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November 1, 2004

VIA HAND DELIVERY AND ELECTRONIC MAIL

Ms. Luly Massaro, Commission Clerk
Rhode Island Public Utilities Commission
89 Jefferson Boulevard
Warwick, RI 20888

RE: Docket No. 3548, Earnings Sharing Mechanism and Distribution Adjustment Charge Filing

Dear Ms. Massaro:

In accordance with the procedural schedule in the above captioned docket, enclosed please find an original and nine copies of the Rebuttal Testimony of Robert J. Riccitelli, along with Attachment RJR-5, which is a revised Earnings Sharing Calculation for FY2004.

Thank you for your attention to this filing.

Sincerely,



Cheryl M. Kimball
(R.I. Bar #6458)

Enclosure

Cc: Luly Massaro, Commission Clerk (nine copies)
David J. Efron
Bruce Oliver

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
PUBLIC UTILITIES COMMISSION

NEW ENGLAND GAS COMPANY
DOCKET NO. 3548

REBUTTAL TESTIMONY

OF

ROBERT J. RICCITELLI

November 1, 2004

1 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2 A. My name is Robert J. Riccitelli. My business address is 100 Weybosset Street,
3 Providence, RI 02903.

4 **Q. HAVE YOU PREVIOUSLY PROVIDED TESTIMONY IN THIS DOCKET?**

5 A. Yes. On September 3, 2004, I submitted testimony on behalf of New England Gas
6 Company (the "Company") in support of the earnings sharing calculation for the
7 Company's fiscal year 2004 operations.

8 **Q. ARE THERE ANY ATTACHMENTS TO YOUR TESTIMONY?**

9 A. Yes, I am sponsoring Attachment RJR-5, which is a revised Earnings Sharing
10 Calculation for FY2004.

11 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?**

12 A. On October 22, 2004, the Division of Public Utilities and Carriers (the "Division") filed
13 direct testimony by David J. Effron regarding the Company's calculations of the earnings
14 sharing mechanism for FY2004. My rebuttal testimony responds to the
15 recommendations outlined by Mr. Effron.

16 **Q. WOULD YOU PLEASE SUMMARIZE YOUR REBUTTAL TESTIMONY.**

17 A. Yes. After reviewing Mr. Effron's testimony, the Company has determined that several
18 issues raised therein require a response. First, the Company agrees that an adjustment of

1 \$162,000 should be made to the calculation originally filed by the Company pertaining to
2 the disposition of utility property. Second, for the reasons stated below, the Company
3 does not disagree with Mr. Effron's position that the "Other Interest Expense" associated
4 with the Conservation Loan Program may be appropriate for exclusion from the earnings
5 sharing calculation. However, the remainder of Mr. Effron's recommended adjustments
6 are achieved by changing the methodology used to compute components of the ESM
7 from that used in the Company's last rate case and in prior earnings sharing calculations.
8 These recommended changes do not present corrections to the Company's calculation
9 based on established ratemaking principles, and therefore, these adjustments are not
10 appropriate and should not be adopted by the Commission.

11 Attachment RJR-5 computes the ESM for FY2004, including the two adjustments noted
12 above. As discussed below, Attachment RJR-5 also includes a correction to account for
13 the error discovered during the discovery phase of the non-ESM Distribution Adjustment
14 Charge ("DAC") portion of this proceeding, which relates to the amortization of
15 environmental remediation costs. Under the Company's revised calculations, the
16 Company achieved a return on equity of 11.38 percent, which results in a credit to
17 customers through the DAC totaling \$108,569. The ultimate impact on customers will be
18 determined as a result of the Commission's order in this proceeding and the Company
19 will provide a bill-impact analysis as part of the compliance filing made pursuant to the
20 Commission's final order.

