ends:

Profitability 7.03% Profit Margin (ttm): Operating Margin (ttm): 14.12% **Management Effectiveness** Return on Assets (ttm): 4.44% Return on Equity (ttm): 11.47% **Income Statement** 1.05B Revenue (ttm): Revenue Per Share (ttm): 39.472 Qtrly Revenue Growth (yoy): -22.10% Gross Profit (ttm): 356.22M EBITDA (ttm): 215.02M

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Why Wal-Mart is Doomed

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Stock Price History

_	
Beta:	0.22
52-Week Change ³ :	<i>-</i> 17.78%
S&P500 52-Week Change ³ :	-10.54%
52-Week High (03-Oct-08) ³ :	53.71
52-Week Low (10-Oct-08) ³ :	36.61
50-Day Moving Average ³ :	42.54
200-Day Moving Average ³ :	42.86
Share Statistics	•
Share Statistics Average Volume (3 month) ³ :	118,885
_	118,885 99,612.5
Average Volume (3 month) ³ :	•
Average Volume (3 month) ³ : Average Volume (10 day) ³ :	99,612.5
Average Volume (3 month) ³ : Average Volume (10 day) ³ : Shares Outstanding ⁵ :	99,612.5 26.51M
Average Volume (3 month) ³ : Average Volume (10 day) ³ : Shares Outstanding ⁵ : Float:	99,612.5 26.51M 26.37M

Net Income AvI to Common (ttm): 73.51M

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TRADING INFORMATION

Piedmont Natural Gas Co. Inc. (PNY)

At 4:02PM ET: 24.14 & (

Key Statistics

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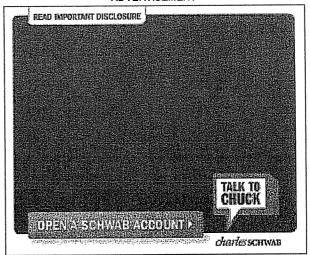
VALUATION MEASURES

Market Cap (intraday) ⁵ :	1.76B
Enterprise Value (24-Sep-09) ³ :	2.84B
Trailing P/E (ttm, intraday):	15.57
Forward P/E (fye 31-Oct-10) 1:	14.99
PEG Ratio (5 yr expected):	2.47
Price/Sales (ttm):	1.02
Price/Book (mrq):	1.87
Enterprise Value/Revenue (ttm) ³ :	1.64
Enterprise Value/EBITDA (ttm) ³ :	8.847

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0.14 -22.62% -10.54% 34.19 20.52 24.33 24.24

FINANCIAL HIGHLIGHTS

Fiscal Year

31-Oct	Stock Price History
31-Jul-09	Beta:
	52-Week Change ³ :
6.60%	S&P500 52-Week Change ³ :
12.66%	52-Week High (04-Nov-08) ³ :
	52-Week Low (10-Oct-08) ³ :
4.58%	50-Day Moving Average ³ :
12.18%	200-Day Moving Average ³ :
	Share Statistics
1.73B	Average Volume (3 month) ³ :
23.592	Average Volume (10 day) ³ :
-49.20%	Shares Outstanding ⁵ :
552.97M	Float:
320.52M	% Held by Insiders ¹ :
	31-Jul-09 6.60% 12.66% 4.58% 12.18% 1.73B 23.592 -49.20% 552.97M

Average Volume (3 month) ³ :	334,311
Average Volume (10 day) ³ :	427,312
Shares Outstanding ⁵ :	73.11M
Float:	72.27M
% Held by Insiders ¹ :	5.53%
% Held by Institutions ¹ :	42.40%

Net Income AvI to Common (ttm): 113.89M

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Dow **♦ 0.42%** Nasdaq **♦ 1.12%**

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30-Jun-09

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Finance Search

South Jersey Industries, Inc. (SJI)

At 4:01PM ET: 34.83 & (

Key Statistics

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Data provided by <u>Capital IQ</u>, except where noted.

VALUATION MEASURES

Market Cap (intraday) ⁵ :	1.03B
Enterprise Value (24-Sep-09) ³ :	1.52B
Trailing P/E (ttm, intraday):	10.19
Forward P/E (fye 31-Dec-10) 1:	13.19
PEG Ratio (5 yr expected):	1.52
Price/Sales (ttm):	1.06
Price/Book (mrq):	1.92
Enterprise Value/Revenue (ttm) ³ :	1.56
Enterprise Value/EBITDA (ttm) ³ :	6.606

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FINANCIAL HIGHLIGHTS

Most Recent Quarter (mrg):

Fiscal Year

Fiscal Year Ends:

Profitability	
Profit Margin (ttm):	10.48%
Operating Margin (ttm):	19.84%
Management Effectiveness	
Return on Assets (ttm):	7.35%
Return on Equity (ttm):	20.12%
Income Statement	

Income Statement

Revenue (tim):	974.75101
Revenue Per Share (ttm):	32.762
Qtrly Revenue Growth (yoy):	-1.00%
Gross Profit (ttm):	282.54M
EBITDA (ttm):	230.73M
Net Income Avi to Common (ttm):	102.40M

TRADING INFORMATION

2
.36%
0.54%
.78
.19
.05
.85
1,500
1,600
.66M
.34M
16%
.70%

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Dow 4 0.42% Nasdaq 4 1.12%

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31-Dec

30-Jun-09

396.83M

Finance Search

Southwest Gas Corp. (SWX)

At 4:01PM ET: 25.84

Key Statistics

Data provided by <u>Capital IQ</u>, except where noted.