1 **Q. DO YOU HAVE ANY COMMENT ON MR. EFFRON'S RECOMMENDATION**
2 **REGARDING THE DISPOSITION OF UTILITY PROPERTY?**

3 A. Yes. As noted in Mr. Effron's testimony, the Company realized a gain of \$162,000 on
4 the disposition of property used for utility purposes prior to its disposition. This gain was
5 credited to Account 421.1, a "below the line" account, because the property was not
6 subject to the composite depreciation rules. Upon review, the Company agrees with Mr.
7 Effron that the gain on the disposition of that property should be included in the
8 determination of income for the purpose of calculating earnings sharing. Therefore, in
9 Attachment RJR-5, I have increased FY2004 revenues to recognize the gain on the
10 disposition of utility property of \$162,000.

11 **Q. DO YOU HAVE ANY COMMENT ON MR. EFFRON'S RECOMMENDATIONS**
12 **REGARDING "OTHER INTEREST EXPENSE?"**

13 A. Yes. In accordance with the terms of the Commission's Order No. 17971, at page 19, the
14 Company included in its original calculation only those interest expenses associated with
15 Customer Deposits and the Conservation Loan Program. However, Mr. Effron contends
16 that the interest on the Conservation Loan Program represents interest accrued on a credit
17 balance of "non-investor" supplied funds. Mr. Effron further contends that, because the
18 credit balance of non-investor supplied funds is not deducted from rate base, the interest
19 on that credit balance should not be deducted from net operating income in the
20 calculation of net income.
21

1 Pursuant to the terms of Commission Order No. 17971, the general rule is that interest
2 expense is includable in the determination of earnings under ESM calculation, except
3 where the Company has inappropriately incurred such expenses (as was the case with the
4 interest charges on late payments in the FY2003 ESM calculation). Thus, the Company
5 included the interest costs associated with the Conservation Loan Program in its original
6 ESM calculation. However, in this case, the Company agrees that the interest expense
7 incurred by the Company in relation to the Conservation Loan Program is offset by the
8 fact that these "non-investor" supplied funds are available in the cash balances of the
9 Company as a result of the program. Accordingly, this type of interest expense could
10 also be considered as an exception to the general rule that interest expense is includable
11 in the ESM calculation. Therefore, the Company has reduced "Other Interest Expense"
12 by \$20,000, as reflected in Attachment RJR-5.

13 **Q. HAVE YOU ALSO ADJUSTED THE RECONCILIATION OF FY2003 TO**
14 **ACCOUNT FOR THE REMOVAL OF OTHER INTEREST EXPENSE?**

15 A. Yes. The Company calculated incremental earnings of \$76,000 from the FY2003
16 compliance filing to be added to the FY2004 earnings to be credited to the DAC. In
17 Attachment RJR-5, I have adjusted the incremental earnings from the FY2003
18 compliance filing to eliminate \$31,000 of interest on the Conservation Loan Program, for
19 the reasons explained above.

1 Q. DO YOU HAVE ANY COMMENT ON THE REMAINDER OF MR. EFFRON'S
2 RECOMMENDATIONS?

3 A. Yes. The remainder of Mr. Effron's recommendations relate to proposed changes in the
4 methodology employed to calculate the ESM, rather than from the identification of errors
5 in the Company's calculations. Specifically, Mr. Effron's remaining recommendations
6 propose new methodologies for calculating: (1) prepaid PUC assessments;
7 (2) accumulated deferred income taxes ("ADIT"); and (3) cash working capital.

8 The Company does not agree with these recommendations because a basic precept of the
9 ESM, as established in the Docket 3401 Settlement Agreement, is that it will be
10 calculated consistently each year to "reflect established Commission ratemaking
11 principles." See, Settlement Agreement, Paragraph II.F.1, page 11. The DAC filing
12 submitted by the Company on September 3, 2004 reflecting financial results for FY2004
13 is the third presentation of the methodology used to calculate the ESM. Moreover, the
14 methodology used in the filing is the same as that used in the base-rate proceeding,
15 Docket 3401, and that was used in all prior ESM calculations, including those used in the
16 ERI I and ERI II rate plans. These methodological changes were never mentioned or
17 raised by the Division in any prior proceeding and, if implemented now, would
18 contravene established Commission ratemaking principles as they relate to the
19 computation of the ESM.

20 In fact, the Company has made no change in this filing to the methodology used to
21 calculate the ESM in prior years, nor is Mr. Effron claiming that the Company has

1 inappropriately changed the methodology from that used in prior years in relation to
2 these items. Mr. Effron is also not suggesting that the Company has erroneously applied
3 Commission ratemaking principles. Rather, Mr. Effron's suggested changes to the
4 established methods of calculation are designed only to implement a change in the
5 calculation that would increase the amount of earnings available to be shared with
6 customers in this year. Notably, Mr. Effron has not raised these methodological changes
7 in prior years.

8 Although the Company appreciates that the Division has the obligation to identify and
9 support adjustments that benefit customers, and understands that these adjustments are
10 proposed in that spirit, it is fundamentally unfair to allow mid-course methodological
11 changes not offered to correct calculations that are inconsistent with Commission
12 ratemaking practice or generally accepted accounting principles. The Company must
13 have some level of certainty and stability in its regulatory obligations in order to manage
14 its operations during the fiscal year. Accordingly, methodological changes of the sort
15 recommended by Mr. Effron in this proceeding should be offered, reviewed and, if
16 appropriate, approved in a base-rate or other proceeding where the mechanism itself is
17 subject to review.

18 **Q. DO YOU HAVE ANY COMMENTS ON THE SPECIFIC METHODOLOGICAL**
19 **CHANGES PROPOSED BY MR. EFFRON?**

20 A. Yes. Mr. Effron first contends that the amount of prepayments included in rate base
21 relating to the PUC assessment should be adjusted because this prepayment was "not

1 actually paid until the third quarter of [the] fiscal year.” However, the Company’s
2 prepayment calculation accurately reflects the fact that the Company paid the full PUC
3 assessment for FY2004 in the third quarter resulting in a prepayment of that portion of
4 the FY2004 assessment expense applicable to the last quarter of the fiscal year.

5 Mr. Effron contends that, because the Company is accruing this expense throughout the
6 year, the Company should include a “negative” prepayment amount for the first three-
7 quarters of the fiscal year to account for the timing difference between the time that the
8 expense is incurred and the time that the expense is paid. Based on this “negative
9 prepayment” concept, Mr. Effron calculates that the average annual PUC assessment
10 prepayment for FY2004 was a negative \$82,000. By offsetting the Company’s PUC
11 prepayments by this average negative amount, Mr. Effron concludes that the average
12 balance of the Company’s PUC prepayments should be reduced by \$133,000. As
13 explained below, this approach to calculating prepayment balances is inappropriate
14 because it is inconsistent with generally accepted accounting principles and with the
15 methodology used in Docket 3401 and all prior ESM calculations.

16 Prepaid expenses result where the Company pays cash for a service in advance of
17 receiving the service. The Company accrues the annual PUC assessment expense on a
18 monthly basis based on the actual amount paid in the prior year. Once the invoice is
19 received and paid, the Company adjusts accrued expense to deduct the actual payment.
20 In FY2004, the Company paid an annual PUC assessment of \$881,943 in the third

1 quarter of the fiscal year, i.e., the full year's expense was paid prior to the end of the
2 year. Accordingly, the prepaid account balance of \$253,472 at the end of the third
3 quarter is appropriate and consistent with accounting and ratemaking principles.

4 Mr. Effron's recommendation to maintain an average payment for the PUC assessment
5 this is negative is based on the conceptual assumption that the Company is incurring the
6 assessment expense during the year, but is not making payment until the end of the year.

7 Mr. Effron's proposal would, therefore, create a "negative" prepayment amount to
8 account for that timing difference. This recommendation is flawed for two reasons.