VALUATION MEASURES

Market Cap (intraday) ⁵ :	1.16B
Enterprise Value (24-Sep-09) ³ :	2.37B
Trailing P/E (ttm, intraday):	17.97
Forward P/E (fye 31-Dec-10) 1:	12.42
PEG Ratio (5 yr expected):	2.44
Price/Sales (ttm):	0.60
Price/Book (mrq):	1.08
Enterprise Value/Revenue (ttm) ³ :	1.21
Enterprise Value/EBITDA (ttm) ³ :	5.97

FINANCIAL HIGHLIGHTS

Fiscal Year

Fiscal Year Ends:

EBITDA (ttm):

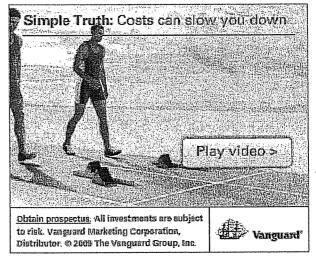
Most Recent Quarter (mrq):

Profitability	
Profit Margin (ttm):	3.26%
Operating Margin (ttm):	10.32%
Management Effectiveness	
Return on Assets (ttm):	3.53%
Return on Equity (ttm):	6.06%
Income Statement	
Revenue (ttm):	1.96B
Revenue Per Share (ttm):	44.393
Qtrly Revenue Growth (yoy):	-13.30%
Gross Profit (ttm):	777.021

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Stock Price History	
Beta:	0.72
52-Week Change ³ :	-14.70%
S&P500 52-Week Change ³ :	-10.54%
52-Week High (25-Sep-08) ³ :	31.46
52-Week Low (06-Mar-09) ³ :	17.08
50-Day Moving Average ³ :	24.95
200-Day Moving Average ³ :	22.17
Share Statistics	
Average Volume (3 month) ³ :	189,969
Average Volume (3 month) ³ : Average Volume (10 day) ³ :	189,969 201,112
, ,	
Average Volume (10 day) ³ :	201,112
Average Volume (10 day) ³ : Shares Outstanding ⁵ :	201,112 44.82M

Net Income AvI to Common (ttm): 63.93M

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30-Sep

30-Jun-09

711.72M

331.63M

Finance Search

WGL Holdings Inc. (WGL)

At 4:03PM ET: 33.56 &

Key Statistics

Data provided by <u>Capital IQ</u>, except where noted.

VALUATION MEASURES

1.68B Market Cap (intraday)5: 2.40B Enterprise Value (24-Sep-09)3: Trailing P/E (ttm, intraday): 14.04 Forward P/E (fye 30-Sep-10) 1: 13.59 PEG Ratio (5 yr expected): 3.00 Price/Sales (ttm): 0.63 Price/Book (mrg): 1.49 0.89 Enterprise Value/Revenue (ttm)³: Enterprise Value/EBITDA (ttm)3: 7.233

FINANCIAL HIGHLIGHTS

Most Recent Quarter (mrg):

Fiscal Year

Fiscal Year Ends:

Gross Profit (ttm):

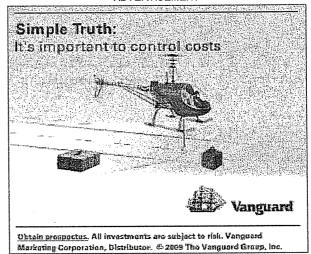
EBITDA (ttm):

Profitability	
Profit Margin (ttm):	4.48%
Operating Margin (ttm):	8.80%
Management Effectiveness	
Return on Assets (ttm):	4.63%
Return on Equity (ttm):	10.91%
Income Statement	
Revenue (ttm):	2.69B
Revenue Per Share (ttm):	53.675
Qtrly Revenue Growth (vov):	-8.10%

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Stock Price History

Beta:	0.15
52-Week Change ³ :	2.35%
S&P500 52-Week Change ³ :	-10.54%
52-Week High (24-Nov-08) ³ :	37.08
52-Week Low (10-Oct-08) ³ :	22.40
50-Day Moving Average ³ :	33.43
200-Day Moving Average ³ :	31.92
Share Statistics	
Share Statistics Average Volume (3 month) ³ :	254,100
	254,100 255,062
Average Volume (3 month) ³ :	•
Average Volume (3 month) ³ : Average Volume (10 day) ³ :	255,062
Average Volume (3 month) ³ : Average Volume (10 day) ³ : Shares Outstanding ⁵ :	255,062 50.14M
Average Volume (3 month) ³ : Average Volume (10 day) ³ : Shares Outstanding ⁵ : Float:	255,062 50.14M 49.81M

Net Income AvI to Common (ttm): 120.28M

NGRID 1-10: Please refer to the Direct Testimony of Mr. Bruce R. Oliver at page 22, stating that: "More commonly, electric utilities have pursued "partial" decoupling through the types of mechanisms outlined above (e.g., weather normalization adjustments, increased customer and demand charges, and/or declining-block distribution energy charges)." Please provide studies or analyses to support this conclusion. In addition, please provide examples that the use of such changes in rate-making to decouple utility revenues from sales, including references to Commission Orders that indicate that such mechanisms were employed to achieve decoupling, as opposed to other regulatory or policy goals.