9 First, under standard ratemaking practice, differences in the leads and lags between the
10 time that an expense is incurred and the time of payment are accounted for through the
11 lead/lag component of the cash working capital allowance. If Mr. Effron's
12 recommendation were adopted by the Commission, the timing difference would, in
13 essence, be double counted. Moreover, there is no basis in generally accepted accounting
14 practice to establish a "negative" prepayment. Prepayments can only be positive or zero
15 because the Company either prepays an expense (resulting in a positive number), or
16 chooses not to prepay (resulting in a zero prepayment). To have a negative prepayment
17 is to say that the Company prepaid an expense by less than zero, which is not a generally
18 accepted principle in good accounting practice.

19 Moreover, the Company's calculation of prepaid balances uses the same methodology
20 used in Docket 3401 and all prior ESM calculations (see, e.g., Response to Data Request

1 DIV 1-14, in Docket 3548; Response to Data Request COMM 1-05, Docket 3459.
2 Accordingly, Mr Effron's proposal to reduce the prepayments included in rate base by
3 \$133,000 to give effect to his concept of "negative prepayments" is inappropriate and
4 should be rejected by the Commission.

5 Second, Mr. Effron proposes a change to the methodology used to calculate the five-
6 quarter average of ADIT. Specifically, Mr. Effron contends that the balance of ADIT as
7 of June 30, 2004 reflects a true-up of the FY2003 deferred taxes, and therefore, the
8 FY2003 adjustment should be added to the ADIT as of June 30, 2003 for the purpose of
9 calculating the average fiscal year ADIT balances. Mr. Effron further assumes that the
10 addition of the FY2004 accrual for deferred taxes of \$2,957,000 has accrued evenly over
11 the year and, therefore, he adds one-quarter of the annual accrual in each quarter to
12 calculate the balance of ADIT as of the end of each quarter. Effectively, these
13 adjustments remove amounts booked by the Company in the 4th quarter, thereby
14 changing the average for that quarter, and redistribute those amounts on a pro rata basis
15 throughout the fiscal year to smooth out the average.

16 This methodology is not consistent with the way that the Company is required to record
17 the adjustments for financial reporting purposes, nor is this methodology consistent with
18 the accounting procedure that was used in Docket 3401 or the prior earnings sharing
19 calculations. Therefore, Mr. Effron's recommendation represents a change in accounting
20 practices that would have the Company basing its ESM calculations on amounts that are

1 different from the ADIT numbers reported in its financial statements and accounting
2 records.

3 The Settlement Agreement in Docket 3401 specifically states that “the rate base used in
4 these calculations will be the average rate base for the relevant period based on a five-
5 quarter average and established Commission ratemaking principles.” See, Settlement
6 Agreement at Paragraph II.F.1, page 11. The Company’s treatment of ADIT within the
7 five-quarter averaging computation has been consistently applied in prior ESM
8 calculations. Accordingly, Mr Effron’s proposal to increase the balance of ADIT by
9 \$1,019,000 by taking an adjustment that the Company derives at the end of each fiscal
10 year and retroactively reallocating it to prior quarterly balances is an inappropriate
11 modification to the Company’s established accounting practices as adopted and applied
12 by the Commission in prior proceedings. Its selective adoption and application in this
13 proceeding should be rejected by the Commission.

14 Mr. Effron states that, because “the method of calculating the average balance of ADIT is
15 consistent with the cash working capital calculation. . . . the method of calculating the
16 cash working capital balance in rate base should also be modified.” (Effron Direct
17 Testimony at 10). There are two reasons that this approach is flawed. First, the
18 calculation of the cash working capital allowance has been consistently applied by the
19 Commission in prior rate cases and ESM proceedings. In addition, although, Mr.
20 Effron’s proposed revision to the cash working capital calculation methodology would

1 benefit the Company in this proceeding, it is inappropriate because it directly contradicts
2 the express provisions of the Settlement Agreement in Docket 3401. The Settlement
3 Agreement specifically states that the “working capital allowance will be calculated
4 pursuant to the methodology approved by the Commission in Docket No. 2286.” Id.
5 The Company has been calculating cash working capital in accordance with the
6 methodology established in Docket No. 2286, using a process to compute the five-quarter
7 average that is unchanged since the methodology was approved in that docket. Mr.
8 Effron’s proposal to change the methodology for calculating the five-quarter average is
9 inconsistent with both the express terms of the Settlement Agreement and established
10 Commission ratemaking principles

11 It should also be noted that in computing the cash working capital allowance on Schedule
12 DJE-2, Mr. Effron has not computed a five-quarter average that is even consistent with
13 his proposed calculation for ADIT. For the cash working capital allowance, Mr. Effron
14 simply used the working capital at June 30, 2004, rather than computing the five-quarter
15 average. Thus, not only is Mr. Effron inappropriately recommending a methodological
16 change, the change is not even consistent with his approach to ADIT. Therefore, his
17 recommendations on the calculation of the cash working capital allowance must be
18 rejected by the Commission.

1 **Q. DO YOU HAVE ANY COMMENT ON MR. EFFRON'S RECOMMENDATIONS**
2 **REGARDING CONTRIBUTIONS IN AID OF CONSTRUCTION?**

3 A. Yes. Another significant methodological change that Mr. Effron is suggesting is that
4 contributions in aid of construction ("CIAC") should be deducted from rate base in the
5 computation of the ESM. Again, this represents a significant deviation from the
6 Commission's established ratemaking practices, and on that basis alone, is inappropriate
7 in this proceeding. Mr. Effron offers no justification for this significant methodological
8 change except that, in this year, he has determined that CIACs represent "zero-cost"
9 capital for the Company. In fact, the Company requests a contribution from customers
10 only in the event that the Company must order materials to extend or improve service to
11 that customer. The Company does not expend funds to purchase these materials, unless
12 and until the customer has committed to the work and has posted the contribution to
13 commence the project. Moreover, in making his adjustment, Mr. Effron fails to take note
14 of the fact that the amount recorded on the Company's books at any given time is not
15 equal to the amount paid by customers since the amount recorded on the Company's
16 books is based on billings to the customer. Because the Company does not commence
17 the project until the customer has paid, billed amounts may remain on the Company's
18 books for some period of time. Moreover, even if it were appropriate to deduct CIAC
19 from rate base, which it is not, Mr. Effron has not developed his adjustment based on a
20 five-quarter average as is required by the Settlement Agreement. Rather, Mr. Effron has

1 simply used the period ending balance as of June 30, 2004. For these reasons, the
2 Commission should reject Mr. Effron's recommendations on this issue.

3 **Q. DO YOU HAVE ANY OTHER CHANGES TO THE ESM CALCULATION**
4 **ORIGINALLY SUBMITTED BY THE COMPANY?**

5 A. Yes. Through the process of responding to discovery propounded by the Division in
6 relation to the non-ESM portion of the DAC proceeding, the Company discovered that it
7 had erroneously included \$660,242 as a charge to environmental remediation cost, which
8 is a balance sheet account (directly recoverable from customers). The discovery of this
9 error led to the realization that the Company adjusted both environmental amortization
10 expense and deferred gas costs which are income statement accounts appropriately
11 included in the calculation of the ESM. As a result of this accounting error, deferred gas
12 costs was understated by \$573,422. . This procedure is consistent with accepted
13 accounting practices matching revenues with expenses over a given fiscal period.
14 Moreover, these expenses have been appropriately included in past ESM calculations.
15 The inclusion of \$573,422 in environmental expense in the ESM calculation is reflected
16 in Attachment RJR-5.