Response:

Mr. Oliver's observation is based on his more than 35 years of professional experience in the area of utility regulatory policy and rate design. He relied on no specific studies.

Examples include the following:

- 1. Widespread used of weather-normalization mechanisms (e.g., the weather-normalization adjustment that is currently included in the Gas Division's Distribution Adjustment Clause (DAC) mechanism.
- 2. The use of seasonal rate differentials by Providence Gas Company to reduce the sensitivity of winter margin revenue collections to variations in heating degree days.
- Potomac Electric Power Company's increases in customer and demand charges in Formal Case No. 1053 before the District of Columbia Public Service Commission.
- 4. Use of, and or proposals for use of, Straight Fixed Variable rate designs by distribution utilities.

NGRID 1-11: Please refer to the Direct Testimony of Mr. Bruce R. Oliver at page 31 stating that the revenue deficiency in Figure NG-SFT-15 of Dr. Tierney's testimony would be "roughly 5% of total distribution revenue ... if all costs and kWh were adjusted to reflect more realistic numbers for National Grid in this proceeding." Please provide all analyses supporting this statement, including sources for data used and dynamic electronic spreadsheets.

Response:

As explained in Mr. Oliver's Direct Testimony, the Illustrative example witness Tierney presents in Figure NG-SFT-15 is fraught with problems in the underlying data and assumptions that are used. However, Mr. Oliver observes that the purported \$35.0 million revenue deficiency shown on the last line of that illustration for the year **2013** represents **less than a 5%** deviation from what the Company characterizes as "Full Revenue Recovery." Mr. Oliver further reasoned that if the depreciation period for new capital and other assumptions were more appropriate, the dollar difference shown for 2013 and the percentage difference from what the Company suggests represents full revenue would decline further.

NGRID 1-12: Please refer to the Direct Testimony of Mr. Bruce R. Oliver at page 32, stating that decoupling is not "necessary to ensure the pursuit of improved energy efficiency by electric customers in Rhode Island." Please provide Mr. Oliver's views on whether linkage of a utility's revenues with its sales poses a barrier to the implementation of programs by that utility designed to reduce customer energy use. Within this context, provide Mr. Oliver's views on the roles that electric distribution utilities should play in achieving "least cost procurement" in Rhode Island, as mandated in the 2006 Act, including the "procurement of energy efficiency and energy conservation measures that are prudent and reliable and when such measures are lower than acquisition of additional supply...", and whether the linkage of utility revenues to sales poses a barrier to the achievement of these goals.

Response:

Mr. Oliver's does not believe that that the linkage between a utility's revenues and its sales inherently poses a barrier to the implementation of programs that are designed to reduce customer energy use.

NGRID 1-13: Please refer to the Direct Testimony of Mr. Bruce R. Oliver at page 41 referencing an NSTAR rate settlement in which the productivity offset increases in the initial years of a multiple-year PBR plan. Please provide: (1) Mr. Oliver's views on whether these increases were included in the rate plan to account for or reflect a known or anticipated trend in productivity or other factors affecting the productivity offset; (2) all references to filings in the NSTAR proceeding that support such a conclusion; and (3) references to other rate plans in which productivity offsets change from year-to-year to account for past or anticipated trends in productivity (along with documentation that such changes are intended to account for such trends.)

Response:

Footnote 7 to witness Tierney's Schedule NG-SFT-4 indicates "Nstar's productivity adjustment starts at 0.5% and increases by 0.05% annually until it reaches 0.75%." Article 2, paragraph 2.6 of the NSTAR settlement refers to what witness Tierney has characterized as a "productivity adjustment" using the phrase "combined offset factor," and explains that the "combined offset factor" is "deemed to approximate such items as productivity and a stretch factor." It also provides a schedule of percentage point values by year for the "combined offset factor" which show and initial value of 0.5% for 2007 and increases of 0.05% per year through 2012, reaching an offset value for 2012 of 0.75%. The settlement does not quantify the "productivity" and "stretch" components of the "combined offset factor" for any year. It is Mr. Oliver's interpretation of the terms of that provision that the effect of the "combined offset factor" is to require increasing productivity from NStar over time. The fact that NStar agreed to this provision suggests that it believes that the assumption of increased productivity over time was acceptable.

NGRID 1-14: Please refer to the Direct Testimony of Mr. Bruce R. Oliver at page 35-36. Please identify all revenue decoupling mechanisms currently used by regulated utilities that make adjustments for the impacts of major electrical outages and out-of-period billing adjustments.

Response: See Order No. 15556 issued by the District of Columbia Public Service

Commission on September 2, 2009.