17 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

18 A. Yes.

NEW ENGLAND GAS COMPANY
EARNINGS SHARING CALCULATION
FOR THE TWELVE MONTHS ENDED JUNE 2004

		AS FILED	ADJUSTMENTS	ADJUSTED		
1	Average Rate Base	Rate Base L25	241,200,361	0	241,200,361	1
2	Equity Component of Rate Base	Capital Structure L8	43.60%	43.60%	43.60%	2
3	Average Common Equity	(L1 * L2)	105,163,357	0	105,163,357	3
4						4
5	Net Income Available for Common Stock	Income Statement L61	12,239,240	(267,223)	11,972,017	5
6	Return on Common Equity	(L3 / L5)	11.64%		11.38%	6
7						7
8	Return on Equity > 11.25% and <12.25%	(Lesser of 1% or L6 - 11.25%)	0.39%		0.13%	8
9	Earnings to be Shared	(L3 * L8)	408,362	(267,223)	141,140	9
10	Earnings to Customers - 50%	(L9 * 50%)	204,181	(133,611)	70,570	10
11						11
12	Return on Equity >12.25 %	(If L6 >12.25%, L6 - 12.25%)	0.00%		0.00%	12
13	Earnings to be Shared	(L3 * L12)	0	0	0	13
14	Earnings to Customers - 75%	(L13 * 75%)	0	0	0	14
15						15
16	Total After tax Earnings Credited to Customers	(L10 + L14)	204,181	(133,611)	70,570	16
17						17
18	Total Earnings Credited to DAC	(L16 / 65%)	314,125	(205,555)	108,569	18

NEW ENGLAND GAS COMPANY
INCOME STATEMENT
FOR THE TWELVE MONTHS ENDED JUNE 2004

	12 MONTHS ENDED JUNE 2004	ADJUSTMENTS	ADJUSTED 12 MONTHS ENDED JUNE 2004	
1 OPERATING REVENUES				1
2				2
3 TOTAL FIRM GAS	\$ 368,640,597		\$ 368,640,597	3
4 TRANSPORTATION	10,001,374		10,001,374	4
5 OTHER	2,101,339	162,310	2,263,649	5
6 COMPANY PORTION NON-FIRM MARGIN	(82,171)		(82,171)	6
7				7
8 TOTAL OPERATING REVENUES	380,661,139	162,310	380,823,449	8
9				9
10 ADJUSTMENTS TO OPERATING REVENUES				10
11 ESM FY '03-'04	1,914,647		1,914,647	11
12 UNBILLED REVENUES	1,161,337		1,161,337	12
13 INVENTORY FINANCING	(2,269,055)		(2,269,055)	13
14 TOTAL ADJUSTED OPERATING REVENUES	381,468,068	162,310	381,630,378	14
15				15
16				16
17 OPERATING EXPENSES				17
18				18
19 PRODUCTION (GAS COSTS)	230,049,936	573,422	230,623,358	19
20 STORAGE	855,554		855,554	20
21 DISTRIBUTION	18,516,424		18,516,424	21
22 CUSTOMER ACCOUNTS	18,882,667		18,882,667	22
23 SALES	427,223		427,223	23
24 ADMINISTRATIVE & GENERAL	38,202,541		38,202,541	24
25 CORPORATE ALLOCATION	3,196,999		3,196,999	25
26 INCENTIVE RELATED TO EARNINGS	(686,644)		(686,644)	26
27 TOTAL OPERATING EXPENSES	309,444,701	573,422	310,018,123	27
28				28
29 ADJUSTMENTS TO OPERATING EXPENSES				29
30				30
31 UNBILLED GAS COSTS	809,416		809,416	31
32 SAVINGS IMPUTED IN BASE RATES	2,049,000		2,049,000	32
33				33
34 TOTAL FUNCTIONAL EXP	312,303,117	573,422	312,876,539	34
35				35
36 OTHER EXPENSES				36
37				37
38 DEPRECIATION & AMORT.	19,729,957		19,729,957	38
39 LOCAL AND OTHER TAXES	10,353,857		10,353,857	39
40 REVENUE RELATED TAXES (GET)	10,588,530		10,588,530	40
41 FEDERAL INCOME TAXES @ 35%	6,835,399	(143,889)	6,691,510	41
42				42
43 TOTAL OTHER EXPENSES	47,507,743	(143,889)	47,363,854	43
44				44
45 INCOME BEFORE INT EXP	21,657,208	(267,223)	21,389,985	45
46				46
47				47
48 INTEREST EXPENSE				48
49				49
50 SHORT-TERM DEBT	429,140		429,140	50
51 LONG-TERM DEBT	8,608,851		8,608,851	51
52 OTHER	152,729		152,729	52
53 AFDUC	(227,824)		(227,824)	53
54 TOTAL INTEREST EXPENSE	8,962,895	-	8,962,895	54
55				55
56				56
57 NET INCOME (LOSS)	12,694,313	(267,223)	12,427,090	57
58				58
59 PREFERRED DIVIDENDS	455,073		455,073	59
60				60
61 NET INC (LOSS) APPL TO CMN STK	\$ 12,239,240	\$ (267,223)	\$ 11,972,017	61

**NEW ENGLAND GAS COMPANY
 FEDERAL INCOME TAX CALCULATION
 FOR THE TWELVE MONTHS ENDED JUNE 2004**

	<u>AS FILED</u>	<u>ADJUSTMENTS</u>	<u>ADJUSTED</u>	
1 OPERATING REVENUES	381,468,068	162,310	381,630,378	1
2				2
3 LESS :				3
4				4
5 OPERATING EXPENSES	312,303,117	573,422	312,876,539	5
6 DEPRECIATION & AMORT.	19,729,957	0	19,729,957	6
7 LOCAL AND OTHER TAXES	10,353,857	0	10,353,857	7
8 REVENUE RELATED TAXES (GET)	10,588,530	0	10,588,530	8
9 SHORT-TERM DEBT	429,140	0	429,140	9
10 LONG-TERM DEBT	8,608,851	0	8,608,851	10
11 OTHER	152,729	0	152,729	11
12 AFDUC	(227,824)	0	(227,824)	12
13				13
14 TOTAL DEDUCTIONS	361,938,356	573,422	362,511,778	14
15				15
16 TAXABLE INCOME	19,529,712	(411,112)	19,118,600	16
17				17
18 FEDERAL INCOME TAX RATE @35%	<u>35%</u>	<u>35%</u>	<u>35%</u>	18
19				19
20 FEDERAL INCOME TAX EXPENSE	<u>6,835,399</u>	<u>(143,889)</u>	<u>6,691,510</u>	20

NEW ENGLAND GAS COMPANY
APPLICABLE CAPITAL STRUCTURE, INTEREST EXP & PREFERRED DIVIDEND
JUNE 2004

		AS FILED	ADJUSTMENTS	ADJUSTED	
	%	\$			
1 RATE BASE		241,200,361	0	241,200,361	1
2					2
3					3
4					4
5 SHORT TERM DEBT	8.8%	21,225,632		21,225,632	5
6 LONG TERM DEBT	45.7%	110,228,565		110,228,565	6
7 PREFERRED STOCK	1.9%	4,582,807		4,582,807	7
8 COMMON EQUITY	43.6%	105,163,357		105,163,357	8
9	100.0%	241,200,361	0	241,200,361	9
10					10
11					11
12					12
13 LONG TERM DEBT PORTION	45.7%	110,228,565	0	110,228,565	13
14					14
15 COST OF LONG TERM DEBT JUNE 2004		7.81%	7.81%	7.81%	15
16					16
17 PROFORMA INTEREST FOR THE 12 MONTHS ENDED JUNE 2004		8,608,851	0	8,608,851	17
18					18
19					19
20					20
21 SHORT TERM DEBT PORTION	8.8%	21,225,632	0	21,225,632	21
22					22
23 COST OF SHORT TERM DEBT JUNE 2004		2.0218%	2.0218%	2.0218%	23
24					24
25 PROFORMA INTEREST FOR THE 12 MONTHS ENDED JUNE 2004		429,140	0	429,140	25
26					26
27					27
28					28
29					29
30 PREFERRED STOCK PORTION	1.9%	4,582,807	0	4,582,807	30
31					31
32 COST OF PREFERRED STOCK JUNE 2004		9.93%	9.93%	9.93%	32
33					33
34 PROFORMA PREFERRED STK FOR 12 MONTHS ENDED JUNE 2004		455,073	0	455,073	34

NEW ENGLAND GAS COMPANY
 RATE BASE
 FIVE QUARTER AVERAGE JUNE 2004

	JUNE 2003	SEPTEMBER 2003	DECEMBER 2003	MARCH 2003	JUNE 2004	AVERAGE JUNE 2004
1 GAS PLANT IN SERVICE	\$ 475,656,701	\$ 478,266,045	\$ 485,555,429	\$ 488,793,092	\$ 489,759,235	\$ 483,606,100
2 ACCUMULATED DEPRECIATION	201,677,093	206,533,050	210,691,348	215,602,469	217,836,008	210,467,994
3 LESS : ENVIRONMENTAL EXPENDITURES	10,832,263	10,455,049	10,838,383	10,550,849	10,490,624	10,633,434
4						
5 NET PLANT	263,147,345	261,277,946	264,025,698	262,639,774	261,432,603	262,504,673
6						
7 MATERIALS AND SUPPLIES	1,437,970	1,820,987	1,819,801	1,683,815	1,854,664	1,723,447
8 PREPAID EXPENSES EXCLUDING TAXES	1,572,404	1,408,507	945,029	820,800	387,548	1,026,858
9 DEFERRED DEBITS	2,820,000	2,760,000	2,700,000	2,640,000	2,580,000	2,700,000
10 GAS INVENTORIES	-	-	-	-	-	0
11 CASH WORKING CAPITAL	9,536,771	9,536,771	9,536,771	9,536,771	11,106,535	9,850,723
12						
13	15,367,145	15,526,265	15,001,601	14,681,386	15,928,747	15,301,028
14						
15						
16 ACCUMULATED DEFERRED FIT	30,627,279	30,627,279	30,627,279	30,627,279	33,749,016	31,251,626
17 ACCUMULATED DEFERRED ITC	1,848,958	1,797,816	1,746,674	1,695,532	1,644,390	1,746,674
18 CUSTOMER DEPOSITS	2,681,730	2,707,507	2,824,042	2,856,226	2,804,951	2,774,891
19 INJURY AND DAMAGE RESERVE	659,824	779,888	632,410	1,074,215	1,014,410	832,149
20						
21	35,817,791	35,912,490	35,830,405	36,253,252	39,212,767	36,605,341
22						
23						
24						
25 RATE BASE	\$ 242,696,699	\$ 240,891,721	\$ 243,196,894	\$ 241,067,908	\$ 238,148,583	\$ 241,200,361

NEW ENGLAND GAS COMPANY
 CASH WORKING CAPITAL CALCULATION
 FOR THE TWELVE MONTHS ENDED

	JUNE 2003	JUNE 2004	
1 GAS COSTS	194,099,908	230,049,936	1
2 OPERATING EXP LESS CORPORATE OH'S	65,628,827	76,197,766	2
3 PAYROLL TAXES	2,815,328	3,082,628	3
4 PROPERTY TAXES	6,463,011	7,334,067	4
5 STATE TAXES OTHER	449,334	(62,838)	5
6 RI GROSS EARNINGS TAX	10,746,928	10,588,530	6
7 FEDERAL TAXES			7
8 TOTAL	<u>280,946,026</u>	<u>327,190,089</u>	8
9			9
10 DAILY CASH REQUIREMENT	769,715	896,411	10
11			11
12 NET LAG	12.39	12.39	12
13			13
14 TOTAL WORKING CAPITAL	<u><u>9,536,771</u></u>	<u><u>11,106,535</u></u>	14